BEFORE MFE RAILROAD COMEISSION OF THE SEATE OF CAIIEORNLA

In the Natter of the application of Xerciante Transportation Company, a comporation, united Boat Lines, a comporation, Joinn Ninols anc Eenmy Nichols, co-portmess, dofns buediness as Niciaols Trancportation Compazy, and Rio Vista Ifginterage Company, jac., a comoration, 212 comon carmiers by vessel for an order of the Rasiroad Comissiom authorizing them to pliblise the same rates and mues anc regulations insofar as thet are applicable fom the trareportation of grain, grain producte and related articles as the comossion may ostabifich as minimum for the transportation on sase comodities by bighway camiezs, by meason of the potition of the Track Owners Association of Caifiomin.

Tr the Matter of the applicotion of Nercizants Transportation Company, a corporation, Jnited Boat Lines, a comporetion, John Nichoie, doins bueiness as Nichols Transportatson Compeny, Rio Vista Ifghterage, Ince, a corporation, and The California Transportation Companj ana Sacfamento \& Son Jooquin River Innes, Inc.g compor-

Application
Ň. 25108 ations coing business as the niver Lines, ail common carriexs by vessel, fon an order of the Railroad Commssion authonizing them to increase their rates for tho transporiation of potatoes and onfons.

EY TEE COMAISSION:

## Appenrances

John M. Desch and Borol of Fanclor, by Savenc Mo Borol, for Nerchomts Transportation Company, United Boat Isnes, N1chols Transportation Compony cind Zío Vista Ifghtorage Compant, Inc.
J. Z. Ancerson, AIIan 2. Natthew, Join O. Noman and F. N. Mioliro, for Tho River Limes.

Wamen Prico, Ir., for James E. Dymos, Diroctor on Economic Stabilization, and Icon Fionerson, Price Administrator.
(Sec Doci sion No. 35725 of Soptcmber I, 1942 ,
In Appilcation No. 25108 for appoarancos em
torod at tie initial hoaring in thet procooding.)

# OPINION ON DEEEARIVG IN ABPLICAMION NO. 25106 OPINLON IN APEITCAMION NO. 25201 

Applicants are common carriens of property by vescelbotween points Iocatod on San Francisco, San Pablo and Suisun 3eys, and on the San Joccuin, Sacramonto and Napa Jucrs and Petaluma Creck and thoir tributamios. In Appifcation No. 25108 increasod rates arc proposod for tio transportation of graing grain producto and rolatod articlos. By Decision No. 35725 or September 1, 2942, It was Eound that thoso incrocsos had not boo fustified. Thoroaitor, appifcants werc grantce a rokcarimz. Im AppIscation No. 25292 12creasod matcs aro proposod for tho traneportation of potatoos and onione.

Tho applicetions wore submitod on the consolidatod record madc at public hoaringe had at San Franciscobcforc Eraminer Mulgrow.

For many yoars tho applicant veesol innes and tholn prodecossors havo sorved an agricuituril area situatod oiong tino san Joom quin and Secramento Rivors ane Exibutory waters. Inrge qunntitios
 aII of the twaffic handiod by Nickole and Norchants Iransportation

[^0]Apps. 25108 and 25291 E.N.

Companics consizts of those comocitios and orfoinatos at points situntod above tioc confluencc of tho San Joaquis and Sacramento Rivors and bclow tho citioe of Stocitom and Sacramonto. For brovity, this torritory will ncrofnaftcs be roferrod to as the deltc.

Most of tac arablo land sm tinc delta is locatod"on tinc numpous islande somed by the San Toaguin and Sacmmonio Rivons and thc otion streans and slougis wise colicctivoly forn a notwork OA wetomwaye in tinis rcgion. Accces to some of theso islands is hac by monas of briegos or forrive anc, in such casce, tandir and
 is oniy by vossci. Rail facilitfor dimoctiy servo somo parts of the dolte but this scruicc fs ovejiaiolo oriy in a small portion of the arca. As much as 75 per cont of tho dozta crops, it is said, must bo transportod from the points of production by vossol.

