# BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

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Application 08-05-022 (Filed May 15, 2008)

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Application 08-05-026 (Filed May 15, 2008)

# MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON LOW-INCOME ASSISTANCE PROGRAMS FOR OCTOBER 2010

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November 22, 2010

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# MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON LOW-INCOME ASSISTANCE PROGRAMS FOR OCTOBER 2010

This is the tenth monthly report of program year (PY) 2010. The purpose of this report is to consolidate activity for the CARE and LIEE programs and provide the Energy Division with all the necessary information to assist in analyzing the low-income programs.

This report presents year-to-date LIEE and CARE results and expenditures through October 2010 for Southern California Gas Company (SoCalGas).

Respectfully Submitted

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November 22, 2010

Southern California Gas Company
Low-Income Energy Efficiency (LIEE)
And
California Alternate Rates for Energy (CARE)
Program Monthly Report

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#### LOW-INCOME ENERGY EFFICIENCY PROGRAM MONTHLY REPORT

## 1. LIEE Executive Summary

#### 1.1. Low-Income Energy Efficiency Program Overview

**1.1.1.** Provide a summary of the LIEE Program elements as approved in Decision (D.) 08-11-031:

Program Summary for Month								
	Authorized / Planning							
	Assumptions	Actual to Date	%					
Budget	\$76,872,816	\$53.882,915	70%					
Homes Treated	143,540	87,707	61%					
kWh Saved	N/A	N/A	N/A					
kW Demand								
Reduced	N/A	N/A	N/A					
Therms Saved	3,345,967	1,658,399	50%					

In October, SoCalGas and its LIEE contractors increased the number of homes treated, processed and paid through the first ten months of the year by 42% as compared with the same period in 2009. Current efforts by SoCalGas and its LIEE contractor network have resulted in a total homes treated count that is 61% of the 2010 goal. SoCalGas surpassed the number of homes treated during PY2009 by treating 87,707 homes through October of this year, compared to the 85,147 total homes treated during 2009.

SoCalGas processed and paid contractor invoices for 9,173 treated homes in October. SoCalGas also paid for the installation of weatherization measures in 16,508 homes. LIEE contractors serviced 697 appliances, which included 631 furnace repairs / replacements and 66 water heater replacements. Through its marketing, outreach and enrollment efforts, further expanded upon in section 1.3 of this report, SoCalGas generated 30,445 leads in October, resulting in 5,167 enrollments, 8,612 leads pending enrollment, and over 5,769 leads awaiting qualification.

During October, SoCalGas reached the authorized funding levels for the Weatherization subcategory and Training Center and Regulatory Compliance budget categories (See LIEE Table 1L). The contributing factors to the overage in the weatherization budget include the unprecedented number of homes SoCalGas treated through October 2010 and includes measures such as weather-stripping and outlet gasket covers that were not funded in the LIEE Program budget authorized by D.08-11-031.

The training center budget has also reached its funding level due to the addition of 5-day Natural Gas Appliance Testing (NGAT) training classes. In late 2009, SoCalGas added the 5-day NGAT training to increase the technical expertise of weatherization installation crews in the areas of gas appliance services and NGAT. The NGAT training of weatherization crews also contributed to a higher quality of home assessments which increased enrollments.

SoCalGas has identified approximately \$56,000 in corrections to the Regulatory Compliance cost category. SoCalGas made the necessary adjustments in November and it is now expected that year-end expenditures for the Regulatory Compliance budget category will be within the authorized budget. Therefore, no additional funding for this category will be requested. These adjustments will be reflected in the November report.

SoCalGas will utilize unspent funds from 2009 for the increased costs incurred for the Weatherization subcategory and Training Center budget category. SoCalGas' ability to utilize unspent funds from program year 2009 is in compliance with the rules set forth in D.08-11-031 and as modified by D.10-10-008.

SoCalGas has continued to increase program leveraging activities with new and existing external partners in the areas of energy efficiency, workforce training and others to help meet the 2010 goals. In October, SoCalGas met with four Low Income Home Energy Assistance Program (LIHEAP) agencies to discuss leveraging opportunities with the LIEE program. SoCalGas developed a LIHEAP leveraging framework that will capture installations from both LIEE and LIHEAP and assist SoCalGas in meeting the 3 measure minimum. The participating

LIHEAP agencies contributed to the plan and will begin capturing the workflow in the Home Energy Assistance Tracking (HEAT) database. The results of the leveraging efforts will be used to finalize a model that can be implemented by the remaining LIHEAP agencies that are contracted with SoCalGas' LIEE program. SoCalGas is working aggressively to meet the program goals for 2010 and these proactive approaches should help to increase overall LIEE enrollment totals.

# 1.2 Whole Neighborhood Approach Evaluation

1.2.1 Provide a summary of the geographic and customer segmentation strategy employed, (i.e. tools and analysis used to segment "neighborhoods," how neighborhoods are segmented and how this information is communicated to the contractor/CBO).

In October, SoCalGas combined efforts to provide its LIEE contractor network with an additional 165 canvassing lists to use as part of the Whole Neighborhood Approach (WNA) strategy. SoCalGas continues to offer its contractors flexibility in the planning, timing and completion of their WNA efforts. This approach, in conjunction with SoCalGas oversight and guidance, allows contractors to customize their activities to meet the needs of each neighborhood as well as the needs of each customer. Contractors are asked to document all facets of each WNA effort; total number of completed homes, customers not willing to participate, successful canvassing and / or marketing efforts, and any other information that can help increase eligible customer enrollments. This detailed accounting serves to assist both the contractors and SoCalGas with future WNA activities. Additionally, smaller geographic focus of Zip+7 areas, coupled with tracking methods take into account the amount of time contractors spend working in an area and allow SoCalGas to better monitor the success of LIEE activities from a whole neighborhood perspective over certain periods of time. The tracking methods include detailed instructions to contractors regarding data entry

in the HEAT System<sup>1</sup>, both pre- and post-canvassing, to ensure specific information is captured. This information will be used to help SoCalGas distinguish WNA efforts from routine canvassing as well as capture the disposition of WNA leads that do not result in an enrollment, (i.e., "unable to contact," and "customer refused").

As a result of providing LIEE contractors with enhanced feedback and data, monitoring the success of all efforts, and maintaining an ongoing dialogue with contractors, SoCalGas continues to demonstrate how this comprehensive team approach helps its contractors offer more customers LIEE measures. The canvassing lists generated in October were initiated in new Zip+7 areas, not previously targeted for WNA efforts (see table below for areas). Collectively, the canvassing lists identified an additional 48,581 customer addresses, of which 23,184 (48%) are potentially eligible based on LIEE income eligibility criteria. Additionally, based on SoCalGas data, 11,821 of the 48,581 (24%) addresses are in targeted self-certification PRIZM codes<sup>2</sup>.

Number of WNA Events per City	<u>Contractor</u>
Glendale – 1; Rialto – 7; San Bernardino	Environmental Assessment
<b>– 15</b>	Services & Education
Arvin – 1; Parlier – 2	Garcia & Sons
Wilmington – 2	Reliable Energy Management
	Company
Delano – 2; Bakersfield – 2	Staples and Associates
Fontana – 58; San Bernardino – 2; Sun	Synergy
City – 40; Compton – 7; Highland – 1;	
Lancaster – 1; Palmdale – 1	
Pico Rivera – 5; Norwalk – 18	The East Los Angeles Community
	Union

<sup>1 .</sup> 

The HEAT System is SoCalGas' LIEE program database used to track program activity and expenditures.

Prizm codes are an area set of customer segmentation data widely used for marketing purposes in the United States. The data consist of demographic clusters that categorize every U.S. household into a segment. These segments were developed in part from the analysis of U.S. census data and categorize U.S. consumers into 14 distinct groups and 66 segments. The segments help marketers tailor content to consumers' needs and look at a variety of factors, including income, likes, dislikes, lifestyles and purchase behaviors.

Through October, SoCalGas and its LIEE contractors treated 3,502 homes through WNA activities. SoCalGas continues to involve more LIEE contractors as well as external partners in the planning of future WNA events. For future reporting, SoCalGas will continue to monitor the resulting enrollments and measure installations completed through WNA efforts. In addition, SoCalGas is actively investigating marketing, outreach, and enrollment tactics as well as geographic and customer segmentation strategies that will help increase the number of households served by the LIEE program.

#### 1.3. LIEE Customer Outreach and Enrollment Update

1.3.1 Provide a summary of the LIEE Program outreach and enrollment strategies deployed this month.

#### **LIEE Bill inserts**

No bill inserts were mailed in the month of October.

## **LIEE Direct Mailings**

No direct mailings were completed in October. However, results from a direct mail campaign in Ventura County are expected and will be reported in the month of December. The campaign generated over 25,000 personalized letters in English and Spanish to existing CARE customers in the following zip codes: 93001, 93003, 93010, 93023, 93030, 93033, 93035, 93041, 93060, and 93063.

## LIEE Outbound Dialing

SoCalGas conducted three Automated Voice Messaging (AVM) campaigns in October to over 70,500 residential customers. As a result, 7,336 customer leads were generated from the weekly campaigns. SoCalGas will continue to use AVM campaigns throughout 2010 as another method to reach out and encourage customers to enroll in the LIEE program.

## **LIEE Web Activities:**

In October, over 5,798 new SoCalGas customers received a welcome e-mail from SoCalGas informing them about available assistance programs.

Additionally, an e-mail was sent to 19,412 customers enrolled for the first time in the *My Account* program. *My Account* is SoCalGas' one stop, on-line service center specific to SoCalGas account holders. When a customer signs up for *My Account*, in addition to receiving and paying bills on-line, they can request to start, stop or transfer their gas service, request an appliance service appointment, fill out an on-line request for LIEE services and much more.

Customers who received an e-mail were encouraged to apply for LIEE's no cost home improvements. The e-mail campaign featured LIEE program services and included links to drive customers to the on-line LIEE request (lead) form. As of October 31<sup>st</sup>, 651 customers completed the on-line English LIEE request form and 23 customers completed the on-line Spanish LIEE request form.

1.3.2. Customer Assistance Events and Public Affairs/Public Relations Activities for the CARE and LIEE programs.

#### 10/29/10 Asian Pacific Islander Disability Conference

SoCalGas hosted a Customer Assistance Programs booth at the Asian Pacific Islander's Disability Conference. The conference was attended by individuals and organizations that serve special needs clients throughout Southern California. SoCalGas participated on a utilities panel and shared information about its' customer assistance programs and other services offered to special needs customers. Approximately 300 people attended the event throughout the day.

#### 10/30/10 South LA - Building a Healthy Community

SoCalGas participated in the "South LA Building a Healthy Community" event. The event was coordinated by the Los Angeles Metropolitan Church and held in South LA near USC. Over 300 customers from nearby communities attended. SoCalGas was able to sign up new customers for CARE and LIEE and also distributed information on gas safety.

#### 1.4. Leveraging Success Evaluation, Including CSD

1.4.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

There are no updates from leveraging with CSD for the month of October.

SoCalGas will continue to monitor discussions between CSD, CPUC

(Commission) and other utilities for closer collaboration and leveraging with CSD.

SoCalGas continues its efforts to meet with various municipal utilities that provide electric and water services to customers in SoCalGas' service territory to identify opportunities to leverage one another's low-income energy efficiency programs in PY2010.

After undergoing an internal reorganization, Imperial Irrigation District (IID) has renewed the LIEE leveraging agreement for another year. At this point, SoCalGas is awaiting the return of an updated contract from IID, the result of an agreed contract amendment by both parties. Recently, SoCalGas was provided an updated customer list from IID to analyze for joint customers and canvassing will begin when the updated contract is received.

In addition, SoCalGas and Burbank Water and Power (BWP) are ready to begin work on their LIEE leveraging agreement. Information sharing for this effort began in September and canvassing is scheduled to begin as soon as BWP updates its marketing material.

Lastly, SoCalGas and Eastern Municipal Water District (EMWD) are near completion on a leveraging agreement where EMWD will provide a rebate to SoCalGas for every High Efficiency Clothes Washer installed within the two utilities' joint service territory under SoCalGas' LIEE program. Completion of the leveraging agreement and initial installations under the agreement are expected in November.

SoCalGas has finalized details for the invoicing and billing of LIEE services for these leveraging partners and will begin billing for non-IOU measures approximately thirty to sixty days after the first installations occur.

# 1.5. Workforce Education & Training

1.5.1 Please summarize efforts to improve and expand LIEE workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

The CPUC Workforce, Education and Training (WE&T) Pilot continued between Los Angeles Trade Technical College (LATTC), SoCalGas and LATTC's industry partners Community Enhancement Services and The East Los Angeles Community Union. During the month of October, there was an increase in the number of participants in LATTC's Energy Efficiency Retrofit Measures training which consists of three curricular modules: Preliminary Skills, Basic Weatherization, and Advanced Concepts and Practices. Each module offers computational and competency based skills training techniques to provide the requisite skills necessary to perform common and appropriate weatherization measures. A total of 41 individuals participated during October. As of the end of October, 23 individuals have engaged in on- the- job training and 44 are currently employed by LIEE industry partners.

SoCalGas continued its internal training programs which contribute to the goals of workforce development. The LIEE contractor network pulls the majority of its labor resources from the local areas it services, including the low-income communities within the SoCalGas service territory. SoCalGas contributed to the CPUC-sponsored effort to encourage attendance at the various Census Worker job fairs that helped displaced census canvassers find new opportunities of employment. Five SoCalGas LIEE contractors attended the census recruitment events throughout the utility service territory and were able to hire census workers. Census workers have already gone through a background check and bring experience in outreach and canvassing to the SoCalGas Contractor

Network. The LIEE training programs supported by SoCalGas are critical in maintaining a high quality of service for LIEE customers as well as for program implementation.

SoCalGas provides two areas of training: 1) Enrollment and Assessment and 2) LIEE Operations. The Year-to-Date results are shown in the following tables:

	SoCalGas Skill Level Test Results								
	May	June	July	August	September	October	YTD Total		
Attended Testing	50	32	13	26	56	50	481		
Passed Test	33	19	9	21	44	32	334		
Pass Rate	66%	59%	69%	72%	79%	64%	69%		

	So Cal Gas Outreach & Assessment Training									
	May	June	July	August	September	October	YTD Total			
Attended Class	41	37	19	26	39	18	299			
Passed Class	34	37	19	26	39	18	278			
Outreach Specialist Registration	27	33	17	24	36	18	258			
Retention Rate*	83%	100%	100%	100%	100%	100%	93%			

After successful completion of the Skill Level Test, the potential outreach specialists attend a mandatory 5-day class which reviews utility specific and LIEE requirements for enrollment, assessment and in-home education.

The class also covers utility-specific items related to policies, security and overall customer service standards. A final exam must be passed for an outreach specialist to be registered and receive a SoCalGas identification badge. The year-to-date total for registered outreach specialists for SoCalGas is 258.

Field Operations training includes initial training for new participants in weatherization, inspections, HVAC and NGAT. SoCalGas also provides refresher training primarily to address contractor performance issues and to train the participants on new measures and procedures that have been implemented into the program, since their initial training. The table below shows the number of classes that have been offered in 2010. The class sizes range from 5-35 technicians.

	So Cal Gas Field Training Classes										
May June July August September October YTI											
Initial	nitial 2 6 6 8 8 8										
Refresher	1	2	1	1	3	4	21				
NGAT	3	2	2	3	1	2	15				
Totals	16	94									

The year-to-date total for SoCalGas field operations training classes is 94 with 525 students in attendance.

# 2. CARE Executive Summary

# 2.1. CARE Program Summary

# 2.1.1. Please provide CARE program summary costs.

CARE Budget Categories	Authorized Budget	Actual Expenses to Date	% of Budget Spent
Outreach	\$3,755,053	\$2,715,179	72%
	φ3,735,053	\$2,715,179	1270
Proc., Certification and	<b>\$4.005.000</b>	C4 047 744	050/
Verification	\$1,235,832	\$1,047,714	85%
Information	_		
Tech./Programming (1)	\$506,003	\$405,898	80%
Pilots (2)	N/A	N/A	N/A
Measurement and			
Evaluation	\$16,707	\$0	0%
Regulatory Compliance	\$229,513	\$141,550	62%
General Administration	\$585,518	\$484,390	83%
CPUC Energy Division Staff	\$171,500	\$42,521	25%
Cooling Centers (3)	N/A	N/A	N/A
Total Expenses	\$6,500,126	\$4,837,253	74%
Subsidies and Benefits (4)	\$134,237,154	\$93,644,484	70%
Total Program Costs and			
Discounts	\$140,737,280	\$98,481,737	70%

2.1.2. Please provide the CARE program penetration rate to date.

	CARE Penetration	
Participants Enrolled	Eligible Participants	Penetration rate
1,697,404	1,810,560	93.8 %

#### 2.2. Outreach

2.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf. (For additional CARE Outreach see section 1.3.2.)

