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Decision No. 80424

BEFORE THE PUZLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

In the Matter of the Investigation into the rates, rules, regulations, charges, allowances, and practices of all common carriers and highway carriers relating to the transportation of petroleum and petroleum products in bulk (commodities for which rates are provided in Minimum Rate Tariff 6-A).

Case No. 5436
Petition for Modification
No. 117
(Filed March 8, 1972)

Richard W. Smith and A. D. Poe, Attorneys at Law, and H. F. Kollmyer, for California Trucking Association, petitioner.

Cleo Evans, for Evans Tank Line, Inc.; John W.

Telfer, for Telfer Tank Lines, Inc.; Edward J.

Dumne and Richard Cantlay Jr., for Western
Gillette, Inc.; Richard N. Cooledge, for
Pacific Intermountain Express Co.; Glen B. Green,
for Lang Transportation Corp.; W. J. Willis, for
Hitchcock Transportation Co.; and William J.

Collinge, for Allyn Transportation Co.,
respondents.

Warren P. Mayhugh, for Mobil Oil Corp., protestant.

Robert L. McCue, for Atlantic Richfield Company;

Denmis S. Reeves, for Shell Oil Company;

L. G. Hubbard, for Douglas Oil Company; Glen R.

Baker, for Union Oil Company of California; and

M. J. Nicolaus, for Western Motor Tariff

Bureau, interested parties

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Everest A. Benton and Frederick W. Foley, for the Commission staff.

<u>opinio</u>

Minimum Rate Tariff 6-A (MRT 6-A) names rates and rules for the transportation of petroleum and petroleum products in bulk in tank vehicles by petroleum contract carriers. By this petition, California Trucking Association (CTA) seeks increases in the rates to offset labor increases incurred since the rates were last adjusted. Public hearing was held on the petition on May 4, 1972, at San Francisco before Examiner Turpen. Evidence was presented by a representative of CTA. Members of the Commission staff assisted in developing the record. A representative of Mobil Oil Company opposed the proposed increase.

The rates involved were last adjusted by Decision No. 78629, dated May 4, 1971, to reflect wage costs in effect as of July 1, 1971. The record shows that since that date there have been wage increases in the basic hourly wage of 68 cents per hour as of July 1, 1972, in increments effective January 1, and July 1, 1972. The testimony of the CTA witness shows that these wage cost increases require an average increase in the rates of 8-1/2 percent to maintain the same level of profit for the carriers.

A representative of Mobil Oil Company, in Exhibit 117-6, urged that any increase ordered by the Commission in this proceeding should be limited to offsetting direct labor cost increases and that no increase should be ordered to provide for indirect expense increases or for additional profit.

The Commission staff representative urged that the maximum increase should be limited to 5-1/2 percent as that is what had been allowed in other proceedings this year. In this connection it should be pointed out that those increases referred to by the staff included only those rate increases affected by wage increases as of January 1, 1972, and not the ones involved as of July 1, 1972, whereas the wage increases involved here include both those of January 1 and July 1, 1972.

In other similar proceedings (Decision No. 80235, Case No. 5432, Pet. 655 and Decision No. 80283, Case No. 5441, Pet. 241), we have determined that under present conditions the increases in minimum rates should be no greater than that required to offset labor cost increases without provision for additional profit. The same conclusion is appropriate herein. It appears that the cost studies and rate proposal submitted by the petitioner, modified to the extent

C. 5436, Pet. 117 JM We conclude that Petition No. 117 in Case No. 5436 should be granted. Minimum Rate Tariff 6-A should be amended to incorporate therein the rates found reasonable herein to become effective October 7, 1972. ORDER IT IS ORDERED that: 1. Minimum Rate Tariff 6-A (Appendix A of Decision No. 67154, as amended) is further amended by incorporating therein to become effective October 7, 1972 the revised pages listed in Appendix A also attached hereto, which pages and appendix by this reference are made a part hereof. 2. Tariff publications required or authorized to be made by common carriers as a result of the order herein shall be filed not earlier than the effective date of this order and may be made effective not earlier than the tenth day after the effective date of this order, on not less than ten days' notice to the Commission and to the public; such tariff publications as are required shall be made effective not later than October 7, 1972; and as to tariff publications which are authorized but not required, the authority herein granted shall expire unless exercised within sixty days after the effective date hereof. 3. Common carriers subject to the Public Utilities Act, to the extent that they are subject also to Decision No. 67154, as amended, are hereby directed to establish in their tariffs the increases necessary to conform with the further adjustment ordered herein. 4. Common carriers maintaining rates on a level other than the minimum rates for transportation for which rates are prescribed in Minimum Rate Tariff 6-A are authorized to increase such rates by the same amounts authorized for Minimum Rate Tariff 6-A rates herein. 5. Common carriers, in establishing and maintaining the rates authorized hereinabove, are hereby authorized to depart from the provisions of Section 460 of the Public Utilities Code to the extent -5necessary to adjust long- and short-haul departures now maintained under outstanding authorizations; such outstanding authorizations are hereby modified only to the extent necessary to comply with this order; and schedules containing the rates published under this authority shall make reference to the prior orders authorizing long- and short-haul departures and to this order.