Duning the monthe of July, August and Septeroer, Thon the crope are hanvested, there 15 a heary movement of the comodicies involved in these applicaitiom; during the romainder of the year the movement is lizht; and throusiout tine fear relatively Iittie other cargo orifinating at or destinoc to delta points is onnded of the vescel lines. For the most part, storage facilities are not avaijable in the delta excopt at =ccinippine points served by the rail lines. Bocause of their porishotie nature the crops invoived 3. In the five-year poriod, 1937 to 194i, inclusive, tice annual jolume of ineignt inadiea by irichols tranoportation Company ranged from 18,348 to 30,309 tons, and that hancilea by licrohants. Imansportation Company and its procecescor, WoyI-Zuciicmer \& Company, raveod from 21,591 to 47,080 tone. Avorage anmal tonnages for the pewoc wewo 25,315 anc 28,720 tons, respoctively.

It Is estimatca thet in the delta terrisory some 9,000 acres aro cevotcd to "ho production of srain and rolated crops and e,000 acres to the production of potatoce and onfone. Annual procuction, according to tho ostimates, is approximately $2,400,000$ saclis of grajn ( 80,000 tons) and $1,600,000$ sacics of potatoos and onions ( 87,500 tons).

4
A witness for Nichols Trancyortaition Company saja that rrom 40 to 50 per cont of its traific is handici in tho juit-to-Scptcmber pemiod.
must bo transportod to marketing, proccesing, rosinpping and varoinousing points sinowit aftor tiey aro barvostcd. Tho volume of traffic available to the applicants at the hofght of tho harvest oxcocds that vinich they are able to handio with thoir inooting equfpmont. At othor times tiac traific offerce thar is usuaily far below tho amount tint thoir oquipmont is capabio of baminins. Acour sition of additiona oqufpment rould not be justifiod bocauso of the rolatively short harrest coason.

The River Ifnos, in adaition to somvine the delto, seme polnts north of Sacramento on the Sacramento. River ane its tributames. Substantial quentities of grain are grown in tino north-ofSacramonto area but it does not produco an important volume of potatoes and onfons. A large number of grofn marehouses are located in this area and grain is formarded botin imediately after tine bar pest anc later. Estimatos wore not sabmitted wit respect to the Volume of this grain tonnage. It is cisimgd, howovor, that the quantity transported by fessel has been materially curtallod by the dismuption of establisied shipping practices zesulting from the war. The potato anci onfon trafic handicd by tae Riven Innes is said to be relativoly Iight.
practicaliy all of tho groin randice by tho applicants is shipped to Potaluma, Port Costa, Sacramonto and Sorth vallejo, to Stockton and nearby rail points, and to the San Franci=co-0akiand area. For oxamio, a statoment submitted by NIcinoIs.Trancportation Company sinows that almost 90 pon cont of its revcnuo is dor170d from grain trasfic aestinod to those points. potato anc onion shipmonts Hove chicily to Sacramento, stockton and other rail points in the Vicinity of thoce cities for storage and roshepment; lossor guntitios move directiy to tio San Prancisco and Oairiand markots.

Applicants sromittce dctainod statcmonts of cxisting and proposod ratos．In the main，tho proposcd ratce arc substantially bigher thon thosc now in ciscet．Rntos on gnin from delta points aro 5 shown in tho following tabuintion：

