BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Applications of Pacific Gas and Electric Company for Approval of the 2009-2011 Low-Income Energy Efficiency and California Alternate Rates for Energy Programs and Budget (U39M)

Application 08-05-022 (Filed May 15, 2008)

Application of San Diego Gas & Electric Company (U 902 M) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009 – 2011.

Application 08-05-024 (Filed May 15, 2008)

Application of Southern California Gas Company (U 904 G) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009 – 2011.

Application 08-05-025 (Filed May 15, 2008)

Application of Southern California Edison Company (U 338-E) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009, 2010 and 2011.

Application 08-05-026 (Filed May 15, 2008)

MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON LOW-INCOME ASSISTANCE PROGRAMS FOR NOVEMBER 2010

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December 21, 2010

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Application 08-05-026 (Filed May 15, 2008)

MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON LOW-INCOME ASSISTANCE PROGRAMS FOR NOVEMBER 2010

This is the eleventh monthly report of program year (PY) 2010. The purpose of this report is to consolidate activity for the CARE and LIEE programs and provide the Energy Division with all the necessary information to assist in analyzing the low-income programs.

This report presents year-to-date LIEE and CARE results and expenditures through November 2010 for Southern California Gas Company (SoCalGas).

Respectfully Submitted

/s/ Kim F. Hassan

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December 21, 2010

Southern California Gas Company Low-Income Energy Efficiency (LIEE) And California Alternate Rates for Energy (CARE) Program Monthly Report

LOW-INCOME ENERGY EFFICIENCY PROGRAM MONTHLY REPORT

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LOW-INCOME ENERGY EFFICIENCY PROGRAM MONTHLY REPORT

1. LIEE Executive Summary

1.1. Low-Income Energy Efficiency Program Overview

1.1.1. Provide a summary of the LIEE Program elements as approved in Decision (D.) 08-11-031:

Program Summary for Month									
	Authorized / Planning								
	Assumptions	Actual to Date	%						
Budget	\$76,872,816	\$58,055,272	76%						
Homes Treated	143,540	94,007	65%						
kWh Saved	N/A	N/A	N/A						
kW Demand									
Reduced	N/A	N/A	N/A						
Therms Saved	3,345,967	1,787,630	53%						

In November, SoCalGas and its LIEE contractors increased the number of homes treated, processed and paid through the first eleven months of the year by 52% as compared with the same period in 2009. Current efforts by SoCalGas and its LIEE contractor network have resulted in a total homes treated count that is 65% of the 2010 goal. SoCalGas surpassed the number of homes treated during PY2009 by treating 94,007 homes through November of this year, compared to the 61,894 total homes treated during 2009.

SoCalGas processed and paid contractor invoices for 6,300 treated homes in November. SoCalGas also paid for the installation of weatherization measures in 13,243 homes. LIEE contractors serviced 643 appliances, which included 552furnace repairs / replacements and 91 water heater replacements. Through its marketing, outreach and enrollment efforts, further expanded upon in section 1.3 of this report, SoCalGas generated 31,502 leads in November, resulting in 10, 728 enrollments, 11,597 leads pending enrollment, and over 9,177 leads awaiting qualification.

In an effort to increase outreach and enrollment to SoCalGas disabled customers, Proteus, sought new partnerships with organizations who serve the disabled population. Representatives from Proteus met with the Director of the Disability Resource Center from the College of the Sequoias in Visalia to distribute 1,100 informational packets to disabled participants containing information about the LIEE program. Results from July, when Proteus first sought these new partnerships, through November, indicate that 13% of their enrollments during that time were disabled customer enrollments. Prior to Proteus pursuing these new partnerships, the average of disability enrollments was 10%.

The SoCalGas LIEE Network has traditionally experienced "dips" in production during the summer months due to warm weather as well as in October and November due to contractors' crews taking time off for vacation. However, in 2010, production has been consistently maintained throughout the year averaging up to 10,000 units per month. SoCalGas received a high volume of enrollment and work orders to process for the month of November. Due to the holiday and receipt of such a high volume close to the end of the month, SoCalGas was not able to complete the processing of close to 6,000 units. The remaining units will be posted in December. This is an encouraging indication that shows LIEE contractors' efforts to maximize production during 2010.

1.2 Whole Neighborhood Approach Evaluation

1.2.1 Provide a summary of the geographic and customer segmentation strategy employed, (i.e. tools and analysis used to segment "neighborhoods," how neighborhoods are segmented and how this information is communicated to the contractor/CBO).

In November, SoCalGas combined efforts to provide its LIEE contractor network with an additional 392 canvassing lists using the Whole Neighborhood Approach (WNA) strategy. SoCalGas continues to offer its contractors flexibility in the

planning, timing and completion of their WNA efforts. This approach, in conjunction with SoCalGas oversight and guidance, allows contractors to customize their activities to meet the needs of each neighborhood as well as the needs of each customer. Contractors are asked to document all facets of each WNA effort; total number of completed homes, customers not willing to participate, successful canvassing and / or marketing efforts, and any other information that can help increase eligible customer enrollments. This detailed accounting serves to assist both the contractors and SoCalGas with future WNA activities. Additionally, smaller geographic focus of Zip+7 areas, coupled with tracking methods take into account the amount of time contractors spend working in an area and allow SoCalGas to better monitor the success of LIEE activities from a whole neighborhood perspective over certain periods of time. The tracking methods include detailed instructions to contractors regarding data entry in the HEAT System¹, both pre- and post-canvassing, to ensure specific information is captured. This information will be used to help SoCalGas distinguish WNA efforts from routine canvassing as well as capture the disposition of WNA leads that do not result in an enrollment, (i.e., "unable to contact," and "customer refused").

As a result of providing LIEE contractors with enhanced feedback and data, monitoring the success of all efforts, and maintaining an ongoing dialogue with contractors, SoCalGas continues to demonstrate how this comprehensive team approach helps its contractors offer more customers LIEE measures. The canvassing lists generated in November were initiated in new Zip+7 areas, not previously targeted for WNA efforts (see table below for areas). Collectively, the canvassing lists identified an additional 97,686 customer addresses, of which 37,329 (38%) are potentially eligible based on LIEE income eligibility criteria. Additionally, based on SoCalGas data, 15,031 of the 97,686 (15%) addresses

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¹ The HEAT System is SoCalGas' LIEE program database used to track program activity and expenditures.

are in targeted self-certification PRIZM codes².

Number of WNA Events per City	<u>Contractor</u>
El Monte – 8	Richard Heath Associates
Lindsay – 1; Parlier – 2; Woodlake – 1	Garcia & Sons
Pacoima – 2; Reseda – 2; Los Angeles –	Reliable Energy Management
12	Company
Delano – 3; Bakersfield – 1; Wasco – 1	Staples and Associates
Carson – 4; Yucaipa – 59; Moreno Valley	Synergy
_ 107	
Bloomington – 28; Fontana – 72; Rialto –	The East Los Angeles Community
53; San Jacinto – 6; Menifee – 31	Union

Through November, SoCalGas and its LIEE contractors treated 4,863 homes through WNA activities. SoCalGas continues to involve more LIEE contractors as well as external partners in the planning of future WNA events. For future reporting, SoCalGas will continue to monitor the resulting enrollments and measure installations completed through WNA efforts. In addition, SoCalGas is actively investigating marketing, outreach, and enrollment tactics as well as geographic and customer segmentation strategies that will help increase the number of households served by the LIEE program.

1.3. LIEE Customer Outreach and Enrollment Update

1.3.1 Provide a summary of the LIEE Program outreach and enrollment strategies deployed this month.

LIEE Bill inserts

No bill inserts were mailed in the month of November.

² Prizm codes are an area set of customer segmentation data widely used for marketing purposes in the United States. The data consist of demographic clusters that categorize every U.S. household into a segment. These segments were developed in part from the analysis of U.S. census data and categorize U.S. consumers into 14 distinct groups and 66 segments. The segments help marketers tailor content to consumers' needs and look at a variety of factors, including income, likes, dislikes, lifestyles and purchase behaviors.

LIEE Direct Mailings

In November, a direct mail campaign targeting potentially eligible residential customers in Los Angeles County was launched. The campaign generated over 40,000 personalized letters in English and Spanish to existing CARE customers in the following zip codes: 90044, 90250, 90026, 90004, 90006 and 90001.

LIEE Outbound Dialing

SoCalGas conducted an Automated Voice Messaging (AVM) campaigns in November to over 42,000 residential customers. As a result, 3,930 customer leads were generated from the weekly campaigns. SoCalGas will continue to use AVM campaigns throughout 2010 as another method to reach out and encourage customers to enroll in the LIEE program.

LIEE Web Activities:

In November, over 29,000 new SoCalGas customers received a welcome e-mail from SoCalGas informing them about available assistance programs.

Additionally, an e-mail was sent to 12,933 customers enrolled for the first time in the *My Account* program. *My Account* is SoCalGas' one stop, on-line service center specific to SoCalGas account holders. When a customer signs up for *My Account*, in addition to receiving and paying bills on-line, they can request to start, stop or transfer their gas service, request an appliance service appointment, fill out an on-line request for LIEE services and much more.

Customers who received an e-mail were encouraged to apply for LIEE's no cost home improvements. The e-mail campaign featured LIEE program services and included links to drive customers to the on-line LIEE request (lead) form. As of November 30th, 1,005 customers completed the on-line English LIEE request form and 34 customers completed the on-line Spanish LIEE request form.

1.3.2 Customer Assistance Events and Public Affairs/Public Relations Activities for the CARE and LIEE programs.

11/01/10 Deaf & Disabled Telecommunications Program

SoCalGas' Customer Assistance and the CPUC's Deaf and Disabled Telecommunications Program (DDTP) have partnered to cross-promote each other's programs at service centers. DDTP is now promoting SoCalGas' LIEE and CARE program information at their three Southern California service centers which are located in Burbank, Riverside and Santa Ana. In return, SoCalGas is promoting DDPT information at customer events and is now including the DDTP.org website address on SoCalGas' Customer Assistance and Accessibility section of its website.

11/04/10 SCE's African American Community Forum

SoCalGas' Public Affairs participated in Southern California Edison's African American Community forum held in Inglewood. During the forum, both utilities promoted information about their programs such as CARE, DAP, Medical Baseline and other assistance programs to an audience of representatives from community and faith based organizations.

11/10/10 Los Angeles Braille Institute

In a continuing effort to promote SoCalGas' customer assistance programs to the disabled, representatives from LIEE and Public Affairs participated in the annual Living Seminar at the Braille Institute's Los Angeles facility. Low-income program information was made available to over one hundred special needs attendees. In addition, SoCalGas was able to provide Deaf and Disabled Telecommunications Program (DDTP) information for customers interested in receiving a no-cost telephone for customers having difficulty with hearing, seeing or speaking.

11/23/10 Los Angeles Children's Bureau of Southern California

SoCalGas' Customer Assistance outreach team met with the director of the Magnolia Place Network at the Children's Bureau of Southern California about the opportunity to reach low income families in the surrounding neighborhood. As a result of the meeting, SoCalGas will supply LIEE and CARE materials to the Department of Public Social Services who will distribute to their clientele.

1.4. Leveraging Success Evaluation, Including CSD

1.4.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

There are no updates from leveraging with CSD for the month of November. SoCalGas will continue to monitor discussions between CSD, CPUC and other utilities for closer collaboration and leveraging with CSD.

SoCalGas continues its efforts to meet with various municipal utilities that provide electric and water services to customers in SoCalGas' service territory to identify opportunities to leverage one another's low-income energy efficiency programs in PY2010.

After undergoing an internal reorganization, Imperial Irrigation District (IID) has renewed the LIEE leveraging agreement for another year. SoCalGas is awaiting the return of an updated contract from IID, the result of an agreed contract amendment by both parties. Recently, SoCalGas was provided an updated customer list from IID to analyze for joint customers and canvassing will begin when the updated contract is received.

In addition, SoCalGas and Burbank Water and Power (BWP) are ready to begin work on their LIEE leveraging agreement. Information sharing for this effort began in September and canvassing is scheduled to begin as soon as BWP updates its marketing material.

SoCalGas and Eastern Municipal Water District (EMWD) have completed a leveraging agreement where EMWD will provide a rebate to SoCalGas for every High Efficiency Clothes Washer installed within the two utilities' joint service territory under SoCalGas' LIEE program. Initial installations under the signed agreement are expected in December.

SoCalGas has finalized details for the invoicing and billing of LIEE services for these leveraging partners and will begin billing for non-IOU measures approximately thirty to sixty days after the first installations occur.

1.5. Workforce Education & Training

1.5.1 Please summarize efforts to improve and expand LIEE workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

The CPUC Workforce, Education and Training (WE&T) Pilot continued between Los Angeles Trade Technical College (LATTC), SoCalGas and LATTC's industry partners Community Enhancement Services and The East Los Angeles Community Union. LATTC's Energy Efficiency Retrofit Measures training consists of three curricular modules: Preliminary Skills, Basic Weatherization, and Advanced Concepts and Practices. Each module offers computational and competency based skills training techniques to provide the requisite skills necessary to perform common and appropriate weatherization measures. Qualified participants are referred to LIEE industry partners for on –the-job training and potential employment. LATTC will submit a developed curriculum and include their best practices in a report to the CPUC in 2011. The results of the CPUC WE&T Pilot from both the Northern and Southern California winning bidders will lead to a Statewide LIEE Certification process. The LIEE training programs supported by SoCalGas are critical in maintaining a high quality of service for LIEE customers as well as for program implementation.

SoCalGas provides two areas of training: 1) Enrollment and Assessment and 2) LIEE Operations. The Year-to-Date results are shown in the following tables:

	SoCalGas Skill Level Test Results										
	June	July	August	September	October	November	YTD Total				
Attended											
Testing	32	13	26	56	50	9	490				
Passed											
Test	19	9	21	32	32	5	339				
Pass											
Rate	59%	69%	72%	79%	64%	56%	69%				

	So Cal Gas Outreach & Assessment Training											
	June	July	August	September	October	November	YTD Total					
Attended Class	37	19	26	39	18	18	317					
Passed Class	37	19	26	39	18	18	296					
Outreach Specialist Registration	33	17	24	36	18	18	276					
Retention Rate*	100%	100%	100%	100%	100%	100%	93%					

After successful completion of the Skill Level Test, the potential outreach specialists attend a mandatory 5-day class which reviews utility-specific and LIEE requirements for enrollment, assessment and in-home education.

The class also covers utility-specific items related to policies, security and overall customer service standards. A final exam must be passed for an outreach specialist to be registered and receive a SoCalGas identification badge. The year-to-date total for registered outreach specialists for SoCalGas is 276.

Field Operations training includes initial training for new participants in weatherization, inspections, HVAC and NGAT. SoCalGas also provides

refresher training primarily to address contractor performance issues and to train the participants on new measures and procedures that have been implemented into the program, since their initial training. The table below shows the number of classes that have been offered in 2010. The class sizes range from 5-35 technicians.

So Cal Gas Field Training Classes										
	June	July	August	September	October	November	YTD Total			
Initial	6	6	8	8	8	3	59			
Refresher	2	1	1	3	4	5	26			
NGAT	2	2	3	1	2	0	15			
Totals	10	9	12	12	16	16	110			

The year-to-date total for SoCalGas field operations training classes is 110 with 577 students in attendance.

2. CARE Executive Summary

2.1. CARE Program Summary

2.1.1. Please provide CARE program summary costs.

CARE Budget Categories	Authorized Budget	Actual Expenses to Date	% of Budget Spent
Outreach	\$3,755,053	\$2,825,354	75%
Proc., Certification and			
Verification	\$1,235,832	\$1,137,778	92%
Information			
Tech./Programming (1)	\$506,003	\$449,519	89%
Pilots (2)	N/A	N/A	N/A
Measurement and			
Evaluation	\$16,707	\$0	0%
Regulatory Compliance	\$229,513	\$153,838	67%
General Administration	\$585,518	\$560,238	96%
CPUC Energy Division Staff	\$171,500	\$42,521	25%
Cooling Centers (3)	N/A	N/A	N/A
Total Expenses	\$6,500,126	\$5,169,248	80%
Subsidies and Benefits (4)	\$134,237,154	\$102,591,469	76%
Total Program Costs and			
Discounts	\$140,737,280	\$107,760,717	77%

2.1.2. Please provide the CARE program penetration rate to date.

	CARE Penetration	
Participants Enrolled	Eligible Participants	Penetration rate
1,707,036	1,810,560	94.3%

2.2. Outreach

2.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf. (For additional CARE Outreach see section 1.3.2.)

