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March 21, 2011

#### VIA HAND DELIVERY

ALJ Kimberly Kim California Public Utilities Commission 505 Van Ness Ave., Room 5021 San Francisco, CA 94102-3214

Re:

A.08-05-022 et al - Application of Pacific Gas and Electric Company for Approval of the 2009-2011 Low Income Energy Efficiency and California Alternate Rates for Energy Programs and Budget (U 39 M)

Dear ALJ Kim:

Enclosed is a copy of the "One-Hundred and Eighteenth Status Report of Pacific Gas and Electric Company (U 39 M) on the Results of its Energy Savings Assistance and CARE Program Efforts in Compliance with Ordering Paragraph 17 of D.01-05-033, Issued May 7, 2001" which was filed using the CPUC e-filing system.

In addition, this document was electronically served on all parties on the official service lists referenced below, and by United States mail for those parties who did not provide an email address.

Sincerely,

/s/

Daniel F. Cooley

DFC:pak

cc: Commissioner Michael R. Peevey

Official Service Lists for A.08-05-022; A.08-05-024; A.08-05-025, A.08-05-026

### BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Application of Pacific Gas and Electric Company for Approval of the 2009-2011 Low Income Energy Efficiency and California Alternate Rates for Energy Programs and Budget (U 39 M)

Application 08-05-022 (Filed May 15, 2008)

Application of San Diego Gas & Electric Company (U 902 M) for Approval of Low Income Assistance Programs and Budgets for Program Years 2009 – 2011

Application 08-05-024 (Filed May 15, 2008)

Application of Southern California Gas Company (U 904 G) for Approval of Low Income Assistance Programs and Budgets for Program Years 2009 – 2011

Application 08-05-025 (Filed May 15, 2008)

Application of Southern California Edison Company (U 338-E) for Approval of Low Income Assistance Programs and Budgets for Program Years 2009, 2010, and 2011 Application 08-05-026 (Filed May 15, 2008)

ONE-HUNDRED AND EIGHTEENTH STATUS REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON THE RESULTS OF ITS ENERGY SAVINGS ASSISTANCE AND CARE PROGRAM EFFORTS IN COMPLIANCE WITH ORDERING PARAGRAPH 17 OF DECISION 01-05-033, ISSUED MAY 7, 2001

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Attorneys for:

PACIFIC GAS AND ELECTRIC COMPANY

Dated: March 21, 2011

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In accordance with Ordering Paragraph 17 of Decision 01-05-033, the direction of Administrative Law Judge Gottstein at the July 11 and 28, 2001 status conferences, and the agreements reached between the utilities and the Energy Division on the format and content of the tables, Pacific Gas and Electric Company submits its attached one-hundred and eighteenth monthly status report on the results of its Energy Savings Assistance and CARE Program efforts, showing results through February 2011.

Respectfully submitted,

ANN H. KIM DANIEL F. COOLEY

/e/

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March 21, 2011

## **Pacific Gas and Electric Company**

Energy Savings Assistance (ESA)
AND
California Alternate Rates for Energy (CARE)

Program Monthly Report For February 2011

(March 21, 2011)

#### PACIFIC GAS AND ELECTRIC COMPANY

## ENERGY SAVINGS ASSISTANCE PROGRAM AND CARE PROGRAM MONTHLY REPORT FOR FEBRUARY 2011

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#### PACIFIC GAS AND ELECTRIC COMPANY

#### ENERGY SAVINGS ASSISTANCE PROGRAM AND CARE PROGRAM MONTHLY REPORT FOR FEBRUARY 2011

This Low Income Programs Monthly Report complies with low income reporting requirements established in Decision (D.) 01-05-033, as updated by D.08-11-031, requiring the utilities to comply with reporting and program evaluation requirements previously established for the California Alternate Rates for Energy (CARE) and Energy Savings Assistance (formerly known as Low Income Energy Efficiency (LIEE)) programs. The utilities met with Energy Division staff to revise reporting tables and formats in compliance with the mandates of D.08-11-031 and now use the new, Energy Division-approved monthly reporting format for the 2010 and 2011 reports.

## 1. Low Income Energy Assistance Program Executive Summary

D.08-11-031 and D.09-10-012 authorized the utilities to work with Energy Division staff to develop a new brand for the LIEE program. PG&E began using the new brand, "Energy Savings Assistance" (ESA) Program, on January 1, 2011.

The ESA Program provides free home weatherization, energy efficient appliances and energy education services to income-qualified PG&E customers throughout the Company's service area.

PG&E has offered energy efficiency programs to income-qualified customers in its 48 counties since 1983. The ESA Program's objective is to help income-qualified customers reduce their energy consumption and costs while also improving their quality of life. The 2009-2011 ESA Program authorized in D.08-11-031 is a resource program emphasizing long-term and enduring energy savings. It continues to serve all eligible low income customer populations by providing all feasible ESA Program measures at no cost to the customer through a direct-install, whole house approach. All housing types are eligible to participate and the ESA Program is available to both homeowners and renters.

#### 1.1. Energy Savings Assistance Program Overview

The 2009-2011 ESA Program (formerly known as Low Income Energy Efficiency) was adopted in D.08-11-031. PG&E's authorized program budget for 2009-2011 is \$416.9 million, plus any remaining unspent carryover.

PG&E's 2009-2011 ESA Program follows the policies and guidance given in D.07-12-051. D.07-12-051 established the following programmatic initiative for LIEE:

To provide all eligible customers the opportunity to participate in the LIEE programs and to offer those who wish to participate all cost-effective energy efficiency measures in their residences by 2020.

PG&E's ESA Program has treated 18,002 customers in 2011.

## **1.1.1.** Provide a summary of the Energy Savings Assistance Program elements as approved in Decision 08-11-031:

Energy Savings Assistance Program Summary for Month												
2011	Authorized / Planning Assumptions	Year-to-Date Actual	%									
Budget	\$ 156,789,038	\$ 20,929,977	13.3%									
Homes Treated	124,991	18,002	14.4%									
kWh Saved	42,600,000	6,065,594	14.2%									
kW Demand Reduced	7,560	1,240	16.4%									
Therms Saved	1,510,000	347,219	23.0%									

## 1.2. Whole Neighborhood Approach Evaluation

In D.08-11-031, the Commission described a Whole Neighborhood Approach (WNA) to ESA Program installation, under which the IOUs install all feasible measures in the homes of eligible customers on a neighborhood-by-neighborhood basis. The Commission believes this approach will increase energy savings, reduce overhead and transportation costs, and encourage leveraging with local entities.

**1.2.1.** Provide a summary of the geographic and customer segmentation strategy employed, (i.e. tools and analysis used to segment "neighborhoods," how neighborhoods are segmented and how this information is communicated to the contractor/CBO).

PG&E identifies neighborhoods with large numbers of low income customers with the aid of census and other demographic information and correlates it with PG&E customer energy usage information, as directed in D.08-11-031. Key variables defined by the Commission in D.08-11-031 were high incidences of poverty and high energy use, as well as high energy burden and energy insecurity. <sup>1</sup>

To identify potential neighborhoods to target for the low income programs, PG&E starts with its estimates of ESA Program eligibility by ZIP-7, derived from

<sup>&</sup>lt;sup>1</sup> Energy burden is the percent of income that goes towards payment of energy bills, and energy insecurity refers to customers experiencing difficulty in paying energy bills and actual or threatened utility shut-offs.

census data.<sup>2</sup> PG&E ranks ZIP-7 areas with the highest populations of estimated ESA Program-eligible customers<sup>3</sup> in its service area, and correlates them with PG&E billing information, including information on PG&E customer energy use;<sup>4</sup> the number of 48-hour shut-off notices sent; actual shut-offs over the last year; and the number of customers in PG&E's Third-Party Notification Program. PG&E also correlates this data with the current CARE penetration rate, and the number of customers who have already participated in the ESA Program since 2002 (thus making them ineligible for participation at this time).

Finally, D.08-11-031 permits targeted self-certification and enrollment activities in areas of the IOUs' service territory where 80% of the customers are at or below 200% of the federal poverty line. (D.08-11-031, O.P.6) PG&E ranks ZIP-7 areas by percent of ESA Program estimated eligibility. As described above, areas with the highest estimates of eligibility, correlated with high energy usage, the number of 48-hour shut-off notices sent, actual shut-offs over the last year, and low previous ESA Program participation, are evaluated so that they can be selected first for the Whole Neighborhood Approach events. We anticipate that some of the areas selected will be over 80% ESA Program-eligible. These neighborhoods where over 80% of the customers are at or below 200% of the federal poverty level will be self-certified.

Using this information to help determine potential neighborhoods to approach, PG&E's ESA Program managers work with both internal and external groups to target and select neighborhoods. PG&E works closely with its ESA Program

In order to accurately assess home energy use, a customer must have a minimum six month billing history to be eligible to participate in the program. Customers with less than a six month history will be re-evaluated after they have sufficient billing history.

PG&E also tiered gas usage and divided gas customers into Tier 1 below-baseline low usage customers, and Tier 2 above-baseline high usage customers. PG&E used the same two month trigger described above for electric tiering.

<sup>&</sup>lt;sup>2</sup> The joint utility methodology, which derives the number of customers potentially eligible for CARE and ESA (formerly LIEE) services in each utility's service area, was adopted by the Commission in D.01-03-028, and is updated annually. Sources for this estimation include: the Commission's current guidelines; current year small area vendor marginal distributions on household characteristics; Census Public Use Microdata Sample (PUMS) 2000 and PUMS 2007 sample data; utility meter and master meter household counts; Department of Finance CPI series; and various Geographic Information System (GIS) sources. ZIP-7s are smaller breakdowns of postal ZIP Codes that are used for small area research in census data. They are the smallest geographical area for which reliable income and demographic data is available.

<sup>&</sup>lt;sup>3</sup> Customers with household incomes at or below 200% of the Federal Poverty Level are eligible for both ESA and CARE.

