BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Applications of Pacific Gas and Electric Company for Approval of the 2009-2011 Low-Income Energy Efficiency and California Alternate Rates for Energy Programs and Budget (U39M)

Application of San Diego Gas & Electric Company (U 902 M) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009 – 2011.

Application of Southern California Gas Company (U 904 G) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009 – 2011.

Application of Southern California Edison Company (U 338-E) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009, 2010 and 2011. Application 08-05-022 (Filed May 15, 2008)

Application 08-05-024 (Filed May 15, 2008)

Application 08-05-025 (Filed May 15, 2008)

Application 08-05-026 (Filed May 15, 2008)

MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON LOW-INCOME ASSISTANCE PROGRAMS FOR SEPTEMBER 2010

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October 21, 2010

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Application 08-05-026 (Filed May 15, 2008)

MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON LOW-INCOME ASSISTANCE PROGRAMS FOR SEPTEMBER 2010

This is the ninth monthly report of program year (PY) 2010. The purpose of this report is to consolidate activity for the CARE and LIEE programs and provide the Energy Division with all the necessary information to assist in analyzing the low-income programs.

This report presents year-to-date LIEE and CARE results and expenditures through

September 2010 for Southern California Gas Company (SoCalGas).

Respectfully Submitted

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October 21, 2010

Southern California Gas Company Low-Income Energy Efficiency (LIEE) And California Alternate Rates for Energy (CARE) Program Monthly Report

LOW-INCOME ENERGY EFFICIENCY PROGRAM MONTHLY REPORT

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LOW-INCOME ENERGY EFFICIENCY PROGRAM MONTHLY REPORT

1. LIEE Executive Summary

1.1. Low-Income Energy Efficiency Program Overview

1.1.1. Provide a summary of the LIEE Program elements as approved in Decision (D.) 08-11-031:

Program Summary for Month										
	Authorized / Planning									
	Assumptions	Actual to Date	%							
Budget	\$76,872,816	\$48,952,321	64%							
Homes Treated	143,540	78,534	55%							
kWh Saved	N/A	N/A	N/A							
kW Demand										
Reduced	N/A	N/A	N/A							
Therms Saved	3,345,967	1,523,255	46%							

In September, SoCalGas and its LIEE contractors increased the number of homes treated, processed and paid through the first nine months of the year by 47% as compared with the same period in 2009.

SoCalGas processed and paid contractor invoices for 9,146 treated homes in September. SoCalGas also paid for the installation of weatherization measures in 9,031 homes. LIEE contractors serviced 1,136 appliances, which included 1,020 furnace repairs / replacements and 116 water heater replacements. Through its marketing, outreach and enrollment efforts, further expanded upon in section 1.3 of this report, SoCalGas generated 47,365 leads in September, resulting in 10,469 enrollments, 15,016 leads pending enrollment, and over 7,942 leads awaiting qualification.

Current efforts by SoCalGas and its LIEE contractor network have resulted in a total homes treated count that is 55% of the 2010 goal. Based on the data presented in Table 4, the efforts of SoCalGas and its contractor network to increase enrollments have resulted in an increase in the number of homes treated in several counties such as Kings, Fresno, and Tulare. For example, in

Tulare County, the total number of homes treated through September has increased by 105% as compared to the same period in 2009 which includes a 150% increase in the number of treated homes in rural areas of the county.

1.2 Whole Neighborhood Approach Evaluation

1.2.1 Provide a summary of the geographic and customer segmentation strategy employed, (i.e. tools and analysis used to segment "neighborhoods," how neighborhoods are segmented and how this information is communicated to the contractor/CBO).

In September, SoCalGas combined efforts to provide its LIEE contractor network with an additional 225 canvassing lists using the Whole Neighborhood Approach (WNA) strategy. SoCalGas continues to offer its contractors flexibility in the planning, timing and completion of their WNA efforts. This approach, in conjunction with SoCalGas oversight and guidance, allows contractors to customize their activities to meet the needs of each neighborhood as well as the needs of each customer. Contractors are asked to document all facets of each WNA effort; total number of completed homes, customers not willing to participate, successful canvassing and / or marketing efforts, and any other information that can help increase eligible customer enrollments. This detailed accounting serves to assist both the contractors and SoCalGas with future WNA activities. Additionally, smaller geographic focus of Zip+7 areas, coupled with tracking methods take into account the amount of time contractors spend working in an area and allow SoCalGas to better monitor the success of LIEE activities from a whole neighborhood perspective over certain periods of time. The tracking methods include detailed instructions to contractors regarding data entry in the HEAT System¹, both pre- and post-canvassing, to ensure specific information is captured. This information will be used to help SoCalGas distinguish WNA efforts from routine canvassing as well as capture the

¹ The HEAT System is SoCalGas' LIEE program database used to track program activity and expenditures.

disposition of WNA leads that do not result in an enrollment, (i.e., "unable to contact," and "customer refused").

As a result of providing LIEE contractors with enhanced feedback and data, monitoring the success of all efforts, and maintaining an ongoing dialogue with contractors, SoCalGas continues to demonstrate how this comprehensive team approach helps its contractors offer more customers LIEE measures. The canvassing lists generated in September were initiated in new Zip+7 areas, not previously targeted for WNA efforts (see table below for areas). Collectively, the canvassing lists identified an additional 47,460 customer addresses, of which 25,988 (55%) are potentially eligible based on LIEE income eligibility criteria. Additionally, based on SoCalGas data, 19,462 of the 47,460 (41%) addresses are in targeted self-certification PRIZM codes².

Number of WNA Events per City	<u>Contractor</u>
Fontana – 2	Environmental Assessment
	Services & Education
Los Angeles – 4	FCI
McFarland – 1; Porterville – 1; Parlier – 1	Garcia & Sons
Los Angeles – 3	Reliable Energy Management
	Company
Whittier – 3	Richard Heath Associates
Delano – 1; Lamont – 5; Bakersfield – 2;	Staples and Associates
Tehachapi – 4	_
Riverside – 41; Hemet – 3; Perris – 55	Synergy
Pico Rivera – 4; Montclair – 23; Pomona	The East Los Angeles Community
– 22; Hemet – 29; San Jacinto – 16; Sun	Union
City – 5	

Through September, SoCalGas and its LIEE contractors treated 3,259 homes through WNA activities. SoCalGas continues to involve more LIEE contractors as well as external partners in the planning of future WNA events. For future

² Prizm codes are an area set of customer segmentation data widely used for marketing purposes in the United States. The data consist of demographic clusters that categorize every U.S. household into a segment. These segments were developed in part from the analysis of U.S. census data and categorize U.S. consumers into 14 distinct groups and 66 segments. The segments help marketers tailor content to consumers' needs and look at a variety of factors, including income, likes, dislikes, lifestyles and purchase behaviors.

reporting, SoCalGas will continue to monitor the resulting enrollments and measure installations completed through WNA efforts. In addition, SoCalGas is actively investigating marketing, outreach, and enrollment tactics as well as geographic and customer segmentation strategies that will help increase the number of households served by the LIEE program.

1.3. LIEE Customer Outreach and Enrollment Update

1.3.1 Provide a summary of the LIEE Program outreach and enrollment strategies deployed this month.

LIEE Bill inserts

No bill inserts were mailed in the month of September.

LIEE Direct Mailings

In September, a direct mail campaign targeting potentially eligible residential customers in Ventura County was launched. The campaign generated over 25,000 personalized letters in English and Spanish to existing CARE customers in the following zip codes: 93001, 93003, 93010, 93023, 93030, 93033, 93035, 93041, 93060, and 93063.

LIEE Outbound Dialing

SoCalGas conducted four Automated Voice Messaging (AVM) campaigns in September to over 57,000 residential customers. As a result, 5,094 customer leads were generated from the weekly campaigns. SoCalGas will continue to use AVM campaigns throughout 2010 as another method to reach out and encourage customers to enroll in the LIEE program.

LIEE Web Activities:

In September, over 16,000 new SoCalGas customers received a welcome e-mail from SoCalGas informing them about available assistance programs. Additionally, an e-mail was sent to 3,323 customers enrolled for the first time in the *My Account* program. *My Account* is SoCalGas' one stop, on-line service center specific to SoCalGas account holders. When a customer signs up for *My Account,* in addition to receiving and paying bills on-line, they can request to start, stop or transfer their gas service, request an appliance service appointment, fill out an on-line request for LIEE services and much more. Customers who received an e-mail were encouraged to apply for LIEE's no cost home improvements. The e-mail campaign featured LIEE program services and included links to drive customers to the on-line LIEE request (lead) form. As of September 30th, 749 customers completed the on-line English LIEE request form and 22 customers completed the on-line Spanish LIEE request form.

1.3.2. Customer Assistance Events and Public Affairs/Public Relations Activities for the CARE and LIEE programs.

9/2/10 Trinity Baptist Church

SoCalGas participated in an event held at Trinity Baptist Church. During the event, SoCalGas promoted its CARE, LIEE and other assistance programs to approximately 50 church leaders and provided materials for distribution to their congregations.

9/11/10 First AME Foundation Back to School Give Away

SoCalGas participated in the 6th annual FAME community outreach event held at the First AME church in Los Angeles. Over 4,000 low-income residents received clothing, school supplies, food, and a variety of social service information at this popular venue, which was also attended by Los Angeles City Mayor Antonio Vilarigosa. Over 1,000 CARE and LIEE program brochures were distributed to interested parties.

9/21/10 Inland Empire Disability Coalition

In an on-going effort to reach out to disabled customers and seniors, SoCalGas began attending the Inland Empire Disability Coalition's monthly meetings. The Coalition's mission of promoting equal opportunity, universal access, and full participation of people with disabilities in all aspects of life makes them an ideal group to work with. The September 2010 meeting drew approximately 100

attendees, including Geri Ward, a representative from Disability Rights Advocates of California. During the meeting, attendees were notified of several SoCalGas programs offered to disabled customers and seniors. Attendees were also informed that SoCalGas' program materials are available in several languages as well as Braille. To further assist special needs customers, attendees were asked to directly contact SoCalGas' Customer Assistance Senior and Disabled Advocate should they encounter a disabled or senior customer facing shutoff. SoCalGas plans to continue attending Coalition meetings and distributing resource folders and collateral materials to all interested parties.

9/24/10 African American Community Forum

SoCalGas participated in Southern California Edison's African American Community Forum held in the City of San Bernardino. The forum brought together and high-lighted most of Edison's external services to the African American community in the Inland Empire. SoCalGas hosted a booth and distributed information on customer assistance programs to participants. The audience consisted of community based organizations (CBO) and faith based organization from both Riverside and San Bernardino counties. Approximately 150 people attended the event.

9/25/10 Los Angeles DEAF Festival

SoCalGas hosted a booth at the 6th Annual Los Angeles DEAF festival held in Van Nuys. Approximately 3,000 people attended the event with over 300 attendees visiting SoCalGas' booth to sign up and get information about CARE, LIEE and SoCalGas' other assistance programs.

1.4. Leveraging Success Evaluation, Including CSD

1.4.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments? There are no updates from leveraging with CSD for the month of September. SoCalGas will continue to monitor discussions between CSD, CPUC and other utilities for closer collaboration and leveraging with CSD.

However, SoCalGas continues its efforts to meet with various municipal utilities that provide electric and water services to customers in SoCalGas' service territory to identify opportunities to leverage one another's low-income energy efficiency programs in PY2010.

After undergoing an internal reorganization, Imperial Irrigation District (IID) has renewed the LIEE leveraging agreement for another year. SoCalGas was provided an updated customer list from IID to analyze for joint customers and due to an agreed contract amendment by both parties, canvassing for this effort are scheduled to begin in October

In addition, SoCalGas and Burbank Water and Power are ready to begin work on their LIEE leveraging agreement. Information sharing for this effort began in September and canvassing is scheduled to begin in October.

Lastly, SoCalGas and Eastern Municipal Water District (EMWD) are near completion on a leveraging agreement where EMWD will provide a rebate to SoCalGas for every High Efficiency Clothes Washer installed within the two utilities' joint service territory under SoCalGas' LIEE program. Completion of the leveraging agreement and initial installations under the agreement are expected in October.

SoCalGas has finalized details for the invoicing and billing of LIEE services for these leveraging partners and will begin billing for non-IOU measures approximately thirty to sixty days after the first installations occur.

1.5. Workforce Education & Training

1.5.1 Please summarize efforts to improve and expand LIEE workforce education and training. Describe steps taken to

hire and train low-income workers and how such efforts differ from prior program years.

SoCalGas continued its support of the CPUC Workforce, Education and Training Pilot (WE&T) and continued its internal training programs which contribute to the goals of workforce development. The CPUC WE&T Pilot between Los Angeles Trade Technical College (LATTC), SoCalGas and LATTC's industry partners Community Enhancement Services (CES) and The East Los Angeles Community Union (TELACU) has entered its final stages. Because of this, LATTC will be providing their final recommendations in a report detailing the results of the Statewide LIEE Certification Training Program.

The LIEE contractor network pulls the majority of its labor resources from the local areas it services, including the low-income communities within the SoCalGas service territory. In addition, the LIEE training programs supported by SoCalGas are critical in maintaining a high quality of service for LIEE customers as well as for program implementation.

SoCalGas provides two areas of training: 1) Enrollment and Assessment and 2) LIEE Operations. The Year-to-Date results are shown in the following tables:

SoCalGas Skill Level Test Results									
	April	May	June	July	August	September	YTD Total		
Attended Testing	48	50	32	13	26	56	431		
Passed Test	29	33	19	9	21	44	302		
Pass Rate	60.4%	66%	59.4%	69.2%	72.4%	78.6%	70.1%		

	So Cal Gas Outreach & Assessment Training									
	April	Мау	June	July	August	September	YTD Total			
Attended 27 41 37 19 26										

	So Cal Gas Outreach & Assessment Training									
	April	Мау	June	July	August	September	YTD Total			
Class						39	281			
Passed Class	24	34	37	19	26	39	260			
Outreach Specialist Registration	23	27	33	17	24	36	240			
Retention Rate*	88.9%	82.9%	100%	100%	100%	100%	92.5%			

After successful completion of the Skill Level Test, the potential outreach specialists attend a mandatory 5-day class which reviews the requirements for enrollment, assessment and in-home education.

The class also covers utility-specific items related to policies, security and overall customer service standards. A final exam must be passed for an outreach specialist to be registered and receive a SoCalGas badge. The year-to-date total for PY 2010 for registered outreach specialists for SoCalGas is 240.

Field Operations training includes initial training for new participants in weatherization, inspections, HVAC and NGAT. SoCalGas also provides refresher training primarily to address contractor performance issues and to train the participants on new measures and procedures that have been implemented into the program, since their initial training. The table below shows the number of classes that have been offered in 2010. The class sizes range from 5 - 35 technicians.

	So Cal Gas Field Training Classes							
Y ⁻ To								
	April May June July August September							
Initial	5	2	6	6	8	8	48	
Refresher	4	1	2	1	1	3	17	
NGAT	0	3	2	2	3	1	13	
Totals	9	6	10	9	12	12	78	

The year-to-date total for SoCalGas field operations training classes is 12 with 426 students in attendance.

