than twelve months after the date of execution and to mortgage real

and personal property.

Thomas E. Srednik and Robert L. Doyle, for applicant.

<u>OPINION</u>

Roseville Telephone Company has filed this application for authorization (1) to enter into a loan agreement with Pacific Mutual Life Insurance Company, (2) to execute a supplemental mortgage and (3) to issue notes in the principal amount of not to exceed \$1,000,000 for the purpose of paying indebtedness and of financing construction costs.

The application was filed on May 1, 1959. A public hearing was held before Examiner Coleman in San Francisco on May 26, 1959, at which time the matter was taken under submission.

Heretofore, pursuant to authorization granted by the Commission, applicant entered into loan agreements with

Pacific Mutual Life Insurance Company, executed a mortgage on its property, and amending and supplemental indentures thereto, and issued notes in the aggregate principal amount of \$950,000 which notes have been reduced to \$869,500 as of March 31, 1959. The company now desires to increase its borrowings from Pacific Mutual Life Insurance Company and has made, or is making, arrangements to enter into a loan agreement with that company providing for new borrowings up to \$1,000,000 to be represented by additional notes. The loan agreement provides for the execution of a third supplemental mortgage upon the company's properties.

The new notes will bear interest at the rate of 5-1/4% per annum and will mature on May 1, 1984. They may be prepaid at the option of the utility at a premium of 5% during the 12-months' period commencing May 1, 1964 and thereafter at premiums reducing annually in amount.

The purpose of the proposed borrowing is to retire current short-term bank loans, now in the amount of \$500,000, which have been used for capital additions and betterments and to finance the cost of plant additions, improvements and betterments during 1959 and 1960. In this connection, applicant estimates its cost of the proposed construction work at \$1,223,129, which is segregated as follows:

Land, Tahoe Street, storeroom and plant offices Building, Tahoe Street, storeroom and plant offices Building - Roseville central office Central office equipment - 12-position toll board, 16 intertoll trunks	\$ 25,000 50,000 145,000
Automatic toll ticket equipment Automatic toll ticketing trunks Power equipment, Roseville Automatic line insulation routiner 400 lines, 800 terminals, Roseville 500 lines, 1,200 terminals, Citrus Heights Station apparatus	131,889 43,720 31,385 3,250 77,020 77,385 120,000
Station connections Large PABX Pole lines Aerial cables Underground cable	80,000 10,000 40,000 200,000 2,500
Aerial wire Furniture and office equipment Vehicles and other work equipment Total	32,000 28,000 25,000 \$1,223,129

In considering this matter, we have reviewed applicant's financial reports. A summary statement prepared from such reports indicates applicant's recorded investment in plant and its revenues, net income and number of telephones in service for the past five years as follows:

	Telephone	Operating	Net	No. of
	Plant	Revenues	Income	Telephones
	Dec.31	for Year	for Yr.	Dec.31
1954	\$ 862,156	\$283,996	\$46,890	4,144
1955	1,121,019	335,433	39,986	4,921
1956	1,413,398	427,734	50,434	5,543
1957	2,030,438	469,505	29,809	6,153
1958	2,458,046	597,784	50,616	7,173

Analysis indicates that applicant has met its capital costs with long-term borrowings from Pacific Mutual Life Insurance Company and with proprietary capital and to a

lesser extent with current liabilities. A condensed balance sheet showing applicant's financial condition as of March 31, 1959 is as follows:

<u>Assets</u>

Telephone plant - less reserves of \$343,269 Current assets - Cash Accounts receivable Materials and supplies Prepaid expenses Total current assets Deferred debits	\$ 257,164 83,433 35,734 13,038	\$2,271,258 389,369 23,596
Total		\$2,684,223
Liabilities and Net Worth Long-term debt Current liabilities -		\$ 869,500
Notes payable Accounts payable Other current liabilities Total current liabilities Net worth -	\$ 250,000 222,998 107,207	580,205
Common stock Premium on stock Surplus Total net worth	1,049,130 99,856 85,532	1,234,518
Total		\$2,684,223

Applicant's capital ratios as of March 31, 1959, and as adjusted to give effect to the proposed financing, are as follows:

,	As of 3/31/59	Pro Forma
Long-term loans Bank loans Common stock and surplus	37% 11 52	60% 40
Total	100%	100%

Upon a review of the record, it appears that applicant does not have sufficient internal resources to meet its capital requirements and that additional outside financing is necessary to improve applicant's position, to liquidate temporary borrowings and to enable it to go forward with its construction program. With respect to the terms of the proposed notes the testimony shows that interest rates have been increasing since March of this year, when applicant completed its negotiations; that the inclusion of protective redemption provisions is the usual practice in utility debt financing; that some institutional buyers have reported they would not purchase utility offerings without some such provisions; and that it is doubtful applicant could obtain terms as favorable as it now has, if it should be compelled to renegotiate the loan. Exhibits filed at the hearing show that of the public utility bond offerings during 1959 substantially all those rated as AA or lower carried a restricted redemption provision. One witness testified that he had discussed the proposed loan with several banks; that he had participated in other loan arrangements; and that he had found the proposed terms of applicant's loan were favorable. Another witness, with a wide experience in utility financing, testified as to his discussions with underwriters and institutions which indicated the general requirement of institutional buyers, at the present time, for concessions in the redemption provisions.

Upon the basis of the information before us, we are of the opinion that an order is warranted authorizing the issue of the notes with the terms as set forth in the application.

- 3. Roseville Telephone Company shall file with the Commission a monthly report, or reports, as required by General Order No. 24-A, which order, insofar as applicable, is made a part of this order.
- 4. The authority herein granted will become effective when Roseville Telephone Company has paid the fee prescribed by Section 1904(b) of the Public Utilities Code, which fee is \$1,000.

	Dated at _	San Francisco	, California,
this	Ith day of	June	_, 1959.
	•		- Lyan Yox
			President
		Mes	
		11/10th	
		Theor	low Hernes
			Commissioners

Commissioner Everett C. McKeage , being necessarily absent, did not participate in the disposition of this proceeding.