6. In all other respects said Decision No. 67154, as amended, shall remain in full force and effect.

The effective date of this order shall be twenty days after the date hereof.

San Francisco , California, this 29th day Dated at AUGUS**T** . 1972.

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APPENDIX A TO DECISION NO 80421

LIST OF REVISED PAGES TO MINIMUM RATE TARIFF 6-A

AUTHORIZED BY SAID DECISION

FIFTH REVISED PAGE 12

NINTH REVISED PAGE 16

TENTH REVISED PAGE 17

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ELEVENTH REVISED PAGE 37

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TENTH REVISED PAGE 39

(END OF APPENDIX A LIST)

SECTION 1 -- RULES (Continued)

ITCM

COLLECTION OF CHARGES

- 1. Except as otherwise provided in this item, transportation and accessorial charges shall be collected by the carriers prior to relinquishing physical possession of shipments entrusted to them for transportation.
- 2. Upon taking precautions deemed by them to be sufficient to assure payment of charges within the credit period herein specified, carriers may relinquish possession of freight in advance of the payment of the charges thereon and may extend credit in the amount of such charges to those who undertake to pay them. Euch persons herein being called debtors, for a period not to exceed 7 days, excluding Sundays and legal helidays other than Saturday half-holidays. When the freight bill covering a shipment is presented to the debtor on or before the date of delivery, the credit period shall run from the first 12 o'clock midnight following Gelivery of the freight. When the freight bill is not presented to the debtor on or before the date of delivery, the credit period shall run from the first 12 o'clock midnight following the presentation of the freight bill. (See Exception)
- 3. Where the carrier has relinquished possession of freight and collected the amount of charges represented in a freight bill presented by it as the total amount of such charges, and another freight bill for additional charges is thereafter presented to the debtor, the carrier may extend credit in the amount of such additional charges for a period of 30 calendar days to be computed from the first 12 o'clock midnisht following the presentation of the subsequently presented freight bill. (See Exception)
- 4. Freight bills for all transportation and accessorial charges shall be presented to the debtors within 7 calendar days from the first 12 o'clock midnight following delivery of the freight. (See Exception)

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- 5. Dobtors may elect to have their freight bills presented by means of the United States mail, and when the mail service is so used the time of mailing by the carrier, as evidenced by the postmark, shall be doomed to be the time of presentation of the freight bills. (See Exception)
- 6. The mailing by the debtor of valid checks, drafts, or money orders, which are satisfactory to the carrier, in payment of freight charges within the credit period allowed such debtor may be deemed to be the collection of the charges within the credit period for the purpose of these rules. In case of dispute as to the time of mailing, the postmark shall be accepted as showing such time.
- p7. When the shipper has elected to use the monthly or yearly provisions of Rtom 510 in this tariff, carrier shall bill and collect, within seven days after the start of the transportation, a prepayment of 053,720-00 of the charges accumulated under the provisions of Rtoma 510, 511 and 512, as follows:
 - (a) On monthly tender, such prepayment shall be deducted from the total charges accumulated during such tender, subject to the following:
 - When the same shipper elects to use the same unit of carrier's equipment for a subsequent monthly tender beginning within 24 hours, such prepayment shall not be deducted and shall be considered the required prepayment for said subsequent tender.
 - (b) On yearly tender, such prepayment shall be deducted from the total charges accumulated during the final calendar month of such tender.
- 8. When alternative rail carload rates are applied under the provisions of Items 80 and 90 of this tariff, carriers may reliquish possession of freight in advance of payment thereon and extend credit in the amount of said charges to those responsible for payment for period of five days (120 hours) beginning at 12 o'wlock midnight of the day delivery is accomplished.

