Decision 92-08-026 August 11, 1992

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

In the Matter of the Application of Tel-Save, Inc., for a Certificate of Public Convenience and Necessity to Provide Resale Telecommunications Services Within California.

Application 92-04-029 (Filed April 24, 1992)

ORIGINAL

<u>OPINIÓN</u>

Request

Tel-Save, Inc. (applicant), a Pennsylvania corporation qualified to do business in California, requests a certificate of public convenience and necessity (CPCN) under Public Utilities (PU) Code § 1001 to permit it to provide inter-Local Access and Transport Area (LATA) long distance telephone services on a statewide basis in California. 1

Applicant did not provide proof of service under Rule 18(b) of the Commission's Rules of Practice and Procedure to the extent that the rule requires applicant to serve a copy of its application on cities or counties in the proposed service area. However, we have routinely granted an exemption from compliance with that portion of the Rule to other similarly situated nondominant interLATA carriers, such as in Decisions (D.) 91-06-035 and D.87-08-022. Because applicant's operations will be statewide, requiring compliance with this service requirement would be unduly

l California is divided into ten LATAs of various sizes, each containing numerous local telephone exchanges. "InterLATA" describes services, revenues, and functions that relate to telecommunications originating in one LATA and terminating in another. "IntraLATA" describes services, revenues, and functions that relate to telecommunications originating and terminating within a single LATA.

burdensome. Therefore there is no reason to treat this applicant differently from other similarly situated applicants. Background

In D.90-08-032, as modified by D.91-10-041, the Commission established two major criteria for determining whether a CPCN should be granted. An applicant who does not own, control, operate, or manage telephone lines (switchless reseller) must demonstrate that it has a minimum of \$75,000 in uncommitted cash or equivalent financial resources. Por applications filed after 1991, this minimum requirement increases 5% per year, and the current minimum requirement is \$78,750. In addition, an applicant is required to make a reasonable showing of technical expertise in telecommunications or a related business.

Pinancial Resources

With respect to the requirement that applicant demonstrate that it has a minimum of \$78,750 in uncommitted cash or equivalent financial resources, applicant substantiated that it possesses a sufficient amount of unencumbered cash or cash equivalent to meet the financial requirement. Applicant had approximately \$83,508 in uncommitted cash and high retained earnings and net worth as of December 31, 1991, as shown in the supplement to Exhibit III D submitted on July 24, 1992.

Technical Expertise

Applicant is currently providing long distance services offered by interexchange carriers in other jurisdictions. Applicant will rely on the network ownership, operation, and management of its underlying carrier, AT&T, which will also provide customer billing and collection services. Each underlying carrier used in California will be a certificated carrier in this state. Applicant's proposed rates, attached as Exhibit IV to its application, will be distance and call volume sensitive and will not exceed the Message Toll Service rates of AT&T for equivalent calls. Applicant will provide a customer service toll free number

for its California customers. Applicant is presently owned and operated by professional telecommunications consultants with financial, computer, sales, and technical expertise. In California it will utilize the AT&T Software Defined Network which it has been reselling in other jurisdictions since May 1989. Applicant's Vice president of product management had ten years prior operational experience with AT&T. As shown by the financial statements tendered by applicant, it has enjoyed financial success in its three years of operation. These facts prove that applicant has the technical expertise to provide resale services within California.

Applicant possesses the necessary technical expertise to operate as a nondominant telecommunications carrier. We will authorize the interLATA service that applicant seeks to provide; but to the extent that the application seeks authority to provide intraLATA service, we will deny it.

Pindings of Pact

- 1. Applicant served a copy of the application upon 151 telephone corporations with which it is likely to compete.
- 2. A notice of the filing of the application appeared in the Daily Calendar of April 29, 1992.
 - 3. No protests have been filed.
 - 4. A hearing is not required.
- 5. On June 29, 1983, the Commission issued Order Instituting Investigation (OII) 83-06-01 to determine whether competition should be allowed in the provision of telecommunication transmission service within the State. Many applications to provide competitive service were consolidated with OII 83-06-01.
- 6. By interim D.84-01-037, and later decisions, we granted those applications, authorizing interLATA entry generally. However, we limited the authority conferred to interLATA service; and we subjected the applicants to the condition that they not hold themselves out to the public to provide intraLATA service, pending our final decision in OII 83-06-01.

