

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

Applications of Pacific Gas and Electric Company for Approval of the 2009-2011 Energy Savings Assistance Program and California Alternate Rates for Energy Programs and Budget (U39M)	Application 08-05-022 (Filed May 15, 2008)
Application of San Diego Gas & Electric Company (U 902 M) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009 – 2011.	Application 08-05-024 (Filed May 15, 2008)
Application of Southern California Gas Company (U 904 G) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009 – 2011.	Application 08-05-025 (Filed May 15, 2008)
Application of Southern California Edison Company (U 338-E) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009, 2010 and 2011.	Application 08-05-026 (Filed May 15, 2008)

**MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY (U 902 M) ON
LOW-INCOME ASSISTANCE PROGRAMS FOR JANUARY 2011**

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**MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY (U 902 M) ON
LOW-INCOME ASSISTANCE PROGRAMS FOR JANUARY 2011**

This is the first monthly report of program year (PY) 2011. The purpose of this report is to consolidate activity for the CARE and ESAP programs and provide the Energy Division with all the necessary information to assist in analyzing the low-income programs.

This report presents year-to-date ESAP and CARE results and expenditures through January 2011 for San Diego Gas & Electric Company (SDG&E).

Respectfully Submitted,

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**San Diego Gas & Electric Company
Energy Savings Assistance Program (ESAP)
And
California Alternate Rates for Energy (CARE)
Program Monthly Report**

ENERGY SAVINGS ASSISTANCE PROGRAM MONTHLY REPORT

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ENERGY SAVINGS ASSISTANCE PROGRAM MONTHLY REPORT

1. ESAP Executive Summary

1.1. Energy Savings Assistance Program Overview

1.1.1 Provide a summary of the ESAP Program elements as approved in Decision (D.) 08-11-031:

ESAP Program Summary for Month			
	Authorized / Planning Assumptions	Actual to Date	%
Budget	\$20,321,607	\$704,239	3%
Homes Treated	20,384	472	2%
kWh Saved	8,575,260	216,749	3%
kW Demand Reduced	1,965	26	1%
Therms Saved	452,749	11,113	2%
GHG Emissions Reduced	7,365	184	2%

SDG&E enrolled 1,341 customers in the ESAP program during the month of January. This is 7% of the 2011 annual goal. Of those enrolled, 472 have been expensed and counted as homes treated. As a result of the enrollments and homes treated this year, SDG&E has saved 216,749 kWh, reduced 26 kW of demand, saved 11,113 therms and reduced 184 tons of green house gas (GHG) emissions.

Through marketing and outreach efforts, SDG&E generated a total of 2,586 leads for the ESAP program in January, and is currently working to convert these leads into enrollments and homes treated.

1.2 Whole Neighborhood Approach Evaluation (WNA)

1.2.1. Provide a summary of the geographic and customer segmentation strategy employed, (i.e. tools and analysis used to segment "neighborhoods," how neighborhoods are segmented and how this information is communicated to the contractor/CBO).

SDG&E continues to utilize the demographic information provided by Claritas using the prizm codes assigned to customer records to target highly eligible customers. This allows SDG&E to target neighborhoods with higher concentrations of income qualified customers in support of the WNA.

Additionally, SDG&E will continue to coordinate its outreach efforts to city and community organizations by neighborhood. SDG&E is also expanding its outreach efforts with CARE Capitation agencies to reach deeper into neighborhoods by leveraging the relationships and individual outreach provided by our capitation partners.

1.3 ESAP Customer Outreach and Enrollment Update

- 1.3.1. Provide a summary of the ESAP program outreach and enrollment strategies deployed this month.

Direct marketing - In January, direct marketing efforts included direct mail, automated outbound calling and door-to-door canvassing. Below is more detailed information on these activities.

ffi Direct Mail

SDG&E mailed ESAP program information to 8,172 households with high potential for ESAP eligibility in January. A total of 217 leads were generated from January mailings, and a total of 151 households were enrolled based on previous and current direct mail efforts.

ffi Automated Outbound Calling

SDG&E contacted 23,515 households about the ESAP program through automated outbound calls during January. From these calls, 522 leads were generated and 140 of these leads were converted into enrollments.

ffi Door-to-Door Canvassing

SDG&E's door-to-door canvassing contractor, Richard Heath & Associates (RHA) continued to aggressively canvass the SDG&E service territory in January, calling on 9,421 low-income homes. RHA generated 476 leads and converted 433 into enrollments as a result. Door-to-door canvassing continues to be the most productive direct marketing technique for ESAP, turning out the most leads per contact and the best quality leads as demonstrated by the high conversion of leads to enrollments.

1.3.2 Customer Assistance Marketing, Education and Outreach for the CARE and ESAP programs.

In January, SDG&E continued to jointly promote CARE and LIEE with advertising, public relations and community outreach.

ffi Advertising

Online marketing continued for both programs. Rich media ads, display ads and paid search campaigns continued running during the month of January.

ffi CARE & ESAP Community Outreach

In January, SDG&E's community outreach for CARE and ESAP included participation in community events, leveraging efforts with Capitation Contractors, 2-1-1 San Diego and the branch offices.

ffi Community Events

SDG&E and its partners participate in and sponsor a variety of local events in order to educate low-income customers about assistance programs and to help them enroll. SDG&E participated in seven

community events in January, which resulted in 15 CARE applications and 20 ESAP interest forms.

Jan 6 – Food Bank University’s Networking Course

The San Diego Food Bank hosted an informational meeting to bring awareness of resources and programs to their "Food to Non-profits Program" where program partners' may obtain fresh fruits and vegetables along with canned non-perishables from the Food Bank's warehouse to distribute within their community. 16 representatives from nine different agencies attended the networking event. SDG&E’s customer assistance programs were presented and outreach events will be planned with interested agencies.