EXCEPTION.—Not applicable in connection with alternatively applied rail carload rates assessed under the provisions of Items 80 and 90 of this tariff.

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SAN FRANCISCO, CALIFORNIA.

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(6)	Applies in Rate	only in connection Group G.	n with the transportation of	C commodities	
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(c)	Applies	-	n with transportation of com	nmodities in	
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Group H.	Applies (See No	only in connection ote)	with the spreading of comme	oditios in Rate	
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SECTION 1 -- RULES (Continued)

ITEM

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LOADING AND/OR UNLOADING OF EQUIPMENT

- 1. The rates and charges contained in this tariff include the furnishing by carrier, without extra charge, a maximum of one length of cargo hose equipped with coupling for use in loading and/or unloading the shipment. (See Note 1)
- 2. Provided that a specific request is made prior to dispatch of equipment from the carrier's terminal to load, the following special equipment will be provided at the charges shown:
 - (a) Except as provided in paragraph 3, no more than 5 lengths of eargohose in addition to that provided in accordance with paragraph I will be furnished at an extra charge of \$2.50 per length, except for the first additional length of hose for which no additional charge shall be made. (See Note 1)
 - (b) Except for the service of spreading as provided for in Item 240, rates provided in this tariff do not include pumping service when rendered with carrier's equipment. When pumping service is performed by the carrier's charge of 1-3/4 cents per 100 pounds will be made computed on the basis of the total billed weight of the shipment (subject to Note 3).
 - (c) Special fittings and/or nozzles will be furnished by carrier without extra charge, subject to such equipment being on hand and available.
- 3. In the event that carrier is not notified of the need for special equipment as provided in paragraph 2 prior to dispatch of equipment from its terminal to load or in the event that shipper requests a total of more than 6 lengths of hose (See Note 2) the extra equipment provided for in paragraph 2 will be furnished at the charges provided for therein plus the following additional charges for pickup and delivery of the extra equipment:
 - (a) 69.60 per hour or fraction thereof will be assessed for driver of pickup and delivery equipment, with such time to be computed from the time that driver is dispatched from carrier's terminal until his return thereto.
 - (b) 12 cents per mile will be assessed for actual vehicle mileage traveled in effecting pickup and delivery of the extra equipment provided for in paragraph 2. Said mileage shall include but not be limited to all mileages traveled to and from carrier's terminal.
 - (e) Carrier will furnish shipper with an itemized record showing hours and mileage upon which charges are based.
- 4. In no event shall any provisions of this item be construct to supersede or to be in lieu of provisions otherwise specifically provided for in this tariff.

NOTE 1.--A length of cargo hose shall be not less than 12 feet nor more than 20 feet in length.

NOTE 2.--The furnishing by carrier of more than 6 lengths of cargo hose shall be subject to such extra hose being on hand and available.

NOTE 3.--When in conjunction with a shipment on which spreading service has been provided, a portion is pumped off into storage, charges for pumping service shall be computed only on that portion of the shipment actually pumped off to storage.

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SHIPMENTS DIVERTED OR STOPPED IN TRANSIT FOR WEIGHING OR FOR PARTIAL LOADING OR UNLOADING

- 1. Charges for shipmonts which, at request of consignor or consignee, or for any other reason beyond the control of the carrier, are either diverted or stopped in transit for weighing or for partial loading or unloading shall be computed at the rate applicable from point of origin to the point where delivery is completed via each of the points where diversion occurs or where weighing (either loaded or empty) or partial loading or unloading is performed. (Subject to Notes 1, 3, 4, 5, 6, 7 and 8)
- 2. Charges for shipments which, at request of consignor or consignee, or for any other reason beyond the control of the carrier, are either diverted or stopped in transit for weighing or for partial loading or unloading shall be computed at the mileage rate based on 50% of the mileage applicable from point of origin to return thereto via each of the points where diversion occurs or where weighing (either loaded or empty) or partial loading or unloading is performed. (Subject to Notes 2, 3, 4, 5, 6, 7 and 8)

NOTE 1.—The provisions of Paragraph 1 will apply only on shipments where charges are based on a mileage of less than 50 constructive miles and/or when a geographical order of pickup or delivery is specified by the shipper or consignee which results in a higher through mileage than that incurred via the shortest mileage route.