- 7. By D.84-06-113 we denied the applications to the extent that they sought authority to provide competitive intraLATA telecommunications service. We also directed those persons or corporations not authorized to provide intraLATA telecommunication service to refrain from holding out the availability of such service; and we required them to advise their subscribers that intraLATA calls should be placed over the facilities of the local exchange company.
- 8. There is no basis for treating this application differently than those filed earlier.
- 9. Applicant has a minimum of \$78,750 in uncommitted cash or equivalent financial resources, as required by D.90-08-031, as modified by D.91-10-041.
- 10. Applicant has made a reasonable showing of technical expertise in telecommunications, as required by 0.90-08-032, 37 CPUC 2d 130 at 147 148, 156, 158, in R.85-08-042.
- 11. Applicant is technically and financially able to provide the proposed services.
- 12. Since no facilities are to be constructed, it can be seen with certainty that the proposed operation will not have a significant effect upon the environment.
- 13. We have granted exemptions from the requirements of Rule 18(b) regarding service on cities or counties to other similarly situated nondominant interLATA carriers. There is no basis for treating this application differently than those of other similar applicants.
- 14. Public convenience and necessity require the service to be offered by applicant.

Conclusions of Law

- 1. Applicant should be treated no differently than other nondominant interLATA carriers which have requested and received a CPCN to provide interLATA telecommunications service in California.
 - 2. Applicant is subject to:

- a. The current 4.0% surcharge applicable to service rates of intraLATA toll and intrastate interLATA toll (PU Code §879; Resolution T-14960) to fund the Universal Lifeline Telephone Service;
- b. The current 0.3% surcharge on gross intrastate interLATA revenues to fund Telecommunications Devices for the Deaf (PU Code § 2881; Resolution T-13061); and
- c. The user fee provided in PU Code §§ 431-435, which is 0.1% of gross intrastate revenue for the 1991-92 fiscal year (Resolution M-4760).
- 3. The application should be granted to the extent set forth below.
- 4. Because of the public interest in competitive interLATA service, the following order should be effective immediately.
- 5. Applicant should be exempted from the service requirement found in Rule 18(b) which requires that a copy of its application should be served on cities or counties in the proposed statewide service area.

The State may grant any number of operative rights and may cancel or modify the monopoly feature of those rights at any time.

ORDER

IT IS ORDERED that:

- 1. A certificate of public convenience and necessity is granted to Tel-Save, Inc. (applicant) to operate as a reseller of inter-Local Access and Transport Area (LATA) telecommunications service offered by communications common carriers in California, subject to the following conditions:
 - a. Applicant shall offer its services only on an interLATA basis;

- Applicant shall not offer intraLATA services;
- c. Applicant shall not hold out to the public that it has authority to provide, or that it does provide intraLATA services; and
- d. Applicant shall advise its subscribers that they should place their intraLATA calls over the facilities of the local exchange company.
- To the extent that applicant requests authority to provide intraLATA telecommunications service, it is denied.
- 3. Within 30 days after this order is effective, applicant shall file a written acceptance of the certificate granted in this proceeding.
- 4.a. Applicant is authorized to file with this Commission, 5 days after the effective date of this order, tariff schedules for the provision of interLATA service. Applicant may not offer service until tariffs are on file. Applicant's initial filing shall be made in accordance with General Order (GO) 96-A, excluding Sections IV, V, and VI, and shall be effective not less than 1 day after filing.
- b. Applicant is a nondominant interexchange carrier (NDIEC). The effectiveness of its future tariffs is subject to the schedules set forth in Ordering Paragraph 5 of Decision (D.) 90-08-032, as modified by D.91-12-013 and D.92-06-034, as follows:
 - *5. All NDIECs are hereby placed on notice that their California tariff filings will be processed in accordance with the following effectiveness schedule:
 - "a. Inclusion of FCC-approved rates for interstate services in California public utilities tariff schedules shall become effective on one (1) day's notice.