2. CARE Executive Summary

2.1. CARE Program Summary

2.1.1. Please provide CARE program summary costs.

CARE Budget Categories	Authorized Budget	Actual Expenses to Date	% of Budget Spent
Outreach	\$3,755,053	\$2,473,220	<u> </u>
Proc., Certification and	¢0,100,000	<i> </i>	
Verification	\$1,235,832	\$929,029	75%
Information			
Tech./Programming (1)	\$506,003	\$361,226	71%
Pilots (2)	N/A	N/A	N/A
Measurement and			
Evaluation	\$16,707	\$0	0%
Regulatory Compliance	\$229,513	\$132,096	58%
General Administration	\$585,518	\$425,044	73%
CPUC Energy Division Staff	\$171,500	\$38,317	22%
Cooling Centers (3)	N/A	N/A	N/A
Total Expenses	\$6,500,126	\$4,358,932	67%
Subsidies and Benefits (4)	\$134,237,154	\$86,663,490	65%
Total Program Costs and			
Discounts	\$140,737,280	\$91,022,422	65%

2.1.2. Please provide the CARE program penetration rate to date.

CARE Penetration								
Participants Enrolled Eligible Participants Penetration rate								
1,685,144 1,807,853 93.2 %								

2.2. Outreach

2.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf. (For additional CARE Outreach see section 1.3.2.)

CARE Telephone Enrollments and Recertification

An AVM recertification campaign was conducted by SoCalGas' CARE outreach in September. During this campaign 1,191 customers recertified their CARE eligibility through this efficient, automated option. SoCalGas' successful AVM campaigns provide considerable cost savings, are environmentally friendly, and most importantly, offer customers an easy method of enrolling or recertifying in the CARE program.

CARE Web Activity & Enrollments

During September, SoCalGas received 5,806 CARE applications through its internet- based outreach activities. These activities resulted in 2,620 new CARE enrollments and 832 recertifications. Web outreach activities also included email promotions to almost 22,000 customers and continual promotion of the CARE website through various collateral materials, web links, electronic newsletters, select mass media campaigns and multiple public service announcements.

CARE Third-Party Enrollments & Outreach

In September, SoCalGas' third-party, door-to-door, CARE outreach program enrolled over 4,884 hard-to-reach customers, who for a variety of reasons have been non-responsive to other outreach methods. SoCalGas' third party contractors will continue to shift their resources throughout SoCalGas' service territory to locate and enroll hard-to-reach and recently unemployed customers in the CARE program. Continually shifting resources is vital to the success of doorto-door outreach efforts since many recently unemployed customers reside in non-traditional low-income communities. As a result of the high unemployment rates, SoCalGas' third party contractors have been canvassing neighborhoods with minimal outreach activity in previous program years.

Additionally, as a result of an agreement between SoCalGas and 211 LA County, 211 continues to refer interested, potentially eligible callers to SoCalGas' CARE program as well as promote CARE and other SoCalGas assistance programs at select events. As of September 30th, 211 LA has promoted CARE and other SoCalGas assistance programs to a combined total of 2,275 customers at 18 events.

CARE Direct Mail Activity and Enrollments

In September, SoCalGas' CARE program launched its' third direct mail campaign to customers living throughout its service area. The direct mail campaign was specifically designed to target customers who recently became eligible for the program due to job loss, job furloughs, or wage reduction. Responses to the September campaign have so far generated nearly 8,000 new CARE enrollments. To date, the 2010 direct mail campaigns have produced over 76,000 new CARE enrollments and numerous recertifications.

CARE Bill Inserts

The second of four bill insert outreach campaigns planned for PY2010 was conducted in July and reflected the program's June 1st income guideline changes³. The second campaign, which targeted all SoCalGas residential non-CARE customers receiving a paper bill, produced over 10,000 new program participants. To date, these two bill insert campaigns have generated a combined total of almost 25,000 new CARE enrollments. SoCalGas' CARE bill insert applications are fully bi-lingual (English / Spanish) and contain information about other assistance programs that may benefit low-income and special needs customers.

CARE Mass Media Campaigns

Throughout the months of August and September, SoCalGas' Public Affairs secured free advertising for the CARE and LIEE programs on Radio Campesina. The popular Spanish station serves SoCalGas customers living in the Fresno, Kings and Tulare counties and agreed to air the 60 second traffic radio spots to help low-income listeners.

³ Resolution (Res.) E-3524 Ordering Paragraph (OP) 3 authorizes the energy utilities to change the income-eligibility guidelines for the CARE program pursuant to a communication issued by the Director of the Energy Division by May 1st of each year, with tariff revisions to be filed and become effective June 1st of each year.

2.2.2. Describe the efforts taken to reach and coordinate the CARE program with other related low-income programs to reach eligible customer.

Leveraging with other programs continues to be a cost-effective method for increasing CARE program participation. Additionally, leveraging with certain programs such as the Low Income Home Energy Assistance Program (LIHEAP), further helps by decreasing post enrollment verification (PEV) activities. Decreased PEV activity occurs because LIHEAP customers provide proof of eligibility when applying for LIHEAP and are automatically eligible for CARE based on categorical eligibility (CE) criteria and as such, are exempt from random PEV selection.

CARE leveraging and data sharing activities may also provide leads for SoCalGas' LIEE program. New CARE enrollments where the customer automatically qualifies via CE or provides proof of income to the leveraging partner prior to enrollment in the program are considered *income-qualified* SoCalGas LIEE customer leads.

In September, data exchanges resulted in the following:

- 5,973 customers were enrolled through data received from Southern California Edison with 45 additional customers already on the CARE rate.
- 108 LIHEAP customers were enrolled in CARE; one additional LIHEAP customer was already on the CARE rate. Because LIHEAP verifies eligibility, these customer's PEV status is updated, therefore reducing attrition and increasing efficiency.

2.3. CARE Integration

For the month of September, SoCalGas received leads from its Customer Contact Center (CCC) and LIEE program resulting in the following CARE enrollments:

- CCC 6,997
- LIEE program 1,617

2.4 CARE Capitation

During the month of September, two new Capitation Agencies were added to the program; MT Tabor Missionary Baptist and City of Refuge Rescue. SoCalGas CARE now has 44 capitation agencies and CBOs. A total of 85 customers were enrolled in CARE during the month of September. Companion Line, one of SoCalGas' Capitation agencies, continues its work in underserved San Luis Obispo County focusing on low-income customers residing in mobile homes.

2.5 CARE Recertification Complaints

No CARE Recertification complaints were received during the month of September.

3. Appendix: LIEE Tables and CARE Tables

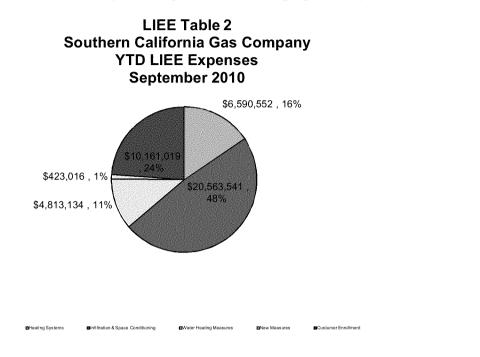
LIEE- Table 1- LIEE Program Expenses LIEE- Table 2- LIEE Expenses & Energy Savings by Measures Installed LIEE- Table 3- LIEE Average Bill Savings per Treated Home LIEE- Table 4- LIEE Homes Treated LIEE- Table 5- LIEE Customer Summary LIEE- Table 6- LIEE Expenditures for Pilots and Studies LIEE- Table 6- LIEE Expenditures for Pilots and Studies LIEE- Table 7- Whole Neighborhood Approach CARE- Table 1- CARE Overall Program Expenses CARE- Table 2- CARE Enrollment, Recertification, Attrition, and Penetration CARE- Table 3- CARE Verification CARE- Table 3- CARE Verification and Re-Certification CARE- Table 5- Enrollment by County CARE- Table 6- Recertification Results CARE- Table 7- Capitation Contractors CARE- Table 8- Participants as of Month End

	A	В	С	D	E	-		F		G	Н		1		J	к	L	М
1		•	•	•	•	Lİ				rogram Expe								
2							Sou			a Gas Compa	any							
3		September 2010																
4			Authorized Bu	ıdget ¹			Curre	ent Month Ex	pen	ses	Year-To-Date Expenses				% of Budget Spent Year-To-Date			
5	LIEE Program:	Electric	Gas	Total	Elec	tric		Gas		Total	Elect	tric	Gas		Total	Electric	Gas	Total
6	Energy Efficiency																	
7	- Gas Appliances	\$-	\$ 23,977,493	\$ 23,977,493	Ŧ	-	\$	1,049,345		1,049,345	\$	- \$	7,354,083		7,354,083	0%	31%	31%
8	 Electric Appliances 	\$-	\$-	\$-	\$	-	\$	-	\$	-	\$	- \$	-	\$	-	0%	0%	0%
9	- Weatherization	\$-	\$ 24,913,886		\$	-	\$	3,197,742	\$	3,197,742	\$	- \$	25,036,160	\$	25,036,160	0%	100%	100%
10	- Outreach and Assessment	\$-	\$ 16,940,532	\$ 16,940,532	\$	-	\$	1,070,971	\$	1,070,971	\$	- \$	9,073,737	\$	9,073,737	0%	54%	54%
11	- In Home Energy Education	\$-	\$ 2,153,100	\$ 2,153,100	\$	-	\$	120,248	\$	120,248	\$	- \$	1,087,283	\$	1,087,283	0%	50%	50%
12	- Education Workshops	\$-	\$-	\$-	\$	-	\$	-	\$	-	\$	- \$	-	\$	-	0%	0%	0%
13	- Pilot	\$-	\$ 27,568	\$ 27,568	\$	-	\$	-	\$	-	\$	- \$	-	\$	-	0%	0%	0%
14	- Cool Centers	\$-	\$-	\$-	\$	-	\$	-	\$	-	\$	- \$	-	\$	-	0%	0%	0%
	Energy Efficiency TOTAL	\$-	\$ 68,012,579	\$ 68,012,579	\$	-	\$	5,438,306	\$	5,438,306	\$	- \$	42,551,263	\$	42,551,263	0%	63%	63%
16					<u>9</u> .2011.0	કાકાકાકાકા	333 <u>3</u> 111				SINE().	515151515151		Dissist.				
17	Training Center ³	\$-	\$ 314,129	\$ 314,129	\$	-	\$	50,201	\$	50,201	\$	- \$	327,973	\$	327,973	0%	104%	104%
18	Inspections	\$-	\$ 1,641,021	\$ 1,641,021	\$	-	\$	49,546	\$	49,546	\$	- \$	1,569,946	\$	1,569,946	0%	96%	96%
19	Marketing	\$-	\$ 1,050,293	\$ 1,050,293	\$	-	\$	41,568	\$	41,568	\$	- \$	415,343	\$	415,343	0%	40%	40%
20	M&E Studies	\$-	\$ 72,937	\$ 72,937	\$	-	\$	1,380	\$	1,380	\$	- \$	42,699	\$	42,699	0%	59%	59%
21	Regulatory Compliance	\$-	\$ 265,119	\$ 265,119	\$	-	\$	39,272	\$	39,272	\$	- \$	253,153	\$	253,153	0%	95%	95%
22	General Administration	\$ -	\$ 5,430,964	\$ 5,430,964	\$	-	\$	532,704	\$	532,704	\$	- \$	3,775,524	\$	3,775,524	0%	70%	70%
23	CPUC Energy Division	\$-	\$ 85,774	\$ 85,774	\$	-	\$	1,724	\$	1,724	\$	- \$	16,421	\$	16,421	0%	19%	19%
24					sette sjele	12121212123					0.0.0.0.0			2(9), (<u>)</u> ()				
25	TOTAL PROGRAM COSTS	\$-	\$ 76.872.816	\$ 76,872,816	\$	-	\$	6,154,701	\$	6,154,701	\$	- \$	48,952,322	\$.	48,952,322	0%	64%	64%
26						F				E Program B	udget							
27	Indirect Costs ²				\$	-	\$	300,615	\$	300,615		9	2,437,593	\$	2,437,593		19 10	
28					-													
29	NGAT Costs						\$	217,908	\$	217,908		\$	1,760,271	\$	1,760,271			
30	¹ Base Budget reflects P	Y2009 Ann	ual Base and do	oes not include C	arry-C	Dver f	unds.											
-	°								ty &	Property Dam	age, F	leet, Ru	rchasing & Ware	ehou	se) are inclu	ided in base n	nargin and the	refore are
31	not included in the LIEE/D	he Indirect Costs included in this category (Pension & Benefits, Workmans Comp, Public Liability & Property Damage, Fleet, Rurchasing & Warehouse) are included in base margin and therefore are included in the LIEE/DAP Total Program Costs.																

31 not included in the LIEE/DAP Total Program Costs.
 32 ³ Carry-over funds will be used to cover over-expenditures in the Training Center budget category.

33 Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	Α	В	С	D	Ē	F		G	Н
			1166	Table 2					
	LIEE	Expenses a		Savings by	Measures I	nstalled			
		•		rnia Gas Co					
			Septer	nber 2010					
1						4. J 0 F			
2								0/ F	
3	Measures	Units	Quantity Installed	kWh (Annual)	(Annual) ¹	Therms (Annual)		Expenses	% of Expenditure
_	Heating Systems	enite		(rinnear)	(rinnaai)	(, innual)			Experiance
	Furnaces Cooling Measures	Each	6,824			17,238	\$	6,590,552	15%
	A/C Replacement - Room	Each							
	A/C Replacement - Central	Each							
	A/C Tune-up - Central A/C Services - Central	Each Each							
11	Heat Pump	Each							
	Evaporative Coolers Evaporative Cooler Maintenance	Each Each							
14	Infiltration & Space Conditioning								
	Envelope and Air Sealing Measures Duct Sealing	Home Home	64,697 1,404			392,752 30,662	\$ \$	15,336,696 1,525,312	36% 4%
17	Attic Insulation	Home	4,215			176,238	\$	3,701,533	9%
	Water Heating Measures Water Heater Conservation Measures	Home	66,350			875,831	\$	4,049,603	10%
20	Water Heater Replacement - Gas	Each	760			9,172	\$	763,531	2%
	Water Heater Replacement - Electric Tankless Water Heater - Gas	Each Each							
23	Tankless Water Heater - Electric	Each							
	Lighting Measures CFLs	Each							
26	Interior Hard wired CFL fixtures	Each							
	Exterior Hard wired CFL fixtures	Each							
	Torchiere Refrigerators	Each							
30	Refrigerators -Primary	Each				2002)			
	Refrigerators - Secondary Pool Pumps	Each							
33	Pool Pumps	Each							
	New Measures Forced Air Unit Standing Pilot Change Out	Each	83			3,652	\$	25,798	0%
36	Furnace Clean and Tune	Each	6,322			17,711	\$	397,218	1%
	High Efficiency Clothes Washer Microwave	Each Each					<u> </u>		
39	Thermostatic Shower Valve	Each							
	LED Night Lights Occupancy Sensor	Each							
42	Pilots								
	A/C Tune-up Central Interior Hard wired CFL fixtures	Home Each							
	Ceiling Fans	Each							
46	In-Home Display Programmable Controllable Thermostat	Each Each							
	Forced Air Unit	Each							
	Microwave High Efficiency Clothes Washer						<u> </u>		
50									
	Customer Enrollment	Home	79 524				¢	0 072 727	210/
54	Outreach & Assessment In-Home Education	Home Home	78,534 74,459				\$ \$	9,073,737 1,087,283	21% 3%
55	Education Workshops	Participant							
56 57									
	Total Savings/Expenditures					1,523,255	\$	42,551,262	100%
59 60	Homes Weatherized	Home	68,187						
61									
62 63	Homes Treated - Single Family Homes Treated	Home	55,704						
64	- Multi-family Homes Treated	Home	17,205						
65 66		Home Home	5,625 78,534						
	# Eligible Homes to be Treated for PY ²	Home	143,540						
68	% OF Homes Treated	%	55%						
69 70	- Total Master-Metered Homes Treated	Home	9,716						
71	¹ Energy savings is based on the 2005 Load Impac			I					
72	² Based on Attachment H of D0811031								
73 74	Any required corrections/adjustments are reported	herein and si	persede result	ts reported in pr	ior months an	d may reflect Y	TD a	djustments.	
<u> </u>				,		y			



