Decision No. 17887.

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BEFORE THE RAILROAD COMMISSION OF THE STATE OF CALIFORNIA

In the Matter of the Application of H. T. HEMPSTEAD and N. F. RAWLINS, Co-partners doing business under the firm name and style of SAN FRANCISCO-OAKLAND-LOS ANGELES TRANSPORTATION COMPANY, for a certificate of public convenience and necessity.

Application No. 7861

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Devlin and Brookman, for Applicants. Clyde R. Burr for Los Angeles Steamship Company, Protestant. H. W. Kidd and F. W. Howell, for Motor Transit Company, Protestant. N. C. Folsom for Pickwick Stages. Northern Division, Protestant. Henley C. Booth, F. B. Instin and J. E. Lyons for Southern Pacific Company, Protostant. Platt Kent and B. Levy for Atchison, Topeka & Santa Fe Railway Company. Protestant. Nutter, Hancock and Rutherford, by John Hancock for California Transit Company and Valley Transit Company, Protestants. A. L. Whittle for San Francisco-Oakland Terminal Railways, Protestant. P. J. Wilson, T. J. Applegate, D. R. Payne, W. W. Adams and T. J. McGinty for Order of Railway Conductors, Protestant.

BY THE COMMISSION:

OPINION

H. T. Hompstead and N. F. Rawlings, co-partners proposing to do business under the firm name and style of San Francisco-Oakland-Los Angeles Transportation Company, have petitioned the Railroad Commission for an order declaring that public convenience and necessity require the operation by them of a through automobile transportation service between San Francisco, Oakland and Los Angeles via the so-called "Valley Route", no authority being requested for local service between San Francisco and Oakland, nor any service to or between points intermediate on such route between Oakland and Los Angelas.

Public hearings on this application were conducted by Examiner Handford at San Francisco and Los Angeles, the matter was duly submitted following briefs filed by counsel for protestants and is now ready for decision.

Applicants propose to operate on a schedule of two round trips, daily, leaving the terminals of San Francisco and Los Angeles at 7:00 A.M. and 4:00 P.M. and arriving at the opposite terminal at 11:30 P.M. and 8:30 A.M. The rate proposed is \$12.00 for the one-way fare. The equipment proposed to be used consists of touring cars, each of eight-passenger capacity and of the Packard and Pierce-Arrow types. The route proposed is over the so-called "Valley Route" from San Francisco to Oakland via the Creek Route Ferry of the Southern Pacific Company; thence via the State Highway through Dublin Canyon, Altsmont Pass, San Joaquin Valley, Ridge Route, through San Fernando Valley to Los Angeles.

Applicants rely as justification for the granting of the desired certificate upon the following alleged facts. That the service proposed is of an entirely new and different character than that now afforded to the public by any carrier operating through the proposed territory; that there is a public demand for the service which is not satisfied by any existing service and cannot be satisfied by any existing, service for the reason that the existing service does not afford the public the character of service or the conveniences proposed by applicants. Further

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allegations in support of the application and which are relied upon as justification for the granting of the desired certificate are the proposed through auto service without change; the elimination of present existing inconvenience to passengers by being required to personally handle their baggage at points of transfer; the use of a character of equipment more convenient and comfortable to the public demanding through auto service between the proposed points; and a rate less than the existing retes charged for transportation between the termini. ADplicants further allege that the existing stage lines have heretofore failed to and are not now offering service adequate to the public or of the character necessary to meet the demands of the public desiring through service, and that the authorization of the proposed service will not to any consequential extent, if at all, projudicially affect the business of existing stage lims.

Mr. N. F. Rawlings, one of the applicants, testified as to the type of equipment proposed to be operated and as to the method of the operation. This witness stated that it was proposed to operate service cars in connection with the regular passenger cars such service cars to be operated by a mechanical expert and to carry such spare parts as would be necessary for the prompt repair of break downs or equipment failures, and that such repair cars would accompany passenger cars whenever three cars or more were dispatched on any one schedule. This witness further testified that he had personally made the trip over the route to ascertain that the schedule proposed was feasible and could be adhered to in regular operation without exceeding the legal speed restrictions. This witness estimates the operating cost to be sixteen cents per car mile, such amount including taxes. depreciation and all items of expense.

