PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

COMMISSION ADVISORY AND COMPLIANCE DIVISION RESOLUTION T-14395 Telecommunications Branch May 8, 1991

RESOLUTION

RESOLUTION T-14395. PACIFIC BELL. ORDER AUTHORIZING PACIFIC BELL TO PROVIDE A MAXIMUM OF 1,000 ADDITIONAL CENTREX GROWTH LINES TO THE RALPH N. PARSONS COMPANY BY MODIFYING AN EXISTING CUSTOMER SPECIFIC CONTRACT.

BY ADVICE LETTER NO. 15935, FILED ON APRIL 9, 1991.

SUMMARY

Pacific Bell (Pacific), by Advice Letter No. 15935, filed on April 9, 1991 requests authority under provisions of General Order No. 96-A (G.O. 96-A) and Decision Nos. (D.) 88-09-059 and 91-01-018 to deviate from filed tariff schedules in order to provide a maximum of 1,000 additional Centrex growth lines to the Ralph M. Parsons Company (Parsons) by modifying an existing customer specific contract.

This Resolution authorizes Pacific to provide Parsons a maximum of 1,000 additional growth lines at rates which are discounted from the tariff rates by modifying an existing customer specific contract. Pacific estimates the revenue impact of this filing is a potential increase in annual revenue of up to \$174,600 during the remaining life of the contract. No protests to the Advice Letter were filed.

BACKGROUND

In D.88-09-059 the Commission adopted a modified Phase I Settlement (hereinafter referred to as the Settlement). Under the provisions of the Settlement, the Local Exchange Companies (LECs) are allowed to provide certain services, such as Centrex service, under the terms of contracts between LECs and customers. The Settlement provides that such contracts become effective upon authorization by the Commission.

The process and requirements for filing of advice letters to request authorization of customer specific contracts are set forth in Appendix A of D.88-09-059. Additional specifications for advice letter filings requesting authorization to provide Centrex service under contract are provided in Resolution Nos. T-13091 and T-13069.

D.90-04-031 further requires that special contracts comply with the principles of unbundling, nondiscriminatory access, imputation, and basing rate structures of monopoly utility services on underlying cost structures. However, D.91-01-018 has tempered this requirement until a further decision on this matter is issued. In the interim, LECs may file advice letters for Centrex contracts using the pricing methodology approved by the commission in D.88-09-059.

The contract filed under Advice Letter No. 15935 covers the provision of Centrex service to Parsons. Centrex is a central office based communications system equipped with primary station lines capable of receiving direct in-dialed calls and capable of direct out-dialing of calls with optional features.

Under the terms of the original contract, authorized on January 9, 1990 by Resolution T-14038, Pacific agreed to provide Centrex service (2,100 station lines and features at cutover) to Parsons for a period of three years at a monthly rate of \$29,724. A maximum of 1,400 growth lines could be added to the system at a monthly rate of \$14.55 per line during the life of the contract.

Parsons' need for Centrex lines has been growing faster than expected and is approaching the system limit of 3,500 lines maximum under the existing contract. In order to meet future needs, Parsons wants to increase the system maximum from 3500 lines to 4,500 lines.

Under the terms of the modified contract, Pacific agrees to increase the system maximum from 3,500 to 4,500 lines. Growth lines may be added at the monthly rate of \$14.55 per line up to the system maximum of 4,500 lines during the remaining life of the contract. Nonrecurring charges for growth lines will be at prevailing tariff rates. Pacific indicates that Commission authorization of this contract will result in a potential increase in annual revenue of up to \$174,600 during the remaining life of the contract.

NOTICE/PROTESTS

Pacific states that a copy of the Advice Letter was mailed to competing and adjacent utilities and/or other utilities and to the customer named in the contract.

No protests have been filed on Pacific's Advice Letter No. 15935.

DISCUSSION

In reviewing Advice Letter No. 15935, we note the following.

- a. The contract contains the necessary language which conditions its approval upon Commission authorization.
- b. The Advice Letter and the contract are public documents.

- c. Pacific requests in the Advice Letter that the workpapers and supporting cost documentation associated with the contract be treated as confidential.
- d. Pacific has offered the parties to the Phase I Settlement in I.87-11-033 the opportunity to receive and review the workpapers and supporting documentation associated with the contract if such a party (Division of Ratepayer Advocates excepted from this requirement) first enters into a protective agreement.
- e. The contract provides for the offering of Centrex service which is an appropriate service for offering under a contractual arrangement.
- f. The rates and charges set forth in the contract cover the direct embedded cost of providing the Centrex service offered under the terms of the contract.
- g. The monthly rate per line, excluding nonrecurring charges, for Centrex service under the terms of the contract is greater than the sum of the present one-party business measured service rate and the multi-line End User Common Line charge per month per line (1MB+EUCL).
- h. The Advice Letter indicates that the costs and revenues associated with the contract will be tracked.
- i. A contract is required in this case because the customer requires a fixed price contract that is competitive with PBX alternatives; this requirement cannot be met by the Centrex service available under Pacific's present tariff.
- j. Pacific has offered to provide the customer deaveraged PBX trunk rates under contract, at rates determined by the same cost methodology used to determine the contract Centrex line rate.

We conclude that the Advice Letter meets the requirements set forth in the previously mentioned Commission orders and G.O. 96-A, and should be approved. However, we must emphasize that our approval is based on the specifics of the Advice Letter and the associated contract, and does not establish a precedent for the contents or for Commission approval of similar requests.

PINDINGS

- 1. Pacific Bell filed Advice Letter No. 15935 on April 9, 1991 requesting Commission authorization to modify its existing Centrex contract with Parsons, allowing Pacific to provide a maximum of 1,000 additional Centrex growth lines.
- 2. The Advice Letter and the contract conform to the requirements of Decision Nos.88-09-059 and 91-01-018, Resolutions Nos. T-13069 and T-13091, and G.O. 96-A.

3. Authorization of the modification to the paraons revenue of up result in a potential temaining life of the contract. The remaining life of the contract. 4. Commission authorization of the Advice Letter of the approval does commission approval of the parsons contract. Resolution No. 35 pacific AL 15935 5. The rates, charges, terms and conditions of the Centrex and reasonable. contractual service in this Resolution are just and reasonable. 1. Authority is granted to make Advice Letter No. M. Parsons nodified contract between 9, 1991.

The modified effective on May 9, 1991. 2. The Advice Letter to show ties commission of the state of herein shall be marked to utilities commission of the public Resolution No. Testing No. T THEREFORE I certify that this Resolution was adopted by the Public 91.

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- 4. Commission authorization of the Advice Letter and the contract does not establish a precedent for the contents of the filing, or the Commission approval of similar requests. Commission approval is based on the specifics of the Parsons contract.
- 5. The rates, charges, terms and conditions of the Centrex contractual service in this Resolution are just and reasonable.

THEREFORE, IT IS ORDERED that:

- 1. Authority is granted to make Advice Letter No. 15935 and the modified contract between Pacific Bell and Ralph M. Parsons Company effective on May 9, 1991.
- 2. The Advice Letter, tariff sheets and contract authorized herein shall be marked to show that they were authorized under Resolution of the Public Utilities Commission of the State of California No. T-14395.

The effective date of this Resolution is today.

I certify that this Resolution was adopted by the Public Utilities Commission at its regular meeting on May 8, 1991. The following Commissioners approved it:

MEAL J. SHULMAN Executive Director

PATRICIA M. ECKÉRT

President
G. MITCHELL WILK
JOHN B. OHANIAN
DANIEL Win. FESSLER
NORMAN D. SHUMWAY
Commissioners