PIE CHART 1- Expenses by Measures Category For September 2010

	Α	В									
1	LIEE Table 3 - Average Bill Savings per Treated Home Southern California Gas Company September 2010										
2	Year-to-date Installations -	Expensed									
3											
4	Annual kWh Savings	n/a									
5	Annual Therm Savings	1,523,255									
6	Lifecycle kWh Savings	n/a									
7	Lifecycle Therm Savings										
8	Current kWh Rate	\$ 0.11									
9	Current Therm Rate	\$ 1.01									
10	Number of Treated Homes	78,534									
11	Average 1st Year Bill Savings / Treated Home	\$ 20.11									
12	Average Lifecycle Bill Savings / Treated Home \$ 157.75										
13	Any required corrections/adjustments are reported herein an months and may reflect YTD adjustments.	d supersede results reported in prior									

	Α	В	С	D	E	F	G
			able 4 - LIEE				
		Southe	ern Californi		pany		
			Septemb	er 2010			
1	County	EI	igible Custom	ers	Homes Tr	reated Year-	-To-Date
3		Rural	Urban	Total	Rural	Urban	Total
4	Fresno	705	10,335	11,039	26	1,165	1,191
5	Imperial	15,959	256	16,215	83	4	87
6	Kern	33,472	8,810	42,282	2,311	244	2,555
7	Kings	15,485	15	15,499	1,419		1,419
8	Los Angeles	5,289	965,600	970,890	302	42,402	42,704
9	Orange	0	184,690	184,690		2,686	2,686
10	Riverside	43,417	184,019	227,436	991	7,819	8,810
11	San Bernardino	8,426	152,842	161,268	165	10,191	10,356
12	San Luis Obispo	26,285	220	26,505	474		474
13	Santa Barbara	14,345	21,732	36,077	202	206	408
14	Tulare	42,099	13,173	55,271	5,995	1,604	7,599
15	Ventura	6,870	48,619	55,489	28	217	245
16							
17	Total	212,352	1,590,308	1,802,661	11,996	66,538	78,534
18	Any required corrections/a and may reflect YTD adju	•	re reported he	rein and supers	sede results	reported in p	rior months

	A	В	С	D	E	F	G	Н	I	J	K	L	M	N	0	Р	Q
Ą		LIEE Table 5 - LIEE Customer Summary Southern California Gas Company September 2010															
2		Gas & Electric Gas Only Electric Only Total															
3	Month	# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW
5	Jan-10	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
6	Feb-10	0	0	0	0	2,552	38,903	0	0	0	0	0	0	2,552	38,903	0	0
7	Mar-10	0	0	0	0	18,427	343,772	0	0	0	0	0	0	18,427	343,772	0	0
8	Apr-10	0	0	0	0	28,109	537,329	0	0	0	0	0	0	28,109	537,329	0	0
9	May-10	0	0	0	0	37,973	705,706	0	0	0	0	0	0	37,973	705,706	0	0
10	Jun-10	0	0	0	0	49,836	931,031	0	0	0	0	0	0	49,836	931,031	0	0
11	Jul-10	0	0	0	0	59,619	1,132,591	0	0	0	0	0	0	59,619	1,132,591	0	0
12	Aug-10	0	0	0	0	69,388	1,327,392	0	0	0	0	0	0	69,388	1,327,392	0	0
13	Sep-10	0	0	0	0	78,534	1,523,255	0	0	0	0	0	0	78,534	1,523,255	0	0
14	Oct-10																
15	Nov-10																
16	Dec-10																
	types sho	uld equal `	YTD energ	y impacts	that are r	eported ev	approximate ery month T d supersede	able 2L.	-			-		-	otal Energy I	mpacts fo	r all fuel

	Α	В	С	D	E	F	G	Н	I	J	K	L	М
1				L	IEE Table	6 - Expendi	tures for P	ilots and St	udies				
2					Sou	thern Calif							
3		-				Septe	mber 2010	_			-		
4		Authorized 3-Year Budget				Current Month Expenses			es Since Jan	uary 1, 2009	% of 3-Year Budget Spent		
5		Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Pilots:												
7	FAU Pilot	\$-	\$ 924,203	\$ 924,203	\$-	\$-	\$-	\$-	\$ 109,834	\$ 109,834	0%	12%	12%
8													
9													
10	Total Pilots	\$-	\$ 924,203	\$ 924,203	\$-	\$-	\$-	\$-	\$ 109,834	\$ 109,834	0%	12%	12%
11													
12	Studies:												
13	Non-Energy Benefits	\$-	\$ 90,000	\$ 90,0 0 0	\$-	\$-	\$-	\$-	\$ 12,566	\$ 12,566	0%	14%	14%
14	Process Evaluation	\$-	\$ 62,500	\$ 62,500	\$-	\$-	\$-	\$-	\$-	\$-	0%	0%	0%
15	Impact Evaluation ¹	\$-	\$ 150,000	\$ 150,000	\$-	\$-	\$-	\$-	\$ 41,319	\$ 41,319	0%	28%	28%
16													
17													
18	Total Studies	\$-	\$ 302,500	\$ 302,500	\$-	\$-	\$-	\$-	\$ 53,885	\$ 53,885	0%	18%	18%
19	¹ Budget funds are carrie	ed over from	the 2007-200	8 LIEE Fundi	ng Cycle								
20	Any required corrections	adjustments	s are reported	I herein and s	upersede re	sults reporte	d in prior mo	onths and may	reflect YTD	adjustments.			

20 Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	А	В	С	D	E
1	LIE	E Table 7			
2	Whole Neigh	borhood Approach			
3	Southern Calif	ornia Gas Company	1		
4		ember 2010			
5	Α	В	С	D	E
		Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	93292-39 - Synergy	296	v v	65	
	93292-73 - Synergy	261	93	17	
	93292-96 - Synergy	163	85	39	8
	91768-25 - Quality Conservation Services	260	142	19	
11	91768-34 - Quality Conservation Services	288	200	172	13
12	91768-35 - Quality Conservation Services	265	176	154	48
13	91768-36 - Quality Conservation Services	325	191	155	29
	91768-37 - Quality Conservation Services	72	55	45	4
15	91768-38 - Quality Conservation Services	40	32	9	4
16	93646-93 - Proteus Inc.	243	168	43	
	91766-36 - Richard Heath Associates	402	292	225	
	91766-37 - Richard Heath Associates	517	322	308	
	91766-38 - Richard Heath Associates	252	149	106	14
	92346-48 MHP - Synergy	404	118	18	
	93277-15 - Synergy	300	151	11	
	93277-16 - Synergy	190	111	25	
	93277-17 - Synergy	390	194	144	
	93277-18 - Synergy	332	145	24	
	93277-19 - Synergy	234	95	34	
	93277-26 - Synergy	230		50	
	93277-27 - Synergy	224	163	45	
	93277-28 - Synergy	184	139	50	5
	93277-34 - Synergy	460	160	13	
	93277-44 - Synergy	227	119	73	
	93277-45 - Synergy	231	116	24	
	93277-46 - Synergy	221	57	8	
	93277-47 - Synergy	297 298	76 156	16 48	
	93277-48 - Synergy 93277-49 - Synergy	298 141	73	48	
	93277-79 - Synergy 93277-72 - Synergy	415	149	37	28
	90242-51 - The East Los Angeles Community Union	413	149	152	3
	90242-52 - The East Los Angeles Community Union	360	193	93	1
	90280-78 - The East Los Angeles Community Union	225	66	73	1
	90280-79 - The East Los Angeles Community Union	381			
	90280-80 - The East Los Angeles Community Union	260			
	90280-82 - The East Los Angeles Community Union	240			
	90301-31 - The East Los Angeles Community Union	518			
	90302-13 - The East Los Angeles Community Union	355		7	
	90302-18 - The East Los Angeles Community Union	369	203	26	
	90305-12 - The East Los Angeles Community Union	319		11	
	90305-24 - The East Los Angeles Community Union	194	83	13	
	90723-21 - The East Los Angeles Community Union	256		79	
	90723-23 - The East Los Angeles Community Union	266		95	
	90723-24 - The East Los Angeles Community Union	454		164	
	90723-26 - The East Los Angeles Community Union	334			

	А	В	С	D	E
1	LIE	E Table 7			
2		borhood Approach			
3		ornia Gas Company	,		
4		ember 2010			
5	A	В	С	D	E
<u> </u>		Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted		Eligible	2002-2010	Year-to-Date
	90723-27 - The East Los Angeles Community Union	428	163		
	90723-28 - The East Los Angeles Community Union	73	24	27	0
	90723-34 - The East Los Angeles Community Union	85	51	34	3
	90723-35 - The East Los Angeles Community Union	496	249	169	30
	90723-36 - The East Los Angeles Community Union	158	64	42	8
	90723-41 - The East Los Angeles Community Union	40	23	8	
	90723-42 - The East Los Angeles Community Union	107	63	55	1
	90723-43 - The East Los Angeles Community Union	217	87	69	12
	90723-44 - The East Los Angeles Community Union	407	123	121	25
	90723-45 - The East Los Angeles Community Union	266	132	60	1
	90723-46 - The East Los Angeles Community Union	411	154	152	10
	90723-52 - The East Los Angeles Community Union	158	75	48	3
	90723-61 - The East Los Angeles Community Union	317	149	20	1
	92501-26 - The East Los Angeles Community Union	225	73	13	1
	92501-27 - The East Los Angeles Community Union	285	209	35	8
67	92501-28 - The East Los Angeles Community Union	51	31	12	0
68	92501-29 - The East Los Angeles Community Union	294	177	55	1
69	92501-31 - The East Los Angeles Community Union	425	205	17	1
70	92501-32 - The East Los Angeles Community Union	40	31	2	0
71	92501-34 - The East Los Angeles Community Union	230	116	17	2
72	92501-39 - The East Los Angeles Community Union	148	40	7	8
73	92501-41 - The East Los Angeles Community Union	112	75	2	2
	92503-21 - The East Los Angeles Community Union	407	205	69	16
	92503-26 - The East Los Angeles Community Union	361	177	48	
	92503-27 - The East Los Angeles Community Union	346	67	35	
	92503-32 - The East Los Angeles Community Union	238	100	32	2
	92503-33 - The East Los Angeles Community Union	256	76	25	2
	92503-37 - The East Los Angeles Community Union	181	79	51	1
	92503-38 - The East Los Angeles Community Union	378	157	55	
	92503-40 - The East Los Angeles Community Union	501	122	69	
	92503-80 - The East Los Angeles Community Union	209	137	3	
	92504-12 - The East Los Angeles Community Union	454	116	32	14
	92504-14 - The East Los Angeles Community Union	166	64	6	
	92504-15 - The East Los Angeles Community Union	456			
	92504-16 - The East Los Angeles Community Union	486	219		
	92504-17 - The East Los Angeles Community Union	280	88		6
	92504-18 - The East Los Angeles Community Union	404	136		
	92504-19 - The East Los Angeles Community Union	222	80		
	92504-20 - The East Los Angeles Community Union	384	164		
	92504-21 - The East Los Angeles Community Union	361	118		
	92504-22 - The East Los Angeles Community Union 92504-23 - The East Los Angeles Community Union	592	221	19 31	
		336	129		
	92504-24 - The East Los Angeles Community Union	418	138		
	92504-25 - The East Los Angeles Community Union 92504-26 - The East Los Angeles Community Union	108	57	15 23	
90	92004-20 - The East Los Angeles Community Union	424	221	23	L 2

