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Cc:

Bcc:

Subject: New analysis of NTGR for upstream lighting program

Colleagues:

I wanted to share with all of you the [blog](#) I just posted about the net-to-gross ratio (NTGR) for the 2006-2008 California Upstream Lighting Program (ULP). The Upstream Lighting program is important because it was responsible for over half of the reported net savings of the programs administered by the CA IOUs over this period. My analysis concludes that the actual

NTGR for the ULP was considerably higher than the estimated NTGR in the evaluation report.

As Devra Wang details in her recent [blog](#), the 2006-2008 programs provided hundreds of millions of dollars in net benefits for California utility customers even with the most conservative estimate of savings. The NTGR analysis in my blog suggests that actual benefits were significantly larger.

Please don't hesitate to contact me with questions, comments, or suggestions.

Thanks.

Peter

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