3.

Applicants presented 42 witnesses who testified as to inquiries that had been made of them for stage service of the type proposed between San Francisco and Los Angeles. Those witnesses, located in San Francisco and Los Angeles, were hotel clerks and employees, dispatchers and drivers of rent cars and taxicab companies. An analysis of the testimony of this large number of witnesses shows that inquiries have been made, and in greatest volume at Los Angeles, for through touring car service between the points proposed to be served. No definite testimony appears covering the reason for the frequent inquiries which aggregate approximately forty per day. There was no evidence offered by applicants from witnesses who personally desired the character of service herein proposed, or having complaint as to the comfort, convenience, rates or service as rendered by the rail, steamer, or motor stage lines now operating.

The granting of the desired certificate is protested by the Los Angeles Steamship Company, the Southern Pacific Company, Motor Transit Company, Pickwick Stages, Northern Division, Valley Transit Company, California Transit Company, San Francisco-Oakland Terminal Railways, The Atchison, Topeka & Santa Fe Railway Company and the Order of Railway Conductors.

Protestants presented 32 witnesses who testified regarding the alleged demand of the public for through touring car service between San Francisco and Los Angeles as proposed by the applicants. These witnesses were connected with hotels, information bureaus, automobile livery and taxicab companies in both Los Angeles and San Francisco. But one witness, a hotel clerk in Oakland, had ever heard any request for such kind of service and testified that he had two such inquiries in a period of three months.

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Witnesses for protestants testified as to the service, equipment and schedules now operated between Los Angeles and San Francisco. The present schedules of existing carriers offer the following service to the public:

Southern	Pacific Co. via Coast Line San Joaquin Valley	Rail Round Trips 4 daily, 1 Fri.&Sa 4 daily.	Motor Round Trips
Pickwick	Stages-No. Div. via Coast Line		5 daily
Motor Tra CoCal:	ansit Co- Valley Transit L'Ornia Transit Co. via Valley Line	* ,	5 daily

Note: Two round trips of Pickwick Stages, No.Div. are through trips. One northbound and two soutabound trips of Motor Transit-Valley Transit-California Transit are through schedules.

A comparison of the rates as proposed by applicants with the rates of protesting carriers is as follows:

<u>One Way</u>	Round Trip No sop- over 30 day limit.	Round Trip Stop-over en route _60 day limit.
Applicant - \$12.00 Pickwick Stages, No. Div. 12.85 Southern Pacific Co. 17.04	\$20.50 * 22.50	\$22.50
Motor Transit-Valley Transit-California Transit 14.60	# 25.00 20.00	•

* 30 day limit- Oct. 1 to Nov. 30, 1922
30 day limit- Dec. 1,1922 to Mar. 31, 1923. Southern Pacific Company also have 15 day round trip rate- good on going trip on Friday and Saturday only, between Apr. 28 and Sept. 22, of \$19.00. Also a 4 months limit round trip rate of \$30.00, on sale from Oct. 1, 1922 to March 31, 1923.

The time proposed by applicants consumes 162 hours between terminals, that of the Southern Pacific Company varies from 13 to 24 hours, that of the Pickwick Stages, No. Div. on through

schedules is 16 hours 20 minutes, and Motor Transit Co-Valley Transit Co-California Transit Co. on through schedules is 162 hours northbound and 16 hours 55 minutes southbound.