#### CARE Telephone Enrollments and Recertification

An AVM recertification campaign was conducted by SoCalGas' CARE outreach in October, and during this campaign 1,175 additional customers recertified their CARE eligibility through this efficient, automated option. A second AVM campaign, this one promoting CARE self-certification was also completed producing nearly 10,000 new program enrollments. SoCalGas' successful AVM campaigns provide considerable cost savings, are environmentally friendly, and most importantly, offer customers an easy method of enrolling or recertifying in the CARE program.

# **CARE Web Activity & Enrollments**

During October, SoCalGas received 6,053 CARE applications through its internet- based outreach activities. These activities resulted in 2,720 new CARE enrollments and 1,221 recertifications. Web outreach activities also included email promotions to over 55,000 customers and continual promotion of the CARE website through various collateral materials, web links, electronic newsletters, select mass media campaigns and multiple public service announcements.

#### **CARE Third-Party Enrollments & Outreach**

In October, SoCalGas' third-party, door-to-door, CARE outreach program enrolled over 3,104 hard-to-reach customers, who for a variety of reasons have been non-responsive to other outreach methods. SoCalGas' third party contractors will continue to shift their resources throughout SoCalGas' service territory to locate and enroll hard-to-reach and recently unemployed customers in the CARE program. Continually shifting resources is vital to the success of door-to-door outreach efforts since many recently unemployed customers reside in non-traditional low-income communities. As a result of the high unemployment rates, SoCalGas' third party contractors have been canvassing neighborhoods with minimal outreach activity in previous program years.

Additionally, as a result of an agreement between SoCalGas and 211 LA County, 211 continues to refer interested, potentially eligible callers to SoCalGas' CARE program as well as promote CARE and other SoCalGas assistance programs at select events. As of October 31<sup>st</sup>, 211 LA has promoted CARE and other SoCalGas assistance programs to a combined total of 6,705 customers at 25 events.

## **CARE Direct Mail Activity and Enrollments**

In September, SoCalGas' CARE program launched a third direct mail campaign to customers living throughout its service area. The campaign was specifically designed to target customers who recently became eligible for the program due to job loss, job furloughs, or wage reduction. As of October, this campaign has generated 28,606 responses resulting in almost 19,000 new CARE enrollments. To date, SoCalGas' 2010 direct mail CARE campaigns have cumulatively produced over 87,000 new enrollments and numerous recertifications. Response rates to CARE direct mail campaigns continue to soar over 10% for the fifth consecutive program year.

#### **CARE Bill Inserts**

The third of four bill insert outreach campaigns planned for PY2010 was conducted in October and reflected the program's June 1<sup>st</sup> income guideline changes<sup>3</sup>. Results to date from this campaign, which targeted all SoCalGas residential non-CARE customers receiving a paper bill, are 632 new enrollments. Additional results will be provided in the November and December reports. To date, the 2010 SoCalGas CARE bill insert campaigns have generated a combined total of over 25,000 new CARE enrollments. SoCalGas' CARE bill insert applications are fully bi-lingual (English / Spanish) and contain information about other assistance programs that may benefit low-income and special needs customers.

# **CARE Mass Media Campaigns**

The next planned mass media activity for the SoCalGas CARE and LIEE programs will be conducted during November and December.

2.2.2. Describe the efforts taken to reach and coordinate the CARE program with other related low-income programs to reach eligible customer.

Leveraging with other programs continues to be a cost-effective method for increasing CARE program participation. Additionally, leveraging with certain programs such as the LIHEAP, further helps by decreasing post enrollment verification (PEV) activities. Decreased PEV activity occurs because LIHEAP customers provide proof of eligibility when applying for LIHEAP and are automatically eligible for CARE based on categorical eligibility (CE) criteria and as such, are exempt from random PEV selection.

CARE leveraging and data sharing activities may also provide leads for SoCalGas' LIEE program. New CARE enrollments where the customer

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Resolution (Res.) E-3524 Ordering Paragraph (OP) 3 authorizes the energy utilities to change the income-eligibility guidelines for the CARE program pursuant to a communication issued by the Director of the Energy Division by May 1st of each year, with tariff revisions to be filed and become effective June 1st of each year.

automatically qualifies via CE or provides proof of income to the leveraging partner prior to enrollment in the program are considered *income-qualified* SoCalGas LIEE customer leads.

In October, data exchanges resulted in the following:

- 7,454 customers were enrolled through data received from Southern California Edison with 7,426 additional customers already on the CARE rate.
- 1,487 LIHEAP customers were enrolled in CARE with an additional 10,694 LIHEAP customers already on the CARE rate. Because LIHEAP verifies eligibility, these customers' PEV status is updated, therefore reducing attrition and increasing efficiency.
- 1,755 Los Angeles Department of Water and Power (LADWP)
   customers were enrolled in CARE with an additional 121 customers
   already on the CARE rate. Because LADWP implements up-front
   proof of eligibility, these customers' PEV status is updated, therefore
   reducing attrition and increasing efficiency.

#### 2.3. CARE Integration

For the month of October, SoCalGas received leads from its Customer Contact Center (CCC) and LIEE program resulting in the following CARE enrollments:

- CCC 5,123
- LIEE program 1,751

#### 2.4 CARE Capitation

During the month of October, a total of 94 customers were enrolled in CARE. Companion Line, one of SoCalGas' Capitation agencies, continues its work in underserved San Luis Obispo County focusing on low-income customers residing in mobile homes.

## 2.5 CARE Recertification Complaints

No CARE Recertification complaints were received during the month of October.

# 3. Appendix: LIEE Tables and CARE Tables

LIEE- Table 1- LIEE Program Expenses

LIEE- Table 2- LIEE Expenses & Energy Savings by Measures Installed

LIEE- Table 3- LIEE Average Bill Savings per Treated Home

LIEE- Table 4- LIEE Homes Treated

LIEE- Table 5- LIEE Customer Summary

LIEE- Table 6- LIEE Expenditures for Pilots and Studies

LIEE- Table 7- Whole Neighborhood Approach

CARE- Table 1- CARE Overall Program Expenses

CARE- Table 2- CARE Enrollment, Recertification, Attrition, and Penetration

**CARE- Table 3- CARE Verification** 

CARE- Table 4- Self Certification and Re-Certification

CARE- Table 5- Enrollment by County

CARE- Table 6- Recertification Results

**CARE- Table 7- Capitation Contractors** 

CARE- Table 8- Participants as of Month End

	A	В	С	D		E		F		G	Н	Т	1	J	К	L	М
1			•	•	•	L	EE.	Table 1 - LIE	ΕP	rogram Expe	nses						
2	Southern California Gas Company																
3	3 October 2010																
4			Authorized Bu	dget <sup>1</sup>			Curr	ent Month Ex	pen	ses		Υe	ar-To-Date Exp	enses	% of Budg	et Spent Year	-To-Date
5	LIEE Program:	Electric	Gas	Total	Ele	ctric		Gas		Total	Electri	с	Gas	Total	Electric	Gas	Total
6	Energy Efficiency											55,555	PHE COLUMN TO SERVICE STATE OF THE SERVICE STATE OF		100000000000000000000000000000000000000		
7	- Gas Appliances	\$ -	\$ 23,977,493	\$ 23,977,493	\$	-	\$	681,374	\$	681,374	\$	_ \$	8,035,457	\$ 8,035,457	0%	34%	34%
8	- Electric Appliances	\$ -	\$ -	\$ -	\$	-	\$	-	\$	-	\$	. \$	-	\$ -	0%	0%	0%
9	- Weatherization	\$ -	\$ 24,913,886	\$ 24,913,886	\$	-	\$	2,256,198	\$	2,256,198	\$	_ \$	27,292,358	\$ 27,292,358	0%	110%	110%
Ħ	- Outreach and	\$ -	\$ 16,940,532	\$ 16,940,532	\$	-	\$	1,001,815	\$	1,001,815	\$	\$	10,075,552	\$ 10,075,552	0%	59%	59%
10	Assessment	Ψ -									4	٦,			0 70	39 /6	35 /6
11	- In Home Energy Education	\$ -	\$ 2,153,100		\$	-	\$	125,903	\$	125,903	\$	- 4	1,213,185	\$ 1,213,185	0%	56%	56%
12	- Education Workshops	\$ -	\$ -	\$ -	\$	-	\$	-	\$	-	\$	- \$	-	\$ -	0%	0%	0%
13	- Pilot	\$ -	\$ 27,568	\$ 27,568	\$	-	\$		\$	-	\$	- \$	•	\$ -	0%	0%	0%
14	- Cool Centers	\$ -	\$ -	\$ -	\$	-	\$		\$	-	\$	- \$	-	\$ -	0%	0%	0%
	Energy Efficiency																
$\vdash$	TOTAL	\$ -	\$ 68,012,579	\$ 68,012,579	\$		\$	4,065,290	\$	4,065,290	\$	-   \$	46,616,552	\$ 46,616,552	0%	69%	69%
16			\$ 314,129	\$ 314,129	\$		\$	54.276	\$	54,276			entille:	12-11-11-11-11			
$\vdash$	Training Center <sup>3</sup>	\$ -	\$ 1,641,021	The state of the s	\$	_	\$	498	\$	498	\$	- \$	,	\$ 382,249	0%	122%	122%
18	Inspections	\$ -	\$ 1,050,293	. , ,	\$	_	\$	132,233	\$	132,233	\$	- \$		\$ 1,570,444	0%	96%	96%
۳	Marketing	\$ -			,			132,233	•	132,233	\$	- \$		\$ 547,576	0%	52%	52%
20	M&E Studies	\$ -	\$ 72,937	, , , ,	\$		\$	20.500	\$	20.500	\$	- \$	,	\$ 42,699	0%	59%	59%
21	Regulatory Compliance	\$ -	\$ 265,119			-	\$	32,590	\$	32,590	\$	- \$	,	\$ 285,742	0%	108%	108%
22	General Administration	\$ -	\$ 5,430,964		\$	-	\$	643,907	\$	643,907	\$	- \$	, , , .	\$ 4,419,431	0%	81%	81%
$\vdash$	CPUC Energy Division	\$ -	\$ 85,774	\$ 85,774	\$	-	\$	1,802	\$	1,802	\$	- \$	18,223	\$ 18,223	0%	21%	21%
24																	
25	TOTAL PROGRAM COSTS	\$ -	¢ 76 872 946	\$ 76,872,816	<b> </b>	-	\$	4,930,596	\$	4,930,596	¢	-   \$	53 882 046	\$ 53,882,916	0%	70%	70%
26	00010	· ·	Ψ 10,012,010	ψ 10,012,010	l <sup>o</sup>	-				E Program B	*	- <sub> </sub>	33,002,310	Ψ 33,002,316	U 7/6	10/6	10 76
27	Indirect Costs <sup>2</sup>				\$	-	\$	308,813		308,813		1	2,746,406	\$ 2,746,406			
28													_,,	, , , , , , , ,		(	
$\vdash \vdash$	NGAT Costs						\$	160,223	\$	160,223		\$	1,920,494	\$ 1,920,494			
30	Base Budget reflects P	/2009 Ann	ual Base and do	es not include C	arry-0	Over f	unds										
	The Indirect Costs inclu	te Indirect Costs included in this category (Pension & Benefits, Workmans Comp, Public Liability & Property Damage, Fleet, Purchasing & Warehouse) are included in base margin and therefore are															

| 2 The Indirect Costs included in this category (Pension & Benefits, Workmans Comp, Public Liability & Property Dama ont included in the LIEE/DAP Total Program Costs.

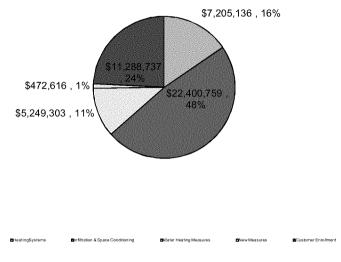
| 32 | 3 | Carry-over funds will be used to cover over-expenditures in the Training Center budget category.

33 Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	В	С	D	E	F	G	Н			
	LIEE E	•	and Energy thern Califo	Table 2 Savings by Irnia Gas Co ber 2010		nstalled					
2	Year-To-Date Completed & Expensed Installations										
3	Measures	Units	Quantity Installed	kWh (Annual)	kW (Annual) <sup>1</sup>	Therms (Annual)	Expenses	% of Expenditure			
	Heating Systems Furnaces	Each	7,455			18,812	\$7,205,135.79	15%			
6	Cooling Measures	H. Carrie	1,400			10,012	ψ1,200,100.10	10 /0			
	A/C Replacement - Room A/C Replacement - Central	Each Each									
9	A/C Tune-up - Central	Each									
	A/C Services - Central Heat Pump	Each Each									
12	Evaporative Coolers	Each									
	Evaporative Cooler Maintenance Infiltration & Space Conditioning	Each									
	Envelope and Air Sealing Measures	Home	70,424			426,255	\$ 16,665,301	36%			
	Duct Sealing	Home	1,520			32,989	\$ 1,673,698	4%			
	Attic Insulation Water Heating Measures	Home	4,586	9/1111111111111111111111111111111111111		191,496	\$ 4,061,760	9%			
19	Water Heater Conservation Measures	Home	72,393			954,712	\$ 4,418,982	9%			
	Water Heater Replacement - Gas Water Heater Replacement - Electric	Each Each	826			9,970	\$ 830,321	2%			
22	Tankless Water Heater - Gas	Each									
_	Tankless Water Heater - Electric Lighting Measures	Each					massmassmasses en en en en en				
25	CFLs	Each									
	Interior Hard wired CFL fixtures	Each									
	Exterior Hard wired CFL fixtures Torchiere	Each Each									
	Refrigerators						7)(5/E)	#			
	Refrigerators -Primary Refrigerators - Secondary	Each Each									
32	Pool Rumps										
	Pool Pumps New Measures	Each									
35	Forced Air Unit Standing Pilot Change Out	Each	102			4,488	\$ 31,801	0%			
	Furnace Clean and Tune High Efficiency Clothes Washer	Each Each	7,012			19,677	\$ 440,815	1%			
	Microwave	Each									
	Thermostatic Shower Valve	Each									
	LED Night Lights Occupancy Sensor	Each									
42	Pilots		(messmessmessmessm		\$70,000,000,000,000			-0/2010/10/00/00/00/00/00/00/00/00/00/00/00/			
	A/C Tune-up Central Interior Hard wired CFL fixtures	Home Each									
45	Ceiling Fans	Each									
	In-Home Display Programmable Controllable Thermostat	Each Each									
48	Forced Air Unit	Each									
	Microwave High Efficiency Clothes Washer										
51											
	Customer Enrollment Outreach & Assessment	Home	87,707			a, essencia de astronomiento de la constanta d	\$ 10.075.552	22%			
54	In-Home Education	Home	87,707 83,477				\$ 10,075,552 \$ 1,213,185	3%			
55		Participant									
56 57								1677			
58	Total Savings/Expenditures					1,658,399	\$ 46,616,551	100%			
59 60	Homes Weatherized	Home	77,773								
61											
62 63	Homes Treated - Single Family Homes Treated	Home	62,132								
64	- Multi-family Homes Treated	Home	19,470								
	- Mobile Homes Treated	Home	6,105 <b>87,707</b>								
66 67	- Total Number of Homes Treated # Eligible Homes to be Treated for PY <sup>2</sup>	Home Home	143,540								
68	% OF Homes Treated	%	61%								
69 70	- Total Master-Metered Homes Treated	Home	10,687								
71	- Lotal Master-Metered Homes Treated <sup>1</sup> Energy savings is based on the 2005 Load Impact		10,007	I							
72	<sup>2</sup> Based on Attachment H of D0811031										
73	A			4		d man	TD adjustest-				
74	Any required corrections/adjustments are reported	erein and st	iperseae resul	is reported in pr	ior months an	u may reflect Y	ט adjustments.				