| 20 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | （18）$\%$（ 18 | （2A）$*$ | （23） | （3A）$\div 1(3 \mathrm{~B})$ | （4A）$\%$ |  |
| Petalume | $8-92$ 12 <br> 8 9 | 8－9 | 12 | $7-72$   <br> 7 $-7 \frac{18}{2}$  <br> 9   | 8－923 | ${ }_{9}^{12}$ |
| Sacramento | $8{ }^{2} 10$ |  | 20 | －7年 9 |  | 9 |
| San．Francisco | 10 |  | 10 | －8 10 | 8 | 10 |
| Soutio Veliojo | 7 719 |  | 10 |  |  | 2－10 |
| stockton | 6 4 － 7 全 9 | 63－72 | 20 | 6 苗8 9 |  | 10 |
| Coiuma（IA）and（13）－Bristing and proposod ratcs，rospoctivoly，from Donlon，Wricint Zoadountoms and intormediato Lowor San Jooquin Dolita Pointe． |  |  |  |  |  |  |
| Columro（2A）anc（2B）－Enistinc and proposoc ratos，respoctivcly，from otizer San Jongusn Dcita Points． |  |  |  |  |  |  |
| ```Columns (3A) anc (3B) - Existing and proposoc meves; respoctivoly, from 3.B. ROnch, CoIlinsville, Novtowm, Rio:vista, Tolonds and intormociatc Lower Sacramonto DcIt= PoInte.``` |  |  |  |  |  |  |
| Columir（4A）anc（42）－5elotinc and proposcd ratce，rospoctivoly，from othor Sacramonto Dolta pointe． |  |  |  |  |  |  |
| F Fhoro two ratos scparated of a dash（ - ）arc jhown，thosc rates are tino lowest and higinest rates applicaijc over tho innos of tho appifcant carriens betwoon tice points imvolvod． |  |  |  |  |  |  |
| \＃Whore ratos of 9 and 20 conts，aparated by a dnsh（ - ）aro shovin， the g－cont rate is propoeci to bo mao applicabio from a desig－ nated portion of the Sacmamonto Dolta tornitory and the 20－cont rate applicable from the roménder of that territory． |  |  |  |  |  |  |

From points norin of Sacrmonto various incroasca rates are proposod on grain traific dostinod to Potaium，Sacramonto and Stocic－ tom．From Kinignts Innding to tiose dostinations authority is sought to raiso the prescme ratos of II， 5 衣 and 9 conts to 12,8 and 10 conte， respoctively．From Colusa，tho 23 －cent ratc to Pctaium and tho

8－cont rate to Sacramento are not proposed to be incroascd andithe II－cont rato to Stockton 13 proposod to be mased to 12 cents．Thesc

5 phroughout tho opinion rates aro statce in cents per 100 pounde．
ozmples will sosve to 11iustrato tho chametom of thc sought adjustmonts in ratos from that torritory. Tho prosent minimum woight of 60,000 pounds is proposed to oc reteinod for this traffic.
other increases in grain ratee ombodied in appicents: proposals 3 are genoriliy similar to the increases in the rates from Colta points. On grain, grain products, and articlos groupod therewith for rate mating rind arc shipped from processimg and warehousine pointe (Sen Francisco, South Vailejo, Stockton, etc.), to dolta points, apsiscante have fonemaly maintaned hizher ratos than the whole grain rates in tion reverse direction. A 30,000 pound minimum applies in connection rith tine rates to doita points. Relatively fow increases are proposea in those rates whe these increases are, except in a few instances, not as great as those proposed in the whoie grain rates from delta points. Similariy, in connection with filour, cereal projucts and othor articies taking tho same rates, tho sought incroases aro not as pronouncod as those affocting wholo grain treficic from the celta area. Applicante propose, howoror, that cortain any-euantity comodity zatce for tinic traffic bo canceled and that the somowhot higier clase motes tinus bo made applicablo to the moromont of theso comodities in small Iots. Cancciletion of ratcs specificaily proviced in winols and vomionte Trancportation Companies' tariffs for tho transportation of roilod berloy from Stockton to dicita points is aiso proposod on the grounds that thero is zo lorfor any movomert thoreunder and no roasomablo prospoct of such a movomont devolopire.

On potatocs and onions the proposed increases are 1jisemse substantial. The tabulation which foliors 119ustratez the nature of these proposals:

| TO | POMATOES ADT OITIONS FROL |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | San Joanar Doj ti Podnts |  |  |  | Sacramento Delta Pojnts |  |  |  |
|  | (14) | (13) | (2i) | (23) | (24) | 1 (13) | (2A) | (2B) |
| Sacramonto | 20 | 15 | 12 | 20 | $7{ }^{1}$ | 10 | 8 | 22 |
| San Francisco | 10. | 25 | 12 | 78 | 70 | 25 | 22 | 28 |
| Stockton | $7{ }^{2}$ | 20 | 8 | 22 | 20 | 25 | 12 | 18 |

CoIums (Ii ) and (IB) - Existing and proposed rates, respectively, for packages weizhing 100 pounds or more. The existing minima aro 200 packages in Nichols and Merchonts Transportation Companies' tariffs and 20,000 pounds in The River Inncst tariff; that proposod is 200 packages for azl applicants.