CARE Telephone Enrollments and Recertification

SoCalGas' successful AVM campaigns provide considerable cost savings, are environmentally friendly, and most importantly, offer customers an easy method

of enrolling or recertifying in the CARE program. There were no AVM campaigns conducted during the month of November. However, as of November 30th, previous campaigns have generated 19,500 new CARE enrollments.

CARE Web Activity & Enrollments

During November, SoCalGas received 6,057 CARE applications through its internet- based outreach activities. These activities resulted in 2,718 new CARE enrollments and 1,484 recertifications. Web outreach activities also included email promotions to over 35,000 customers and continual promotion of the CARE website through various collateral materials, web links, electronic newsletters, select mass media campaigns and multiple public service announcements.

CARE Third-Party Enrollments & Outreach

In November, SoCalGas' third-party, door-to-door, CARE outreach program enrolled 4,033 hard-to-reach customers, who for a variety of reasons have been non-responsive to other outreach methods. SoCalGas' third party contractors will continue to shift their resources throughout SoCalGas' service territory to locate and enroll hard-to-reach and recently unemployed customers in the CARE program. Continually shifting resources is vital to the success of door-to-door outreach efforts since many recently unemployed customers reside in non-traditional low-income communities. As a result of the high unemployment rates, SoCalGas' third party contractors have been canvassing neighborhoods with minimal outreach activity in previous program years.

Additionally, as a result of an agreement between SoCalGas and 211 LA County, 211 continues to refer interested, potentially eligible callers to SoCalGas' CARE program as well as promote CARE and other SoCalGas assistance programs at select events. As of November 30th, 211 LA has promoted CARE and other SoCalGas assistance programs to a combined total of 3,350 customers at 23 events.

CARE Direct Mail Activity and Enrollments

No direct mail campaigns were conducted during the month of November. However, in September, SoCalGas' CARE program launched a third direct mail campaign. The campaign was specifically designed to target customers throughout SoCalGas' territory that recently became eligible for the program due to job loss, job furloughs, or wage reduction. As of November 30th, the September campaign has generated 31,500 responses resulting in over 21,000 new CARE enrollments. SoCalGas' 2010 CARE direct mail campaigns have cumulatively produced over 90,000 new enrollments and numerous recertifications. Response rates to CARE direct mail campaigns continue to soar over 10% for the fifth consecutive program year.

CARE Bill Inserts

A third PY2010 bill insert outreach campaign was conducted in October and reflected the CARE program's June 1st income guideline changes³. This campaign targeted all SoCalGas residential non-CARE customers receiving a paper bill. As of November 30th, the campaign has generated 5,073 new enrollments. To date, 2010 SoCalGas CARE bill insert campaigns have generated a combined total of 29,800 new CARE enrollments. SoCalGas' CARE bill insert applications are fully bi-lingual (English / Spanish) and contain information about other assistance programs that may benefit low-income and special needs customers.

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³ Resolution (Res.) E-3524 Ordering Paragraph (OP) 3 authorizes the energy utilities to change the income-eligibility guidelines for the CARE program pursuant to a communication issued by the Director of the Energy Division by May 1st of each year, with tariff revisions to be filed and become effective June 1st of each year.

CARE Mass Media Campaigns

No mass media campaigns were conducted during the month of November.

2.2.2. Describe the efforts taken to reach and coordinate the CARE program with other related low-income programs to reach eligible customer.

Leveraging with other programs continues to be a cost-effective method for increasing CARE program participation. Additionally, leveraging with certain programs such as the LIHEAP, further helps by decreasing post enrollment verification (PEV) activities. Decreased PEV activity occurs because LIHEAP customers provide proof of eligibility when applying for LIHEAP and are automatically eligible for CARE based on categorical eligibility (CE) criteria and as such, are exempt from random PEV selection.

CARE leveraging and data sharing activities may also provide leads for SoCalGas' LIEE program. New CARE enrollments where the customer automatically qualifies via CE or provides proof of income to the leveraging partner prior to enrollment in the program are considered *income-qualified* SoCalGas LIEE customer leads.

In November, data exchanges resulted in the following:

- 7,488 customers were enrolled through data received from Southern California Edison with 4,290 additional customers already on the CARE rate.
- 59 LIHEAP customers were enrolled in CARE with no additional customers already on the CARE rate. Because LIHEAP verifies eligibility, these customers' PEV status is updated, therefore reducing attrition and increasing efficiency.
- 2,052 PG&E customers were enrolled in CARE with an additional 492 customers already on the CARE rate.

2.3. CARE Integration

For the month of November, SoCalGas received leads from its Customer Contact Center (CCC) and LIEE program resulting in the following CARE enrollments:

- CCC 4,412
- LIEE program 1,794

2.4 CARE Capitation

During the month of November, a total of 93 customers were enrolled in CARE. Companion Line, one of SoCalGas' Capitation agencies, continues its work in underserved San Luis Obispo County focusing on low-income customers residing in mobile homes.

2.5 CARE Recertification Complaints

No CARE Recertification complaints were received during the month of November.

3. Appendix: LIEE Tables and CARE Tables

LIEE- Table 1- LIEE Program Expenses

LIEE- Table 2- LIEE Expenses & Energy Savings by Measures Installed

LIEE- Table 3- LIEE Average Bill Savings per Treated Home

LIEE- Table 4- LIEE Homes Treated

LIEE- Table 5- LIEE Customer Summary

LIEE- Table 6- LIEE Expenditures for Pilots and Studies

LIEE- Table 7- Whole Neighborhood Approach

CARE- Table 1- CARE Overall Program Expenses

CARE- Table 2- CARE Enrollment, Recertification, Attrition, and Penetration

CARE- Table 3- CARE Verification

CARE- Table 4- Self Certification and Re-Certification

CARE- Table 5- Enrollment by County

CARE- Table 6- Recertification Results

CARE- Table 7- Capitation Contractors

CARE- Table 8- Participants as of Month End

	Α	В	С	l D	1	E		F		G	Н		1	T 1	Тк	1	M
1	^						IFF	Table 1 - LIF	FP	rogram Expe							IVI
2						_				a Gas Compa							
3										r 2010							
4			Authorized Bu	dget ¹		Current Month Expenses					Yea	ır-To-Date Exp	enses	% of Budo	% of Budget Spent Year-To-Date		
5	LIEE Program:	Electric	Gas	Total	Ele	ctric		Gas	İ	Total	Electric		Gas	Total	Electric	Gas	Total
6	Energy Efficiency															And the second	
7	- Gas Appliances	\$ -	\$ 23,977,493	\$ 23,977,493	\$	-	\$	608,810	\$	608,810	\$	- \$	8,644,267	\$ 8,644,267	0%	36%	36%
8	- Electric Appliances	\$ -	\$ -	\$ -	\$	-			\$	-	\$	- \$	-	\$ -	0%	0%	0%
9	- Weatherization	\$ -	\$ 24,913,886	\$ 24,913,886	\$	-	\$	2,100,483	\$	2,100,483	\$	- \$	29,392,841	\$ 29,392,841	0%	118%	118%
10	- Outreach and Assessment	\$ -	\$ 16,940,532	\$ 16,940,532	\$	-	\$	744,714	\$	744,714	\$	- \$	10,820,266	\$ 10,820,266	0%	64%	64%
11	- In Home Energy Education	\$ -	\$ 2,153,100	\$ 2,153,100	\$	-	\$	83,865	\$	83,865	\$	- \$	1,297,050	\$ 1,297,050	0%	60%	60%
12	- Education Workshops	\$ -	\$ -	\$ -	\$	-	\$	-	\$	-	\$	- \$	-	\$ -	0%	0%	0%
13	- Pilot	\$ -	\$ 27,568	\$ 27,568	\$	-	\$	-	\$	-	\$	- \$	-	\$ -	0%	0%	0%
14	- Cool Centers	\$ -	\$ -	\$ -	\$	-	\$	-	\$	-	\$	- \$	-	\$ -	0%	0%	0%
	Energy Efficiency																
15	TOTAL	\$ -	\$ 68,012,579	\$ 68,012,579	\$	-	\$	3,537,872	\$	3,537,872	\$	- \$	50,154,423	\$ 50,154,423	0%	74%	74%
16						202000200						ionichnich					
17	Training Center ³	\$ -	\$ 314,129		\$	-	\$	29,135	\$	29,135	\$	- \$	411,384	\$ 411,384	0%	131%	131%
18	Inspections	\$ -	\$ 1,641,021	\$ 1,641,021	\$	-	\$	204,849	\$	204,849	\$	- \$	1,775,292	\$ 1,775,292	0%	108%	108%
19	Marketing	\$ -	\$ 1,050,293	\$ 1,050,293	\$	-	\$	23,914	\$	23,914	\$	- \$	571,490	\$ 571,490	0%	54%	54%
20	M&E Studies	\$ -	\$ 72,937	\$ 72,937	\$	-	\$	24,590	\$	24,590	\$	- \$	67,289	\$ 67,289	0%	92%	92%
21	Regulatory Compliance	\$ -	\$ 265,119	\$ 265,119	\$	-	\$	(73,623)	\$	(73,623)	\$	- \$	212,119	\$ 212,119	0%	80%	80%
22	General Administration	\$ -	\$ 5,430,964	\$ 5,430,964	\$	-	\$	425,823	\$	425,823	\$	- \$	4,845,254	\$ 4,845,254	0%	89%	89%
23	CPUC Energy Division	\$ -	\$ 85,774	\$ 85,774	\$	-	\$	-	\$	-	\$	- \$	18,223	\$ 18,223	0%	21%	21%
24			1))11))11))11))11)								(1010)	0.000					
25	TOTAL PROGRAM COSTS	\$ -	\$ 76.872.816	\$ 76,872,816	s	_	\$	4,172,560	\$	4,172,560	\$	- s	58.055.475	\$ 58,055,475	0%	76%	76%
26						F				E Program Bu							
27	Indirect Costs ²				\$	-	\$	209,263	~~~~	209,263		\$	2,955,669	\$ 2,955,669)		
28				<u> </u>								ssoll.	, ,	, , , , , , , , , , , , , , , , , , , ,			
29	NGAT Costs						\$	146,379	\$	146,379		\$	2,066,872	\$ 2,066,872			
30	¹ Base Budget reflects P	/2009 Ann	ual Base and do	es not include C	arry-	Over f	funds	i.									
	2 The Indirect Costs inclu	dad in this	ostogony (Bono	on 9 Donofito M	la rk m	.ana C	amn	Dublic Liebili	4. 0	Branarty Dame	Flaa	+ D.	obacina 9 \Mara	shouse) are incl	dad in basa		

The Indirect Costs included in this category (Pension & Benefits, Workmans Comp, Public Liability & Property Damage, Fleet, Purchasing & Warehouse) are included in base margin and therefore are not included in the LIEE/DAP Total Program Costs.

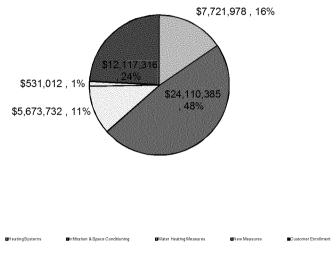
32 3 Carry-over funds will be used to cover over-expenditures in the Training Center budget category.

	A	В	С	D	Е	F	G	Н		7	K	L	M
33	33 Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

1	А	В	C	Table 2	E	F		G	Н
2			LICE		Date Comple	eted & Expen	sed in	stallations	
3	Measures	Units	Quantity Installed	kWh (Annual)	kW (Annual) ¹	Therms (Annual)	E	xpenses	% of Expenditure
_	Heating Systems Furnaces	Each	7,998			20,164	9	67,721,977.53	15%
6	Cooling Measures	Zuen	1,000			20,101			
7	A/C Replacement - Room	Each							
	A/C Replacement - Central A/C Tune-up - Central	Each Each					-		
	A/C Services - Central	Each							
11	Heat Pump	Each							
	Evaporative Coolers	Each							
	Evaporative Cooler Maintenance Infiltration & Space Conditioning	Each			3/66/2014	S. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.			9.00
	Envelope and Air Sealing Measures	Home	75,879	***************************************		458,974	\$	17,949,864	36%
	Duct Sealing	Home	1,603			34,747	\$	1,795,567	4%
_	Attic Insulation Water Heating Measures	Home	4,920			205,203	\$	4,364,954	9%
	Water Heater Conservation Measures	Home	78,124			1,030,475	\$	4,751,443	9%
20	Water Heater Replacement - Gas	Each	917			11,059	\$	922,289	2%
_	Water Heater Replacement - Electric	Each		<u> </u>					
22	Tankless Water Heater - Gas Tankless Water Heater - Electric	Each Each					-		
	Lighting Measures	_40/1							
	CFLs	Each							
_	Interior Hard wired CFL fixtures	Each							
_	Exterior Hard wired CFL fixtures Torchiere	Each Each							
	Refrigerators	Lucii							
30	Refrigerators -Primary	Each	N. 84	200			CI CONCUENTANCE	388	
	Refrigerators - Secondary	Each							
	Pool Pumps Pool Pumps	Each							
_	New Measures	Zden							
	Forced Air Unit Standing Pilot Change Out	Each	106			4,664	\$	33,014	0%
	Furnace Clean and Tune High Efficiency Clothes Washer	Each Each	7,920			22,343	\$	497,998	1%
_	Microwave	Each							
39	Thermostatic Shower Valve	Each							
	LED Night Lights	Each							
_	Occupancy Sensor Pilots		***************************************				20.5512.53513.		
	A/C Tune-up Central	Home							
	Interior Hard wired CFL fixtures	Each							
	Ceiling Fans In-Home Display	Each Each					_		
	Programmable Controllable Thermostat	Each							
	Forced Air Unit	Each							
	Microwave High Efficiency Clothes Washer						<u> </u>		
50 51	might Enroleticy Clothes Washer								
	Customer Enrollment				900000000000000000000000000000000000000				
_	Outreach & Assessment	Home	94,007				\$	10,820,266	22%
54	In-Home Education Education Workshops	Home Participant	89,773				\$	1,297,050	3%
55		. a. doipairt					L		
56	75554-ELOZO-155574 (ANS) (CARANESS AND			AST STORY AND ADDRESS OF THE PARTY OF THE PA			011111111111111111111111111111111111111		
57	Total Savings (Evpanditures					1 707 690	é	E0 154 400	4000/
58 59	Total Savings/Expenditures					1,787,630	\$	50,154,423	100%
60	Homes Weatherized	Home	87,763						
61									
	Homes Treated - Single Family Homes Treated	Home	66,613						
	- Multi-family Homes Treated	Home	20,760						
65	- Mobile Homes Treated	Home	6,634						
	- Total Number of Homes Treated	Home	94,007						
	# Eligible Homes to be Treated for PY ²	Home	143,540						
68 69	% OF Homes Treated	%	65%						
70	- Total Master-Metered Homes Treated	Home	11,484						
71	¹ Energy savings is based on the 2005 Load Impac	t Evaluation.		•					
72 73	² Based on Attachment H of D0811031								
_	Any required corrections/adjustments are reported	herein and so	ipersede resul	ts reported in nr	ior months an	d may reflect Y	TD adi	stments.	
_				,		,			

PIE CHART 1- Expenses by Measures Category For November 2010





	A		В							
1	LIEE Table 3 - Average Bill Savings per Treated Home Southern California Gas Company November 2010									
2	Year-to-date Installations - Expensed									
3										
4	Annual kWh Savings		n/a							
5	Annual Therm Savings	1	,787,630							
6	Lifecycle kWh Savings		n/a							
7	Lifecycle Therm Savings	17	,294,431							
8	Current kWh Rate	\$	0.11							
9	Current Therm Rate	\$	1.01							
10	Number of Treated Homes		94,007							
11	Average 1st Year Bill Savings / Treated Home	\$	19.72							
12	Average Lifecycle Bill Savings / Treated Home	\$	154.48							
13	Any required corrections/adjustments are reported herein and results reported in prior months and may reflect YTD adjustm		ersede							