PIE CHART 1- Expenses by Measures Category For October 2010





	A		В							
1	LIEE Table 3 - Average Bill Savings per Treated Home Southern California Gas Company October 2010									
2	Year-to-date Installations - Expensed									
3										
4	Annual kWh Savings		n/a							
5	Annual Therm Savings	1,658,399								
6	Lifecycle kWh Savings		n/a							
7	Lifecycle Therm Savings	16	,069,405							
8	Current kWh Rate	\$	0.11							
9	Current Therm Rate	\$	1.01							
10	Number of Treated Homes		87,707							
11	Average 1st Year Bill Savings / Treated Home	\$	19.61							
12	Average Lifecycle Bill Savings / Treated Home	\$	153.77							
13	Any required corrections/adjustments are reported herein and results reported in prior months and may reflect YTD adjustm	-	ersede							

	A	В	С	D	E	F	G			
				E Homes Tre						
		Southe		ia Gas Com	pany					
			Octobe	r 2010						
1										
2	County Eligible Customers Homes Treated Year-To-Date									
3		Rural	Urban	Total	Rural	Urban	Total			
4	Fresno	705	10,335	11,039	30	1,419	1,449			
5	Imperial	15,959	256	16,215	87	4	91			
6	Kern	33,472	8,810	42,282	2,480	265	2,745			
7	Kings	15,485	15	15,499	1,525		1,525			
8	Los Angeles	5,289	965,600	970,890	325	48,285	48,610			
9	Orange	0	184,690	184,690		2,974	2,974			
10	Riverside	43,417	184,019	227,436	1,034	8,646	9,680			
11	San Bernardino	8,426	152,842	161,268	178	11,009	11,187			
12	San Luis Obispo	26,285	220	26,505	517		517			
13	Santa Barbara	14,345	21,732	36,077	232	238	470			
14	Tulare	42,099	13,173	55,271	6,475	1,723	8,198			
15	Ventura	6,870	48,619	55,489	28	233	261			
16										
17	Total	212,352	1,590,308	1,802,661	12,911	74,796	87,707			
40	Any required corrections		re reported he	rein and supers	sede results	reported in p	rior months			

	Α	В	С	D	E	l F	G	Н	<del></del>		K	1	М	ΙN	Ιο	P	Γο
	A	Б	C	D	_ <u>_</u>	Г			ļ ļ	J		L	IVI	IN .	0	<u> </u>	<u> </u>
										tomer Su	_						
							Sout			Sas Comp	oany						
1								- 0	tober 20	)10 T							
2	Gas & Electric Gas Only Electric Only Total																
3		# of YTD Homes				# of YTD Homes				# of YTD Homes				# of YTD Homes			
4	Month	Treated	Therm	kWh	kW	Treated	Therm	kWh	kW	Treated	Therm	kWh	kW	Treated	Therm	kWh	kW
5	Jan-10	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
6	Feb-10	0	0	0	0	2,552	38,887	0	0	0	0	0	0	2,552	38,887	0	0
7	Mar-10	0	0	0	0	18,427	343,393	0	0	0	0	0	0	18,427	343,393	0	0
8	Apr-10	0	0	0	0	28,109	536,950	0	0	0	0	0	0	28,109	536,950	0	0
9	May-10	0	0	0	0	37,973	705,318	0	0	0	0	0	0	37,973	705,318	0	0
10	Jun-10	0	0	0	0	49,836	930,499	0	0	0	0	0	0	49,836	930,499	0	0
11	Jul-10	0	0	0	0	59,619	1,131,986	0	0	0	0	0	0	59,619	1,131,986	0	0
12	Aug-10	0	0	0	0	69,388	1,326,765	0	0	0	0	0	0	69,388	1,326,765	0	0
13	Sep-10	0	0	0	0	78,534	1,522,502	0	0	0	0	0	0	78,534	1,522,502	0	0
14	Oct-10	0	0	0	0	87,707	1,658,399	0	0	0	0	0	0	87,707	1,658,399	0	0
15	Nov-10																
16	Dec-10																
17	_	igures for each month are YTD. December results should approximate calendar year results. Therms and kWh savings are annual figures. Total Energy Impacts for all fuel pes should equal YTD energy impacts that are reported every month Table 2L.															
18	Any requi	red correc	tions/adjus	stments ar	e reported	l herein an	d supersede	results re	ported in	prior montl	ns and ma	y reflect Y	TD adjust	ments.			

	А	В	С	D	E	F	G	Н	I	J	K	L	М
1				L	IEE Table	6 - Expendi	tures for P	ilots and St	udies				
2					Sou	thern Calif		Company					
3							ber 2010						
4		Autho	rized 3-Year	Budget	Curre	nt Month Ex	penses	Expense	es Since Jan	uary 1, 2009	% of 3	-Year Budge	t Spent
5		Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Pilots:												
7	FAU Pilot	\$ -	\$ 924,203	\$ 924,203	\$ -	\$ -	\$ -	\$ -	\$ 109,834	\$ 109,834	0%	12%	12%
8													
9													
10	Total Pilots	\$ -	\$ 924,203	\$ 924,203	\$ -	\$ -	\$ -	\$ -	\$ 109,834	\$ 109,834	0%	12%	12%
11													
12	Studies:												
13	Non-Energy Benefits	\$ -	\$ 90,000	\$ 90,000	\$ -	\$ -	\$ -	\$ -	\$ 12,566	\$ 12,566	0%	14%	14%
14	Process Evaluation	\$ -	\$ 62,500	\$ 62,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
15	Impact Evaluation <sup>1</sup>	\$ -	\$ 150,000	\$ 150, <b>0</b> 00	\$ -	\$ -	\$ -	\$ -	\$ 41,319	\$ 41,319	0%	28%	28%
16													
17													
18	Total Studies	\$ -	\$ 302,500	\$ 302,500	\$ -	\$ -	\$ -	\$ -	\$ 53,885	\$ 53,885	0%	18%	18%
19	<sup>1</sup> Budget funds are carrie	d over from	the 2007-200	8 LIEE Fundi	ng Cycle								
20	Any required corrections	/adjustments	are reported	herein and s	upersede re	esults reporte	d in prior mo	nths and may	reflect YTD	adjustments.			

	A	В	С	D	E
1		E Table 7	<u> </u>		_
2		borhood Approach			
3		fornia Gas Company	<i>(</i>		
4		ober 2010			
5	A	В	С	D	E
		Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	93292-39 - Synergy	296		65	18
	93292-73 - Synergy	261	93	17	33
	93292-96 - Synergy	163	85	39	8
_	91768-25 - Quality Conservation Services	260	142	19	1
	91768-34 - Quality Conservation Services 91768-35 - Quality Conservation Services	288 265	200 176	172 154	13 48
_	91768-36 - Quality Conservation Services	325	176	154	29
_	91768-37 - Quality Conservation Services	72	55	45	4
	91768-38 - Quality Conservation Services	40	32	9	4
_	93646-93 - Proteus Inc.	243	168	43	0
17	91766-36 - Richard Heath Associates	402	292	225	19
18	91766-37 - Richard Heath Associates	517	322	308	19
19	91766-38 - Richard Heath Associates	252	149	106	14
	92346-48 MHP - Synergy	404	118	18	3
	93277-15 - Synergy	300	151	11	15
	93277-16 - Synergy	190	111	25	9
	93277-17 - Synergy	390	194	144	2
	93277-18 - Synergy	332 234	145 95	24 34	25 2
	93277-19 - Synergy 93277-26 - Synergy	234	144	50	8
	93277-20 - Synergy 93277-27 - Synergy	224	163	45	11
	93277-28 - Synergy	184	139	50	5
-	93277-34 - Synergy	460	160	13	6
	93277-44 - Synergy	227	119	73	8
31	93277-45 - Synergy	231	116	24	6
_	93277-46 - Synergy	221	57	8	4
$\overline{}$	93277-47 - Synergy	297	76	16	14
	93277-48 - Synergy	298	156	48	15
	93277-49 - Synergy	141	73	23	8
	93277-72 - Synergy	415	149	37 152	28
	90242-51 - The East Los Angeles Community Union 90242-52 - The East Los Angeles Community Union	499 360	195 159	93	3
	90280-78 - The East Los Angeles Community Union	225	66	73	1
	90280-79 - The East Los Angeles Community Union	381			
	90280-80 - The East Los Angeles Community Union	260		102	4
42	90280-82 - The East Los Angeles Community Union	240	85	79	4
43	90301-31 - The East Los Angeles Community Union	518	219	63	7
_	90302-13 - The East Los Angeles Community Union	355	129	7	28
	90302-18 - The East Los Angeles Community Union	369	203	26	9
	90305-12 - The East Los Angeles Community Union	319	108	11	5
_	90305-24 - The East Los Angeles Community Union	194 256	83 61	13 79	5
	90723-21 - The East Los Angeles Community Union 90723-23 - The East Los Angeles Community Union	256		95	7 14
	90723-24 - The East Los Angeles Community Union	454	230	164	24
	90723-26 - The East Los Angeles Community Union	334	150	101	24
	90723-27 - The East Los Angeles Community Union	428	163	184	14
	90723-28 - The East Los Angeles Community Union	73	24	27	0
_	90723-34 - The East Los Angeles Community Union	85	51	34	3
	90723-35 - The East Los Angeles Community Union	496	249	169	30
	90723-36 - The East Los Angeles Community Union	158	64	42	8
	90723-41 - The East Los Angeles Community Union	40	23	8	1
	90723-42 - The East Los Angeles Community Union	107	63	55	1
	90723-43 - The East Los Angeles Community Union	217 407	87 123	69 121	12 25
_	90723-44 - The East Los Angeles Community Union 90723-45 - The East Los Angeles Community Union	266	132	60	25
	90723-45 - The East Los Angeles Community Union	411	154	152	10
_	90723-52 - The East Los Angeles Community Union	158	75	48	3
-	90723-61 - The East Los Angeles Community Union	317	149	20	1
-	92501-26 - The East Los Angeles Community Union	225	73	13	1
_	92501-27 - The East Los Angeles Community Union	285	209	35	
	92501-28 - The East Los Angeles Community Union	51	31	12	0
68	92501-29 - The East Los Angeles Community Union	294	177	55	
69	92501-31 - The East Los Angeles Community Union	425	205	17	1

	A	В	С	l D	E
1		EE Table 7	<u> </u>		
2		hborhood Approach			
3	_	ifornia Gas Company	<i>I</i>		
4		tober 2010	,		
5	A	В	С	D	E
		Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
70	92501-32 - The East Los Angeles Community Union	40	31	2	0
	92501-34 - The East Los Angeles Community Union	230	116	17	2
72	92501-39 - The East Los Angeles Community Union	148	40	7	8
73	92501-41 - The East Los Angeles Community Union	112	75	2	2
74	92503-21 - The East Los Angeles Community Union	407	205	69	16
	92503-26 - The East Los Angeles Community Union	361	177	48	1
76	92503-27 - The East Los Angeles Community Union	346		35	0
	92503-32 - The East Los Angeles Community Union	238	100	32	2
	92503-33 - The East Los Angeles Community Union	256	76	25	2
	92503-37 - The East Los Angeles Community Union	181	79	51	1
	92503-38 - The East Los Angeles Community Union	378		55	18
	92503-40 - The East Los Angeles Community Union	501	122	69	4
	92503-80 - The East Los Angeles Community Union	209	137	3	0
	92504-12 - The East Los Angeles Community Union	454	116		14
	92504-14 - The East Los Angeles Community Union	166	64	6	10
	92504-15 - The East Los Angeles Community Union	456	176		37
	92504-16 - The East Los Angeles Community Union 92504-17 - The East Los Angeles Community Union	486 280	219 88	192 21	4 6
	92504-17 - The East Los Angeles Community Union 92504-18 - The East Los Angeles Community Union	404	136		12
	92504-19 - The East Los Angeles Community Union	222	80	16	12
	92504-20 - The East Los Angeles Community Union	384	164	126	12
	92504-21 - The East Los Angeles Community Union	361	118	73	8
	92504-22 - The East Los Angeles Community Union	592	221	19	5
	92504-23 - The East Los Angeles Community Union	336	129	31	6
	92504-24 - The East Los Angeles Community Union	418	138	84	10
	92504-25 - The East Los Angeles Community Union	108	57	15	8
	92504-26 - The East Los Angeles Community Union	424	221	23	2
	92504-27 - The East Los Angeles Community Union	104	47	2	0
	92504-28 - The East Los Angeles Community Union	275	95	31	6
99	92504-29 - The East Los Angeles Community Union	548	208	45	8
100	92504-30 - The East Los Angeles Community Union	381	95	50	14
101	92504-31 - The East Los Angeles Community Union	233	100	29	4
	92505-11 - The East Los Angeles Community Union	285	108	33	26
103	92505-12 - The East Los Angeles Community Union	281	110	73	5
-	92505-13 - The East Los Angeles Community Union	394			18
	92505-14 - The East Los Angeles Community Union	440		83	
	92505-15 - The East Los Angeles Community Union	442	134	106	
	92505-16 - The East Los Angeles Community Union	241	97	122	1
	92505-17 - The East Los Angeles Community Union	375		52	8
	92505-20 - The East Los Angeles Community Union	295			18
	92505-22 - The East Los Angeles Community Union	458			16 10
-	92505-23 - The East Los Angeles Community Union	363 429	103 126		
	92505-24 - The East Los Angeles Community Union 92505-25 - The East Los Angeles Community Union	429		56	
_	92505-26 - The East Los Angeles Community Union	288		70	18
	92505-27 - The East Los Angeles Community Union	247	108	15	
	92505-28 - The East Los Angeles Community Union	181	84	23	5
-	92505-29 - The East Los Angeles Community Union	446			16
	92505-30 - The East Los Angeles Community Union	236		29	12
	92506-11 - The East Los Angeles Community Union	450		12	0
	92506-12 - The East Los Angeles Community Union	412		5	
	92506-17 - The East Los Angeles Community Union	281	92	9	
	92506-18 - The East Los Angeles Community Union	371	89	12	1
	92506-20 - The East Los Angeles Community Union	410		23	2
	92506-22 - The East Los Angeles Community Union	61	17	5	
	92506-23 - The East Los Angeles Community Union	630	217	28	2
126	92506-28 - The East Los Angeles Community Union	148	59	6	
127	92506-63 - The East Los Angeles Community Union	29	17	6	0
128	92507-33 - The East Los Angeles Community Union	165	119		1
129	92507-35 - The East Los Angeles Community Union	320	209		2
	92507-41 - The East Los Angeles Community Union	199	134		4
	92507-42 - The East Los Angeles Community Union	117	80	31	5
132	92507-43 - The East Los Angeles Community Union	362	259	123	0

	A	В	С	Гр	E
1		E Table 7	<u> </u>		
2		borhood Approach			
3	_	fornia Gas Company	<b>/</b>		
4		ober 2010	•		
5	Α	В	С	D	E
		Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
133	92507-49 - The East Los Angeles Community Union	170	-	41	1
134	92507-50 - The East Los Angeles Community Union	203	148	73	2
135	92507-51 - The East Los Angeles Community Union	276	150	127	8
136	92507-55 - The East Los Angeles Community Union	150	90	57	3
	92507-56 - The East Los Angeles Community Union	313	184	105	14
	92507-57 - The East Los Angeles Community Union	301	155		10
$\overline{}$	92507-58 - The East Los Angeles Community Union	405		25	6
	92703-28 - The East Los Angeles Community Union	224	94	24	29
$\overline{}$	92703-35 - The East Los Angeles Community Union	78	36	6	11
	92703-42 - The East Los Angeles Community Union	270	144		29
	92703-43 - The East Los Angeles Community Union	121	64	51	0
	92703-44 - The East Los Angeles Community Union	354	174	46	33
	92704-16 - The East Los Angeles Community Union	71	40	10	10
-	92704-28 - The East Los Angeles Community Union	147	55 127	30 96	10
	92704-29 - The East Los Angeles Community Union 93616-96 - Proteus Inc.	180	8		1
-	93616-97 - Proteus Inc.	152	93	25	9
-	93662-25 - Proteus Inc.	118		25	5
-	91766-13 - Richard Heath Associates	212	148		
-	91766-14 - Richard Heath Associates	174	126		20
$\blacksquare$	91766-15 - Richard Heath Associates	85	70	49	1
-	91766-17 - Richard Heath Associates	32	26	0	Ö
-	91766-20 - Richard Heath Associates	54	38	30	0
156	91766-26 - Richard Heath Associates	328	200	185	20
157	91766-27 - Richard Heath Associates	337	206	210	14
158	91766-29 - Richard Heath Associates	200	124	117	2
159	91766-30 - Richard Heath Associates	197	122	96	16
-	91766-39 - Richard Heath Associates	269	168	89	58
	92703-46 - The East Los Angeles Community Union	320	121	54	28
$\overline{}$	92703-47 - The East Los Angeles Community Union	181	69	33	1
-	92509-67 - American Insulation	348			18
-	93215-17 - Garcia and Sons	58	40	2	0
$\vdash$	93241-15 - Garcia and Sons	202	140 37	86 20	28 14
$\vdash$	93308-22 - Garcia and Sons	115			
$\vdash$	93618-20 - Garcia and Sons 93227 - Highland Energy Services	90			13 2
	93265-97 - Highland Energy Services	106			
	93266-97 - Highland Energy Services	32	19		7
	93267-94 - Highland Energy Services	49			
-	93267-95 - Highland Energy Services	201	130		
	93267-96 - Highland Energy Services	351	233	72	
	93267-97 - Highland Energy Services	135		33	17
	91744-17 - The East Los Angeles Community Union	404	143	159	15
176	91744-18 - The East Los Angeles Community Union	324			18
	91744-24 - The East Los Angeles Community Union	438			18
-	91744-34 - The East Los Angeles Community Union	470			4
	91744-35 - The East Los Angeles Community Union	184		65	
	91746-10 - The East Los Angeles Community Union	440			
	91746-11 - The East Los Angeles Community Union	418			2
	91746-12 - The East Los Angeles Community Union	352	127	174	3
-	91746-13 - The East Los Angeles Community Union	357	134		7
	91746-17 - The East Los Angeles Community Union	330			4
	91746-19 - The East Los Angeles Community Union 91746-20 - The East Los Angeles Community Union	517 340	242 94	245 149	9
	91746-21 - The East Los Angeles Community Union	613		268	14
$\overline{}$	91746-23 - The East Los Angeles Community Union	199			
	91746-26 - The East Los Angeles Community Union	263			6
=	92543-42 - The East Los Angeles Community Union	62	37	10	
	92543-43 - The East Los Angeles Community Union	211	134	42	10
	92543-44 - The East Los Angeles Community Union	38			
_	92543-45 - The East Los Angeles Community Union	76			
-	92543-59 - The East Los Angeles Community Union	441	255		
	92543-60 - The East Los Angeles Community Union	423			