Columns (26) and (23) - Existing and proposcd rates, respectively, for packages weighing less than 200 pounds. The existing minjma are 400 pacienges in Níchols and Iercinants Jransportation Compance' tarifis and 20,000 pounds in The ziver Ifnes' tarifif; that proposed is 400 packaces $=0$ all appicants.

Various increases arc aico proposed in applicants anyquantity ratce on potatoos and onions; the 15-cent rate to San Frencisco, for exmple, is proposce to be increased to 20 cents.

Their prescnt rates for the transportaiton of the commodities here in 1ssue, apgicante point out, are on approximately tis somo zerele as those minich provailed in 2932, except on grain from points north of sacramento whore rates wore drasticaily reduced in 6 1933 to moct the then uneguated competition of highway carriers. Thesc latter rates have generaily romaince at the lorer leven. It is ciaimed that substantial increases in operating costs have been experienced since 2932, that the revcnues derived from the existing 6

Since that timo applicants have mado eeneral adjustments in thein closs rate structiores under which chareses are determined for tho traneportation of practicaily ail freight other than agricuiturai products.
ratos do not roturn the opernting oxponsce nocessarily incurrod under presont comaitionc, and thot unioss tho ostablishmont of motorialiy bigenor ratos is autiorizoc applicants will suifor sovero finnacial Zosses.

Expenditurcs for tho paymont of wegos and selamos of opemtins perzonncl are by far the erontest situlo factors in the totei oporating costs of the carricrs. In tinc 1932-1912 poriod applicants havo oxpomenced mericci incroases in those wagos ane colarios. For oxamic, the wages of stoveciores havo beon increased from 50 conts per houn fon straigit on overtime work to 95 cents and 4.40 , respectively, and dock clerks salamiec have been raised from \$122 to \$195 yer month. Toxeover, appilcants clatm that agreements with their empioyees covering working conditions as ais tingurinc from vages have also ineroasei coste. They also claim that the experienced ren whose services they formeriy secured without difficulty are no lomger avafiabio. The resulting $\operatorname{loss}$ in the efficiency of the appicanter operating porsomel, it is reprosonted, has contributed towards the merked increases in wage and salam oxpenses. Comissary, insurance and repair exponses, other fupontant cost factom in ressel operations, are also represented as being substantialiy groatco than ilke omonses in 2932. The cumiative effect of a succession of pronounced increases in coste cunins a perion when rates for the transpontation of the comodeties in question nemainea practicaily etationary is said to be roflected in the

Other examples are the componsation paid captafins, pllots, chion cneincers and assistant ongincers, rinose monthiy salorics bove becn increased from $\$ 226.50$ to $\$ 240, \$ 195$ to $\$ 210, \widehat{200}$ to $\$ 215$ and $\$ 175$ to $\$ 195$, respectively.
operating results thus far experienced by the appificants during 1942. Discussions of the experience of each of the applicants in recent ycars follow:

Studies of revenues and expenses submitted by Nichois Transportation Company shom that for the period from January ito September 30, 1942, it sustained a loss of $\$ 3,739.38$ from its operations. On June 30 , its loss mas $\$ 6,265.98$. Revenues derived from the heavy scasonal trafife banined from Joily to September, inciusive, are said to have accounted for this material reduction in the operating loss. It is predicicea, however, that the results from the entire year's operation will be a loss of not less than that sustained during the first six months of the year because of the: shary decilne in traffic which yril be experienced in the last three months.

Actual operating expenses for the January-to-september period in 1942 have been $\$ 37,424.88$. This sum inciudes $\$ 289.50$ in interest charges. It does not inciucie any return on capital invested in the butiness. Dirine the same period the company has expericnced further incroases in its costs of approzimatcly 37 per cent for insurance, 15 per cent for labor and comonssary, and 75 to 100 per cent for repairs. Acjuzted to present costs, applicant's expenses for the period woile bave amounted to $\$ 44,575.3 \mathrm{C}$. Revcnues for this period amountcd to $333,625.00$, and its operating loss would have been $\$ 10,890.38$ instead of $\$ 3,739.88$, had the higher expenses prevailed throughout the entire period. It is estimated that applicant's revenues would have been increased to $\$ 44,511.00$ by the proposed increased zates, a sum approxmatciy the same as the adjusted costs, exciusive of any return on fnvested capital.