<sup>&</sup>lt;sup>4</sup> To calculate energy use, PG&E's electric customers were divided into low, medium and high tiers, based on their electric use at Tiers 1-2 (Low Electric Use below 130% of baseline), Tier 3 (Medium Electric Use from 131% to 200% of baseline) and Tiers 4-5 (High Electric Use above 200% of baseline). A customer is considered at the highest tier if they overused electricity during at least two months of the previous twelve month period. PG&E chose to use a two month tier trigger rather than a one month trigger to help filter out atypical usage patterns caused by unusual weather spikes, temporary home visitors, or other outlier events that are not indicators of normal household energy usage.

implementation contractors, CARE outreach contractors, PG&E local government relations and communications staff, and state Low Income Home Energy Assistance Program (LIHEAP) agencies to help establish contact with government representatives and neighborhood leaders.

In addition to neighborhoods identified and selected by PG&E for Whole Neighborhood Approach events, PG&E's contractors are also encouraged to suggest neighborhoods to target based on their knowledge of the areas in which they work. PG&E contractors are very familiar with the local neighborhoods in their assigned areas and currently use many strategies to enroll ESA Program customers, including canvassing neighborhoods; targeted direct mail; outbound calls; advertising in local venues; speaking to local groups; and outreaching at community events.

Where practical, PG&E coordinates ESA Program neighborhood events with scheduled CARE events such as "We CARE" or other community activities, including fairs or festivals, and publicizes them in advance through targeted mailings, door hangers, local community partners (e.g., civic and social leaders, churches, and low income service agencies), and local print, radio and television media. PG&E's outreach staff work to publicize and promote events with local community and civic leaders, and to enlist their support and partnership in making neighborhood events a success. PG&E contractors all carry door hangers to leave behind at the homes of customers that were not home at the time of the neighborhood visit. The door hangers include program and contact information so that the customer can schedule a visit.

## 1.3. ESA Program Customer Outreach and Enrollment Update

PG&E increases outreach within the Company by coordinating activities and advertising with other PG&E energy efficiency and rate programs likely to reach low income customers and service providers. PG&E's ESA Program contractors are required to inform customers about other programs (such as CARE) for which they may be eligible. For ESA Program customers not already enrolled in the CARE program, the customer data is shared with CARE and the customer is automatically enrolled in CARE. PG&E no longer requires that the customer sign a CARE application at the time of ESA Program enrollment.

PG&E combines its ESA Program and CARE outreach activities in order to leverage low income outreach efforts and provide PG&E low income customers with the knowledge and tools to access all of PG&E's free energy services.

PG&E employees regularly make presentations about the Company's low income programs to the media and at community events throughout PG&E's service area. These presentations educate customers about energy efficiency and inform them about assistance programs and opportunities available to them through PG&E. PG&E employees make presentations and design media initiatives about the ESA

Program and CARE in multiple languages, including English, Spanish, Chinese and Vietnamese.

PG&E contracts directly with both community-based organizations (CBOs) and private contractors who provide a wealth of experience in the communities they serve. PG&E currently has 35 installation contractors including 11 CBOs and two appliance contractors who serve 48 counties and over 70,000 square miles in PG&E's service area. Of the 11 CBOs, six are LIHEAP agencies.

PG&E has two contracts with LIHEAP agencies that are not part of PG&E's ESA Program and expects three more contracts to be signed soon. PG&E coordinates with these LIHEAP agencies to install Energy Star® refrigerators in homes receiving PG&E electric service where the LIHEAP contractors have installed all other measures under the State Weatherization Program. This allows both the ESA Program and LIHEAP programs to leverage their resources and help additional low income homes. Through February, two refrigerators have been installed, which equates to \$1,600 leveraged through this program.

PG&E and its contractors use PG&E's Energy Partners Online database (EPO) for ESA Program activities. The database shows which customers received program services, what year they were provided, and which customers are participating in CARE. With this information, the contractors are better able to market to the community, e.g., contacting only those customers who have not received ESA Program services in the past.

ESA Program materials are provided in seven languages: English, Spanish, Vietnamese, Chinese, Russian, Korean, and Hmong.

In addition, PG&E continues to combine its ESA Program and CARE outreach activities in order to leverage low income outreach efforts and provide PG&E's low income customers with the knowledge and tools to access all of PG&E's free energy services.

## **1.3.1.** Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

PG&E's hard-to-reach customer outreach group manages outreach and messaging for PG&E programs targeting low income, multilingual and other hard-to-reach customer populations, including the ESA Program, CARE, Energy Efficiency, Government Partnerships, Third Party Programs, Solar, and Demand Response Programs. It specifically targets seniors, disabled customers, families, ethnic populations, rural and urban customers, and other low income PG&E customers through a combination of PG&E bill inserts and direct mailings, outbound calling, public service announcements, ethnic and local media, community partnerships, grassroots marketing, social networking, and other innovative approaches.

PG&E marketing and outreach is also performed by the ESA Program implementation subcontractors. These contractors are responsible for enrolling participants to meet their contract goals. PG&E provides them with a database containing current CARE customers in their contract area. In addition, the program database notes which customers have participated previously and are thus ineligible to receive ESA Program services. This database is updated on a weekly basis.

PG&E contractors currently use many strategies to enroll ESA Program customers, including canvassing neighborhoods, targeted direct mail, outbound calls, advertising in local venues, speaking to local groups, and outreach at community events. Customers who phone PG&E's customer service call centers are referred to the ESA Program and assigned to the contractor in their area who sets up an appointment with them. PG&E is helping its contractors continue these successful marketing and outreach strategies.

The ESA Program also takes full advantage of CARE's successful low income customer segmentation and targeted marketing strategies by working closely with its CARE outreach team. CARE outreach targets seniors, disabled customers, families, ethnic populations, rural and urban customers, and other low income PG&E customers.

In February, the ESA Program continued airing Vietnamese and Hmong television commercials in Fresno, Stockton and Sacramento. English radio ads continued airing on 11 stations in the Bay Area, Fresno and Sacramento. Spanish, Chinese and Vietnamese radio ads also ran in the Bay Area. A campaign in partnership with the Mexican Consulate offices in San Jose, Sacramento, San Francisco and Fresno is under development. This campaign is meant to educate and raise awareness and will launch in April in conjunction with the official name change for the LIEE program. Saber es Poder (knowledge is power) will kick-off with an official press conference, the location has yet to be determined.

2011's first Whole Neighborhood Approach event was held in San Jose, in February. Dozens of customers living in the Meadowfair neighborhood have enrolled in the Energy Savings Assistance Program since that event. The local contractor, QCS, continues to solicit in the neighborhood. Planning for the next event to be held in the city of Campbell continues.

During the month of February, the ESA Program participated in the following outreach events:

- Bay Point Health Clinic in Bay Point on 02/05/11;
- Meadowfair Whole Neighborhood Approach (WNA) in San Jose on 02/05/11;
- Sacramento Chinese New Year Celebration on 02/12/11;
- Asian Americans for Community Involvement Presentation in San Jose on 02/24/11;

- Department of Family and Children Services Presentation in San Jose on 02/15/11;
- Department of Family and Children Services Presentation II in San Jose on 02/17/11;
- San Francisco Chinese Lunar New Year Festival on 02/19/11;
- Sacramento City College EOPS/CARE Presentations on 02/24/11; and
- Tropics Senior Resource Fair in Union City on 02/26/11.

#### 1.4. Leveraging Success Evaluation, Including CSD

**1.4.1.** Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

PG&E, SCE, SDG&E, and SoCalGas met with CSD staff, representatives from several LIHEAP agencies and CPUC staff in Downey on April 29, 2009 to discuss leveraging opportunities. Ideas discussed included: developing a shared repository database that could include customers served and customers on wait lists by utilities and LIHEAP agencies; and sharing utility information with LIHEAP agencies about ESA Program customers who are found to be over the ESA Program income guidelines or require HVAC or other services which the utilities are unable to provide under ESA Program guidelines. PG&E has attempted to schedule follow-up meetings with CSD; however, CSD has been unable to attend. In the meantime, PG&E has also had conversations with individual LIHEAP agencies to come up with workable strategies and discuss how we can work together to implement them. One such series of meetings culminated in the successful Sacramento Avenues Weatherization Project with Community Resource Project and SMUD last April. Following the success of this effort, PG&E is working to expand this project to other locations and to implement more leveraging projects with individual LIHEAP agencies.

#### 1.5. Workforce Education & Training

1.5.1. Please summarize efforts to improve and expand Energy Savings Assistance Program workforce education and training. Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.

All contractors and subcontractors responsible for implementing the ESA Program are trained at the PG&E Energy Training Center (ETC) in Stockton California. Most of these ESA Program energy specialists and installation contractors are from the local communities in which they work. Because of the

increased size of the 2011 ESA Program, more contractor crews have been hired to implement it; 92 individuals have been trained to deliver the ESA Program year-to-date.

PG&E selected and hired a consultant to conduct an on-line training pilot project through a Request for Proposal (RFP) process authorized by D.08-11-031. This pilot will explore what ESA Program training currently conducted on-site at the ETC can be moved to a web-based and/or off-site curriculum without decreasing effectiveness or results. Specifically, the pilot will evaluate the effectiveness of selected topics for on-line training in lieu of sending all students to a single location for all elements of the certification program. The integration of an on-line training component may reduce the training costs of ESA Weatherization Specialists by the participating ESA contractor, which could lead to the training of more individuals.

PG&E is actively involved with the California Energy Efficiency Long Term Strategic Plan's Workforce Education and Training team that is developing plans to conduct green workforce needs assessment research. In 2010 and through March 2011, PG&E managed Energy Division's pilot project (authorized in D.08-11-031) to develop a low income workforce education and training plan. This pilot recruited and trained residents of disadvantaged, low income communities to install energy efficiency measures in households as part of the ESA Program. Specifically, this pilot developed and implemented an in-class and hands-on curriculum that could be used as part of a certificated program to be administered through educational institutions. Energy Division selected a Northern and a Southern California team to implement two workforce education and training pilot projects. ESA training approaches were piloted at Los Angeles Trade Tech College (LATTC) in Southern California Gas Company's service area and San Francisco Office of Economic and Workforce Development (OEWD) in PG&E's service area. PG&E is the contract administrator for both projects. The pilot was completed in March 2011. A final report discussing pilot results will be prepared by Energy Division.