	Λ	В	С	D	E
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1	4				
2	•	borhood Approach			
3	4	fornia Gas Company	<i>!</i>		
4		ober 2010			
5	A	В	С	D	E
		Total Residential	Total Estimated	Total Treated	Total Treated
	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	92543-61 - The East Los Angeles Community Union	381		104	13
	92543-71 - The East Los Angeles Community Union	343	193	57	13
198	92543-72 - The East Los Angeles Community Union	376	177	83	27
199	92543-81 - The East Los Angeles Community Union	134	57	34	9
200	92703-21 - The East Los Angeles Community Union	343	173	33	27
201	92703-29 - The East Los Angeles Community Union	310	158	27	14
202	92703-36 - The East Los Angeles Community Union	200	100	28	20
203	92703-37 - The East Los Angeles Community Union	222	121	49	24
	92707-11 - The East Los Angeles Community Union	359	150	45	4
_	92707-12 - The East Los Angeles Community Union	186	72	12	1
	92707-13 - The East Los Angeles Community Union	246	67	15	2
	92707-14 - The East Los Angeles Community Union	210	59	29	9
	92707-16 - The East Los Angeles Community Union	276	100	24	1
	92707-20 - The East Los Angeles Community Union	287	172	68	1
	92707-20 - The East Los Angeles Community Union	236	89	21	2
	92707-23 - The East Los Angeles Community Union	216	112	27	8
	92707-26 - The East Los Angeles Community Union	419	158	49	4
	92707-26 - The East Los Angeles Community Union	282	106	36	4
	92707-28 - The East Los Angeles Community Union	274	116		31
	92707-29 - The East Los Angeles Community Union	381	173	60	52
_		<u> </u>	<b>.</b>		
	92707-30 - The East Los Angeles Community Union	290	141	56	27
	92707-32 - The East Los Angeles Community Union	307	123	47	1
	92553-35 - The East Los Angeles Community Union	504	184	192	28
	92553-39 - The East Los Angeles Community Union	430	217	161	8
	92553-58 - The East Los Angeles Community Union	375	179	116	12
	92553-67 - The East Los Angeles Community Union	219	89	83	6
	92335-38 - Quality Conservation Services	238	134	64	84
_	93309-47 - Garcia and Sons	68	16	0	1
	93309-70 - Garcia and Sons	15	7	0	0
_	90701-18 - FCI Management Consultants	484	234	264	8
	92410-12 - Synergy	198	122	65	4
_	92410-14 - Synergy	154	94	76	1
	92410-16 - Synergy	61	36	10	2
	92410-17 - Synergy	87	73		3
	92410-18 - Synergy	154			
231	92543-13 - Synergy	103		0	
	92543-14 - Synergy	162	117	16	0
233	92543-15 - Synergy	63	38	39	0
234	92543-17 - Synergy	279	137	40	2
	92543-18 - Synergy	117	62	31	1
	92543-20 - Synergy	124	63	4	1
	92543-26 - Synergy	377	240	100	4
	92543-27 - Synergy	274	193	58	0
239	92543-28 - Synergy	152	109	23	
240	92543-29 - Synergy	126	91	67	2
	92543-30 - Synergy	472	304	209	2 2 2
	92543-31 - Synergy	13	8	3	0
_	92543-38 - Synergy	62	47	18	
	92543-39 - Synergy	143	104	48	1
	92543-40 - Synergy	136	102	54	1
	92543-41 - Synergy	221	165	85	0
_	92543-46 - Synergy	21	16	12	1
	92543-48 - Synergy	63	37	11	Ö
	92543-51 - Synergy	37	20	19	0
	92543-56 - Synergy	52	26	9	1
	92543-57 - Synergy	319	146		9
	92543-58 - Synergy	475	276	81	8
	92543-62 - Synergy	50	26	14	0
		9	5	14	0
	92543-65 - Synergy	· ·			0
	92543-67 - Synergy	21	12	5	
	92543-68 - Synergy	443		168	4
257	92543-69 - Synergy	666			1
258	92543-70 - Synergy	400	231	137	1

	A	В	С	D	Е
1		EE Table 7			
2		hborhood Approach			
3		ifornia Gas Company	/		
4		tober 2010	•		
5	A	В	С	D	E
		Total Residential	Total Estimated	Total Treated	Total Treated
	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	92543-73 - Synergy	30	16		
	92543-74 - Synergy	34	18	6	
	92543-76 - Synergy	265	135	13	
	92543-78 - Synergy	409	194	50	3
-	92543-79 - Synergy	169 337	84 172	24 53	3
	92543-80 - Synergy 92543-86 - Synergy	86	64	45	
	92543-87 - Synergy	158	32	0	
	92543-88 - Synergy	158	118	47	4
$\overline{}$	92571-25 - Synergy	308	143	183	3
	92571-26 - Synergy	538	255	250	2
	92571-27 - Synergy	491	233	265	1
	92571-28 - Synergy	393	177	162	3
	92571-29 - Synergy	605	269	346	
	92571-32 - Synergy	22	10	5	
	92571-34 - Synergy 92571-46 - Synergy	369 584	175 272	203 318	1 8
	92571-46 - Synergy 92571-47 - Synergy	277	131	146	0
	93618-19 - Highland Energy Services	158	104	49	2
	93618-21 - Highland Energy Services	71	46	25	2
	93618-22 - Highland Energy Services	138	89	60	13
	93618-23 - Highland Energy Services	60	39	20	2
	93618-24 - Highland Energy Services	210		105	15
	93618-25 - Highland Energy Services	228	127	95	1
	93618-26 - Highland Energy Services	141	101	53	11
	93618-27 - Highland Energy Services	313	212	131	7
	93618-28 - Highland Energy Services	232	142 87	92 84	17 15
	93618-29 - Highland Energy Services 93618-90 - Highland Energy Services	139	44	16	
	93654-26 - Highland Energy Services	87	54	12	0
	93654-29 - Highland Energy Services	47	29	6	
	93654-30 - Highland Energy Services	145	91	36	
291	93654-31 - Highland Energy Services	355	265	108	4
292	93654-34 - Highland Energy Services	118	74	24	1
	93654-35 - Highland Energy Services	332	191	94	
	93654-40 - Highland Energy Services	384			
	93654-42 - Highland Energy Services	161		64	
	93654-43 - Highland Energy Services	71	52	38	
	93215-42 - Staples and Associates 93263-35 - Staples and Associates	264 226		23 19	
	93309-15 - Staples and Associates	365		17	0
	93309-25 - Staples and Associates	201	77	9	
	93561-13 - Staples and Associates	155	93	28	
	93561-14 - Staples and Associates	109		19	8
-	93561-15 - Staples and Associates	114		36	
	93561-16 - Staples and Associates	209	107	15	
	93561-17 - Staples and Associates	111	60	15	
	91706-32 - Richard Heath Associates	370		85	
	91768-28 - Richard Heath Associates	299		132	
-	91768-29 - Richard Heath Associates 91768-30 - Richard Heath Associates	467 263	253 148	199 87	30 20
-	91768-31 - Richard Heath Associates	213			
	91744-20 - Richard Heath Associates	215	103		
	91744-51 - Richard Heath Associates	27	16		
	91744-56 - Richard Heath Associates	301	164		0
314	91746-29 - Richard Heath Associates	27	15		0
	90044-52 - Reliable Energy Management	409		106	
	91352-18 - FCI Management Consultants	405		122	2
	90602-15 - Richard Heath Associates	274	155		5
-	91766-12 - Richard Heath Associates	115			
-	91766-21 - Richard Heath Associates	127	85		
-	91766-22 - Richard Heath Associates	31		15	
321	91766-23 - Richard Heath Associates	23	16	4	1

	A	В	С	D	E
1		E Table 7			
2	Whole Neigh	borhood Approach			
3		ornia Gas Company	<i>(</i>		
4	Octo	ober 2010			
5	A	В	С	D	E
		Total Residential	Total Estimated	Total Treated	Total Treated
	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted 91766-24 - Richard Heath Associates	Customers 34	Eligible 19	2002-2010	Year-to-Date
	91766-25 - Richard Heath Associates	335	176	11 151	6
-	91766-28 - Richard Heath Associates	389	236	246	
	91766-31 - Richard Heath Associates	136	87	64	0
	91766-32 - Richard Heath Associates	107	70	67	1
-	91766-33 - Richard Heath Associates	124	83	74	3
-	91766-34 - Richard Heath Associates	180	117	114	
-	91766-35 - Richard Heath Associates	234	173	163	9
	91766-40 - Richard Heath Associates 91766-43 - Richard Heath Associates	126 226	71 134	43 121	8
	91766-44 - Richard Heath Associates	503	295	246	
	91766-45 - Richard Heath Associates	501	353	354	1
-	91766-46 - Richard Heath Associates	544	241	294	4
335	91766-53 - Richard Heath Associates	313	149	144	5
	91766-54 - Richard Heath Associates	338	161	156	
	91766-60 - Richard Heath Associates	231	139	136	1
	91768-23 - Richard Heath Associates	268	0	74	1
$\overline{}$	91768-24 - Richard Heath Associates 91768-25 - Richard Heath Associates	251 263	74 151	102 21	5 2
	91761-57 - Synergy	516	186	161	0
	92223-17 - The East Los Angeles Community Union	557	247	91	1
343	92223-19 - The East Los Angeles Community Union	250	109	31	0
-	92223-20 - The East Los Angeles Community Union	514	222	8	
	92223-23 - The East Los Angeles Community Union	214	136	35	
	92223-24 - The East Los Angeles Community Union	470 305	272 189	76 93	
	92223-25 - The East Los Angeles Community Union 92223-57 - The East Los Angeles Community Union	156	97	35	
$\overline{}$	92223-77 - The East Los Angeles Community Union	47	19	0	
	92223-78 - The East Los Angeles Community Union	124	77	1	6
	92223-83 - The East Los Angeles Community Union	112	0	0	0
	92223-84 - The East Los Angeles Community Union	404	0	5	
	92551-13 - The East Los Angeles Community Union	59	21	21	0
	92551-19 - The East Los Angeles Community Union	460	161	75	
	92551-36 - The East Los Angeles Community Union 92551-40 - The East Los Angeles Community Union	445 395			
	92551-45 - The East Los Angeles Community Union	378			
	92551-46 - The East Los Angeles Community Union	461	182	197	
	92551-69 - The East Los Angeles Community Union	346	144	116	4
360	92551-70 - The East Los Angeles Community Union	466	130	101	10
	92551-76 - The East Los Angeles Community Union	266		102	
	92553-12 - The East Los Angeles Community Union	91	26	11	
	92553-17 - The East Los Angeles Community Union 92553-18 - The East Los Angeles Community Union	121 326	62	35 53	
	92553-18 - The East Los Angeles Community Union 92553-23 - The East Los Angeles Community Union	126	118 80	35	
	92553-24 - The East Los Angeles Community Union	83	31	34	
	92553-28 - The East Los Angeles Community Union	495	324	144	
	92553-29 - The East Los Angeles Community Union	223	96	71	0
369	92553-30 - The East Los Angeles Community Union	176	141	113	
	92553-31 - The East Los Angeles Community Union	335	242	162	
-	92553-32 - The East Los Angeles Community Union	446	143	150	
	92553-33 - The East Los Angeles Community Union	494 527	247 244	209 213	
	92553-34 - The East Los Angeles Community Union 92553-35 - The East Los Angeles Community Union	506		206	
	92553-36 - The East Los Angeles Community Union	69	29	24	
	92553-37 - The East Los Angeles Community Union	377	232	161	Ö
	92553-38 - The East Los Angeles Community Union	500	226		5
	92553-39 - The East Los Angeles Community Union	432	222	166	8
	92553-41 - The East Los Angeles Community Union	397	250	102	
	92553-42 - The East Los Angeles Community Union	326	195	135	
	92553-43 - The East Los Angeles Community Union	448	198		
_	92553-44 - The East Los Angeles Community Union 92553-47 - The East Los Angeles Community Union	396 544	128 173	133 104	
	92553-47 - The East Los Angeles Community Union	442	161	104	
JU4	02000-40 - The Last Los Angeles Continunity Union	1 442	101	101	1 3

1		В	С	D	E
_		E Table 7			
2	_	borhood Approach			
3		fornia Gas Company ober 2010	<i>'</i>		
4 5	A	B B	С	D	E
H		Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
385	92553-49 - The East Los Angeles Community Union	498	178	162	0
-	92553-50 - The East Los Angeles Community Union	407	185	125	1
-	92553-51 - The East Los Angeles Community Union	31	13	10	0
=	92553-52 - The East Los Angeles Community Union	258 133	82 60	33 42	1
${}$	92553-53 - The East Los Angeles Community Union 92553-54 - The East Los Angeles Community Union	117	70	25	0
-	92553-56 - The East Los Angeles Community Union	561	230	173	0
-	92553-57 - The East Los Angeles Community Union	44	24	24	0
	92553-58 - The East Los Angeles Community Union	382	192	129	12
$\overline{}$	92553-59 - The East Los Angeles Community Union	485	160	145	0
-	92553-60 - The East Los Angeles Community Union	237	140 174	103 92	0
	92553-62 - The East Los Angeles Community Union 92553-64 - The East Los Angeles Community Union	298 87	31	39	2
-	92553-67 - The East Los Angeles Community Union	224	96	91	3
-	92553-68 - The East Los Angeles Community Union	410		71	4
400	92553-69 - The East Los Angeles Community Union	541	0	19	0
401	92553-71 - The East Los Angeles Community Union	457	166	125	0
	92553-77 - The East Los Angeles Community Union	147	118	92	1
-	92553-78 - The East Los Angeles Community Union	468	169	160	4
	92553-80 - The East Los Angeles Community Union 92553-82 - The East Los Angeles Community Union	265 148	199 108	144 42	0
	92553-83 - The East Los Angeles Community Union	233	169	83	0
	92553-84 - The East Los Angeles Community Union	426	182	183	0
	92553-85 - The East Los Angeles Community Union	119	66	33	0
	92553-87 - The East Los Angeles Community Union	225	175	84	1
-	92553-93 - The East Los Angeles Community Union	175	114	71	1
-	92553-94 - The East Los Angeles Community Union	142	57	49	2
	92553-96 - The East Los Angeles Community Union 92555-23 - The East Los Angeles Community Union	462 297	239 101	64 49	7
	92555-24 - The East Los Angeles Community Union	438	156	112	2
	92555-25 - The East Los Angeles Community Union	227	79	16	1
-	92555-28 - The East Los Angeles Community Union	49	17	2	1
	92555-68 - The East Los Angeles Community Union	88	31	12	0
=	92585-26 - The East Los Angeles Community Union	93			
_	92585-33 - The East Los Angeles Community Union	87	41	0	0
-	92704-39 - The East Los Angeles Community Union 92704-40 - The East Los Angeles Community Union	51 404			0
-	92704-41 - The East Los Angeles Community Union	113		17	0
	92704-42 - The East Los Angeles Community Union	274	106	12	0
-	92704-43 - The East Los Angeles Community Union	158		21	0
	92704-45 - The East Los Angeles Community Union	258		24	1
	92704-46 - The East Los Angeles Community Union	260		34	0
	92704-47 - The East Los Angeles Community Union	358	92	13	0
-	92704-48 - The East Los Angeles Community Union 92704-49 - The East Los Angeles Community Union	241 126	81 38	44 19	0
	92704-49 - The East Los Angeles Community Union	333		51	0
	92704-51 - The East Los Angeles Community Union	199		55	0
	92704-54 - The East Los Angeles Community Union	224		4	0
-	92704-55 - The East Los Angeles Community Union	300		8	6
$\overline{}$	92704-56 - The East Los Angeles Community Union	218		1	0
-	92704-57 - The East Los Angeles Community Union	305		15	1
${}$	92704-60 - The East Los Angeles Community Union 92704-61 - The East Los Angeles Community Union	353 277	52 34	3 5	0
${} \rightarrow$	92704-62 - The East Los Angeles Community Union	172	61	2	0
-	92704-66 - The East Los Angeles Community Union	296		5	0
-	92704-67 - The East Los Angeles Community Union	330		0	0
	92704-71 - The East Los Angeles Community Union	473		2	С
	92704-83 - The East Los Angeles Community Union	272		3	C
	92707-15 - The East Los Angeles Community Union	315		30	0
-	92707-16 - The East Los Angeles Community Union 92707-18 - The East Los Angeles Community Union	276 268		25 35	1
-	92707-16 - The East Los Angeles Community Union	331	125		
14461	92707-22 - The East Los Angeles Community Union	236		22	0