NOTE 2.--The provisions of Paragraph 2 will apply only on shipments which are not subject to the provisions of Paragraph 1.

NOTE 3. -- Charges for shipments of Crude Oil transported under the provisions of Item 450 shall be computed at the highest rate provided to any point where diversion occurs or delivery is performed.

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#NOTE 4.--Shipments shall be subject to an additional charge of \$\$10.40 for each stop in transit to partially load or unload, and of \$2.00 for each stop to obtain weights (either loaded or empty).

NOTE 5.--Provisions herein contemplate that carrier's equipment shall not stand by awaiting diversion instructions for a period of time in excess of one-half hour. Any such time in excess of one-half hour shall be construed to be excess unleading time and charges for at the rates provided in Item 160.

NOTE 6 .-- A diverted shipment is one for which either a consigned, destination point, or both are changed after departure from the point of origin. In no event shall a return shipment be construed as a diverted shipment.

NOTE 7.--Shipments diverted or stopped in transit for weighing or for partial loading or unloading shall be subject to applicable mileage rates computed from origin to ultimate destination via point or points of diversion or stop in transit, whether or not the entire movement occurs within a group. Applicable mileage shall be determined from the current Distance Table. The group basing points named in Itom 300 will not apply: except that in all cases wherein the first point of origin or the last point of destination is located within a group, mileage shall be computed from or to the basing point of the group in which said point is located. Two constructive miles shall be added for each point in excess of one located within a single motropolitan zone.

NOTE 8 .-- This item shall not apply on any shipment where weighing is porformed by shipper or consignoe at scales located at either point of origin or destination.

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SAN FRANCISCO, CALIFORNIA.

·	SECTION 1RULES (Continued)	
	SHIPMENTS RETURNED	
origin shall be compute rate applicable on the	shipment or a portion of a shipm d for such return on actual gallor outbound movement, subject to a m a flat additional charge of os6,10	nage at one-half of the inimum charge of 0\$30,15
taminated shipments whi subject to an additiona	of Paragraph 1 will also apply to ch are not in carrier's possession 1 charge of 059.50, said charge to s and subject to Note 3.	n at time of tonder,
	shall be subject to an additional partially load or unload.	l charge of 0510.40 for
	otherwise provided in Paragraph ipments which have not been unlead	
thereof loaded at the p	sions of Paragraph 2 apply only o recise destination point of the o m which they were originally ship	utbound shipment for
include a shipment which it has reached its original shipment being computed	to meaning of this item, a return this returned to point of origin that billed destination with the on the return from the actual porom the original billed destination	for any reason before charges on such a int where the return

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	TION 1RULES (Continued)	
	SPREADING	-
(landing only in consection	with transportation of commodities named in	l
RATE Group M.)	with clamboldates of commonstron named in	1
at the rate of olly cents per 100	g commodition named in Rate Group H shall be performed pounds, computed on the basis of the weight spread. of a driver of carrier's equipment. Charges for er the provisions of Item 250.	
<pre>\$2_ The minimum spreading cl ported in connected tank vehicles</pre>	harge per load shall be0547.00 for each load trans- , and 0540.70 per single tank vehicle.	
		1
•	ACCESSORIAL SERVICES	
authorized to be performed under .	cressorial or incidental service which is not rates named in this tariff, and for which a charge onal charges shall be assessed as follows:	
	Charge in Conts	1
	For First For Each Additional 30 Minutes or 15 Minutes or	1,
•	Fraction Thereof Fraction Thereof	
a) For Driver, Helper or Other		
Employee, per Man b) For Unit of Equipment	♦480 94 47	
incidental service requires its u tivated by reason of its driver o	pment shall apply whenever the accessorial or use, or whenever the unit of equipment is inactive helper being engaged in such service.	
cossories, or accessorial service tion with transportation which is	"s request carrier supplies special equipment, ac- es not otherwise specified in this tariff, in connec- es performed subject to the rates named in this tariff, it be made by the carrier against the shipper. In no each the cost of such equipment and/or service.	
	onnection with the transportation of commodities named or of carrier's equipment, shall be charged for at	- [
in Rate Group H, other than drive the rate of 0\$9.70 per man per hou tional charge of \$2.50 per hour of	or fraction thereof shall be added to the above charge	
in Rate Group H, other than drive	ir, subject to a milimum charge of B hours. An addi-	
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SAN FRANCISCO, CALIFORNIA.