#### 1.6. Miscellaneous

## **Energy Savings Assistance Program Coordination with the Single Family Affordable Solar Housing Program (SASH)**

PG&E's ESA Program works with Grid Alternatives to deliver ESA services to customers that have been approved to participate in the Single Family Affordable Solar Housing Program (SASH). Grid Alternatives refers SASH-eligible homes to PG&E on a regular basis. If the customer has not yet participated in the ESA Program, the customer is placed in the program. The home is assessed, and delivery of all eligible measures is expedited. PG&E then notifies Grid Alternatives of the measures that were installed in the home. Grid Alternatives uses this data in their calculations to accurately size the SASH solar unit to be installed. In 2011, the ESA Program has treated eight homes that were selected for SASH program participation. In addition, PG&E supplied ESA measure installation data

for another 16 SASH-selected homes that were treated through the ESA Program in prior years.

#### 2. CARE Executive Summary

The CARE program provides a monthly discount on energy bills for income-qualified households throughout PG&E's service area.

To qualify for CARE, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044.

#### 2.1. CARE Program Summary

The 2009-2011 CARE Program was adopted in D.08-11-031. The authorized CARE administrative budget is \$9,521,000 for 2011. This includes \$450,000 for PG&E's Cooling Centers program.

#### 2.1.1. Please provide CARE program summary costs

CARE Budget Categories	Authorized Budget	Actual Expenses Year to Date	% of Budget Spent
Outreach	\$5,900,000	\$728,904	12%
Automatic Enrollment	\$150,000	\$0	0%
Proc / Certification / Verification	\$2,000,000	\$268,933	13%
Information Tech / Programming	\$150,000	\$14,187	9%
Pilots	\$0	\$(64)	0%
Measurement and Evaluation	\$0	\$0	0%
Regulatory Compliance	\$115,000	\$11,700	10%
General Administration	\$550,000	\$20,264	4%
CPUC Energy Division Staff	\$206,000	\$38,169	19%
Cooling Centers	\$450,000	\$4,248	1%
Total Expenses	\$9,521,000	\$1,086,342	11%
Subsidies and Benefits	\$479,707,435	\$139,322,890	29%
Total Program Costs and Discounts	\$489,228,435	\$140,409,232	29%

#### 2.1.2. Please provide the CARE program penetration rate to date

	CARE Penetration	
Participants	Estimated Eligible Participants	YTD Penetration Rate
1,534,548	1,699,660	90.3%

#### 2.2. Outreach

**2.2.1.** Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

PG&E's CARE program rolled out the following direct mail initiatives to increase enrollment of eligible customers in February:

- Recertification Direct Mail –direct mail pieces in English, Spanish, Chinese, and Vietnamese were mailed to customers who had not recertified for CARE. This direct mail initiative occurs on the 15th of every month. Year-to-date, PG&E's CARE program has re-enrolled 1,467 customers.
- Bill Insert –applications in English and Spanish were inserted in customers' monthly energy bills. The first insert occurred in January. Year-to-date, this initiative has generated 5,242 new enrollments.
- Welcome Packet Insert applications were inserted monthly into new customers' welcome packets. Year-to-date, this initiative has generated 3,102 new enrollments.
- 15-Day Notice Insert applications were inserted monthly into customers'
   15-day notices. Year-to-date, this initiative has generated 755 new enrollments.

To reach new customers of the web-savvy generation, PG&E created a CARE Facebook fan page in October 2009. The fan page served to increase awareness about the program and encourage customers to apply online. PG&E also shared a powerful success story about the Vega family via a three-minute video vignette.

To help income-qualified customers enroll in CARE, PG&E contracted with 178 Community Outreach Contractors (COCs) throughout its service area. These COCs represent a variety of communities, including African Americans, Hispanics, Asian Pacific Islander Americans (Chinese, Vietnamese, Laotian, Hmong), Native Americans, seniors, rural residents, agricultural workers, submetered tenants, and nonprofit living facilities.

PG&E's CARE program enrolled eligible customers via automated telephone enrollment and door-to-door canvassing:

- Automated Telephone Enrollment PG&E contracted with a third-party vendor to enroll new customers and recertify existing customers by telephone. Year-to-date, PG&E has enrolled 5,700 new customers and recertified 6,643 existing customers through this method.
- Door-to-Door Canvassing PG&E contracted with third-party vendors, who conducted door-to-door campaigns to enroll urban and rural customers who have not responded to traditional outreach efforts. Year-to-date, PG&E has enrolled 3,132 new customers through this method.

In February, PG&E's CARE program participated in the following nine outreach events where program representatives were available to answer questions and help customers enroll in the program:

- Bay Point Health Clinic in Bay Point on 02/05/11;
- Meadowfair Whole Neighborhood Approach (WNA) in San Jose on 02/05/11;
- Sacramento Chinese New Year Celebration on 02/12/11;
- Asian Americans for Community Involvement Presentation in San Jose on 02/24/11;
- Department of Family and Children Services Presentation in San Jose on 02/15/11;
- Department of Family and Children Services Presentation II in San Jose on 02/17/11;
- San Francisco Chinese Lunar New Year Festival on 02/19/11;
- Sacramento City College EOPS/CARE Presentations on 02/24/11; and
- Tropics Senior Resource Fair in Union City on 02/26/11.

## **2.2.2.** Describe the efforts taken to reach and coordinate the CARE program with other related low income programs to reach eligible customers.

PG&E currently exchanges data with Southern California Edison (SCE) Company and Southern California Gas (SCG) Company to automatically enroll their CARE customers who also receive PG&E service. PG&E also participates in data exchanges of qualified low income customers with the Sacramento Municipal Utility District (SMUD) and Modesto Irrigation District (MID). PG&E provides natural gas in the SMUD and MID electric service areas and will automatically enroll qualified low income customers served by SMUD and MID in CARE.

PG&E utilizes an internal report to automatically enroll customers who receive LIHEAP payments, as authorized in D.02-07-033. 3,965 LIHEAP customers have been automatically enrolled in CARE in 2011.

Through PG&E's ESA Program (also known as the LIEE Program or Energy Partners for PG&E), each home that receives ESA services where the customer is not on the CARE rate is then signed up for the CARE discount. 2,575 ESA participants were enrolled in CARE in February.

In addition, PG&E continues to integrate CARE and ESA outreach efforts to effectively provide eligible customers with the knowledge and tools to access all of PG&E's free energy services.

#### 2.2.3. Recertification Complaints

D.08-11-031, Ordering Paragraph 90, directed the IOUs to report in their monthly and annual reports, the number of customer complaints received regarding CARE recertification efforts and the nature of the complaints beginning with the first report due on or about December 31, 2008.

PG&E reports that it received no complaints about CARE recertification in February.

#### 2.3. Miscellaneous

D.08-11-031, Ordering Paragraph 64, granted the IOUs discretion about how to enroll eligible public housing residents in each of their service areas. In response, PG&E contracted with 11 Public Housing Authority (PHA) as a Community Outreach Contractor (COC) to enroll their eligible residents in the program.

#### 3. Appendix: ESA Tables and CARE Tables

- ESA- Table 1- ESA Program Expenses
- ESA- Table 2- ESA Measure Installations and Savings
- ESA- Table 3- Average Bill Savings per Treated Home
- ESA- Table 4- ESA Homes Treated
- ESA- Table 5- ESA Customer Summary
- ESA- Table 6- Expenditures for Pilots and Studies
- ESA- Table 7- Whole Neighborhood Approach
- CARE- Table 1- CARE Program Expenses
- CARE- Table 2- Enrollment, Recertification, Attrition, and Penetration
- CARE- Table 3- Standard Random Verification Results
- CARE- Table 4- CARE Self-Certification and Self-Recertification Applications
- CARE- Table 5- Enrollment by County
- CARE- Table 6- Recertification Results
- CARE- Table 7- Capitation Contractors
- CARE- Table 8- Participants as of Month-End

