

Decision 96-11-002 November 6, 1996

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

In the Matter of the Application of Metracom Corporation dba Solmon Corp. for a Certificate of Public Convenience and Necessity to Operate as a Reseller of Telecommunications Services Within California: Application 96-05-046 (Filed May 30, 1996)

OPINION ORIGINAL

Metracom Corporation, doing business as Solmon Corp. (applicant), a Massachusetts corporation, seeks a certificate of public convenience and necessity (CPCN) under Public Utilities (PU) Code § 1001 to permit it to resell interLATA and intralATA telephone service in California. Applicant proposes to provide switched and dedicated outbound access, inbound 800 services, calling cards and directory assistance.

By Decision (D.) 84-01-037 (14 CPUC2d 317 (1984)) and later decisions, we authorized interLATA entry generally. However, we limited the authority conferred to interLATA service; and we subjected the applicants to the condition that they not hold themselves out to the public to provide intralATA service. Subsequently, by D. 94-09-065, we authorized competitive intralATA services effective January 1, 1995, for carriers meeting specified criteria.

1 California is divided into ten Local Access and Transport Areas (LATAs), of various sizes, each containing numerous local telephone exchanges. InterLATA describes services, revenues, and functions that relate to telecommunications originating in one LATA and terminating in another. IntralATA describes services, revenues, and functions that relate to telecommunications originating and terminating within a single LATA.

Decision 88-11-008 November 8, 1988

The Commission has established two major criteria for determining whether a CPCN should be granted. An applicant who is a switchless reseller<sup>2</sup> must demonstrate that it has a minimum of \$25,000 of cash or cash equivalent (as described in D.91-10-041, CPUC2d 505 at 520 (1991)), reasonably liquid and readily available to meet the firm's start-up expenses. Such applicants shall also document any deposits required by local exchange companies or interexchange carriers (IECs) and demonstrate that they have additional resources to cover all such deposits. (D.93-05-010, 49 CPUC2d 197 at 208 (1993).) In addition, an applicant is required to make a reasonable showing of technical expertise in telecommunications or a related business.

As part of its application, applicant provided an unaudited balance sheet and income statement which applicant represents as demonstrating that applicant has more than \$25,000 which is reasonably liquid and readily available to meet the applicant's needs.

Applicant filed a motion for a protective order for its financial statements citing that it contains confidential information that would do harm to applicant if revealed. No opposition to the motion has been filed and the order was granted by a June 13, 1996, ruling of the Law and Motion Administrative Law Judge.

<sup>2</sup> D.93-05-010 defines a switchless reseller as a nondominant interexchange carrier (NDIEC) with the following characteristics: it uses the switch of another carrier; it usually, but not always, uses access circuits that the underlying carrier purchases from an LEC; it provides service in its own name, and its customers view it as their telephone company for interLATA and interstate calls. D.92-06-069 noted that it is possible to control, operate, or manage telephone lines without owning them. The decision also notes that resellers which do not own or directly operate their own telephone wires may still have plant which is owned, controlled, operated, and/or managed in order to facilitate communication by telephone.

Applicant has provided information on its key managers and employees indicating their education, technical training, and experience. It can be summarized as follows:

**George Pappas, president:** Degrees in management and extensive experience with programming and customer databases and billing systems.

**Kevin Estes, treasurer and vice president of operations:** degree in business and experience as account executive for telecommunications company.

**John Bogaty, vice president/sales:** degrees in economics and accounting, prior experience in billing systems, payroll and sales management.

We will authorize the interLATA and intraLATA services that applicant seeks to provide.

Tariffs will be required for NDIECs providing service through 1996; however, effective January 1, 1997, pursuant to PU Code § 495.7, this Commission is authorized to dispense with the tariffing requirements of §§ 454, 489, and 495 of the PU Code in certain circumstances. Effective January 1, 1997, NDIECs which are neither local exchange carriers (LECs), competitive local exchange carriers (CLCs) nor affiliates of LECs or CLCs, are no longer required to file or maintain tariffs with this Commission. NDIECs which are either LECs, CLCs, or affiliates of LECs and CLCs can only acquire such exemption by separate application. (PU Code § 495.7; D.96-09-098.)

