

Decision 96-09-077 September 20, 1996

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA
In the Matter of America's Tele-
Network Corp, for a Certificate of
Public Convenience and Necessity
to Provide InterLATA & IntraLATA
Telecommunications Services within
the State of California.

ORIGINAL

Application 96-06-013
(Filed June 13, 1996)

America's Tele-
Network Corp (ATN) or applicant, seeks a
certificate of public convenience and necessity to provide 24-hour
interLATA and intraLATA long distance telephone services between
points within California as a nondominant interexchange carrier
(NDIEC). In particular, ATN requests authorization to operate
as nonfacilities based, so-called "pure reseller" of intrastate
interLATA and intraLATA long distance toll service relying
completely upon the facilities of selected underlying facilities
based carriers.

Applicant is incorporated in Delaware and is in good
standing under the laws of that state. ATN is qualified to do
business as a foreign corporation in California. Applicant also
seeks exemption from the requirements of PUC Code §§ 816-830
dealing with the issuance of stocks and other evidences of
ownership and bonds, notes, and other evidences of indebtedness.

California is divided into ten Local Access and Transport
Areas (LATAs) of various sizes, each containing numerous local
telephone exchanges. "InterLATA" describes services, revenues, and
functions that relate to telecommunications originating in one LATA
and terminating in another. "IntraLATA" describes services,
revenues, and functions that relate to telecommunications
originating and terminating within a single LATA.

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Applicant's proposed tariff containing its initial service descriptions and the rates to be charged is attached to the application. ATN believes that the rates and conditions contained in the proposed tariff are competitive and are reasonable.

Applicant alleges that it has competent and experienced management staff. Applicant asserts that no one associated with or employed by applicant was previously associated with an NDIEC that filed for bankruptcy or went out of business. ATN is a nonfacilities-based reseller of services offered by certificated dominant carriers. As such, the underlying carriers provide all switching and transmission services to ATN's customers, including all ongoing network maintenance, thereby enabling ATN's customers to take full advantage of their resources, expertise, and technical capabilities.

Applicant alleges that it has sufficient financial resources to provide the services for which it is requesting authorization. The financial information submitted by applicant demonstrates that it meets the Commission's requirements for financial resources for switchless resellers established in D.91-10-041.

Applicant states that resellers such as ATN purchase basic telecommunications services in bulk from underlying facilities-based carriers and resell to customers who may be too small to purchase such bulk services. It believes that the existence of NDIECs such as ATN encourages the telecommunications market to develop in a manner which increases efficiency in the utilization of its services and facilities, gives rise to greater customer choice and more diversified service offerings, and encourages providers of telecommunications services to provide

higher quality service. By Decision (D:) 84-01-037 (14 CPUC 2d 317 (1984)) and later decisions, we authorized interLATA entry generally. However, we limited the authority conferred to interLATA service, and we

subjected the applicants to the condition that they not hold themselves out to the public to provide intraLATA service. Subsequently, by D.94-09-065, we authorized competitive intraLATA services effective January 17, 1995, for carriers meeting specified criteria.

The Commission has established two major criteria for determining whether a CPCN should be granted. An applicant who is a switchless reseller² must demonstrate that it has a minimum of \$25,000 of cash or cash equivalent (as described in D.91-10-041, 41 CPUC2d 505 at 520 (1991)), reasonably liquid and readily available to meet the firm's start-up expenses. Such applicants shall also document any deposits required by local exchange companies or interexchange carriers (IECs) and demonstrate that they have additional resources to cover all such deposits. (D.93-05-010, 49 CPUC2d 197 at 208 (1993)). In addition, an applicant is required to make a reasonable showing of technical expertise in telecommunications or a related business.

As part of its application, applicant provided financial documentation demonstrating that it has \$25,000 consisting of cash. It satisfies our criteria for being reasonably liquid and readily available to meet the applicant's needs.