	A	В		С		D		Е		F		G		Н				J	K		L	М
1											_	m Expenses	•									
2								•	Thr	ough Februa	ry 2	8, 2011						1				
3			А	uthorized Budge	et			Cur	ren	t Month Expe	ense	es		Yea	ır-T	o-Date Expe	nse	s	% of Budget Spent YTD			
4	ESA Program:	Electric		Gas		Total		Electric		Gas		Total		Electric		Gas		Total	Electric		Gas	Total
5	Energy Efficiency											15.00										
6	- Gas Appliances		\$	16,457,630	\$	16,457,630		-	\$	1,555,137	\$	1,555,137		-	\$	2,113,978	\$	2,113,978	0.0%	6	12.8%	12.8%
7	- Electric Appliances	\$ 65,830,5	22 \$	-	\$	65,830,522	\$	5,256,118		-	\$	5,256,118	\$	7,588,684		-	\$	7,588,684	11.5%	6	0.0%	11.5%
8	- Weatherization	\$ 6,646,3	51 \$	37,662,654	\$	44,309,005	\$	769,484	\$	4,360,410	\$	5,129,895	\$	1,121,117	\$	6,352,996	\$	7,474,113	16.9%	6	16.9%	16.9%
9	- Outreach and Assessment	\$ 1,075,3	90 \$	579,056	\$	1,654,446	\$	87,607	\$	47,173	\$	134,780	\$	142,521	\$	76,742	\$	219,264	13.3%	6	13.3%	13.3%
10	- In Home Energy Education	\$ 9,678,5	11 \$	5,211,507	\$	14,890,018	\$	831,250	\$	447,596	\$	1,278,846	\$	1,349,026	\$	726,398	\$	2,075,424	13.9%	6	13.9%	13.9%
11	- Education Workshops	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$		\$	-	\$	-	0.0%	6	0.0%	0.0%
12	- Pilot	\$ 77,5	00 \$	439,166	\$	516,666	\$	1,155	\$	548	\$	1,703	\$	(10,328)	\$	(64,520)	\$	(74,848)	-13.3%	6	-14.7%	-14.5%
13	- Cool Centers	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	0.0%	6	0.0%	0.0%
14	Energy Efficiency TOTAL	\$ 83,308,2	74 \$	60,350,013	\$	143,658,287	\$	6,945,614	\$	6,410,865	\$	13,356,478	\$	10,191,020	\$	9,205,595	\$	19,396,615	12.2%	%	15.3%	13.5%
15																						
16	Training Center	\$ 612,7	59 \$	329,947	\$	942,706	\$	20,896	\$	11,252	\$	32,148	\$	24,381	\$	13,128	\$	37,510	4.0%	6	4.0%	4.0%
17	Inspections	\$ 3,846,1	33 \$	2,070,995	\$	5,917,128	\$	289,963	\$	156,134	\$	446,098	\$	519,687	\$	279,831	\$	799,518	13.5%	6	13.5%	13.5%
18	Marketing	\$ 1,292,3	27 \$	695,868	\$	1,988,195	\$	72,179	\$	38,866	\$	111,045	\$	72,900	\$	,	_	112,154	5.6%	6	5.6%	5.6%
19	M&E Studies <sup>1</sup>	\$ -	\$		\$	-	\$	11,856	\$	6,384	\$	18,241	\$	30,401	\$	16,370	\$	46,771				
20	Regulatory Compliance	\$ 188,3	_	· · · · · · · · · · · · · · · · · · ·	\$	289,752	\$	24,878	\$	13,396	\$	38,275	\$	24,973	\$	13,447	\$	38,420	13.3%	_	13.3%	13.3%
	General Administration	\$ 2,530,2	_	<u> </u>	\$	3,892,750	_	241,930	\$	,	_	372,199	\$	321,662	\$	173,203		494,864	12.7%	_	12.7%	12.7%
22	CPUC Energy Division	\$ 65,1	42 \$	35,077	\$	100,220	\$	2,681	\$	1,443	\$	4,124	\$	2,681	\$	1,443	\$	4,124	4.1%	6	4.1%	4.1%
23									•													
24	TOTAL PROGRAM COSTS	\$ 91,843,2	60 \$	64,945,778	\$	156,789,038	\$		\$	6,768,610	·		Ľ	11,187,705	\$	9,742,272	\$	20,929,977	12.2%	%	15.0%	13.3%
25											1	ogram Budge										
26	Indirect Costs						\$	45,396	\$	25,981	\$	71,377	\$	104,754	\$	59,751	\$	164,505				
27			2022VVI 51222		transit tip				_				10-027-T					-				
-	NGAT Costs								\$	247,016	\$	247,016			\$	381,237	\$	381,237				
29 30	1 See ESA Program Table 6	3 for 2009-2011 b	ıdget	information on Ma	&E stu	ıdies																

1 2	ES	Pac	cific Gas &	sure Installa Electric Co ebruary 28, :	mpany 2011			
3	Measures	Units	Quantity Installed	Year-To- kWh [5] (Annual)	Date Complete kW [5] (Annual)	d & Expensed I Therms [5] (Annual)	nstallations Expenses [6] (\$)	% of Expenditures
	Heating Systems							
6	Furnaces <sup>[7]</sup> Cooling Measures	Each	428	-	-	1,423	494,838	2.81%
8	- A/C Replacement - Room	Each	373	42,132	64	-	424,763	2.419
	- A/C Replacement - Centra	Each	2	684	1	-	10,935	0.06%
	- A/C Tune-up - Centra	Each	-	-	-	-	-	0.009
	- A/C Services - Central - Heat Pump	Each Each						
13	- Evaporative Coolers	Each	638	175,087	110	-	438,085	2.48
	- Evaporative Cooler Maintenance	Each						
	- Clock Thermostat Infiltration & Space Conditioning	Each						
	Envelope and Air Sealing Measures <sup>11</sup>	Home	12,596	124,406	23	102,408	5,235,006	29.699
18	Duct Sealing	Home	620	10,425	1	19,425	454,450	2.589
	Attic Insulation	Home	918	19,156	18	54,000	1,439,499	8.169
	Water Heater Savings Water Heater Conservation Measures <sup>[2]</sup>	Home	13,944	365,294	80	168,220	944,729	5.36%
	- Water Heater Conservation Measures -	Each	13,944	365,294	- 80	1,742	157,474	0.89%
	- Water Heater Replacement - Electric <sup>[7]</sup>	Each	17-7			1,172	101,414	0.55
24	- Tankless Water Heater - Gas	Each						
25	- Tankless Water Heater - Electric	Each					10.00	
	Lighting Measures - CFLs	Each	71,088	1,137,408	142	-	541,652	3.07%
	- Interior Hard wired CFL fixtures	Each	30,578	1,742,946	438	-	2,584,790	14.669
29	- Exterior Hard wired CFL fixtures	Each	5,632	90,112	-	-	479,182	2.729
	- Torchiere	Each						
	Refrigerators Refrigerators - Primary	Each	2,421	1,837,423	312		1,998,728	11.349
	Refrigerators - Secondary	Each	2,421	1,037,423	312		1,330,720	11.547
34	Pool Pumps							
	Pool Pumps	Each						
	New Measures Forced Air Unit Standing Pilot Change Ou	Each						
	Furnace Clean and Tune	Each						
39	High Efficiency Clothes Washer	Each						
	Microwave	Each						
	Thermostatic Shower Valve LED Night Lights	Each Each						
	Occupancy Sensor	Each	2,938	117,226	12	-	183,907	1.049
44	Torchiere	Each	1,978	403,294	39	-	167,513	0.95%
	Pilots	1.1						
	A/C Tune-up - Centra Interior Hard wired CFL fixtures	Home Each					100	
	Ceiling Fans	Each						
	In-Home Display	Each						
	Programmable Controllable Thermosta	Each						
	Forced Air Unit Microwave [8]	Each Each	_	_	_	_	_	0.00
	High Efficiency Clothes Washer	Each	-		-		-	0.00%
54	•							
	Customer Enrollment	l la mara	40.000				407.000	4.400
56 57	- Outreach & Assessment - In-Home Education	Home Home	18,002 18,002				197,830 1,879,700	1.129
58	- Education Workshops	Participants	10,002				1,010,100	10.00
59	·							
60 61	Total Savings/Expenditures			6,065,594	1,240	347,219	17,633,083	100%
62	Total Savings/Experiditures		1000	0,000,094	1,240	347,219	17,055,065	1007
	Homes Weatherized [3]	Home	15,535					
<del>04</del>								
65 66	Homes Treated - Single Family Homes Treatec	Home	12,959					
67	- Multi-family Homes Treated	Home	3,967					
68	- Mobile Homes Treated	Home	1,076					
69 70	- Total Number of Homes Treated	Home	18,002					
	#Eligible Homes to be Treated for PY <sup>4</sup> % of Homes Treated	Home %	124,991 14.40%					
12	n orthographical reaction	/0	14.40 /0					
	- Total Master-Metered Homes Treated	Home	1,693					

<sup>77 [2]</sup> Water Heater Conservation Measures may include water heater blanket, low flow showerhead, water heater pipe wrap, faucet aeratc [78 [3]] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home reparate [79 [4]] Based on Attachment H of D081103

 <sup>[2]</sup> Water Heater Conservation interacties may include water reater blanket, low now showerhead, water heater pipe wrap, raudet at [3] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repart [4] Based on Attachment H of D081103\*
 [5] All savings are calculated based on the following source:
 M&E is from Impact Evaluation of the 2005 California LIEE Program, Final Report submitted SCE by West Hill Energy & Computing, Inc., December 19, 2007
 M&E is from the Report on the Assessment of Proposed New Program Year 2006

LIEE Program Measures by LIEE Standardization Team, April 25, 200!

M&E is from the LIEE Measure Cost Effectiveness, Final Report, June 2, 200:

<sup>06-08</sup> DEER and PG&E Workpapers.

<sup>86</sup> 87 [6] Costs exclude support costs that are included in Table 1

<sup>88</sup> [7] Includes both Replacement and Repail

<sup>[8]</sup> Microwave savings are calculated on the basis of microwave electric use displacing larger, less efficient electric or gas oven/cooktop use to heat food. Nere the customer has an electric oven/cooktop, electric microwave use is less than the total electric oven savings, resulting in net keeping in the customer has a gas oven/cooktop, electric microwave use is shown as a net usage increase because savings are attributed to therms. The savings assumptions used for this pilot will be verified in an impact evaluation

	А	В	С	D	Ε	F	
1			Vanida Data Francisco	FOA Table O			
3			Year-to-Date Expenses from	ESA lable 2			
4			Cooling Measures	\$873,784		5	.0%
5			Water Heating	\$1,102,203			.3%
6			Furnaces	\$494,838			.8%
7			Lighting	\$3,605,624			.4%
8			Refrigerators	\$1,998,728		11	.3%
9			Pool Pumps	\$0			.0%
10			Infiltration & Space Conditioning	\$7,128,955			.4%
11			New Measures	\$351,420			.0%
12			Enrollment	\$2,077,530			.8%
13			Pilots	\$0		U	.0%
15			Total	\$17,633,083			
16			Total	Ψ11,000,000			
17							1
18			ESA Year-to-Date Expenditures by	Measure Group			1
19							1
20							
21			Pilots Ci Enrollment 0.0%	ooling Measures 5.0%			1
22			11.8%	Water Heatin	ng		
23			New Measures		Furnaces		1
24 25			2.0%		2.8%		
26							
26 27					h		
28							1
29					1		
30						ighting	
31						20.4%	
32							
33			\ \ \				
34					$\langle M \rangle$		
35 36					$\gamma$		
37							
38		Ell					
39	l In	filtration & Space Cond 40.4%	sitioning				
40					7		
41					erators		
42				Pool Pumps	.3%		
43				0.0%			
44							
45							
46							