Applicant has represented that it is neither an LEC, nor a CLC, nor an affiliate of either a LEC or CLC; therefore, applicant will be exempt from filing tariffs after January 1, 1997. A tariff must be filed for services rendered prior to that date.

**Findings of Fact**

1. Applicant served a copy of the application upon approximately 200 telephone corporations with which it is likely to compete.

2. A notice of the filing of the application appeared in the Daily Calendar on June 4, 1996.

- 3. No protests have been filed.
- 4. No opposition to the motion for confidentiality of the applicant's financial documents has been filed.
- 5. A hearing is not required.

6. By prior Commission decisions, we authorized competition in providing interLATA telecommunications service but generally barred those offering such service from holding out to the public the provision of intraLATA service.

7. By D.94-109-065, we authorized competitive intraLATA services effective January 1, 1995 for carriers meeting specified criteria.

8. Applicant has demonstrated that it has a minimum of \$25,000 of cash, reasonably liquid and readily available to meet its start-up expenses.

9. Applicant has represented that no deposits are required.

10. Applicant's technical experience consists of four employees with a combined experience of over 20 years in various businesses including telecommunications.

11. Applicant is not an LEC, CLC, nor affiliate of a LEC or CLC.

12. Applicant has submitted with its application a complete draft of applicant's initial tariff which complies with the requirements established by the Commission including prohibitions on unreasonable deposit requirements.

13. Applicant has represented that no one associated with or employed by applicant was previously associated with a nondominant interexchange carrier that filed for bankruptcy or went out of business.

14. Since no facilities are to be constructed, it can be seen with certainty that the proposed operation will not have a significant effect upon the environment.

15. The Commission has routinely granted nondominant interexchange carriers, such as applicant, an exemption from Rule 18(b) (where no construction is involved) to the extent that the rule requires applicant to serve a copy of its application on cities and counties in the proposed service area and to the extent that it requires applicant to provide a conformed copy of all exhibits attached to applicant's filed application to potential competitors.

16. Exemption from the provisions of PU Code §§ 816-830 has been granted to other resellers. (See D. 86-10-007 and D. 88-12-076.)

17. The transfer or encumbrance of property of nondominant carriers has been exempted from the requirements of PU Code § 851 whenever such transfer or encumbrance serves to secure debt. (See D. 85-11-044.)

Conclusions of Law

1. Applicant has the financial ability to provide the proposed service.

2. Applicant has made a reasonable showing of technical expertise in telecommunications and related businesses. Public convenience and necessity require the interLATA and intraLATA services to be offered by applicant.

3. Applicant is subject to:

a. The current 3.2% surcharge applicable to all intrastate services except for those excluded by D. 94-09-065, as modified by D. 95-02-050, to fund the Universal Lifeline Telephone Service (PU Code § 879; Resolution T-15799, November 21, 1995);

b. The current 0.36% surcharge applicable to all intrastate services except for those excluded by D. 94-09-065, as modified by D. 95-02-050, to fund the California Relay Service and Communications Devices Fund (PU Code §§ 2881; Resolution T-15801, October 15, 1995).

The user fee provided in PU Code § 431-435, which is 0.11% of gross intrastate revenue for the 1996-1997 fiscal year (Resolution M+4782) and the current 0.27% surcharge applicable to all intrastate services, except for those excluded by D.94-09-065, as modified by D.95-02-050, to fund the California High Cost Fund (PU Code § 739.30; Resolution T-15826, December 20, 1995).

- 6. Applicant should be exempted from Rule 18(b)'s requirement of service of the application on cities and counties in the proposed service area and service of all exhibits attached to this application on potential competitors.
- 7. Applicant should be exempted from PU Code §§ 816-830 when the transfer or encumbrance serves to secure debt.

8. Section 495.7 of the PU Code authorizes this Commission to dispense with the tariffing requirements of §§ 454, 489, 491, and 495 of the PU Code in certain circumstances.

9. By D.96-09-098, INDIECs who are neither LECs, ALCs, affiliates of LECs, nor affiliates of CLCs are exempt from the filing of tariffs beginning January 1, 1997; however, they will be required for services provided between now and that date.

