

From: Cherry, Brian K
Sent: 8/25/2010 9:56:40 AM
To: 'Simon, Timothy A.' (timothy.simon@cpuc.ca.gov)
Cc:
Bcc:
Subject: Re: San Diego Gas & Electric 30-year Bond

Understood, but it has to come from the heart. If we can't get the leadership of these companies to understand that, it will never take root.

From: Simon, Timothy A. [mailto:timothy.simon@cpuc.ca.gov]
Sent: Wednesday, August 25, 2010 9:54 AM
To: Cherry, Brian K
Subject: Re: San Diego Gas & Electric 30-year Bond

On my way to Chicago. Let's hook up next week. Thanks for the heads-up. This is why I attempted to put wmbve requirements in the application.

From: Cherry, Brian K
To: Simon, Timothy A.
Sent: Wed Aug 25 09:13:48 2010
Subject: FW: San Diego Gas & Electric 30-year Bond

Timothy - FYI. Please do not forward this message on to anyone. I wanted to bring it to your attention however because of the impact it has on what you are trying to achieve. If we are to grow successful minority firms in the financial field, then we need to keep the pressure on to get it done. From what I understand of the Edison transaction, they took their cue from Sempra and decided to back off from greater minority involvement. Keep in mind these are 30 year bond offerings - where the big money is. I have received assurances from Nick and Kent that we are very committed to keeping diverse firms in our offerings. However, if slippage in the ranks of our sister IOUs continue, it will be harder for me and others to keep those efforts on track. Right now we have two deals in the process. One small offering and one large one. I've received commitments from Kent and Nick that they will use diverse firms as significant partners in both.

From: Bijur, Nicholas M.
Sent: Wednesday, August 25, 2010 9:04 AM
To: Harvey, Kent M
Cc: [Redacted] cherry, Brian K
Subject: RE: San Diego Gas & Electric 30-year Bond

Kent,

FYI, as expected, SCE announced a \$500 million 30-year bond offering today. They only allocated 5%

of the economics to minority firms. I guess they took their queue from SDG&E.

Nick

From: Bijur, Nicholas M.
Sent: Monday, August 23, 2010 8:32 AM
To: Harvey, Kent M
Cc: Redacted
Subject: San Diego Gas & Electric 30-year Bond

Kent,
FYI, San Diego Gas & Electric is in the market today with a \$500mm 30-year bond. Of note, they are not using a minority-owned bank as a bookrunner (they did on their last transaction).

We are working through our process and will be in position to launch and price our transaction after labor day. We will keep you updated (you will note that we have scheduled a due diligence call on September 7 and will get you the questions well ahead of the call).

Nick

Nicholas Bijur
Treasurer
Pacific Gas and Electric Company
(415) 817-8199