	RTLES (Concluded)
CONNECTING :	to mobile road mixers
(Applies only in connection with	h transportation of Asphalt or Road Oil.)
	• • • • • • • • • • • • • • • • • • • •
A charge or own cents per 100 ;	pounds shall be made for service of connecting mixers.
•	
·	
There out a	CARGO TANK CLEANING
INTERNAL	CHANG THE CHOUNTED
 A cleaning charge as speciments containing any of the following 	fied in paragraph 3 shall be assessed on ship- ng commodities (see Exception):
Absorption Oil,	Paraffine Wax.
Belt Oil,	Petroleum or Petrolatum.
Compression Oil,	Preparations, including
Cordage Oil,	Cosmoline, Densoline,
Floor Oil,	Litholine, Petroleum Jelly,
Grease, Axle,	Petrolina or Vasoline,
Grease, Lubricating,	Petroleum Fatty Acid or
Grease, NOS,	Naphthenic Acid,
Harness Oil,	Putty Oil,
Leather Oil,	Soap Oil, Tanners' Oil,
Lubricating Oil,	Tanners' Oil,
Miners Oil,	Tobacco Oil,
Miners' Oil Stock,	Transformer Oil,
Neatsfoot Oil,	Wax, NOS,
oil, NOS,	Wax Tailings, Wool Oil.
	cleaning charge as specified in paragraph 3 prices are requested by the shipper.
•	
shall be made for each unit of equ	d cargo tank cleaning, a charge of \$15.00 dipment.
EXCEPTION Cleaning charge h service is performed subsequent to	erein provided shall not apply unless cleaning transportation of the shipment.
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SAN FRANCISCO, CALIFORNIA.

SECTION 3--DISTANCE RATES In Conta per 100 Pounda

ITIM.

Rates in this item will not apply to transportation for which rates are specifically provided in other items in this section.

Column 1--Rates apply on commodities named in Rate Groups A, B, C, D, E and I Column 2--Rates apply on commodities named in Rate Group F Column 3--Rates apply on commodities named in Rate Group G Column 4--Rates apply on commodities named in Rate Group H

See Item 30 for description of commodities named in Hate Groups.

See Itom 40 for application of rates from or to points in Torritorial Groups.

See Itom 150 for application of rates between points within the same Torritorial Group.

		rates			}	MILES	1	TS.	MILES			
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1	50	64	39	41	190	180	125	14	934	9.7	20	15
	52	66	41	43	200	190	135	16	934	10%	25	20
1	56	72	44	46	220	200	14	17	11	1,2	30	25
1	60	77	47	51	240	220	15	185	12	13	35	30
-	64	82	51	54	260	240	155	20	13	14	40	35
1	69	88	54	58	280	260	10	215	14.	15	45	40
	73	94	57	62	300	280	.19	23	15	16	50	45
1	77	102	61	66	325	300	201	26	165	185	GO	50
1	82	109	65	71	350	325	23	29	18	20	70	60
Į.	88	116	69	75	375	350	254	32	20	213	80	70
1	93	1.23	74	80	400	375	25 ¹ 3 27 ¹ 3	35	217	23	90	80
-	98	129	78	86	425	400	291	38	23	25	100	90
1	103	135	82	91	450	425	32	40	25	264	110	100
1	108	141	87	96	475	450	34	43	263	28	120	110
- [114	148	91 54	102	500	475	37	46	28	30	130	120
-1	G) _k	7	514	674	Note	50050	39	49	295	32	140	130
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NOTE .-- For distances over 500 miles, add to rate for 500 miles the following rates for each 25 miles or fraction thereof:

- Columns 1 and 4-6% cents per 100 pounds. Column 2-- 5% cents per 100 pounds. Column 3-- 7 cents per 100 pounds.
- **(b)**
- (c)