	A	В	С	D	Е	F	G
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		LIEE Ta	able 4 - LIE	Homes Tre	eated		
		Southe		ia Gas Com	pany		
			Novemb	er 2010			
2	County	FI	igible Custom	ars I	Homes Ti	reated Year	-To-Date
-	County	Linguist Gueterniere 778			1 tollies 1	eated real	-10-Date
3		Rural	Urban	Total	Rural	Urban	Total
4	Fresno	705	10,335	11,039	31	1,684	1,715
5	Imperial	15,959	256	16,215	91	4	95
6	Kern	33,472	8,810	42,282	2,606	290	2,896
7	Kings	15,485	15	15,499	1,657		1,657
8	Los Angeles	5,289	965,600	970,890	341	51,181	51,522
9	Orange	0	184,690	184,690		3,357	3,357
10	Riverside	43,417	184,019	227,436	1,088	9,587	10,675
11	San Bernardino	8,426	152,842	161,268	180	11,836	12,016
12	San Luis Obispo	26,285	220	26,505	555	1	556
13	Santa Barbara	14,345	21,732	36,077	255	264	519
14	Tulare	42,099	13,173	55,271	6,890	1,845	8,735
15	Ventura	6,870	48,619	55,489	28	236	264
16						·	
17	Total	212,352	1,590,308	1,802,661	13,722	80,285	94,007
18	Any required corrections/a and may reflect YTD adjus	-	re reported he	rein and supers	sede results	reported in p	rior months

A	В	С	D	E	F	G	Н		J	K	Ĺ	М	N	0	Р	Q
							thern Ca		tomer Su Gas Comp 2010	-						
		Gas &	Electric			Gas C	Only			Electri	c Only			Tota	al	
Month	# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW
Jan-10	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Feb-10	0	0	0	0	2,552	38,887	0	0	0	0	0	0	2,552	38,887	0	0
Mar-10	0	0	0	0	18,427	343,229	0	0	0	0	0	0	18,427	343,229	0	0
Apr-10	0	0	0	0	28,109	536,632	0	0	0	0	0	0	28,109	536,632	0	0
May-10	0	0	0	0	37,973	704,974	0	0	0	0	0	0	37,973	704,974	0	0
Jun-10	0	0	0	0	49,836	930,108	0	0	0	0	0	0	49,836	930,108	0	0
Jul-10	0	0	0	0	59,619	1,131,541	0	0	0	0	0	0	59,619	1,131,541	0	0
2 Aug-10	0	0	0	0	69,388	1,326,266	0	0	0	0	0	0	69,388	1,326,266	0	0
3 Sep-10	0	0	0	0	78,534	1,521,992	0	0	0	0	0	0	78,534	1,521,992	0	0
4 Oct-10	0	0	0	0	87,707	1,657,869	0	0	0	0	0	0	87,707	1,657,869	0	0
Nov-10	0	0	0	0	94,007	1,787,630	0	0	0	0	0	0	94,007	1,787,630	0	0
Dec-10																
Figures to	or each mo	onth are Y ⁻ YTD energ	TD. Decei gy impacts	mber resu that are r	its should a eported ev	approximate ery month T	calendar able 2L.	year resul	ts. Therms	and kWh	savings a	ire annua	Ifigures. T	otal Energy I	mpacts fo	r all fu

18 Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

0.000-2200	A	В	С	D	Е	F	G	Н		J	K	L	М
1				L		6 - Expendit			tudies				
2					Sou	ıthern Califo		ompany					
3	1	1			ı		nber 2010						
4		Auth	orized 3-Year	Budget	Curre	nt Month Ex	penses	Expense	es Since Jan	uary 1, 2009	% of 3	-Year Budge	t Spent
5		Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Pilots:							- Kijasal dalah					
7	FAU Pilot	\$	- \$ 924,203	\$ 924,203	\$ -	\$ -	\$ -	\$ -	\$ 109,834	\$ 109,834	0%	12%	12%
8	Wet Pilot	\$	- \$ 63,275	\$ 63,275	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
9													
10	Total Pilots	\$ -	\$ 987,478	\$ 987,478	\$ -	\$ -	\$ -	\$ -	\$ 109,834	\$ 109,834	0%	11%	11%
11													
12	Studies:												
13	Non-Energy Benefits	\$ -	\$ 90,000	\$ 90,000	\$ -	\$ 24,590	\$ 24,590	\$ -	\$ 37,156	\$ 37,156	0%	41%	41%
14	Process Evaluation	\$ -	\$ 62,500	\$ 62,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
15	Impact Evaluation ¹	\$ -	\$ 150,000	\$ 150,000	\$ -	\$ -	\$ -	\$ -	\$ 41,319	\$ 41,319	0%	28%	28%
16													
17													
18	Total Studies	\$ -	\$ 302,500	\$ 302,500	\$ -	\$ 24,590	\$ 24,590	\$ -	\$ 78,475	\$ 78,475	0%	26%	26%

	A	ТВ	С	D	Е
1		E Table 7			
2		nborhood Approach			
3	_	ifornia Gas Company	,		
4		ember 2010	,		
5	A	B	С	D	E
<u> </u>		_	_	_	_
ا ۱	Note that the dead (Occurred Times to Times to Times to the	Total Residential	Total Estimated	Total Treated	Total Treated
	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	93292-39 - Synergy	296	134		18
	93292-73 - Synergy	261	93	17	33
	93292-96 - Synergy	163	85	39	8
	91768-25 - Quality Conservation Services	260	142	19	1
-	91768-34 - Quality Conservation Services	288	200 176	172 154	13
	91768-35 - Quality Conservation Services	265			48
	91768-36 - Quality Conservation Services	325	191	155	29
	91768-37 - Quality Conservation Services	72	55	45 9	4
	91768-38 - Quality Conservation Services	40	32 168	43	4 0
-	93646-93 - Proteus Inc. 91766-36 - Richard Heath Associates	402	292	225	19
	91766-37 - Richard Heath Associates	517	322	308	19
-	91766-38 - Richard Heath Associates	252	149	106	19
	92346-48 MHP - Synergy	404	118	18	3
-	93277-15 - Synergy	300	151	11	15
	93277-16 - Synergy	190	111	25	9
	93277-17 - Synergy	390	194	144	2
	93277-18 - Synergy	332	145	24	25
	93277-19 - Synergy	234	95	34	23
	93277-13 - Synergy 93277-26 - Synergy	230	144	50	8
	93277-27 - Synergy	224	163	45	11
	93277-28 - Synergy	184	139	50	5
	93277-34 - Synergy	460	160	13	6
	93277-44 - Synergy	227	119	73	8
	93277-45 - Synergy	231	116	24	6
	93277-46 - Synergy	221	57	8	4
	93277-47 - Synergy	297	76	16	14
	93277-48 - Synergy	298	156	48	15
	93277-49 - Synergy	141	73	23	8
	93277-72 - Synergy	415	149	37	28
	90242-51 - The East Los Angeles Community Union	499	195	152	3
	90242-52 - The East Los Angeles Community Union	360	159	93	1
	90280-78 - The East Los Angeles Community Union	225	66		1
	90280-79 - The East Los Angeles Community Union	381	149		
-	90280-80 - The East Los Angeles Community Union	260	78	102	4
	90280-82 - The East Los Angeles Community Union	240	85		4
	90301-31 - The East Los Angeles Community Union	518			
-	90302-13 - The East Los Angeles Community Union	355			28
	90302-18 - The East Los Angeles Community Union	369		26	9
	90305-12 - The East Los Angeles Community Union	319	108	11	5
	90305-24 - The East Los Angeles Community Union	194	83		5
-	90723-21 - The East Los Angeles Community Union	256	61	79	7
	90723-23 - The East Los Angeles Community Union	266			14
	90723-24 - The East Los Angeles Community Union	454	230		24
	90723-26 - The East Los Angeles Community Union	334			24

***************************************	A	В	С	D	E
1	L	IEE Table 7			
2	Whole Neig	hborhood Approach			
3		lifornia Gas Company	1		
4		vember 2010			
5	A	В	С	D	E
Ť		Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	90723-27 - The East Los Angeles Community Union	428		!	14
	90723-28 - The East Los Angeles Community Union	73	24	27	0
_	90723-34 - The East Los Angeles Community Union	85	51	34	3
	90723-35 - The East Los Angeles Community Union	496	249	169	30
_	90723-36 - The East Los Angeles Community Union	158	64	42	8
	90723-41 - The East Los Angeles Community Union	40	23	8	1
	90723-47 - The East Los Angeles Community Union	107	63	55	1
	90723-43 - The East Los Angeles Community Union	217	87	69	12
	90723-44 - The East Los Angeles Community Union	407	123	121	25
		266	132	60	23
	90723-45 - The East Los Angeles Community Union 90723-46 - The East Los Angeles Community Union	411	152	152	10
	90723-40 - The East Los Angeles Community Union	158	75	48	
-	90723-61 - The East Los Angeles Community Union	317	149	20	3
		225	73		1
	92501-26 - The East Los Angeles Community Union	285	209	13	0
	92501-27 - The East Los Angeles Community Union	51	31	35 12	8
	92501-28 - The East Los Angeles Community Union		177		0
	92501-29 - The East Los Angeles Community Union	294		55	1
	92501-31 - The East Los Angeles Community Union	425	205	17	1
	92501-32 - The East Los Angeles Community Union	40	31	2	0
	92501-34 - The East Los Angeles Community Union	230	116	17	2
	92501-39 - The East Los Angeles Community Union	148	40	7	8
	92501-41 - The East Los Angeles Community Union	112	75	2	2
	92503-21 - The East Los Angeles Community Union	407	205	69	16
	92503-26 - The East Los Angeles Community Union	361	177	48	1
	92503-27 - The East Los Angeles Community Union	346	67	35	0
	92503-32 - The East Los Angeles Community Union	238	100	32	2
	92503-33 - The East Los Angeles Community Union	256	76	25	2
	92503-37 - The East Los Angeles Community Union	181	79	51	1
	92503-38 - The East Los Angeles Community Union	378	157	55	18
	92503-40 - The East Los Angeles Community Union	501	122	69	4
	92503-80 - The East Los Angeles Community Union	209	137	3	0
	92504-12 - The East Los Angeles Community Union	454	116	32	14
	92504-14 - The East Los Angeles Community Union	166			
	92504-15 - The East Los Angeles Community Union	456			37
_	92504-16 - The East Los Angeles Community Union	486	219	192	4
	92504-17 - The East Los Angeles Community Union	280	88	21	6
	92504-18 - The East Los Angeles Community Union	404	136	20	12
	92504-19 - The East Los Angeles Community Union	222	80		1
	92504-20 - The East Los Angeles Community Union	384	164		12
	92504-21 - The East Los Angeles Community Union	361	118		8
	92504-22 - The East Los Angeles Community Union	592	221	19	5
	92504-23 - The East Los Angeles Community Union	336		31	6
	92504-24 - The East Los Angeles Community Union	418			10
	92504-25 - The East Los Angeles Community Union	108		15	8
96	92504-26 - The East Los Angeles Community Union	424	221	23	2

	A	В	С	D	E
1	LIE	E Table 7			
2	Whole Neigh	borhood Approach			
3	Southern Cali	fornia Gas Company	<i>'</i>		
4	Nove	ember 2010			
5	A	В	С	D	E
		Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	92504-27 - The East Los Angeles Community Union	104	47	2	0
	92504-28 - The East Los Angeles Community Union	275	95	31	6
	92504-29 - The East Los Angeles Community Union	548	208	45	8
	92504-30 - The East Los Angeles Community Union	381	95	50	14
	92504-31 - The East Los Angeles Community Union	233	100	29	4
102	92505-11 - The East Los Angeles Community Union	285	108	33	26
	92505-12 - The East Los Angeles Community Union	281	110	73	5
	92505-13 - The East Los Angeles Community Union	394	159	90	18
	92505-14 - The East Los Angeles Community Union	440	207	83	9
	92505-15 - The East Los Angeles Community Union	442	134	106	24
	92505-16 - The East Los Angeles Community Union	241	97	122	1
108	92505-17 - The East Los Angeles Community Union	375	192	52	8
109	92505-20 - The East Los Angeles Community Union	295	76	24	18
110	92505-22 - The East Los Angeles Community Union	458	116	26	16
111	92505-23 - The East Los Angeles Community Union	363	103	47	10
112	92505-24 - The East Los Angeles Community Union	429	126	83	24
113	92505-25 - The East Los Angeles Community Union	460	97	56	24
114	92505-26 - The East Los Angeles Community Union	288	110	70	18
115	92505-27 - The East Los Angeles Community Union	247	108	15	12
116	92505-28 - The East Los Angeles Community Union	181	84	23	5
117	92505-29 - The East Los Angeles Community Union	446	185	81	16
118	92505-30 - The East Los Angeles Community Union	236	79	29	12
119	92506-11 - The East Los Angeles Community Union	450	143	12	0
	92506-12 - The East Los Angeles Community Union	412	182	5	1
121	92506-17 - The East Los Angeles Community Union	281	92	9	1
	92506-18 - The East Los Angeles Community Union	371	89	12	1
123	92506-20 - The East Los Angeles Community Union	410	114	23	2
	92506-22 - The East Los Angeles Community Union	61	17	5	0
	92506-23 - The East Los Angeles Community Union	630	217	28	2
	92506-28 - The East Los Angeles Community Union	148	59	6	2
	92506-63 - The East Los Angeles Community Union	29	17	6	0
	92507-33 - The East Los Angeles Community Union	165	119	66	1
	92507-35 - The East Los Angeles Community Union	320			2
	92507-41 - The East Los Angeles Community Union	199		77	4
	92507-42 - The East Los Angeles Community Union	117	80	31	5
	92507-43 - The East Los Angeles Community Union	362	259	123	0
	92507-49 - The East Los Angeles Community Union	170	129	41	1
	92507-50 - The East Los Angeles Community Union	203	148	73	2
	92507-51 - The East Los Angeles Community Union	276		127	8
	92507-55 - The East Los Angeles Community Union	150		57	3
	92507-56 - The East Los Angeles Community Union	313	184	105	14
	92507-57 - The East Los Angeles Community Union	301	155	62	10
	92507-58 - The East Los Angeles Community Union	405	169	25	6
	92703-28 - The East Los Angeles Community Union	224		24	29
141	92703-35 - The East Los Angeles Community Union	78	36	6	11

			_		
	A	В	С	D	Е
1	L	IEE Table 7			
2	Whole Neig	ghborhood Approach			
3	Southern Ca	ilifornia Gas Company	/		
4	No	vember 2010			
5	A	В	С	D	E
Ť		Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	92703-42 - The East Los Angeles Community Union	270			
	92703-43 - The East Los Angeles Community Union	121	64		0
	92703-44 - The East Los Angeles Community Union	354	174		
	92704-16 - The East Los Angeles Community Union	71	40		1
	92704-28 - The East Los Angeles Community Union	147	55		10
	92704-29 - The East Los Angeles Community Union	180	127	96	
	93616-96 - Proteus Inc.	12	8		
	93616-97 - Proteus Inc.	152	93		9
	93662-25 - Proteus Inc.	118	59		5
	91766-13 - Richard Heath Associates	212	148		13
	91766-14 - Richard Heath Associates	174	126		20
	91766-15 - Richard Heath Associates	85			1
-	91766-17 - Richard Heath Associates	32	26		0
155	91766-20 - Richard Heath Associates	54	38	30	0
156	91766-26 - Richard Heath Associates	328	200		20
157	91766-27 - Richard Heath Associates	337	206	210	
158	91766-29 - Richard Heath Associates	200	124	117	2
159	91766-30 - Richard Heath Associates	197	122	96	16
160	91766-39 - Richard Heath Associates	269	168	89	58
161	92703-46 - The East Los Angeles Community Union	320	121	54	28
162	92703-47 - The East Los Angeles Community Union	181	69	33	1
163	92509-67 - American Insulation	348	234	195	18
164	93215-17 - Garcia and Sons	58	40	2	0
165	93241-15 - Garcia and Sons	202	140	86	28
	93308-22 - Garcia and Sons	89	37	20	14
	93618-20 - Garcia and Sons	115	74	46	13
	93227 - Highland Energy Services	90	0		2
	93265-97 - Highland Energy Services	106	50		
	93266-97 - Highland Energy Services	32	19		
	93267-94 - Highland Energy Services	49	32		
	93267-95 - Highland Energy Services	201	130		10
	93267-96 - Highland Energy Services	351	233	72	46
-	93267-97 - Highland Energy Services	135			
	91744-17 - The East Los Angeles Community Union	404			15
	91744-18 - The East Los Angeles Community Union	324			18
	91744-24 - The East Los Angeles Community Union	438			18
	91744-34 - The East Los Angeles Community Union	470	†		4
	91744-35 - The East Los Angeles Community Union	184			
	91746-10 - The East Los Angeles Community Union	440			
	91746-11 - The East Los Angeles Community Union	418			
-	91746-12 - The East Los Angeles Community Union	352		174	
	91746-13 - The East Los Angeles Community Union	357	134		7
	91746-17 - The East Los Angeles Community Union	330			
	91746-19 - The East Los Angeles Community Union	517			
186	91746-20 - The East Los Angeles Community Union	340	94	149	9

