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 Subject: Trigger Points

Hi Peter-

As discussed at yesterday's conference call, here are the 2009 counts for PG&E for the calculated programs (aka customized applications). As a rough estimate you can multiply them by 3 for the entire 3-year cycle.

	>250,000 kWh	>100,000 kWh	>40,000 therms	>10,000 therms	
NRR (aka SPC)	220	389	53	114	
NRNC (aka SBD)	101	186	21	32	
RCx (retrocommis)	9	10	4	4	
3P (third party)	222	331	19	41	
NEO	18	66	0	0	
TOTALS	570	982	97	191	

Even at a cut-off of 250,000 kWh you will still receive over 500 projects from PG&E a year. The KW trigger of 200 KW are pretty much duplicative with the large kWh projects. And some of the large therm projects are duplicative as well. If we exclude 3P projects from the mix the count is more manageable at the higher trigger level. We still haven't ironed out how to handle the third party customized projects in any case.

Grant