10. The application should be granted to the extent set forth below.

11. Because of the public interest in competitive interLATA and intraLATA services, the following order should be effective immediately.

**ORDER**

IT IS ORDERED that:

- 1. A certificate of public convenience and necessity is granted to Metracom Corporation, doing business as Solmon Corp.

(applicant) to operate as a reseller of inter Local Access and Transport Area (interLATA) and, to the extent authorized by Decision (D.) 94-09-065, intra Local Access and Transport Area (intraLATA) telecommunication service offered by communication common carriers in California.

2. Applicant shall file a written acceptance of the certificate granted in this proceeding.

3. Effective January 1, 1997, applicant is exempt from the requirement to file and maintain tariffs pursuant to §§ 454, 489, 491, and 495 of the PU Code.

4. a. Applicant is authorized to file with this Commission tariff schedules for the provision of interLATA and intraLATA services. Applicant may not offer interLATA and/or intraLATA service until tariffs are on file. Applicant's initial filing shall be made in accordance with General Order (GO) 96-A, excluding Sections IV, V, and VI and shall be effective not less than 1 day after filing. Applicant shall comply with the provisions in its tariffs.

b. Applicant is a nondominant interexchange carrier (NDIEC). The effectiveness of its future tariffs is subject to the schedules set forth in Ordering Paragraph 5 of D.90-08-032 (37 CPUC2d 130 at 158), as modified by D.91-12-013 (42 CPUC2d 220 at 231) and D.92-06-034 (44 CPUC2d 617 at 618):

5. All NDIECs are hereby placed on notice that their California tariff filings will be processed in accordance with the following effectiveness schedule:

a. Inclusion of FCC-approved rates for interstate services in California public utilities tariff schedules shall become effective on one (1) day's notice.

b. Uniform rate reductions for existing services shall become effective on five (5) days' notice.

"d. Uniform rate increases, except for minor rate increases, for existing services shall become effective on thirty (30) days' notice, and shall require bill inserts, a message on the bill itself, or first class mail notice to customers of the pending increased rates.

"d. Uniform minor rate increases, as defined in D.90-11-029, for existing services shall become effective on not less than 5 working days' notice. Customer notifications is not required for such minor rate increases.

"e. Advice letter filings for new services and for all other types of tariff revisions, except changes in text not affecting rates or relocations of text in the tariff schedules, shall become effective on forty (40) days' notice.

"f. Advice letter filings merely revising the text or location of text material which do not cause an increase in any rate or charge shall become effective on not less than five (5) days' notice.

5. Applicant may deviate from the following provisions of GO 96-A: (a) paragraph II.C.(1)(b), which requires consecutive

sheet numbering and prohibits the reuse of sheet numbers, and (b) paragraph II.C.(4), which requires that "a separate sheet or series of sheets should be used for each rule." Tariff filings

incorporating these deviations shall be subject to the approval of the Commission's Telecommunications Division. Tariff filings shall reflect all fees and surcharges to which applicant is subject, as reflected in Conclusion of Law 4.

6. Applicant shall file as part of its initial tariff, after the effective date of this order and consistent with Ordering Paragraph 3, a service area map.



7. Prior to initiating service, applicant shall provide the Commission's Consumer Services Division with the applicant's office designated contact person(s) for purposes of resolving consumer complaints and the corresponding telephone number. This information shall be updated if the name or telephone number changes or at least annually.

8. Applicant shall notify this Commission in writing of the date interLATA service is first rendered to the public within five days after service begins and again within five days of when intraLATA service begins.

9. Applicant shall keep its books and records in accordance with the Uniform System of Accounts specified in Title 47, Code of Federal Regulations, Part 32.

10. In the event the books and records of the applicant are required for inspection by the Commission or its staff, applicant shall either produce such records at the Commission's offices or reimburse the Commission for the reasonable costs incurred in having Commission staff travel to applicant's office.

11. Applicant shall file an annual report in compliance with GO 104-A on a calendar year basis, using the information request form developed by the Commission Staff and contained in Attachment A.

