ORIGINAL

Decision No. \_78708

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

In the Matter of the Application of )
GOLDEN PACIFIC AIRLINES, INC. for a ) Application of public convenience ) (Filed and necessity.

Application No. 52516 (Filed March 23, 1971)

#### OPINION

Applicant operates a commuter air service as a passenger air carrier between various Northern California airports under a certificate of public convenience and necessity (Decisions Nos. 76668 and 78412, Application No. 51212).

Applicant seeks an extension of its present authority to conduct scheduled service between Travis Air Force Base, on the one hand, and Sacramento, San Francisco, Oakland, San Jose and Monterey, on the other hand.

The service is intended not only for military and civilian personnel destined to and from Travis but also for the civilian population in the Fairfield-Suisun-Vacaville area.

It is alleged that most of the travel needs of military and service-connected personnel is now provided by ground transportation. Applicant's estimates are based on a prediction that 5 to 7 percent of the ground travel will be diverted to its service. There is no evidence of notice to carriers now operating the ground transportation in question. However, since the Passenger Air Carrier's Act does not make intermodal competition a matter of administrative concern, our rules do not require such notice.

Applicant admits that it has suffered severe operating losses in the past two years. It contends that this route will yield substantial profits to subsidize the routes on which traffic revenues have not met expectations.

Applicant's balance sheet shows the following:

Common Stock	\$ 625,000
Paid-in Surplus	1.625.753
Retained Earnings	(1,926,447)
Current Loss	(1,209,895)
Total Shareholders Equity	(885,589)

The directors and associates have also contributed an additional \$1,179,192 in short-term debt. It appears that accumulated operation losses are \$3,135,000 to date. Its operations for the one-month period ending December 31, 1971, showed a net loss of almost \$53,000 on gross revenues of \$145,500.

Under the proposed fares applicant expects the new operation to produce revenues of approximately \$392,000 on an annual basis with expenses at slightly over \$200,000, after a nine-month start-up period.

We recognize that the revenues are at best projections and that actual results may not approach the predicted 50 percent revenue/expense ratio.

We also point out that applicant's financial condition, while not automatically a bar, nevertheless raises serious questions which cannot be settled simply on the facts alleged.

Since we feel it necessary that service be instituted expeditiously, we have granted a temporary certificate. We expect

As of December 31, 1970, the company's retained earnings were a \$1,926,447 offset by loans from directors and associates in the sum of \$1,179,192 in addition to common stock at \$625,000 and paid-in surplus of \$1,625,753.

During start-up, first quarter revenues are projected at \$52,755 and at \$88,365 in both second and third quarters. Projected quarterly expenses remain level at slightly over \$50,000.

that actual experience during the temporary service will provide a basis for more reliable predictions. The period of temporary service will also allow time for further consideration of the financial problems.

On May 3, 1971, Golden West Airlines filed a protest, alleging that protestant is authorized to, and actually does, operate between San Jose and Monterey. The protest indicates a concern that applicant may, by this application, acquire operating authority between those points. From an examination of the application, we conclude that no such intent is indicated. In order to eliminate this issue, we will require closed-door operations between those points.

Golden West, by telegram received May 6, 1971, expanded its protest to include the whole service proposed by applicant. Hearing was held on May 19, 1971 in San Francisco, before Commissioner Sturgeon and Examiner Gilman. Protestant asserted that it, at one time, had sought to render service at Travis, but that the Department of the Air Force and the County of Solano had, in effect, rejected its proposal in favor of applicant. While it regards the action of these other governmental bodies as <u>fait accompli</u> and now seeks no authority, it nevertheless seeks the Commission's opinion as to whether the choice between two potentially competing carriers is not by law a matter solely within this Commission's jurisdiction.

We recognize that if a temporary certificate were granted, protestant would be free to pursue this argument without denying the public the right to service while the issue is being determined. We are, therefore, of the opinion that a temporary certificate should be issued with an express caveat to applicant that the possession of

neither a temporary certificate nor exclusive landing rights affords grounds for a presumption that the possessor is best fitted to serve a particular public need. Since this certificate is temporary in nature it is granted on the express condition that applicant shall not, prior to the expiration of the six-month period, discontinue service on any grounds without prior Commission authorization.