	A B												
	ESA Table 3 - Average Bill Savings per												
	Treated Home												
1	Pacific Gas & Electric Co	Pacific Gas & Electric Company											
2	Through February 28,	2011											
3	Year-to-date Installations - Expensed												
4													
5	Annual kWh Savings	6,065,594											
6	Annual Therm Savings	347,219											
7	Lifecycle kWh Savings	81,044,761											
8	Lifecycle Therm Savings	3,650,900											
9	Current kWh Rate	\$ 0.1049											
10	Current Therm Rate	\$ 0.8739											
11	Number of Treated Homes	18,002											
12	Average 1st Year Bill Savings / Treated Home	\$ 52.13											
13	Average Lifecycle Bill Savings / Treated Home	\$ 491.92											

1 2 3 Cou		A Table 4	4 504	_									
2		TIGNIC -	C>4 b	Iomes T	reated	4							
2	Pa	Pacific Gas & Electric Company											
	Through February 28, 2011												
3 Cou		<b>Through</b>	า Februa	ry 28, 20	)11								
	nty		ible Custom			Treated	Year to Date						
	•	J											
4		Rural	Urban	Total	Rural	Urban	Total						
5 ALA	MEDA	11	214,160	214,171	0	1,798	1,798						
6 ALP	INE	211	-	211	0	0	0						
7 AMA	ADOR	4,827	0	4,827	57	3	60						
8 BUT	TE	15,381	31,094	46,475	327	0	327						
9 CAL	AVERAS	7,948	72	8,021	38	0	38						
10 COL		3,076	19	3,095	203	7	210						
	NTRA COSTA	2	114,562	114,564	0	686	686						
	DORADO	6,622	5,996	12,618	118	0	118						
13 FRE		323	153,814	154,137	105	1,304	1,409						
14 GLE		5,267	0	5,267	192	7	199						
15 HUN		27,955	0	27,956	335	0	335						
16 KER		59,812	39,201	99,012	675	527	1,202						
17 KING		8,468	178	8,646	135	0	135						
18 LAK		15,137	1	15,138	152	0	152						
19 LAS		274	-	274	0	0	0						
20 MAE		6,802	15,588	22,389	261	0	261						
21 MAF		- 0.757	26,859	26,859	2	28	30						
22 MAF		3,757	25	3,782	0	0	0						
	NDOCINO	16,702	31	16,732	25	0	25						
24 MEF		20,170	20,304	40,474	320	386	706						
	NTEREY	5,779	47,531	53,310	66	378	444						
26 NAF		-	17,291	17,291	22	197	219						
27 NEV		12,159	13	12,173	42	0	42						
28 PLA		10,586	17,381	27,967	6	91	97						
29 PLU		2,799	100	2,898	0	0	0						
	CRAMENTO	1 5 5 4 2	156,293	156,293	2	1,239	1,241						
	I BENITO	5,543	161 61	5,704	14	0	15						
	BERNARDINO	340		401	0	_	0						
	N FRANCISCO N JOAQUIN	Q 10E	162,467 82,926	162,467	0 125	185 954	185 1,079						
	LUIS OBISPO	8,495 22,682	14,179	91,420 36,861	236	954							
	N MATEO	- 22,002	70,717	70,717	230	463	465						
	TA BARBARA	1,567	18,902	20,469	128	111	239						
	TA CLARA	4,296	171,874	176,170	120	2,199	2,211						
	TA CRUZ	4,290	34,433	34,442	11	95	106						
40 SHA		13,534	14,978	28,512	214	166	380						
41 SIEF		294	4	298	0	0	0						
	KIYOU	21		230	0	0	0						
43 SOL		1	45,330	45,331	31	380	411						
-	NOMA	3,072	58,962	62,034	86	599	685						
	NISLAUS	28,681	34,315	62,996	217	479	696						
46 SUT		0	14,419	14,420	178	0	178						
	IAMA	13,897	21	13,917	397	4	401						
48 TRIN		888	1	888	0	0	0						
49 TUL		7,997	687	8,684	207	37	244						
	DLUMNE	10,973	0	10,973	167	0	167						
51 YOL		1 1	30,526	30,528	169	305	474						
52 YUB		128	11,324	11,452	96	0	96						
53 Tota		356,484	1,626,801	1,983,285	5,373	12,629	18,002						

	Α	В	С	D	E	F	G	Н		J	K	L	М	N	0	Р	Q
1					ES.	A Table	5 - ESA C	ustomer	Summa	ry - Paci	ific Gas	& Electric					
2								rough F									
3			Gas 8	k Electric			Gas	Only			Elec	tric Only				otal	
4		# of YTD		(Annual)		# of YTD		(Annual)		# of YTD		(Annual)		# of YTD		(Annual)	
5	Month	Homes	Therm	kWh	kW	Homes	Therm	kWh	kW	Homes	Therm	kWh	kW	Homes	Therm	kWh	kW
6	January 2011	4,947	96,966	1,367,685	279.7	715	18,147	8,373	2.3	1,760	1,920	702,240	165.6	7,422	117,033	2,078,298	448
7	February 2011	12,421	275,229	4,311,135	846.8	2,183	67,866	1,626	8.0	3,398	4,124	1,752,832	392.5	18,002	347,219	6,065,594	1,240
8	March 2011															4	
9	April 2011																
10	May 2011																
11	June 2011																
12	July 2011																
13	August 2011																
14	September 2011																
15	October 2011																
16	November 2011																
17	December 2011					لــــــــا							4 1.				
	Figures for each month are YTD. December results should approximate calendar year results. Therms and kWh savings are annual figures. Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in ESA Table 2.																

	А		В	П	С		D		E		F		G	П	Н		1		J	K	L	М
1		•					E:	SA 1	Table 6 - E	xper	nditures fo	r Pi	ots and St	tudi	ies				-	•		
2									Pacific	Gas	s & Electri	c Co	mpany									
3										Feb	ruary 28, 2	2011										
4				nori	ized 3-Year	Bu	•	Current Month Expenses 1							Expenses	Sin		y 1,			Year Budget	
5			Electric		Gas		Total		Electric		Gas		Total		Electric		Gas	Total		Electric	Gas	Total
6	Pilots:																					
7	-Meals On Wheels	\$	300,000	\$		\$	300,000	\$	-	\$	-	\$	-	\$	275,962	\$	-	\$	275,962	92%	0%	92%
	-On Line EP Training	\$	67,500	\$	,		450,000	\$	1,058	-		\$	1,058	_	-	\$	-	\$	-	0%	0%	0%
_	City of San Joaquin	\$	61,500	\$	348,500		410,000	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	0%	0%	0%
	High Efficiency Clothes Washers	\$	112,500	\$	637,500	\$	750,000	\$	97	\$	548	\$	645	_	/	\$	540,999	\$	636,469	85%	85%	85%
11	CPUC-WE&T Pilot	_		_										\$	19,027	\$	107,822	\$	126,849			
12														┡								
13		_												╙								
14	Total Pilots	\$	541,500	\$	1,368,500	\$	1,910,000	\$	1,155	\$	548	\$	1,703	\$	390,460	\$	648,821	\$	1,039,280	72%	47%	54%
15																						
	Studies:																					
	Low Income Non-Energy Benefits	\$	58,500	\$			,	\$	-	\$		\$	-	\$	23,084	_	12,430	\$	35,513	39%	39%	39%
	2009 Process Evaluation <sup>2</sup>	\$	48,750	\$	26,250		75,000	\$	11,856	\$	6,384	_	18,241	\$	91,688	_	49,370	\$	141,058	188%	188%	188%
	Household Segmentation Study	\$	78,000	\$	42,000		120,000	\$	-	\$	-	\$	-	\$	-	\$		\$		0%	0%	0%
	Impact Evaluation	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	58,567	\$	31,536	\$	90,104	0%	0%	0%
_	Refrigerator Degradation Study	\$	43,334	\$	23,333	\$	66,667	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	0%	0%	0%
22		_		<u> </u>										┡				┝				
23		-												┢								
	Total Studies	\$	228.584		123,083	•	351.667	4	11,856	•	C 204	4	18,241	-	173,339	φ.	93.336	*	266.675	76%	76%	76%
26	rotal Studies	Þ	228,584	Þ	123,083	Þ	351,667	Þ	11,856	Þ	6,384	Þ	18,241	Þ	173,339	Þ	93,336	Þ	200,075	16%	16%	16%
_	1 D 00 44 034 O D 77 doc	المراجعة		al:-a -	fa tha 200	ω I	anast Ctudy: I	.4	autinas DOS				10 E agus: -		u baardara tt- f	اء مدر ،	Alain aturdu	DC	المسمسان ا	af this street ::-	£480 000	
27	<sup>1</sup> D.08-11-031, O.P. 77, does not aut			_	_				•		· ·		-		-		-			-		
28	<sup>2</sup> PG&E is the contract manager. Ex	•		its s	snown repre	seni	t payments aga	ainst	tne total \$	∠50,	uuu projec	t and	a do not inc	iud	e any cross-	illia	ng. SCE, S	υG	&⊨, and SC	nave not bee	n cross-billec	
29	for their shares of the total amount	yet.																				