***************************************	A	В	С	D	E
1		IEE Table 7			
2	Whole Neig	hborhood Approach			
3	Southern Ca	lifornia Gas Company	<i>(</i>		
4	No	vember 2010			
5	A	В	С	D	E
		Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers		2002-2010	Year-to-Date
187	91746-21 - The East Los Angeles Community Union	613	262	268	14
188	91746-23 - The East Los Angeles Community Union	199	73	106	2
189	91746-26 - The East Los Angeles Community Union	263	110	137	6
190	92543-42 - The East Los Angeles Community Union	62	37	10	4
	92543-43 - The East Los Angeles Community Union	211	134	42	10
192	92543-44 - The East Los Angeles Community Union	38	25	8	5
193	92543-45 - The East Los Angeles Community Union	76	52	18	2
194	92543-59 - The East Los Angeles Community Union	441	255	142	39
	92543-60 - The East Los Angeles Community Union	423	246	105	26
	92543-61 - The East Los Angeles Community Union	381	224	104	13
	92543-71 - The East Los Angeles Community Union	343	193	57	13
	92543-72 - The East Los Angeles Community Union	376	177	83	27
199	92543-81 - The East Los Angeles Community Union	134	57	34	9
200	92703-21 - The East Los Angeles Community Union	343	173	33	27
	92703-29 - The East Los Angeles Community Union	310	158	27	14
_	92703-36 - The East Los Angeles Community Union	200	100	28	20
203	92703-37 - The East Los Angeles Community Union	222	121	49	24
	92707-11 - The East Los Angeles Community Union	359	150	45	4
205	92707-12 - The East Los Angeles Community Union	186		12	1
206	92707-13 - The East Los Angeles Community Union	246		15	2
	92707-14 - The East Los Angeles Community Union	210		29	9
	92707-16 - The East Los Angeles Community Union	276	100	24	1
	92707-20 - The East Los Angeles Community Union	287	172	68	1
210	92707-22 - The East Los Angeles Community Union	236		21	2
	92707-23 - The East Los Angeles Community Union	216		27	8
	92707-26 - The East Los Angeles Community Union	419		49	4
	92707-27 - The East Los Angeles Community Union	282	106	36	4
	92707-28 - The East Los Angeles Community Union	274	116	27	31
	92707-29 - The East Los Angeles Community Union	381	173	60	52
	92707-30 - The East Los Angeles Community Union	290	141	56	27
	92707-32 - The East Los Angeles Community Union	307	123	47	1
	92553-35 - The East Los Angeles Community Union	504	184	192	28
	92553-39 - The East Los Angeles Community Union	430			
	92553-58 - The East Los Angeles Community Union	375		116	12
	92553-67 - The East Los Angeles Community Union	219		83	6
	92335-38 - Quality Conservation Services	238		64	84
_	93309-47 - Garcia and Sons	68			1
	93309-70 - Garcia and Sons	15			0
	90701-18 - FCI Management Consultants	484			8
	92410-12 - Synergy	198	-	65	4
	92410-14 - Synergy	154			1
	92410-16 - Synergy	61			2
	92410-17 - Synergy	87			3
	92410-18 - Synergy	154			0
231	92543-13 - Synergy	103	43	0	1

		1			
	A	B E Table 7	С	D	E
1		E Table 7			
2	_	borhood Approach			
3		fornia Gas Company	1		
4		mber 2010			
5	Α	В	С	D	E
		Total Residential	Total Estimated	Total Treated	Total Treated
	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	92543-14 - Synergy	162	117	16	0
	92543-15 - Synergy 92543-17 - Synergy	63	38 137	39 40	0
	92543-18 - Synergy	279 117	62	31	2
	92543-10 - Synergy 92543-20 - Synergy	124	63	4	1
	92543-26 - Synergy	377	240	100	4
	92543-27 - Synergy	274	193	58	0
	92543-28 - Synergy	152	109	23	2
	92543-29 - Synergy	126	91	67	2
	92543-30 - Synergy	472	304	209	2
	92543-31 - Synergy	13	8	3	0
	92543-38 - Synergy	62	47	18	1
	92543-39 - Synergy	143	104	48	1
	92543-40 - Synergy	136	102	54	1
	92543-41 - Synergy	221	165	85	0
	92543-46 - Synergy	21	16	12	1
248	92543-48 - Synergy	63	37	11	0
249	92543-51 - Synergy	37	20	19	0
	92543-56 - Synergy	52	26	9	1
251	92543-57 - Synergy	319	146	63	9
252	92543-58 - Synergy	475	276	81	8
253	92543-62 - Synergy	50	26	14	0
	92543-65 - Synergy	9	5	1	0
	92543-67 - Synergy	21	12	5	0
256	92543-68 - Synergy	443	237	168	4
	92543-69 - Synergy	666	416	212	1
	92543-70 - Synergy	400	231	137	1
	92543-73 - Synergy	30	16	22	0
	92543-74 - Synergy	34	18	6	0
261	92543-76 - Synergy 92543-78 - Synergy	265	135	13 50	1
		409	194		3
	92543-79 - Synergy 92543-80 - Synergy	169 337	84 172	24 53	1 3
	92543-86 - Synergy	86		45	2
	92543-87 - Synergy	158	32	45	1
	92543-88 - Synergy	158		47	4
	92571-25 - Synergy	308		183	3
	92571-26 - Synergy	538		250	2
	92571-27 - Synergy	491	233	265	1
	92571-28 - Synergy	393	177	162	3
	92571-29 - Synergy	605		346	1
	92571-32 - Synergy	22	10		1
	92571-34 - Synergy	369	175	203	1
	92571-46 - Synergy	584		318	8
	92571-47 - Synergy	277			

***************************************	A	В	С	D	Е
1		EE Table 7			
2	Whole Neig	hborhood Approach			
3	Southern Ca	lifornia Gas Company	1		
4	Nov	ember 2010			
5	A	В	С	D	E
		Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
E27/3 MINISPERSON	93618-19 - Highland Energy Services	158		49	2
	93618-21 - Highland Energy Services	71	46	25	2
	93618-22 - Highland Energy Services	138	89	60	13
280	93618-23 - Highland Energy Services	60	39	20	2
	93618-24 - Highland Energy Services	210	134	105	15
282	93618-25 - Highland Energy Services	228	127	95	1
	93618-26 - Highland Energy Services	141	101	53	11
	93618-27 - Highland Energy Services	313	212	131	7
	93618-28 - Highland Energy Services	232	142	92	17
286	93618-29 - Highland Energy Services	139	87	84	15
287	93618-90 - Highland Energy Services	62	44	16	0
	93654-26 - Highland Energy Services	87	54	12	0
	93654-29 - Highland Energy Services	47	29	6	1
290	93654-30 - Highland Energy Services	145	91	36	3
	93654-31 - Highland Energy Services	355	265	108	4
	93654-34 - Highland Energy Services	118	74	24	1
	93654-35 - Highland Energy Services	332	191	94	6
	93654-40 - Highland Energy Services	384	280	114	3
	93654-42 - Highland Energy Services	161	88	64	6
	93654-43 - Highland Energy Services	71	52	38	3
	93215-42 - Staples and Associates	264	167	23	11
	93263-35 - Staples and Associates	226	147	19	9
	93309-15 - Staples and Associates	365	99	17	0
-	93309-25 - Staples and Associates	201	77	9	0
	93561-13 - Staples and Associates	155	93	28	4
	93561-14 - Staples and Associates	109	65	19	8
-	93561-15 - Staples and Associates	114	66	36	3
	93561-16 - Staples and Associates	209	107	15	0
-	93561-17 - Staples and Associates	111	60	15	0
_	91706-32 - Richard Heath Associates	370	202	85	33
-	91768-28 - Richard Heath Associates	299	187	132	30
	91768-29 - Richard Heath Associates	467	253	199	30
	91768-30 - Richard Heath Associates	263			20
	91768-31 - Richard Heath Associates	213			6
-	91744-20 - Richard Heath Associates	215	103	75	6
_	91744-51 - Richard Heath Associates	27	16		1
_	91744-56 - Richard Heath Associates	301	164	252	0
	91746-29 - Richard Heath Associates	27	15		0
	90044-52 - Reliable Energy Management	409	272		14
_	91352-18 - FCI Management Consultants	405	272	122	2
_	90602-15 - Richard Heath Associates	274	155	94	5
	91766-12 - Richard Heath Associates	115		101	0
	91766-21 - Richard Heath Associates	127	85		4
	91766-22 - Richard Heath Associates	31			1
321	91766-23 - Richard Heath Associates	23	16	4	1

	A	В	С	D	Е
1		E Table 7	·		
2		borhood Approach			
3	_	ornia Gas Company	,		
-		mber 2010			
4					
5	Α	B	<u>C</u>	D	E
ا ؞ ا	Neighborhood (Occurred Ziegeste Ziegeste A. Terrete d	Total Residential	Total Estimated	Total Treated	Total Treated
PARTY PRODUCTION	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	•	Eligible	2002-2010	Year-to-Date
-	91766-24 - Richard Heath Associates	34	19	11	7
	91766-25 - Richard Heath Associates	335	176	151	6
	91766-28 - Richard Heath Associates	389	236	246	1
	91766-31 - Richard Heath Associates	136	87	64	0
	91766-32 - Richard Heath Associates	107	70	67	1
	91766-33 - Richard Heath Associates	124	83	74	3
-	91766-34 - Richard Heath Associates	180	117	114	1
-	91766-35 - Richard Heath Associates	234	173	163	9
	91766-40 - Richard Heath Associates	126	71	43	8
	91766-43 - Richard Heath Associates	226	134	121	0
-	91766-44 - Richard Heath Associates	503	295	246	2
-	91766-45 - Richard Heath Associates	501	353	354	1
-	91766-46 - Richard Heath Associates	544	241	294	4
	91766-53 - Richard Heath Associates	313	149	144	5
_	91766-54 - Richard Heath Associates	338	161	156	1
-	91766-60 - Richard Heath Associates	231	139	136	1
-	91768-23 - Richard Heath Associates	268	0	74	1
-	91768-24 - Richard Heath Associates	251	74	102	5
	91768-25 - Richard Heath Associates 91761-57 - Synergy	263 516	151 186	21 161	2
	92223-17 - The East Los Angeles Community Union	557	247	91	1
	92223-17 - The East Los Angeles Community Union	250	109	31	0
-	92223-79 - The East Los Angeles Community Union	514	222	8	6
	92223-23 - The East Los Angeles Community Union	214	136	35	5
	92223-24 - The East Los Angeles Community Union	470	272	76	0
	92223-25 - The East Los Angeles Community Union	305	189	93	0
	92223-57 - The East Los Angeles Community Union	156	97	35	1
-	92223-77 - The East Los Angeles Community Union	47	19	0	1
	92223-78 - The East Los Angeles Community Union	124	77	1	6
-	92223-83 - The East Los Angeles Community Union	112	0	0	0
	92223-84 - The East Los Angeles Community Union	404	0	5	0
-	92551-13 - The East Los Angeles Community Union	59	21	21	0
354		460	161	75	5
-	92551-36 - The East Los Angeles Community Union	445	255	209	7
	92551-40 - The East Los Angeles Community Union	395	149	99	5
-	92551-45 - The East Los Angeles Community Union	378	255	173	4
-	92551-46 - The East Los Angeles Community Union	461	182	197	6
	92551-69 - The East Los Angeles Community Union	346	144	116	4
	92551-70 - The East Los Angeles Community Union	466	130	101	10
	92551-76 - The East Los Angeles Community Union	266	134	102	7
-	92553-12 - The East Los Angeles Community Union	91	26	11	2
	92553-17 - The East Los Angeles Community Union	121	62	35	0
_	92553-18 - The East Los Angeles Community Union	326	118		2
-	92553-23 - The East Los Angeles Community Union	126	80		4
	92553-24 - The East Los Angeles Community Union	83	31	34	3
300	92000-24 - The East Los Angeles Community Union	L 83	31	34	

200000000000000000000000000000000000000	A	В	С	D	E				
1	LI	EE Table 7							
2	Whole Neighborhood Approach								
3	Southern California Gas Company								
4	November 2010								
5	A	В	С	D	E				
		Total Residential	Total Estimated	Total Treated	Total Treated				
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date				
367	92553-28 - The East Los Angeles Community Union	495	324	144	1				
368	92553-29 - The East Los Angeles Community Union	223	96	71	0				
369	92553-30 - The East Los Angeles Community Union	176	141	113	0				
370	92553-31 - The East Los Angeles Community Union	335	242	162	0				
371	92553-32 - The East Los Angeles Community Union	446	143	150	0				
372	92553-33 - The East Los Angeles Community Union	494	247	209	0				
373	92553-34 - The East Los Angeles Community Union	527	244	213	3				
374	92553-35 - The East Los Angeles Community Union	506	194	206	23				
	92553-36 - The East Los Angeles Community Union	69	29	24	1				
376	92553-37 - The East Los Angeles Community Union	377	232	161	0				
377	92553-38 - The East Los Angeles Community Union	500	226	198	5				
378	92553-39 - The East Los Angeles Community Union	432	222	166	8				
	92553-41 - The East Los Angeles Community Union	397	250	102	2				
380	92553-42 - The East Los Angeles Community Union	326	195	135	4				
381	92553-43 - The East Los Angeles Community Union	448	198	181	4				
382		396		133	0				
383	92553-47 - The East Los Angeles Community Union	544	173	104	2				
384	92553-48 - The East Los Angeles Community Union	442	161	101	3				
385	, ,	498	178	162	0				
386	92553-50 - The East Los Angeles Community Union	407	185	125	1				
387	92553-51 - The East Los Angeles Community Union	31	13	10	0				
388	, , , , , , , , , , , , , , , , , , ,	258	82	33	1				
389	· ·	133	60	42	2				
390		117	70	25	0				
391	92553-56 - The East Los Angeles Community Union	561	230		0				
392	92553-57 - The East Los Angeles Community Union	44	24	24	0				
393	, ,	382	192	129	12				
394	92553-59 - The East Los Angeles Community Union	485	160	145	0				
	92553-60 - The East Los Angeles Community Union	237	140	103	0				
	92553-62 - The East Los Angeles Community Union	298	174	92	2				
-	92553-64 - The East Los Angeles Community Union	87	31	39	0				
	92553-67 - The East Los Angeles Community Union	224	96	91	3				
399	,	410			4				
	92553-69 - The East Los Angeles Community Union	541			0				
_	92553-71 - The East Los Angeles Community Union	457	166		0				
_	92553-77 - The East Los Angeles Community Union	147	118	92	1				
-	92553-78 - The East Los Angeles Community Union	468		160	4				
	92553-80 - The East Los Angeles Community Union	265		144	0				
_	92553-82 - The East Los Angeles Community Union	148			0				
	92553-83 - The East Los Angeles Community Union	233	-	83	0				
	92553-84 - The East Los Angeles Community Union	426		183	0				
	92553-85 - The East Los Angeles Community Union	119		33	0				
	92553-87 - The East Los Angeles Community Union	225			1				
	92553-93 - The East Los Angeles Community Union	175			1				
411	92553-94 - The East Los Angeles Community Union	142	57	49	2				

