## PG\&E CORP.

## Solid Quarter, Guidance Reiterated

Still an Undervalued Story: We reiterate our 1-Overweight rating and our EPS estimates of $\$ 3.43 / \$ 3.67 / \$ 3.90$ for ' $10 / 11 / 12$, respectively. We are raising our price target from $\$ 48$ to $\$ 50$ premised upon multiple expansion. Our prior target of $\$ 48$ was premised upon a $10 \%$ regulatory jurisdiction premium to the then utility multiple of 11.1 x our ' 12 E EPS of $\$ 3.90$. Our current target of $\$ 50$ is premised upon a $5 \%$ regulatory jurisdiction premium to the current utility multiple of $12.1 \times$ our ' 12 E EPS of $\$ 3.90$. Our current target implies a total return upside of $14 \%$ inclusive of a $4 \%$ dividend yield.

California Concerns Overdone: It is our view that the market has become overly concerned about deterioration of the California regulatory environment. We do not believe there is any "retaliatory" order forthcoming from the CPUC as a result of the company's failed Proposition 16 efforts. Further, we believe the CPUC order will be constructive. Open seats on the CPUC should not be an issue until 2011 after the company's general rate case is completed. The Governor's race has yet to politicize the process and any resultant impacts on the CPUC from a Brown or Whitman win would similarly not be felt until 2011. That said, the hearings will begin soon, and that should increase the risk premium in the shares. We have incorporated this into our price target by lowering our regulatory jurisdiction premium from $10 \%$ to $5 \%$.

Risks: Risks to our view, which we view as low, would be a less than constructive order from the CPUC in December, and management not executing on approved levels of capital expenditures and/or mismanaging the operating expenditures of the company. We view all these risks as relatively low in nature.

## PCG: Quarterly and Annual EPS USD

|  | nurs |  | 210 |  |  | 914 |  | elfuestr |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \% ${ }^{\text {ape }}$ | Aetit | ext | Men | eens | ब): | Nen | cons | 40 | 2041 |
| Q1 | 0.66A | 0.79A | 0.79A | 0.79A | N/A | N/A | 0.79E | 20\% | N/A |
| Q2 | 0.83A | 0.90E | 0.91A | 0.90E | N/A | N/A | 0.97E | 10\% | N/A |
| Q3 | 0.93A | N/A | N/A | 0.97 E | N/A | N/A | 1.06E | N/A | N/A |
| Q4 | 0.80A | N/A | N/A | 0.76 E | N/A | N/A | 0.85E | N/A | N/A |
| Year | 3.21 A | 3.43E | 3.43E | 3.41 E | 3.67E | 3.67E | 3.71 E | 7\% | 7\% |
| P/E |  |  | 13.2 |  |  | 12.3 |  |  |  |

Saurce: Barclays Capital
Consensus numbers are from Thomson Reuters

Stock Rating
1-OVERWEIGHT Unchanged

Sector View

Price Target
1-POSITIVE Unchanged

USD 50.00
raised $4 \%$ from USD 48.00

| Price (03-Aug-2010) | USD 45.09 |
| :---: | :---: |
| Potential Upside/Downside | +11\% |
| Tickers | PCG |
| Market Cap (USD mn) | 16789 |
| Shares Outstanding (mn) | 372.35 |
| Free Float (\%) | 99.89 |
| 52 Wk Avg Daily Volume (mn) | 2.3 |
| Dividend Yield (\%) | 40 |
| Return on Equity TTM (\%) | 11.96 |
| Current BVPS (USD) | 27.90 |
| Source Factset Fundamentals |  |

Price Performance
52 Week range Exchange-NYSE


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## U.S. Utilities

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## Regulatory Activity

## TO12 Settled, TO13 Filed

On July 27 the FERC approved a settlement in the Transmission Owner 12 rate case which called for a base revenue requirement of $\$ 875$ million with the necessary increase retroactively effective to March 1, 2010. One day later, on July 28, the company filed its Transmission Owner 13 rate case which requests a $\$ 151$ million increase, or a base revenue requirement of $\$ 1.026$ billion. This is premised upon capital expenditures of $\$ 765$ Million in 2010 and $\$ 810$ million in 2011 to add capacity, improve reliability, perform general maintenance and substation work, and to expand automation efforts. The new rates are requested to become effective on October 1 of this year, and the company expects a typical five month suspension of rates by the FERC, leading to a March 1, 2011 rate effective date.

## Request for Offers

On July 29 the CPUC approved the Marsh Landing, Contra Costa Unit 6 and Unit 7, and Midway Sunset purchase power agreements. The Oakley purchase and sales agreement was denied. The CPUC determined that 950-1,000MW in resources needed to be procured by the company.

## Cornerstone Improvement Program

In late June the CPUC approved $\$ 357$ million in capital expenditures related to reliability upgrades on the company's distribution network. Also approved was $\$ 9$ million in operating expenditures. The period of spend will go from 2010-2013. The company had originally submitted a six-year $\$ 2$ billion proposal. While this was not approved in full, the CPUC has authorized submittal of additional spending related to Cornerstone within the next general rate case.

## Solar Photovoltaic Program

Also earlier in the quarter the CPUC authorized 250 MW s of owned solar PV generation for a total cost of $\$ 1.5$ billion over the next five years and PPAs for another 250 MW s of solar PV generation over the same timeframe. The utility owned half of the projects will receive traditional return of and on capital under typical utility rate base regulation.

## Manzana Wind Project

We expect a decision on the Manzana Wind project by the CPUC in September of this year. The project would allow the acquisition of the completed $186-246 \mathrm{MW}$ wind farm to be built by lberdrola Renewables, Inc. for capital costs of approximately $\$ 900$ million at the total 246 MWs . Our model incorporates approval of the Manzana Wind project in our estimates.