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	TION 3SPECIAL COMMODITY RATES In conte per 100 pounds	
asphalt, natur	AL, BY-PRODUCT OR PETROLEUM. (Se	o Note 1)
From	TO (See Note 2)	ORatos (Minimum Weight, 100,000 Pounds)
Group G as Gescribed in Item No. 300)	Oceanmide Escondido San Diego Mission Gorge Otay Lakeside	225 265 27 30 31 31
(a) tendored on o	this item apply only to shipments one bill of lading, which are pick	ed up at a
at carrior's convenienc (b) having point within the described ar	and delivered to a single point of e, within a single 24-hour period of destination at permanent store easy and	r and
the carrier, delivery o within the period apeci	to provision that, when through no of the total quantity tendered is fied in paragraph (a), mileage re	not made
the carrier, delivery o within the period apeci	of the total quantity tendered is	not made
the carrier, delivery of within the period special form 400 will apply. NOTE 2 OCEANSIDEIncluded the period of the perio	of the total quantity tendered is	not made to a under within the sphalt
the carrier, delivery of within the period special form 400 will apply. NOTE 2 OCEANSIDEIncluded the period of the perio	of the total quantity tendered is fied in paragraph (a), mileage relies all points and places located to, and the plant of Southcoast As imately 3 miles east of the inters U.S. Interstate Righway 5.	not made ites under within the iphalt lection of
the carrier, delivery of within the period specified 400 will apply. NOTE 2 OCEANSIDEIncluded ity limits of Oceanside Company located approximate Sign Route 78 and ESCONDIDOIncluded limits of Escondide SAN DIEGOIncluded Metropolitan Zones 307, of the Distance Table of the	of the total quantity tendered is fied in paragraph (a), mileage relies all points and places located to, and the plant of Southcoast As imately 3 miles east of the inters U.S. Interstate Righway 5.	not made ites under within the iphalt section of within the within a Section 2-A thin two miles
the carrier, delivery of within the period specified 400 will apply. NOTE 2 OCEANSIDEIncluded the limits of Oceanside Company located approximate Sign Route 78 and ESCONDIDOIncluded limits of Escondide SAN DIEGOIncluded the Distance Table of the Distance Table of the intersection of MISSION CORCEIn	of the total quantity tendered is fied in paragraph (a), mileage related in paragraph (a), mileage related in paragraph (b), and the plant of Southcoast As mately 3 miles east of the inters U.S. Interstate Righway 5. Her all points and places located in. Les all points and places located in 308, 309 and 310 as described in and includes points and places with the control of the	not made ites under within the iphalt section of within the within a Section 2-A thin two miles ited within a
the carrier, delivery of within the period special spe	of the total quantity tendered is field in paragraph (a), mileage related in paragraph (a), mileage related in paragraph (b), and the plant of Southcoast As mately 3 miles east of the inters of U.S. Interstate Righway 5. He all points and places located in 308, 309 and 310 as described in Miramar Road and U.S. Highway 39 includes all points and places with miramar Road and U.S. Highway 39 includes all points and places located includes all points and places located with points and places with	not made ites under within the sphalt section of within the within a Section 2-A thin two miles ited within a Bell Road.

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SECTION 3--SPECIAL COMMODITY RATES (Concluded)
In cents per 100 pounds

ITEM

PETROLEUM CRUDE OIL, as described in Item 30.

Column A rates apply for transportation when consigner's facilities do not permit loading, or consignee's facilities do not permit delivery. 24 hours per day.

Column B rates apply only for transportation when consignor's facilities permit loading, and consignee's facilities permit delivery, 24 hours per day.

See Items 310 and 320 for description of Crude Oil Croups.

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us bases. Allerta v				עס שמטאב	C CROUPS			
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AND . Crude Oil Groups	Colu A	ann. B	V Colv	amn B	λ Coli	nur T	Colv	unità B-
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TENTH REVISED PAGE.....37