	А	В	С	D	E				
1	LIE	E Table 7							
2	Whole Neigh	borhood Approach							
3									
4	November 2010								
5	A	В	С	D	E				
		Total Residential	Total Estimated	Total Treated	Total Treated				
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date				
412	92553-96 - The East Los Angeles Community Union	462	239	64	1				
413	92555-23 - The East Los Angeles Community Union	297	101	49	7				
414	92555-24 - The East Los Angeles Community Union	438	156	112	2				
415	92555-25 - The East Los Angeles Community Union	227	79	16	1				
	92555-28 - The East Los Angeles Community Union	49	17	2	1				
417	92555-68 - The East Los Angeles Community Union	88	31	12	0				
418	92585-26 - The East Los Angeles Community Union	93	0	1	0				
419	92585-33 - The East Los Angeles Community Union	87	41	0	0				
	92704-39 - The East Los Angeles Community Union	51	15	0	1				
421	92704-40 - The East Los Angeles Community Union	404	170	51	0				
422	92704-41 - The East Los Angeles Community Union	113	40	17	0				
423	92704-42 - The East Los Angeles Community Union	274	106	12	0				
424	92704-43 - The East Los Angeles Community Union	158	71	21	0				
425	92704-45 - The East Los Angeles Community Union	258	79	24	1				
426	92704-46 - The East Los Angeles Community Union	260	89	34	0				
427	92704-47 - The East Los Angeles Community Union	358	92	13	0				
428	92704-48 - The East Los Angeles Community Union	241	81	44	0				
	92704-49 - The East Los Angeles Community Union	126	38	19	0				
	92704-50 - The East Los Angeles Community Union	333	89	51	0				
	92704-51 - The East Los Angeles Community Union	199	79	55	0				
	92704-54 - The East Los Angeles Community Union	224	78	4	0				
	92704-55 - The East Los Angeles Community Union	300	37	8	6				
	92704-56 - The East Los Angeles Community Union	218	51	1	0				
435	92704-57 - The East Los Angeles Community Union	305	107	15	1				
	92704-60 - The East Los Angeles Community Union	353	52	3	0				
	92704-61 - The East Los Angeles Community Union	277	34	5	0				
	92704-62 - The East Los Angeles Community Union	172	61	2	0				
	92704-66 - The East Los Angeles Community Union	296	29	5	0				
	92704-67 - The East Los Angeles Community Union	330	123	0	0				
	92704-71 - The East Los Angeles Community Union	473	108	2	0				
	92704-83 - The East Los Angeles Community Union	272	86	3	0				
	92707-15 - The East Los Angeles Community Union	315	94	30	0				
444	92707-16 - The East Los Angeles Community Union	276			1				
445	92707-18 - The East Los Angeles Community Union	268		35	1				
	92707-21 - The East Los Angeles Community Union	331	125	40	3				
	92707-22 - The East Los Angeles Community Union	236	87	22	0				
-	92707-23 - The East Los Angeles Community Union	217	111	29	8				
	92707-24 - The East Los Angeles Community Union	220		80	0				
	92707-25 - The East Los Angeles Community Union	185	68	19	2				
	92707-26 - The East Los Angeles Community Union	420	155	50	2				
	92707-27 - The East Los Angeles Community Union	281	103	36	4				
	92707-28 - The East Los Angeles Community Union	276		35	31				
	92707-29 - The East Los Angeles Community Union	380		67	52				
	92707-30 - The East Los Angeles Community Union	289		67	27				
456	92707-31 - The East Los Angeles Community Union	462	164	70	4				

200000000000000000000000000000000000000	A	В	С	D	Е				
1		EE Table 7							
2	- · · · · · · · · · · · · · · · · · · ·								
3	Southern California Gas Company								
4	November 2010								
5	A	В	С	D	E				
		Total Residential	Total Estimated	Total Treated	Total Treated				
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date				
457	92707-33 - The East Los Angeles Community Union	286	131	63	2				
458	92707-35 - The East Los Angeles Community Union	305	144	32	2				
459	92707-36 - The East Los Angeles Community Union	267	130	23	0				
460	92707-38 - The East Los Angeles Community Union	397	115	7	2				
461	92707-39 - The East Los Angeles Community Union	279	65	10	1				
462	92707-43 - The East Los Angeles Community Union	154	60	2	1				
463	92707-48 - The East Los Angeles Community Union	198	47	4	1				
464	93230-34 - Highland Energy Services	251	159	77	0				
	93230-36 - Highland Energy Services	272	165	56	0				
466	93230-37 - Highland Energy Services	302	206	120	0				
467	93230-38 - Highland Energy Services	86	51	12	1				
	93230-39 - Highland Energy Services	203	168	53	0				
	93230-40 - Highland Energy Services	341	284	73	3				
	93230-41 - Highland Energy Services	131	75	24	0				
	93625-94 - Highland Energy Services	21	0	0	0				
	93625-97 - Highland Energy Services	9			0				
	93706-88 - Highland Energy Services	12		0	0				
	93706-91 - Highland Energy Services	40	20	1	0				
	93706-92 - Highland Energy Services	93	44	7	0				
	93706-96 - Highland Energy Services	19		1	0				
_	93725-91 - Highland Energy Services	26		5	0				
	93725-96 - Highland Energy Services	135	61	8	0				
	90716-13 - Reliable Energy Management	427	215	197	0				
	90716-14 - Reliable Energy Management	301	146	145	0				
	91763-26 - Reliable Energy Management	211	59	37	0				
	91763-27 - Reliable Energy Management	302	89	48	0				
	91763-30 - Reliable Energy Management	273	59	48	0				
	91763-31 - Reliable Energy Management	123	24	14	0				
	91786-42 - Reliable Energy Management	273		6	1				
	91786-51 - Reliable Energy Managemen1	332	147	109	0				
	91786-56 - Reliable Energy Management	68	35	4	0				
_	91786-61 - Reliable Energy Management	272	120	10	1				
	91786-67 - Reliable Energy Management	374			0				
	91786-70 - Reliable Energy Management	234			0				
	90602-11 - Richard Heath Associates	194	102	63	0				
	90602-12 - Richard Heath Associates	238		63	0				
	90602-17 - Richard Heath Associates	146		48	0				
	90602-20 - Richard Heath Associates	322			1				
	90602-21 - Richard Heath Associates	182	95		0				
_	90602-22 - Richard Heath Associates	378		64	0				
_	90602-29 - Richard Heath Associates	109		64	0				
-	90602-34 - Richard Heath Associates	405		174	0				
-	90602-40 - Richard Heath Associates	28			0				
	90602-42 - Richard Heath Associates	12			0				
501	90602-43 - Richard Heath Associates	43	26	5	0				

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	A	В	С	D	E				
1	_l	EE Table 7							
2	-	hborhood Approach							
3									
_	4 November 2010								
5	Α	В	С	D	E				
		Total Residential	Total Estimated	Total Treated	Total Treated				
E27007L000200	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date				
-	90602-47 - Richard Heath Associates	7	5	0	0				
	90602-51 - Richard Heath Associates	4	2	1	0				
	90602-52 - Richard Heath Associates	28	17	8	0				
	90602-53 - Richard Heath Associates	32	10	8	0				
	90602-56 - Richard Heath Associates	23	16	3	0				
-	7 90602-66 - Richard Heath Associates	33	23	0	0				
_	90602-72 - Richard Heath Associates	22	12	5	0				
_	91766-13 - Richard Heath Associates	227	162	140	13				
-	91766-14 - Richard Heath Associates 91766-15 - Richard Heath Associates	176 91	130 76	104 51	20				
_	291766-17 - Richard Heath Associates	32	27	0	0				
-	3 91766-20 - Richard Heath Associates	58	40	31	0				
_	91766-27 - Richard Heath Associates	344	214	228	14				
-	5 91766-29 - Richard Heath Associates	203	128	118	2				
_	6 91766-30 - Richard Heath Associates	196	124	106	16				
_	7 91767-46 - Richard Heath Associates	177	97	65	0				
_	3 91767-48 - Richard Heath Associates	419	280	220	0				
_	91767-49 - Richard Heath Associates	326	206	195	8				
-	91767-50 - Richard Heath Associates	350	205	208	0				
52	1 91767-52 - Richard Heath Associates	199	147	140	0				
522	91767-54 - Richard Heath Associates	45	36	22	0				
52:	91767-55 - Richard Heath Associates	82	65	47	0				
524	91767-56 - Richard Heath Associates	167	114	62	0				
52	90001-26 - The East Los Angeles Community Union	405	280	124	0				
	90001-27 - The East Los Angeles Community Union	292	203	99	0				
	90001-31 - The East Los Angeles Community Union	490	301	135	7				
	90001-34 - The East Los Angeles Community Union	305	187	80	0				
	90001-35 - The East Los Angeles Community Union	408	286	121	0				
_	90001-38 - The East Los Angeles Community Union	326	218	94	0				
	90001-39 - The East Los Angeles Community Union	349	250	126	0				
_	2 90001-40 - The East Los Angeles Community Union	294	187	74	0				
	3 90001-41 - The East Los Angeles Community Union	198	147	67	5				
	190002-13 - The East Los Angeles Community Union	347							
	90002-14 - The East Los Angeles Community Union	398		89 93	0				
	90002-15 - The East Los Angeles Community Union	323	213 74	39	0				
	7 90002-18 - The East Los Angeles Community Union 3 90706-20 - The East Los Angeles Community Union	137 216	83	39	0				
	990706-20 - The East Los Angeles Community Union	239		24	0				
_	990706-21 - The East Los Angeles Community Union	299		41	0				
	1 90706-22 - The East Los Angeles Community Union	349	103	41	0				
	2 90706-24 - The East Los Angeles Community Union	314	79	56	0				
	3 90706-25 - The East Los Angeles Community Union	424	129	31	0				
	1 90706-26 - The East Los Angeles Community Union	281	91	26	0				
	5 90706-27 - The East Los Angeles Community Union	450		48					
	5 90706-28 - The East Los Angeles Community Union	357	126						

	A	В	С	D	E		
1		E Table 7			L		
_		borhood Approach					
2	•		_				
3	Southern California Gas Company						
4		mber 2010	_				
5	A	В	С	D	E		
		Total Residential	Total Estimated	Total Treated	Total Treated		
	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date		
	90706-29 - The East Los Angeles Community Union	181	48	16	0		
	90706-30 - The East Los Angeles Community Union	476	128	31	0		
	90706-31 - The East Los Angeles Community Union	271	77	34	0		
	90706-32 - The East Los Angeles Community Union	389	153	39	2		
	90706-33 - The East Los Angeles Community Union	212	91	20	0		
	90706-35 - The East Los Angeles Community Union	505	150	63	0		
	90706-36 - The East Los Angeles Community Union	443	187	97	0		
	90706-37 - The East Los Angeles Community Union	259	98	71	0		
	90706-38 - The East Los Angeles Community Union	314	201	136	0		
	90706-39 - The East Los Angeles Community Union	399	183	164	0		
$\overline{}$	90706-41 - The East Los Angeles Community Union	423	156	38	0		
	90706-42 - The East Los Angeles Community Union	300	141	111	0		
	91706-15 - The East Los Angeles Community Union	356	142	129	0		
	91706-16 - The East Los Angeles Community Union	345	145	154	0		
	91706-17 - The East Los Angeles Community Union	339	142	125	0		
	91706-18 - The East Los Angeles Community Union	108	48	44	1		
	91706-19 - The East Los Angeles Community Union	414	186	161	0		
	91706-24 - The East Los Angeles Community Union	413	165	133	0		
	91706-25 - The East Los Angeles Community Union	478	149	155	0		
	91706-26 - The East Los Angeles Community Union	396	136	133	0		
	91706-27 - The East Los Angeles Community Union	334	125	134	0		
	91744-10 - The East Los Angeles Community Union	400	162	167	0		
569	91744-19 - The East Los Angeles Community Union	241	70	142	0		
570	92336-25 - Environmental Assessment Services & Education	514	256	191	0		
571	92336-26 - Environmental Assessment Services & Education	428	235	101	o		
	90040-38 - FCI	294	163	135	0		
-	90040-42 - FCI	43	25	3	0		
	90040-54 - FCI	248	153	158	0		
	90040-56 - FCI	234	131	101	0		
	93250-14 - Garcia & Sons	320	231	164	0		
	93257-22 - Garcia & Sons	201	127	27	0		
-	93648-22 - Garcia & Sons	379	276				
-	90011-27 - Reliable Energy Management	551	379	134	0		
	90011-30 - Reliable Energy Management	566	411	131	0		
	90011-31 - Reliable Energy Management	440	306	104	0		
-	90602-20 - Richard Heath Associates	315	165	88	0		
-	90602-21 - Richard Heath Associates	182	95	70	0		
	90602-22 - Richard Heath Associates	383	161	64	0		
_	93215-33 - Staples and Associates	182	152	31	0		
-	93241-10 - Staples and Associates	130	86	62	0		
	93241-16 - Staples and Associates	73	52	38	0		
	93241-14 - Staples and Associates	242	174	125	0		
	93241-23 - Staples and Associates	252	180		0		
233	TITLE TO CAPTOR AND TO CONTACTOR			1 1 1 1	<u> </u>		

	A	В	С	D	E				
1	LI	EE Table 7							
2	Whole Neig	hborhood Approach							
3									
4	Nov	rember 2010							
5	A	В	С	D	E				
		Total Residential	Total Estimated	Total Treated	Total Treated				
	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date				
	93241-30 - Staples and Associates	112	91	42	0				
	93308-21 - Staples and Associates	230	137	58	0				
	93309-20 - Staples and Associates	339	178	74	0				
	93561-18 - Staples and Associates	234	105	11	0				
_	93561-19 - Staples and Associates	197	104	26	0				
	93561-20 - Staples and Associates	181	93	9	0				
	93561-21 - Staples and Associates	376	199	20	1				
	92507-16 - Synergy	20	12	6	0				
	92507-20 - Synergy	195	89	44	0				
	92507-23 - Synergy	186	124	33	0				
	92507-24 - Synergy	84 27	54 19	21 8	0				
607	92507-26 - Synergy 92507-27 - Synergy	186	111	26	0				
	92507-27 - Synergy 92507-28 - Synergy	463	276	15	0				
	92507-26 - Synergy 92507-29 - Synergy	187	120	11	0				
	92507-23 - Synergy	64	42	7	0				
	92507-34 - Synergy	124	84	0	0				
	92507-38 - Synergy	245	212	7	0				
	92507-39 - Synergy	790	630	11	4				
	92507-44 - Synergy	210	171	150	0				
	92507-45 - Synergy	100	72	36	0				
	92507-52 - Synergy	305	169	131	0				
	92507-53 - Synergy	259	182	117	0				
	92507-54 - Synergy	146	83	64	0				
	92507-69 - Synergy	73	46	7	0				
	92507-72 - Synergy	44	32	1	0				
616	92507-76 - Synergy	97	63	0	0				
	92507-78 - Synergy	103	29	1	0				
	92507-80 - Synergy	15	10	0	0				
	92507-83 - Synergy	10	0	0	0				
	92509-20 - Synergy	127	78	85	0				
	92509-21 - Synergy	127	78	63	0				
	92509-25 - Synergy	280			0				
623	92509-26 - Synergy	184		62	0				
	92509-27 - Synergy	300	148	106	0				
	92509-42 - Synergy	275	174	76	1				
	92509-43 - Synergy	149		89	0				
	92509-44 - Synergy	244		190	0				
	92509-45 - Synergy	227	163	126	0				
	92509-46 - Synergy	309	193	189	0				
	92509-57 - Synergy	354	143	112	0				
	92509-80 - Synergy	45		20	0				
	92509-81 - Synergy	53			0				
	92509-82 - Synergy	46			0				
034	92509-83 - Synergy	42	0	15	ı Ol				

	A	В	С	D	Е
1		EE Table 7			
2		hborhood Approach			
3		ifornia Gas Company	•		
-			,		
4		ember 2010 B	С	D	Е
5	Α			_	_
	N	Total Residential	Total Estimated	Total Treated	Total Treated
	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	92509-84 - Synergy	27	20	12	0
	92509-85 - Synergy	13	9	6	0
	92509-87 - Synergy	36	24	14	0
	92543-68 - Synergy	448	246	180	0
-	92543-69 - Synergy	663	423	225	0
	92543-70 - Synergy	405	241	156	0
	92570-16 - Synergy	380	217	175	0
	92570-17 - Synergy	266 365	157 221	114 169	0
	92570-18 - Synergy 92570-20 - Synergy	312	209	176	0
	92570-20 - Synergy 92570-22 - Synergy	251	110	116	0
	92570-22 - Synergy 92570-23 - Synergy	245	186	158	0
647	92570-23 - Synergy 92570-24 - Synergy	194	150	138	0
	92570-24 - Synergy 92570-25 - Synergy	419	269	278	0
	92570-34 - Synergy	285	165	56	0
	92570-35 - Synergy	130	107	2	0
	92570-45 - Synergy	235	121	144	0
	92570-56 - Synergy	81	48	8	0
	92570-57 - Synergy	22	12	3	0
	92570-58 - Synergy	41	25	15	0
	92570-59 - Synergy	165	114	32	0
	92570-61 - Synergy	183	94	49	0
	92570-62 - Synergy	36	19	1	0
	92570-63 - Synergy	205	119	52	1
	92570-64 - Synergy	152	87	70	0
	92570-66 - Synergy	146	87	28	0
661	92570-68 - Synergy	125	75	32	0
	92570-71 - Synergy	180	102	43	0
663	92570-73 - Synergy	47	26	7	0
664	92570-74 - Synergy	88	46	28	0
665	92570-75 - Synergy	57	30	9	0
	92570-77 - Synergy	67	37	8	0
667	92570-78 - Synergy	168	92		0
	92570-79 - Synergy	122	74		0
	92570-80 - Synergy	142	72	17	0
	92570-81 - Synergy	214	126		0
	92570-82 - Synergy	198	108	71	0
672	92570-83 - Synergy	100	41	9	0
	92570-84 - Synergy	219	104		0
	92570-85 - Synergy	135	75		0
-	92570-86 - Synergy	27	12		0
	92570-87 - Synergy	133	67		0
	92570-88 - Synergy	144	73		0
	92570-89 - Synergy	128	71	26	0
679	92570-90 - Synergy	72	36	16	0

