Decision No.

ORIGINAL

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

In the Matter of the Application of DELIVERY SERVICE COMPANY for authority to establish certain increased rates applicable to wholesale service between points within the East Bay Drayage Area and points in Alameda, Contra Costa and Solano Counties, and to wholesale and retail service between points within the East Bay Drayage Area and El Cerrito.

Application No. 42815

In the Matter of the Investigation into the rates, rules, regulations, charges, allowances and practices of all common carriers, highway carriers and city carriers relating to the transportation of property in the City and County of San Francisco and the Counties of Alameda, Contra Costa, Lake, Marin, Mendocino, Monterey, Napa, San Benito, San Mateo, Santa Clara, Santa Cruz, Solano and Sonoma.

Case No. 5441
Petition for Modification
No. 45

Philip A. Winter, for Delivery Service
Company, applicant and petitioner.
Marcel J. Gagnon and E. M. Jennings, for
the Commission staff.

OPINION

Delivery Service Company is engaged in the transportation of packages and parcels between points in East Bay cities and surrounding territory as a highway common carrier, a highway contract carrier and as a city carrier. By application filed November 7, 1960, it seeks authority to increase the rates and charges in its highway common carrier tariffs by approximately ten percent. By petition filed the same day, it requests the Commission to make similar upward adjustments in the minimum wholesale parcel rates prescribed in Item 990 of City Carriers' Tariff No. 2-A - Highway Carriers' Tariff No. 1-A, hereinafter referred to as the drayage tariff.

Public hearing was held December 1, 1960, before Examiner

J. E. Thompson, at San Francisco.

Applicant's present rates became effective April 15, 1960, pursuant to authority granted in Decision No. 59864, dated March 29, 1960, in Application No. 41773. At that time applicant made both upward and downward adjustments in its rates estimated to yield an increase in gross revenues of about twelve percent.

Applicant presented evidence showing that for operations conducted during the period January 1 to October 7, 1960, it had a net loss of \$5,781. This loss is due to the 3½ months of operations prior to the rate adjustment on April 15. For the period April 23 to October 7, 1960, applicant made a profit before income taxes of \$2,430 for an operating ratio of 98.67 percent.

On November 1, 1960, pursuant to a collective bargaining agreement with its drivers, applicant was required to pay its drivers an increase in wages of 8 dollars per week. Under the agreement the drivers are paid a guaranteed weekly wage. Wages of mechanics were increased 20 cents per hour retroactive to July 1960, and garage attendants or servicemen had an increase in wages of 17 cents per hour in October 1960. With the increases in the wages of drivers, applicant increased the salaries of managerial and clerical personnel.

Applicant's accountant presented an itemized statement showing the revenues and expenses for the period April 23, 1960, to October 7, 1960, expanded to reflect the increases in revenues from the proposed rate increases and the increases in expenses resulting from the wage and salary increases described above. Table I is a summary of that itemized statement.

TABLE I

DELIVERY SERVICE COMPANY Summary of Recorded and Expanded Revenue and Expenses April 23 - October 7. 1960

	Book Recorded	Increases	Expanded
Revenue	\$181,574.23	\$16,943.17	\$198,517.40
Expenses			
Maintenance	10,422.44	172.80	10,595.24
Transportation	113,577.36	7,419.03	120,996.39
Terminal	5,988.07	107.01	6,095.08
Traffic	7,197,21	169.43	7.366.64
Insurance	5,513.89	434.19	5.948.08
Administrative	27,024.34	395.34	27,419.68
Depreciation	2,627.16		2,627.16
Texes and Licenses	6.793.72	453.04	7.246.76
Total Expenses	\$179,144.19	\$ 9,150.84	\$188,295.03
Net Operating Income	\$ 2,430.04		\$ 10,222.37
Operating Ratio			
Before Income Tax	98.67%		94.86%
After Income Tax	99.14%		96.68%

The expansions of expenses reflect increases in salaries and wages and expenses related directly thereto, such as payroll taxes and compensation insurance expense, and increases in expenses directly related to increases in gross revenue, such as insurance expense, P.U.C. fees and Board of Equalization tax. Increases in fringe benefits to employees, such as increased sick leave benefits, were not capable of being measured in dollars of expense and are not included in the expanded expenses.

We find that the proposed increases are justified and that applicant should be authorized to make the proposed tariff adjustments on five days' notice.

In prior proceedings in Case No. 5441, we have found that the minimum rates in Item 990 of the drayage tariff should be predicated upon the operations of Delivery Service Company. The evidence in the instant proceeding corroborates that finding. We find that

- 5. That tariff publications required to be made by common carriers as a result of Paragraph 4 of this order may be made effective not earlier than the effective date hereof on not less than five days' notice to the Commission and to the public, and shall be made effective not later than February 11, 1961.
- 6. That in all other respects the aforementioned Decision No.41362, as amended, shall remain in full force and effect.

The effective date of this order shall be ten days after the date hereof.

	Dated at	San Francisco	_, California, this
day of _	January	, 1961.	
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			President
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No.	In conts per 100 pounds, except as noted	المدارية المساورة والمتارية
	COMMODITY	RATE
	PARCEL CITY DELIVERY (Wholesale Only) (See Notes 1 and 2)	January 1
	Within and between all zones, and applies on packages containing property, weighing not to exceed (1)40 pounds	
	per package, and only on deliveries from jobbers, whole- salers, industries and retail stores to other jobbers, wholesalers, industries and retail stores.	In Cents Per Package
,		Company of the Company
v	1 to and including 100 packages por week	⋄57 ⋄42
*990	" 400 packages per wook — " — " — — — — — — — — — — — — — — —	◆ 41 ◆ 40
	(1) On all packages exceeding 40 pounds in weight, an additional charge of 3 cents per pound shall be made for each pound or fraction thereof in excess of 40 pounds.	
	NOTE 1The above rates are subject to a guarantee of	
	ton parcels per week for regular pickup service.	And the second s
	NOTE 2Whore consignor does not guarantee a minimum of ten parcels per week, a charge of 25 cents will be added to the above rates for each pickup.	
	PARCEL CITY DELIVERTES	
	Within and botwoon all zones, and applies on deliveries from manufacturers, manufacturers agents, whole-schers, jobbors and commercial distributors. (See Notes 1 and 2.)	In Cents Por Package
	Weight per package, 70 pounds or less	16
995	NOTE 1The consignor must elect in writing in advance	Plus 3 conts for
Non-	to utilize the rate in this item for all packages weighing 70 pounds or less tendered to the carrier during any calendar week.	oach pound or fraction
	NOTE 2All charges must be prepaid.	thereof. (See Note 3.)
	NOTE 3An additional charge of 20 cents for each	
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