1 LIEE Table 7 2 Whole Neighborhood Approach 3 Southern California Gas Company 4 September 2010 5 A B C 6 Neighborhood (County, Zipcode, Zip+7 etc.) Targeted Total Residential Total Estimated Zotal 97 92504-27 - The East Los Angeles Community Union 104 47 98 92504-29 - The East Los Angeles Community Union 275 95 99 92504-29 - The East Los Angeles Community Union 381 95 101 92504-31 - The East Los Angeles Community Union 381 95 101 92505-11 - The East Los Angeles Community Union 285 108 103 92505-12 - The East Los Angeles Community Union 281 110 104 92505-13 - The East Los Angeles Community Union 281 110 104 92505-14 - The East Los Angeles Community Union 394 159 105 92505-15 - The East Los Angeles Community Union 440 207 106 92505-16 - The East Los Angeles Community Union 241 97 108 92505-17 - The East Los Angeles Community Union	D Treated -2010 2 31 45 50 29 33 73 90	14
Southern California Gas Company4September 20105ABC6Neighborhood (County, Zipcode, Zip+7 etc.) TargetedTotal Residential CustomersTotal Estimated EligibleTotal9792504-27 - The East Los Angeles Community Union104479892504-28 - The East Los Angeles Community Union275959992504-29 - The East Los Angeles Community Union54820810092504-30 - The East Los Angeles Community Union3819510192504-31 - The East Los Angeles Community Union23310010292505-11 - The East Los Angeles Community Union28510810392505-12 - The East Los Angeles Community Union28111010492505-13 - The East Los Angeles Community Union28111010492505-14 - The East Los Angeles Community Union39415910592505-15 - The East Los Angeles Community Union2419710692505-16 - The East Los Angeles Community Union2419710892505-17 - The East Los Angeles Community Union37519210992505-20 - The East Los Angeles Community Union36311611192505-22 - The East Los Angeles Community Union46811611192505-23 - The East Los Angeles Community Union46811611192505-24 - The East Los Angeles Community Union429126	Treated -2010 2 31 45 50 29 33 73	Total Treated Year-to-Date 0 6 8 14
Southern California Gas Company4September 20105ABC6Neighborhood (County, Zipcode, Zip+7 etc.) TargetedTotal Residential CustomersTotal Estimated EligibleTotal992504-27 - The East Los Angeles Community Union104479892504-28 - The East Los Angeles Community Union275959992504-29 - The East Los Angeles Community Union54820810092504-30 - The East Los Angeles Community Union3819510192504-31 - The East Los Angeles Community Union23310010292505-11 - The East Los Angeles Community Union28510810392505-12 - The East Los Angeles Community Union28111010492505-13 - The East Los Angeles Community Union28111010492505-14 - The East Los Angeles Community Union28111010492505-15 - The East Los Angeles Community Union2419710592505-16 - The East Los Angeles Community Union2419710892505-17 - The East Los Angeles Community Union37519210992505-16 - The East Los Angeles Community Union36311611192505-22 - The East Los Angeles Community Union36311611192505-23 - The East Los Angeles Community Union46811611192505-23 - The East Los Angeles Community Union429126	Treated -2010 2 31 45 50 29 33 73	Total Treated Year-to-Date 0 6 8 14
4 September 2010 5 A B C Image: Control of Contrel of Contro of Control of Control of Contro of Co	Treated -2010 2 31 45 50 29 33 73	Total Treated Year-to-Date 0 6 8 14
5ABC6Neighborhood (County, Zipcode, Zip+7 etc.) TargetedTotal Residential CustomersTotal Estimated EligibleTotal9792504-27 - The East Los Angeles Community Union104479892504-28 - The East Los Angeles Community Union275959992504-29 - The East Los Angeles Community Union54820810092504-30 - The East Los Angeles Community Union3819510192504-31 - The East Los Angeles Community Union28510810292505-11 - The East Los Angeles Community Union28510810392505-12 - The East Los Angeles Community Union28111010492505-13 - The East Los Angeles Community Union39415910592505-14 - The East Los Angeles Community Union39415910692505-15 - The East Los Angeles Community Union44213410792505-16 - The East Los Angeles Community Union2419710892505-17 - The East Los Angeles Community Union2957610992505-20 - The East Los Angeles Community Union2957611092505-22 - The East Los Angeles Community Union45811611192505-23 - The East Los Angeles Community Union45811611192505-24 - The East Los Angeles Community Union429126	Treated -2010 2 31 45 50 29 33 73	Total Treated Year-to-Date 0 6 8 14
Image: constraint of the sector of the sec	-2010 2 31 45 50 29 33 73	Year-to-Date 0 6 8 14
6 Neighborhood (County, Zipcode, Zip+7 etc.) Targeted Customers Eligible 2002- 97 92504-27 - The East Los Angeles Community Union 104 47 98 92504-28 - The East Los Angeles Community Union 275 95 99 92504-29 - The East Los Angeles Community Union 548 208 100 92504-30 - The East Los Angeles Community Union 381 95 101 92504-31 - The East Los Angeles Community Union 233 100 102 92505-11 - The East Los Angeles Community Union 285 108 103 92505-12 - The East Los Angeles Community Union 281 110 104 92505-13 - The East Los Angeles Community Union 394 159 105 92505-14 - The East Los Angeles Community Union 440 207 106 92505-15 - The East Los Angeles Community Union 441 97 108 92505-17 - The East Los Angeles Community Union 241 97 108 92505-17 - The East Los Angeles Community Union 375 192 109 92505-20 - The East Los Angeles Community Union <t< th=""><th>-2010 2 31 45 50 29 33 73</th><th>Year-to-Date 0 6 8 14</th></t<>	-2010 2 31 45 50 29 33 73	Year-to-Date 0 6 8 14
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98 92504-28 - The East Los Angeles Community Union 275 95 99 92504-29 - The East Los Angeles Community Union 548 208 100 92504-30 - The East Los Angeles Community Union 381 95 101 92504-31 - The East Los Angeles Community Union 233 100 102 92505-11 - The East Los Angeles Community Union 285 108 103 92505-12 - The East Los Angeles Community Union 281 110 104 92505-13 - The East Los Angeles Community Union 394 159 105 92505-14 - The East Los Angeles Community Union 440 207 106 92505-15 - The East Los Angeles Community Union 442 134 107 92505-16 - The East Los Angeles Community Union 442 134 107 92505-17 - The East Los Angeles Community Union 375 192 109 92505-20 - The East Los Angeles Community Union 295 76 110 92505-22 - The East Los Angeles Community Union 458 116 111 92505-23 - The East Los Angeles Community Union 363 103	45 50 29 33 73	8 14
99 92504-29 - The East Los Angeles Community Union 548 208 100 92504-30 - The East Los Angeles Community Union 381 95 101 92504-31 - The East Los Angeles Community Union 233 100 102 92505-11 - The East Los Angeles Community Union 285 108 103 92505-12 - The East Los Angeles Community Union 281 110 104 92505-13 - The East Los Angeles Community Union 394 159 105 92505-14 - The East Los Angeles Community Union 440 207 106 92505-15 - The East Los Angeles Community Union 442 134 107 92505-16 - The East Los Angeles Community Union 241 97 108 92505-17 - The East Los Angeles Community Union 375 192 109 92505-20 - The East Los Angeles Community Union 375 192 109 92505-22 - The East Los Angeles Community Union 458 116 111 92505-23 - The East Los Angeles Community Union 363 103 112 92505-24 - The East Los Angeles Community Union 363 103 112 92505-24 - The East Los Angeles Community Union	45 50 29 33 73	8 14
100 92504-30 - The East Los Angeles Community Union 381 95 101 92504-31 - The East Los Angeles Community Union 233 100 102 92505-11 - The East Los Angeles Community Union 285 108 103 92505-12 - The East Los Angeles Community Union 281 110 104 92505-13 - The East Los Angeles Community Union 394 159 105 92505-14 - The East Los Angeles Community Union 440 207 106 92505-15 - The East Los Angeles Community Union 442 134 107 92505-16 - The East Los Angeles Community Union 442 134 107 92505-17 - The East Los Angeles Community Union 241 97 108 92505-20 - The East Los Angeles Community Union 375 192 109 92505-20 - The East Los Angeles Community Union 295 76 110 92505-23 - The East Los Angeles Community Union 458 116 111 92505-24 - The East Los Angeles Community Union 363 103 112 92505-24 - The East Los Angeles Community Union 429 126	29 33 73	14
101 92504-31 - The East Los Angeles Community Union 233 100 102 92505-11 - The East Los Angeles Community Union 285 108 103 92505-12 - The East Los Angeles Community Union 281 110 104 92505-13 - The East Los Angeles Community Union 394 159 105 92505-14 - The East Los Angeles Community Union 440 207 106 92505-15 - The East Los Angeles Community Union 442 134 107 92505-16 - The East Los Angeles Community Union 241 97 108 92505-17 - The East Los Angeles Community Union 375 192 109 92505-20 - The East Los Angeles Community Union 295 76 110 92505-22 - The East Los Angeles Community Union 458 116 111 92505-23 - The East Los Angeles Community Union 363 103 112 92505-24 - The East Los Angeles Community Union 429 126	33 73	
102 92505-11 - The East Los Angeles Community Union 285 108 103 92505-12 - The East Los Angeles Community Union 281 110 104 92505-13 - The East Los Angeles Community Union 394 159 105 92505-14 - The East Los Angeles Community Union 440 207 106 92505-15 - The East Los Angeles Community Union 442 134 107 92505-16 - The East Los Angeles Community Union 241 97 108 92505-17 - The East Los Angeles Community Union 375 192 109 92505-20 - The East Los Angeles Community Union 295 76 110 92505-22 - The East Los Angeles Community Union 458 116 111 92505-23 - The East Los Angeles Community Union 363 103 112 92505-24 - The East Los Angeles Community Union 429 126	73	1 4
103 92505-12 - The East Los Angeles Community Union 281 110 104 92505-13 - The East Los Angeles Community Union 394 159 105 92505-14 - The East Los Angeles Community Union 440 207 106 92505-15 - The East Los Angeles Community Union 442 134 107 92505-16 - The East Los Angeles Community Union 241 97 108 92505-17 - The East Los Angeles Community Union 375 192 109 92505-20 - The East Los Angeles Community Union 295 76 110 92505-22 - The East Los Angeles Community Union 458 116 111 92505-23 - The East Los Angeles Community Union 363 103 112 92505-24 - The East Los Angeles Community Union 429 126		26
105 92505-14 - The East Los Angeles Community Union 440 207 106 92505-15 - The East Los Angeles Community Union 442 134 107 92505-16 - The East Los Angeles Community Union 241 97 108 92505-17 - The East Los Angeles Community Union 375 192 109 92505-20 - The East Los Angeles Community Union 295 76 110 92505-22 - The East Los Angeles Community Union 458 116 111 92505-23 - The East Los Angeles Community Union 363 103 112 92505-24 - The East Los Angeles Community Union 429 126	90	5
106 92505-15 - The East Los Angeles Community Union 442 134 107 92505-16 - The East Los Angeles Community Union 241 97 108 92505-17 - The East Los Angeles Community Union 375 192 109 92505-20 - The East Los Angeles Community Union 295 76 110 92505-22 - The East Los Angeles Community Union 458 116 111 92505-23 - The East Los Angeles Community Union 363 103 112 92505-24 - The East Los Angeles Community Union 429 126		18
107 92505-16 - The East Los Angeles Community Union 241 97 108 92505-17 - The East Los Angeles Community Union 375 192 109 92505-20 - The East Los Angeles Community Union 295 76 110 92505-22 - The East Los Angeles Community Union 458 116 111 92505-23 - The East Los Angeles Community Union 363 103 112 92505-24 - The East Los Angeles Community Union 429 126	83	9
108 92505-17 - The East Los Angeles Community Union 375 192 109 92505-20 - The East Los Angeles Community Union 295 76 110 92505-22 - The East Los Angeles Community Union 458 116 111 92505-23 - The East Los Angeles Community Union 363 103 112 92505-24 - The East Los Angeles Community Union 429 126	106	24
109 92505-20 - The East Los Angeles Community Union 295 76 110 92505-22 - The East Los Angeles Community Union 458 116 111 92505-23 - The East Los Angeles Community Union 363 103 112 92505-24 - The East Los Angeles Community Union 429 126	122	
110 92505-22 - The East Los Angeles Community Union 458 116 111 92505-23 - The East Los Angeles Community Union 363 103 112 92505-24 - The East Los Angeles Community Union 429 126	52	
111 92505-23 - The East Los Angeles Community Union 363 103 112 92505-24 - The East Los Angeles Community Union 429 126	24	18
112 92505-24 - The East Los Angeles Community Union 429 126	26	
	47	
113/92505-25 - The East Los Angeles Community Union I 460/ 97/	83	
	56	
11492505-26 - The East Los Angeles Community Union288110	70	
115 92505-27 - The East Los Angeles Community Union 247 108	15	
116 92505-28 - The East Los Angeles Community Union 181 84	23	
117 92505-29 - The East Los Angeles Community Union 446 185	81	
118 92505-30 - The East Los Angeles Community Union 236 79	29	
119 92506-11 - The East Los Angeles Community Union 450 143	12	
120 92506-12 - The East Los Angeles Community Union 412 182 414 005000 47 The East Los Angeles Community Union 001	5	
121 92506-17 - The East Los Angeles Community Union 281 92 102 92 324 324	9	
122 92506-18 - The East Los Angeles Community Union 371 89 122 92506-20 The East Los Angeles Community Union 114	12	
123 92506-20 - The East Los Angeles Community Union 410 114 424 92506-22 The East Los Angeles Community Union 410 114	23	
124 92506-22 - The East Los Angeles Community Union 61 17 125 92506-23 - The East Los Angeles Community Union 630 217	5 28	
125 92506-23 - The East Los Angeles Community Union 050 217 126 92506-28 - The East Los Angeles Community Union 148 59	20	
120 2500-20 The East Los Angeles Community Union 140 33 127 92506-63 - The East Los Angeles Community Union 29 17	6	
127 32500-03 - The East Los Angeles Community Union 2.9 17 128 92507-33 - The East Los Angeles Community Union 165 119	66	
129 92507-35 The East Los Angeles Community Union 320 209	159	
130 92507-41 - The East Los Angeles Community Union199134	77	
131 92507-42 The East Los Angeles Community Union 117 80	31	
132 92507-43 - The East Los Angeles Community Union362259	123	
13392507-49 - The East Los Angeles Community Union170129	41	
13492507-50 - The East Los Angeles Community Union203148	73	
135 92507-51 - The East Los Angeles Community Union 276 150	127	
136 92507-55 - The East Los Angeles Community Union 150 90	57	
137 92507-56 - The East Los Angeles Community Union 313 184	105	
138 92507-57 - The East Los Angeles Community Union 301 155	62	
139 92507-58 - The East Los Angeles Community Union 405 169	25	
140 92703-28 - The East Los Angeles Community Union 224 94	24	
141 92703-35 - The East Los Angeles Community Union 78 36	27	

	А	В	С	D	E
1		E Table 7			
2		borhood Approach			
3	•	fornia Gas Company	,		
4		ember 2010			
4	Α	B	с	D	E
5	R	_	-	Total Treated	L Total Treated
	Neighborhood (County Zincodo, Zin J.Z. ato.) Torrated	Total Residential	Total Estimated		
A 10 10 10 10 10 10 10 10 10 10 10 10 10	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted		Eligible	2002-2010	Year-to-Date
	92703-42 - The East Los Angeles Community Union	270		56	
	92703-43 - The East Los Angeles Community Union	121	64	51	0
	92703-44 - The East Los Angeles Community Union	354	174	46	
	92704-16 - The East Los Angeles Community Union	71	40 55	10 30	
	92704-28 - The East Los Angeles Community Union	147	127	96	
	92704-29 - The East Los Angeles Community Union 93616-96 - Proteus Inc.	12	8	90	
	93616-97 - Proteus Inc.	12	93	25	
			59	25	95
	93662-25 - Proteus Inc. 91766-13 - Richard Heath Associates	118 212	148	119	
	91766-13 - Richard Heath Associates	174	148	93	
	91766-15 - Richard Heath Associates	85	70	49	
	91766-17 - Richard Heath Associates	32	26	49	
	91766-20 - Richard Heath Associates	54	38	30	0
	91766-26 - Richard Heath Associates	328			
	91766-27 - Richard Heath Associates	337	200	210	
	91766-29 - Richard Heath Associates	200	124	117	2
	91766-30 - Richard Heath Associates	197	122	96	
	91766-39 - Richard Heath Associates	269	168	89	
	92703-46 - The East Los Angeles Community Union	320	121	54	
	92703-47 - The East Los Angeles Community Union	181	69	33	
	92509-67 - American Insulation	348	234	195	
164	93215-17 - Garcia and Sons	58	40	2	0
	93241-15 - Garcia and Sons	202	140	86	28
166	93308-22 - Garcia and Sons	89	37	20	14
167	93618-20 - Garcia and Sons	115	74	46	13
168	93227 - Highland Energy Services	90	0	67	2
	93265-97 - Highland Energy Services	106	50	2	92
170	93266-97 - Highland Energy Services	32	19	2	7
	93267-94 - Highland Energy Services	49	32	9	6
	93267-95 - Highland Energy Services	201	130	75	
173	93267-96 - Highland Energy Services	351	233	72	
	93267-97 - Highland Energy Services	135	82	33	
	91744-17 - The East Los Angeles Community Union	404			
	91744-18 - The East Los Angeles Community Union	324			
	91744-24 - The East Los Angeles Community Union	438			
	91744-34 - The East Los Angeles Community Union	470		181	
	91744-35 - The East Los Angeles Community Union	184	87	65	
	91746-10 - The East Los Angeles Community Union	440	178	200	
	91746-11 - The East Los Angeles Community Union	418			
	91746-12 - The East Los Angeles Community Union	352	127	174	
	91746-13 - The East Los Angeles Community Union	357	134		
	91746-17 - The East Los Angeles Community Union	330		108	
	91746-19 - The East Los Angeles Community Union	517	242	245	
186	91746-20 - The East Los Angeles Community Union	340	94	149	9