Jan 14, 18, 24 & 28 Community Cares Program - Put Pride Aside Campaign

The Community Cares Program and The Put Pride Aside Campaign is a partnership between the San Diego Food Bank and over 30 health and human service organizations. The program operates as a “one-stop-shop” at distribution sites selected by the Food Bank. At these events, non-profit partner organizations host information tables advising people on their eligibility for programs including: low-cost healthcare, food assistance, assistance for the elderly, disabled and mentally ill, and foreclosure counseling. SDG&E representatives alongside representatives from Neighborhood Healthcare, a SDG&E capitation agency, promoted SDG&E’s assistance programs and helped customers enroll. Neighborhood Healthcare provides quality health care and promotes wellness to communities in need. Attendance at these events ranges from 150-300 people. For the month of January, SDG&E’s participation included events at the Crosspointe Life Church, Children’s Choice Day Care, New Seasons Church, and Samoa Independent Church.

Jan 11 – Grossmont Community College Student Workshop

Presentation and enrollment opportunity of customer assistance programs to students participating in the Extended Opportunities Programs and Services (EOPS) program. EOPS is a California State funded program established to recruit, enroll and retain students. EOPS is designed to assist students who are identified as economically and educationally disadvantaged. Eligible students are provided with a wide range of support services to foster success at Grossmont College. 25 students attended this workshop.

Jan 14 – Amistad Rancho Hills Church Food Distribution

Amistad Rancho Hills Church is a member of San Diego Food Bank's "Food to Non-profits Program" and as one of the partners, Church staff and volunteers obtain fresh fruits and vegetables along with canned non-perishables from the Food Bank's warehouse. The Church distributes bags and/or boxes, depending on family size, to individuals and families within the Paradise Hills, National City and Bonita zip codes the second Friday of each month. Approximately 95% of the participants of the Amistad Rancho Hills Church food distribution are members of the Filipino Community. SDG&E representative was on hand at this distribution site to cross-promote the customer assistance program and help customers with enrollment. Over 200 families attended this event.

ffi Capitation Contractors

SDG&E leverages the resources of Community-Based Organizations (CBOs) and agencies called Capitation Contractors to enroll customers in the CARE and ESAP programs. These organizations leverage existing relationships with low-income clients to extend CARE and ESAP program benefits as part of their total assistance offering. As an incentive, SDG&E provides CARE and ESAP Capitation Contractors with a fee for each enrollment generated.

In an effort to maintain relationships with these organizations and increase enrollments, SDG&E made 204 visits in January to over 60 different agencies. This resulted in 469 CARE enrollments and 87 ESAP interest forms.

ffi 2-1-1 San Diego

2-1-1 San Diego is a community disaster, health and human services center and resource providing information and referrals to households that need assistance. SDG&E leverages the resources of 2-1-1 San Diego to promote CARE, ESAP and Medical Baseline programs.

Through referrals in January, 2-1-1 provided SDG&E with 298 CARE enrollments, 15 ESAP program enrollments and mailed 149 Medical Baseline program applications.

ffi Other Integration and Leveraging Efforts

Integration with SDG&E Branch Payment Offices

Branch offices are visited weekly by SDG&E's outreach team to encourage customer service representatives to promote CARE and ESAP Programs to customers using the branch services. In January, 502 CARE applications and 25 ESAP interest forms were collected by branch offices representatives.

E-Communications

An article ran in the company e-newsletter Sempra News regarding the new name for the Low Income Energy Efficiency program (known to customers as the Energy Team). Effective January 1, 2011 the program is now called Energy Savings Assistance Program. While the program itself remains the same, the new name is part of a statewide effort to increase energy efficiency among all low-income customers in IOU territories. The program will be marketed under the umbrella of Engage 360, the statewide energy efficiency brand.

Quarterly Bill Message

SDG&E's CARE program quarterly bill message began on January 27th. The message is printed on all non-CARE customer bills in English and Spanish. The message says; Special Savings: You may receive up to 35% savings on your bill if you meet certain requirements. For more information please visit sdge.com/care or call 1-877-646-5525 to enroll.

1.4 Leveraging Success Evaluation, Including CSD

- 1.4.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the results in terms of new enrollments?

There was no activity with CSD during the month of January.

1.5. Workforce Education & Training

- 1.5.1 Please summarize efforts to improve and expand ESAP workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

There is no additional information to report this month regarding SDG&E efforts to improve and expand ESAP workforce education and training (WE&T).

2. CARE Executive Summary

2.1. CARE Program Summary

2.1.1. Please provide CARE program summary costs.

CARE Budget Categories	Authorized Budget	Actual Expenses to Date	% of Budget Spent
Outreach	\$1,734,261	\$10,170	1%
Proc., Certification and Verification	\$230,015	\$20,178	9%
Information Tech./Programming	\$452,687	\$-82,134 ¹	-18%
Pilots	N/A	N/A	N/A
Measurement and Evaluation	\$4,326	\$0	0%
Regulatory Compliance	\$196,401	\$14,503	7%
General Administration	\$423,927	\$31,377	7%
CPUC Energy Division Staff	\$102,900	\$10,354	10%
Cooling Centers	N/A	N/A	N/A
Total Expenses	\$3,144,517	\$4,448	0%
Subsidies and Benefits	\$49,919,937	\$6,565,722	13%
Total Program Costs and Discounts	\$53,064,454	\$6,570,170	12%

2.1.2 Please provide the CARE program penetration rate to date

CARE Penetration		
Participants Enrolled	Eligible Participants	Penetration rate
296,430	358,328	82.7%

Due to the annual eligibility update², SDG&E began January with an 81.9% penetration rate, 1.3% lower than the 2010 year-end penetration rate of 83.2%. In January, SDG&E was able to enroll over 8,300 customers in CARE and had a net increase in CARE enrollment of 2,992. The penetration rate reflective of this increase is included in the table above.