## General Rate Cases, California Elections

Opening and reply briefs in the 2011 general rate case will be filed this month. An Administrative Law Judge proposed decision is expected in November and a final decision is due in December. Prior rate cases have been extended past their deadline, however, if that happens in this case rates would in all likelihood be retroactive to January 1, 2011. Rates are expected to be effective on January 1 of next year. Also to be decided by year end is the Gas Transmission \& Storage case. Hearings were postponed to this month to continue prospective settlement discussions.

We continue to believe based upon the rulings discussed above that the CPUC will issue a constructive ruling in the current general rate case. The Governor's race between derry Brown ( $D$ ) and Meg Whitman (R) has so far not politicized the regulatory process. The composition of the current commission in our view is likely to remain until the completion of the current GRC. A Brown win, in our opinion, could result in CPUC President Mike Peevy staying on in that role. We are less certain of the potential for President Peevy to stay on should Whitman be elected Governor. Our view is that she would want to install her own president at the commission and that Peevy may not want to continue to serve on the cPUC.

## Solid Quarter, Guidance Reiterated

For the quarter the company reported ongoing earnings per share of $\$ 0.91 \mathrm{vs}$. $\$ 0.83$ last year, consensus of $\$ 0.90$ and our estimate of $\$ 0.90$. Our estimate incorporated a smaller positive impact from miscellaneous items than actually achieved in the quarter. On a year over year basis, earnings were driven by an increase in base rate revenues, severance costs, lower uncollectable expenses, and other miscellaneous items. These positive factors were offset by the market performance of benefit investment trusts and the impact of share dilution. Management reiterated guidance of $\$ 3.35-\$ 3.50$ for 2010 and $\$ 3.65-\$ 3.85$ for 2011.

The company also released sensitivities to the outcome of the ongoing general rate case and other factors. They are provided in the table below.

Figure 1: PCG General Earnings Sensitivities

| V2:MEY | (ehty |  |  |
| :---: | :---: | :---: | :---: |
| Rate Base | +/-\$100 Milion | 4/-\$6 Million | +/-\$6 Million |
| Return on Equity | +/-0.1\% in Allowed | +/-\$11 Million | +/-\$13 Million |
| Share Count | +1-1\% in Avg. Shares | +1-90.03 per share | +/-\$0.04 per share |
| At Risk Revenues | +/-\$7 Million pre-tax | +/-\$0.01 per share | +/-\$0.01 per share |

At Risk Revenues include Electric Transmission and California Gas Transmission Source: Company Press Release.

A roll forward of 2Q 2010 earnings per share is provided below.

Figure 2: 2Q 2010 EPS Roll Forward

| 20 |  |
| :--- | :--- |
| 2Q Ongoing EPS | $\$ 0.83$ |
| Increase in Base Rate Revenues | $\$ 0.05$ |
| Severance Costs | $\$ 0.01$ |
| Uncollectable Expenses | $\$ 0.01$ |
| Environmental Remediation LLiability | $\$ 0.01$ |
| Miscellaneous Items | $\$ 0.03$ |
| Mkt Performance -Benefit Investment Trusts | $(\$ 0.02)$ |
| Increase in Shares Outstanding | $(\$ 0.01)$ |
| 2Q 2010 Ongoing EPS | $\$ 0.91$ |

Source: Company Press Release, Barclays Capital.
A full financial summary follows in Figure 3 below.

Barclays Capital | PG\&E Corp.

Figure 3: Full Financial Summary

| (atmetmeniti |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| SUMMARY FINANCIALS | 2009A | 2010E | 2011 E | 2012E | 2013E | 4-Yr CAGR |



[^1]Figure 4: Full Financial Summary (Continued)


## Notes: FFO = Net Income + Depreciation; Interest Coverage = EBITDA Interest Expense, ROIC = EBIT/Avg. Total Capital.

Source: Company Filings, Barclays Capital.

## ANALYST(S) CERTIFICATION(S)

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## Primary Stocks (Ticker, Date, Price)

PG\&E Corp. (PCG, 03-Aug-2010, USD 45.09), 1-Overweight/1-Positive

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1-Overweight - The stock is expected to outperform the unweighted expected total return of the sector coverage universe over a 12 -month investment horizon.

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1-Positive - sector coverage universe fundamentals/valuations are improving
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DTE Energy (DTE)
Hawaiian Electric Inds (HE)
Northeast Utilities (NU)
OGE Energy Corp. (OGE)
Pinnacle West Capital (PNW)
Progress Energy (PGN)
TECO Energy (TE)
Xcel Energy (XEL)

| American Electric Power (AEP) | CMS Energy (CMS) |
| :--- | :--- |
| Dominion Resources (D) | DPL Inc. (DPL) |
| Duke Energy (DUK) | Great Plains Energy Inc. (GXP) |
| ITC Holdings (ITC) | NiSource, Inc. (NI) |
| NSTAR (NST) | NV Energy, Inc. (NVE) |
| Pepco Holdings (POM) | PG\&E Corp. (PCG) |
| PNM Resources (PNM) | Portland General Electric Co. (POR) |
| Sempra Energy (SRE) | Southern Co. (SO) |
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Valuation Methodology: Our price target of $\$ 50$ is premised upon a $5 \%$ regulatory jurisdictional premium to the ' $12 E$ regulatory group multiple of $12.1 \times$ our ' 12 E eps of $\$ 3.90 \mathrm{E}$.
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[^1]:    Source: Company Filings, Barclays Capital.