	Α	В	С	D	E
1		E Table 7			
2		borhood Approach			
3	-	ornia Gas Company	,		
4		ember 2010			
4	A	B	с	D	E
<u> </u>		Total Residential	Total Estimated	Total Treated	Total Treated
	Naighborhood (County, Zincodo, Zin+Z ato.) Targotod			2002-2010	Year-to-Date
	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted		Eligible		
	91746-21 - The East Los Angeles Community Union	613 199	262 73	268 106	14
	91746-23 - The East Los Angeles Community Union		110		2
	91746-26 - The East Los Angeles Community Union 92543-42 - The East Los Angeles Community Union	263		137	6
		62	37	10	4
_	92543-43 - The East Los Angeles Community Union	211	134	42	10
	92543-44 - The East Los Angeles Community Union	38 76	25	8	5
	92543-45 - The East Los Angeles Community Union		52	18	2
	92543-59 - The East Los Angeles Community Union	441	255	142	39
	92543-60 - The East Los Angeles Community Union	423	246	105	26
	92543-61 - The East Los Angeles Community Union	381	224	104	13
	92543-71 - The East Los Angeles Community Union	343 376	193 177	57 83	13 27
	92543-72 - The East Los Angeles Community Union	134	57	34	
	92543-81 - The East Los Angeles Community Union				9 27
	92703-21 - The East Los Angeles Community Union	343 310	173 158	33	14
	92703-29 - The East Los Angeles Community Union 92703-36 - The East Los Angeles Community Union	200	100	28	20
_	92703-36 - The East Los Angeles Community Union	200	100	49	20
	92703-37 - The East Los Angeles Community Union 92707-11 - The East Los Angeles Community Union	359	121	49	4
_	92707-11 - The East Los Angeles Community Union	186	72	12	4
	92707-12 - The East Los Angeles Community Union	246	67	12	2
	92707-13 - The East Los Angeles Community Union	240	59	29	9
	92707-14 - The East Los Angeles Community Union	210	100	29	9
	92707-20 - The East Los Angeles Community Union	270	100	68	1
	92707-20 - The East Los Angeles Community Union	236	89	21	2
	92707-23 - The East Los Angeles Community Union	230	112	27	8
	92707-26 - The East Los Angeles Community Union	419	112	49	4
	92707-27 - The East Los Angeles Community Union	282	106	36	4
	92707-28 - The East Los Angeles Community Union	274	116	27	31
	92707-29 - The East Los Angeles Community Union	381	173	60	52
	92707-30 - The East Los Angeles Community Union	290	141	56	27
	92707-32 - The East Los Angeles Community Union	307	123	47	1
	92553-35 - The East Los Angeles Community Union	504	123	192	28
	92553-39 - The East Los Angeles Community Union	430	217	161	8
	92553-58 - The East Los Angeles Community Union	375			
	92553-67 - The East Los Angeles Community Union	219	89	83	6
	92335-38 - Quality Conservation Services	238	134	64	84
	93309-47 - Garcia and Sons	68	16		
	93309-70 - Garcia and Sons	15	7	0	
	90701-18 - FCI Management Consultants	484	234	264	8
	92410-12 - Synergy	198	122	65	
	92410-14 - Synergy	156	94	76	
	92410-16 - Synergy	61	36		
	92410-17 - Synergy	87	73		3
	92410-17 - Synergy 92410-18 - Synergy	154	119		
	92543-13 - Synergy	103			
201	lozo to to oynorgy	100		۰ ۱	1

	Α	В	С	D	E
1		E Table 7		_	_
2		borhood Approach			
3		fornia Gas Company			
4		ember 2010			
	•	B	с	D	E
5	Α	_		_	
		Total Residential	Total Estimated	Total Treated	Total Treated
	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	92543-14 - Synergy	162		16	
	92543-15 - Synergy	63	38	39	C
	92543-17 - Synergy	279	137	40	2
	92543-18 - Synergy	117	62	31	1
	92543-20 - Synergy	124	63	4	1
	92543-26 - Synergy	377	240	100	4
	92543-27 - Synergy	274	193	58	C
	92543-28 - Synergy	152	109	23	2
	92543-29 - Synergy	126	91	67	2
	92543-30 - Synergy	472	304	209	2
	92543-31 - Synergy	13	8	3	C
	92543-38 - Synergy	62	47	18	1
	92543-39 - Synergy	143	104	48	1
	92543-40 - Synergy	136	102	54	1
	92543-41 - Synergy	221	165	85	C
	92543-46 - Synergy	21	16	12	1
	92543-48 - Synergy	63	37	11	C
249	92543-51 - Synergy	37	20	19	C
250	92543-56 - Synergy	52	26	9	1
251	92543-57 - Synergy	319	146	63	g
252	92543-58 - Synergy	475	276	81	8
	92543-62 - Synergy	50	26	14	0
254	92543-65 - Synergy	9	5	1	C
255	92543-67 - Synergy	21	12	5	0
256	92543-68 - Synergy	443	237	168	4
257	92543-69 - Synergy	666	416	212	1
258	92543-70 - Synergy	400	231	137	1
259	92543-73 - Synergy	30	16	22	(
	92543-74 - Synergy	34	18	6	(
261	92543-76 - Synergy	265	135	13	1
262	92543-78 - Synergy	409	194	50	3
	92543-79 - Synergy	169	84	24	1
	92543-80 - Synergy	337	172	53	3
	92543-86 - Synergy	86	64	45	2
	92543-87 - Synergy	158	32	0	1
	92543-88 - Synergy	158	118	47	4
	92571-25 - Synergy	308		183	
	92571-26 - Synergy	538			2
	92571-27 - Synergy	491	233	265	1
	92571-28 - Synergy	393	177	162	3
	92571-29 - Synergy	605	269	346	1
	92571-32 - Synergy	22	10		
	92571-34 - Synergy	369	175		-
275	92571-46 - Synergy	584	272	318	
	92571-47 - Synergy	277	131		
210	ozori ni oynorgy	1 211	1 101	1 170	<u>ر</u>

	Α	В	С	D	E
1	LIE	E Table 7			
2	Whole Neigh	borhood Approach			
3	-	fornia Gas Company	/		
4		ember 2010			
5	Α	В	С	D	E
-		Total Residential	Total Estimated	Total Treated	– Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	93618-19 - Highland Energy Services	158	-	49	
	93618-21 - Highland Energy Services	71	46		2
	93618-22 - Highland Energy Services	138	89	60	13
	93618-23 - Highland Energy Services	60	39	20	2
	93618-24 - Highland Energy Services	210	134	105	15
	93618-25 - Highland Energy Services	210	134	95	13
	93618-26 - Highland Energy Services	141	127	53	11
	93618-27 - Highland Energy Services	313	212	131	7
	93618-28 - Highland Energy Services	232	142	92	17
	93618-29 - Highland Energy Services 93618-29 - Highland Energy Services	139	87	92	17
	93618-99 - Highland Energy Services 93618-90 - Highland Energy Services	62	44	16	0
	93654-26 - Highland Energy Services	87	54	10	0
	· · · ·	47		6	1
	93654-29 - Highland Energy Services 93654-30 - Highland Energy Services	145	29 91	36	3
	93654-31 - Highland Energy Services	355	265		4
	93654-34 - Highland Energy Services	118	74	24	1
	93654-35 - Highland Energy Services	332	191	94	6
	93654-40 - Highland Energy Services	332	280	114	3
	93654-42 - Highland Energy Services	161	88	64	6
	93654-43 - Highland Energy Services	71	52	38	3
	93215-42 - Staples and Associates	264	167	23	11
	93263-35 - Staples and Associates	204	147	19	9
	93309-15 - Staples and Associates	365	99	13	0
	93309-25 - Staples and Associates	201	77	9	0
	93561-13 - Staples and Associates	155	93	28	4
	93561-14 - Staples and Associates	109	65	19	8
	93561-15 - Staples and Associates	103	66	36	3
	93561-16 - Staples and Associates	209	107	15	0
	93561-17 - Staples and Associates	111	60	15	0
	91706-32 - Richard Heath Associates	370	202	85	33
	91768-28 - Richard Heath Associates	299	187	132	30
	91768-29 - Richard Heath Associates	467	253	192	30
	91768-30 - Richard Heath Associates	263	148	87	20
	91768-31 - Richard Heath Associates	213			
	91744-20 - Richard Heath Associates	213			
	91744-51 - Richard Heath Associates	210	16		
	91744-56 - Richard Heath Associates	301	164		0
	91746-29 - Richard Heath Associates	27	15		0
	90044-52 - Reliable Energy Management	409	272	106	14
	91352-18 - FCI Management Consultants	405	272	100	2
	90602-15 - Richard Heath Associates	274			25
	91766-12 - Richard Heath Associates	115			0
	91766-21 - Richard Heath Associates	113	85	83	4
	91766-22 - Richard Heath Associates	31		15	
	91766-23 - Richard Heath Associates	23			
521	UTTOV-20 - Monaru Health Associates	23	1 10	I <u></u> 4	

	А	В	С	D	E
1	LIE	E Table 7		•	
2	Whole Neigh	borhood Approach			
3	-	fornia Gas Company	/		
4		ember 2010			
5	Α	В	С	D	E
<u> </u>		Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
anton motors	91766-24 - Richard Heath Associates	34	19	11	
	91766-25 - Richard Heath Associates	335	176		
	91766-28 - Richard Heath Associates	389	236	246	
	91766-31 - Richard Heath Associates	136	87	64	
	91766-32 - Richard Heath Associates	107	70	67	
	91766-33 - Richard Heath Associates	124	83	74	3
	91766-34 - Richard Heath Associates	180	117	114	
	91766-35 - Richard Heath Associates	234	173	163	
	91766-40 - Richard Heath Associates	126	71	43	
	91766-43 - Richard Heath Associates	226	134	121	
332	91766-44 - Richard Heath Associates	503	295	246	2
	91766-45 - Richard Heath Associates	501	353	354	
334	91766-46 - Richard Heath Associates	544	241	294	4
335	91766-53 - Richard Heath Associates	313	149	144	5
336	91766-54 - Richard Heath Associates	338	161	156	1
	91766-60 - Richard Heath Associates	231	139	136	1
	91768-23 - Richard Heath Associates	268	0	74	
	91768-24 - Richard Heath Associates	251	74	102	
	91768-25 - Richard Heath Associates	263	151	21	
	91761-57 - Synergy	516	186	161	0
	92223-17 - The East Los Angeles Community Union	557	247	91	
	92223-19 - The East Los Angeles Community Union	250	109	31	
	92223-20 - The East Los Angeles Community Union	514	222	8	
	92223-23 - The East Los Angeles Community Union	214	136	35	
	92223-24 - The East Los Angeles Community Union	470	272	76	
	92223-25 - The East Los Angeles Community Union	305	189	93	
	92223-57 - The East Los Angeles Community Union	156	97	35	
	92223-77 - The East Los Angeles Community Union	47	19	0	
	92223-78 - The East Los Angeles Community Union	124	77	1	
	92223-83 - The East Los Angeles Community Union	112	0		
	92223-84 - The East Los Angeles Community Union	404	0	5	
	92551-13 - The East Los Angeles Community Union 92551-19 - The East Los Angeles Community Union	59 460	21 161	21 75	
	92551-19 - The East Los Angeles Community Union 92551-36 - The East Los Angeles Community Union	460			
	92551-36 - The East Los Angeles Community Union 92551-40 - The East Los Angeles Community Union	395	149		
	92551-40 - The East Los Angeles Community Union 92551-45 - The East Los Angeles Community Union	395			
	92551-46 - The East Los Angeles Community Union	461	182		
	92551-69 - The East Los Angeles Community Union	346	162	197	
	92551-70 - The East Los Angeles Community Union	466	130		
	92551-76 - The East Los Angeles Community Union	266	130	101	
	92553-12 - The East Los Angeles Community Union	91	26		
	92553-17 - The East Los Angeles Community Union	121	62	35	
	92553-17 - The East Los Angeles Community Union	326	118	53	
	92553-23 - The East Los Angeles Community Union	126	80		
	92553-24 - The East Los Angeles Community Union	83			

	А	В	С	D	E
1	LIE	E Table 7			
2		borhood Approach			
3		fornia Gas Company	,		
4		ember 2010			
5	A	В	С	D	E
-		Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted		Eligible	2002-2010	Year-to-Date
COLUMN TWO IS NOT	92553-28 - The East Los Angeles Community Union	495	-		
	92553-29 - The East Los Angeles Community Union	223	96	71	0
	92553-30 - The East Los Angeles Community Union	176	141	113	0
	92553-31 - The East Los Angeles Community Union	335	242	162	0
	92553-32 - The East Los Angeles Community Union	446	143	150	0
	92553-33 - The East Los Angeles Community Union	494	247	209	0
	92553-34 - The East Los Angeles Community Union	527	244	213	3
	92553-35 - The East Los Angeles Community Union	506	194	206	23
	92553-36 - The East Los Angeles Community Union	69	29	24	1
	92553-37 - The East Los Angeles Community Union	377	232	161	0
	92553-38 - The East Los Angeles Community Union	500	226	198	5
	92553-39 - The East Los Angeles Community Union	432	222	166	8
379	92553-41 - The East Los Angeles Community Union	397	250	102	2
380	92553-42 - The East Los Angeles Community Union	326	195	135	4
	92553-43 - The East Los Angeles Community Union	448	198		4
	92553-44 - The East Los Angeles Community Union	396	128	133	0
	92553-47 - The East Los Angeles Community Union	544	173	104	2
	92553-48 - The East Los Angeles Community Union	442	161	101	3
	92553-49 - The East Los Angeles Community Union	498	178	162	0
	92553-50 - The East Los Angeles Community Union	407	185		
	92553-51 - The East Los Angeles Community Union	31	13	10	0
	92553-52 - The East Los Angeles Community Union	258	82	33	1
	92553-53 - The East Los Angeles Community Union	133	60	42	2
	92553-54 - The East Los Angeles Community Union	117	70		
	92553-56 - The East Los Angeles Community Union	561	230		
	92553-57 - The East Los Angeles Community Union	44	24	24	
	92553-58 - The East Los Angeles Community Union	382	192	129	12
	92553-59 - The East Los Angeles Community Union	485	160	145	
	92553-60 - The East Los Angeles Community Union	237 298	140 174	103 92	
	92553-62 - The East Los Angeles Community Union 92553-64 - The East Los Angeles Community Union	298	31	39	
	92553-64 - The East Los Angeles Community Union	224	96	91	3
	92553-68 - The East Los Angeles Community Union	410	117	71	4
	92553-69 - The East Los Angeles Community Union	541	0		
	92553-71 - The East Los Angeles Community Union	457	166		
	92553-77 - The East Los Angeles Community Union	147	118		
	92553-78 - The East Los Angeles Community Union	468	169		
	92553-80 - The East Los Angeles Community Union	265	199		
	92553-82 - The East Los Angeles Community Union	148	108		0
	92553-83 - The East Los Angeles Community Union	233	169		
	92553-84 - The East Los Angeles Community Union	426	182	183	
	92553-85 - The East Los Angeles Community Union	119	66		
	92553-87 - The East Los Angeles Community Union	225	175		
	92553-93 - The East Los Angeles Community Union	175	114		
	92553-94 - The East Los Angeles Community Union	142	57		