¹ Year-end accrual for database enhancements that posted in February, 2011.

² See the Compliance Filing of Southern California Edison Company on behalf of itself, Southern California Gas Company, San Diego Gas & Electric Company, and Pacific Gas & Electric Company, Regarding the Annual Estimates of CARE Eligible Customers and Related Information, filed December 30, 2010.

2.2. Outreach

- 2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf. (For additional CARE Marketing, Education and Outreach efforts, see section 1.3.2)

Direct Marketing – In January, direct marketing efforts included automated outbound calling, door to door canvassing, direct mail and email campaign.

ffi **Automated Outbound Calling**

SDG&E's CARE program contacted 67,000 customers for enrollment using a bilingual automated voice messaging campaigns on January 11, 2011. This program also contacted 3,606 customers for recertification using this automated voice messaging method. The program enrolled 1,750 customers and recertified 1,552 customers.

ffi **Door-to-Door Canvassing**

SDG&E's door-to-door canvassing contractor, Energy Save contacted approximately 3,500 homes in January. They generated 511 CARE applications and converted 342 of these applications into enrollments.

- 2.2.2 Describe the efforts taken to reach and coordinate the CARE program with other related low-income programs to reach eligible customers.

SDG&E works with a number of agencies that offer low-income programs. For complete details on SDG&E's efforts to jointly promote CARE and ESAP through partnerships with other low-income agencies and through community events serving low-income customers, see Section 1.3.2.

In addition, other departments within SDG&E contribute to the success of the low-income programs. For example, SDG&E's call center provides customers with program

information and referrals for the CARE and ESAP programs. In January, SDG&E enrolled 718 customers in CARE due to referrals from the Call Center. SDG&E also received 228 CARE applications from RHA, SDG&E's ESAP contractor. Of these, 79 were converted into enrollments.

2.3 CARE Recertification Complaints

There were no recertification complaints for the month of January.