The materian increases in operatine costs experienced in 2942, it is claimed, have asgravated the already precarious ffnancial condition of this apozacant. Operations for the past several years, it is aiso claimed, bave resulted in serious losses and the situation is now so desperate that the company assertediy will be forced to discontinue service if its request for fncreased rates is not granted.

Licrchants Iransportation Company submitted a stiuay indicating that it sustained an operating loss of $\$ 388.7$ for the first six montic of 1942. Ths company is a whollymowned subsielary of Weyl-Zuckerman \& Company, a corporation engaged in the business of srowine and marieting potatocs, onions and otioer crops. The transportation company's stuey does not inciude supervisory, office and other expenses mich are bornc by the parent compeny. No allocation of these expenses to the transportation subsiciary has been made and assertediy it would be extremely aifficult to make proper allocation because of the close afifination or the companies. Xost of this carzier's revenue is saic to be derived From the trancportation of potatoes and orions and the greater share of it from Weyl-Zuckerman traffic. Revenues for the period 8

Operating resuits as disclosed by applicantis annual reports foliow

| zeas | Transportation <br> Revenue | Othe: <br> Rerrenie | Operating Expenses | maxes | $\begin{aligned} & \text { Profyt. } \\ & \text { or Loss* } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1937 | \$33,570.49 | \$2;919.99 | \$43,405.10 | \$96.90 | I27,031.52 |
| 2938 | 34.29 | 3,280.33 | 47,401.66 | 230.79 | 2, $2,012.17$ |
| 1939 | 42,213.83 | 3,314.42 | 55,580. 24 | 133.55 | I 5,161.54 |
| 2940 |  | 9,282.82 |  |  |  |
| 2942 | 40,294.30 | 7,710.24 | 42,265.81 | 413.69 | I 674.88 |

* I = Ioss

Capital zecessary to maintain operations has been secured ciafefly from tie owners. Some such capitai has been securec elsemhere.
studed amounted to $\$ 16,878.55$ and expenses to $\$ 17,267.26$. This period does not include the seasonol peat trafilc. On the other hand, the expenses have not been adjutred to the increased costs experienced by the vessel carmiers dunfo 1942. It is clafmed that Kerchonts Transportation Company has been Aaced mith increased Operating costs at ieast as jreat as those shown in irichols Transportation Company's studies and its operating dericit for the year, it is predictec, will be relatively as serere.

Prior to 1941 Woyl-Zuckerman \& Company operated the transportation service now conducted by its subsiciary. Annual reports for 1937 to 1940, inciusive, indicate that, on the whole, the company's income exceedod its expenses by a substantial sum. These reports, however, are of doubtitu probative vaiue in those proceedings because of the varied activities of the company and the fact that operating exponses have not been allocated to those activities In sufficicnt detail fom a detcrmfation to be made as to the extent to which trancportation operations contributcd towards that result. The annual report of Lierchants Transportation Company for 194I shows a profit of $\$ 22,073.96$, but aine the IScra estimetes of expenses submitted at the hearinge, docs not inciuce transportation exponses borne by the parent company.

Operations of The River Lines for the ifrst five months of 1942 are saici to have been conducted at a smail loss mithout allowance for depreciation. It is clainec that the lor revenues produced by gratn rates, wirch assertediy are at subnormal ievele, have contributed to this unsatisiactory operating result. The grain rates are virtuaily the same as those in effect in 1933, and even at that time, applicant's trafilc manager testified, these rates were consicered serfously depressed. Beceuse of the sharp fncreases in operating expenses subseauentiy experienced, he said, these rates
are now, in many instances, far belor a compensatory basis.
The River Ines' anuri reports from 1937 to 1941, inciusive, show-that operatins revenues have been somorhat higher thar expenses. It is pointeci out, howeror, that transportation other than that involved herein forms the major portion of The River Iines' trafilc and accounts for most of their revenues. It is also pointed out that intercoastal vessel service from and to Atiantic and Gulf ports has been discontinued and that phe River Ifnes have lost a substantial volume of transshipment cargo. Moreover, as previously indicated heroin, disiocation of estabished channels of grain marketing has affected their operations mone materialiy than those of the other applicants becausc of different conditione prevailing nortis of Sacramento where $=$ substantial quantity of grain trafific originates.

