Decision No. $\qquad$ 51249

3EFORE THE PUBLIC UTILITIES COMNISSION OF THE STATE OF CAIIFORNIA

In the Matter of the Investigation into the rates, rules, regulations, charges, allowances and practices of 211 comon carriers, highway carriers and city carriers relating to the transportation of general commodities (comodities for which rates ire provided in Highway Carriers. Tariff No. 2).

Case No. 5432
Petition for Modification No. 22 Commen Petty and John Scheifly, for the Chambers of

Ario D. Poe, J. C. Kaspar, and R. D. Boynton, for California Trucking Associations, Inc.; John B. Robinson and H. J. Bischoff, for Southern California Freaght Lines and Southern California Freight Forwarders; Cromwell Warnex, for Bradco Cartage and Distributing Co.; Benn W. Porter, for Hiesins Trucks, Inc.; L. M. Grainges, for Merrifiela Trucking Co.; interested parties.

Norman Haley, Senior Transportation Rate Expert, for the Commission's staff.

## SUPPLENENTAL OPINION

The Los Angeles Territory is defined and described in Item 270-N, Minimum Rate Tariff No. 2. The eastern boundary thereof is State Highway No. 19 (Rosemead Boulevard and lakewood Boulevard). Fortions of the Downey area and of the City of E1 Monte, and all of the City of Whittier are east of State Fighway No. 19. The petition herein was filed on January 28 , -954, but at the petitioners' request, no hearing was held Thereon until February 23, 2955. By the petition, the Chamber of Tommerce of each of the three named places has requested that The boundaries of the Los Angeles Territory be extended eastward to include Painter Avenue (in Whittier),

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Stete Himhay No. 26, tie San Gabriel River and Imperinl Himauy, to State Righway No. 19, the present boundary...
a public hearing was held in Il honte on February 23, 1055. There vere no protestants. Evidence was zresented or behalf of the Coliformia Iruckine issociations, Inc., concerning the results of extendinc, the tcreitory as proposed.

The manarer of a thitier bank testified that he was with the 'hitwier Chmber of comerce at ti:e time the petition was filcd. He stited that in 1050 伿ittier had a population of 02,800 , with 30,6100 dwelling units, and in 1055 the popuintion had increased to 236,500 , and 26,200 dwelling units had been adied; that in the 'Whitier ares vest of Painter avenue, the proposed easterly inmit of the Los dnpeles Territory, there were 242 industrial fims with 7,180 employees, and 663 retail firtus in August, 1.954 ; and that the area east of painter avenue is mainly residential.

The execurive secretary of the Downey Chamber of Commerce testified that Downey is an unincorporated comminty bounded by Telegraph Road on the north, Foster Road and Gardendale Strect on the south, the San Caoriel River on the east, and by the Rio Hondo on the west. He stated that the population of this nrea has increased from 12,500 in 1940, to 70,000 in 1954, and that 30,000 of the residents entered the area in the period from 1051 to 1054, inclusive. The area's payroll, he said, has increased from $32,506,000$ in 1940 to $; 60,000,000$ in 2954. In the portion of Downey east of Lakewood Boulevard (State Eighway No. 29) there are at present the Nowth deerican dircraft Supply Co. and the Rheem Manufacturing Corporation.

The traffic manager for the Clayton Nanufacturing Company appeared for thatcompany and for the El Monte Chamber of comerce. He testified that the constructive mileage between Whittier and San Francisco is 475 miles, between Downey and San Francisco is 475 miles, and between El Monte and San Francisco is 468.5 miles. The constmuctive mileage between South Gate and San Francisco, he stated, is 468.5 miles, and between Torrance and San Francisco is 473.5 miles. The latter two communities are in the Los Angeles Territory.

Eight shipper witnesses appeared in support of the petition.

A representative of a Whittier manufacturer of steel welding rods testified that the company shipped 226,000 pounds, mostiy in less-than-truckload shipments, to the San Francisco Territory in 1954 and that its only competitor is a Compton, California firm. Compton is in the Los Angeles Territory.

A representative of an El Monte iron foundry testified that the company has several accounts in the San Francisco Territory to which it shipped a total of 40 to 50 tons in 1954 in shipments weighing from 30 pounds to. 40,000 pounds. There are, he stated, 52 iron foundries in Los Angeles and 30 of these compete with his firm in the San Francisco Territory. He claimed that this firm had lost several shipments to Los Angeles competitors due to the freight rate differential.

