# ORIGINAL

September 5, 1961.)

Decision No.			
BEFORE THE PUBLIC UTILITIES COMMIS	SION OF	THE STATE OF	CALIFORNIA
In the Matter of the Application of SOUTHLAND HARBOR CRUISES, INC., a corporation, for authority to adjust and extend sightseeing service.	}	Application (Filed June amended Augu	

James H. Lyons, for applicant.

Henry Jordan, for the Bureau of Franchises and
Public Utilities, City of Long Beach, interested party.

Jack O. Sanders, for H. Zinder & Associates, Inc.,
interested party.

William H. Hibbard, for the Commission's staff.

# OPINION

This application was heard before Examiner C. S. Abernathy at Los Angeles on August 4, 1961, and was submitted on that date subject to the filing of an amendment which was subsequently received on September 5, 1961. Copies of the application and of the notice of hearing were served in accordance with the Commission's procedural rules. There were no protests.

Applicant is a common carrier of persons by vessel within and between the Long Beach and Los Angeles harbor areas. Its services are primarily sightseeing in nature. Two types of service are performed: (a) a scheduled service and (b) an on-call service. Applicant operates two different cruises in its scheduled service. Each cruise is about two hours' duration. Charges for this service are assessed on a per-passenger basis. The on-call service is provided on an hourly basis according to the vessel used. The length

cruise. Each cruise would be of an hour's duration. The routes of the proposed cruises are shown in the margin below. The vessel to be used is the MV "PRINCESS", a side paddle-wheel vessel of about 225-passenger carrying capacity, which has recently been refurbished. The fares which would be assessed are as follows:

#### Fares per Cruise

In connection with its request for authority to establish the above-described cruises from The Reef and Ports o' Call, applicant asks that it be authorized to serve these restaurants on an "on-call" basis also. The MV "PRINCESS" would be used in the on-call service as well as in the scheduled service. In the event that the on-call service would require the operation of the "PRINCESS" during hours that scheduled cruises ordinarily would be operated, applicant

# Cruise from The Reef

Beginning at The Reef, northerly and westerly along Pier "A", easterly along the shoreline to a point approximately opposite Belmont Pier, westerly to point of beginning.

# Cruise from Ports o' Call

Beginning at Ports o' Call, northerly to and into the turning basin in the Los Angeles inner harbor area, southerly to and around Reservation Point and return to the main channel, northerly to point of beginning.

These cruises would be operated in either direction as weather and harbor conditions require.

proposes to forego the operation of the scheduled cruises. However, in order to avoid disappointment of prospective patrons of the scheduled services in such instances, applicant proposes to advertise that the availability of the scheduled services is subject to advance reservations. Thus the prospective patrons would be forewarned that the cruises would not necessarily be operated at the scheduled times if advance reservations are not made. However, when such reservations are made, the operation of the scheduled cruises would be given precedence over the operation of cruises in the on-call service.

The rates which would apply to the proposed on-call services would be the same as those which applicant charges for its other on-call services.

Applicant anticipates that the establishment of the proposed services would result both in an immediate increase in its earnings and ultimately in a substantial increase in the volume of its traffic as a whole. Applicant's president testified to the effect that the services would more than return the direct or out-of-pocket costs that would apply thereto. Thus they would provide applicant with additional funds to meet the indirect or overhead expenses of the present operations of the "PRINCESS." Revenue and expense figures which applicant's president submitted to support his testimony in this respect are as follows:

Estimated revenue per night:

Estimated out-of-pocket expenses per night:		
Crew wages Payroll taxes Fuel Maintenance	\$31.25 2.06 17.10 25.88	_76.29
Net revenue per night (before allowance for overhead expense and taxes):		\$ 26.31
Net revenue for season 6 nights per week for 22 weeks (before allowance for overhead expense and taxes):		\$3,472.92

\$102.60

future is concerned, applicant anticipates that the establishment of the proposed services will be particularly beneficial to its operations. Applicant's president stated that The Reef and Ports o' Call are both popular, high-quality restaurants. By providing sightseeing services to clientele of these restaurants, applicant expects to realize substantial advertising value for its sightseeing operations as a whole, and thereby to attract additional patrons to its other cruises as well as to those directly involved herein.