	А	В	С	D	E									
1	ESA Table 7 - PG&E													
2	Whole Neighborhood Approach													
3	February 28, 2011													
4	Α	В	С	D	E									
	Neighborhood (County, Zipcode, Zip+7 etc.)													
5	Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2009	Total Treated Year to Date									
6	Meadowfair, San Jose (9512213)	624	213	212	Ō									

	A		В		С	D			E	,	F		G		Н		1		J	K	L	М
1						CAR	E Tak	ole 1	- CARI	E Prog	gram E	Expe	nses - F	PG&E								
2								Thr	ough l	Februa	ary 28	, 201	1									
3	Final			Authori	ized Budget				Cı	urrent Mon	nth Expense	es			Y	ear to D	ate Expens	es		% of	Budget Spen	t YTD
4	CARE Program:		Electric		Gas	Tota	al	Ele	ectric	G	ias	1	otal	Ele	ectric		Gas		Total	Electric	Gas	Total
5	Outreach [1]	\$	5,170,000	\$	1,180,000	\$ 6,	350,000	\$	404,407	\$	100,603	\$	505,010	\$	587,371	\$	145,781	\$	733,152	11%	12%	12%
6	Automatic Enrollment	\$	120,000	\$	30,000	\$	150,000	\$		\$	-	\$	-	\$	-	\$	-	\$	-	0%	0%	0%
7	Processing/ Certification/Verification	\$	1,600,000	\$	400,000	\$ 2,	000,000	\$	107,295	\$	26,824	\$	134,119	\$	215,146	\$	53,787	\$	268,933	13%	13%	13%
8	Information Technology / Programming	\$	120,000	\$	30,000	\$	150,000	\$	3,070	\$	768	\$	3,838	\$	11,349	\$	2,837	\$	14,187	9%	9%	9%
9																						
10	Pilots																					
11	Recert and PEV Non-Response Study	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	0%	0%	
12	One-E-App	\$	-	\$	-	\$	-	\$	(220)	\$	(55)	\$	(275)		(51)	\$	(13)	\$	(64)	0%	0%	0%
13	- Pílot	\$	-	\$		\$		\$	-	\$		\$		\$	-	\$	-	\$	-	0%	0%	0%
14	Total Pilots	\$	-	\$	-	\$	-	\$	(220)	\$	(55)	\$	(275)	\$	(51)	\$	(13)	\$	(64)	0%	0%	0%
15																						
16	Measurement & Evaluation	\$	-	\$		\$		\$	-	\$		\$		\$	-	\$	-	\$	-	0%	0%	0%
17	Regulatory Compliance	\$	92,000	\$	23,000		115,000	\$	3,480	\$		\$	4,350	\$	9,360	\$	2,340	\$	11,700	10%	10%	10%
18	General Administration	\$	440,000	\$	110,000		550,000	\$	8,254	\$	2,064	\$	10,318	\$	16,211	\$	4,053	\$	20,264	4%	4%	4%
19	CPUC Energy Division	\$	164,800	\$	41,200	\$ :	206,000	\$	7,698	\$	1,925	\$	9,623	\$	30,535	\$	7,634	\$	38,169	19%	19%	19%
20																						
21	SUBTOTAL MANAGEMENT COSTS	\$	7,706,800	\$	1,814,200	\$ 9,	521,000	\$	533,985	\$	132,998	\$	666,982	\$	869,923	\$	216,419	\$	1,086,342	11%	12%	11%
22	[7]		T																			T ===
23	CARE Rate Discount [2]	\$	385,437,293	\$	94,270,142	\$ 479,	707,435	\$ 4	18,875,901	\$ 13	3,612,027	\$ (	62,487,928	\$ 1	10,677,881	\$	28,645,009	\$	139,322,890	29%	30%	29%
24	Service Establishment Charge Discount			<u> </u>						<u> </u>								1				
25	TOTAL PROGRAM COSTS & CUSTOMER			ı							1000		<del>- 1</del>									
26	DISCOUNTS	١,	393,144,093	s	96.084.342	¢ 490	228.435	\$ 4	9.409.886	¢ 11	3.745.025	¢ ,	63.154.910	e 1	11.547.804	\$	28.861.428		140.409.232	28%	30%	29%
27	DISCOUNTS	1	000,144,000	1 *	00,004,042	<del>•</del> 400,	220,100	•	10, 100,000		0,140,020		30,104,810	•	11,047,004	•	20,001,120	1*	140,400,202	20 /0	56 /6	2070
28	Other CARE Rate Benefits	<del></del>																				
29	- DWR Bond Charge Exemption			l .			T	\$	3,296,825		1	S	3,296,825	\$	7,026,857			l s	7,026,857			
30	- CARE PPP Exemption [3]								5,493,341	\$ 4	1,158,130	s	6,651,471		10,598,707	\$	2,961,086	s	13,559,793			
31	- California Solar Initiative Exemption							\$	756,508	4	NATIONAL PROPERTY AND IN	s	756,508		1,647,460	<u> </u>	2,001,000	S	1,647,460			
32	- kWh Surcharge Exemption							Ψ	100,000			•	100,000	•	1,0 11 , 100	4.4		Ť	1,0 11, 100			
33	Total - Other CARE Rate Benefits							\$	9.546.674	s ´	1,158,130	s	10.704.804	\$	19,273,024	\$	2,961,086	s	22,234,110			
34								•						-		•						
35	Indirect Costs						1	\$	51,051	\$	12.641	\$	63.692	S	100,863	S	24,976	Ts	125.839			
36		anovation.							,						,				· · · · · · · · · · · · · · · · · · ·			
37	[1] The Outreach category includes expenses from	Capitat	ion Fee, Mass Me	ledia Adv	ertising, Outre	each, Expar	nded Outre	each and	Cooling Cer	nter Expens	ises											
38	[2] The Authorized Budget for the CARE Rate Disco	ount is I	pased on the esti-	imate file	d in A.08-05-0	022.																
39	Per D.02-09-021, PG&E is authorized to recove						balancing	account	on an auton	natic pass-t	through bas	sis.										
40	[3] PPP Exemption - CARE customers are exempt										-											
41	Note: Any required corrections/adjustments are re				-					-												

	A	В	С	D	E	F	G	Н	I	J	K	L	M	N	0	Р	Q	R
1		CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration - PG&E																
2	Through February 28, 2011																	
3							Gross Enrollmei	nt						Enrol	lment			
4	]			Automatic	Enrollment		Combined		Other Sources			Total			Net	Total	Estimated	Penetration
5	2011	Inter-Utility 1	Intra-Utility <sup>2</sup>	Leveraging <sup>3</sup>	One-e-App <sup>4</sup>	SB580	(B+C+D+E+F)		other Sources	Total (G+H+I)	Recertification	Adjusted (J+K)	Attrition (Drop Offs)	Net (L-M)	Adjusted (N-K)	CARE Participants	CARE Eligible	Rate % (P/Q)
6	January	0	6,017	1,686	0	0	7,703	241	36,382	44,326	49,425	93,751	23,951	69,800	20,375	1,520,317	1,699,660	89%
7	February	0	2,575	0	0	0	2,575	435	29,073	32,083	37,014	69,097	17,852	51,245	14,231	1,534,548	1,699,660	90%
8	March						0		0			0		0	0			
9	April						0		0			0		0	0			
10	Мау						0		0			0		0	0			
11	June						0		0			0		0	0			
12	July						0		0			0		0	0			
13	August						0		0			0		0	0			
14	September						0		0			0		0	0			i .
15	October						0		0			0		0	0			i .
16	November						0		0			0		0	0			i
17	December						0		0			0		0	0			
18	YTD Total	0	8,592	1,686	0	0	10,278	676	65,455	76,409	86,439	162,848	41,803	121,045	34,606	1,534,548	1,699,660	90%

Enrollments via data sharing between the IOUs.

Enrollments via data sharing between departments and/or programs within the utility.

Enrollments via data sharing between departments and/or programs within the family.

3 Enrollments via data sharing with programs outside the IOU that serve low-income customers.

4 One-e-App is a pilot program set up by The Center to Promote Healthcare Access (The Center) and PG&E. The pilot will occur within two PG&E counties to implement a strategy of automatic enrollment for low income customers into the CARE program based on customers' applications or reapplications for related low income health and social welfare services (e.g., MediCAL, Healthy Families, CALKids, etc.). The goal is to develop another means by which low income families can be introduced into the CARE program and, depending on the success of the pilot, possibly expand this pilot to other counties within PG&E's service area as well as to the other IOUs.

24

Not including Recertification.
 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

03/21/2011

	Α	В	С	D	E	F	G	Н						
1		CARE Table 3 - Standard Random Verification Results - PG&E												
2	Through February 28, 2011													
3	2011	Total CARE Population	Participants Requested to Verify	% of Population Total	Participants Dropped (Due to no response)	Participants Dropped (Verified as Ineligible)	Total Dropped <sup>1</sup>	% Dropped through Random Verification	% of Total Population Dropped					
4	January	1,520,317	1,298	0.09%			0	0.00%	0.00%					
5	February	1,534,548	3,198	0.21%			0	0.00%	0.00%					
6	March													
7	April													
8	May													
9	June													
10	July													
11	August													
12	September													
13	October													
14	November													
15	December													
16	YTD Total	1,534,548	4,496	0.29%	0	0	0	0.00%	0.00%					

18 Verification results are tied to the month initiated. Therefore, verification results maybe pending due to the time permitted for a participant to respond.

19 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and mayreflect YTD adjustments.

	А	В	С	D	E	F	G
7	CARE Table 4 - 0	CARE Self-Ce	ertification ar	nd Self-Recert	ification App	lications - PG	&E
2			Through Feb	ruary 28, 201 <sup>-</sup>	1		
3		Provided <sup>2</sup>	Received	Approved	Denied	Pending/ Never Completed	Duplicates
4	YTD Total <sup>1</sup>	4,768,246	113,164	104,560	1,378	7,226	14,415
5	Percentage <sup>3</sup>		100.00%	92.40%	1.22%	6.39%	12.74%
6	·		-				

7 Footnotes:

8 1 Includes sub-metered customers.

<sup>2</sup> Includes number of applications provided via direct mail campaigns, call centers, bill inserts and other outreach methods. Because there are other means by which customers obtain applications which are not counted, this number is onlyan approximation.

10 Bercent of Received. Duplicates are also counted as Approved, so the total will not add up to 100%.

11 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and mayreflect YTD adjustments.