All the protestants claim adequate capacity and ability to satisfactorily handle all through passengers desiring transportation between Los Angeles and San Francisco. There appeared no contest as to the ability of the Southern Pacific Company and Los Angeles Steamship Company to so meet the public demand. Protestants, Pickwick Stages, No. Div; California Transit Company, Motor Transit Company, and Valley Transit Company filed exhibits showing passengers carried and seats available on cars leaving terminals as follows:

	. .	.		Pass. t	o or from	
• • •		Seats A	vailable	SF&O	Other Points	Vacant Seats
PICKWICK						
North	bound	Jaly 1921-		324	2602	637
	•	Oct.	3447	151	1958	1338
		Jan. 1922-		366	900	1165
. Conth	bound	July "	4184	811	2328	1045
SOUTH	pound	July 1921-		418	646	853
		0000	2141	274	494 ·	1373
		Jan. 1922-		386	353	1023
		July P	2423	910	682	831

CALIFORNIA TRANSIT COMPANY.

Northbound (Between Merced and Oakland)

	Seats Available	Vacant into Oakland
Jan. 1922	6034	1233
Fob. "	5303	1705
Mar. "	6343	2425
Apr. "	6156	1443
May "	5720	1861
Juno "	5740	1588
July "	6164	2285
August"	6022	1626

Southbound (Between Oakland and Merced)

Jan	1922			Vacant into Merced
			4099	1066
Fob.			3662	990
Mor.	**	• .	4171	- 2059
Apr.	19		4140	867
May	19		4195	
June	11		4230	1008
July	•			1071
		•	4905	3548
Angust			4556	1593
	•			

VALLEY TRANSIT COMPANY

Between Bakersfie	ld & Fresno	Fresno and Merced		
Seats Available	Vacant	Soats Available	Vacant	
	5. 1			
3373 3446 3345 3690 3821	1514 1078 1427 1320 1242 1131 Bakersfield	4059 4878 5880 5333 5610 5362 Merced and Fresno	1295 1093 1531 1415 1246 1270	
Seats Available	Vacant	Seats Available	Vacant	
		,	` .	
2 3145 3315 3388 3296 3560 3810	1584 1398 1574 1637 1637 1703	3749 4143 4899 4489 4950 5064	1792 1701 2591 2276 2261 1865	
	Seats Aveilable 2 3120 3373 3446 3345 3690 3821 Between Breancis Seats Available Sails 2 3145 3315 3388 3296 3560	3373 1078 3446 1427 3345 1320 3690 1242 3821 1131 Between Ereano & Bakersfield Seats Available Vacant 2 3145 1584 3315 1398 3388 1574 3296 1637	Seats Available Vacant Seats Available 2 3120 1514 4059 2 3120 1514 4059 3373 1078 4878 3446 1427 5880 3345 1320 5333 3690 1242 5610 3821 1131 5362 Between Freanc & Bakersfield Merced and Fresno Seats Available Vacant Seats Available 2 3145 1584 3749 3315 1398 4143 3388 1574 4899 3296 1637 4489 3560 1637 4950	

MOTOR TRANSIT COMPANY

Northbound Los Angeles to Bakersfield

	Seats Avail- able	To Bakersfield	San Francisco Oakland	Other Points Vacant
July 1921	3406	2045	120	712 539
Oct. "	2701	1418	74	1320 739
Jan: 1922	2807	1312	376	4 71 648
April "	3511	1753	371	792 595
Ang. "	4148	2169	226	1101 652

Southbound Bakersfield to Los Angeles.

		Seats Avail- able	From Bakers- field	From S. F. Oakland	From other Points Vecent
July	19	3819	1936	54	754 675
Octi		2705	1318	50	719 618
Jani		2307	1052	127	325 753
Apri		3151	1530	194	562 865
Wngi		3613	1730	129	962 792

From the exhibits filed by the protesting stage lines it appears that ample accommodations have been available for the public desiring such class of service between San Francisco and Los

Angeles on the present schedules as operated.

There was no evidence presented substantiating the allegation of applicants that the transfer of passengers at intermediate points was objectionable to the traveling public or that any complaint existed as to the transfer or method of handling baggage. It appears that the transfer of passengers at intermediate points on the Valley Route is accomplished at Merced or Fresno and Bakersfield, where stops are made for meals and that passengers merely transfer to another car of equivalent capacity and type without inconvenience. Through cars are operated on certain schedules of the Pickwick Stages, No. Div. and no complaint was made as to inconvenience suffered by the public using such route. A system of baggage checking is now operative via the lines of the three companies comprising the Valley Route and through baggage is also cared for by the drivers and employees of the Coast Route therefore no inconvenience to passengers appears to be present as arising from any necessity for personally caring for their baggage on route.