In further support of tise proposec increases, applicants represent that these increases are designci not oniy to provide bady needed additional revenues but aiso to curc moladjustments in theis present rate structures and to proviac rate informity. For approzamatcily ten years, they use, oniy minor ratc acjustmonts have boen made in rates for the transportation in issue and these adjustments cave faflec to keep thefr relationsifips abreast of changing conditions. InIustrative of these changes are the reguiation of bighray 9

To support this assertion, a stady wes submitted of the honding of a shipment of 500 tons of grain from Knights Laneing to Sacramento, said to bo typicoi of the transportation of shipments of substantial sizc. The wages paid suovedores for the loadng and unioading of the shrpment amounted to $\$ 450$, total 2 abor and commissary costs invoived in this operation amounted to $\hat{6} 42$, the revenue under the present 5 cent rate was $\$ 550$, and tho revenue under the proposed rate woudd have becn $\$ 800$. Even under the sought rato, it $1=$ posnted out, but $\$ 259$ would be available to meet cxpenses exciusive of Iabor and commissary costs. Tho sharp increases in lajor costs herefnbefore referred to are sale to have Increascd oxponses, partictinaly loading and unjoading expenses, to such an extent that for trafine such as that studied rates of less than 8 cents are noncompensatory.
carriers under the Eighway Carricrs: Act (Chapter 223, Statutes of 1935; as amended), the prescription of mindmurates for these carm riers by the Commission and the negotiation of revised working agreements with employees. Ithe proposed ratcs are also said to give more appropriate recognition to the relatively superior dock facilities maintained at terminal points suct as San Francisco, Sacramento and Stockton and the relative ease of mooring vessels at those dock as contrasted with the poorer facilities maintained at other points and with the difficultics encountered in brineing vessels alongside those facilities and mooring the ressele.

Several shipper organizations and individual shippers supported, and no one opposcd, the gantine of the sought authorizations. Witnesses representire theso shipge: interests testifiec. that applicants? vessel services have been used continuousiy for many years and that discontinuance of these services would doprive them of a necessary means of transportation. These witnesses stressed the total dependency of shipers located in a large portion of the delta area upon vessel tranpyortation. In other portions of that area, they said, truck or tructr-rail service is not as feasible, economical or satisfactory as vessel service for the comzodities involved. They ciaimed, moreover, that shortage of trucks anc trucking equfpment resulting from the war mat mell seriously curtail truck service and that in this event vessel transportation woud be trentiy needed to augment truct tramportation. These witnesses aiso said that they were fuily informed mith respect to the nature and extent of the increases proposed by the vessei innes and that they and their principais are agrecable to the proposed increases being made. Witnesses representing grower interosts expressed the view that the increases in transportation costs would
have to be absorbed by the growers. Absorption of the increases, they urec, would be preferable to the lose of necessary transportation scrvicc. The seriousncss of the situntion 2 s it is viewed by these and other shipper witnesses is illustrated by their testimony to the effect that should the applicants not be able to continue to operate, production of the crops invoived would have to be ascontinued in a large part of the delta recion.

Counsel for James P. Byrnes, Director of Economic Stabilization, and for Leon Eenderson, Price Aoministrator, directed attention to an act passed by Congress on October 2, 1942, and known as the "Act to Amend the Price Control Act of 1942." This Act, counscl said, freezes or stabilizes prices for virtualiy all comodities and services, including farm prices and wages, but does not freeze common carrier freisht ates. Ee argued, hovever, that In. the Act and in the Presidentis executive order of October 3 It is ciearly indicated ticat federal and state comisefons baving jurisdietion over mardmin comon carrier rates should carefuliy consider the relationsinp botmeen proposed increased rates and the price stabilization program and the possiole effect of such increases on that program. The position of the Office of Price Administration, counsel stated, is that in $\nabla i e v$ of the fact that the shipper who pays transportation charges is now operating under a deffnite price ceiling and therefore unable to pass increased charges on to his customers, comon carriers shouid be required to forego fincreases at this time unicss it is clearly shove that those increases are neeessary to correct gross inequities or are necessary to tho continuance of an cesential transportation service. He asked thet the record madc in those procecaings be carefully exmined in the ilght
of the economic stajilization and price control programs to determine the effect of increased fates on tiecse programs.