- *b. Uniform rate reductions for existing services shall become effective on five (5) days' notice.
- "c. Uniform rate increases, except for minor rate increases, for existing services shall become effective on thirty (30) days' notice, and shall require bill inserts, a message on the bill itself, or first class mail notice to customers of the pending increased rates.
- "d. Uniform minor rate increases, as defined in D.90-11-029 for existing services shall become effective on not less than 5 working days' notice. Customer notice is not required for such minor rate increases.
- *e. Advice letter filings for new services and for all other types of tariff revisions, except changes in text not affecting rates or relocations of text in the tariff schedules, shall become effective on forty (40) days' notice.
- "f. Advice letter filings merely revising the text or location of text material which do not cause an increase in any rate or charge shall become effective on not less than five (5) days' notice."
- 5. Applicant may deviate from the following provisions of GO 96-A: (a) paragraph II.C.(1)(b), which requires consecutive sheet numbering and prohibits the reuse of sheet numbers, and (b) paragraph II.C.(4), which requires that "a separate sheet or series of sheets should be used for each rule." Tariff filings incorporating those deviations shall be subject to the approval of the Commission Advisory and Compliance Division's (CACD) Telecommunications Branch. Tariff filings shall reflect all fees and surcharges to which applicant is subject, as reflected in Conclusion of Law 2.

- 6. Applicant shall file as part of its individual tariff, after the effective date of this order and consistent with Ordering Paragraph 4, a service area map.
- 7. Applicant shall notify this Commission in writing of the date service is first rendered to the public within 5 days after service begins.
- 8. Applicant shall keep its books and records in accordance with the Uniform System of Accounts specified in Part 32 of the Federal Communications Commission rules.
- 9. Applicant shall file an annual report, in compliance with GO 104-A, on a calendar-year basis using the information request form developed by the CACD Auditing and Compliance Branch and contained in Attachment A.
- 10. The certificate granted and the authority to render service under the rates, charges, and rules authorized will expire if not exercised within 12 months after the effective date of this order.
- 11. Applicant shall send a copy of this decision to concerned local permitting agencies not later than 30 days from today.
- 12. The corporate identification number assigned to applicant is U-5289-C which shall be included in the caption of all original filings with this Commission, and in the titles of other pleadings filed in existing cases.
- 13. Within 60 days of the effective date of this order, applicant shall comply with Public Utilities Code § 708, Employee Identification Cards, and notify the Chief of CACD's Telecommunications Branch in writing of its compliance.

14. The application is granted, as set forth above.

This order is effective today.

Dated August 11, 1992, at San Prancisco, California.

DANIEL Wm. FESSLER
President
PATRICIA M. ECKERT
NORMAN D. SHUMWAY
Commissioners

Commissioner John B. Ohanian, being necessarily absent, did not participate.

WAS APPROVED BY THE ABOVE

NEAL J. SHULMAN, Executive Director

TO: ALL INTEREXCHANGE TELEPHONE UTILITIES

Article 5 of the Public Utilities Code grants authority to the California Public Utilities Commission to require all public utilities doing business in California to file reports as specified by the Commission on the utilities' California operations.

A specific annual report form has not yet been prescribed for the California interexchange telephone utilities. However, you are hereby directed to submit an original and two copies of the information requested in Attachment A no later than March 31st of the year following the calendar year for which the annual report is submitted.

Address your report to:

California Public Utilities Commission Auditing and Compliance Branch, Room 3251 505 Van Ness Avènue San Francisco, CA 94102-3298

Failure to file this information on time may result in a penalty as provided for in §§ 2107 and 2108 of the Public Utilities Code.

If you have any question concerning this matter, please call (415) 703-1961.

ATTACHMENT A

Information Requested of California Interexchange Telephone Utilities.

To be filed with the California Public Utilities Commission, 505 Van Ness Avenue, Room 3251, San Francisco, CA 94102-3298, no later than March 31st of the year following the calendar year for which the annual report is submitted.

- Exact legal name and U # of reporting utility.
- 2. Address.
- 3. Name, title, address, and telephone number of the person to be contacted concerning the reported information.
- 4. Name and title of the officer having custody of the general books of account and the address of the office where such books are kept.
- Type of organization (e.g., corporation, partnership, sole proprietorship, etc.).

If incorporated, specify:

- a. Date of filing articles of incorporation with the Secretary of State.
- b. State in which incorporated.
- 6. Commission decision number granting operating authority and the date of that decision.
- 7. Date operations were begun.
- 8. Description of other business activities in which the utility is engaged.
- A list of all affiliated companies and their relationship to the utility. State if affiliate is a:
 - a. Regulated public utility.
 - b. Publicly held corporation.
- 10. Balance sheet as of December 31st of the year for which information is submitted.
- 11. Income statement for California operations for the calendar year for which information is submitted.