3. Appendix: ESAP Tables and CARE Tables

ESAP- Table 1- ESAP Program Expenses

ESAP- Table 2- ESAP Expenses & Energy Savings by Measures Installed

ESAP- Table 3- ESAP Average Bill Savings per Treated Home

ESAP- Table 4- ESAP Homes Treated

ESAP- Table 5- ESAP Customer Summary

ESAP- Table 6- ESAP Expenditures for Pilots and Studies

ESAP- Table 7- Whole Neighborhood Approach

CARE- Table 1- CARE Overall Program Expenses

CARE- Table 2- CARE Enrollment, Recertification, Attrition, and Penetration

CARE- Table 3- CARE Verification

CARE- Table 4- Self Certification and Re-Certification

CARE- Table 5- Enrollment by County

CARE- Table 6- Recertification Results

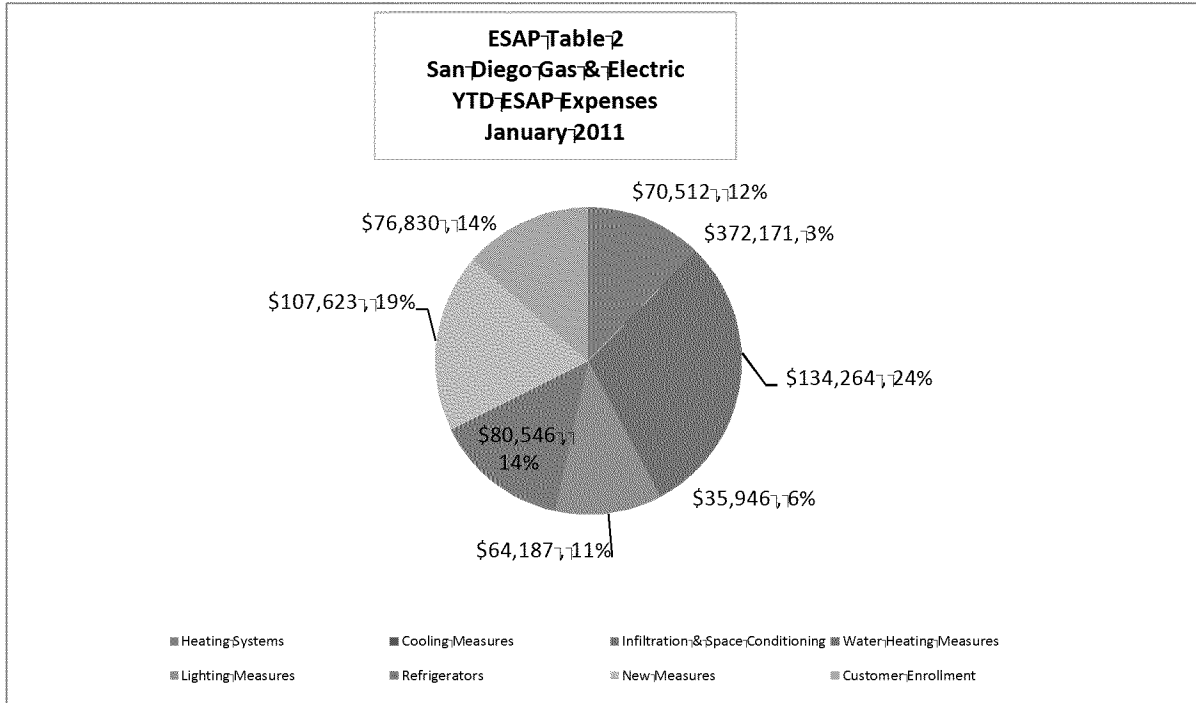
CARE- Table 7- Capitation Contractors

CARE- Table 8- Participants as of Month End

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	ESAP Table 1 - ESAP Program Expenses												
2	San Diego Gas & Electric												
3	January 2011												
4		Authorized Budget			Current Month Expenses			Year-To-Date Expenses			% of Budget Spent Year-To-Date		
5	ESAP Program:	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Energy Efficiency												
7	- Gas Appliances	\$ -	\$ 1,989,532	\$ 1,989,532	\$ -	\$ 178,584	\$ 178,584	\$ -	\$ 178,584	\$ 178,584	0%	9%	9%
8	- Electric Appliances	\$ 7,668,938	\$ -	\$ 7,668,938	\$ 145,872	\$ -	\$ 145,872	\$ 145,872	\$ -	\$ 145,872	2%	0%	2%
9	- Weatherization	\$ -	\$ 4,185,285	\$ 4,185,285	\$ -	\$ 168,747	\$ 168,747	\$ -	\$ 168,747	\$ 168,747	0%	4%	4%
10	- Outreach and Assessment	\$ 968,240	\$ 968,240	\$ 1,936,480	\$ 33,615	\$ 33,615	\$ 67,230	\$ 33,615	\$ 33,615	\$ 67,230	3%	3%	3%
11	- In Home Energy Education	\$ 587,161	\$ 587,161	\$ 1,174,322	\$ 4,800	\$ 4,800	\$ 9,600	\$ 4,800	\$ 4,800	\$ 9,600	1%	1%	1%
12	- Education Workshops	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
13	- Pilot	\$ 120,910	\$ 120,910	\$ 241,820	\$ 7,802	\$ 7,802	\$ 15,604	\$ 7,802	\$ 7,802	\$ 15,604	6%	6%	6%
14	- Cool Centers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
15	ENERGY EFFICIENCY TOTAL	\$ 9,345,249	\$ 7,851,128	\$ 17,196,377	\$ 192,089	\$ 393,548	\$ 585,637	\$ 192,089	\$ 393,548	\$ 585,637	2%	5%	3%
16													
17	Training Center	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
18	Inspections	\$ 31,347	\$ 31,347	\$ 62,694	\$ 2,339	\$ 2,339	\$ 4,678	\$ 2,339	\$ 2,339	\$ 4,678	7%	7%	7%
19	Marketing	\$ 407,171	\$ 407,171	\$ 814,342	\$ (15,666)	\$ (15,666)	\$ (31,332)	\$ (15,666)	\$ (15,666)	\$ (31,332)	-4%	-4%	-4%
20	M&E Studies	\$ (22,932)	\$ (22,932)	\$ (45,864)	\$ 19	\$ (19)	\$ -	\$ 19	\$ (19)	\$ -	0%	0%	0%
21	Regulatory Compliance	\$ 140,003	\$ 140,003	\$ 280,006	\$ 9,581	\$ 9,581	\$ 19,162	\$ 9,581	\$ 9,581	\$ 19,162	7%	7%	7%
22	General Administration	\$ 984,552	\$ 984,552	\$ 1,969,104	\$ 60,880	\$ 60,777	\$ 121,657	\$ 60,880	\$ 60,777	\$ 121,657	6%	6%	6%
23	CPUC Energy Division	\$ 22,474	\$ 22,474	\$ 44,947	\$ 2,219	\$ 2,219	\$ 4,438	\$ 2,219	\$ 2,219	\$ 4,438	10%	10%	10%
24													
25	TOTAL PROGRAM COSTS	\$ 10,907,864	\$ 9,413,743	\$ 20,321,606	\$ 251,461	\$ 452,779	\$ 704,240	\$ 251,461	\$ 452,779	\$ 704,240	2%	5%	3%
26	Funded Outside of ESAP Program Budget												
27	Indirect Costs				\$ 30,473	\$ 31,432	\$ 61,905	\$ 30,473	\$ 31,432	\$ 61,905			
28													
29	NGAT Costs				\$ (2,405)	\$ (2,405)		\$ (2,405)	\$ (2,405)				
30	Any required corrections/adjustments are reported herein and supersede results reported in prior months and reflect YTD adjustments.												

