

From: [Redacted]
Sent: 6/7/2011 5:42:26 PM
To: 'Lamming, Jean A.' (jean.lamming@cpuc.ca.gov)
Cc: Cherry, Brian K (/O=PG&E/OU=CORPORATE/CN=RECIPIENTS/CN=BKC7)
Bcc:
Subject: RE: OBF Loan Data

Hi Jean,

We don't have a target, per se, because every project is different. Our projects to date have tended to be fairly large and complicated – the big holdups seem to be the customer working through their internal approval processes, and the actual project build-out. These two key variables are all over the place – some government customers who received project approval from PG&E in September 2010 have still not completed their projects, and the Food and Liquor store which has completed their project was the first commercial customer to submit a completed application.

Perhaps we can take Brian Cherry out of this conversation – if you have any more questions please feel free to contact me directly. I'll be on vacation tomorrow but you can call my cell if needed at [Redacted]

Thanks,

[Redacted]

[Redacted]

From: Lamming, Jean A. [mailto:jean.lamming@cpuc.ca.gov]
Sent: Tuesday, June 07, 2011 5:31 PM
To: [Redacted]
Cc: Cherry, Brian K
Subject: RE: OBF Loan Data

Hi Brian,

Thanks for that confirmation. I guess that will take some of the mystery out of our sampling plans for PG&E, and cross-IOU comparisons!

When I read over the notes from the interview Itron did with you, I got the idea that 2010 had been a year of getting projects into the pipeline, but I thought the loans had started in January. How quickly will they move now? For instance, do you have a target for third quarter 2011?

Thanks,
Jean

Jean Lamming

Demand Side Evaluation

CPUC Energy Division

(415) 703-2142

From: [Redacted]
Sent: Tuesday, June 07, 2011 5:21 PM
To: Lamming, Jean A.
Cc: Cherry, Brian K
Subject: RE: OBF Loan Data

Hello Jean,

No, you are not missing a file. That one Liquor and Food store is the first customer to go all the way through the OBF process (which includes many steps such as internal approval, project design, verification, retrofit construction and payment.)

There are about 100 customers in the pipeline, but as you can see OBF projects take a long time to complete.

Regards,

Brian

Redacted

Customer Energy Solutions: On-Bill Financing
PG&E's *Energy Efficiency Retrofit Loan Program*

Redacted

From: Lamming, Jean A. [mailto:jean.lamming@cpuc.ca.gov]

Sent: Tuesday, June 07, 2011 4:21 PM

To: Cherry, Brian K

Cc: Redacted

Subject: OBF Loan Data

Hi Beth,

A preliminary look at the data files seems to show just one loan participant - a liquor store. Just wondering if that is all the loan recipients through May? Are we missing a data file?

Thanks,

Jean

Jean Lamming

Demand Side Evaluation

CPUC Energy Division

(415) 703-2142