	A	В	С	D	E
1		E Table 7			
2		nborhood Approach			
3	_	ifornia Gas Company	/		
4	Od	tober 2010			
5	A	В	С	D	E
		Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	92707-23 - The East Los Angeles Community Union	217		29	8
	92707-24 - The East Los Angeles Community Union	220		80	0
	92707-25 - The East Los Angeles Community Union	185	68	19	2
	92707-26 - The East Los Angeles Community Union	420	155	50	2
	92707-27 - The East Los Angeles Community Union	281	103	36	4
	92707-28 - The East Los Angeles Community Union 92707-29 - The East Los Angeles Community Union	276 380		35 67	31 52
	92707-29 - The East Los Angeles Community Union	289	135	67	27
	92707-31 - The East Los Angeles Community Union	462	164	70	4
	92707-33 - The East Los Angeles Community Union	286		63	2
	92707-35 - The East Los Angeles Community Union	305	144	32	2
	92707-36 - The East Los Angeles Community Union	267	130	23	0
460	92707-38 - The East Los Angeles Community Union	397	115	7	2
	92707-39 - The East Los Angeles Community Union	279	65	10	1
	92707-43 - The East Los Angeles Community Union	154	60	2	1
	92707-48 - The East Los Angeles Community Union	198	47	4	1
	93230-34 - Highland Energy Services	251	159	77	0
	93230-36 - Highland Energy Services	272	165	56 120	0
	93230-37 - Highland Energy Services	302 86	206 51	120	0
	93230-38 - Highland Energy Services 93230-39 - Highland Energy Services	203	168	53	0
	93230-40 - Highland Energy Services	341	284	73	3
	93230-41 - Highland Energy Services	131	75	24	0
	93625-94 - Highland Energy Services	21	0	0	0
	93625-97 - Highland Energy Services	9		0	0
	93706-88 - Highland Energy Services	12	6	0	0
474	93706-91 - Highland Energy Services	40	20	1	0
	93706-92 - Highland Energy Services	93	44	7	0
	93706-96 - Highland Energy Services	19	9	1	0
	93725-91 - Highland Energy Services	26	12	5	0
	93725-96 - Highland Energy Services	135		8	0
	90716-13 - Reliable Energy Management 90716-14 - Reliable Energy Management	427 301	215	197	0
	91763-26 - Reliable Energy Management	211	146 59	145 37	0
	91763-27 - Reliable Energy Management	302			0
-	91763-30 - Reliable Energy Management	273		48	0
	91763-31 - Reliable Energy Management	123	24	14	0
	91786-42 - Reliable Energy Management	273	126		1
	91786-51 - Reliable Energy Management	332	147	109	0
487	91786-56 - Reliable Energy Management	68	35	4	0
	91786-61 - Reliable Energy Management	272	120		1
	91786-67 - Reliable Energy Management	374	199		0
	91786-70 - Reliable Energy Management	234			0
	90602-11 - Richard Heath Associates	194		63	0
	90602-12 - Richard Heath Associates	238		63	0
	90602-17 - Richard Heath Associates	146	76		0
	90602-20 - Richard Heath Associates	322 182	169 95	84 69	0
	90602-21 - Richard Heath Associates 90602-22 - Richard Heath Associates	378		69	0
	90602-29 - Richard Heath Associates	109	44	64	0
	90602-34 - Richard Heath Associates	405	149	174	0
	90602-40 - Richard Heath Associates	28	15		0
	90602-42 - Richard Heath Associates	12			0
	90602-43 - Richard Heath Associates	43		5	0
502	90602-47 - Richard Heath Associates	7	5	0	0
	90602-51 - Richard Heath Associates	4		1	0
	90602-52 - Richard Heath Associates	28	17	8	0
	90602-53 - Richard Heath Associates	32	10	8	0
	90602-56 - Richard Heath Associates	23	16	3	0
_	90602-66 - Richard Heath Associates	33		0	0
	90602-72 - Richard Heath Associates	22		5	
	91766-13 - Richard Heath Associates 91766-14 - Richard Heath Associates	227	162	140	13 20
510	51700-14 - Nichard Health Associates	176	130	104	1 20

	Δ	T n			
	Α	B	С	D	Е
1		E Table 7			
2	•	borhood Approach			
3	Southern Cali	fornia Gas Company	<i>t</i>		
4	Oct	ober 2010			
5	Α	В	С	D	E
Ť		Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	91766-15 - Richard Heath Associates		-	1	Teal-10-Date
-		91	76	51	1
	91766-17 - Richard Heath Associates	32	27	0	C
	91766-20 - Richard Heath Associates	58	40	31	С
	91766-27 - Richard Heath Associates	344	214	228	14
515	91766-29 - Richard Heath Associates	203	128	118	2
516	91766-30 - Richard Heath Associates	196	124	106	16
517	91767-46 - Richard Heath Associates	177	97	65	(
518	91767-48 - Richard Heath Associates	419	280	220	(
	91767-49 - Richard Heath Associates	326	206	195	8
_	91767-50 - Richard Heath Associates	350	205	208	
-					
$\overline{}$	91767-52 - Richard Heath Associates	199	147	140	(
_	91767-54 - Richard Heath Associates	45	36	22	(
	91767-55 - Richard Heath Associates	82	65	47	(
524	91767-56 - Richard Heath Associates	167	114	62	(
525	90001-26 - The East Los Angeles Community Union	405	280	124	(
	90001-27 - The East Los Angeles Community Union	292	203	99	(
	90001-31 - The East Los Angeles Community Union	490	301	135	-
	90001-34 - The East Los Angeles Community Union	305	187	80	i
		408	286	121	,
	90001-35 - The East Los Angeles Community Union				
	90001-38 - The East Los Angeles Community Union	326	218	94	(
	90001-39 - The East Los Angeles Community Union	349	250	126	(
532	90001-40 - The East Los Angeles Community Union	294	187	74	(
533	90001-41 - The East Los Angeles Community Union	198	147	67	(
	90002-13 - The East Los Angeles Community Union	347	248	149	Į
	90002-14 - The East Los Angeles Community Union	398	255	89	(
	90002-15 - The East Los Angeles Community Union	323	213	93	Č
		137	74	39	(
	90002-18 - The East Los Angeles Community Union				
	90706-20 - The East Los Angeles Community Union	216	83	38	(
	90706-21 - The East Los Angeles Community Union	239	79	24	(
540	90706-22 - The East Los Angeles Community Union	290	66	41	(
541	90706-23 - The East Los Angeles Community Union	349	103	41	(
542	90706-24 - The East Los Angeles Community Union	314	79	56	(
	90706-25 - The East Los Angeles Community Union	424	129	31	(
	90706-26 - The East Los Angeles Community Union	281	91		
	90706-27 - The East Los Angeles Community Union	450	144		
	,			40	
	90706-28 - The East Los Angeles Community Union	357	126		
	90706-29 - The East Los Angeles Community Union	181	48	16	
	90706-30 - The East Los Angeles Community Union	476	128	31	(
	90706-31 - The East Los Angeles Community Union	271	77	34	(
550	90706-32 - The East Los Angeles Community Union	389	153	39	2
551	90706-33 - The East Los Angeles Community Union	212	91	20	(
	90706-35 - The East Los Angeles Community Union	505	150	63	(
	90706-36 - The East Los Angeles Community Union	443	187	97	(
	90706-37 - The East Los Angeles Community Union	259	98	71	
$\overline{}$	90706-38 - The East Los Angeles Community Union	314	201	136	(
	90706-39 - The East Los Angeles Community Union	399	183	164	(
	90706-41 - The East Los Angeles Community Union	423	156	38	(
	90706-42 - The East Los Angeles Community Union	300	141	111	(
	91706-15 - The East Los Angeles Community Union	356	142	129	(
560	91706-16 - The East Los Angeles Community Union	345	145	154	(
	91706-17 - The East Los Angeles Community Union	339	142	125	(
$\overline{}$	91706-18 - The East Los Angeles Community Union	108	48	44	
	91706-19 - The East Los Angeles Community Union	414	186		(
	91706-24 - The East Los Angeles Community Union	413	165	133	
		478	149	155	
	91706-25 - The East Los Angeles Community Union				
	91706-26 - The East Los Angeles Community Union	396	136		
	91706-27 - The East Los Angeles Community Union	334	125	134	!
	91744-10 - The East Los Angeles Community Union	400	162	167	(
569	91744-19 - The East Los Angeles Community Union	241	70	142	
570	92336-25 - Environmental Assessment Services & Education	514	256	191	
J. J	Zo	†	200	101	
E74	02226-26 Environmental Assessment Services & Education	400	225	404	
3/1	92336-26 - Environmental Assessment Services & Education	428	235	101	(

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-	Α	B B	С	D	E
1		E Table 7			
2	_	borhood Approach			
3	Southern Cal	fornia Gas Company	/		
4	Oc	tober 2010			
5	Α	В	С	D	l E
Ť		Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	90040-38 - FCI				!
$\overline{}$		294			
-	90040-42 - FCI	43	25	3	
	90040-54 - FCI	248	153	158	
	90040-56 - FCI	234	131	101	0
	93250-14 - Garcia & Sons	320	231	164	0
577	93257-22 - Garcia & Sons	201	127	27	0
578	93648-22 - Garcia & Sons	379	276	139	0
579	90011-27 - Reliable Energy Management	551	379	134	0
	90011-30 - Reliable Energy Management	566	411	131	0
	90011-31 - Reliable Energy Management	440	306	104	0
	90602-20 - Richard Heath Associates	315	165	88	
$\vdash$	90602-21 - Richard Heath Associates	182	95	70	0
-	90602-27 - Richard Heath Associates	383	161	64	0
					0
	93215-33 - Staples and Associates	182	152	31	
	93241-10 - Staples and Associates	130		62	0
	93241-16 - Staples and Associates	73	52	38	
	93241-14 - Staples and Associates	242	174	125	0
	93241-23 - Staples and Associates	252	180	145	0
	93241-30 - Staples and Associates	112	91	42	0
	93308-21 - Staples and Associates	230	137	58	0
	93309-20 - Staples and Associates	339	178	74	0
	93561-18 - Staples and Associates	234	105	11	0
$\overline{}$	93561-19 - Staples and Associates	197	104	26	
	93561-20 - Staples and Associates	181	93	9	
	93561-21 - Staples and Associates	376	199	20	1
$\overline{}$	92507-16 - Synergy	20	12	6	
	92507-20 - Synergy	195	89	44	
	92507-23 - Synergy	186	124	33	
	92507-24 - Synergy	84	54	21	0
601	92507-26 - Synergy	27	19	8	
602	92507-27 - Synergy	186	111	26	0
603	92507-28 - Synergy	463	276	15	0
	92507-29 - Synergy	187	120	11	0
	92507-34 - Synergy	64		7	
606	92507-36 - Synergy	124	84	0	0
	92507-38 - Synergy	245			
	92507-39 - Synergy	790			4
	92507-44 - Synergy	210		150	
	92507-45 - Synergy	100			
	92507-52 - Synergy	305			
	92507-53 - Synergy	259			0
	92507-54 - Synergy	146		64	
	92507-69 - Synergy	73		7	0
615	92507-72 - Synergy	44	32	1	
	92507-76 - Synergy	97	63	0	
	92507-78 - Synergy	103	29	1	
	92507-80 - Synergy	15	10		
	92507-83 - Synergy	10			
	92509-20 - Synergy	127	78		
	92509-21 - Synergy	127	78		
$\overline{}$	92509-25 - Synergy	280	122	93	
	92509-26 - Synergy	184		62	
	92509-27 - Synergy	300			
	92509-42 - Synergy	275			
626	92509-43 - Synergy	149	95		
	92509-44 - Synergy	244	190	190	0
	92509-45 - Synergy	227	163		
	92509-46 - Synergy	309	193	189	
	92509-57 - Synergy	354	143	112	
	92509-80 - Synergy	45			
-					
	92509-81 - Synergy	53			
	92509-82 - Synergy	46			
634	92509-83 - Synergy	42	0	15	C

	А	В	С	D	Е
1		E Table 7			
2	<del>-</del>	borhood Approach			
3		fornia Gas Company	/		
4 5	A Oct	ober 2010 B	С	D	E
		Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
635	92509-84 - Synergy	27	20	12	0
	92509-85 - Synergy	13	9	6	0
	92509-87 - Synergy	36	24	14	0
	92543-68 - Synergy 92543-69 - Synergy	448 663	246 423	180 225	0
	92543-70 - Synergy	405	241	156	0
	92570-16 - Synergy	380	217	175	0
642	92570-17 - Synergy	266	157	114	0
	92570-18 - Synergy	365	221	169	0
	92570-20 - Synergy	312	209	176	0
	92570-22 - Synergy	251	110	116	0
647	92570-23 - Synergy 92570-24 - Synergy	245 194	186 150	158 122	0
	92570-24 - Synergy 92570-25 - Synergy	419	269	278	0
	92570-34 - Synergy	285	165	56	0
650	92570-35 - Synergy	130		2	0
	92570-45 - Synergy	235	121	144	0
	92570-56 - Synergy	81	48	8	0
	92570-57 - Synergy 92570-58 - Synergy	22	12 25	3 15	0
	92570-59 - Synergy 92570-59 - Synergy	165	114	32	0
	92570-61 - Synergy	183	94	49	0
657	92570-62 - Synergy	36	19	1	0
658	92570-63 - Synergy	205	119	52	1
	92570-64 - Synergy	152	87	70	0
	92570-66 - Synergy	146	87	28	0
	92570-68 - Synergy 92570-71 - Synergy	125 180	75 102	32 43	0
663	92570-71 - Synergy	47	26	7	0
	92570-74 - Synergy	88	46	28	0
	92570-75 - Synergy	57	30	9	0
	92570-77 - Synergy	67	37	8	0
	92570-78 - Synergy	168		45	0
	92570-79 - Synergy 92570-80 - Synergy	122 142		28 17	0
	92570-80 - Synergy 92570-81 - Synergy	214			0
	92570-82 - Synergy	198		71	0
672	92570-83 - Synergy	100	41	9	0
_	92570-84 - Synergy	219	104	31	0
	92570-85 - Synergy	135		33	0
	92570-86 - Synergy 92570-87 - Synergy	27 133	12 67	4 15	0
677	92570-67 - Syriergy 92570-88 - Synergy	144	73	27	0
	92570-89 - Synergy	128		26	0
679	92570-90 - Synergy	72	36	16	0
	92570-91 - Synergy	141	84	23	0
	92570-92 - Synergy	160		35	0
	92570-93 - Synergy 92570-94 - Synergy	264 149		62 18	0
	92570-94 - Synergy 92570-95 - Synergy	182		23	0
	92570-96 - Synergy	99		30	0
686	92570-97 - Synergy	119	69	15	0
	92570-98 - Synergy	24		5	0
	92571-48 - Synergy	491	251	19	0
	92571-80 - Synergy 92571-81 - Synergy	36		16	C
-	92571-81 - Synergy 92571-82 - Synergy	82 21	26	51 7	0
	92571-83 - Synergy	32			C
693	92571-84 - Synergy	70		35	C
694	92571-85 - Synergy	20	0		C
695	92571-97 - Synergy	21	7	6	C
	90660-46 - The East Los Angeles Community Union	289		190	C
697	90660-47 - The East Los Angeles Community Union	378	105	135	C