	A	B	C	D	E	F	G	H	
	ESAP Table 2								
	ESAP Expenses and Energy Savings by Measures Installed								
	San Diego Gas & Electric								
	January 2011								
1									
2	Year-To-Date Completed & Expensed Installations								
3	Measures	Units	Quantity Installed	kWh (Annual)	kW (Annual)¹	Therms (Annual)	Expenses	% of Expenditure	
4	Heating Systems								
5	Furnaces	Each	115	-	-	57	\$ 70,512	12%	
6	Cooling Measures								
7	A/C Replacement - Room	Each	0	-	-	-	\$ -	0%	
8	A/C Replacement - Central	Each	0	-	-	-	\$ -	0%	
9	A/C Tune-up - Central	Each	1	256	-	-	\$ 125	0%	
10	A/C Services - Central	Each	0	-	-	-	\$ -	0%	
11	Heat Pump	Each	0	-	-	-	\$ -	0%	
12	Evaporative Coolers	Each	0	-	-	-	\$ -	0%	
13	Evaporative Cooler Maintenance	Each	0	-	-	-	\$ -	0%	
14	Infiltration & Space Conditioning								
15	Envelope and Air Sealing Measures	Home	367	2,345	-	1,245	\$ 89,628	16%	
16	Duct Sealing	Home	43	5,746	-	615	\$ 4,574	1%	
17	Attic Insulation	Home	42	5,067	2	1,524	\$ 40,061	7%	
18	Water Heating Measures								
19	Water Heater Conservation Measures	Home	401	2,615	1	5,134	\$ 32,335	6%	
20	Water Heater Replacement - Gas	Each	4	-	-	-	\$ 3,611	1%	
21	Water Heater Replacement - Electric	Each	0	-	-	-	\$ -	0%	
22	Tankless Water Heater - Gas	Each	0	-	-	-	\$ -	0%	
23	Tankless Water Heater - Electric	Each	0	-	-	-	\$ -	0%	
24	Lighting Measures								
25	CFLs	Each	2,855	45,680	6	-	\$ 17,598	3%	
26	Interior Hard wired CFL fixtures	Each	341	21,824	1	-	\$ 24,750	4%	
27	Exterior Hard wired CFL fixtures	Each	131	1,376	-	-	\$ 6,997	1%	
28	Torchiere	Each	159	30,369	0	-	\$ 14,842	3%	
29	Refrigerators								
30	Refrigerators -Primary	Each	123	95,093	16	-	\$ 80,546	14%	
31	Refrigerators - Secondary	Each	0	-	-	-	\$ -	0%	
32	Pool Pumps								
33	Pool Pumps	Each	0	-	-	-	\$ -	0%	
34	New Measures								
35	Forced Air Unit Standing Pilot Change Out	Each	11	-	-	484	\$ 3,124	1%	
36	Furnace Clean and Tune	Each	315	-	-	-	\$ 21,420	4%	
37	High Efficiency Clothes Washer	Each	103	-	-	-	\$ 64,631	0%	
38	Microwave	Each	11	1,082	-	29	\$ 990	0%	
39	Thermostatic Shower Valve	Each	243	798	0	2,026	\$ 14,035	2%	
40	LED Night Lights	Each	1,098	4,498	-	-	\$ 3,423	1%	
41	Occupancy Sensor		0	-	-	-	\$ -	0%	
42	Pilots								
43	A/C Tune-up Central	Home	0	-	-	-	\$ -	0%	
44	Interior Hard wired CFL fixtures	Each	0	-	-	-	\$ -	0%	
45	Ceiling Fans	Each	0	-	-	-	\$ -	0%	
46	In-Home Display	Each	0	-	-	-	\$ -	0%	
47	Programmable Controllable Thermostat	Each	0	-	-	-	\$ -	0%	
48	Forced Air Unit	Each	0	-	-	-	\$ -	0%	
49	Microwave		0	-	-	-	\$ -	0%	
50	High Efficiency Clothes Washer		0	-	-	-	\$ -	0%	
51	Customer Enrollment								
52	Outreach & Assessment	Home	472	-	-	-	\$ 67,230	12%	
53	In-Home Education	Home	466	-	-	-	\$ 9,600	2%	
54	Education Workshops	Participant	0	-	-	-	\$ -	0%	
55									
56	Total Savings/Expenditures			216,749	26	11,113	\$ 570,032	100%	
57									
58	Homes Weatherized	Home	412						
59									
60	Homes Treated								
61	- Single Family Homes Treated	Home	321						
62	- Multi-family Homes Treated	Home	151						
63	- Mobile Homes Treated	Home	-						
64	- Total Number of Homes Treated	Home	472						
65	# Eligible Homes to be Treated for PY²	Home	20,384						
66	% OF Homes Treated	%	2%						
67									
68	- Total Master-Metered Homes Treated	Home	2						
69	¹ Energy savings is based on the 2005 Load Impact Evaluation.								
70	² Based on Attachment H of D0811031								
71	³ Line Item 46: In-Home Display Pilot, conducted 150 telephone interviews to non-responsive customers.								
72	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								

PIE CHART 1- Expenses by Measures Category For January 2011



	A	B
1	ESAP Table 3 - Average Bill Savings per Treated Home San Diego Gas & Electric January 2011	
2	Year-to-date Installations - Expensed	
3		
4	Annual kWh Savings	216,749
5	Annual Therm Savings	11,113
6	Lifecycle kWh Savings	2,331,577
7	Lifecycle Therm Savings	122,815
8	Current kWh Rate	\$ 0.13
9	Current Therm Rate	\$ 1.09
10	Number of Treated Homes	472
11	Average 1st Year Bill Savings / Treated Home	84.58
12	Average Lifecycle Bill Savings / Treated Home	742.55
13	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.	

	A	B	C	D	E	F	G
1	ESAP Table 4 - ESAP Homes Treated San Diego Gas & Electric January 2011						
2	County	Eligible Customers			Homes Treated Year-To-Date		
3		Rural	Urban	Total	Rural	Urban	Total
4	Orange County	0	15,653	15,653	0	0	0
5	San Diego	18,138	319,170	337,308	14	458	472
6							
7	Total	18,138	334,823	352,961	14	458	472
8	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q
1	ESAP Table 5 - ESAP Customer Summary San Diego Gas & Electric January 2011																
2		Gas & Electric				Gas Only				Electric Only				Total			
3		# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes	Therm	kWh	kW	# of YTD Homes	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW
4	Month																
5	Jan-11	456	11,113	205,724	24	0	0	0	0	16	0	11,025	2	472	11,113	216,749	26
6	Feb-11																
7	Mar-11																
8	Apr-11																
9	May-11																
10	Jun-11																
11	Jul-11																
12	Aug-11																
13	Sep-11																
14	Oct-11																
15	Nov-11																
16	Dec-11																
17	Figures for each month are YTD. December results should approximate calendar year results. Therms and kWh savings are annual figures. Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2L.																
18	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.																