The represertative of an El Konte Eirm which enamels cast iron plumbine fixtures testified that his company ships 50,000 to 220,000 sounds of enameled ware per month by truck to the San Francisco Territory. This firm has one competitor in the Los Anceles Territory and because of the rate differential has difficulty competing with the Los anceles firm. The witness stated that he has some shipments to points in California east of El : Fonte and his an advantage over the Los Angeles manufacturer in theos. The company camnot, he said, accumuate shipmente until it gets a truckload as the consignees want fast service.

The owrer of a fire brick company situated in Los Nietos (in the proposed extension of the Los Anpeles Territory) testified that it shipped 500,000 pounds by truck, mostiy in less-than-truckload shipments, to the San Francisco Territory in the past 12 monchs, and that his oniy Califernia compctition is in Vernon, California (Vernon is in the Los Angoles Territory). He staved that the rate from the Los Anreles Territory to San Francisco is \$1.46 and from Los Niecos to San Francisco is \$ $\$ .66$. This 20-cent differentini is, he said, 2 percent of the selings price per 100 :ounds of his company's products.

The representative of a Whittier manufacturer of industrial hentine equipment and automobile radiators testiried that his company shipned $1,800,000$ younds to Son Froncisco in 1054, in less-than-trucklood guantities, and that the company has direct competition from Los angeles suppliers.

The traffic manager of a Downey supplier of chemical compounds testified that his firm shipped 1,100,000 pounds to the San Francisco Bay Area in 2954 and that this company has four Los Angeles Territory competitors for the San Francisco market.

The representative of an El Monte manufacturer of bronze valves and fittings testified that this company shipped 75,000 pounds of such material to San Francisco in the past 12 monthe and that it has one direct compctitor in the Los Angeles Territory.

The traffic manager for an El Monte steam cleaning machine manufacturer testified that his firm shipped 400,000 pounds to the San Francisco Territery in the past 12 months and that it has two competitors for this business in the Los Angeles Territory.

The Director of Research for the Califormia Trucking Associations, Inc., appeared as a witness. He stated that he neither supported nor resisted the petition, but that at his. employer's request he had made a study of the results of the expansion of the Los Angeles Terricory as proposed in Petition No. 22. . This study was received in evidence as Exhibit No. 22-1. It purports to show that Los Angeles city-based pickup equipment handles more pounds per vehicle mile and more pounds per vehicle hour in the area within five miles of the Los Angeles Civic Center than in the area outside the five-mile radius but within the Limits of the carriers Los Angeles pickup zones, and that the performance in the proposed extended area would be approximately the same as that in the area outside the five-mile area
referred to above. The witness stated that the cost of service varies with the performance factors in that cost of service increases as the performance factors decrease. It was the opinion of the witness that if the expansion of the territory as proposed in the instant petition requires carniers to perform service in areas where their cost per hundredweight will be greater than in the existing territory, there are two possibilities, (1). Either the territory will be expanded without a corresponcing adjustment in the rate, in which case the carriers' revenues will, suffer and in the long run the carriers will go out of business; or (2) the territory will be expanded and the general rate appiying point to point will be increased by the amount necessary to make up the added cost, in which case it would appear that the shippers who are located in the downtown Ios Angeles area will be penalized unfairly by beine required to absorb or subsidize the added cost involved in the fringe areas of the.territory. The record herein shows that, on movements to the San Francisco Territory, shippers in El Monte, Downey and Whittier are at a disadvantage when attempting to compete with shippers of identical merchandise in the Los Angeles Territory. Conditions in the proposed area appear to be similar to conditions in the outlying areas of the existing Ios Angeles Territory. The present Los Angeles Territory boundaries were established in 1038, and it is common knowledge that there has been a tremendous incustrial expansion to the east of the Los Angeles metropolitan area since then. The studies presented by California Trucking Associations, Inc., (Exhibit No. 22-1), are based on the difference between the cost of pickup service
to a Los Angeles-based carrier making pickups within a radius of five miles of Washington and ilameda, in Los Angeles, as compared to the cost of the same carrier making pickups more than five miles from that point. Such comparison appears to have little relevancy in this matter for the reason that many of the points in the existing Los Angeles Territory are at least as far from the center of Los Angeles as the proposed territory.

Upon the record herein we are of the opinion and find That the proposed extension of the Los Angeles Territory is justified and the petition will be granted.

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Based upon the evicence of record and the conclusions and Eindings set forth above,

IT IS HEREBY ORDERED that Minimum Rate Tariff No. 2 (Appendix D of Decision No. 31606, as amended) be and it is hereby further amended by incorporating therein, to become effective May 1, 1955, Third Revised Page 34 cancels Second Revised Page 34, which page is attached hercto and by this reference made a part hereof.