A persuagive showing has been made that applicamts' present rates on grain are, in the main, serlousiy depressed. It is evident that, uniess these subnormal rates are increased substantiany, revenues derived by the applicants from this traffic will fail far short of those commencurate with the cost of remering the service. The record indicates that most of the delta grain now moves under rates ranging Irom 64 to 9 cents, which applicants propose to increase to from 9 to 12 cents. On a percentage basis the lovest of these proposed incroases amounts to 25 por cent and the bighest to 44 per cent. By far the greatest voiume of deita grain traffic, however, is shown as movine uncer rates proposed to be increased 33-1/3 per cent. In inetances whero rates 10 wer than $6 \frac{1}{4}$ cents aro maintained for delta grain movements, the sought increazes are more pronounced. Certain of these proposaie involve increases in oxeess of 80 per cent. Rates on grafn, grain products and related arescles originating at other then delta points are now generally on bigher levels than the delta grain rates ent the proposed fnercoses are less sovere than those sought in conncction with the delta grain traffic. North of Sacramento, however, certaferatcs of relativciy Low volume aro sought to be increasce on a basis comparable to that proposed in connection with similar rates from the delta torritory. The costs incurred in ioadine and unioading operations turve a mone important bearing on the suffictency of applicants' rates for short haule where these rates are relatively ior. In such operations, applicants now expericnec costs refiecting the matcrially higher mases paid stevedores and other operatife personnd to a greater extent than in Ionger hatrle where these exponses are not as
great a factor in total operating costs, and proportionately dreater increases are therefore necessary for the short-haul trafinc.
 appear justified to tho extent then increases of not more than 22 cents are sought. For other tiafilc the increaced rates proposed by appifcants have been shom to be justificed, ezcept to tise extent that tincse rates excecd the prosent rates by more then $33-1 / 3$ per cent. Greater 1ncreases, saia to be neccssary to cure maladjuctments in the prosent rates, are not supported by evitience demonstrating the necessity $f 0 r$, and propricty on, these increases.

The extent to wiocia, if at ain, potato and onfon rates may be unduiy low is not disciosed by tinis record. Kost of this traffic is enjoyed by Werchants Transportation Company. The operating results of that company for the year 2941, even after making due ainowance for expenses fucurred by its parent company and not inciuded in the transportation company's annal report for that year, appear to have been quite satisfactory. While the record tence to show that 2942 operations wini rosult in an operating loss, the amount of the loss rinch may reasonably be expected has not peen deveIoped. Woreover, Increased grain rates $\# 121$ produce some addutional revenue rinch, under the circumetenecs, may roll prove to be sufficient to offsct such futurc operatirg Ioss as micht otherrise be incurred. Consideration must also be given to the fact that pom tato and onion rates have been maintafned by tice applicants on gencraliy blgher levole thon thefr sratn rates, although the reazone for these differences are obscure. The showing made with respect to tho potato and onfor rates fails to demonstrate that the proposed increases are justified.

In reaching the forcsoine conclusions wo are mindful of the economic stabilizatior and price control programs. We are convinced, however, that these applicants render cssential vessel service and that the increases Sound Justified herein are necessary to aroid impairment of this service. We:are also convinced that to. Withold authority to mare these increases would subgect the applicants and sinfpers iependent upon the transportation service they render to substantial hardsilps sud prevent the adjustment of rates which are inenutable under tice chansed conditions aisclosed by the record. Norcover, it appears that tine effect of the increases on price ceilings mound be minfoized by the absorption of these increases by the erowers.