	А	В	С	D	E				
1	LIE	E Table 7							
2	Whole Neighborhood Approach								
3	Southern California Gas Company								
4	September 2010								
5	Α	B	С	D	E				
		Total Residential	Total Estimated	Total Treated	Total Treated				
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted		Eligible	2002-2010	Year-to-Date				
	92553-96 - The East Los Angeles Community Union	462	239	64					
	92555-23 - The East Los Angeles Community Union	297	101	49	7				
	92555-24 - The East Los Angeles Community Union	438	156	112	2				
	92555-25 - The East Los Angeles Community Union	227	79	16	1				
	92555-28 - The East Los Angeles Community Union	49	17	2	1				
	92555-68 - The East Los Angeles Community Union	88	31	12	0				
	92585-26 - The East Los Angeles Community Union	93	0	1	0				
	92585-33 - The East Los Angeles Community Union	87	41	0	0				
	92704-39 - The East Los Angeles Community Union	51	15	0	1				
	92704-40 - The East Los Angeles Community Union	404	170	51	0				
422	92704-41 - The East Los Angeles Community Union	113	40	17	0				
423	92704-42 - The East Los Angeles Community Union	274	106	12	0				
424	92704-43 - The East Los Angeles Community Union	158	71	21	0				
	92704-45 - The East Los Angeles Community Union	258	79	24	1				
	92704-46 - The East Los Angeles Community Union	260	89						
	92704-47 - The East Los Angeles Community Union	358	92	13	0				
	92704-48 - The East Los Angeles Community Union	241	81	44	0				
	92704-49 - The East Los Angeles Community Union	126	38	19	0				
	92704-50 - The East Los Angeles Community Union	333	89	51	0				
	92704-51 - The East Los Angeles Community Union	199	79	55					
	92704-54 - The East Los Angeles Community Union	224	78						
	92704-55 - The East Los Angeles Community Union	300	37	8					
	92704-56 - The East Los Angeles Community Union	218	51	1	C				
	92704-57 - The East Los Angeles Community Union	305	107	15					
	92704-60 - The East Los Angeles Community Union	353	52	3					
	92704-61 - The East Los Angeles Community Union	277	34	5					
	92704-62 - The East Los Angeles Community Union	172	61	2					
	92704-66 - The East Los Angeles Community Union	296	29	5					
	92704-67 - The East Los Angeles Community Union	330	123	0					
	92704-71 - The East Los Angeles Community Union	473	108	2					
	92704-83 - The East Los Angeles Community Union	272	86						
	92707-15 - The East Los Angeles Community Union	315 276	94 99	30 25					
	92707-16 - The East Los Angeles Community Union 92707-18 - The East Los Angeles Community Union	276							
	92707-16 - The East Los Angeles Community Union	331	125						
	92707-21 - The East Los Angeles Community Union	236							
	92707-22 - The East Los Angeles Community Union	230	111						
	92707-24 - The East Los Angeles Community Union	220	111	80					
	92707-25 - The East Los Angeles Community Union	185	68	19					
	92707-26 - The East Los Angeles Community Union	420	155						
	92707-27 - The East Los Angeles Community Union	281	103						
	92707-28 - The East Los Angeles Community Union	276							
	92707-29 - The East Los Angeles Community Union	380	177	67	52				
	92707-30 - The East Los Angeles Community Union	289	135						
	92707-31 - The East Los Angeles Community Union	462							
100	Der of of the East Eoo Angeleo Community Onion	1 -102	1 104	10					

	А	В	С	D	E				
1	LIE	E Table 7							
2	Whole Neigh	borhood Approach							
3	Southern California Gas Company								
4	September 2010								
5	Α	B	С	D	E				
- J	<u> </u>	Total Residential	Total Estimated	Total Treated	Total Treated				
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date				
ARR CONTRACTOR	92707-33 - The East Los Angeles Community Union	286	-	63					
	92707-35 - The East Los Angeles Community Union	305	144	32	2				
	92707-36 - The East Los Angeles Community Union	267	130	23	0				
	92707-38 - The East Los Angeles Community Union	397	130	7	0				
	92707-39 - The East Los Angeles Community Union	279	65	10	1				
	92707-43 - The East Los Angeles Community Union	154	60	2	1				
	92707-48 - The East Los Angeles Community Union	198	47	4	1				
	93230-34 - Highland Energy Services	251	159	77	0				
	93230-36 - Highland Energy Services	272	165	56	0				
	93230-37 - Highland Energy Services	302	206	120	0				
	93230-38 - Highland Energy Services	86	51	120	1				
	93230-39 - Highland Energy Services	203	168	53	0				
	93230-40 - Highland Energy Services	341	284	73	3				
	93230-41 - Highland Energy Services	131	75	24	0				
	93625-94 - Highland Energy Services	21	0						
	93625-97 - Highland Energy Services	9	4	0	0				
	93706-88 - Highland Energy Services	12	6		0				
	93706-91 - Highland Energy Services	40	20	1	0				
	93706-92 - Highland Energy Services	93	44	7	0				
	93706-96 - Highland Energy Services	19	9	1	0				
	93725-91 - Highland Energy Services	26	12	5	0				
	93725-96 - Highland Energy Services	135	61	8	0				
	90716-13 - Reliable Energy Management	427	215	197	0				
	90716-14 - Reliable Energy Management	301	146	145	0				
	91763-26 - Reliable Energy Management	211	59	37	0				
	91763-27 - Reliable Energy Management	302	89	48	0				
483	91763-30 - Reliable Energy Management	273	59	48	0				
	91763-31 - Reliable Energy Management	123	24	14	C				
	91786-42 - Reliable Energy Management	273	126	6	1				
	91786-51 - Reliable Energy Management	332	147	109	0				
	91786-56 - Reliable Energy Management	68	35	4	0				
	91786-61 - Reliable Energy Management	272	120	10	1				
	91786-67 - Reliable Energy Management	374	199	94	0				
	91786-70 - Reliable Energy Management	234	105		0				
	90602-11 - Richard Heath Associates	194		63					
	90602-12 - Richard Heath Associates	238	135						
	90602-17 - Richard Heath Associates	146							
	90602-20 - Richard Heath Associates	322	169		1				
	90602-21 - Richard Heath Associates	182	95	69	0				
	90602-22 - Richard Heath Associates	378	159	64	0				
	90602-29 - Richard Heath Associates	109	44	64	C				
	90602-34 - Richard Heath Associates	405		174	0				
	90602-40 - Richard Heath Associates	28	15						
	90602-42 - Richard Heath Associates	12	5		0				
501	90602-43 - Richard Heath Associates	43	26	5	0				

	Α	В	С	D	E
1		E Table 7		_	_
2		borhood Approach			
3	-	fornia Gas Company	,		
4		ember 2010			
4	A	B	с	D	E
5	A	_	-	_	
		Total Residential	Total Estimated	Total Treated	Total Treated
	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	90602-47 - Richard Heath Associates	7	5	0	
	90602-51 - Richard Heath Associates	4	2	1	0
	90602-52 - Richard Heath Associates	28	17	8	
_	90602-53 - Richard Heath Associates	32	10	8	
	90602-56 - Richard Heath Associates	23	16	3	
	90602-66 - Richard Heath Associates	33	23	0	
	90602-72 - Richard Heath Associates	22	12	5	0
_	91766-13 - Richard Heath Associates	227	162	140	13
	91766-14 - Richard Heath Associates	176	130	104	20
	91766-15 - Richard Heath Associates	91	76		1
	91766-17 - Richard Heath Associates	32	27	0	-
	91766-20 - Richard Heath Associates	58	40	31	0
_	91766-27 - Richard Heath Associates	344	214	228	14
-	91766-29 - Richard Heath Associates	203	128	118	2
	91766-30 - Richard Heath Associates	196	124	106	16
	91767-46 - Richard Heath Associates	177	97	65	0
	91767-48 - Richard Heath Associates	419	280	220	0
	91767-49 - Richard Heath Associates	326	206	195	8
	91767-50 - Richard Heath Associates	350	205	208	0
	91767-52 - Richard Heath Associates	199	147	140	0
	91767-54 - Richard Heath Associates	45	36	22	0
_	91767-55 - Richard Heath Associates	82	65	47	0
	91767-56 - Richard Heath Associates	167	114	62	0
	90001-26 - The East Los Angeles Community Union	405	280	124	0
	90001-27 - The East Los Angeles Community Union	292	203	99	0
	90001-31 - The East Los Angeles Community Union	490	301	135	1
	90001-34 - The East Los Angeles Community Union	305	187	80	0
	90001-35 - The East Los Angeles Community Union	408	286	121	0
	90001-38 - The East Los Angeles Community Union	326	218	94	0
	90001-39 - The East Los Angeles Community Union	349	250	126	
	90001-40 - The East Los Angeles Community Union	294	187	74	0
	90001-41 - The East Los Angeles Community Union	198	147	67	0
	90002-13 - The East Los Angeles Community Union	347	248	149	5
	90002-14 - The East Los Angeles Community Union	398			
	90002-15 - The East Los Angeles Community Union	323	213		
	90002-18 - The East Los Angeles Community Union	137	74		
	90706-20 - The East Los Angeles Community Union	216			
	90706-21 - The East Los Angeles Community Union	239			
	90706-22 - The East Los Angeles Community Union	290	66	41	0
	90706-23 - The East Los Angeles Community Union	349	103	41	0
	90706-24 - The East Los Angeles Community Union	314	79		
	90706-25 - The East Los Angeles Community Union	424			
	90706-26 - The East Los Angeles Community Union	281	91	26	
	90706-27 - The East Los Angeles Community Union	450	144		
546	90706-28 - The East Los Angeles Community Union	357	126	40	0

	А	В	С	D	E
1	LIE	E Table 7			•
2		borhood Approach			
3		ornia Gas Company	,		
4		ember 2010			
4	A	B	с	D	E
5	~ ~	Total Residential	Total Estimated	Total Treated	Total Treated
	Neighborhood (County Zincodo, Zin Z ato) Torrated			2002-2010	
	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible		Year-to-Date
	90706-29 - The East Los Angeles Community Union	181		16	
	90706-30 - The East Los Angeles Community Union	476		31	0
	90706-31 - The East Los Angeles Community Union	271	77	34	0
	90706-32 - The East Los Angeles Community Union	389	153	39 20	2
	90706-33 - The East Los Angeles Community Union	212	91		
	90706-35 - The East Los Angeles Community Union	505	150	63	
	90706-36 - The East Los Angeles Community Union	443	187	97	0
	90706-37 - The East Los Angeles Community Union	259	98	71	0
	90706-38 - The East Los Angeles Community Union	314	201	136	
	90706-39 - The East Los Angeles Community Union	399	183	164	
	90706-41 - The East Los Angeles Community Union	423	156	38	
	90706-42 - The East Los Angeles Community Union 91706-15 - The East Los Angeles Community Union	300	141	111	0
		356	142	129	-
	91706-16 - The East Los Angeles Community Union	345 339	145	154 125	
	91706-17 - The East Los Angeles Community Union		142		
	91706-18 - The East Los Angeles Community Union	108	48	44	
	91706-19 - The East Los Angeles Community Union 91706-24 - The East Los Angeles Community Union	414	186 165	161	0
	* *	413		133	
	91706-25 - The East Los Angeles Community Union	478 396	149 136	155 133	
	91706-26 - The East Los Angeles Community Union	390	130	133	
	91706-27 - The East Los Angeles Community Union 91744-10 - The East Los Angeles Community Union	400	125	134	0
	91744-10 - The East Los Angeles Community Union 91744-19 - The East Los Angeles Community Union	241	70	142	-
569	91744-19 - The East Los Angeles Community Onion	241	10	142	0
570	92336-25 - Environmental Assessment Services & Education	514	256	191	0
	92336-26 - Environmental Assessment Services & Education	428	235	101	0
	90040-38 - FCI	294	163	135	
	90040-42 - FCI	43	25	3	
	90040-54 - FCI	248	153	158	
	90040-56 - FCI 93250-14 - Garcia & Sons	234 320	131 231	101 164	0
	93257-22 - Garcia & Sons 93648-22 - Garcia & Sons	201 379	127 276	27 139	0
		551	379		
	90011-27 - Reliable Energy Management				
	90011-30 - Reliable Energy Management	566	411	131	
	90011-31 - Reliable Energy Management 90602-20 - Richard Heath Associates	440 315		104 88	
	90602-20 - Richard Heath Associates 90602-21 - Richard Heath Associates	182	95	70	
	90602-21 - Richard Heath Associates 90602-22 - Richard Heath Associates	383	161	64	
	93215-33 - Staples and Associates	182	152	31	
	93215-33 - Staples and Associates 93241-10 - Staples and Associates	182		62	
	93241-10 - Staples and Associates 93241-16 - Staples and Associates	73	52	38	
	93241-16 - Staples and Associates 93241-14 - Staples and Associates	242	174	38 125	
	93241-14 - Staples and Associates 93241-23 - Staples and Associates	242			
288	95241-25 - Staples and Associates	252	180	145	0

	Α	В	С	D	E
1	LIE	E Table 7		•	
2		borhood Approach			
3	•	fornia Gas Company	,		
4		ember 2010			
5	Α	В	С	D	E
H	N	Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted		Eligible	2002-2010	Year-to-Date
	93241-30 - Staples and Associates	112	91	42	1 cal-10-Date
	93308-21 - Staples and Associates	230	137	58	0
	93309-20 - Staples and Associates	339	178	74	0
	93561-18 - Staples and Associates	234	1/0	11	0
	93561-19 - Staples and Associates	197	103	26	0
	93561-20 - Staples and Associates	181	93	9	0
	93561-21 - Staples and Associates	376	199	20	1
	92507-16 - Synergy	20	133	6	0
	92507-20 - Synergy	195	89	44	0
	92507-23 - Synergy	193	124	33	0
	92507-24 - Synergy	84	54	21	0
601	92507-26 - Synergy	27	19	8	0
	92507-27 - Synergy	186	111	26	0
	92507-28 - Synergy	463	276	15	0
	92507-29 - Synergy	187	120	11	0
	92507-34 - Synergy	64	42	7	0
	92507-36 - Synergy	124	84	0	0
	92507-38 - Synergy	245	212	7	0
	92507-39 - Synergy	790	630	11	4
	92507-44 - Synergy	210	171	150	0
	92507-45 - Synergy	100	72	36	0
	92507-52 - Synergy	305	169	131	0
612	92507-53 - Synergy	259	182	117	0
	92507-54 - Synergy	146	83	64	0
614	92507-69 - Synergy	73	46	7	0
615	92507-72 - Synergy	44	32	1	0
	92507-76 - Synergy	97	63	0	0
617	92507-78 - Synergy	103	29	1	0
618	92507-80 - Synergy	15	10	0	0
	92507-83 - Synergy	10	0	0	0
	92509-20 - Synergy	127	78	85	0
	92509-21 - Synergy	127	78	63	0
622	92509-25 - Synergy	280	122	93	0
	92509-26 - Synergy	184	84	62	
	92509-27 - Synergy	300	148	106	0
	92509-42 - Synergy	275	174	76	
	92509-43 - Synergy	149	95	89	0
	92509-44 - Synergy	244	190	190	0
	92509-45 - Synergy	227	163	126	0
	92509-46 - Synergy	309	193	189	0
	92509-57 - Synergy	354	143	112	0
	92509-80 - Synergy	45	0	20	0
	92509-81 - Synergy	53	0	26	0
	92509-82 - Synergy	46	0		
634	92509-83 - Synergy	42	0	15	0