² D.93-05-010 defines a switchless reseller as a nondominant interexchange carrier (NDIEC) with the following characteristics: it uses the switch of another carrier; it usually, but not always, uses access circuits that the underlying carrier purchases from an LEC; it provides service in its own name, and its customers view it as their telephone company for interLATA and interstate calls. D.92-06-069 noted that it is possible to control, operate, or manage telephone lines without owning them. The decision also notes that resellers which do not own or directly operate their own telephone wires may still have plant which is owned, controlled, operated, and/or managed in order to facilitate communication by telephone.

Applicant has provided information on its key employees indicating their education, technical training, and experience. It can be summarized as follows: President has worked at least three years in the telecommunications field.

Controller has worked at least four years in the telecommunications field as a financial manager.

Executive officer has worked at least twelve years in the telecommunications business in marketing, sales, and customer service.

We will authorize the interLATA and intraLATA services that applicant seeks to provide.

Findings of Fact

1. Applicant served a copy of the application upon all telephone corporations with which it is likely to compete.

2. A notice of the filing of the application appeared in the Daily Calendar on June 18, 1996.

3. No protests have been filed.

4. A hearing is not required.

5. By prior Commission decisions, we authorized competition in providing interLATA telecommunications service but generally barred those offering such service from holding out to the public the provision of intraLATA service.

6. By D.94-09-065, we authorized competitive intraLATA services effective January 1, 1995, for carriers meeting specified criteria.

7. Applicant has demonstrated that it has a minimum of \$25,000 of cash and cash equivalent, reasonably liquid and readily available to meet its start-up expenses.

8. Applicant's technical experience consists of three employees with a combined experience of over 19 years.

9. Applicant has submitted with its application a completed draft of applicant's initial tariff which complies with the

requirements established by the Commission including prohibitions on unreasonable deposit requirements.

10. Applicant has represented that no one associated with or employed by applicant was previously associated with a nondominant interexchange carrier that filed for bankruptcy or went out of business;

11. Since no facilities are to be constructed, it can be seen with certainty that the proposed operation will not have a significant effect upon the environment.

12. The Commission has routinely granted nondominant interexchange carriers, such as applicant, an exemption from Rule 18(b) where no construction is involved to the extent that the rule requires applicant to serve a copy of its application on cities and counties in the proposed service area and to the extent that it requires applicant to provide a conformed copy of all exhibits attached to applicant's filed application to potential competitors.

13. Exemption from the provisions of PU Code §§ 816-830 has been granted to other resellers. (See, e.g., D.86-10-007 and D.88-12-076.)

14. The transfer or encumbrance of property of nondominant carriers has been exempted from the requirements of PU Code § 851 whenever such transfer or encumbrance serves to secure debt. (See D.85-11-044.)

Conclusions of Law

1. Applicant has the financial ability to provide the proposed service.

2. Applicant has made a reasonable showing of technical expertise in telecommunications.

3. Public convenience and necessity require the interLATA and intraLATA services to be offered by applicant.

4. Applicant is subject to:

- a. The current 3.2% surcharge applicable to all intrastate services except for those

- excluded by D.94-09-065, as modified by D.95-02-050, to fund the Universal Lifeline Telephone Service (PU Code § 879; Resolution T-15799) November 21, 1995);
 - b. The current 0.36% surcharge applicable to all intrastate services except for those excluded by D.94-09-065, as modified by D.95-02-050, to fund the California Relay Service and Communications Devices Fund (PU Code § 2881; Resolution T-15801, October 5, 1995);
 - c. The user fee provided in PU Code §§ 431-435, which is 0.11% of gross intrastate revenue for the 1996-1997 fiscal year (Resolution M-4782); and
 - d. The current 0.27% surcharge applicable to all intrastate services except for those excluded by D.94-09-065, as modified by D.95-02-050, to fund the California High Cost Fund (PU Code § 739.30; Resolution T-15826, December 20, 1995).
5. Applicant should be exempted from Rule 18(b)'s requirement of service of the application on cities and counties in the proposed service area and service of all exhibits attached to this application on potential competitors.
 6. Applicant should be exempted from PU Code §§ 816-830.
 7. Applicant should be exempted from PU Code § 851 when the transfer or encumbrance serves to secure debt.
 8. The application should be granted to the extent set forth below.
 9. Because of the public interest in competitive interLATA and intralATA services, the following order should be effective immediately.
 1. Applicant has the financial ability to provide the and intralATA services to be offered by applicant.
 2. Public convenience and necessity require the interLATA and intralATA services.
 3. Applicant is subject to:
 4. The current 3.2% surcharge applicable to all intrastate services except for those