The proposed services should be authorized. The establishment of such services, it appears, is part of a program in which applicant is engaged toward the development of an attractive and well-rounded public sightseeing service throughout the Los Angeles and Long Beach harbor areas. It appears that there is a public need for extension of applicant's services to include The Reef and Ports o' Call; that in serving these points applicant will, at the outset, be able to realize at least the direct costs involved, and that over the longer term the services may be developed to the point where they will provide substantial benefits, both directly and indirectly, to applicant's sightseeing operations as a whole. We find and conclude that the services which Southland Harbor Cruises, Inc., seeks to establish by the above-numbered application, as amended, are required by public convenience and necessity. Authority for the establishment of such services subject to the fares, rates and schedules as proposed will be granted.

Southland Harbor Cruises, Inc., is hereby placed on notice that operative rights, as such, do not constitute a class of property 6. The time schedules which Southland Harbor Cruises, Inc., shall observe in the establishment of the services herein authorized shall conform to those as proposed in the application in this matter, as amended.

The effective date of this order shall be twenty days after the date hereof.

Commissioners

APPENDIX "A" TO DECISION NO. 62693

# List of Revised Pages

First Revised Page 1 cancels Original Page 1 First Revised Page 3 cancels Original Page 3 Original Page 4

End of Appendix "A" List

Appendix A SOUTHLAND HARBOR CRUISES, INC. First Revised Page 3 (a corporation) Cancels Original Page 3 Southland Harbor Cruises, Inc., by the certificate of public convenience and necessity granted in the decision noted in the margin, is authorized to transport persons by vessel between Pierpoint Landing, Long Beach, California, and Norm's Landing, San Pedro, California, via the following route: From Long Beach, California, through the outer harbor around Reservation Point into the main ships' channel of Los Angeles Harbor to Norm's Landing, San Pedro, Los Angeles, California. The return trip shall be the reverse of the above route.

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SOUTHLAND HARBOR CRUISES, INC. Original Page 4 (a corporation)

IV. Southland Harbor Cruises, Inc., by the certificate of public convenience and necessity granted in the decision noted in the margin below is authorized to transport persons by vessel from the restaurants

"The Reef" and 880 Harbor Scenic Drive Pier "A" Long Beach

"Ports o' Call"
Berth 76
San Pedro

and return thereto,

- A. In scheduled service (inclusive of additional, nonscheduled service which is supplementary to the scheduled service), during the months of May through September of each year, via the following routes:
  - Authorized route from "The Reef" and return thereto:

Beginning at "The Reef", northerly and westerly along Pier "A", easterly within the breakwater to a point approximately opposite Belmont Pier, Long Beach, westerly to point of beginning;

2. Authorized route from "Ports o' Call" and return thereto:

Beginning at "Ports o' Call", northerly into the turning basin in the Los Angeles inner harbor area, southerly to and around Reservation Point and return to the main channel to the Los Angeles inner harbor, northerly to point of beginning;

B. In on-call service via the routes (or segments thereof) described in paragraph IV-A above, or via the routes (or segments, combinations, combinations of segments thereof) described in paragraph I of this appendix.

Cruises may be operated in either direction over the routes authorized, as weather and harbor conditions require.

End of Appendix "A"

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# APPENDIX "B" TO DECISION NO. 62693

#### Authorized Fares and Rates

### I. <u>Scheduled Service</u> (See Note)

Individual fares, per person, per trip, from The Reef, or from Ports o' Call, and return thereto.

Child, less than 5 years . . . . No charge

Note: Scheduled service fares, subject to a minimum of 20 adult fares per trip, shall apply to transportation that is performed in non-scheduled service to supplement the scheduled service.

# II. On-Call Service

On-call service from The Reef and from Ports o' Call shall be subject to the same rates per hour, for the vessel used, as apply for other on-call services which Southland Harbor Cruises, Inc., is authorized to perform.

End of Appendix "B"