Witnesses for protestants testified as to the comfort and convenience afforded by the service now rendered by the present operative lines. Evidence was also received as to the development of the type of equipment on motor stage lines and the transition from cars of the touring type to the 11, 14, 18 and 21 passenger capacity stages as now operated and the satisfaction expressed by their patrons in the operation of the largor type of vehicle. Exhibits and testimony clearly show that more room is provided for passengers in the larger type of stages, particularly as to the spacing between seats and the greater distance between seats on the stages affords more comfort for the passengers particularly on long distance operation.

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The principal point remaining to be considered in this proceeding is the alleged desire of the traveling public, or any substantial portion of same, for service by cars of a standard touring type as against the stage type which has been developed by the operating companies as a result of their several years experience in the handling of long distance traffic. The evidence is conflicting on this alleged demand. Witnesses omployed by the same interests present sworn testimony which is conflicting, and those connected with information and travel bureaus- where it would appear that the traveling public would be most likely to make inquiry for a particular class of servicehave never been asked for the class of service as herein proposed by applicants.

The operation of the class of eqripment proposed by applicants, and considering the proposed operation of service cars. will require a much greater number of units to transport an equivalent number of passengers and would therefore add to road con-It is not clear that the service proposed is one that gestion. could be continued at the rates proposed and under the scheme of operation outlined by the applicants. It is proposed to operate through service only, no intermediate points between San Francisco, Oakland and Los Angeles being served. Figuring on a basis of a full capacity load of eight persons, the single trip revenue would be \$96.00 per trip with an operating expense of 16 cents per car mile. Assuming the distance between Los Angeles and San Francisco to be 435 miles the expense of operation per trip would be \$69.60 or a profit per single trip of \$26.40. It must be remembered that applicants propose to dispatch a service car to accompany each movement of three cars, or more, and on such basis the revenue for three cars, if fully loaded, would be \$288.00 per single thip and

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the operating expense for 4 cars would be \$278.40 or a profit of \$9.60. We are not convinced that an expense of 16 cents per car mile is sufficient to care for all items of expense, including maintenance, taxes, overhead, station expense and a proper depreciation and the testimony in this proceeding is not conclusive or supported by data which would justify the Commission in approving such estimated figure. Applicants-proposed to finance a portion of the cost of equipment from the net earnings. This is not a sound or proper basis for the purchase of equipment, certainly not when the anticipated net earnings; on the most favorable basis to the applicant, are to be considered.

After careful consideration of all the evidence and exhibits filed herein we do not find that the public convenience and necessity require the granting of the desired certificate. The public desiring through stage service between Sam Francisco and Los Angeles are offered ample facilities by the existing operative lines and there has been no showing that such lines are not able and willing to furnish all necessary schedules and equipment to fully care for all traffic offering. There is no complaint from the public nor any direct evidence from any witness that service by a standard type of automobile is preferable to the use of the equipment offered by the regularly authorized stage lines, such equipment representing the development from the smaller units and, from the testimony herein, being satisfactory to the traveling public.

ORDER

Public hearings having been held in the above entitled proceeding, the matter having been duly submitted after the filing of briefs by protestants, and the Commission being now fully advised;

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THE RAILROAD COMMISSION HEREBY DECLARES that public convenience and necessity do not require the operation by H. T. Hempstead and N. F. Rawlins, co-partners doing business under the firm name and style of San Francisco-Oakland-Los Angeles Transportation Company, of an automobile stage line as a common carrier of through passengers between San Francisco, Oakland and Los Angeles, and

IT IS HEREBY ORDERED that this application be and the same hereby is denied.

Deted at San Francisco. California, this 28^{-7} day of November, 1923.

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