	A	В	С	D	Е
1		E Table 7	ı <u> </u>		
2		borhood Approach			
3		fornia Gas Company	,		
4		ember 2010			
5	A	В	С	D	E
H	N .	Total Residential	Total Estimated	Total Treated	Total Treated
اءا	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted		Eligible	2002-2010	Year-to-Date
	92570-91 - Synergy	141	Eligible 84	23	n l
	92570-92 - Synergy	160	80	35	Ö
682	92570-93 - Synergy	264	156	62	Ö
	92570-94 - Synergy	149	76	18	Ö
	92570-95 - Synergy	182	90	23	Ö
-	92570-96 - Synergy	99	58	30	Ö
	92570-97 - Synergy	119	69	15	0
	92570-98 - Synergy	24	14	5	0
	92571-48 - Synergy	491	251	19	0
	92571-80 - Synergy	36	0	16	0
	92571-81 - Synergy	82	26	51	0
	92571-82 - Synergy	21	0	7	0
	92571-83 - Synergy	32	0	17	0
	92571-84 - Synergy	70	0	35	0
	92571-85 - Synergy	20	0	7	0
	92571-97 - Synergy	21	7	6	0
	90660-46 - The East Los Angeles Community Union	289	157	190	0
	90660-47 - The East Los Angeles Community Union	378	105	135	0
	90660-51 - The East Los Angeles Community Union	312	177	82	0
699	90660-52 - The East Los Angeles Community Union	320	157	90	0
	91763-21 - The East Los Angeles Community Union	129	37	35	0
701	91763-22 - The East Los Angeles Community Union	249	72	42	0
-	91763-24 - The East Los Angeles Community Union	193	88	54	0
	91763-28 - The East Los Angeles Community Union	308	138	41	0
	91763-32 - The East Los Angeles Community Union	233	83	16	0
	91763-35 - The East Los Angeles Community Union	291	170	81	0
-	91763-36 - The East Los Angeles Community Union	204	70	60	0
	91763-37 - The East Los Angeles Community Union	292	161	138	0
	91763-38 - The East Los Angeles Community Union	266	102	40	0
	91763-40 - The East Los Angeles Community Union	244	150	58	0
	91763-41 - The East Los Angeles Community Union	301	200	120	0
	91763-42 - The East Los Angeles Community Union	229	145	153	0
	91763-43 - The East Los Angeles Community Union	282	133	145	0
-	91763-44 - The East Los Angeles Community Union	372	205	108	0
_	91763-46 - The East Los Angeles Community Union	16	11	3	0
	91763-47 - The East Los Angeles Community Union	21	14	0	0
	91763-49 - The East Los Angeles Community Union	31	14	2	0
	91763-60 - The East Los Angeles Community Union	319	154	64	0
_	91763-61 - The East Los Angeles Community Union	209	72	17	0
	91763-62 - The East Los Angeles Community Union	169	80	7	0
	91763-63 - The East Los Angeles Community Union	89	48	10	0
	91763-64 - The East Los Angeles Community Union	249	72	15	0
	91763-65 - The East Los Angeles Community Union	145	52	8	0
	91767-31 - The East Los Angeles Community Union	232	41	29	0
724	91767-32 - The East Los Angeles Community Union	262	106	63	0

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1	LIE	E Table 7						
2								
3	Southern Cali	fornia Gas Company	1					
4	4 November 2010							
5	A	В	С	D	E			
		Total Residential	Total Estimated	Total Treated	Total Treated			
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date			
725	91767-33 - The East Los Angeles Community Union	347	129	114	0			
	91767-34 - The East Los Angeles Community Union	258	95	75	0			
	91767-35 - The East Los Angeles Community Union	519	212	101	0			
	91767-36 - The East Los Angeles Community Union	93	41	21	0			
	91767-37 - The East Los Angeles Community Union	287	124	91	0			
	91767-38 - The East Los Angeles Community Union	98	37	8	0			
	91767-39 - The East Los Angeles Community Union	238	78	22	0			
	91767-41 - The East Los Angeles Community Union	355	128	89	0			
	91767-42 - The East Los Angeles Community Union	333	119	106	0			
	91767-43 - The East Los Angeles Community Union	225	74	87	0			
	91767-44 - The East Los Angeles Community Union	216	73	51	0			
	91767-45 - The East Los Angeles Community Union	255	99	94	0			
	91767-47 - The East Los Angeles Community Union	524	338	146	0			
	91767-51 - The East Los Angeles Community Union	372 200	183	228	0			
	91767-53 - The East Los Angeles Community Union 91767-57 - The East Los Angeles Community Union	102	111 65	148 68	0			
	91767-60 - The East Los Angeles Community Union	38	22	25	0			
	91768-19 - The East Los Angeles Community Union	158	80	25	0			
	91768-21 - The East Los Angeles Community Union	260	143	145	0			
	91768-33 - The East Los Angeles Community Union	6	4	0	0			
	92544-19 - The East Los Angeles Community Union	422	173	122	0			
	92544-20 - The East Los Angeles Community Union	303	132	40	0			
	92544-28 - The East Los Angeles Community Union	40	28	7	0			
	92544-31 - The East Los Angeles Community Union	281	162	34	0			
	92544-41 - The East Los Angeles Community Union	78	0	31	0			
	92544-46 - The East Los Angeles Community Union	189	140	58	0			
	92544-47 - The East Los Angeles Community Union	215	123	94	0			
	92544-48 - The East Los Angeles Community Union	255	163	49	0			
	92544-53 - The East Los Angeles Community Union	343	167	47	0			
	92544-54 - The East Los Angeles Community Union	194	115	28	0			
	92544-55 - The East Los Angeles Community Union	342	172	45	0			
756	92544-56 - The East Los Angeles Community Union	129	48	24	0			
	92544-58 - The East Los Angeles Community Union	63	36	12	0			
	92544-61 - The East Los Angeles Community Union	57	42	11	0			
759	92544-62 - The East Los Angeles Community Union	582	318	88	0			
	92544-86 - The East Los Angeles Community Union	181	116	59	0			
	92545-11 - The East Los Angeles Community Union	109	48	7	0			
	92545-15 - The East Los Angeles Community Union	481	208	67	0			
	92545-16 - The East Los Angeles Community Union	525	225	69	0			
	92545-24 - The East Los Angeles Community Union	652	419	220	0			
	92545-25 - The East Los Angeles Community Union	383	259	120	0			
	92545-36 - The East Los Angeles Community Union	328		14	0			
	92545-37 - The East Los Angeles Community Union	155		1	0			
	92545-48 - The East Los Angeles Community Union	42	23	2	0			
769	92545-50 - The East Los Angeles Community Union	390	207	22	0			

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1	LIE	E Table 7							
2									
3									
4	November 2010								
5	A	В	С	D	E				
		Total Residential	Total Estimated	Total Treated	Total Treated				
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date				
	92545-52 - The East Los Angeles Community Union	64	26	7	0				
771	92545-68 - The East Los Angeles Community Union	305	161	80	0				
	92545-95 - The East Los Angeles Community Union	324	141	51	0				
	92545-96 - The East Los Angeles Community Union	122	59	37	0				
_	92583-27 - The East Los Angeles Community Union	122	76	37	0				
	92583-28 - The East Los Angeles Community Union	137	49	44	0				
	92583-32 - The East Los Angeles Community Union	219	150	130	0				
	92583-33 - The East Los Angeles Community Union	204	151	105	0				
	92583-34 - The East Los Angeles Community Union	84	62	31	0				
	92583-35 - The East Los Angeles Community Union	147	108	61	0				
	92583-36 - The East Los Angeles Community Union	217	148	92	0				
	92583-39 - The East Los Angeles Community Union	138	82	66	0				
	92583-40 - The East Los Angeles Community Union	143	87	64	0				
	92583-41 - The East Los Angeles Community Union	103	63	41	0				
_	92583-42 - The East Los Angeles Community Union	175	121	81	0				
	92583-43 - The East Los Angeles Community Union	253	179	98	0				
	92583-46 - The East Los Angeles Community Union	62	42	21	0				
	92583-47 - The East Los Angeles Community Union	260	164	132	0				
	92583-51 - The East Los Angeles Community Union	287	164	113	0				
	92583-53 - The East Los Angeles Community Union	13	9	1	0				
	92586-24 - The East Los Angeles Community Union	254	116	37	4				
	92586-28 - The East Los Angeles Community Union	517	304	84	17				
	92586-31 - The East Los Angeles Community Union	464	207	84	8				
	92586-51 - The East Los Angeles Community Union	156	69	32	6				
794	92586-58 - The East Los Angeles Community Union	110	67	20	0				
795	91201-35 - Environmental Assessment Services & Education	135	70	0	0				
796	92376-58 - Environmental Assessment Services & Education	273	162	109	20				
797	92376-62 - Environmental Assessment Services & Education	271	183	33	0				
798	92376-63 - Environmental Assessment Services & Education	100	58	5	0				
799	92376-64 - Environmental Assessment Services & Education	322	238	58	9				
800	92376-75 - Environmental Assessment Services & Education	234	106	5	1				
801	92376-84 - Environmental Assessment Services & Education	316	199	5	2				
802	92376-89 - Environmental Assessment Services & Education	288	219	192	2				
803	92401-10 - Environmental Assessment Services & Education	273	221	133	0				
804	92401-11 - Environmental Assessment Services & Education	99	78	41	0				

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1		E Table 7						
2	_	borhood Approach						
3								
	4 November 2010							
5	A	В	С	D	E			
	No. Head and Ocean to Zincada, Zincada No. No.	Total Residential	Total Estimated	Total Treated	Total Treated			
ь	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date			
205	92401-12 - Environmental Assessment Services & Education	98	84	38	o			
000	0240 1-12 - Environmental Assessment Cervices & Eddealion	30	07	30	0			
806	92411-10 - Environmental Assessment Services & Education	217	142	82	14			
807	92411-14 - Environmental Assessment Services & Education	188	141	66	3			
808	92411-19 - Environmental Assessment Services & Education	303	198	127	9			
			,		_			
809	92411-20 - Environmental Assessment Services & Education	241	190	49	3			
040	92411-21 - Environmental Assessment Services & Education	392	304	78	4			
010	924 11-21 - Environmental Assessment Services & Education	392	304	70	4			
811	92411-22 - Environmental Assessment Services & Education	252	185	95	7			
011	52411 22 Environmental / tesessment services a Eddedien	202	100	- 00	•			
812	92411-23 - Environmental Assessment Services & Education	353	240	124	8			
813	92411-26 - Environmental Assessment Services & Education	333	233	91	1			
814	92411-27 - Environmental Assessment Services & Education	381	275	113	8			
		0.47		400				
815	92411-28 - Environmental Assessment Services & Education	347	252	123	6			
216	92411-29 - Environmental Assessment Services & Education	152	110	46	6			
810	324 11-23 - Environmental Assessment Services & Education	102	110	40	0			
817	92411-30 - Environmental Assessment Services & Education	110	79	86	О			
	93203-11 - Garcia & Sons	239	172	129	25			
819	93648-21 - Garcia & Sons	176	128	77	29			
_	93648-23 - Garcia & Sons	226	168	65	15			
	90744-33 - Reliable Energy Management	468	271	95	50			
	90744-34 - Reliable Energy Management	408	257	142	44			
	93215-12 - Staples and Associates	413	232	148	5			
	93215-28 - Staples and Associates	177			7			
	93309-30 - Staples and Associates 93309-32 - Staples and Associates	236 296	148 186	41	0 38			
	92335-12 - Staples and Associates	101	51	14	4			
	92335-17 - Synergy	42	26	3	0			
	92335-19 - Synergy	186		5	0			
	92335-20 - Synergy	216		48	6			
831	92335-22 - Synergy	53		4	3			
832	92335-24 - Synergy	202	141	70	0			
	92335-25 - Synergy	425		89	20			
	92335-29 - Synergy	208		31	1			
	92335-30 - Synergy	195			2			
836	92335-31 - Synergy	268	146	76	7			

	A	В	С	D	E				
1	L	EE Table 7							
2	Whole Neig	hborhood Approach							
3	Southern California Gas Company								
4									
5	A	В	С	D	E				
		Total Residential	Total Estimated	Total Treated	Total Treated				
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date				
837	92335-32 - Synergy	261	145	133	8				
838	92335-33 - Synergy	456	188	115	13				
839	92335-34 - Synergy	309	165	130	8				
840	92335-35 - Synergy	218	126	56	1				
	92335-36 - Synergy	238	144	57	8				
842	92335-37 - Synergy	537	239	116	16				
843	92335-38 - Synergy	236	135	114	1				
	92335-39 - Synergy	407	199	131	14				
	92335-40 - Synergy	189	85	55	0				
	92335-41 - Synergy	473	284	149	17				
	92335-42 - Synergy	574	241	186	22				
848	92335-43 - Synergy	561	261	198	11				
	92335-44 - Synergy	682	321	248	14				
850	92335-45 - Synergy	329	199	136	22				
	92335-46 - Synergy	482	322	230	25				
	92335-47 - Synergy	224	103	54	4				
	92335-48 - Synergy	338	138	91	5				
	92335-49 - Synergy	320	118	58	13				
	92335-50 - Synergy	466	145	93	10				
	92335-51 - Synergy	504	224	92	11				
	92335-52 - Synergy	107	63	17	5				
	92335-53 - Synergy	555	272	127	11				
	92335-54 - Synergy	488	177	128	10				
	92335-55 - Synergy	491	195	135	28				
	92335-56 - Synergy	583	297	169	13				
	92335-57 - Synergy	454	302	175	9				
	92335-58 - Synergy	579	211	107	14				
	92335-59 - Synergy	502	150	96	10				
	92335-60 - Synergy	369	141	71	3				
866	92335-61 - Synergy	529	258	158	6				
	92335-62 - Synergy	387	214	119	14				
	92335-63 - Synergy	420	190	124	8				
	92335-64 - Synergy	303			10				
870	92335-65 - Synergy	334		85	4				
	92335-66 - Synergy	622	354	232	16				
	92335-67 - Synergy	185		21	5				
	92335-70 - Synergy	235		97	18				
	92335-71 - Synergy	117			10				
	92335-72 - Synergy	98		29	1				
	92335-77 - Synergy	315		140	5				
	92335-78 - Synergy	223		65	5				
	92335-80 - Synergy	273		90	8				
	92335-85 - Synergy	81		20	1				
	92335-86 - Synergy	233		70	1				
881	92335-87 - Synergy	107	69	36	9				

400000000000000000000000000000000000000	A	В	С	D	E
1		EE Table 7			
2	-	hborhood Approach			
3		lifornia Gas Company	1		
4	No	ember 2010			
5	Α	В	С	D	E
		Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
882	92335-88 - Synergy	328	197	170	42
	92335-90 - Synergy	132	86	33	5
884	92335-92 - Synergy	76	40	19	1
	92410-10 - Synergy	484	230	197	2
	92410-13 - Synergy	223	145	149	4
	92585-31 - Synergy	478	0	6	0
	92585-32 - Synergy	66	31	2	0
889	92585-34 - Synergy	43	20	0	0
	92585-36 - Synergy	185	76	10	3
	92585-39 - Synergy	508	241	41	37
	92585-40 - Synergy	47	22	0	0
893	92585-41 - Synergy	107	0	0	0
	92585-56 - Synergy	87	0	3	0
	92585-87 - Synergy	158	56	1	0
	92585-88 - Synergy	497	183	28	7
	92585-89 - Synergy	540	258	21	6
	92585-90 - Synergy	179	80	11	2
	92585-91 - Synergy	358	168	20	13
	92585-92 - Synergy	168	75	24	1
	92585-93 - Synergy	241	106	8	3
902	92585-94 - Synergy	301	133	61	10
	92585-95 - Synergy	261	115	28	4
	92585-96 - Synergy	158	64	17	1 1
	92585-97 - Synergy	244	100	21	7
	92586-20 - Synergy	87	39	6	2
	92586-21 - Synergy	157	73	14	0
	92586-23 - Synergy	316	166	59	11
	92586-25 - Synergy	302	190	92	9
	92586-26 - Synergy	463	195	53	8
911	92586-27 - Synergy	407	240	93	19
	92586-29 - Synergy	353	158	83	5
_	92586-30 - Synergy	153	68	36	3
	92586-32 - Synergy	503			12
	92586-33 - Synergy	428			4
	92586-34 - Synergy	426	82	24	2
	92586-35 - Synergy	416			2
	92586-36 - Synergy	138		8	1
	92586-37 - Synergy	312			6
	92586-38 - Synergy	348 172	148 98		0
	92586-41 - Synergy 92586-44 - Synergy				12 0
	92586-45 - Synergy	195 195			
	92586-48 - Synergy	214			6
	92586-52 - Synergy	110			2
925	92586-65 - Synergy	74			0
920	azuou-uu - ayneigy	1 /4	1/	ı 🤈	ı U