After consideration, the Commission finds that:

- 1. Golden Pacific possesses the necessary equipment, experience and insurance coverage to operate the proposed service.
- 2. A minimum schedule of one flight per day in each direction to each point served Monday through Friday of each week of the year would satisfy the public interest.
- 3. Golden Pacific is sufficiently financially stable to offer the proposed service for 180 days from date hereof.
- 4. Public convenience and necessity require immediate institution of the proposed service.

The Commission concludes that a temporary certificate excluding operations between San Jose and Monterey (180 days) should be issued to applicant.

Applicant is hereby placed on notice that operative rights, as such, do not constitute a class of property which may be capitalized or used as an element of value in rate fixing for any amount of money in excess of that originally paid to the State as the consideration for the grant of such rights. Aside from their purely permissive aspect, such rights extend to the holder a full or partial monopoly of a class of business over a particular route. This monopoly feature may be modified or canceled at any time by the State, which is not in any respect limited as to the number of rights which may be given.

construction and filing of tariffs set forth in the Commission's General Order No. 105-A.

The effective date of this order shall be the date hereof.

Dated at San Francisco, California, this 20 4/1 day of MAY, 1971.

William Minner.

Jerna L. Sturger

Commissioners

Commissioner J. P. Vukasin. Jr., being necessarily absent, did not participate in the disposition of this proceeding.

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### GOLDEN PACIFIC AIRLINES, INC.

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### Route 6 SAN FRANCISCO-MERCED Intermediate Point: Modesto

MOD - SFO

MCE - MOD

MCE - SFO

# AROUTE 7 SAN FRANCISCO-TRAVIS AIR FORCE BASE

SFO-SUU

Route 8 SACRAMENTO-VISALIA Intermediate Points: Modesto, Merced and Fresno

> VIS - FAT MCE - MOD \*SMF - VIS (Via MOD and FAT)
> MOD - SMF \*VIS - MOD (Via FAT)

FAT - SMF FAT - MOD

Route 9 SACRAMENTO-MONTEREY Intermediate Point: Oakland, #Travis Air Force Base, #San Jose

SMF - OAK 6//SUU - SMF 6//\*SUU - SJC (Via OAK)
OAK - MRY 6//SUU - OAK 6//\*SUU - MRY (Via OAK & SJC)

SMF - MRY

#### Conditions

- 1. Authority granted herein is limited to service over the specific routes described above. Direct service between a point on one route and a point on any other route shall not be provided except through junction points of two or more routes.
- 2. Airport pairs marked with (\*) shall be served via intermediate point or points shown.
- On each route each airport shall be served with a minimum of one flight in each direction on each of five days a week.
- Passengers shall be carried whose transportation is solely between the respective airports of SFO and SJC, per temporary authority (D.77611).
- Passengers shall be carried whose transportation is solely between the respective airports of SFO and PAO, PAO and SJC, per temporary authority.
- **#6.** No passengers shall be carried whose transportation is solely between the airports of SJC and OAK and between SJC and MRY, respectively.
  - 7. No aircraft having more than 25 revenue passenger seats shall be operated.

øThis authority expires with	November 16, 197	1
Issued by California Public	Utilities Commiss	ion.
#Added by Decision No	<u>78708</u> , ,	Application No. 52516.

Appendix A (Dec. 76668)

GOLDEN PACIFIC AIRLINES, INC.

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## 3. The following airports shall be used:

Symbol	Location	Name
ACV CCR FATE MODC APCK STS STS STS STS VIS PAOK MRY VIS OAK *SUU	Eureka/Arcata Concord Fresno Merced Modesto Napa/Vallejo Stockton San Francisco San Jose Sacramento Salinas Santa Rosa South Lake Tahoe Ukiah Visalia Palo Alto Oakland Monterey Solano County	Eureka-Arcata Airport Buchanan Field Fresno Air Terminal Merced Municipal Airport Modesto Municipal Airport Napa County Airport Stockton Metropolitan Airport San Francisco International Airport San Jose Municipal Airport Sacramento Metropolitan Airport Salinas Municipal Airport Sonoma County Airport Tahoe Valley Airport Ukiah Municipal Airport Visalia Municipal Airport Palo Alto Municipal Airport Oakland International Airport Monterey Peninsula Airport Travis Air Force Base Airport

Issued by California Public Utilities Commission.
# Added by Decision No. 78708 , Application No. 52516.