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	ESAP Table 6 - Expenditures for Pilots and Studies												
2	San Diego Gas & Electric												
3	January 2011												
4		Authorized 3-Year Budget			Current Month Expenses			Expenses Since January 1, 2009			% of 3-Year Budget Spent		
5		Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Pilots:												
7	In Home Display	\$ 81,570	\$ 81,570	\$ 163,140	\$ 7,802	\$ 7,802	\$ 15,604	\$ 65,485	\$ 65,485	\$ 130,970	80%	80%	80%
8	Programmable Thermostat	\$ 120,910	\$ 120,910	\$ 241,820	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
9	WE&T Pilot	\$ 11,343	\$ 11,343	\$ 22,686	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
10													
11													
12													
13													
14	Total Pilots	\$ 213,823	\$ 213,823	\$ 427,646	\$ 7,802	\$ 7,802	\$ 15,604	\$ 65,485	\$ 65,485	\$ 130,970	31%	31%	31%
15													
16	Studies:												
17	Non-Energy Benefits	\$ 15,000	\$ 15,000	\$ 30,000	\$ 19	\$ (19)	\$ -	\$ 5,380	\$ 5,380	\$ 10,760	36%	36%	36%
18	Process Evaluation	\$ 18,750	\$ 18,750	\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
19	Impact Evaluation ¹	\$ 45,000	\$ 45,000	\$ 90,000	\$ -	\$ -	\$ -	\$ 13,716	\$ 13,716	\$ 27,432	30%	30%	30%
20	Refrigerator Degradation	\$ 66,667	\$ -	\$ 66,667	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
21		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
22		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
23													
24	Total Studies	\$ 145,417	\$ 78,750	\$ 224,167	\$ 19	\$ (19)	\$ -	\$ 19,096	\$ 19,096	\$ 38,192	13%	24%	17%
25													
26	¹ Budget funds are carried over from the 2007-2008 LIEE Funding Cycle												
27	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

	A	B	C	D	E
1	ESAP Table 7				
2	Whole Neighborhood Approach				
3	San Diego Gas & Electric				
4	January 2011				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted[1]	Total Residential Customers[2]	Total Estimated Eligible[3]	Total Treated 2002-2010	Target to Treated This Year[4]
7	91906-32	43	16	4	1
8	91910-16	58	31	137	3
9	91910-40	117	69	55	3
10	91911-16	63	37	110	1
11	91911-51	181	68	151	1
12	91942-37	46	8	7	1
13	91942-38	49	10	41	1
14	91945-21	73	32	60	1
15	91950-71	124	78	61	1
16	91977-27	60	23	77	1
17	91977-31	51	15	55	2
18	92020-14	77	16	38	3
19	92020-15	17	4	17	2
20	92020-27	53	13	20	1
21	92020-28	53	12	15	1
22	92020-37	96	55	174	1
23	92021-62	125	76	53	1
24	92028-45	87	12	4	1
25	92064-70	11	2	7	1
26	92071-31	311	90	108	1
27	92083-40	62	28	31	3
28	92113-17	69	47	338	1
29	92114-46	45	19	69	1
30	92116-17	61	19	13	1
31					
32					
33	[1] Neighborhood defined as zip+7 area (or zip+2).				
34	[2] All active residential customers in zip+7.				
35	[3] Total estimated eligible per Athens Research. Calculated by multiplying the percent eligible by the total residential population in zip+7.				
36					
37	[4] Total units treated 2002-2010 year-to-date.				
38	Any required corrections/adjustments are reported herein and supersede results reported in prior months and				
39	may reflect YTD adjustments.				