12. Applicant shall ensure that its employees comply with the provisions of Public Utilities (PU) Code § 2889.5 regarding solicitation of customers.

13. The certificate granted and the authority to render service under the rates, charges, and rules authorized will expire if not exercised within 12 months after the effective date of this order.

14. The corporate identification number assigned to applicant is U-5671-C which shall be included in the caption of all original filings with this Commission, and in the titles of other pleadings filed in existing cases.

15. Within 60 days of the effective date of this order, applicant shall comply with PU Code § 7087 Employee Identification Cards, and notify the Director of the Telecommunications Division in writing of its compliance.

16. Applicant is exempted from the provisions of PU Code §§ 816-830.

17. Applicant is exempted from PU Code § 851 for the transfer or encumbrance of property whenever such transfer or encumbrance serves to secure debt.

18. In response to the applicant's request for waiver, applicant is exempted from Rule 18(b) of the Commission's Rules of Practice and Procedure to the extent that the rule requires applicant to serve a copy of its application on the cities and counties it proposes to operate in.

19. If applicant is 90 days or more late in filing an annual report or in remitting the fees listed in Conclusion of Law 4, the Telecommunications Division shall prepare for Commission consideration a resolution that revokes the applicant's certificate of public convenience and necessity, unless the applicants have received the written permission of the Telecommunications Division to file or remit late.

20. Applicant's motion for a limited protective order was previously granted on June 13, 1996.

provisions of Public Utilities Code § 2850.2 regarding solicitation of customers.

21. The certificate granted and the authority to render service under the rates, charges, and rules authorized will expire if not exercised within 12 months after the effective date of this order.

22. The corporate identification number assigned to applicant in U-5271-C which shall be included in the caption of all original filings with this Commission, and in the titles of other pleadings filed in existing cases.

21. The application is granted, as set forth above.

22. Application 96-05-046 is closed.

This order is effective today.

Dated November 6, 1996, at San Francisco, California.

P. GREGORY CONLON

President

DANIEL Wm. FESSLER

JESSIE J. KNIGHT, JR.

HENRY M. DUQUE

JOSIAH L. NEPPER

Commissioners

A.96-05-046 ALJ/PSW/sid

TO: ALL INTEREXCHANGE TELEPHONE UTILITIES

Article 5 of the Public Utilities Code grants authority to the California Public Utilities Commission to require all public utilities doing business in California to file reports as specified by the Commission on the utilities' California operations.

A specific annual report form has not yet been prescribed for the California interexchange telephone utilities. However, you are hereby directed to submit an original and two copies of the information requested in Attachment A no later than March 31st of the year following the calendar year for which the annual report is submitted.

Address your report to:

California Public Utilities Commission  
Auditing and Compliance Branch, Room 3251  
505 Van Ness Avenue  
San Francisco, CA 94102-3298

Failure to file this information on time may result in a penalty as provided for in §§ 2107 and 2108 of the Public Utilities Code.

If you have any question concerning this matter, please call (415) 703-1961.

ATTACHMENT A

Information Requested of California Interexchange Telephone Utilities.

To be filed with the California Public Utilities Commission, 505 Van Ness Avenue, Room 3251, San Francisco, CA 94102-3298, no later than March 31st of the year following the calendar year for which the annual report is submitted.

1. Exact legal name and U # of reporting utility.
2. Address.
3. Name, title, address, and telephone number of the person to be contacted concerning the reported information.
4. Name and title of the officer having custody of the general books of account and the address of the office where such books are kept.
5. Type of organization (e.g., corporation, partnership, sole proprietorship, etc.).  
If incorporated, specify:
  - a. Date of filing articles of incorporation with the Secretary of State.
  - b. State in which incorporated.
6. Commission decision number granting operating authority and the date of that decision.
7. Date operations were begun.
8. Description of other business activities in which the utility is engaged.
9. A list of all affiliated companies and their relationship to the utility. State if affiliate is:
  - a. Regulated public utility.
  - b. Publicly held corporation.
10. Balance sheet as of December 31st of the year for which information is submitted.
11. Income statement for California operations for the calendar year for which information is submitted.

(END OF ATTACHMENT A)