

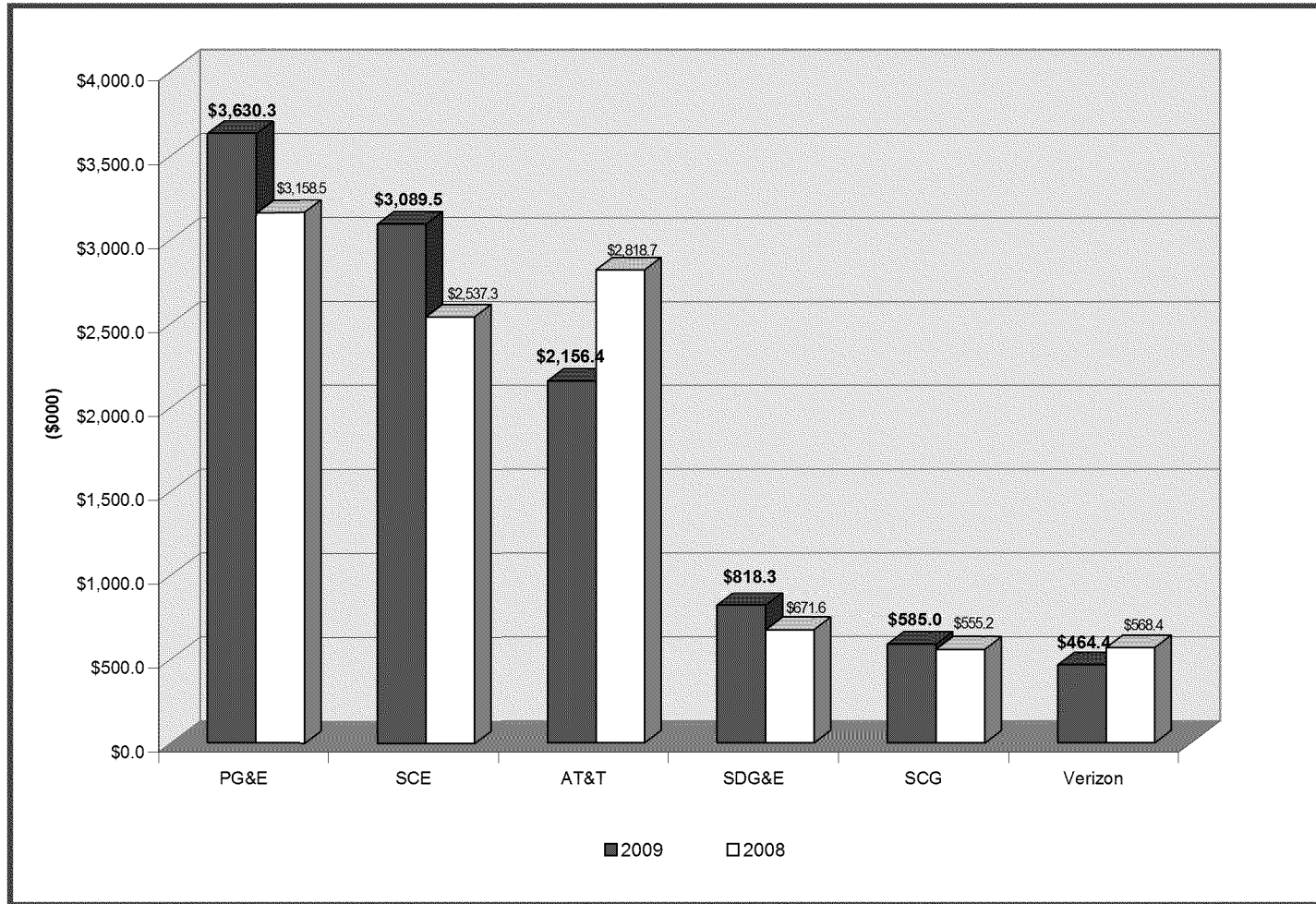


**Pacific Gas and Electric Company
Supplier Diversity Achievement Awards**

April 27, 2010



Total Spend by Utility



- PG&E total spend reached highest level ever and highest of ALL utilities!
- Total spend increase 14% year over year