	A	В	С	Г	Е
1		E Table 7	<u> </u>		
2		nborhood Approach			
3	_	ifornia Gas Company	<i>I</i>		
4		tober 2010	,		
5	A	В	С	D	E
		Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
698	90660-51 - The East Los Angeles Community Union	312		82	
699	90660-52 - The East Los Angeles Community Union	320	157	90	0
700	91763-21 - The East Los Angeles Community Union	129	37	35	0
	91763-22 - The East Los Angeles Community Union	249	72	42	0
702	91763-24 - The East Los Angeles Community Union	193	88	54	0
703	91763-28 - The East Los Angeles Community Union	308	138	41	0
704	91763-32 - The East Los Angeles Community Union	233	83	16	0
	91763-35 - The East Los Angeles Community Union	291	170	81	0
$\overline{}$	91763-36 - The East Los Angeles Community Union	204	70	60	0
	91763-37 - The East Los Angeles Community Union	292	161	138	0
	91763-38 - The East Los Angeles Community Union	266	102	40	
	91763-40 - The East Los Angeles Community Union	244	150	58	0
	91763-41 - The East Los Angeles Community Union	301	200	120	0
	91763-42 - The East Los Angeles Community Union	229			0
	91763-43 - The East Los Angeles Community Union	282	133	145	
	91763-44 - The East Los Angeles Community Union	372	205	108	0
	91763-46 - The East Los Angeles Community Union	16	11	3	
	91763-47 - The East Los Angeles Community Union	21	14	0	0
	91763-49 - The East Los Angeles Community Union	31	14	2	0
	91763-60 - The East Los Angeles Community Union	319	154 72	64 17	0
	91763-61 - The East Los Angeles Community Union 91763-62 - The East Los Angeles Community Union	209 169	80	7	0
	91763-63 - The East Los Angeles Community Union	89	48	10	_
	91763-64 - The East Los Angeles Community Union	249	72	15	
	91763-65 - The East Los Angeles Community Union	145	52	8	
	91767-31 - The East Los Angeles Community Union	232	41	29	0
	91767-32 - The East Los Angeles Community Union	262	106		-
	91767-33 - The East Los Angeles Community Union	347	129	114	ő
	91767-34 - The East Los Angeles Community Union	258	95	75	_
	91767-35 - The East Los Angeles Community Union	519	212	101	0
	91767-36 - The East Los Angeles Community Union	93	41	21	0
	91767-37 - The East Los Angeles Community Union	287	124	91	0
	91767-38 - The East Los Angeles Community Union	98	37	8	0
	91767-39 - The East Los Angeles Community Union	238	78	22	0
	91767-41 - The East Los Angeles Community Union	355			0
733	91767-42 - The East Los Angeles Community Union	333	119	106	0
734	91767-43 - The East Los Angeles Community Union	225	74	87	0
735	91767-44 - The East Los Angeles Community Union	216	73	51	0
736	91767-45 - The East Los Angeles Community Union	255	99	94	0
	91767-47 - The East Los Angeles Community Union	524			
	91767-51 - The East Los Angeles Community Union	372	183	228	
	91767-53 - The East Los Angeles Community Union	200		148	0
	91767-57 - The East Los Angeles Community Union	102	65	68	
-	91767-60 - The East Los Angeles Community Union	38		25	
	91768-19 - The East Los Angeles Community Union	158		24	
	91768-21 - The East Los Angeles Community Union	260			
-	91768-33 - The East Los Angeles Community Union	6	4	0	·
	92544-19 - The East Los Angeles Community Union	422			
	92544-20 - The East Los Angeles Community Union	303		40	
	92544-28 - The East Los Angeles Community Union	40		7	0
$\overline{}$	92544-31 - The East Los Angeles Community Union	281	162	34	
	92544-41 - The East Los Angeles Community Union	78 189			
	92544-46 - The East Los Angeles Community Union 92544-47 - The East Los Angeles Community Union	215		94	
	92544-48 - The East Los Angeles Community Union	255	163		
	92544-53 - The East Los Angeles Community Union	343			
	92544-54 - The East Los Angeles Community Union	194			
-	92544-55 - The East Los Angeles Community Union	342	172	45	
	92544-56 - The East Los Angeles Community Union	129	48		
	92544-58 - The East Los Angeles Community Union	63			
-	92544-61 - The East Los Angeles Community Union	57	42		
	92544-62 - The East Los Angeles Community Union	582	318		
	92544-86 - The East Los Angeles Community Union	181	116		
. 00	1020 50 The East Eos Angeles Community Officia	1 101	1 10	1 39	·

	Α	В	С	D	E
1		E Table 7			
2		borhood Approach			
3		fornia Gas Company ober 2010	/		
5	A Oct	B B	С	D	E
۲	^	Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	92545-11 - The East Los Angeles Community Union	109	_	7	0
	92545-15 - The East Los Angeles Community Union	481	208	67	0
	92545-16 - The East Los Angeles Community Union	525	225	69	0
	92545-24 - The East Los Angeles Community Union	652	419	220	0
	92545-25 - The East Los Angeles Community Union 92545-36 - The East Los Angeles Community Union	383 328	259 183	120 14	0
	92545-37 - The East Los Angeles Community Union	155	85	1	0
	92545-48 - The East Los Angeles Community Union	42	23	2	0
	92545-50 - The East Los Angeles Community Union	390	207	22	0
770	92545-52 - The East Los Angeles Community Union	64	26	7	0
	92545-68 - The East Los Angeles Community Union	305	161	80	0
	92545-95 - The East Los Angeles Community Union	324	141	51	0
	92545-96 - The East Los Angeles Community Union 92583-27 - The East Los Angeles Community Union	122 122	59 76	37 37	0
_	92583-28 - The East Los Angeles Community Union	137	49	44	0
	92583-32 - The East Los Angeles Community Union	219	150	130	0
	92583-33 - The East Los Angeles Community Union	204	151	105	0
778	92583-34 - The East Los Angeles Community Union	84	62	31	0
	92583-35 - The East Los Angeles Community Union	147	108	61	0
	92583-36 - The East Los Angeles Community Union	217	148	92	0
	92583-39 - The East Los Angeles Community Union 92583-40 - The East Los Angeles Community Union	138 143	82 87	66 64	0
	92583-41 - The East Los Angeles Community Union	103	63	41	0
	92583-42 - The East Los Angeles Community Union	175	121	81	0
	92583-43 - The East Los Angeles Community Union	253	179	98	0
786	92583-46 - The East Los Angeles Community Union	62	42	21	0
	92583-47 - The East Los Angeles Community Union	260		132	0
	92583-51 - The East Los Angeles Community Union	287	164	113	0
	92583-53 - The East Los Angeles Community Union 92586-24 - The East Los Angeles Community Union	13 254	9 116	37	0
	92586-28 - The East Los Angeles Community Union	517	304	84	0
	92586-31 - The East Los Angeles Community Union	464	207	84	0
	92586-51 - The East Los Angeles Community Union	156		32	0
794	92586-58 - The East Los Angeles Community Union	110	67	20	0
795	91201-35 - Environmental Assessment Services & Education	135	70	0	0
796	92376-58 - Environmental Assessment Services & Education	273	162	109	7
797	92376-62 - Environmental Assessment Services & Education	271	183	33	0
798	92376-63 - Environmental Assessment Services & Education	100	58	5	0
799	92376-64 - Environmental Assessment Services & Education	322	238	58	1
800	92376-75 - Environmental Assessment Services & Education	234	106	5	0
801	92376-84 - Environmental Assessment Services & Education	316	199	5	2
802	92376-89 - Environmental Assessment Services & Education	288	219	192	0
803	92401-10 - Environmental Assessment Services & Education	273	221	133	0
	92401-11 - Environmental Assessment Services & Education	99		41	0
	92401-12 - Environmental Assessment Services & Education	98	84	38	0
	92411-10 - Environmental Assessment Services & Education	217		82	0
	92411-14 - Environmental Assessment Services & Education	188		66	1
808	92411-19 - Environmental Assessment Services & Education	303	198	127	0

1908   2011-21 - Environmental Assessment Services & Education   252   185   95   2   2   2   2   2   2   2   2   2		A	В	С	D	E
Southern California Gas Company	1	LIE	E Table 7			
A			• •			
B	-			<i>'</i>		
Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	$\vdash$			С	D	F
810 92411-21 - Environmental Assessment Services & Education				Total Estimated		Total Treated
192411-22 - Environmental Assessment Services & Education   252   185   95   2	809	92411-20 - Environmental Assessment Services & Education	241	190	49	0
12   22411-23 - Environmental Assessment Services & Education   353   240   124   0   0   0   0   0   0   0   0   0	810	92411-21 - Environmental Assessment Services & Education	392	304	78	0
18   22411-26   Environmental Assessment Services & Education   333   233   91   0   0   0   0   0   0   0   0   0	811	92411-22 - Environmental Assessment Services & Education	252	185	95	2
84   92411-27   Environmental Assessment Services & Education   381   275   113   1   1   1   1   1   1   1   1	812	92411-23 - Environmental Assessment Services & Education	353	240	124	0
Section   Sect	813	92411-26 - Environmental Assessment Services & Education	333	233	91	0
Bit   92411-29 - Environmental Assessment Services & Education   152   110   46   0   0   0   0   0   0   0   0   0	814	92411-27 - Environmental Assessment Services & Education	381	275	113	1
Str	815	92411-28 - Environmental Assessment Services & Education	347	252	123	1
816 §32023-11 - Garcia & Sons       176       128       77       22         820 §3648-23 - Garcia & Sons       176       128       77       22         820 §3648-23 - Garcia & Sons       226       168       65       33         821 §90744-33 - Reliable Energy Management       468       271       95       1         823 §3215-12 - Staples and Associates       413       232       148       1         824 §3921-52 - Staples and Associates       177       134       65       7         825 §3309-30 - Staples and Associates       236       148       4       0         826 §3309-30 - Staples and Associates       296       186       41       4         827 §2335-17 - Synergy       101       61       14       2         828 §3336-27 - Synergy       101       61       14       2         828 §2335-17 - Synergy       186       97       5       0         828 §2335-22 - Synergy       186       97       5       0         829 §2335-22 - Synergy       20       14       7       0         830 §2335-22 - Synergy       20       14       7       0       0         831 §2335-22 - Synergy       20       14       7       <	816	92411-29 - Environmental Assessment Services & Education	152	110	46	0
Section   Sect	-					
E20  39648-22 - Garcia & Sons						
S21 90744-33 - Reliable Energy Management						3
822 90744-34 - Reliable Energy Management						1
f249 32215-28 - Staples and Associates       177       134       65       7         825 93309-30 - Staples and Associates       236       148       4       0         826 93309-32 - Staples and Associates       296       186       41       4         827 92335-12 - Synergy       101       51       14       2         828 92335-17 - Synergy       42       26       3       0         829 92335-19 - Synergy       186       97       5       0         830 9235-20 - Synergy       216       99       48       1         831 9235-22 - Synergy       53       0       4       0         832 9235-24 - Synergy       53       0       4       0         832 9235-25 - Synergy       202       141       70       0         833 9235-26 - Synergy       425       185       89       3         849 9235-29 - Synergy       202       141       70       0         834 9235-30 - Synergy       208       102       31       1         845 9235-31 - Synergy       208       102       31       1         85 92335-32 - Synergy       268       146       76       0         837 92335-32 - Synergy       268 <td>822</td> <td>90744-34 - Reliable Energy Management</td> <td></td> <td></td> <td></td> <td>0</td>	822	90744-34 - Reliable Energy Management				0
ESE 93309-30 - Staples and Associates   236   148   4   0   0   0   0   0   0   0   0   0						
1265   3309-32 - Staples and Associates   296   186   41   4   4   4   4   4   27   3235-12 - Synergy   101   51   14   2   2   2   3   3   0   4   2   2   6   3   3   0   3   2   3   3   5   2   5   5   5   5   5   5   5   5						
101						
1828   92335-17 - Synergy						
829         92335-19 - Synergy         216         99         48         1           831         92335-20 - Synergy         53         0         4         0           832         92335-24 - Synergy         53         0         4         0           832         92335-24 - Synergy         202         141         70         0           833         92335-25 - Synergy         425         185         89         3           844         92335-29 - Synergy         208         102         31         1           835         92335-30 - Synergy         195         93         48         2           836         92335-31 - Synergy         268         146         76         0           837         92335-32 - Synergy         261         145         133         2           838         92335-31 - Synergy         268         146         76         0           839         92335-32 - Synergy         261         145         133         2           839         92335-34 - Synergy         309         165         188         115         4           849         92335-35 - Synergy         218         126         66         1						
S31   92335-22 - Synergy   53   0   4   0   0   0   0   0   0   0   0			186			0
832         92335-24 - Synergy         202         141         70         0           833         92335-25 - Synergy         425         185         89         3           834         92335-29 - Synergy         208         102         31         1           835         92335-30 - Synergy         195         93         48         2           836         92335-31 - Synergy         268         146         76         0           837         92335-32 - Synergy         261         145         133         2           838         92335-33 - Synergy         456         188         115         4           839         92335-34 - Synergy         309         165         130         1           840         92335-35 - Synergy         218         126         56         1           841         92335-36 - Synergy         238         144         57         3         94         92335-37 - Synergy         238         144         57         3         94         92335-37 - Synergy         238         144         57         3         94         92335-37 - Synergy         238         144         57         3         94         92335-40 - Synergy         336			216	99	48	1
833         92335-25 - Synergy         208         102         31         1           834         92335-29 - Synergy         208         102         31         1           835         92335-30 - Synergy         195         93         48         2           836         92335-31 - Synergy         268         146         76         0           837         92335-32 - Synergy         261         145         133         2           838         92335-33 - Synergy         466         188         115         4           839         92335-34 - Synergy         218         126         56         1           840         92335-36 - Synergy         218         126         56         1           841         92335-37 - Synergy         238         144         57         3           842         92335-38 - Synergy         238         144         57         3           842         92335-39 - Synergy         236         135         114         0           844         92335-39 - Synergy         236         135         114         0           842         92335-39 - Synergy         407         199         131         4				The state of the s		0
834 92335-29 - Synergy       208       102       31       1         835 92335-30 - Synergy       195       93       48       2         836 92335-31 - Synergy       268       146       76       0         837 92335-32 - Synergy       261       145       133       2         838 92335-33 - Synergy       456       188       115       4         840 92335-34 - Synergy       309       165       130       1         840 92335-35 - Synergy       218       126       56       1         841 92335-36 - Synergy       238       144       57       3         842 92335-37 - Synergy       337       239       116       3         842 92335-38 - Synergy       236       135       114       0         844 92335-39 - Synergy       236       135       114       0         844 92335-39 - Synergy       236       135       114       0         844 92335-39 - Synergy       236       135       114       0         845 92335-40 - Synergy       407       199       131       4         846 92335-41 - Synergy       473       284       149       5         847 92335-42 - Synergy       561 <td< td=""><td></td><td></td><td></td><td></td><td></td><td>0</td></td<>						0
835       92335-30 - Synergy       268       146       76       0         836       92335-31 - Synergy       261       145       133       2         838       92335-32 - Synergy       261       145       133       2         838       92335-33 - Synergy       456       188       115       4         839       92335-34 - Synergy       309       165       130       1         840       92335-36 - Synergy       218       126       56       1         841       92335-37 - Synergy       238       144       57       3         842       92335-37 - Synergy       236       135       116       3         843       92335-38 - Synergy       236       135       114       0         844       92335-39 - Synergy       407       199       131       4         845       92335-34 - Synergy       407       199       131       4         845       92335-40 - Synergy       473       284       149       5         846       92335-41 - Synergy       574       241       186       7         848       92335-42 - Synergy       561       261       198       4						
836 92335-31 - Synergy         268         146         76         0           637 92335-32 - Synergy         261         145         133         2           838 92335-33 - Synergy         456         188         115         4           839 92335-34 - Synergy         309         165         130         1           840 92335-35 - Synergy         218         126         56         1           841 92335-36 - Synergy         238         144         57         3           842 92335-37 - Synergy         537         239         116         3           843 92335-38 - Synergy         236         135         114         0           844 92335-39 - Synergy         407         199         131         4           845 92335-40 - Synergy         189         85         55         0           846 92335-41 - Synergy         473         284         149         5           847 92335-42 - Synergy         574         241         186         7           848 92335-43 - Synergy         574         241         186         7           849 92335-44 - Synergy         561         261         198         1           859 92335-45 - Synergy         682						
837       92335-32 - Synergy       261       145       133       2         838       92335-33 - Synergy       456       188       115       4         839       92335-34 - Synergy       309       165       130       1         840       92335-35 - Synergy       218       126       56       1         841       92335-36 - Synergy       238       144       57       3         842       92335-37 - Synergy       537       239       116       3         843       92335-38 - Synergy       236       135       114       0         844       92335-39 - Synergy       407       199       131       4         845       92335-39 - Synergy       189       85       55       0         844       92335-39 - Synergy       189       85       55       0         846       92335-40 - Synergy       407       199       131       4         845       92335-42 - Synergy       473       284       149       5         847       92335-42 - Synergy       574       241       186       7         848       92335-43 - Synergy       561       261       198       1 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
838 92335-33 - Synergy       456       188       115       4         839 92335-34 - Synergy       309       165       130       1         840 92335-36 - Synergy       218       126       56       1         841 92335-36 - Synergy       238       144       57       3         842 92335-37 - Synergy       537       239       116       3         843 92335-38 - Synergy       236       135       114       0         844 92335-39 - Synergy       407       199       131       4         845 92335-40 - Synergy       189       85       55       0         846 92335-40 - Synergy       189       85       55       0         846 92335-41 - Synergy       473       284       149       5         847 92335-42 - Synergy       574       241       186       7         848 92335-43 - Synergy       561       261       198       1         849 92335-44 - Synergy       561       261       198       1         849 92335-45 - Synergy       561       261       198       1         850 92335-47 - Synergy       329       199       136       8         851 92335-47 - Synergy       482 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td></td<>						
840       92335-35 - Synergy       218       126       56       1         841       92335-36 - Synergy       238       144       57       3         842       92335-37 - Synergy       537       239       116       3         843       92335-38 - Synergy       236       135       114       0         844       92335-39 - Synergy       407       199       131       4         845       92335-40 - Synergy       189       85       55       0         846       92335-41 - Synergy       473       284       149       5         847       92335-42 - Synergy       574       241       186       7         848       92335-43 - Synergy       561       261       198       1         849       92335-44 - Synergy       682       321       248       4         850       92335-45 - Synergy       329       199       136       8         851       92335-46 - Synergy       329       199       136       8         852       92335-47 - Synergy       329       199       136       8         853       92335-48 - Synergy       320       118       58       1			456	188	115	
841   92335-36 - Synergy       238       144       57       3         842   92335-37 - Synergy       537       239       116       3         843   92335-38 - Synergy       236       135       114       0         844   92335-39 - Synergy       407       199       131       4         845   92335-40 - Synergy       189       85       55       0         846   92335-41 - Synergy       473       284       149       5         847   92335-42 - Synergy       574       241       186       7         848   92335-43 - Synergy       561       261       198       1         849   92335-44 - Synergy       682       321       248       4         850   92335-45 - Synergy       329       199       136       8         851   92335-46 - Synergy       482       322       230       6         852   92335-47 - Synergy       329       199       136       8         853   92335-49 - Synergy       324       103       54       0         853   92335-49 - Synergy       320       118       58         856   92335-50 - Synergy       320       118       58         856   92335-51 - Synergy       504       2						
842       92335-37 - Synergy       537       239       116       3         843       92335-38 - Synergy       236       135       114       0         844       92335-39 - Synergy       407       199       131       4         845       92335-40 - Synergy       189       85       55       0         846       92335-41 - Synergy       473       284       149       5         847       92335-42 - Synergy       574       241       186       7         848       92335-43 - Synergy       561       261       198       1         849       92335-44 - Synergy       682       321       248       4         850       92335-45 - Synergy       329       199       136       8         851       92335-45 - Synergy       482       322       230       6         852       92335-47 - Synergy       338       138       91       2         853       92335-48 - Synergy       320       118       58       1         854       92335-49 - Synergy       320       118       58       1         855       92335-50 - Synergy       504       224       92       3 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
843 92335-38 - Synergy       236       135       114       0         844 92335-39 - Synergy       407       199       131       4         845 92335-40 - Synergy       189       85       55       0         846 92335-41 - Synergy       473       284       149       5         847 92335-42 - Synergy       574       241       186       7         848 92335-43 - Synergy       561       261       198       1         849 92335-44 - Synergy       682       321       248       4         850 92335-45 - Synergy       329       199       136       8         851 92335-47 - Synergy       482       322       230       6         852 92335-47 - Synergy       338       138       91       2         853 92335-48 - Synergy       338       138       91       2         854 92335-49 - Synergy       320       118       58       1         855 92335-50 - Synergy       466       145       93       3         856 92335-51 - Synergy       504       224       92       3         857 92335-52 - Synergy       107       63       17       1         858 92335-53 - Synergy       555       27						3
844       92335-39 - Synergy       407       199       131       4         845       92335-40 - Synergy       189       85       55       0         846       92335-41 - Synergy       473       284       149       5         847       92335-42 - Synergy       574       241       186       7         848       92335-43 - Synergy       561       261       198       1         849       92335-44 - Synergy       682       321       248       4         850       92335-45 - Synergy       329       199       136       8         851       92335-46 - Synergy       482       322       230       6         852       92335-47 - Synergy       482       322       230       6         852       92335-48 - Synergy       338       138       91       2         853       92335-49 - Synergy       320       118       58       1         854       92335-49 - Synergy       466       145       93       3         856       92335-51 - Synergy       504       224       92       3         857       92335-52 - Synergy       504       224       92       3 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
845       92335-40 - Synergy       189       85       55       0         846       92335-41 - Synergy       473       284       149       5         847       92335-42 - Synergy       574       241       186       7         848       92335-43 - Synergy       561       261       198       1         849       92335-44 - Synergy       682       321       248       4         850       92335-45 - Synergy       329       199       136       8         851       92335-46 - Synergy       482       322       230       6         852       92335-47 - Synergy       224       103       54       0         853       92335-48 - Synergy       338       138       91       2         854       92335-49 - Synergy       320       118       58       1         855       92335-50 - Synergy       466       145       93       3         856       92335-51 - Synergy       504       224       92       3         857       92335-52 - Synergy       504       224       92       3         859       92335-54 - Synergy       555       272       127       0 <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td>	-					
846       92335-41 - Synergy       473       284       149       5         847       92335-42 - Synergy       574       241       186       7         848       92335-43 - Synergy       561       261       198       1         849       92335-44 - Synergy       682       321       248       4         850       92335-45 - Synergy       329       199       136       8         851       92335-46 - Synergy       482       322       230       6         852       92335-47 - Synergy       224       103       54       0         853       92335-48 - Synergy       338       138       91       2         854       92335-49 - Synergy       320       118       58       1         855       92335-50 - Synergy       466       145       93       3         856       92335-51 - Synergy       504       224       92       3         857       92335-52 - Synergy       107       63       17       1         859       92335-53 - Synergy       555       272       127       0         859       92335-55 - Synergy       488       177       128       5 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
847       92335-42 - Synergy       574       241       186       7         848       92335-43 - Synergy       561       261       198       1         849       92335-44 - Synergy       682       321       248       4         850       92335-45 - Synergy       329       199       136       8         851       92335-46 - Synergy       482       322       230       6         852       92335-47 - Synergy       224       103       54       0         853       92335-48 - Synergy       338       138       91       2         854       92335-49 - Synergy       320       118       58       1         855       92335-50 - Synergy       466       145       93       3         856       92335-51 - Synergy       504       224       92       3         857       92335-52 - Synergy       505       272       127       0         859       92335-54 - Synergy       488       177       128       5         860       92335-55 - Synergy       491       195       135       5         861       9235-56 - Synergy       583       297       169       2 </td <td>846</td> <td>92335-41 - Synergy</td> <td></td> <td></td> <td></td> <td>5</td>	846	92335-41 - Synergy				5
849 92335-44 - Synergy       682       321       248       4         850 92335-45 - Synergy       329       199       136       8         851 92335-46 - Synergy       482       322       230       6         852 92335-47 - Synergy       224       103       54       0         853 92335-48 - Synergy       338       138       91       2         854 92335-49 - Synergy       320       118       58       1         855 92335-50 - Synergy       466       145       93       3         856 92335-51 - Synergy       504       224       92       3         857 92335-52 - Synergy       107       63       17       1         858 92335-53 - Synergy       555       272       127       0         859 92335-54 - Synergy       488       177       128       5         860 92335-55 - Synergy       491       195       135       5         861 92335-56 - Synergy       583       297       169       2						7
850 92335-45 - Synergy       329       199       136       8         851 92335-46 - Synergy       482       322       230       6         852 92335-47 - Synergy       224       103       54       0         853 92335-48 - Synergy       338       138       91       2         854 92335-49 - Synergy       320       118       58       1         855 92335-50 - Synergy       466       145       93       3         856 92335-51 - Synergy       504       224       92       3         857 92335-52 - Synergy       107       63       17       1         858 92335-53 - Synergy       555       272       127       0         859 92335-54 - Synergy       488       177       128       5         860 92335-55 - Synergy       491       195       135       5         861 92335-56 - Synergy       583       297       169       2						
851 92335-46 - Synergy       482       322       230       6         852 92335-47 - Synergy       224       103       54       0         853 92335-48 - Synergy       338       138       91       2         854 92335-49 - Synergy       320       118       58       1         855 92335-50 - Synergy       466       145       93       3         856 92335-51 - Synergy       504       224       92       3         857 92335-52 - Synergy       107       63       17       1         858 92335-53 - Synergy       555       272       127       0         859 92335-54 - Synergy       488       177       128       5         860 92335-55 - Synergy       491       195       135       5         861 92335-56 - Synergy       583       297       169       2						
852       92335-47 - Synergy       224       103       54       0         853       92335-48 - Synergy       338       138       91       2         854       92335-49 - Synergy       320       118       58       1         855       92335-50 - Synergy       466       145       93       3         856       92335-51 - Synergy       504       224       92       3         857       92335-52 - Synergy       107       63       17       1         858       92335-53 - Synergy       555       272       127       0         859       92335-54 - Synergy       488       177       128       5         860       92335-55 - Synergy       491       195       135       5         861       92335-56 - Synergy       583       297       169       2						8
853       92335-48 - Synergy       338       138       91       2         854       92335-49 - Synergy       320       118       58       1         855       92335-50 - Synergy       466       145       93       3         856       92335-51 - Synergy       504       224       92       3         857       92335-52 - Synergy       107       63       17       1         858       92335-53 - Synergy       555       272       127       0         859       92335-54 - Synergy       488       177       128       5         860       92335-55 - Synergy       491       195       135       5         861       92335-56 - Synergy       583       297       169       2						
854 92335-49 - Synergy       320       118       58       1         855 92335-50 - Synergy       466       145       93       3         856 92335-51 - Synergy       504       224       92       3         857 92335-52 - Synergy       107       63       17       1         858 92335-53 - Synergy       555       272       127       0         859 92335-54 - Synergy       488       177       128       5         860 92335-55 - Synergy       491       195       135       5         861 92335-56 - Synergy       583       297       169       2						
856       92335-51 - Synergy       504       224       92       3         857       92335-52 - Synergy       107       63       17       1         858       92335-53 - Synergy       555       272       127       0         859       92335-54 - Synergy       488       177       128       5         860       92335-55 - Synergy       491       195       135       5         861       92335-56 - Synergy       583       297       169       2				118		1
857 92335-52 - Synergy     107     63     17     1       858 92335-53 - Synergy     555     272     127     0       859 92335-54 - Synergy     488     177     128     5       860 92335-55 - Synergy     491     195     135     5       861 92335-56 - Synergy     583     297     169     2	-					
858 92335-53 - Synergy     555     272     127     0       859 92335-54 - Synergy     488     177     128     5       860 92335-55 - Synergy     491     195     135     5       861 92335-56 - Synergy     583     297     169     2						3
859 92335-54 - Synergy       488       177       128       5         860 92335-55 - Synergy       491       195       135       5         861 92335-56 - Synergy       583       297       169       2						
860 92335-55 - Synergy     491     195     135     5       861 92335-56 - Synergy     583     297     169     2						
861 92335-56 - Synergy 583 297 169 2			ļ			
862 92335-57 - Synergy 454 302 175 1						