03/21/2011

	Α	В	С	D	Е	F	G	Н	1	J
1			CARE Ta	able 5 - Er	nrollment	t by Coun	ity - PG&I	<b>E</b>		
2						y 28, 201				
3		Est	imated Eligib			al Participan		Pe	netration Rat	e
4	County	Urban	Rural <sup>[1]</sup>	Total	Urban	Rural <sup>[1]</sup>	Total	Urban	Rural <sup>[1]</sup>	Total
5	ALAMEDA	165,093	11	165,103	146,744	6	146,750	89%	55%	89%
	ALPINE	0	209	209	0	18	18	n/a	9%	9%
7	AMADOR	0	4,751	4,751	1	4,397	4,398	379%	93%	93%
8	BUTTE	28,897	14,779	43,675	25,280	13,238	38,518	87%	90%	88%
9	CALAVERAS	71	7,901	7,973	36	6,193	6,229	50%	78%	78%
10	COLUSA	16	3,003	3,019	8	3,251	3,259	50%	108%	108%
11	CONTRA COSTA	98,419	1	98,420	93,222	0	93,222	95%	0%	95%
12	EL DORADO	5,972	6,602	12,574	6,534	6,539	13,073	109%	99%	104%
13	FRESNO	143,380	313	143,693	143,012	176	143,188	100%	56%	100%
14	GLENN	0	5,153	5,153	1	4,701	4,702	248%	91%	91%
	HUMBOLDT	0	26,145	26,145	0	21,965	21,965	0%	84%	84%
-	KERN	37,776	57,798	95,575	39,721	56,639	96,360	105%	98%	101%
17	KINGS	176	8,404	8,580	159	8,696	8,855	90%	103%	103%
	LAKE	1	15,003	15,004	1	12,942	12,943	111%	86%	86%
19	LASSEN	0	274	274	0	195	195	n/a	71%	71%
	MADERA	15,189	6,766	21,955	14,982	5,464	20,446	99%	81%	93%
	MARIN	21,722	0	21,722	15,682	0	15,682	72%	n/a	72%
22	MARIPOSA	24	3,687	3,711	21	2,687	2,708	89%	73%	73%
	MENDOCINO	31	16,337	16,367	6	11,936	11,942	20%	73%	73%
	MERCED	19,796	19,286	39,082	18,532	18,489	37,021	94%	96%	95%
25	MONTEREY	41,179	5,228	46,407	34,483	5,181	39,664	84%	99%	85%
	NAPA NEVADA	15,504	0	15,504	12,610	10.017	12,610	81%	n/a	81%
27	NEVADA	13	11,813	11,826	4 760	10,017	10,021	30%	85%	85%
28 29	PLACER PLUMAS	16,907 100	10,307 2,793	27,214 2,893	14,769 21	9,048	23,817 2,078	87% 21%	88% 74%	88% 72%
30	SACRAMENTO	131,318	2,193	131,319	116,392	2,057 0	116,392	21% 89%	0%	72% 89%
31	SACRAMENTO SAN BENITO	151,316	5,344	5,495	93	4,829	4,922	62%	90%	90%
32	SAN BERNARDINO	61	340	5,495 401	52	324	376	85%	95%	90%
33	SAN FRANCISCO	95,409	0	95,409	74,882	0	74,882	78%	93% n/a	78%
34	SAN TRANCISCO SAN JOAQUIN	75,521	8,083	83,604	76,630	9,764	86,394	101%	121%	103%
35	SAN JUAQUIN SAN LUIS OBISPO	13,888	22,510	36,398	7,662	16,598	24,260	55%	74%	67%
36	SAN MATEO	54,905	0	54,905	45,999	0	45,999	84%	n/a	84%
-	SANTA BARBARA	18,554	1,521	20,076	17,204	872	18,076	93%	57%	90%
	SANTA CLARA	133,325	3,885	137,210	121,285	3,301	124,586	91%	85%	91%
	SANTA CRUZ	28,698	8	28,706	23,268	3	23,271	81%	36%	81%
_	SHASTA	14,032	13,352	27,384	12,438	11,254	23,692	89%	84%	87%
	SIERRA	4	293	297	1	159	160	24%	54%	54%
	SISKIYOU	0	21	21	0	10	10	n/a	49%	49%
_	SOLANO	40,592	1	40,593	40,846	0	40,846	101%	0%	101%
	SONOMA	53,629	2,943	56,572	45,218	3,117	48,335	84%	106%	85%
	STANISLAUS	32,180	27,879	60,059	30,161	25,704	55,865	94%	92%	93%
46	SUTTER	12,902	0	12,902	13,681	0	13,681	106%	0%	106%
	TEHAMA	21	13,659	13,679	10	11,712	11,722	48%	86%	86%
48	TRINITY	1	874	874	0	361	361	0%	41%	41%
	TULARE	664	7,902	8,566	403	8,591	8,994	61%	109%	105%
50	TUOLUMNE	0	10,947	10,947	0	7,686	7,686	0%	70%	70%
51	YOLO	26,612	1	26,613	22,635	2	22,637	85%	182%	85%
	YUBA	10,675	128	10,803	11,617	120	11,737	109%	94%	109%
53	<u> </u>							•	<u> </u>	
54	Total	1,353,408	346,252	1,699,660	1,226,306	308,242	1,534,548	91%	89%	90%
56	[1] "Rural" includes ZIP	Codes classi	fied as such l	by the Goldsm	nith modificati	ion that was c	leveloped to i	dentify small		

57 towns and rural areas within large metropolitan counties. ZIP Codes not defined as rural are classified as urban.

	А	В	С	D	Е	F	G	Н			
1		C	CARE Table 6	6 - Recertific	ation Result	s - PG&E					
2		Through February 28, 2011									
3	2011	Total CARE Population	Participants Requested to Recertify <sup>1</sup>	% of Population Total	Participants Recertified <sup>2</sup>	Participants Dropped <sup>2</sup>	Recertification Rate % (E/C)	% of Total Population Dropped (F/B)			
4	January	1,520,317	21,004	1.38%	0	0	0.00%	0.00%			
5	February	1,534,548	20,282	1.32%	0	0	0.00%	0.00%			
6	March										
7	April										
8	Мау										
9	June										
10	July										
11	August										
12	September										
13	October										
14	November										
15	December										
16	YTD Total	1,534,548	41,286	2.69%	0	0	0.00%	0.00%			
17 18	<sup>1</sup> Does not include partic <sup>2</sup> Results are tied to the					ed for a participar	nt to respond				
19	<sup>2</sup> Results are tied to the	month initiated. Th	nerefore, results m	aybe pending due	to the time permitt	ed for a participar	nt to respond.				

20 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and mayreflect YTD adjustments.

	A	В	С	D	E	F	G	Н		
1	CARE Table 7 - Capitation	on Conti	actor	s - PG&E						
2	Through February 28, 2011									
	-		Contr	actor Type		Y	ear to Da	ıte		
3				more if applic			nrollmen			
4	Contractor Name	Private	CBO	WMDVBE	LIHEAP	Rural	Urban	Total		
	Advancing Vibrant Communities, Inc Airport Neighbors United		X			0	0	0		
	Allameda County Associated Community Action (ACAP)		X			0	3	3		
8	Allen Temple Health and Social Services Ministries		X			0	1	1		
	Amador-Tuolumne Community Action Agency		X			9	9	18		
	American Canyon Family Resource Center Anderson Cottonwood Christian Assistance		X			2	1	3		
	ARC of San Francisco		X			0	0	0		
	Area 12 Agency on Aging	Х				0	1	1		
-	Area Agency on Aging Serving Napa and Solano		X			0	0	0		
	Arriba Juntos Asian Community Center		X			0	<u> </u>	<u> </u>		
	Asian Community Mental Health Services		X			0	2	2		
18	Asian Pacific American Community		Х			0	0	0		
	Asian Resources	1	X			0	3	3		
	Berkeley Housing Authority Boys and Girls Club of Stockton	+	X			0	0	0		
	Breathe California of the Bay Area		X			0	0	0		
23	California Association of Area Agencies on Aging		Х			10	37	47		
	California Association of the Physically Handicapped, Inc (Fresno) California Council of the Blind	1	X			0	0	0		
	California Council of the Blind California Diversified Services		X			0	0	0		
	California Human Development Corporation		X			0	2	2		
	California Welfare To Independence Network 2000, Inc		Х		Х	0	0	0		
	Canal Alliance		X			0	2	2		
	Capture the Dream Inc Carecen Family Services Program		X			0	0	0		
_	Catholic Charities Diocese of Stockton		X			0	0	0		
33	Catholic Charities Diocese of Fresno		Х			6	23	29		
	Center for Training and Careers, Inc		X			0	1	1		
_	Center of Vision Enhancement Central California Legal Services	<del>                                     </del>	X			0	3	3		
	Central California Legal Services Central Coast Center for Independent Living		X			0	0	0		
38	Central Coast Energy Services, Inc		Х			16	64	80		
	Central Sierra Planning Council		X			0	0	0		
	Central Valley Opportunity Center Centro La Familia Advocacy Services		X			0	1	1		
	Centro Legal de La Raza, Inc		X			0	1	1		
	Chabot College Foundation		X			0	0	0		
	Charles P. Foster Foundation	Х				0	0	0		
	Charterhouse Center for Families Child Abuse Prevention Council		X			0	1	1		
	Child Care Links		X	X		0	1	1		
48	Chinese Christian Herald Crusades		Х			0	1	1		
	Chinese Newcomers Service Center		X			0	5	5		
	Christ Temple Community Church Civicorps Schools	1	X			0	0	0		
	Communication Services, LLC	+	X			0	3	3		
	Community Action Marin		X		Х	9	42	51		
54	Community Action of Napa Valley		X			0	1	1		
	Community Action Partnership of Madera County, Inc	-	X	ļ		37	5	42		
	Community Action Partnership of Sonoma County Community Alliance for Career Training and Utility Solutions	1	X			0	0	<u>4</u> 0		
	Community Foundation of Colusa County		X			0	0	0		
59	Community Gatepath		Х			0	0	0		
	Community Legal Services in East Palo Alto		X			0	0	0		
	Community Pantry of San Benito County Community Resource Project, Inc		X			0 6	33	1 39		
	Community Resource Project, Inc Community Resources for Independent Living	+	X			0	0	0		
-	Council for the Spanish Speaking		Х			0	0	0		
	County of San Benito		Х			1	0	1		
	CSU Chico Research Foundation-Passages		X			0	0	0		
0/	Davis Street Community Center	<u> </u>	X	<u> </u>		0	0	0		