Uniform rate reductions for existing services shall become effective on the date of the **ORDER**

IT IS ORDERED that:

1. A certificate of public convenience and necessity is granted to America's Tele-Network Corp. (applicant) to operate as a reseller of interLocal Access and Transport (Area interLATA) and, to the extent authorized by Decision (D.) 94-09-065, intraLocal Access and Transport Area (intraLATA) telecommunication services offered by communication common carriers in California.

2. Applicant shall file a written acceptance of the certificate granted in this proceeding by October 1, 1996.

3. a. Applicant is authorized to file with this Commission tariff schedules for the provision of interLATA and intraLATA service. Applicant may not offer interLATA and/or intraLATA service until tariffs are on file. Applicant's initial filing shall be made in accordance with General Order (GO) 96-A, excluding Sections IV, V, and VI, and shall be effective not less than 1 day after filing. Applicant shall comply with the provisions in its tariffs.

b. Applicant is a nondominant interexchange carrier (NDIEC). The effectiveness of its future tariffs is subject to the schedules set forth in Ordering Paragraph 5 (of D.90-08-032 (37 CPUC2d 130 at 158), as modified by D.91-12-013 (42 CPUC2d 220 at 231) and D.92-06-034 (44 CPUC2d 617 at 618); and

GO 96-A (s) paragraph 11 (c) (1) (b) which requires consecutive filing of tariffs and that their California tariff filings will be processed in accordance with paragraph (d) of the following effectiveness schedule:

a. Inclusion of FCC approved rates for interstate services in California public utilities tariff schedules shall become effective on one (1) day's notice.

"b. Uniform rate reductions for existing services shall become effective on five (5) days' notice.

"c. Uniform rate increases, except for minor rate increases, for existing services shall become effective on thirty (30) days' notice, and shall require bill inserts, a message on the bill itself, or first class mail notice to customers of the pending increased rates.

"d. Uniform minor rate increases, as defined in D.90-11-029, for existing services shall become effective on not less than 5 working days' notice. Customer notifications is not required for such minor rate increases.

"e. Advice letter filings for new services and for all other types of tariff revisions, except changes in text not affecting rates or relocations of text in the tariff schedules, shall become effective on forty (40) days' notice.

"f. Advice letter filings merely revising the text or location of text material which do not cause an increase in any rate or charge shall become effective on not less than five (5) days' notice."

4. Applicant may deviate from the following provisions of GO 96-A: (a) paragraph II.C.(1)(b), which requires consecutive sheet numbering and prohibits the reuse of sheet numbers, and (b) paragraph II.C.(4) which requires that "a separate sheet or series of sheets should be used for each rule." Tariff filings incorporating these deviations shall be subject to the approval of the Commission. Tariff filings shall reflect all fees and surcharges to which applicant is subject, as reflected in Conclusion of Law 3.

5. Applicant shall file as part of its initial tariff, after the effective date of this order and consistent with Ordering provisions Paragraph 3, a service area map to be filed within 30 days of the effective date of this order.

6. Prior to initiating service, applicant shall provide the Commission's Consumer Services Division with the applicant's designated contact person(s) for purposes of resolving consumer complaints and the corresponding telephone number. This information shall be updated if the name or telephone number changes or at least annually.

7. Applicant shall notify this Commission in writing of the date interLATA service is first rendered to the public within 5 days after service begins and again within 5 days of when intraLATA service begins.

8. Applicant shall keep its books and records in accordance with the Uniform System of Accounts specified in Title 47, Code of Federal Regulations Part 32, whenever an encumbrance of property is involved.

9. In the event the books and records of the applicant are required for inspection by the Commission or its staff, applicant shall either produce such records at the Commission's offices or reimburse the Commission for the reasonable costs incurred in having Commission staff travel to applicant's offices.