	A	В	С	Гр	E
1		EE Table 7			
2		nborhood Approach			
3	_	ifornia Gas Company	,		
4		tober 2010			
5	A	В	С	D	E
۴	,	Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	92335-58 - Synergy	579	_	107	!
	92335-59 - Synergy	502	150	96	
	92335-60 - Synergy	369	141	71	0
	92335-61 - Synergy	529	258	158	1
	92335-62 - Synergy	387	214		3
	92335-63 - Synergy	420	190	124	1
	92335-64 - Synergy	303	175	91	2
870	92335-65 - Synergy	334	154	85	1
871	92335-66 - Synergy	622	354	232	0
	92335-67 - Synergy	185	114		0
	92335-70 - Synergy	235	99	97	9
	92335-71 - Synergy	117	65	10	6
	92335-72 - Synergy	98	54	29	0
	92335-77 - Synergy	315			
	92335-78 - Synergy	223	104	65	
	92335-80 - Synergy	273	139	90	
	92335-85 - Synergy	81	54	20	0
	92335-86 - Synergy	233	127	70	
	92335-87 - Synergy 92335-88 - Synergy	107 328	69 197	36 170	0 15
	92335-00 - Synergy 92335-90 - Synergy	132	86	33	10
	92335-90 - Synergy 92335-92 - Synergy	76	40	19	
	92410-10 - Synergy	484	230		0
	92410-13 - Synergy	223	145	149	4
	92585-31 - Synergy	478	0		
	92585-32 - Synergy	66	31	2	
	92585-34 - Synergy	43	20	0	
	92585-36 - Synergy	185	76	10	
	92585-39 - Synergy	508	241	41	0
	92585-40 - Synergy	47	22	0	0
	92585-41 - Synergy	107	0	0	0
894	92585-56 - Synergy	87	0	3	0
	92585-87 - Synergy	158	56	1	
	92585-88 - Synergy	497	183		
	92585-89 - Synergy	540			
	92585-90 - Synergy	179			
	92585-91 - Synergy	358			
	92585-92 - Synergy	168			
_	92585-93 - Synergy	241	106		
	92585-94 - Synergy	301	133		
	92585-95 - Synergy	261	115		
	92585-96 - Synergy 92585-97 - Synergy	158 244	64 100	17 21	
	92586-20 - Synergy	87	39		
	92586-21 - Synergy	157	73		
	92586-23 - Synergy	316			
	92586-25 - Synergy	302	190		
	92586-26 - Synergy	463			
	92586-27 - Synergy	407	240	93	
	92586-29 - Synergy	353			
	92586-30 - Synergy	153	68	36	
$\overline{}$	92586-32 - Synergy	503			
	92586-33 - Synergy	428		27	
	92586-34 - Synergy	426		24	
	92586-35 - Synergy	416	98	23	
	92586-36 - Synergy	138		8	
919	92586-37 - Synergy	312	141	41	
920	92586-38 - Synergy	348		13	
	92586-41 - Synergy	172	98	27	2
-	92586-44 - Synergy	195			
	92586-45 - Synergy	195			
	92586-48 - Synergy	214			
925	92586-52 - Synergy	110	48	12	C

	A	В	С	D	E
1		LIEE Table 7		-	-
2	Whole No	eighborhood Approach			
3		California Gas Company	r		
4		October 2010			
5	A	B B	С	D	E
-	<u> </u>	Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	92586-65 - Synergy	74	Eligible 17	5	Tear-to-Date
	90220-60 - Synergy	500	135	38	0
	90220-68 - Synergy	85	23	9	0
	90220-69 - Synergy	99	28	13	0
	90220-69 - Synergy 90220-70 - Synergy	99	26	15	
	, ,,				·
	90220-71 - Synergy	100	27	16	0
	90220-72 - Synergy	95	26	8	
	90220-73 - Synergy	24	6	8	0
	92346-46 - Synergy	602	189	118	0
	93535-21 - Synergy	453	286	161	0
	93551-27 - Synergy	800	328	84	0
	90650-21 - The East Los Angeles Community Union	367	161	103	0
	90650-25 - The East Los Angeles Community Union	355	81	56	0
	90650-26 - The East Los Angeles Community Union	465	171	125	0
	90650-27 - The East Los Angeles Community Union	657	270	264	0
	90650-28 - The East Los Angeles Community Union	196	80	91	0
	90650-29 - The East Los Angeles Community Union	292	159	103	0
_	90650-30 - The East Los Angeles Community Union	337	184	81	0
_	90650-31 - The East Los Angeles Community Union	187	42	48	0
	90650-32 - The East Los Angeles Community Union	271	56	58	0
	90650-34 - The East Los Angeles Community Union	512	168	51	0
	90650-35 - The East Los Angeles Community Union	487	164	115	0
	90650-36 - The East Los Angeles Community Union	285	92	66	0
	90650-37 - The East Los Angeles Community Union	343	108	59	1
	90650-38 - The East Los Angeles Community Union	424	119	93	0
_	90650-41 - The East Los Angeles Community Union	269	152	82	1
	90650-42 - The East Los Angeles Community Union	277	134	95	0
	90650-43 - The East Los Angeles Community Union	163	71	49	1
	90650-81 - The East Los Angeles Community Union	26	11	0	0
955	90660-53 - The East Los Angeles Community Union	312	99	88	0
	90660-54 - The East Los Angeles Community Union	271	118	76	0
957	90660-55 - The East Los Angeles Community Union	321	110	83	0
	90660-56 - The East Los Angeles Community Union	253	68	91	0
959	90660-57 - The East Los Angeles Community Union	409	118	110	1
960					
961	Any required corrections/adjustments are reported herein and	supersede results reporte	ed in prior months	and may reflect Y	TD (TD
	adjustments.	•	•	•	

	A	В	С	D	Е	l F	G	Н	1	ı,	К	1 1	М
1	i A	Ь		D		able 1 - CARE			I	J	, n	L	ivi
2	1												
	-				Sout	hern Californi	-	апу					
3						October	<u> </u>						
4			Authorized Budg	jet	Curre	ent Month Expe	enses	<u>^</u>	ear-To-Date Expe	nses	% of Bud	get Spent Year	-To-Date
5	CARE Program:	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Outreach <sup>[1]</sup>	\$ -	\$3,755,053	\$3,755,053	\$ -	\$241,959	\$241,959	\$ -	\$2,715,179	\$2,715,179	0%	72%	72%
7	Automatic Enrollment	\$ -	\$0	\$0	\$ -	\$0	\$0	\$ -	\$0	\$0	0%	0%	0%
8	Processing/ Certification/Verification	\$ -	\$1,235,832	\$1,235,832	\$ -	\$118,685	\$118,685	\$ -	\$1,047,714	\$1,047,714	0%	85%	85%
9	Information Technology / Programming	\$ -	\$506,003	\$506,003	\$ -	\$44,672	\$44,672	\$ -	\$405,898	\$405,898	0%	80%	80%
10	Pilots	1											1000
H					_				T.	I .			
12	- Pilot SB 580	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
13	- Pilot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
14	- Pilot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
15	Total Pilots	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
16													
17	Measurement & Evaluation [2]	\$ -	\$16,707	\$16,707	\$ -	\$0	\$0	\$ -	\$ -	\$ -	0%	0%	0%
18	Regulatory Compliance	\$ -	\$229,513	\$229,513		\$9,454	\$9,454		\$ 141,550	\$ 141,550	0%	62%	62%
19	General Administration	\$ -	\$585,518	\$585,518	\$ -	\$59,347	\$59,347	\$ -	\$ 484,390	\$ 484,390	0%	83%	83%
20	CPUC Energy Division	\$ -	\$171,500	\$171,500		\$4,205	\$4,205	\$ -	\$ 42,521	\$ 42,521	0%	25%	25%
21	Strick Romann Inches									9			
	SUBTOTAL MANAGEMENT COSTS	\$ -	\$ 6,500,126	\$ 6,500,126	\$ -	\$478,322	\$478,322	\$ -	\$4,837,252	\$4,837,252	0%	74%	74%
23					3								
24	CARE Rate Discount	\$ -	\$131,089,569	\$131,089,569	\$ -	\$6,662,379	\$6,662,379	\$ -	\$90,424,584	\$90,424,584	0%	69%	69%
		\$ -	\$3,147,585	\$3,147,585	\$ -	\$318,615	\$318,615	\$ -	\$3,219,900	\$3,219,900	0%	102%	102%
26	TOTAL PROGRAM COSTS &												
27	CUSTOMER DISCOUNTS	\$ -	\$ 140,737,280	\$ 140,737,280	\$ -	\$7,459,316	\$7,459,316	\$ -	\$98,481,736	\$98,481,736	0%	70%	70%
28													
29	Other CARE Rate Benefits												
30	DWR Bond Charge Exemption												
-	CARE PPP Exemption				\$ -	\$179,821	\$179.821		\$10,979,621	\$10,979,621			
Ë	California Solar Initiative				Ť					, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
32	Exemption [3]												
$\overline{}$	kWh Surcharge Exemption						16,120,08		2.5				
133	TOTAL - OTHER CARE RATE				**************************************								
34	BENEFITS				\$ -	\$179,821	\$179,821	<b> </b>	\$10,979,621	\$10,979,621			
35													
36	Indirect Costs				\$ -	\$102,333	\$102,333	s -	\$ 958,109	\$ 958,109			
37	<sup>1</sup> Outreach includes costs associa	ated with Canita	tion Fees Other O	utreach and Mass	Media	,,,,,,,	<del>+ , , , , , , , , , , , , , , , ,</del>	<u> </u>		,,,,,,,			
13/	1	acoa with ouplie	1 000, 011161 0	an oadii ana Mass	oaiu								

38 <sup>2</sup> Measurement and Evaluation consists of Needs Assessment costs
39 <sup>3</sup> DWR Bond Charge, CARE PPP, California Solar Initiative and kWh Exemptions have been included to reflect discounts received by CARE customers not charged to the CARE balancing account.