	A	B	C	D	E	F	G	H	I	J	K	L	M	
1	CARE Table 1 - CARE Program Expenses													
2	San Diego Gas & Electric													
3	January 2011													
4		Authorized Budget			Current Month Expenses			Year-To-Date Expenses			% of Budget Spent Year-To-Date			
5	CARE Program:	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	
6	Outreach ⁽¹⁾	\$1,335,381	\$398,880	\$1,734,261	\$7,932	\$2,237	\$10,169	\$7,932	\$2,237	\$10,169	1%	1%	1%	
7	Automatic Enrollment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%	
8	Processing/ Certification/Verification	\$177,112	\$52,903	\$230,015	\$15,739	\$4,439	\$20,178	\$15,739	\$4,439	\$20,178	9%	8%	9%	
9	Information Technology / Programming	\$348,569	\$104,118	\$452,687	-\$64,064	-\$18,069	-\$82,133	-\$64,064	-\$18,069	-\$82,133	-18%	-17%	-18%	
10														
11	Pilots													
12	- Pilot SB 580	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%	
13	- Pilot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%	
14	- Pilot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%	
15	Total Pilots	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%	
16														
17	Measurement & Evaluation ⁽²⁾	\$ 3,331	\$ 995	\$ 4,326	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%	
18	Regulatory Compliance	\$ 151,229	\$ 45,172	\$ 196,401	\$11,312	\$3,191	\$14,503	\$11,312	\$3,191	\$14,503	7%	7%	7%	
19	General Administration	\$ 326,424	\$ 97,503	\$ 423,927	\$24,474	\$6,903	\$31,377	\$24,474	\$6,903	\$31,377	7%	7%	7%	
20	CPUC Energy Division	\$ 79,233	\$ 23,667	\$ 102,900	\$8,076	\$2,278	\$10,354	\$8,076	\$2,278	\$10,354	10%	10%	10%	
21														
22	SUBTOTAL MANAGEMENT COSTS	\$ 2,421,279	\$ 723,238	\$ 3,144,517	\$3,469	\$979	\$4,448	\$3,469	\$979	\$4,448	0%	0%	0%	
23														
24	CARE Rate Discount	\$ 38,438,351	\$ 11,481,586	\$ 49,919,937	\$4,721,075	\$1,844,647	\$6,565,722	\$ 4,721,075	\$ 1,844,647	\$ 6,565,722	12%	16%	13%	
25	Service Establishment Charge Discount	\$ -	\$ -	\$ -	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%	
26														
27	TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$ 40,859,630	\$ 12,204,824	\$ 53,064,454	\$4,724,544	\$1,845,626	\$6,570,170	\$ 4,724,544	\$1,845,626	\$ 6,570,170	12%	15%	12%	
28														
29	Other CARE Rate Benefits													
30	DWR Bond Charge Exemption				\$2,615,145			\$2,615,145	\$ 2,615,145			\$2,615,145		
31	CARE PPP Exemption				\$439,276	\$258,399	\$697,675	\$ 439,276	\$258,399	\$697,675				
32	California Solar Initiative Exemption ⁽³⁾				\$239,400			\$239,400	\$ 239,400			\$239,400		
33	kWh Surcharge Exemption				\$775,194			\$775,194	\$ 775,194			\$775,194		
34	TOTAL - OTHER CARE RATE BENEFITS				\$4,069,015	\$258,399	\$4,327,414	\$ 4,069,015	\$ 258,399	\$4,327,414				
35														
36	Indirect Costs				\$36,610	\$10,326	\$46,936	\$ 36,610	\$ 10,326	\$ 46,936				
37														
38	⁽¹⁾ Outreach includes costs associated with Capitation Fees, Other Outreach and Mass Media.													
39	⁽²⁾ There are no Measurement & Evaluation expenses for April 2009.													
40	⁽³⁾ Based on CPUC D.08-12-004, SDG&E is to temporarily suspend 2009 CSI collections from ratepayers as the program is adequately funded to support 2009 incentive payments for those who participate in the program.													
41	Any required corrections/adjustments are reported herein and supersede results reported in prior months and reflect YTD adjustments.													

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R
1	CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration																	
2	San Diego Gas & Electric																	
3	January 2011																	
4		Gross Enrollment										Enrollment		Total CARE Participants	Estimated CARE Eligible	Penetration Rate % (P/Q)		
5		Automatic Enrollment					Capitation	Other Sources ⁵	Total (G+H+I)	Recertification	Total Adjusted (J+K)	Attrition (Drop Offs)	Net (L-M)				Net Adjusted (N-K)	
6	2011	Inter- Utility ¹	Intra- Utility ²	Leveraging ³	One-e-App ⁴	SB580								Combined (B+C+D+E+F)				
7	January	0	1,011	79	0	0	1,090	368	6,843	8,301	7,051	15,352	5,309	10,043	2,992	296,430	358,328	82.7%
8																		
9																		
10																		
11																		
12																		
13																		
14																		
15																		
16																		
17																		
18																		
19	Total for 2011	0	1,011	79	0	0	1,090	368	6,843	8,301	7,051	15,352	5,309	10,043	2,992			
20																		
21	Enrollments via data sharing between the IOUs.																	
22	Enrollments via data sharing between departments and/or programs within the utility.																	
23	Enrollments via data sharing with programs outside the IOU that serve low-income customers.																	
24	One-E-App is a pilot program set up by The Center to Promote Healthcare Access (the Center) and PG&E. The pilot will occur within two PG&E counties and looks to implement a strategy of automatic enrollment for low-income customers into the CARE program based on the customers' applications or reapplications for related low-income health and social welfare services. (e.g. MediCAL, Healthy Families, CALKids, etc.) The goal is to develop another means by which low income families can be introduced into the CARE program and,																	
25	Not including Recertification.																	
26	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.																	

	A	B	C	D	E	F	G	H	I
1	CARE Table 3 - Standard Random Verification Results								
2	San Diego Gas & Electric								
3	January 2011								
4	2011	Total CARE Population	Participants Requested to Verify	% of Population Total	Participants Dropped (Due to no response)	Participants Dropped (Verified as Ineligible)	Total Dropped	% Dropped through Random Verification ¹	% of Total Population Dropped
5	January	296,430	585	0.20%	3	1	4	0.68%	0.00%
6	February								
7	March								
8	April								
9	May								
10	June								
11	July								
12	August								
13	September								
14	October								
15	November								
16	December								
17	Total for 2011	296,430	585		3	1	4	0.68%	
18									
19	^[1] Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond								
20	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								

	A	B	C	D	E	F	G
1	CARE Table 4 - CARE Self-Certification and Self-Recertification Applications¹						
2	San Diego Gas & Electric						
3	January 2011						
4		Provided	Received	Approved	Denied	Pending/Never Completed	Duplicates
5	Total	9,977	16,582	15,352	405	396	429
6	Percentage		166%	93%	2%	2%	3%
7							
8	¹ Includes sub-metered customers.						
9	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect						
10	YTD adjustments.						

	A	B	C	D	E	F	G	H	I	J
1	CARE Table 5 - Enrollment by County									
2	San Diego Gas & Electric									
3	January 2011									
4		Estimated Eligible			Total Participants			Penetration Rate		
5	County	Urban ¹	Rural ¹	Total	Urban	Rural	Total	Urban	Rural	Total
6	Orange County	15,931	0	15,931	13,727		13,727	86%		86%
7	San Diego	324,254	18,143	342,397	270,683	12,020	282,703	83%	66%	83%
8										
9	Total	340,185	18,143	358,328	284,410	12,020	296,430	83.6%	66.3%	82.7%
10										
11										
12	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.									

