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Sent:	8/11/2010 8:00:32 AM
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Bcc:	

Subject: RE: CA IEAT - Final RFP

Below is feedback from Energy Division staff on changes that need to be made in the RFP. There are 5 changes (the roman numerals) with details explaining each. Let me know if you have questions.

Thanks,

Jennifer

I. On p. 7 the name, the California Integrated Energy Audit Tool (CA IEAT), is problematic and needs to be changed.

Reasoning: the  $\sqcup$  existing name leads to questions about what it really  $\sqcup is$ 

1) Page 121 of D. 0909047 states that "remote interactions shall not be referred to as 'audits'. Audits typically refer to a robust on-site diagnostic study... and are expected to be performed by a highly trained and perhaps certified practitioner." Since the RFP specifically refers to online tools for homes and small businesses including 'audit' in the name is not appropriate.

2) On July 28, the CEC approved HERS to oversee 'California Home Energy Audits' which will be a requirement for the IOUs Whole House Performance Program. These audits refer to very detailed in-home audits performed by  $\Box$  certified technicians.

Suggested alternative names that are more descriptive and reduce confusion:

California Online Demand Side Management Survey Tool⊔

California Online Integrated Energy Survey Tool  $% \left[ \left( for \; Homes \; and \; Small \sqcup \; Businesses \right) \right]$ 

California Online DSM Survey Tool (for Homes and Small Businesses)  $\sqcup \sqcup$ 

II. On P. 10, #4, multi-family homes should be added as an option

III. On p. 12, #5, the tool needs to include information  $\sqcup$  that encourages homeowners to participate in the Whole House Performance  $\sqcup Program$ 

Suggested modification: The residential  $\Box$  portion of the audit system shall direct customers to specific  $\Box$  information regarding how they can participate in Energy Upgrade  $\Box$ California Performance (Advanced) and/or Prescriptive (Basic) programs. $\Box$  This information shall include summary information on rebates, links to websites  $\Box$  and links to qualified contractors, etc. $\Box$ 

IV. On p. 12 #6, needs to be more specific to set energy reduction targets and assemble recommendations and financials around those targets. Currently the RFP doesn't acknowledge $\sqcup$  that reports could be generated around several targets of energy savings $\sqcup$  in a home, such as 10%, 20%, 40%, 70% etc, and include the financials and GHG  $\sqcup$ savings around such options. The RFP should make some mention of the  $\sqcup$ need to keep the tool updated with information on

a) more expensive but more energy savings technology options

b) truly deep energy savings options, ie, approaching 40-70% per home. On this latter point, at minimum, information could direct homeowners to web pages as provided by Affordable Comfort on 70% energy savings options - "The Thousand Home Challenge."

V. The RFP should specify  $\Box$  that the online survey tool needs the ability to link to the new Statewide Brand web portal (Engage360) and use the survey tool or portal to enable social networking that promotes use of the tool.

Add to p. 12 # 7 the ability to track how many  $\sqcup homeowners$  have performed the survey

Add an option to the tool that enable customers to email links to the Online Survey Tool with an automatic message "I did the survey..."

----Original Message-----

From: Gary.Suzuki@sce.com [mailto:Gary.Suzuki@sce.com]

Sent: Mon 8/9/2010 10:06 PM

To: Bruce.Delling@sce.com; Cedric.Benton@sce.com; Jack.Solis@sce.com; Kenneth.Lau@sce.com; Leonel Campov@sce.com; CERobinson@semprautilities.com; CGoff@semprautilities.com; Redacted ; egonzalez@semprautilities.com; Redacted JGiesen@semprautilities.com; JMendoza@semprautilities.com; LdeHoop@semprautilities.com; lgomez@semprautilities.com; LJManning@semprautilities.com; SMWilliams@semprautilities.com; SRRd@PGE.COM

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Subject: CA IEAT - Final RFP

Attached is the final version of the RFP for your review. Let me know if there are any GLARING errors. We've incorporated most of the comments provided. A spreadsheet listing the comments and reasons for incorporation or why they were not will be sent out Wednesday.

Also below is our aggressive timeline that we will adhere to in order to keep this RFP process forward with an award date in December 2010 and project kick off in January 2011. July 29 - August 3 - Statewide review of draft RFP and receipt of bidders list August 6 - August 10 - ED and Task Force review August 12 - 20 - SCE Solicitation Team review and authorization signatures August 23 - RFP Release August 30 - Bidder's Questions Due September 9 - Answers to questions provided September 22 - Proposal Due to SCE procurement October 13 - Notification to Selected Bidders to Advance to Stage Two October 19 - 21 - Stage Two presentations October 29 - Notification of Proposal Selection, Subject to Negotiations December 15, 2010 - Purchase Order issues (As Early As)

This schedule is also included in the RFP.

Thank you,

Gary Suzuki

Program Manager

Phone: 626.633.3130

Pax: 43130

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Bruce Delling/SCE/EIX@SCE, CERobinson@semprautilities.com, To: CGoff@semprautilities.com, Redacted egonzalez@semprautilities.com, Redacted JGiesen@semprautilities.com, JMendoza@semprautilities.com, LdeHoop@Semprautilities.com, lgomez@semprautilities.com, LJManning@semprautilities.com, SMWilliams@semprautilities.com, SRRd@pge.com, Jack Solis/SCE/EIX@SCE, Kenneth Lau/SCE/EIX@SCE, Leonel Campoy/SCE/EIX@SCE, Mei Lee/SCE/EIX@SCE ABesa@semprautilities.com, ccchen@san.rr.com, David Cc: Gamache/SCE/EIX@SCE, Redacted Mark S Martinez/SCE/EIX@SCE, Cedric Benton/SCE/EIX@SCE, Michelle Thomas/SCE/EIX@SCE Date: 08/04/2010 01:01 PM Subject: CA IEAT/PEAT - Today's Follow up

FOR INTERNAL USE ONLY

My take on the information discussed today is...

We proceed on task - review of RFP draft and submittal of bidders' list I will send out a project schedule this afternoon. We move forward on issuing the CA IEAT RFP We wait for information on the IEP tool from Lisa Paola

It is great to have such high levels of interest, participation and support. My thanks to all for agreeing to ride this roller coaster. It's going to be fun!

Thank you,

Gary Suzuki

Program Manager

Phone: 626.633.3130 Pax: 43130

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