The indirects included in this category (Pension & Benefits, Workmans Comp, Public Liability & Property Damage, Fleet, Purchasing & Warehouse) are included in the base rate and therefore are not included in the CARE Total Program Costs.

41 Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	Α	В	С	D	Е	F	G	Н		J	K	L	M	N	0	Р	Q	R
1							CARE Table				rition, & Penetr	ation						
2								Souther	rn California	Gas Comp	any							
3									October 2	010								
4							Gross Enrollm	ent						Enrolln	nent			
5				Automati	ic Enrollment							Total	ſ		Net	Total	Estimated	Penetration
		Inter-	Intra-				Combined		Other	Total		Adjusted	Attrition	Net	Adjusted	CARE	CARE	Rate %
6	2010	Utility <sup>1</sup>	Utility <sup>2</sup>	Leveraging <sup>3</sup>	One-e-App <sup>4</sup>	SB580	(B+C+D+E+F)	Capitation	Sources <sup>5</sup>	(G+H+I)	Recertification 6	(J+K)	(Drop Offs) <sup>7</sup>	(L-M)	(N-K)	Participants	Eligible	(P/Q)
7.	January	9,889	1,534	72	0	0	11,495	90	20,476	32,061	59,107	91,168	21,224	69,944	10,837	1,571,380	1,802,661	87.2%
	ebruary	8,170	1,448	28	0	0	9,646	106	15,398	25,150	44,817	69,967	22,821	47,146	2,329	1,573,709	1,802,661	87.3%
9 1	March	14,658	1,676		0	0	16,459	37	39,610	56,106	49,314	105,420	45,022	60,398	11,084	1,584,793	1,802,661	87.9%
10	April	12,609	1,733	348	0	0	14,690	125	32,019	46,834	47,266	94,100	17,491	76,609	29,343	1,614,136	1,807,866	89.3%
11 i	Vlay	14,077	147	4,653	0	0	18,877	33	34,124	53,034	61,176	114,210	33,642	80,568	19,392	1,633,528	1,807,866	90.4%
12 .	June	10,585	3,243	288	0	0	14,116	45	35,453	49,614	67,889	117,503	26,786	90,717	22,828	1,656,356	1,807,866	91.6%
13 .	July	10,028	1,447	166	0	0	11,641	42	34,754	46,437	47,677	94,114	26,150	67,964	20,287	1,676,643	1,807,853	92.7%
	August	8,089	1,500	187	0	0	9,776	175	27,803	37,754	44,828	82,582	25,156	57,426	12,598	1,689,241	1,807,853	93.4%
15	September	5,973	1,618	108	0	0	7,699	65	24,104	31,868	47,376	79,244	35,965	43,279	-4,097	1,685,144	1,807,853	93.2%
16	October	7,454	1,751	1,848	0	0	11,053	54	32,966	44,073	56,476	100,549	31,813	68,736	12,260	1,697,404	1,810,560	93.8%
17	November																	
18 I	December			·	•			·		Ť		, and the second						
19	Total for 2010	101,532	16,097	7,823	0	0	125,452	772	296,707	422,931	525,926	948,857	286,070	662,787	136,861			

20 Enrollments via data sharing between the IOUs.

21 <sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.
22 <sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.

\*One-E-App is a pilot program set up by The Center to Promote Healthcare Access (the Center) and PG&E. The pilot will occur within two PG&E counties and looks to implement a strategy of automatic enrollment for low-income customers into the CARE program based on the customers' applications or reapplications for related low-income health and social welfare services. (e.g. MediCAL, Healthy Familys, CALKids, etc.) The goal is to develop another means by which low income families can be introduced into the CARE program and, depending on the success of the pilot, possibly expand this pilot to other counties within PG&E's territory as well as to the other IOUs.

24 S Not including Recertification.

25 Recertifications completed regardless of month requested.

The drop offs include self-declined applications, ineligible applications and closed CARE accounts.
 Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	Α	В	С	D	E	F	G	Н	1				
1			CARE T	able 3 - Standa	ard Random Ve	rification Resu	ilts						
2				Southern Ca	ilifornia Gas Co	mpany							
3				0	ctober 2010								
	Participants % Dropped												
			Participants	% of	Participants	Dropped		through	% of Total				
		Total CARE	Requested	Population	Dropped (Due	(Verified as	Total	Random	Population				
4	2010	Population	to Verify	Total	to no response)	Ineligible)	Dropped	Verification	Dropped				
5	January	1,571,380	3,891	0.25%	2,205	173	2,378	61%	0.15%				
6	February	1,573,709	3,889	0.25%	2,225	101	2,326	60%	0.15%				
7	March	1,584,793	4,813	0.30%	2,357	181	2,538	53%	0.16%				
8	April	1,614,136	5,351	0.33%	3,012	232	3,244	61%	0.20%				
9	May	1,633,528	4,622	0.28%	2,757	197	2,954	64%	0.18%				
10	June	1,656,356	5,172	0.31%	2,886	211	3,097	60%	0.19%				
11	July	1,676,643	5,030	0.30%	1,638	172	1,810	36%	0.11%				
12	August	1,689,241	4,777	0.28%	7	211	218	5%	0.01%				
13	September	1,685,144	5,612	0.33%	5	135	140	2%	0.01%				
14	October	1,697,404	6,439	0.38%	4	16	20	0%	0.00%				
15	November												
16	December												
17	Total for 2010	1,697,404	49,596	2.94%	17,096	1,629	18,725	38%	1.11%				

SoCalGas' random verification process allows customers 90 days to respond to the verification request. Verification results are tied to the month initiated.

18 Therefore, verification results may be pending due to the time permitted for a participant to respond.

19 Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjistments.

Α	В	С	D	E	F	G									
1	CARE Table 4	- CARE Self-C	ertification and	Self-Recertifi	cation Applications <sup>1</sup>										
2			rn California Ga		• •										
3			October 201	10											
	Pending/														
4	Provided <sup>2</sup> Received Approved <sup>3</sup> Denied <sup>4</sup> Never Completed <sup>5</sup> Duplicates <sup>6</sup>														
5 YTD Total	<b>D Total</b> 10,323,863 1,151,917 901,702 40,683 209,532 0														
6 Percentage	centage 11.16% 78.28% 3.53% 18.19% 0.00%														
7 <sup>1</sup> Includes sub-m	<sup>1</sup> Includes sub-metered customers.														
	umber that includes o , phone, bill insert, do				tion and self-recertification each events.	applicati <b>o</b> via									
	les customers who a gh duplicated applica		gh SoCalGas' CARE	E eligible probabil	ity model, data exchange, i	mail-in, via webby									
0 <sup>4</sup> Customers are	denied due to not bei	ing CARE eligible,	not customer of rec	ord, or not the cu	stomer's primary residence	<b>)</b> .									
<sup>5</sup> Pending/Never	<sup>5</sup> Pending/Never Completed includes closed accounts, incomplete applications, and customers of other utilities who are not SoCalG <b>s</b>														
<sup>6</sup> SoCalGas treate 12 mail in another C		ons as recertificati	on applications. Do	uplicates are cust	omers who are already en	rolled inCARE and									
Any required corre	ections/adjustments are	e reported herein an	d supersede results	reported in prior m	onths and may reflect YTD a	djustments.									

incopulation of the state of th	А	В	С	D	E	F	G	Н	1	J
1				CARE Table	5 - Enrollme	nt by County	1			
2				Southern	California Ga	s Company				
3					October 201	0				
4		Esti	mated Eligibl	е	Tot	al Participants	3	Pe	netration Rate	!
5	County	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
6 F	Fresno	10,380	708	11,088	10,772	690	11,462	104%	97%	103%
7 I	Imperial	256	15,992	16,248	245	14,337	14,582	96%	90%	90%
8 H	Kern	8,835	33,567	42,401	10,185	26,879	37,064	115%	80%	87%
9 H	Kings	15	15,466	15,481	15	13,669	13,684	103%	88%	88%
10 L	Los Angeles	968,759	5,307	974,066	934,592	6,748	941,340	96%	127%	97%
11 (	Orange	185,615	0	185,615	162,025	0	162,025	87%	0%	87%
12 F	Riverside	185,722	43,819	229,540	177,051	26,987	204,038	95%	62%	89%
13	San Bernardino	153,924	8,486	162,410	155,922	5,506	161,428	101%	65%	99%
14 5	San Luis Obispo	220	26,300	26,520	164	18,511	18,675	75%	70%	70%
15	Santa Barbara	21,756	14,361	36,117	15,893	14,130	30,023	73%	98%	83%
16	Tulare	13,220	42,249	55,468	17,494	38,327	55,821	132%	91%	101%
17	Ventura	48,721	6,885	55,606	40,992	6,270	47,262	84%	91%	85%
18					-	-			_	
19	Total	1,597,422	213,139	1,810,560	1,525,350	172,054	1,697,404	95%	81%	93.8%
20			•	•	•	•	<u> </u>	•	•	
	Any required correction			. (				mafia at VTD	- 4: - 4 4	

	Α	В	С	D	E	F	G	Н		
1	CARE Table 6 - Recertification Results									
2	Southern California Gas Company									
3	October 2010									
4	2010	Total CARE Population	Participants Requested to Recertify <sup>1</sup>	% of Population Total	Participants Recertified <sup>2, 3</sup>	Participants Dropped <sup>3</sup>	Recertification Rate % (E/C)	% of Total Population Dropped (F/B)		
5	January	1,571,380	34,551	2.20%	25,833	12,362	75%	0.79%		
6	February	1,573,709	33,695	2.14%	25,396	12,091	75%	0.77%		
7	March	1,584,793	36,583	2.31%	27,511	13,021	13,021 75%			
8	April	1,614,136	32,004	1.98%	22,701	12,293	71%	0.76%		
9	Мау	1,633,528	20,355	1.25%	14,693	7,360	72%	0.45%		
10	June	1,656,356	28,534	1.72%	21,363	9,484	75%	0.57%		
11	July	1,676,643	25,119	1.50%	19,747	6,215	79%	0.37%		
12	August	1,689,241	24,312	1.44%	18,276	539	75%	0.03%		
13	September	1,685,144	33,003	1.96%	17,316	544	52%	0.03%		
14	October	1,697,404	35,793	2.11%	1,595	71	4%	0.00%		
15	November									
16	December									
17	Total for 2010	1,697,404	303,949	17.99%	194,431	73,980	64%	4.38%		

19 Participants recertified number does not include the customers who are recertified through SoCalGas' CARE eiligible probability model.

Recertification results are tied to the month initiated. Therefore, recertification results may be pending due to the time permitted for a participant to

22 Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjistments.

	A	В	С	D	Е	F	G	Н		
1	CARE Table	7 - Capi	tation	Contractor	s					
2	Southern California Gas Company									
3										
4		Contractor Type Year-to-Date								
5	Contractor Name <sup>1</sup>	Private	СВО	WMDVBE	LIHEAP	Rural	Urban	Total		
6	Community Action Partnership of Orange County		Х	Х	Х	0	21	21		
7	ELA Communications Energy ED Program		Х			0	18	18		
8	PACE – Pacific Asian Consortium in Employment		Х	Х	Х	0	0	0		
9	Proteus, Inc.		Х			2	32	34		
10	Community Pantry of Hemet		Х			0	8	8		
11	Community Action Partnership of San Bernardino		Х		Х	1	166	167		
12	LA Works		Х			0	3	3		
13	Children's Hospital of Orange County		Х			0	9	9		
	The Companion Line		Х			0	154	154		
15	Across Amer Foundation		Х			0	0	0		
16	All Peoples Christian Center		Х			0	1	1		
17	LA County 211		Х			0	29	29		
18	Sr. Citizens Emergency Fund I.V., Inc.		Х			0	0	0		
19	Coachella Valley Housing Coalition		Х			0	0	0		
20	HABBM		Х			0	0	0		
21	Second Harvest Food Bank of Orange County		Х			0	0	0		
22	Southeast Community Development Corp.		Х			0	29	29		
23	Latino Resource Organization		Х			0	0	0		
	Independent Living Center of Southern California		Х			0	0	0		
	Community Action Partnership - Kern County		Х			0	4	4		
	El Concilio del Condado de Ventura		Х			0	1	1		
_	Blessed Sacrament Church		X			0	0	0		
_	Starbright Management Services		X			0	0	0		
	Hermandad Mexicana		X			0	0	0		
	CSET		X			2	78	80		
	Crest Forest Family and Community Service		X	V		0	0	0		
	CUI – Campesinos Unidos, Inc.	1	X	X	X	0	3	3		
_	Veterans in Community Service MEND		X	^	_ ^	0	0	0		
							-			
	Armenian Relief Society Catholic Charities of LA – Brownson House		X			0	0 8	0 8		
_		1				_		_		
	BroadSpectrum OCCC, Inc. (Orange County Community Center)		X			0	0 5	0 5		
	Green Light Shipping	X	<del>  ^</del>			0	0	0		
	APAC Service Center	<del>  ^</del>	Х			0	198	198		
	Visalia Emergency Aid Council		X			0	0	0		
Ë			- 1							
42	Total Enrollments					5	767	772		

All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	Α	В	С	D	Е	F	G	Н		
1	CARE Table 8 - Participants as of Month-End									
2	Southern California Gas Company									
3	October 2010									
4	2010	Gas and Electric	Gas Only	Electric Only	Total	Eligible Households	Penetration	% Change¹		
5	January	n/a	1,571,380	n/a	1,571,380	1,802,661	87.2%	0.7%		
6	February	n/a	1,573,709	n/a	1,573,709	1,802,661	87.3%	0.1%		
7	March	n/a	1,584,793	n/a	1,584,793	1,802,661	87.9%	0.7%		
8	April	n/a	1,614,136	n/a	1,614,136	1,807,866	89.3%	1.9%		
9	May	n/a	1,633,528	n/a	1,633,528	1,807,866	90.4%	1.2%		
10	June	n/a	1,656,356	n/a	1,656,356	1,807,866	91.6%	1.4%		
11	July	n/a	1,676,643	n/a	1,676,643	1,807,853	92.7%	1.2%		
12	August	n/a	1,689,241	n/a	1,689,241	1,807,853	93.4%	0.8%		
13	September	n/a	1,685,144	n/a	1,685,144	1,807,853	93.2%	-0.2%		
14	October	n/a	1,697,404	n/a	1,697,404	1,810,560	93.8%	0.6%		
15	November									
16	December									
17	<sup>1</sup> Explain any monthl	y variance of 5% or mor	e in the number of pa	articipants.						
18	1 Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.									

## **CERTIFICATE OF SERVICE**

I hereby certify that I have this day served a copy of the foregoing MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON LOW-INCOME ASSISTANCE PROGRAMS FOR OCTOBER 2010 on all parties identified in Docket No. A.08-05-022, A.08-05-024, A.08-05-025, and A.08-05-026 by U.S. mail and electronic mail, and by Federal Express to the assigned Commissioner(s) and Administrative Law Judge(s).

Dated at San Diego, California, this 22<sup>nd</sup> day of November, 2010.

/s/ JOEL DELLOSA Joel Dellosa