10. Applicant shall file an annual report in compliance with GO 104-A, on a calendar year basis using the information request form developed by the Commission Staff and contained in Attachment A, if applicant is required to file or remit late.

11. Applicant shall ensure that its employees comply with the provisions of Public Utilities (PU) Code § 2889.5 regarding solicitation of customers.

12. Applicant shall ensure that its employees comply with the provisions of Public Utilities (PU) Code § 2889.5 regarding solicitation of customers, unless the applicant has received the written permission of the Telecommunications Division to file or remit late.

12. The certificate granted and the authority to render service under the rates, charges, and rules authorized will expire if not exercised within 12 months after the effective date of this order.

13. The corporate identification number assigned to applicant is U-5687-C which shall be included in the caption of all original filings with this Commission, and in the titles of other pleadings filed in existing cases.

14. Within 60 days of the effective date of this order, applicant shall comply with PUC Code § 1708, Employee Identification Cards, and notify the Director of the Telecommunications Division in writing of compliance.

15. Applicant is exempted from the provisions of PUC Code §§ 816-830.

16. Applicant is exempted from PUC Code § 851 for the transfer or encumbrance of property, whenever such transfer or encumbrance serves to secure debt.

17. In response to the applicant's request for a waiver, applicant is exempted from Rule 18(b) of the Commission's Rules of Practice and Procedure to the extent that the rule requires applicant to serve a copy of its application on the cities and five counties it proposes to operate in and to the extent that the rule requires applicant to serve a copy of all exhibits attached to its application on potential competitors.

18. If applicant is 90 days or more late in filing an annual report or in remitting the fees listed in Conclusion 6 of Law 4, the Telecommunications Division shall prepare for Commission and public consideration a resolution that revokes the applicant's certificate of public convenience and necessity, unless the applicants have received the written permission of the Telecommunications Division to file or remit late.

19. The application is granted, as set forth above.
20. Application 96-06-013 is closed.
This order is effective today.
Dated September 20, 1996, at San Francisco, California.

P. GREGORY CONLON
President
DANIEL Wm. FESSLER
JESSIE J. KNIGHT, JR.
HENRY M. DUQUE
JOSIAH L. NEEPER
Commissioners

A.96-06-013 ALJ/RAB/gab

TO: ALL INTEREXCHANGE TELEPHONE UTILITIES

Article 5 of the Public Utilities Code grants authority to the California Public Utilities Commission to require all public utilities doing business in California to file reports as specified by the Commission on the utilities' California operations.

A specific annual report form has not yet been prescribed for the California interexchange telephone utilities. However, you are hereby directed to submit an original and two copies of the information requested in Attachment A no later than March 31st of the year following the calendar year for which the annual report is submitted.

Address your report to:

California Public Utilities Commission
Auditing and Compliance Branch, Room 3251
505 Van Ness Avenue
San Francisco, CA 94102-3298

Failure to file this information on time may result in a penalty as provided for in §§ 2107 and 2108 of the Public Utilities Code.

If you have any question concerning this matter, please call (415) 703-1961.

ATTACHMENT A

Information Requested of California Interexchange Telephone Utilities.

To be filed with the California Public Utilities Commission, 505 Van Ness Avenue, Room 3251, San Francisco, CA 94102-3298, no later than March 31st of the year following the calendar year for which the annual report is submitted.

1. Exact legal name and U # of reporting utility.
2. Address.
3. Name, title, address, and telephone number of the person to be contacted concerning the reported information.
4. Name and title of the officer having custody of the general books of account and the address of the office where such books are kept.
5. Type of organization (e.g., corporation, partnership, sole proprietorship, etc.).
If incorporated, specify:
 - a. Date of filing articles of incorporation with the Secretary of State.
 - b. State in which incorporated.
6. Commission decision number granting operating authority and the date of that decision.
7. Date operations were begun.
8. Description of other business activities in which the utility is engaged.
9. A list of all affiliated companies and their relationship to the utility. State if affiliate is a:
 - a. Regulated public utility.
 - b. Publicly held corporation.
10. Balance sheet as of December 31st of the year for which information is submitted.
11. Income statement for California operations for the calendar year for which information is submitted.

(END OF ATTACHMENT A)