Decision No. 44533

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

In the Matter of the Application of RELIABLE TRANSPORTATION COMPANY, a California corporation,

for authority to enter into certain conditional sales contracts.

Application No. 31529

## <u>OPINION</u>

In this application, Reliable Transportation Company requests this Commission to make its order approving three conditional sales agreements entered into by it with Sterling Motors Corporation, and four conditional sale contracts entered into by it with Fruehauf Trailer Company, for the purpose of acquiring equipment.

Reliable Transportation Company is a corporation organized under the laws of the State of California on or about August 2, 1938. For many years it engaged in the business of transporting petroleum and petroleum products in bulk in tank trucks and tank trailers as a highway contract carrier and radial highway common carrier, but more recently, by Decision No. 42623, dated March 15, 1949, was authorized to operate as a highway common carrier. Its annual report to this Commission for the year ending December 31, 1949, shows operating revenues of \$1,143,630, and net income of \$87,616. For the first four months of 1950, Exhibit No. 9 filed in this proceeding shows its revenues as \$552,976.64, and net profit as \$20,948.70.

In summary form, Exhibit No. 8 shows applicant's assets and liabilities as of April 30, 1950, as follows:

Assets Current assets Tangible property (depreciated) Intangible property - Franchise Deferred charges	\$172,830.59 368,133.55 1.00 64,022,19
Total Assets	\$604.987.33
Liabilities Current liabilities Equipment obligations Reserves Capital stock Paid in surplus Earned surplus	\$135,779.33 77,849.91 34,135.79 40.00 56,243.13 300,939.17
Total Liabilities	<u>\$604.987.33</u>

During 1949 and 1950, in acquiring equipment reported necessary in its operations, applicant executed three conditional sales agreements and four conditional sale contracts providing for deferred payments over periods of more than twelve months after their dates, as follows:

Exh. No. 1. Agreement 2. Agreement 3. Agreement 4. Contract 5. Contract 6. Contract 7. Contract	Date May 2, 1950 Jan. 29, 1949 Oct. 31, 1949 Nov. 11, 1949 Mar. 1, 1949 Mar. 1, 1949 May 10, 1950	Deferred Payments \$ 16,791.22 39,567.45 19,932.92 18,645.55 25,000.00 15,000.00 16,430.04	Rate of Interest 5% 5% 5% (2) 5% 5% 5% 5% 5% 5% 5%	Unpaid Balance April 30, 1950 (1) \$ 19,782.45 15,948.92 15,118.54 16,875.00 10,125.00 (1)
7. Contract	May 10, 1950	16.430.04 \$151.367.18	53%	\$77.849.91

(1) Executed subsequent to April 30, 1950.
(2) Time price differential of \$1,542.10 included in the principal amount.

. The deferred payment under each of the conditional sales agreements is represented by thirty promissory notes due serially in monthly intervals.

Applicant now asks the Commission to approve the execution of these instruments.

A. 31529 EB It appears that the instruments dated January 29 and March 1, 1949, (Exhibits 2, 5 and 6) were executed prior to the time applicant received its certificate of public convenience and necessity authorizing it to operate as a highway common carrier, and that accordingly the authorization of the Commission was not required prior to their execution and is not required at this time. As to the remaining four instruments, executed after the time applicant received its certificate, the following are summaries of their terms: Conditional sales agreement dated October 31, 1949, with Sterling Motors Corporation for 2 Sterling motor trucks. Provides for payment of \$19,932.92 deferred balance in 29 monthly installments of \$664, and 1 of \$676.92, to be evidenced by 30 promissory notes bearing interest at the rate of 5% per annum. (Exhibit 3) Conditional sale contract dated November 11, 1949, with Fruehauf Trailer Company for 3 tankers and 3 truck tanks. Provides for payment of deferred balance of \$17,103.45 plus \$1,542.10 time price differential, or \$18,645.55 in 1 monthly installment of \$471.55 and 39 of \$466. (Exhibit 4) Conditional sales agreement dated May 2, 1950, with Sterling Motors Corporation for 2 Sterling motor trucks. Provides for payment of \$16,791.22 deferred balance in 29 monthly installments of \$560 and 1 of \$551.22, to be evidenced by 30 promissory notes bearing interest at the rate of 5% per annum. (Exhibit 1) Conditional sale contract dated May 10, 1950, with Fruehauf Trailer Company for 2 tankers, 2 truck tanks, and 2 heavy duty 6 wheel attachments. Provides for payment of \$16,430.04 deferred balance in 1 monthly installment of \$401.04, and 39 of \$411; all deferred balances bear interest at the rate of 52% per annum. (Exhibit 7) It clearly appears that applicant should have sought and received the Commission's authorization prior to the execution of these four instruments, but that its failure to do so was through inadvertence. The Public Utilities Act provides, among other things, that an evidence of indebtedness of a public utility, payable at a period of more than twelve months, if executed without an order -3the same form as those filed in this proceeding as Exhibits 1, 3, 4 and 7, providing for deferred payments in the aggregate principal amount of not exceeding \$64,288.72. Applicant may issue such promissory notes as are contemplated by the conditional sales agreements.

- 2. Reliable Transportation Company shall file with the Commission a copy of each conditional sales agreement and conditional sale contract executed under the authority herein granted within thirty (30) days after the date thereof.
- 3. The authority herein granted will become effective when applicant has paid the fee prescribed by Section 57 of the Public Utilities Act.

Dated at Francisco, California, this 18 day of July, 1950.

January Calciery

Last Rule

Last Rule

Last Rule

Commissioners

PUBLIC UTILITIES COMMISSION

STATE OF CALIFORNIA

JULY 21 1950