SECTION 4--VEHICLE UNIT RATES ITEM DATLY VEHICLE UNIT VOLUME TENDER DATES The rates in this item will apply for the transportation of all commodities except commodities named in Rate Group II, as described in Item 30, and those commodities requiring pressurized equipment from any oxigin points to points of destination located within 250 miles of the first point of oxigin when performed subject to and in accordance with the provisions of Items 520 and 521. The provisions of this item apply only when, prior to the transportation of the property, the shipper has requested verbally or in writing that the transportation be performed under the provisions of this item and charges are prepaid, providing that if requested verbally the shipper shall place a confirming written request in the United States mail the same day as verbally requested. (For form of agreement, see Item 520.) RATES (Vehicle Unit .Rates) Por Day The basic charge per equipment unit shall be (see Note 1)-----\$40_00 PLUS pan additional charge of009.05 per hour (see Notes 2, 3 and 4) or 00.37 per mile, which-ever produces the higher total charge, for all time that a drivor or drivors Ø500are assigned to operate the vehicle. PLUS an additional charge per mile of: First 50 miles-----Noxt 100 miles----Over 150 miles-NOTE 1.--No allowance shall be made to the shipper for any nonproductive or lost time except that if the unit of equipment is inoperable for a period exceeding four hours in any day awaiting replacement or repair, the calendar period shall be extended for any such time exceeding four hours. --In the event that a driver is unable to complete a shipment because of an racess of hours of service and must layover on route as required by law, a charge of \$6.30 per hour, minimum 8 hours, will be assessed in addition to all other time that a driver or drivers are assigned to operate the vahicle. NOTE 3.—Subject to a minimum charge based on 20 hours for each engagement that a driver or drivers are assigned to operate the vehicle. NOTE 4 .-- If equipment includes bottom loading capability or pumps or meters, the following additional charge shall be assessed per day: Per meter-Per tank with bottom loader----

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of Change

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TENTH REVISED PACE....30-A CANCELS

MINIMUM RATE TARIFF 6-A

NINTH REVISED PAGE 30-A SECTION 4--VEHICLE UNIT RATES (Continued) ITEM: INCENTIVE UNIT VOLUME TENDER RATES (Continued) (Items 510, 511 and 512) Monthly Yearly Tender Tender & Subject to the provisions of Paragraphs 1 and 2 in Item 510 an additional charge (see Exception) shall be assessed computed on the period of tender elected per hour (see Notes 1 and 2) or 05.32 per mile on monthly tender or 05.31 per mile on yearly tender, whichever produces the higher total charge, for all time that a driver or drivers are assigned to operate the vehicle. --♦\$0.85 EXCEPTION: Will not apply to any period of time for which charges are made under the provisions of Paragraph 5. Item 520. Ø511 o'NOTE 1.--In the event that a driver is unable to complete a shipment because of an excess of hours of service and must layover enroute as required by law, a charge of 0505.95 per hour, minimum 8 hours, will be assessed in addition to all other time that a driver or drivers are assigned to operate the vehicle. NOTE 2.--Subject to a minimum charge based on 20 hours for each day that a driver or drivers are assigned to operate the vehicle. NOTE 3 .-- All charges under yearly tender shall be assessed on a calendar month basis. (Continued in Item 512)

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SECTION 4-VEHICLE UNIT RATES (Continued) ITEM VOLUME TENDER QUALIFICATIONS (Applies only in connection with items making reference hereto.)
(Items 520 and 521) 1. Each engagement shall commence at time of arrival of carrier's equipment at point of origin and shall terminate at the expiration of the calendar period requested in advance by the shipper or when released by the shipper within the requested calendar period, provided that the engagement shall not be deemed to be terminated until carrier's equipment is returned or charges are paid for return of carrier's equipment to the first point of origin of the engagement. 2. As used in Section 4, the following definitions of calendar periods shall apply: DAY means 24 consecutive hours. MONTH, when used in connection with monthly tenders, means **(b)** 30 consecutive days. XEAR means 12 consecutive calendar months. 3. As used in Section 4, "unit of carrier's equipment" means any power unit, tank trailor or tank semitrailor, or any combination of such highway vehicles operated together as a single unit. It also includes any of such vehicles used in the replacement of the unit of carrier's equipment, or a pord520 tion thereof, which has become inoperable while engaged in transportation under this item. 4. Mileagos applicable in connection with this item shall be actual mileages, and shall include all miles operated for any purpose during the period of engagement. d5. Charges for time used in excess of the calendar period requested shall be computed as follows: (1) At the rate of 0510.10 per hour or fraction thereof plus 30 cents per mile until delivery of the product is completed; (2) At the rate of 45 cents per mile for return of equipment from the point of final delivery to the first point of origin of the engagement. Said charge based on actual mileage shall apply whether or not carrier's equipment is physically returned to first point of origin of the engagement. 6. The mileage charge contained in Item 511 will apply for all miles required to exchange drivers at other than the first point of origin.

(Continued in Item 521)

7. Carrier will provide internal cargo tank cleaning if requested by the shipper during any volume tender period subject to an additional charge of \$15.00 for the cleaning of each unit of carrier's equipment. In addition thereto, carriers will also assess the applicable mileage and hourly charges set forth herein.

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