	A	В	С	D	Е	F	G	Н
1	CARE Table 7 - Capitation	n Contr	actor	s - PG&E				
2	Through Febru							
				actor Type		Ye	ear to Da	ate
3				more if applic			nrollmen	ts
4	Contractor Name	Private	СВО	WMDVBE	LIHEAP	Rural	Urban	Total
	Delta Community Services		X			0	0	0
	Disability Resource Agency for Independent Living Dixon Family Services		X			0	0	0
	Eastern Europen Services		X			Ö	Ö	Ö
	EBONY Counseling Center		Х			0	0	0
	Familia Center		X			0	0	0
	Familia Unidas Filipino American Development Foundation		X			0	0 1	0 1
_	Folsom-Cordova Community Partnership		X			0	Ö	Ö
	Food Bank of El Dorado County		Х			1	0	1
	Fort Ord Environmental Justice Network		X			0	0	0
	Fresno Rescue Mission Give Every Child a Chance		X			0	0	0
	God Financial Plan Inc		X			0	132	132
82	Golden Umbrella		Х			0	0	0
	Greater Hill Zion Missionary Baptist Church		X			0	0	0
	Habitat for Humanity, Stanislaus Help Line Information & Assistance/Area 4 Agency on Aging		X			0	1	1
	Heritage Institute for Family Advocacy		X			0	1	1
87	Hip Housing Human Investment Project, Inc	<u> </u>	Х			Ö	1	1
	Hotline of San Luis Obispo County		X			0	0	0
	Housing Authority of Alameda County Housing Authority of City and County of Fresno		X			0	0 2	2
	Housing Authority of City and County of Fresho Housing Authority of City and County of San Francisco		X			0	0	0
	Housing Authority of County of Kern		X			0	1	1
	Housing Authority of Kings County		Х			0	0	0
	Housing Authority of Stanislaus County		X			2	7	9
	Housing Rights Independent Living Center of Kern County, Inc		X			0	3	3
97	Independent Living Genter of Kern County, inc		X			0	0	0
98	Independent Living Resource of Contra Costa County		Х			0	0	0
	Independent Living Services of Northern California		X			0	0	0
	Indian Health Center of Santa Clara Valley Instituto Laboral de la Raza		X			0	0	0
	International Humanities Center/The Companion Line		X			0	0	0
	Jewish Family and Children Services East Bay		X			Ö	Ö	Ö
	KidsFirst		Х			0	0	0
	Kings Community Action Organization, Inc	ļ	X			0	0	0
	La Luz Bilingual Center Lao Family Community of Fresno, Inc		X	X		0	0	0
	Lao Family Community of Freshe, inc		X			0	0	0
109	Lao Khmu Association, Inc.		Х			0	7	7
	Lighthouse Learning Resource Center, Inc		X			0	0	0
	Mabuhay Alliance Marin Center for Independent Living	<u> </u>	X			0	0	0
	Mendocino Latinos Para La Comunidad, Inc		X			0	1	1
114	Merced County Community Action Agency		Х		Х	0	13	13
	Merced Lao Family Community, Inc		X			0	2	2
	Mission Language and Vocational School Moncada Outreach	X	X	<u> </u>		0	0	0
	Monument Crisis Center	<del>  ^</del>	Х			0	0	0
	Mutual Assistance Network of Del Paso Heights		X			0	2	2
120	National Alliance on Mental Illness-Santa Clara County		Х			0	1	1
	Native American Health Center		X			0	0	0
	Network for Elders New Connections		X			0	0	0
	New Direction Christian Center		X			0	0	0
125	North Penninsula Neighborhood Services Ctr		Х			0	0	0
	Northeast Community Federal Credit Union		X			0	0	0
	Nuestra Alianza De Willits Nugate Group	1	X			0	0 4	0
	Oakland Citizens Committee for Urban Renewal (O.C.C.U.R.)	<del>                                     </del>	X		X	0	0	0
129								

	А	В	С	D	Е	F	G	Н	
1	CARE Table 7 - Capitation	n Contr	actor	s - PG&E					
2	Through Febru								
			Contr	Y	Year to Date				
3		(Chec		more if applic	cable)	Enrollments			
4	Contractor Name	Private	СВО	WMDVBE	LIHEAP	Rural	Urban	Tot	
31	Pack N Ship		Х			0	0	0	
	Partners For Peace		X			0	ō	0	
	People of Purpose		X			0	0	O	
34	People Resources		Х			0	0	C	
35	Pilipino Senior Resource Center		Х			0	0	C	
	Plumas County Community Development Commission	Х				0	0	0	
	Plumas Crisis Intervention & Resource Center		Х			0	1	1	
	Progress Financial Corporation		X			0	0	0	
	Project Access, Inc		X			0	1	1	
	Promise Land Ministries		X			0	1	1	
	Q Foundation DBA Aids Housing Alliance SF		X			0	2	2	
	Rebuilding Together Sacramento		X			0	0		
	REDI ( Renewable Energy Development institute) Redwood Community Action Agency	V	X		X	0 26	0	2	
	Redwood Community Action Agency Redwood Empire Food Bank	Х	Х		^_	0	30	3	
	Resources for Independent Central Valley		X			0	0	٦	
	Resources for Independent Central Valley  Resources for Independent Living Inc Sacramento		X			0	0		
	Richland School District		X			0	ō		
	Rising Sun Energy Center		X			0	ō		
	Ritter Center		X			0	0		
51	Sacramento Housing and Redevelopment Agency		Х			0	2	2	
52	Sacred Heart Community Service		Х			0	13	1	
53	Salvation Army Golden State Divisional Headquarters		Х			0	10	1	
54	San Francisco Chamber of Commerce Foundation /SF Works		Χ			0	0		
	San Francisco Community Power Cooperative		Х			0	0	0	
_	San Francisco Women's Center		X			0	0		
	Second Harvest Food Bank of Santa Cruz and San Benito Counties		X			0	0	<u> </u>	
	Self-Help for the Elderly		X			0	14	1.	
	Self-Help Federal Credit Union Seniors First, Inc		X			0	2	2	
	Shasta County Child Abuse Prevention Council		X			0	2	2	
	Silicon Valley Independent Living Center		X			0	0	-	
	Slavic Community Center		X			0	0		
	Southeast Asian Community Center		X			0	1	1	
	St Helena Family Center		X			0	7	7	
66	Suscol Intertribal Council		Х			0	0		
67	The Global Center for Success		Х			0	0		
68	The Resource Connection of Amador and Calavares Counties, Inc		Х			5	0	5	
	Tri Valley Haven		Х			0	0	0	
	Tri-County Independent Living, Inc		X			0	0	0	
	Una Nueva Esperanza		X			0	0	_	
	United Way of Fresno County		X			0	0	_	
	Upwardly Global Valley Oak Children's Services, Inc		X			0	0	3	
	Vietnamese Elderly Mutual Assistant Association		X			0	1	1	
	Vineyard Workers Services		X			0	0	-	
_	Volunteer Center of Sonoma County		X			0	3	-3	
	West Bay Pilipino Multi-Service Center		X			0	0		
	West Valley Community Services		X			0	3	-3	
	Y-FY Consulting	Х				0	0		
	YMCA of the East Bay West Contra Costa Branch		Х			0	2	2	
82	Yolo County Housing Authority		Х			0	1	1	
83	Yolo Family Resource Center		Х			0	2	2	
	Yuba Sutter Legal Center		Х			0	1	1	
25	Total Enrollments and Expenditures					132	544	67	

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTC adjustments.

		CARE Table 8	- Participants	as of Month-	End - PG&E		
			Through Februa	ary 28, 2011			
2011	Gas and Electric	Gas Only	Electric Only	Total	Eligible Households	Penetration Rate	% Change <sup>1</sup>
January	904,725	251,279	364,313	1,520,317	1,699,660	89%	1.4%
February	913,707	253,908	366,933	1,534,548	1,699,660	90%	0.9%
March							
April							
Мау							
June							
July							
August							
September							
October							
November							
December							

<sup>&</sup>lt;sup>1</sup> Explain any monthly variance of 5% or more in the number of participants.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

#### CERTIFICATE OF SERVICE BY ELECTRONIC MAIL

I, the undersigned, state that I am a citizen of the United States and am employed in the City and County of San Francisco; that I am over the age of eighteen (18) years and not a party to the within cause; and that my business address is 77 Beale Street, San Francisco, California 94105

On March 21, 2011, I served a true copy of:

# ONE-HUNDRED AND EIGHTEENTH STATUS REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON THE RESULTS OF ITS ENERGY SAVINGS ASSISTANCE AND CARE PROGRAM EFFORTS IN COMPLIANCE WITH ORDERING PARAGRAPH 17 OF DECISION 01-05-033, ISSUED MAY 7, 2001

- [XX] By Electronic Mail serving the enclosed via e-mail transmission to each of the parties listed on the official service lists for A.08-05-022, et al., with an e-mail address.
- [XX] By U.S. Mail by placing the enclosed for collection and mailing, in the course of ordinary business practice, with other correspondence of Pacific Gas and Electric Company, enclosed in a sealed envelope, with postage fully prepaid, addressed to those parties listed on the official service lists for, A.08-05-022, et al., without an e-mail address.

I certify and declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Executed on this 21<sup>st</sup> day of March 2011, at San Francisco, California.

/s/
PATRICIA A. KOKASON