	A	B	C	D	E	F	G	H
1	CARE Table 6 - Recertification Results							
2	San Diego Gas & Electric							
3	January 2011							
4	2011	Total CARE Population	Participants Requested to Recertify	% of Population Total	Participants Recertified	Participants Dropped	Recertification Rate % (E/C)	% of Total Population Dropped (F/B)
5	January	296,430	2,588	0.87%	173	6	6.68%	0.00%
6	February							
7	March							
8	April							
9	May							
10	June							
11	July							
12	August							
13	September							
14	October							
15	November							
16	December							
17	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B	C	D	E	F	G	H
1	CARE Table 7 - Capitation Contractors							
2	San Diego Gas & Electric							
3	January 2011							
4	Contractor Name	Contractor Type				Year-to-Date		
5		Private	CBO	WMDVBE	LIHEAP	Rural	Urban	Total
6	AARP - Tax Aid		X					0
7	ACCESS TO INDEPENDENCE OF SAN DIEGO		X					0
8	AFE		X					0
9	ALPHA KAPPA ALPHA HEAD START		X					0
10	Alpha of San Diego		X					0
11	American Red Cross		X				162	162
12	Bayside Community Center		X					0
13	Barrio Station							0
14	BOYS AND GIRLS CLUBS		X					0
15	CAMPESINOS UNIDOS, INC		X		X		10	10
16	CASA FAMILIAR		X					0
17	CASH PLUS	X					3	3
18	CATHOLIC CHARITIES		X				12	12
19	CHICANO FEDERATION		X					0
20	CHILDREN'S INITIATIVE		X				5	5
21	CHULA VISTA COMMUNITY COLLABORATIVE		X				2	2
22	CITY HEIGHTS COMMUNITY DEVELOPMENT CORP		X					0
23	CITY OF SAN DIEGO - Clairemont Community Center		X					0
24	COMMUNITY ACTION PARTNERSHIP - Orange County		X		X			0
25	COMMUNITY RESEARCH FOUNDATION		X					0
26	COMMUNITY RESOURCE CENTER							0
27	CRISIS HOUSE		X				2	2
28	HARMONIUM		X				1	1
29	HEAD START		X					0
30	HEARTS AND HANDS TOGETHER		X				4	4
31	HOME START 2009		X				7	7
32	IRAQI COMMUNITY SOCIAL SERVICES		X					0
33	KURDISH HUMAN RIGHTS WATCH		X					0
34	LIBERTY TAX SERVICES	X					4	4
35	MAAC PROJECT		X		X		23	23
36	MID CITY CHRISTIAN SERVICES 2009		X	X				0
37	MONTE VISTA HIGH SCHOOL COMMUNITY RESOURCE CENTER		X					0
38	MOUNTAIN HEALTH & COMMUNITY SERVICES, INC.		X					0
39	NEIGHBORHOOD HEALTH CARE		X				8	8
40	NEIGHBORHOOD HOUSE						5	5
41	NORTH COUNTY COMMUNITY SERVICES		X					0
42	NORTH COUNTY LIFELINE		X					0
43	REBUILDING TOGETHER SAN DIEGO		X				1	1
44	SALVATION ARMY		X					0
45	SAN DIEGO FOOD BANK		X					0
46	SAN DIEGO STATE UNIVERSITY - WIC		X				93	93
47	SAN DIEGO YOUTH & COMMUNITY SERVICES		X					0
48	SAN YSIDRO HEALTH CENTER		X				10	10
49	SAY SAN DIEGO		X					0
50	SCRIPPS HEALTH WIC		X				4	4
51	SERVICENTRO SAN CLEMENTE, INC	X					8	8
52	SOUTH BAY COMMUNITY SERVICES		X					0
53	SOUTHERN CALIFORNIA TRIBAL CHAIRMEN'S ASSOCIATION		X					0
54	TRINITY HOUSE		X					0
55	TURNING THE HEARTS		X					0
56	UNION OF PAN ASIA COMMUNITIES COUNSEL & TREATMENT		X				2	2
57	VETERN'S VILLAGE		X				0	0
58	VISTA COMMUNITY SERVICES		X					0
59	YMCA YOUTH AND FAMILY SERVICES						2	2
60	Total Enrollments					0	368	368
61								
62								
63	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B	C	D	E	F	G	H
1	CARE Table 8 - Participants as of Month-End							
2	San Diego Gas & Electric							
3	January 2011							
4	2011	Gas and Electric	Gas Only	Electric Only	Total	Eligible Households	Penetration	% Change¹
5	January	199,971	N/A	96,459	296,430	358,328	82.7%	1.02%
6	February							
7	March							
8	April							
9	May							
10	June							
11	July							
12	August							
13	September							
14	October							
15	November							
16	December							
17								
18	¹ Explain any monthly variance of 5% or more in the number of participants.							
19	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

CERTIFICATE OF SERVICE

I hereby certify that a copy of **MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY (U 902 M) ON LOW-INCOME ASSISTANCE PROGRAMS FOR JANUARY 2011** has been electronically mailed to each party of record of the service list in A.08-05-022, A.08-05-024, A.08-05-025, and A.08-05-026. Any party on the service list who has not provided an electronic mail address was served by placing copies in properly addressed and sealed envelopes and by depositing such envelopes in the United States Mail with first-class postage prepaid.

Copies were also sent via Federal Express to Administrative Law Judge Kimberly Kim and Commissioner Michael R. Peevey.

Executed this 22nd day of February, 2011 at San Diego, California.

 /s/ Jenifer Nicola
Jenifer E. Nicola