	Α	В	С	D	E
1	LIE	E Table 7			
2	Whole Neigh	borhood Approach			
3	-	fornia Gas Company	/		
4		ember 2010			
5	A	В	С	D	E
_		Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	92509-84 - Synergy	27	20	12	0
636	92509-85 - Synergy	13	9		0
	92509-87 - Synergy	36	24	14	0
	92543-68 - Synergy	448	246	180	0
	92543-69 - Synergy	663	423	225	0
640	92543-70 - Synergy	405	241	156	0
	92570-16 - Synergy	380	217	175	0
	92570-17 - Synergy	266	157	114	0
	92570-18 - Synergy	365	221	169	0
	92570-20 - Synergy	312	209	176	0
	92570-22 - Synergy	251	110	116	0
	92570-23 - Synergy	245	186	158	0
	92570-24 - Synergy	194	150	122	0
	92570-25 - Synergy	419	269	278	0
	92570-34 - Synergy	285	165		0
	92570-35 - Synergy	130	107	2	0
	92570-45 - Synergy	235	121	144	0
	92570-56 - Synergy	81	48	8	0
653	92570-57 - Synergy	22	12	3	0
654	92570-58 - Synergy	41	25	15	0
	92570-59 - Synergy	165	114	32	0
656	92570-61 - Synergy	183	94	49	0
657	92570-62 - Synergy	36	19	1	0
	92570-63 - Synergy	205	119	52	1
659	92570-64 - Synergy	152	87	70	0
660	92570-66 - Synergy	146	87	28	0
	92570-68 - Synergy	125	75	32	0
	92570-71 - Synergy	180	102	43	0
	92570-73 - Synergy	47	26	7	0
	92570-74 - Synergy	88	46		0
	92570-75 - Synergy	57	30		0
	92570-77 - Synergy	67	37	8	0
	92570-78 - Synergy	168	92	45	0
	92570-79 - Synergy	122		28	0
	92570-80 - Synergy	142			0
	92570-81 - Synergy	214			
	92570-82 - Synergy	198			
	92570-83 - Synergy	100		9	
	92570-84 - Synergy	219	104	31	0
	92570-85 - Synergy	135			0
	92570-86 - Synergy	27	12		0
	92570-87 - Synergy	133		15	
	92570-88 - Synergy	144	73	27	0
	92570-89 - Synergy	128	71	26	
679	92570-90 - Synergy	72	36	16	0

	Α	В	С	D	E
1		E Table 7	0	2	-
2		borhood Approach			
3		ornia Gas Company			
4		ember 2010	•	<u> </u>	-
5	Α	В	С	D	E
		Total Residential	Total Estimated	Total Treated	Total Treated
	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted		Eligible	2002-2010	Year-to-Date
	92570-91 - Synergy	141	84	23	
	92570-92 - Synergy	160	80	35	0
	92570-93 - Synergy	264	156	62	0
	92570-94 - Synergy	149	76	18	0
	92570-95 - Synergy	182	90	23	0
	92570-96 - Synergy	99	58	30	0
686	92570-97 - Synergy	119	69	15	0
	92570-98 - Synergy	24	14	5	0
	92571-48 - Synergy	491	251	19	0
	92571-80 - Synergy	36	0	16	0
	92571-81 - Synergy	82	26	51	0
	92571-82 - Synergy	21	0	7	0
	92571-83 - Synergy	32	0	17	0
	92571-84 - Synergy	70	0	35	0
694	92571-85 - Synergy	20	0		0
	92571-97 - Synergy	21	7	6	0
	90660-46 - The East Los Angeles Community Union	289	157	190	0
	90660-47 - The East Los Angeles Community Union	378	105	135	0
	90660-51 - The East Los Angeles Community Union	312	177	82	0
699	90660-52 - The East Los Angeles Community Union	320	157	90	0
	91763-21 - The East Los Angeles Community Union	129	37	35	0
	91763-22 - The East Los Angeles Community Union	249	72	42	0
702	91763-24 - The East Los Angeles Community Union	193	88	54	0
703	91763-28 - The East Los Angeles Community Union	308	138	41	0
	91763-32 - The East Los Angeles Community Union	233	83	16	0
	91763-35 - The East Los Angeles Community Union	291	170	81	0
706	91763-36 - The East Los Angeles Community Union	204	70	60	0
	91763-37 - The East Los Angeles Community Union	292	161	138	0
	91763-38 - The East Los Angeles Community Union	266	102	40	0
	91763-40 - The East Los Angeles Community Union	244	150	58	0
	91763-41 - The East Los Angeles Community Union	301	200	120	0
	91763-42 - The East Los Angeles Community Union	229	145	153	0
	91763-43 - The East Los Angeles Community Union	282	133	145	0
	91763-44 - The East Los Angeles Community Union	372	205		
	91763-46 - The East Los Angeles Community Union	16	11	3	0
715	91763-47 - The East Los Angeles Community Union	21	14	0	0
716	91763-49 - The East Los Angeles Community Union	31	14	2	0
717	91763-60 - The East Los Angeles Community Union	319	154	64	0
	91763-61 - The East Los Angeles Community Union	209	72	17	0
719	91763-62 - The East Los Angeles Community Union	169	80	7	0
720	91763-63 - The East Los Angeles Community Union	89	48		0
721	91763-64 - The East Los Angeles Community Union	249	72	15	0
	91763-65 - The East Los Angeles Community Union	145	52	8	
	91767-31 - The East Los Angeles Community Union	232	41	29	0
	91767-32 - The East Los Angeles Community Union	262	106		

	Α	В	С	D	E
1	LIE	E Table 7			
2	Whole Neigh	borhood Approach			
3		ornia Gas Company	/		
4		ember 2010			
5	Α	В	С	D	E
		Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted		Eligible	2002-2010	Year-to-Date
and the second se	91767-33 - The East Los Angeles Community Union	347	-	114	
	91767-34 - The East Los Angeles Community Union	258	95	75	0
	91767-35 - The East Los Angeles Community Union	519	212	101	0
	91767-36 - The East Los Angeles Community Union	93	41	21	0
	91767-37 - The East Los Angeles Community Union	287	124	91	0
	91767-38 - The East Los Angeles Community Union	98	37	8	0
	91767-39 - The East Los Angeles Community Union	238	78	22	0
	91767-41 - The East Los Angeles Community Union	355	128	89	0
	91767-42 - The East Los Angeles Community Union	333	119	106	0
	91767-43 - The East Los Angeles Community Union	225	74	87	0
	91767-44 - The East Los Angeles Community Union	216		51	0
	91767-45 - The East Los Angeles Community Union	255	99	94	0
	91767-47 - The East Los Angeles Community Union	524	338	146	0
738	91767-51 - The East Los Angeles Community Union	372	183	228	0
739	91767-53 - The East Los Angeles Community Union	200	111	148	0
740	91767-57 - The East Los Angeles Community Union	102	65	68	0
741	91767-60 - The East Los Angeles Community Union	38	22	25	0
742	91768-19 - The East Los Angeles Community Union	158	80	24	0
743	91768-21 - The East Los Angeles Community Union	260	143	145	0
744	91768-33 - The East Los Angeles Community Union	6	4	0	0
745	92544-19 - The East Los Angeles Community Union	422	173	122	0
746	92544-20 - The East Los Angeles Community Union	303	132	40	0
747	92544-28 - The East Los Angeles Community Union	40	28	7	0
748	92544-31 - The East Los Angeles Community Union	281	162	34	0
749	92544-41 - The East Los Angeles Community Union	78	0	31	0
750	92544-46 - The East Los Angeles Community Union	189	140	58	0
751	92544-47 - The East Los Angeles Community Union	215	123	94	0
	92544-48 - The East Los Angeles Community Union	255	163	49	0
	92544-53 - The East Los Angeles Community Union	343	167	47	0
	92544-54 - The East Los Angeles Community Union	194	115	28	0
	92544-55 - The East Los Angeles Community Union	342	172	45	
	92544-56 - The East Los Angeles Community Union	129	48	24	0
	92544-58 - The East Los Angeles Community Union	63	36	12	0
	92544-61 - The East Los Angeles Community Union	57			
	92544-62 - The East Los Angeles Community Union	582	318		
	92544-86 - The East Los Angeles Community Union	181	116		
	92545-11 - The East Los Angeles Community Union	109	48		
	92545-15 - The East Los Angeles Community Union	481	208		0
	92545-16 - The East Los Angeles Community Union	525	225	69	
	92545-24 - The East Los Angeles Community Union	652	419	220	0
	92545-25 - The East Los Angeles Community Union	383	259	120	
	92545-36 - The East Los Angeles Community Union	328		14	
	92545-37 - The East Los Angeles Community Union	155	85	1	0
	92545-48 - The East Los Angeles Community Union	42	23	2	
769	92545-50 - The East Los Angeles Community Union	390	207	22	0

	A	В	С	D	E
1	LIE	E Table 7			
2	Whole Neigh	borhood Approach			
3	Southern Cali	fornia Gas Company	,		
4	Sept	ember 2010			
5	Α	В	С	D	E
		Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	92545-52 - The East Los Angeles Community Union	64	-	7	0
	92545-68 - The East Los Angeles Community Union	305	161	80	0
772	92545-95 - The East Los Angeles Community Union	324	141	51	0
773	92545-96 - The East Los Angeles Community Union	122	59	37	0
774	92583-27 - The East Los Angeles Community Union	122	76	37	0
775	92583-28 - The East Los Angeles Community Union	137	49	44	0
776	92583-32 - The East Los Angeles Community Union	219	150	130	0
777	92583-33 - The East Los Angeles Community Union	204	151	105	0
778	92583-34 - The East Los Angeles Community Union	84	62	31	0
779	92583-35 - The East Los Angeles Community Union	147	108	61	0
780	92583-36 - The East Los Angeles Community Union	217	148	92	0
781	92583-39 - The East Los Angeles Community Union	138	82	66	0
	92583-40 - The East Los Angeles Community Union	143	87	64	0
783	92583-41 - The East Los Angeles Community Union	103	63	41	0
784	92583-42 - The East Los Angeles Community Union	175	121	81	0
785	92583-43 - The East Los Angeles Community Union	253	179	98	0
786	92583-46 - The East Los Angeles Community Union	62	42	21	0
787	92583-47 - The East Los Angeles Community Union	260	164	132	0
788	92583-51 - The East Los Angeles Community Union	287	164	113	0
789	92583-53 - The East Los Angeles Community Union	13	9	1	0
790	92586-24 - The East Los Angeles Community Union	254	116	37	0
791	92586-28 - The East Los Angeles Community Union	517	304	84	0
	92586-31 - The East Los Angeles Community Union	464	207	84	0
	92586-51 - The East Los Angeles Community Union	156	69	32	-
	92586-58 - The East Los Angeles Community Union	110	67	20	0
795					
	Any required corrections/adjustments are reported herein and sup	ersede results reporte	ed in prior months a	and may reflect Y	TD
797	adjustments.				

	A	В	С	D	E	F	G	Н	1	L	К	L	М
1					CARE T	able 1 - CARE	Program Exp	enses					
2					Sout	hern Californ	•	any					
3						Septemb							
4			Authorized Budg	jet	Curr	ent Month Expe	enses	Y	ear-To-Date Expe	nses	% of Bud	get Spent Year	-To-Date
5	CARE Program:	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Outreach ^[1]	\$ -	\$3,755,053	\$3,755,053	\$-	\$365,377	\$365,377	\$-	\$2,473,220	\$2,473,220	0%	66%	66%
7	Automatic Enrollment	\$ -	\$0	\$0	\$-	\$0	\$0	\$ -	\$0	\$0	0%	0%	0%
	Processing/ Certification/Verification	\$-	\$1,235,832	\$1,235,832	\$-	\$96,553	\$96,553	\$-	\$929,029	\$929,029	0%	75%	75%
	Information Technology /												
9 10	Programming	\$-	\$506,003	\$506,003	\$ -	\$54,524	\$54,524	- \$	\$361,226	\$361,226	0%	71%	71%
	Pilots												
12	- Pilot SB 580	\$-	\$ -	\$-	\$ -	\$ -	\$ -	\$-	\$ -	\$-	0%	0%	0%
13	- Pilot	\$ -	\$ -	\$ -	\$ -	\$-	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
14	- Pilot	\$ -	\$	\$ -	\$ -	\$-	\$ -	\$ -	\$ -	\$	0%	0%	0%
15	Total Pilots	\$ -	\$ -	\$ -	\$ -	\$ -	\$-	\$ -	\$-	\$ -	0%	0%	0%
16												25	
<u> </u>	Measurement & Evaluation ^[2]	\$-	\$16,707	\$16,707		\$0			\$-	\$ -	0%	0%	0%
18	Regulatory Compliance	\$-	\$229,513	\$229,513		\$15,106	\$15,106		\$ 132,096	\$ 132,096	0%	58%	58%
	General Administration	\$-	\$585,518	\$585,518		\$47,714		\$-	\$ 425,044	\$ 425,044	0%	73%	73%
20 21	CPUC Energy Division	\$-	\$171,500	\$171,500	\$-	\$4,022	\$4,022	\$-	\$ 38,317	\$ 38,317	0%	22%	22%
21	SUBTOTAL MANAGEMENT												
22	COSTS	\$-	\$ 6,500,126	\$ 6,500,126	\$-	\$583,296	\$583,296	\$ -	\$4,358,932	\$4,358,932	0%	67%	67%
23								8				5	
24	CARE Rate Discount	\$ -	\$131,089,569	\$131,089,569	\$ -	\$7,081,798	\$7,081,798	\$ -	\$83,762,205	\$83,762,205	0%	64%	64%
	Service Establishment Charge	\$ -	\$3,147,585	60 447 505	¢	\$358,035	\$358,035	r.	¢0.004.005	\$2.004.00 <i>5</i>	0%	92%	92%
25	Discount		53,147,585	\$3,147,585		\$358,035	\$358,035	- -	\$2,901,285	\$2,901,285	0%	92%	92%
	TOTAL PROGRAM COSTS &												
	CUSTOMER DISCOUNTS	\$-	\$ 140,737,280	\$ 140,737,280	\$-	\$8,023,129	\$8,023,129	\$-	\$91,022,422	\$91,022,422	0%	65%	65%
28 29	Other CARE Rate Benefits												
29													
30	DWR Bond Charge Exemption												
	CARE PPP Exemption				\$ -	\$64,381	\$64,381		\$10,799,800	\$10,799,800			
	California Solar Initiative												
32	Exemption ^[3]												
33	kWh Surcharge Exemption												
	TOTAL - OTHER CARE RATE				<u>^</u>			<u>^</u>	¢40 700 0-1	***			
34 35	BENEFITS				\$-	\$64,381	\$64,381	\$-	\$10,799,800	\$10,799,800	1935-E		
<u> </u>	Indirect Costs				\$ -	\$81,736	\$81,736	\$ -	\$ 764,178	\$ 764,178			
├ ─	¹ Outreach includes costs associa	ated with Capita	ation Fees Other O	utreach and Mass		μ φυτ,730	φ01,730	Ψ	ψ /1/0	φ /07,170			
37	² Measurement and Evaluation co				Modia								
38	weasurement and Evaluation co	maiata of Needs	s Assessment costs	b									