	A	В	С	D	Е
1		LIEE Table 7			,
2	Whole Ne	eighborhood Approach			
3		California Gas Company	1		
4		lovember 2010	,		
5	Α	B B	С	l D	E
H	,	Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	90220-60 - Synergy	500	135		0
	90220-68 - Synergy	85	23	9	0
	90220-69 - Synergy	99	28		Ö
	90220-70 - Synergy	99	27	15	ŏ
-	90220-71 - Synergy	100	27	16	Ö
	90220-71 - Synergy	95	26	8	Ö
	90220-73 - Synergy	24	6		ŏ
	92346-46 - Synergy	602	189		23
	93535-21 - Synergy	453	286	161	32
	93551-27 - Synergy	800	328		4
	90650-21 - The East Los Angeles Community Union	367	161	103	Ö
	90650-25 - The East Los Angeles Community Union	355	81	56	0
	90650-26 - The East Los Angeles Community Union	465	171	125	0
	90650-27 - The East Los Angeles Community Union	657	270		0
	90650-28 - The East Los Angeles Community Union	196	80	91	0
	90650-29 - The East Los Angeles Community Union	292	159	103	0
	90650-30 - The East Los Angeles Community Union	337	184	81	0
	90650-31 - The East Los Angeles Community Union	187	42	48	0
	90650-32 - The East Los Angeles Community Union	271	56	58	0
	90650-34 - The East Los Angeles Community Union	512	168	51	0
	90650-35 - The East Los Angeles Community Union	487	164	115	0
948	90650-36 - The East Los Angeles Community Union	285	92	66	0
949	90650-37 - The East Los Angeles Community Union	343	108	59	1
950	90650-38 - The East Los Angeles Community Union	424	119	93	2
951	90650-41 - The East Los Angeles Community Union	269	152	82	1
952	90650-42 - The East Los Angeles Community Union	277	134	95	0
953	90650-43 - The East Los Angeles Community Union	163	71	49	1
954	90650-81 - The East Los Angeles Community Union	26	11	0	0
	90660-53 - The East Los Angeles Community Union	312	99	88	6
956	90660-54 - The East Los Angeles Community Union	271	118	76	4
957	90660-55 - The East Los Angeles Community Union	321	110	83	3
958	90660-56 - The East Los Angeles Community Union	253	68	91	5
959	90660-57 - The East Los Angeles Community Union	409	118	110	4
960	93648-25 - Garcia & Sons	158	107	50	11
961	93247-14 - Garcia & Sons	242	156	62	8
962	93286-11 - Garcia & Sons	289	183	139	8

	A	В	С	D	E	I F	G	Н	T 1	,1	к Т	T	М
1	17	. <u>"</u>				able 1 - CARE				· · · · · ·	11	-	141
2						hern Californi							
3						Novembe	er 2010						
4			Authorized Budg	et	Curre	ent Month Expe	enses	Y	ear-To-Date Expe	nses	% of Bud	get Spent Year-	To-Date
5	CARE Program:	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Outreach ^[1]	\$ -	\$3,755,053	\$3,755,053	\$ -	\$110,175	\$110,175	\$ -	\$2,825,354	\$2,825,354	0%	75%	75%
7	Automatic Enrollment	\$ -	\$0	\$0	\$ -	\$0	\$0	\$ -	- \$0	\$0	0%	0%	0%
	Processing/												
8	Certification/Verification	\$ -	\$1,235,832	\$1,235,832	\$ -	\$90,064	\$90,064	\$ -	\$1,137,778	\$1,137,778	0%	92%	92%
9	Information Technology / Programming	\$ -	\$506,003	\$506,003	\$ -	\$43,621	\$43,621	\$ -	\$449,519	\$449,519	0%	89%	89%
10			,						,	,			
11	Pilots												
12	- Pilot SB 580	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	- \$ -	\$ -	0%	0%	0%
13	- Pilot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	- \$ -	\$ -	0%	0%	0%
14	- Pilot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	- \$ -	\$ -	0%	0%	0%
15 16	Total Pilots	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	- \$ -	\$ -	0%	0%	0%
-	Measurement & Evaluation [2]	\$ -	\$16,707	\$16,707	\$ -	\$0	\$0	\$ -	- \$ -	\$ -	0%	0%	0%
18	Regulatory Compliance	\$ -	\$229,513	\$229,513		\$12,288	\$12,288	\$ -	- \$ 153,838	\$ 153,838	0%	67%	67%
19	General Administration	\$ -	\$585,518	\$585,518		\$75,847	\$75,847	\$ -	- \$ 560,238	\$ 560,238	0%	96%	96%
20	CPUC Energy Division	\$ -	\$171,500	\$171,500		\$75,647	\$75,047	\$ -	- \$ 42,521	\$ 42,521	0%	25%	25%
21	g,g,	•		***************************************	· ·	I		¥	,	12,02			,
	SUBTOTAL MANAGEMENT					4004.005	****	_	45 400 0 40	45 400 040	•••		
22 23	COSTS	\$ -	\$ 6,500,126	\$ 6,500,126	\$ -	\$331,995	\$331,995	\$ -	\$5,169,248	\$5,169,248	0%	80%	80%
24	CARE Rate Discount	\$ -	\$131,089,569	\$131,089,569	\$ -	\$8,622,190	\$8,622,190	\$ -	\$99,046,774	\$99,046,774	0%	76%	76%
	Service Establishment Charge	•	,	\$151,555,555	•	44,422,144	V 0,022,100	_ •	400,010,111	400,010,111		10/0	, 5 / 5
	Discount	\$ -	\$3,147,585	\$3,147,585	\$ -	\$324,795	\$324,795	\$ -	\$3,544,695	\$3,544,695	0%	113%	113%
26	TOTAL PROGRAM COSTS &										E.()		
27	CUSTOMER DISCOUNTS	\$ -	\$ 140,737,280	\$ 140,737,280	\$ -	\$9,278,980	\$9,278,980	\$ -	\$107,760,717	\$107,760,717	0%	77%	77%
28				100000									6710 - 66
29	Other CARE Rate Benefits												
30	DWR Bond Charge Exemption												
31	CARE PPP Exemption [5]				\$ -	\$998,147	\$998,147		\$11,977,768	\$11,977,768			
-	California Solar Initiative				7	\$300,141	\$300,1 TI		\$11,577,700	\$1.,577,700			
32	Exemption ^[3]												
33	kWh Surcharge Exemption					1	1100			Similaria.			
	TOTAL - OTHER CARE RATE BENEFITS				\$ -	\$998,147	\$998,147		\$11,977,768	\$11, 9 77,7 6 8			
34 35	DENEFITS				9	ψ 990,14 7	Ф990, 147	Ψ	T \$11,311,168	\$11,911,766			
36	Indirect Costs				\$ -	\$85,266	\$85,266	\$ -	\$ 1,043,375	\$ 1,043,375			
37	¹ Outreach includes costs associa	ated with Capita	ition Fees, Other O	utreach and Mass	Media		,			, , , , , ,			
38	² Measurement and Evaluation co	nsists of Needs	s Assessment costs	3									
39	³ DWR Bond Charge, CARE PPP				been included	to reflect discou	unts received by	CARE custom	ners not charged to	the CARE balancir	ng account.		
_	⁴ The indirects included in this	category (Pen	sion & Benefits. V	Vorkmans Comp	. Public Liabilit	tv & Property D	amage, Fleet.	Purchasing 8	Warehouse) are	included in the b	ase rate and th	nerefore are no	t included

⁴ The indirects included in this category (Pension & Benefits, Workmans Comp, Public Liability & Property Damage, Fleet, Purchasing & Warehouse) are included in the base rate and therefore are not included in the CARE Total Program Costs.

41 S November's CARE PPP Exemption is calculated as a year-to-date average as the true amount was not available by the filing deadline. November's amount will be updated for the December year-end reporting.

	A	В	С	D	E	F	G	Н	I	J	K	L	М
42	Any required corrections/adjustme	ents are renorte	d herein and sune	sede results renor	ted in prior mon	ths and may ret	flect YTD adius	ments					

Inter- Utility Utili	Q R	Q	Р	0	N	M	L	K	J		Н	G	F	E	D	С	В	Α	
November 2010 September September 2010 September							ration	trition, & Penetr	cation, Att	ent, Recertifi	2 - Enrollm	CARE Table							1
Combined								oany	Gas Comp	rn California	Southe								2
Automatic Enrollment Combined									2010	November									3
Inter-Utility Utility Uti			l	nent	Enrolln						nent	Gross Enrollm							4
6 2010 Utility¹ Utility¹ Utility¹ Leveraging³ One-e-App⁴ SB580 (B+C+D+E+F) Capitation Sources⁵ (G+H+I) Recertification 6 (J+K) (Drop Offs)² (L-M) (N-K) Participants 7 January 9,889 1,534 72 0 0 11,495 90 20,476 32,061 59,107 91,168 21,224 69,944 10,837 1,571,380 1 8 February 8,170 1,448 28 0 0 9,646 106 15,398 25,150 44,817 69,967 22,821 47,146 2,329 1,573,709 1 9 March 14,658 1,676 125 0 0 16,459 37 39,610 56,106 49,314 105,420 45,022 60,398 11,584,793 1 10 April 12,609 1,733 348 0 0 14,699 125 32,019 46,834 47,266 94,100	timated Penetration	Estimated	Total	Net] [Total							ic Enrollment	Automat				5
7 January 9,889 1,534 72 0 0 11,495 90 20,476 32,061 59,107 91,168 21,224 69,944 10,837 1,571,380 1 8 February 8,170 1,448 28 0 0 0 9,646 106 15,398 25,150 44,817 69,967 22,821 47,146 2,329 1,573,709 1 9 March 14,658 1,676 125 0 0 16,459 37 39,610 56,106 49,314 105,420 45,022 60,398 11,084 1,584,793 1 10 April 12,609 1,733 348 0 0 0 14,690 125 32,019 46,834 47,266 94,100 17,491 76,009 29,343 1,614,136 1 1 May 14,077 147 4,653 0 0 18,877 33 34,124 53,034 61,176 114,210 33,642 80,568 19,392 1,633,528 1 12 June 10,585 3,243 288 0 0 14,116 45 35,453 49,614 67,889 117,503 26,786 90,717 22,828 1,656,356 1 13 July 10,028 1,447 166 0 0 0 11,641 42 34,754 46,437 47,677 94,114 26,150 67,964 20,287 1,676,643 1 14 August 8,089 1,500 187 0 0 9,776 175 27,803 37,754 44,828 82,582 25,156 57,426 12,588 1,689,241 1 15 September 5,973 1,618 108 0 0 7,699 65 24,104 31,868 47,376 79,244 35,965 43,279 -4,097 1,685,144 1 November 9,540 1,794 59 0 0 11,393 40 16,402 27,835 41,012 66,847 18,203 50,644 9,632 1,707,036 1 1,700,000 1 1,000 10	CARE Rate %	CARE	CARE	Adjusted	Net	Attrition	Adjusted		Total	Other		Combined					Inter-		
8 February 8,170 1,448 28 0 0 9,646 106 15,398 25,150 44,817 69,967 22,821 47,146 2,329 1,573,709 9 March 14,658 1,676 125 0 0 16,459 37 39,610 56,106 49,314 105,420 45,022 60,398 11,084 1,584,793 1 10 April 12,609 1,733 348 0 0 14,690 125 32,019 46,834 47,266 94,100 17,491 76,609 29,343 1,614,335 1 11 May 14,077 147 4,653 0 0 18,877 33 34,124 53,034 61,176 114,210 33,642 80,568 19,328 1,635,358 1 12 June 10,585 3,243 288 0 0 14,116 45 35,453 49,614 67,889 117,503 26,786 90,717 22,828 1,656,356 1		Eligible			(=)		(/				Capitation	(B+C+D+E+F)	SB580	One-e-App⁴	Leveraging ³			2010	6
9 March 14,658 1,676 125 0 0 16,459 37 39,610 50,106 49,314 105,420 45,022 60,398 11,084 1,584,793 1 10 April 12,609 1,733 348 0 0 14,690 125 32,019 46,834 47,266 94,100 17,491 76,609 29,343 1,614,136 1 11 May 14,077 147 4,653 0 0 18,877 33 34,124 53,034 61,176 114,100 33,642 80,504 19,392 1,633,528 1 12 June 10,585 3,243 288 0 0 14,116 45 35,453 49,614 67,889 117,503 26,766 90,717 22,828 1,656,356 1 13 July 10,028 1,447 166 0 0 11,641 42 34,754 46,437 47,677 94,114 26,150 67,964 20,287 1,676,643 1 14 August 8,089 1,500 187 0 0 9,776 175 27,803 37,754 44,828 82,582 25,156 57,426 12,598 1,689,241 1 15 September 5,973 1,618 108 0 0 7,699 65 24,104 31,868 47,376 79,244 35,965 43,279 -4,097 1,685,144 1 16 October 7,454 1,751 1,848 0 0 11,393 40 16,402 27,835 41,012 68,847 18,203 50,644 9,632 1,707,036 1 17 November 9,540 1,794 59 0 0 11,393 40 16,402 27,835 41,012 68,847 18,203 50,644 9,632 1,707,036 1		1,802,661	1,571,380	10,837	69,944	21,224	91,168	59,107	32,061	20,476	90	11,495	0	0	72	1,534	9,889	January	7
10 April 12,609 1,733 348 0 0 14,690 125 32,019 46,834 47,266 94,100 17,491 76,609 29,343 1,614,136 1 11 May 14,077 147 4,653 0 0 18,877 33 34,124 53,034 61,176 114,210 33,642 80,568 19,392 1,633,528 1 12 June 10,585 3,243 288 0 0 14,116 45 35,453 49,614 67,889 117,503 26,786 90,717 22,828 1,653,556 13 13 July 10,028 1,447 166 0 0 11,641 42 34,754 46,437 47,677 94,114 26,150 67,964 20,287 1,676,643 14 14 August 8,089 1,500 187 0 9,776 175 27,803 37,754 44,828 82,582 25,156 57,426		1,802,661	1,573,709	2,329	47,146	22,821	69,967	44,817	25,150	15,398	106	9,646	0	0			8,170	February	8
11 May 14,077 147 4,653 0 0 18,877 33 34,124 53,034 61,176 114,210 33,642 80,568 19,392 1,633,528 12 12 June 10,585 3,243 288 0 0 14,116 45 35,453 49,614 67,889 117,503 26,786 90,717 22,828 1,656,356 1 13 July 10,028 1,447 166 0 0 11,641 42 34,754 46,437 47,677 94,114 26,150 67,964 20,287 1,676,643 1 14 August 8,089 1,500 187 0 0 9,776 175 27,803 37,754 44,828 82,582 25,156 57,426 12,598 1,689,241 1 15 September 5,973 1,618 108 0 0 7,699 65 24,104 31,868 47,376 79,244 35,965 43,27	802,661 87.9%	1,802,661	1,584,793	11,084	60,398	45,022	105,420	49,314	56,106	39,610	37	16,459	0	0	125	1,676	14,658	March	9
12 June 10,585 3,243 288 0 0 14,116 45 35,453 49,614 67,889 117,503 26,786 90,717 22,828 1,656,356 1 13 July 10,028 1,447 166 0 0 11,641 42 34,754 46,437 47,677 94,114 26,150 67,964 20,287 1,676,643 1 14 August 8,089 1,500 187 0 0 9,776 175 27,803 37,754 44,628 82,582 25,156 57,426 12,598 1,689,241 1 15 September 5,973 1,618 108 0 0 7,699 65 24,104 31,868 47,376 79,244 35,986 43,279 -4,097 1,685,144 1 16 October 7,454 1,751 1,848 0 0 11,053 54 32,986 44,073 56,476 100,549 31,813 6		1,807,866	1,614,136	29,343	76,609	17,491	94,100	47,266	46,834	32,019	125	14,690	0	0	348	1,733	12,609	April	10
13 July 10,028 1,447 166 0 0 11,641 42 34,754 46,437 47,677 94,114 26,150 67,964 20,287 1,676,643 1 14 August 8,089 1,500 187 0 0 9,776 175 27,803 37,754 44,828 82,582 25,156 57,426 12,598 1,689,241 15 September 5,973 1,618 108 0 0 7,699 65 24,104 31,868 47,376 79,244 35,965 43,279 -4,097 1,685,144 1 16 October 7,454 1,751 1,848 0 0 11,053 54 32,986 44,073 56,476 100,549 31,813 68,736 12,260 1,697,404 1 17 November 9,540 1,794 59 0 11,393 40 16,402 27,835 41,012 68,847 18,203 50,644 9,632 1,707,036 <t< th=""><th>807,866 90.4%</th><th>1,807,866</th><th>1,633,528</th><th>19,392</th><th>80,568</th><th>33,642</th><th>114,210</th><th>61,176</th><th>53,034</th><th>34,124</th><th>33</th><th>18,877</th><th>0</th><th>0</th><th></th><th></th><th>14,077</th><th>May</th><th>11</th></t<>	807,866 90.4%	1,807,866	1,633,528	19,392	80,568	33,642	114,210	61,176	53,034	34,124	33	18,877	0	0			14,077	May	11
14 August 8,089 1,500 187 0 0 9,776 175 27,803 37,754 44,828 82,582 25,156 57,426 12,598 1,689,241 1 15 September 5,973 1,618 108 0 0 7,699 65 24,104 31,868 47,376 79,244 35,965 43,279 -4,097 1,685,144 1 16 October 7,454 1,751 1,848 0 0 11,053 54 32,966 44,073 56,476 100,549 31,813 68,736 12,260 1,697,404 1 17 November 9,540 1,794 59 0 0 11,393 40 16,402 27,835 41,012 68,847 18,203 50,644 9,632 1,707,036 1	807,866 91.6%	1,807,866	1,656,356	22,828	90,717	26,786	117,503	67,889	49,614	35,453	45	14,116	0	0	288	3,243	10,585		
15 September 5,973 1,618 108 0 0 7,699 65 24,104 31,868 47,376 79,244 35,965 43,279 -4,097 1,685,144 1 16 October 7,454 1,751 1,848 0 0 11,053 54 32,966 44,073 56,476 100,549 31,813 68,736 12,260 1,697,404 1 17 November 9,540 1,794 59 0 0 11,393 40 16,402 27,835 41,012 68,847 18,203 50,644 9,632 1,707,036 1	807,853 92.7%	1,807,853	1,676,643	20,287	67,964	26,150	94,114	47,677	46,437	34,754	42	11,641	0	0	166	1,447	10,028	July	13
16 October 7,454 1,751 1,848 0 0 11,053 54 32,966 44,073 56,476 100,549 31,813 68,736 12,260 1,697,404 1 17 November 9,540 1,794 59 0 0 11,393 40 16,402 27,835 41,012 68,847 18,203 50,644 9,632 1,707,036 1		1,807,853	1,689,241	12,598	57,426			44,828	37,754	27,803	175	9,776	0	0	187	1,500	8,089	August	14
17 November 9,540 1,794 59 0 0 11,393 40 16,402 27,835 41,012 68,847 18,203 50,644 9,632 1,707,036 1	807,853 93.2%	1,807,853	1,685,144	-4,097	43,279	35,965	79,244	47,376	31,868	24,104	65	7,699	0	0	108	1,618	5,973	September	15
	810,560 93.8%	1,810,560	1,697,404	12,260	68,736	31,813	100,549	56,476	44,073	32,966	54	11,053	0	0	1,848	1,751	7,454	October	16
	810,560 94.3%	1,810,560	1,707,036	9,632	50,644	18,203	68,847	41,012	27,835	16,402	40	11,393	0	0	59	1,794	9,540	November	17
18 December																		December	18
19 Total for 2010 111,072 17,891 7,882 0 0 1 136,845 812 313,109 450,766 566,938 1,017,704 304,273 713,431 146,493				146,493	713,431	304,273	1,017,704	566,938	450,766	313,109	812	136,845	0	0	7,882	17,891	111,072	Total for 2010	19