Jpon consicration of ali tinc cuidenee of record, wo ane Of the opinion and finc that the increased rates for the transportation of grain, grain products and reiated articies proposed by Morchants Iransportation Company, Nichois Iransportation Company and The River Lines are justirfed and shoule bo granted to the extent that theso increases do not execed 2 conts in connection ulth existing rates of $5 \frac{1}{2}$ cents or icse and do not exceed $33-1 / 3$ per cent In conncction with extsting rates higher than je ecnts, except where applicants now maintafn difierent ratec for the samo transportation. In Instances Thero the prosent ratos of the applicants vary, the increases authorized shoule be based apoz tic rates of the carrier nom maintainfuz the lowest rate for the transportation involved. The other carricrs should not be permittod to establish increased rates higher than those authonized for tho Iow-zate carrier. (In detormining percontace fincreascs, fractions of less than $1 / 4$ of a cent are to be dropped, fractions of $1 / 4$ to but not inciuding $3 / 4$ of a cent are to 30 mace $1 / 2$ cent, ane fractions of $3 / 4$ of a cent or
more are to be increased to tine next moie cent.). We are of the further opinion and we ifice that the proposed canceilation of specific rates for the transportation of rolica bariey from Stockton to deita points should be autiorized. To the extent just indicated, the authority sought oy the aforesaic applicants rill be sranted. In all other respects it will be denied. We are of tide further opinion and therefore find that the requests of appicacits Rio Vista Ifghterage Company ain United Boat Ifnes to withdraw their proposed increases should be granted. In so far as these applicants are concerned the applications will be dismissed.

## QRDER

Based upon the evidence of record and upon the conciusions and Eindings set fortin in the preceding opinion,

IT IS HEPEBY ORDERED tiat Wercinants Transportation Company, a corporation, John irichols, an individual doine business as Nichols Iransportation Company, and The Caifiornta Transportation Company and Sacramento \& San Joanuin River Ifnes, Inco, corporations doing business as The River Ines, be and they are hereby author1zed to establish, on not less than ten (IO) daje: notice to the Commission and to the pubisc, the increased rates proposed in the above entitied appications to the extent that safe increased rates are found justified in the opinion which precedes tiofs order; and that in 317 other respects these applications in so far as the aforesald applicants are concorned be and they are bereby dented.

II IS HREBY FURTEER ORDERED that in so far as United Boat Lines, a corporation, and Rio Vista Iishterage Company, Inc., a corporation, are concerned the above entitled appiscations be and they are hereby dismissed.

The autionity herein granted shall be void unless the increased rates authorized by tills order are published, filed and made effective not less than sixty ( 60 ) cays from the effective date hereof.

This once: shall become effective twenty (20) days from the date hereof.

Dated at San Francisco, California, the $/ 2^{\alpha}$ day of January, 1943.


Commissioners


[^0]:    1 Tho Rivor Ifncs fntorvorod in tinis procceding, proposing incroasod ratcs for tice transportation ir question, and, for convonienco, anc roformod to in this opinion as an applicant. fino appifeation hos also boon amondod by submittime schcaluje showing tho procise retes which are sought to bo ostablishod. Initially, appifcante sought dutinom to ostablish mates on the sam lovel as highway carmiere: rates. Councol cxplainod that furtion invostigation disclosod tint parity of vcssci and truck ratcs is not feasibio. John Nichois, who bus acquirod Nichois Transportation Company, has boon substituted For the coparinorship of John Nifhols and Xenry Nicinole as an appilcant in tho procccaing.
    2
    Rio Visto Ifghtcrago Company ana Unitod Boat Ines witharew thoix roque sts for increasca mates at the hoarimss. Counsol Nom these appiscents oxpicined tinet the former's participation in the traific involvod is oxtromely ilmitod and thot it ins on filo an application (No. 25365, N110d Noverber 20 , 2942 ) sockins euthority to suspene service. Tho lottor's operations, ie pointed oit, had boon under subpozsion for some time and its expericnce sinco tho resumption of service on Scptcmbor 1 , 2942, ho saida, has not bocn broad enount te support its requost for incroased matos. (Susporsion of this conrion's scrvice was authorizod by Docisions Nos. 34287 and 35552 in Applications Nos. 24634 and 25083, respectivoly.)