³DWR Bond Charge, CARE PPP, California Solar Initiative and kWh Exemptions have been included to reflect discounts received by CARE customers not charged to the CARE balancing account. 39

⁴ The indirects included in this category (Pension & Benefits, Workmans Comp, Public Liability & Property Damage, Fleet, Purchasing & Warehouse) are included in the base rate and therefore are not included in the CARE Total Program Costs.
 41 Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	В	С	D	E	F	G	н	1	J	К	L	М	N	0	Р	Q	R
1							CARE Table	2 - Enrollm	ent, Recertifi	cation, Att	rition, & Penetr	ation						
2								Southe	rn California	Gas Comp	bany							
3		September 2010																
4							Gross Enrollm	nent						Enrolin	nent			
5				Automati	c Enrollment							Total			Net	Total	Estimated	Penetration
		Inter-	Intra-				Combined		Other	Total		Adjusted	Attrition	Net	Adjusted	CARE	CARE	Rate %
6	2010	Utility ¹	Utility ²	Leveraging ³	One-e-App ⁴	SB580	(B+C+D+E+F)	Capitation	Sources ⁵		Recertification ⁶	(J+K)	(Drop Offs) ⁷	(L-M)	(N-K)	Participants	Eligible	(P/Q)
7													87.2%					
8	February	8,170	1,448	28	0	0	9,646	106	15,398	25,150	44,817	69,967	22,821	47,146		1,573,709	1,802,661	87.3%
9	March	14,658	1,676	125	0	0	16,459	37	39,610	56,106	49,314	105,420	45,022	60,398		1,584,793	1. 1	87.9%
10	April	12,609	1,733	348	0	0	14,690	125	32,019	46,834	47,266	94,100	17,491	76,609	29,343	1,614,136	1,807,866	
11	Мау	14,077	147	4,653	0	0	18,877	33	34,124	53,034	61,176	114,210	33,642	80,568	19,392	1,633,528	1,807,866	
12	June	10,585	3,243	288	0	0	14,116	45	35,453	49,614	67,889	117,503	26,786	90,717	22,828	1,656,356	1,807,866	
13	July	10,028	1,447	166	0	0	11,641	42	34,754	46,437	47,677	94,114	26,150	67,964	20,287	1,676,643	1,807,853	92.7%
14	August	8,089	1,500	187	0	0	9,776	175	27,803	37,754	44,828	82,582	25,156	57,426	12,598	1,689,241	1,807,853	93.4%
15	September	5,973	1,618	108	0	0	7,699	65	24,104	31,868	47,376	79,244	35,965	43,279	-4,097	1,685,144	1,807,853	93.2%
	October																	
17	November																	
18	December																	
19	Total for 2010	94,078	14,346	5,975	0	0	114,399	718	263,741	378,858	469,450	848,308	254,257	594,051	124,601			

 20
 ¹ Enrollments via data sharing between the IOUs.

 21
 ² Enrollments via data sharing between departments and/or programs within the utility.

 22
 ³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.

⁴ One-E-Ap is a pilot program saturation in the product of the Conter to Promote Healthcare Access (the Center) and PG&E. The pilot will occur within two PG&E counties and looks to implement a strategy of automatic enrollment for low-income customers into the CARE program based on the customers' applications or reapplications for related low-income health and social welfare services. (e.g. MediCAL, Healthy Familys, CALKids, etc.) The goal is to develop another means by which low income families can be introduced into the CARE program and, depending on the 23 success of the pilot, possibly expand this pilot to other counties within PG&E's territory as well as to the other IOUs.
^{24 fo} Not including Recertification.
<sup>25 for the pilot, program services of the pilot, possibly expand this pilot to other counties within PG&E's territory as well as to the other IOUs.
^{24 for the pilot, possibly expand this pilot to other counties of produced end other IOUs.}</sup>

26 ¹/ The drop offs include self-declined applications, ineligible applications and closed CARE accounts.
27 Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adj ustments.

	A	В	С	D	E	F	G	Н	1				
1			CARE T	able 3 - Standa	ard Random Ve	rification Resu	ilts						
2				Southern Ca	alifornia Gas Co	ompany							
3		September 2010											
	Participants % Dropped												
	Participants % of Participants Dropped through % of Total												
		Total CARE Requested Population Dropped (Due (Verified as Total Random Population											
4	2010	Population	to Verify	Total	to no response)	Ineligible)	Dropped	Verification	Dropped				
5	January	1,571,380	3,891	0.25%	2,205	173	2,378	61%	0.15%				
6	February	1,573,709	3,889	0.25%	2,225	101	2,326	60%	0.15%				
7	March	1,584,793	4,813	0.30%	2,356	180	2,536	53%	0.16%				
8	April	1,614,136	5,351	0.33%	3,012	229	3,241	61%	0.20%				
9	Мау	1,633,528	4,622	0.28%	2,757	197	2,954	64%	0.18%				
10	June	1,656,356	5,172	0.31%	2,059	210	2,269	44%	0.14%				
11	July	1,676,643	5,030	0.30%	11	157	168	3%	0.01%				
12	August	1,689,241	4,777	0.28%	2	188	190	4%	0.01%				
13	September	1,685,144	5,612	0.33%	1	20	21	0%	0.00%				
14	October												
15	November												
16	December												
17	Total for 2010	1,685,144	43,157	2.55%	14,628	1,455	16,083	37%	0.95%				
	SoCalGas' random ve	rification process	allows customer	s 90 days to res	nond to the verifi	cation request V	erification results	aretied to the mo	onth initiated				

SoCalGas' random verification process allows customers 90 days to respond to the verification request. Verification results aretied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.

19 Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	Α	В	С	D	E	F	G						
1		CARE Table 4				cation Applications ¹							
2 3			Southe	rn California Ga September 20									
4		Provided ²	Received	Approved ³	Denied ⁴	Pending/ Never Completed⁵	Duplicates ⁶						
5	YTD Total	9,610,284	1,072,178	848,308	37,781	186,089	0						
6	Percentage		11.16%	79.12%	3.52%	17.36%	0.00%						
-	direct mail, email, ³ Approved include	nber that includes c phone, bill insert, do	por-to-door delivery	, utility personnel, a	and through outrea	tion and self-recertification ach events. ty model, data exchange, r							
	-	Customers are denied due to not being CARE eligible, not customer of record, or not the customer's primary residence. Pending/Never Completed includes closed accounts, incomplete applications, and customers of other utilities who are not SoCalG a											
12	mail in another CA	SoCalGas treats duplicated applications as recertification applications. Duplicates are customers who are already enrolled inCARE and ail in another CARE application. ny required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.											
13		aons/aujustinents an				nino anu may reneor 11D a	ujustinents.						

	A	В	С	D	E	F	G	Н	1	J
1				CARE Tabl	e 5 - Enrollm	ent by Count	У			
2				Southern	California Ga	as Company				
3				;	September 20)10				
4		Est	timated Eligib	le	To	tal Participant	ts	Pe	netration Rate)
5	County	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
6	Fresno	10,376	708	11,084	10,747	688	11,435	104%	97%	103%
7	Imperial	256	15,967	16,223	242	14,289	14,531	95%	89%	90%
8	Kern	8,821	33,514	42,334	10,084	26,708	36,792	114%	80%	87%
9	Kings	15	15,448	15,462	15	13,783	13,798	103%	89%	89%
10	Los Angeles	967,901	5,302	973,203	929,732	6,673	936,405	96%	126%	96%
11	Orange	185,324	0	185,324	160,924	0	160,924	87%	0%	87%
12	Riverside	185,185	43,692	228,877	175,675	26,635	202,310	95%	61%	88%
13	San Bernardino	153,610	8,469	162,078	153,360	5,488	158,848	100%	65%	98%
14	San Luis Obispo	219	26,161	26,379	63	18,617	18,680	29%	71%	71%
15	Santa Barbara	21,679	14,310	35,989	15,615	13,984	29,599	72%	98%	82%
16	Tulare	13,190	42,154	55,344	17,196	37,672	54,868	130%	89%	99%
17	Ventura	48,678	6,879	55,556	40,722	6,232	46,954	84%	91%	85%
18										
19	Total	1,595,252	212,602	1,807,853	1,514,375	170,769	1,685,144	95%	80%	93.2%
20										
21	Any required corrections	/adjustments ar	e reported her	rein and super	sede results rei	oorted in prior	months and ma	av reflect YTD	adiistments	

	Α	В	С	D	E	F	G	Н		
1	CARE Table 6 - Recertification Results									
2	Southern California Gas Company									
3	September 2010									
4	2010	Total CARE Population	Participants Requested to Recertify ¹	% of Population Total	Participants Recertified ^{2, 3}	Participants Dropped ³	Recertification Rate % (E/C)	% of Total Population Dropped (F/B)		
5	January	1,571,380	34,551	2.20%	25,800	12,357	75%	0.79%		
6	February	1,573,709	33,695	2.14%	25,348	12,090	75%	0.77%		
7	March	1,584,793	36,583	2.31%	27,230	13,018	74%	0.82%		
8	April	1,614,136	32,004	1.98%	22,306	12,288	70%	0.76%		
9	Мау	1,633,528	20,355	1.25%	14,523	7,356	71%	0.45%		
10	June	1,656,356	28,534	1.72%	21,048	6,523	74%	0.39%		
11	July	1,676,643	25,119	1.50%	18,373	515	73%	0.03%		
12	August	1,689,241	24,312	1.44%	14,472	468	60%	0.03%		
13	September	1,685,144	33,003	1.96%	3,663	119	11%	0.01%		
14	October									
15	November									
16	December									
17	Total for 2010	1,685,144	268,156	15.87%	172,763	64,734	64%	3.83%		

Participants recertified number does not include the customers who are recertified through SoCalGas' CARE eiligible probability model.
 3 Recertification results are tied to the month initiated. Therefore, recertification results may be pending due to the time permitted for a participant to 21

22 Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjistments.

	А	В	С	D	E	F	G	Н
1	CARE Table	7 - Capi	tation	Contractor	s			
2	Southern	Californi	a Gas	Company				
3		Septemb						
4		T	Cont	ractor Type		Y	'ear-to-Dat	e
5	Contractor Name ¹	Private	СВО	WMDVBE	LIHEAP	Rural	Urban	Total
	Community Action Partnership of Orange County		x	x	х	0	21	21
	ELA Communications Energy ED Program		x			0	18	18
				v	v			
	PACE – Pacific Asian Consortium in Employment		X	X	Х	0	0	0
	Proteus, Inc.		X			2	31	33
	Community Pantry of Hemet		X			0	8	8
	Community Action Partnership of San Bernardino		Х		Х	1	158	159
-	LA Works		X			0	3	3
13	Children's Hospital of Orange County		X			0	8	8
14	The Companion Line		Х			0	154	154
	Across Amer Foundation		Х			0	0	0
	All Peoples Christian Center		Х			0	1	1
	LA County 211		Х			0	29	29
	Sr. Citizens Emergency Fund I.V., Inc.		X			0	0	0
	Coachella Valley Housing Coalition		Х			0	0	0
	НАВВМ		X			0	0	0
	Second Harvest Food Bank of Orange County		Х			0	0	0
22	Southeast Community Development Corp.		Х			0	11	11
	Latino Resource Organization		Х			0	0	0
	Independent Living Center of Southern California		Х			0	0	0
	Community Action Partnership - Kern County	_	Х			0	4	4
	El Concilio del Condado de Ventura		X			0	0	0
	Blessed Sacrament Church		X X			0	0	0
	Starbright Management Services Hermandad Mexicana		x			0	0	0
	CSET						78	<u> </u>
_	CSET Crest Forest Family and Community Service		X X			2	0	80 0
	CUI – Campesinos Unidos, Inc.		X	X	Х	0	3	3
	Veterans in Community Service		X	X	X	0	0	0
_	MEND		X	~	~~~~	0	0	0
	Armenian Relief Society		X			0	0	0
	Catholic Charities of LA – Brownson House		X			0	8	8
-	BroadSpectrum		X			0	0	0
	OCCC, Inc. (Orange County Community Center)	1	X			0	3	3
	Green Light Shipping	X				0	0	0
_	APAC Service Center		X			0	175	175
41	Visalia Emergency Aid Council		Х			0	0	0
42	Total Enrollments					5	713	718
	¹ All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year. Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	А	В	С	D	E	F	G	Н			
1	CARE Table 8 - Participants as of Month-End										
2	Southern California Gas Company										
3	September 2010										
	Eligible										
4	2010	Gas and Electric	Gas Only	Electric Only	Total	Households	Penetration	% Change ¹			
5	January	n/a	1,571,380	n/a	1,571,380	1,802,661	87.2%	0.7%			
6 F	February	n/a	1,573,709	n/a	1,573,709	1,802,661	87.3%	0.1%			
7	March	n/a	1,584,793	n/a	1,584,793	1,802,661	87.9%	0.7%			
8	April	n/a	1,614,136	n/a	1,614,136	1,807,866	89.3%	1.9%			
9 M	May	n/a	1,633,528	n/a	1,633,528	1,807,866	90.4%	1.2%			
10	June	n/a	1,656,356	n/a	1,656,356	1,807,866	91.6%	1.4%			
11	July	n/a	1,676,643	n/a	1,676,643	1,807,853	92.7%	1.2%			
12	August	n/a	1,689,241	n/a	1,689,241	1,807,853	93.4%	0.8%			
13	September	n/a	1,685,144	n/a	1,685,144	1,807,853	93.2%	-0.2%			
14 C	October										
15	November										
16 [December										
17 ¹	Explain any monthly variance of 5% or more in the number of participants.										
16 [December	y variance of 5% or mo	re in the number of p	articipants.							

18 Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CERTIFICATE OF SERVICE

I hereby certify that I have this day served a copy of the foregoing **MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON LOW-INCOME ASSISTANCE PROGRAMS FOR SEPTEMBER 2010** on all parties identified in Docket No. A.08-05-022, A.08-05-024, A.08-05-025, and A.08-05-026 by U.S. mail and electronic mail, and by Federal Express to the assigned Commissioner(s) and Administrative Law Judge(s).

Dated at San Diego, California, this 21st day of October, 2010.

/s/ JOEL DELLOSA Joel Dellosa