20 1 Enrollments via data sharing between the IOUs.

21 ² Enrollments via data sharing between departments and/or programs within the utility.

22 ³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.

Concept programs sold as having with programs outside the IOU that serve low-income customers.

4 One-E-App is a pilot program set up by The Center to Promote Healthcare Access (the Center) and PG&E. The pilot will occur within two PG&E counties and looks to implement a strategy of automatic enrollment for low-income customers into the CARE program based on the customers' applications or reapplications for related low-income health and social welfare services. (e.g. MediCAL, Healthy Familys, CALKids, etc.) The goal is to develop another means by which low income families can be introduced into the CARE program and, depending on the success of the pilot, possibly expand this pilot to other counties within PG&E's territory as well as to the other IOUs.

24 Social Possibly expand this pilot to other counties within PG&E's territory as well as to the other IOUs.

25 Recertifications completed regardless of month requested.

26 The drop offs include self-declined applications, ineligible applications and closed CARE accounts.

27 Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	Α	В	С	D	E	F	G	Н	1
1			CARE T	able 3 - Standa	ard Random Ve	rification Resu	ilts		
2				Southern Ca	alifornia Gas Co	ompany			
3				No	vember 2010				
						Participants		% Dropped	
			Participants	% of	Participants	Dropped		through	% of Total
		Total CARE	Requested	Population	Dropped (Due	(Verified as	Total	Random	Population
4	2010	Population	to Verify	Total	to no response)	Ineligible)	Dropped	Verification	Dropped
5	January	1,571,380	3,891	0.25%	2,205	173	2,378	61%	0.15%
6	February	1,573,709	3,889	0.25%	2,225	102	2,327	60%	0.15%
7	March	1,584,793	4,813	0.30%	2,357	182	2,539	53%	0.16%
8	April	1,614,136	5,351	0.33%	3,013	234	3,247	61%	0.20%
9	May	1,633,528	4,622	0.28%	2,758	199	2,957	64%	0.18%
10	June	1,656,356	5,172	0.31%	2,889	211	3,100	60%	0.19%
11	July	1,676,643	5,030	0.30%	2,612	173	2,785	55%	0.17%
12	August	1,689,241	4,777	0.28%	1,585	225	1,810	38%	0.11%
13	September	1,685,144	5,612	0.33%	7	177	184	3%	0.01%
14	October	1,697,404	6,439	0.38%	7	135	142	2%	0.01%
15	November	1,707,036	5,731	0.34%	1	1	2	0%	0.00%
16	December		·					·	
17	Total for 2010	1,707,036	55,327	3.28%	19,659	1,812	21,471	39%	1.27%

SoCalGas' random verification process allows customers 90 days to respond to the verification request. Verification results are tied to the month initiated.

18 Therefore, verification results may be pending due to the time permitted for a participant to respond.

19 Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Received 5 1,289,667 11.79%	Certification and ern California G November 26 Approved 1,017,704 78.91%	Denied ⁴	Pending/ Never Completed ⁵ 228,822	Duplicates ⁶												
Received 1,289,667 11.79%	Approved ³ 1,017,704	010 Denied ⁴ 43,141	Never Completed⁵ 228,822													
1,289,667 11.79%	Approved ³ 1,017,704	Denied⁴ 43,141	Never Completed⁵ 228,822													
1,289,667 11.79%	1,017,704	43,141	Never Completed⁵ 228,822													
11.79%	, ,	,	Provided² Received Approved³ Denied⁴ Never Completed⁵ Duplicates⁶ Total 10,937,445 1,289,667 1,017,704 43,141 228,822 0													
	78.91%	3 35%														
	ercentage 11.79% 78.91% 3.35% 17.74% 0.00%															
¹ Includes sub-metered customers. ² An estimated number that includes customers whom were provided with CARE self-certification and self-recertification application via direct mail, email, phone, bill insert, door-to-door delivery, utility personnel, and through outreach events. ³ Approved includes customers who are approved through SoCalGas' CARE eligible probability model, data exchange, mail-in, via web by phone, and through duplicated applications.																
Customers are denied due to not being CARE eligible, not customer of record, or not the customer's primary residence. Pending/Never Completed includes closed accounts, incomplete applications, and customers of other utilities who are not SoCalGs ustomers. SoCalGas treats duplicated applications as recertification applications. Duplicates are customers who are already enrolled inCARE and																
10	udes closed accounts,	udes closed accounts, incomplete applicati	udes closed accounts, incomplete applications, and custome plications as recertification applications. Duplicates are custome.	udes closed accounts, incomplete applications, and customers of other utilities who are olications as recertification applications. Duplicates are customers who are already enr												

	Α	В	С	D	E	F	G	Н	1	J
1			•	CARE Table	5 - Enrollme	ent by County	,	•	•	
2					California Ga					
3				l	November 20	10				
4		Esti	mated Eligibl		Tot	al Participants		Pei	netration Rate	
5	County	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
6	Fresno	10,380	708	11,088	10,733	683	11,416	103%	96%	103%
7	Imperial	256	15,992	16,248	239	14,293	14,532	93%	89%	89%
8	Kern	8,835	33,567	42,401	10,319	27,497	37,816	117%	82%	89%
9	Kings	15	15,466	15,481	15	13,793	13,808	103%	89%	89%
10	Los Angeles	968,759	5,307	974,066	937,418	6,901	944,319	97%	130%	97%
11	Orange	185,615	0	185,615	163,130	0	163,130	88%	0%	88%
12	Riverside	185,722	43,819	229,540	178,298	27,472	205,770	96%	63%	90%
13	San Bernardino	153,924	8,486	162,410	158,366	5,513	163,879	103%	65%	101%
14	San Luis Obispo	220	26,300	26,520	62	18,745	18,807	28%	71%	71%
15	Santa Barbara	21,756	14,361	36,117	16,013	14,156	30,169	74%	99%	84%
16	Tulare	13,220	42,249	55,468	17,386	38,089	55,475	132%	90%	100%
17	Ventura	48,721	6,885	55,606	41,559	6,356	47,915	85%	92%	86%
18										
19	Total	1,597,422	213,139	1,810,560	1,533,538	173,498	1,707,036	96%	81%	94.3%
20			•							
	Any required correction	ıs/adiustments are	reported here	ein and suners	ede results ren	orted in prior p	nonths and ma	av reflect YTD :	adistments	

	Α	В	С	D	E	F	G	Н
1			CARE	Table 6 - Recer	tification Resu	ilts		
2			Sout	hern California	Gas Company	/		
3				Novembe	r 2010			
4	2010	Total CARE Population	Participants Requested to Recertify ¹	% of Population Total	Participants Recertified ^{2, 3}	Participants Dropped ³	Recertification Rate % (E/C)	% of Total Population Dropped (F/B)
5	January	1,571,380	34,551	2.20%	25,858	12,366	75%	0.79%
6	February	1,573,709	33,695	2.14%	25,428	12,099	75%	0.77%
7	March	1,584,793	36,583	2.31%	27,565	13,026	75%	0.82%
8	April	1,614,136	32,004	1.98%	22,806	12,296	71%	0.76%
Ø	Мау	1,633,528	20,355	1.25%	14,883	7,363	73%	0.45%
10	June	1,656,356	28,534	1.72%	21,656	9,491	76%	0.57%
11	July	1,676,643	25,119	1.50%	20,250	8,504	81%	0.51%
12	August	1,689,241	24,312	1.44%	20,000	5,540	82%	0.33%
13	September	1,685,144	33,003	1.96%	23,001	710	70%	0.04%
14	October	1,697,404	35,793	2.11%	15,205	462	42%	0.03%
15	November	1,707,036	32,698	1.92%	1,283	34	4%	0.00%
16	December							
17	Total for 2010	1,707,036	336,647	19.93%	217,935	81,891	65%	4.85%
18	¹ Participants requested	to recertify.						

² Participants recertified number does not include the customers who are recertified through SoCalGas' CARE eiligible probability model .

Recertification results are tied to the month initiated. Therefore, recertification results may be pending due to the time permitted for a participant to

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	В	С	D	Е	F	G	Н
1	CARE Table	7 - Capit	tation	Contractor	s			
2	Southern (Californi	a Gas	Company				
3	N	lovembe	er 2010)				
4			Cont	ractor Type		Y	ear-to-Dat	e
5	Contractor Name ¹	Private	СВО	WMDVBE	LIHEAP	Rural	Urban	Total
6	Community Action Partnership of Orange County		Х	Х	Х	0	21	21
7	ELA Communications Energy ED Program		Х			0	18	18
8	PACE – Pacific Asian Consortium in Employment		Х	Х	Х	0	0	0
9	Proteus, Inc.		Х			2	33	35
10	Community Pantry of Hemet		Х			0	9	9
	Community Action Partnership of San Bernardino		Х		Х	1	180	181
	LA Works		Х			0	3	3
13	Children's Hospital of Orange County		Х			0	9	9
	The Companion Line		X			0	154	154
	Across Amer Foundation		X			0	0	0
_	All Peoples Christian Center		X			0	1	1
	LA County 211		X			0	30	30
_	Sr. Citizens Emergency Fund I.V., Inc.		Х			0	0	0
	Coachella Valley Housing Coalition		X			0	0	0
	HABBM		Х			0	0	0
21	Second Harvest Food Bank of Orange County		Х			0	0	0
	Southeast Community Development Corp.		Х			0	37	37
	Latino Resource Organization		Х			0	0	0
	Independent Living Center of Southern California		Х			0	0	0
	Community Action Partnership - Kern County		Х			0	4	4
	El Concilio del Condado de Ventura		Х			0	2	2
_	Blessed Sacrament Church		X			0	0	0
	Starbright Management Services		Х			0	0	0
-	Hermandad Mexicana		Х			0	0	0
	CSET		X			2	89	91
	Crest Forest Family and Community Service		Х			0	0	0
	CUI – Campesinos Unidos, Inc.		X	X	X	0	3	3
	Veterans in Community Service		X	Х	Х	0	0	0
	MEND		X			0	0	0
	Armenian Relief Society		X			0	0	0
_	Catholic Charities of LA – Brownson House		X			0	8	8
	BroadSpectrum		X			0	0	0
	OCCC, Inc. (Orange County Community Center)	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	Х			0	6	6
	Green Light Shipping	Х				0	0	0
	APAC Service Center Visalia Emergency Aid Council		X			0	200 0	200 0
41	visalia Emergency Aid Couffell		_ ^			U	U	U
42	Total Enrollments					5	807	812

¹ All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	А	В	С	D	E	F	G	Н
1			CAR	E Table 8 - Particip	oants as of Month-l	End		
2				Southern Californ	ia Gas Company			
3				Novemb	er 2010			
4	2010	Gas and Electric	Gas Only	Electric Only	Total	Eligible Households	Penetration	% Change¹
5	January	n/a	1,571,380	n/a	1,571,380	1,802,661	87.2%	0.7%
6	February	n/a	1,573,709	n/a	1,573,709	1,802,661	87.3%	0.1%
7	March	n/a	1,584,793	n/a	1,584,793	1,802,661	87.9%	0.7%
8	April	n/a	1,614,136	n/a	1,614,136	1,807,866	89.3%	1.9%
9	Мау	n/a	1,633,528	n/a	1,633,528	1,807,866	90.4%	1.2%
10	June	n/a	1,656,356	n/a	1,656,356	1,807,866	91.6%	1.4%
11	July	n/a	1,676,643	n/a	1,676,643	1,807,853	92.7%	1.2%
12	August	n/a	1,689,241	n/a	1,689,241	1,807,853	93.4%	0.8%
13	September	n/a	1,685,144	n/a	1,685,144	1,807,853	93.2%	-0.2%
14	October	n/a	1,697,404	n/a	1,697,404	1,810,560	93.8%	0.7%
15	November	n/a	1,707,036	n/a	1,707,036	1,810,560	94.3%	0.6%
16	December							
16 17	December ¹ Explain any month	nly variance of 5% or more	re in the number of pa	articipants.	, ,			

CERTIFICATE OF SERVICE

I hereby certify that I have this day served a copy of the foregoing MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON LOW-INCOME ASSISTANCE PROGRAMS FOR NOVEMBER 2010 on all parties identified in Docket No. A.08-05-022, A.08-05-024, A.08-05-025, and A.08-05-026 by U.S. mail and electronic mail, and by Federal Express to the assigned Commissioner(s) and Administrative Law Judge(s).

Dated at San Diego, California, this 21st day of December, 2010.

/s/ JOEL DELLOSA Joel Dellosa