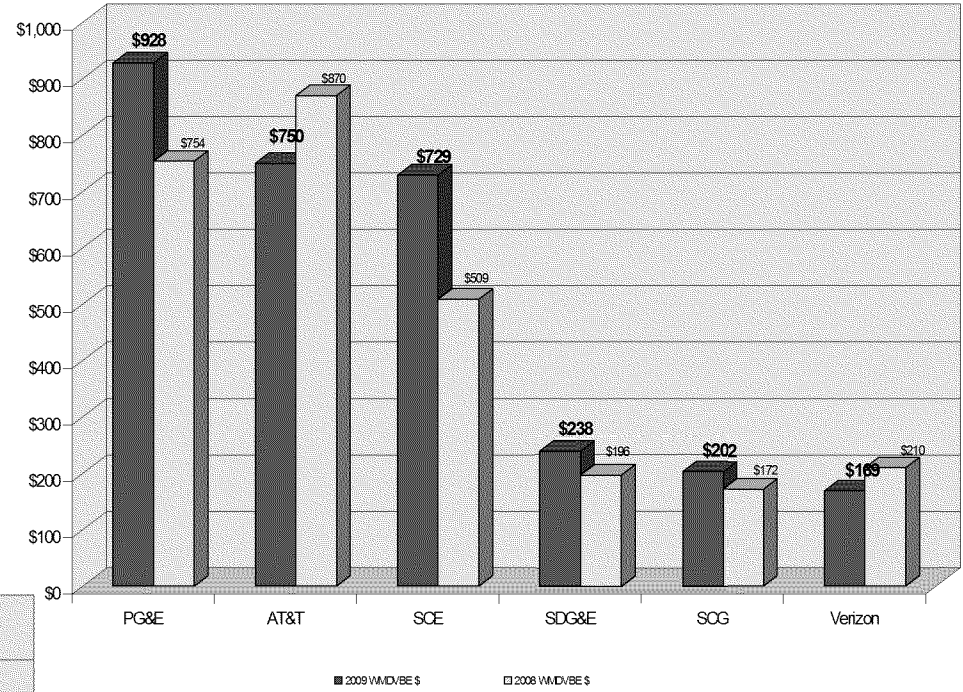


Overall Supplier Diversity Comparison

➤ PG&E overall diversity spend approaching \$1B level

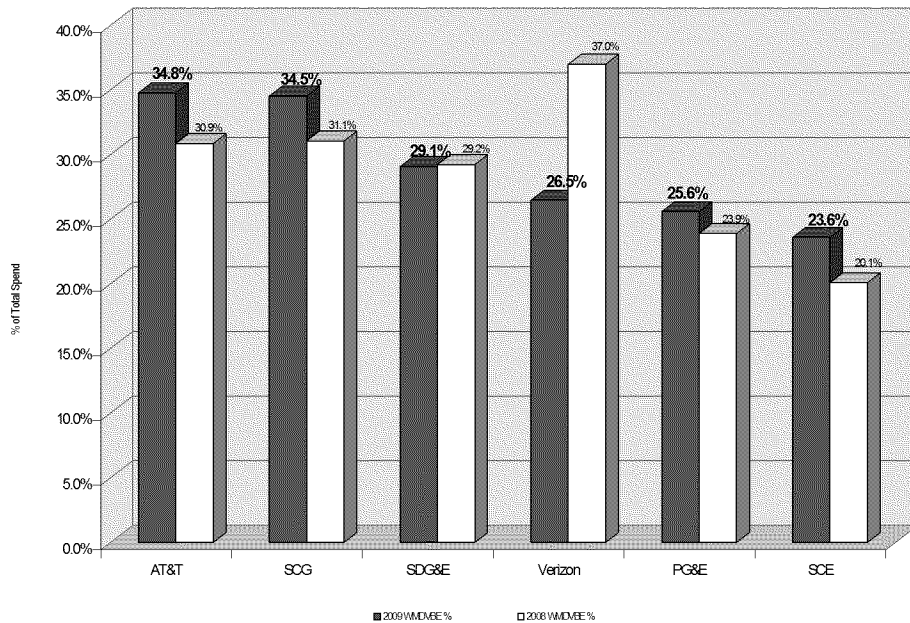
➤ Highest level ever!

➤ Highest of ALL utilities!



➤ PG&E total spend increased 14% while diversity spend increased 23%

➤ Highest diversity percent ever!





WMDVBE Performance 2003 – 2009 (\$ and %)

➤ In 2009, PG&E spent over 25% of total spend for “goods and services” with women, minority and service disabled veteran business.

➤ PG&E WMDVBE = 25.6%

• Total Spend \$3.6 Billion

• WMDVBE Spend \$928M

➤ \$173 Million increase or 23% over 2008

➤ 7 Year Positive Trend