That tariff publications authorized to be made by common carriers as a result of the order herein may be made effective on not less than five days' notice to the Comission
and to the public if filed not later than sixty days after the effectiveness of the tariff changes herein involved.

In $a 11$ other respects said Decision No. 31606, as
amended, shall remain in full force and effect.
The effective date of this order shall be twenty days after the date hereof.

Dated at
San Francisco ; California,
this $\qquad$ day of $\qquad$ , 1955.

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Commissioners

Comissiozer .. Matthew. J. Docker being necessarily abscav, dix not gariscipato in tho disposition of this procuring.

Third Revised Page ... 34 Cancels
Second Revised Fage .. 34
MINIMUN RATE TARIFF NO. 2

| Item <br> NO. | SECTION NO. 1 - RUUES AND REGULATIONS OF GENERAL |
| :---: | :---: | :---: |

TERRITORIAL DESCRIPTIONS (Continued)
(Items Nos 270 and 271)
3. SAN FRANCISCO TERRITORY includes that area embraced by the following boundary: Beginning at the point the San Francisco-San Mateo County Boundary Line meets the Pacific Onean; thence easterly along said boundary line to a point 1 mile west of U. S. Highway No. 101; southerly along an imaginary line 1 mile west of and paralleling U.S. Highway No. 101 to its intersection with the corporate boundary of the City of San Jose; southerly, easterly and northerly along said corporate boundary to its intersection with State Highway No. 17; northerly along State Highway No. 17 to Warm Springs; northerly along the unnumbered highway via Mission San Jose and Niles to Hayward; northerls along Foothill Boulevard to Seminary Avenue; easterly along Seminary Avenue to Mountain Boulevard; northeriy along Mountain Boulevard and Moraga Avenue to Estates Drive; westerly along Estates Drive, Harbord Drive and Broadway Terrace to College Avenue; northerly along College Avenue to Dwight Way; easterly along Dwight Way to the Eerkeley- Oakland boundary line; northerly along said boundary line to the campus boundary of the University of California; northerly and westerly along the campus boundary of the University of California to Euclid Avenue; northerly along Euclic Avenue to Marin Avenue; westerly aiong Marin Avenue to Arlington Avenue; northerly along Arlington Avenue to U. S. Highway No. 40 (San Pabio Avenue); northerly aions U. S. Highway No. 40 to and including the City of aichmond; southwesterly along the highway extending from the City of Richmond to Point Richmond; southerly along an imaginary line from Point Richmond to the San Francisco Waterfront at the foot of Market Street; westerly along said water front and shore line to the Pacific Ocean; southerly aiong the shore line of the Pacific ocean to point of beginning.

3i. SAN FRANCISCO BAY COUNTIES TERRITORY includes that area consisting of the City and County of San Francisco and the Counties of San Mateo, Santa Cruz, Santa Clara, San Senito, Monterey, Alameda, Contra Costa, Marin, Sonoma, Solano and Napa.
04. LOS ANGELES TERRITORY inciudes that area embraced by the following boundary: Beginning at the intersection of Sunset Boulevard and U. S. Highway No. 101, Alternate; thence northeasterly on Sunset Boulevara to State Highway No. 7; northerly along State Highway No. 7 to State Highway No. 118 ; northeasterly along State Highway No. 118 through and including the City of San Fermando; continuing northeasterly and southeasterly along State Highway No. 118 to and including the City of pasadena; easterly along U. S. Highway No. 66 to State Highway No. 19; southerly along Stave Highway No. 19 to Lower Azusa Road; easterly on Lower Azusa Road to its intersection with the San Gabriel River; southerly along the west
bank of the San Gabriel River to Beveriy Boulcvard; southeasterly on Beverly Boulevard to Painter Avenue in the City of Whittier; southerly on Painter Avenue to State Highway No. 26; westerly along State Highway No. 26 to the west bank of the San Gabriel River; southerly along the west bank of the San Gabriel River to Imperial Highway; westerly on Imperial Highway to State Highway No. 19; southerly along State Highway No. 19 to its intersection with U. S. Highway No. 1O1, Alternate, at Ximeno Street; southerly along Ximeno Street and its prolongation to the Pacific Ocean; westerly and northerly along the shore line of the Pacific Ocean to a point directly south of the intersection of Sunset Boulevard and U. S. Highway No. 101, Alternate; thence northerly along an imaginary line to point of beginning.
(Continued)
(1) Cancels that portion of Item No. 270-A appearing on Second Revised Page 34.
*: Change ( Decision iv. $5 i 219$

EFFECTIVE MAY 1, 2955

Issued by the Public Utilities Commission of the State of Califormia, San Francisco, California.
Correction No. 651

