BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

In the Matter of the Application of)
PACIFIC LIGHTING SERVICE COMPANY, a)
Corporation, for Authority to Issue and Sell Its Debentures, Series E, in an Amount not exceeding \$30,000,000)
and to Execute and Deliver to WELLS)
FARGO BANK, National Association)
(Formerly Wells Fargo Bank American)
Trust Company) as Trustee, a)
Supplemental Indenture.

Application No. 55298 (Filed November 7, 1974)

William M. Pfeiffer and Jay V. Lake, Attorneys at Law, for applicant.

Sidney J. Webb, for the Commission staff.

<u>OPINION</u>

Pacific Lighting Service Company, a California corporation, seeks authority to execute and deliver a supplemental indenture, and to issue and sell not exceeding \$30,000,000 aggregate principal amount of its Series E debentures, either through negotiations to be conducted in the State of New York or by competitive bidding.

After due notice, a public hearing in the above-entitled matter was held before Examiner Donovan in San Francisco on November 27, 1974, at the conclusion of which the matter was taken under submission. The Commission has received no protests in the proceeding.

Applicant is engaged principally in purchasing, transmitting and storing natural gas for sale exclusively to Southern California Gas Company, both companies being subsidiaries of Pacific Lighting Corporation. A.55298 HN The reported capitalization percentages of applicant at September 30, 1974, and as adjusted to give effect to the proposed debentures, are summarized from the application as follows: September 30, 1974 Pro Forma Debentures 46.3% 53.4% Common equity 53.7 46.6 Total 100.0% 100.0% On September 30, 1974, applicant's reported indebtedness to its parent corporation amounted to \$59,229,000. As of January 23, 1975, the proposed closing date for the Series E debentures, applicant estimates that it will owe its parent corporation in excess of \$80,000,000. Said debentures would be issued for, and the net proceeds other than accrued interest would be applied to, the reimbursement of applicant's treasury for monies actually expended for construction programs and for the discharge and lawful refunding of its obligations. The accrued interest would be used for general corporate purposes. Applicant's reasons for requesting exemption from the competitive bidding requirements as set forth in the application are as follows: "(1) Recently, there have been instances in which no bids or unacceptable bids were submitted in response to invitations by utilities for competitive public bids. "(2) A negotiated transaction permits the underwriters to build a 'book' of advance interest in the issue prior to the offering and, as a result, to price the issue more agressively. - 2 -

A.55298 LSC "(3) Uncertainty in the financial market makes it desirable to have maximum flexibility in timing, which is feasible in a negotiated underwriting as opposed to the fixed time schedule characteristic of a competitive bidding procedure. It is also desirable, under present volatile market conditions, to have maximum flexibility to adjust the terms of the issue (such as maturity, sinking fund and call protection) in response to the requirements of the market at the time of offering. "(4) A negotiated sale permits the issuer to mobilize the underwriting and distribution strength of the strong firms in the securities business. The competitive bidding method, on the other hand, automatically splits the securities industry into two or more segments at a time such as the present when the underwriting capacity of the entire investment banking community has been significantly weakened." The evidence adduced at the hearing persuades us that the present unsettled market conditions justify negotiated offerings of the securities. Although the utility's present plans contemplate selling the securities on a negotiated basis and underwritten by a nationwide group of investment banking firms, the company desires alternative authority to sell them pursuant to competitive bidding in the event of substantially improved market conditions. We do not find that a negotiated sale is always necessarily in the public interest. This decision is not intended to modify the competitive bidding rule as initially set out in Decision No. 38614 (46 Cal. R.C. 281 (1946)). In the event of a negotiated offering, applicant intends to situate and structure the proposed issuance and sale of its Series E debentures in the State of New York without restricting the market for such debentures to areas outside of California. - 3 -

A.55298 LSC Inasmuch as applicant's proposal does not operate to restrict the potential debenture market to the detriment of applicant or its ratepayers, we are not opposed to such structuring and situating of the proposed issuance and sale. In this connection Decisions Nos. 83411, 83504, 83542, 83579, 83598, 83600 and 83766 hold that this Commission in exercising its authority to regulate public utility debt securities is not restricted by the California Usury Law and its ramifications. We reaffirm this holding and conclude that if the interest limitation of the California Usury Law is exceeded but it is determined that the transaction, whether negotiated or by competitive bid, is the best the utility can obtain because of market conditions, then the public interest requires this Commission to authorize the issuance and sale of the debt instruments. After consideration the Commission finds that: Applicant is a California corporation operating under the jurisdiction of this Commission. 2. The proposed debentures would be for proper purposes. 3. Applicant has need for external funds for the purposes set forth in this proceeding. The proposed documents would not be adverse to the public interest. 5. The sale of the proposed debentures should not be required to be through competitive bidding. The money, property or labor to be procured or paid for by the issue of the debentures herein authorized is reasonably required for the purposes specified herein, which purposes, except as otherwise authorized for accrued interest, are not, in whole or in part, reasonably chargeable to operating expenses or to income. 7. The application of Article 5, Chapter 4, Part 1, Division I of the Public Utilities Code to this proceeding is required by the public interest. 8. Underwriters will not be restricted from offering or selling applicant's Series E debentures in California. _ 4 _

A.55298 LSC ORDER IT IS ORDERED that: 1. The sale by Pacific Lighting Service Company of not exceeding \$30,000,000 aggregate principal amount of its Debentures, Series E, is hereby exempted from the Commission's competitive bidding rule set forth in Decision No. 38614, dated January 15, 1946, as amended, in Case No. 4761. 2. Pacific Lighting Service Company may execute and deliver a Fourth Supplemental Indenture in substantially the same form as that received in evidence as Exhibit No. 4. 3. Pacific Lighting Service Company may issue and sell not exceeding \$30,000,000 aggregate principal amount of its Debentures, Series E, in accordance with the application, testimony and exhibits. 4. Neither Pacific Lighting Service Company, nor anyone purporting to act on its behalf, shall at any time assert in any manner, or attempt to raise as a claim or defense in any proceeding, that the interest on its Debentures, Series E, exceeds the maximum permitted to be charged under the California Usury Law or any similar law establishing the maximum rate of interest that can be charged to or received from a borrower. 5. Pacific Lighting Service Company shall apply the proceeds from the sale of said debentures to the purposes set forth in the application. 6. Promptly after determining the maturity date, price and interest rate pertaining to the debentures herein authorized, Pacific Lighting Service Company shall notify the Commission thereof in writing. - 7 -

A.55298 LSC In the event Pacific Lighting Service Company utilizes 7_ competitive bidding, in lieu of the notification required by paragraph 6 hereof the company shall file with the Commission a written report showing as to each bid received, the names of the bidders, the price, the interest rate, and the cost of money to it based upon said price and interest rate. As soon as available, Pacific Lighting Service Company shall file with the Commission three copies of its prospectus pertaining to said debentures. Within one month after issuing and selling the 9. debentures herein authorized, Pacific Lighting Service Company shall file with the Commission a statement, in lieu of a report under General Order No. 24-B, disclosing the purposes for which the debenture proceeds were used. This order shall become effective when Pacific Lighting Service Company has paid the fee prescribed by Section 1904(b) of the Public Utilities Code, which fee is \$21,000. Dated at San Francisco, California, this 10 th day of December, 1974. PUBLIC UTILITIES COMMISSION STATE OF CALIFORNIA 1 0 1974 -8-