BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Application of Pacific Gas and Electric Company for Approval of the 2009-2011 Low Income Energy Efficiency and California Alternate Rates for Energy Programs and Budget (U 39 M)

Application 08-05-022 (Filed May 15, 2008)

Application of San Diego Gas & Electric Company (U 902 M) for Approval of Low Income Assistance Programs and Budgets for Program Years 2009 – 2011

Application 08-05-024 (Filed May 15, 2008)

Application of Southern California Gas Company (U 904 G) for Approval of Low Income Assistance Programs and Budgets for Program Years 2009 – 2011

Application 08-05-025 (Filed May 15, 2008)

Application of Southern California Edison Company (U 338-E) for Approval of Low Income Assistance Programs and Budgets for Program Years 2009, 2010, and 2011 Application 08-05-026 (Filed May 15, 2008)

ONE-HUNDRED AND TWENTY-FIRST STATUS REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON THE RESULTS OF ITS ENERGY SAVINGS ASSISTANCE AND CARE PROGRAM EFFORTS IN COMPLIANCE WITH ORDERING PARAGRAPH 17 OF DECISION 01-05-033, ISSUED MAY 7, 2001

ANN H. KIM
DANIEL F. COOLEY
Law Department
Pacific Gas and Electric Company
Post Office Box 7442
San Francisco, CA 94120
Telephone: (415) 973-6646

Fax: (415) 973-0516 e-mail: DFC2@pge.com

Attorneys for:

PACIFIC GAS AND ELECTRIC COMPANY

Dated: June 21, 2011

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Application of Pacific Gas and Electric Company for Approval of the 2009-2011 Low Income Energy Efficiency and California Alternate Rates for Energy Programs and Budget (U 39 M)

Application of San Diego Gas & Electric Company (U 902 M) for Approval of Low Income Assistance Programs and Budgets for Program Years 2009 – 2011

Application of Southern California Gas Company (U 904 G) for Approval of Low Income Assistance Programs and Budgets for Program Years 2009 – 2011

Application of Southern California Edison Company (U 338-E) for Approval of Low Income Assistance Programs and Budgets for Program Years 2009, 2010, and 2011 Application 08-05-022 (Filed May 15, 2008)

Application 08-05-024 (Filed May 15, 2008)

Application 08-05-025 (Filed May 15, 2008)

Application 08-05-026 (Filed May 15, 2008)

ONE-HUNDRED AND TWENTY-FIRST STATUS REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON THE RESULTS OF ITS ENERGY SAVINGS ASSISTANCE AND CARE PROGRAM EFFORTS IN COMPLIANCE WITH ORDERING PARAGRAPH 17 OF DECISION 01-05-033, ISSUED MAY 7, 2001

In accordance with Ordering Paragraph 17 of Decision 01-05-033, the direction of Administrative Law Judge Gottstein at the July 11 and 28, 2001 status conferences, and the agreements reached between the utilities and the Energy Division on the format and content of the tables, Pacific Gas and Electric Company submits its attached one-hundred and twenty-first monthly status report on the results of its Energy Savings Assistance and CARE Program efforts, showing results through May 2011.

Respectfully submitted,

ANN H. KIM DANIEL F. COOLEY

/s/

DANIEL F. COOLEY Law Department Pacific Gas and Electric Company Post Office Box 7442 San Francisco, CA 94120 Telephone: (415) 973-6646

Fax: (415) 973-0516 e-mail: DFC2@pge.com

Attorneys for:

PACIFIC GAS AND ELECTRIC COMPANY

June 21, 2011

Pacific Gas and Electric Company

Energy Savings Assistance (ESA)

AND

California Alternate Rates for Energy (CARE)

Program Monthly Report For May 2011

(June 21, 2011)

PACIFIC GAS AND ELECTRIC COMPANY

ENERGY SAVINGS ASSISTANCE PROGRAM AND CARE PROGRAM MONTHLY REPORT FOR MAY 2011

TABLE OF CONTENTS

	Title		Page
1.	LOW I	NCOME ENERGY ASSISTANCE PROGRAM EXECUTIVE SUI	MMARY3
	1.1.	Energy Savings Assistance Program Overview	3
	1.2.	Whole Neighborhood Approach Evaluation	4
	1.3.	ESA Program Customer Outreach and Enrollment Update	6
	1.4.	Leveraging Success Evaluation, Including CSD	9
	1.5.	Workforce Education & Training	9
	1.6.	Miscellaneous	
2.	CARE E	XECUTIVE SUMMARY	10
	2.1.	CARE Program Summary	11
	2.2.	Outreach	
	2.3.	Miscellaneous	13
3	APPENI	DIX: FSA TARLES AND CARE TARLES	14

PACIFIC GAS AND ELECTRIC COMPANY

ENERGY SAVINGS ASSISTANCE PROGRAM AND CARE PROGRAM MONTHLY REPORT FOR MAY 2011

This Low Income Programs Monthly Report complies with low income reporting requirements established in Decision (D.) 01-05-033, as updated by D.08-11-031, requiring the utilities to comply with reporting and program evaluation requirements previously established for the California Alternate Rates for Energy (CARE) and Energy Savings Assistance (formerly known as Low Income Energy Efficiency (LIEE)) programs. The utilities met with Energy Division staff to revise reporting tables and formats in compliance with the mandates of D.08-11-031 and now use the new, Energy Division-approved monthly reporting format for the 2010 and 2011 reports.

1. Low Income Energy Assistance Program Executive Summary

D.08-11-031 and D.09-10-012 authorized the utilities to work with Energy Division staff to develop a new brand for the LIEE program. PG&E began using the new brand, "Energy Savings Assistance" (ESA) Program, on January 1, 2011.

The ESA Program provides free home weatherization, energy efficient appliances and energy education services to income-qualified PG&E customers throughout the Company's service area.

PG&E has offered energy efficiency programs to income-qualified customers in its 48 counties since 1983. The ESA Program's objective is to help income-qualified customers reduce their energy consumption and costs while also improving their quality of life. The 2009-2011 ESA Program authorized in D.08-11-031 is a resource program emphasizing long-term and enduring energy savings. It continues to serve all eligible low income customer populations by providing all feasible ESA Program measures at no cost to the customer through a direct-install, whole house approach. All housing types are eligible to participate and the ESA Program is available to both homeowners and renters.

1.1. Energy Savings Assistance Program Overview

The 2009-2011 ESA Program (formerly known as Low Income Energy Efficiency) was adopted in D.08-11-031. PG&E's authorized program budget for 2009-2011 is \$416.9 million, plus any remaining unspent carryover.

PG&E's 2009-2011 ESA Program follows the policies and guidance given in D.07-12-051. D.07-12-051 established the following programmatic initiative for LIEE:

To provide all eligible customers the opportunity to participate in the LIEE programs and to offer those who wish to participate all cost-effective energy efficiency measures in their residences by 2020.

PG&E's ESA Program has treated 58,401 customers in 2011.

1.1.1. Provide a summary of the Energy Savings Assistance Program elements as approved in Decision 08-11-031:

Energy S	avings Assistance Progra	m Summary for Month	
2011	Authorized / Planning Assumptions	Year-to-Date Actual	%
Budget	\$ 156,789,038	\$ 63,651,659	40.6%
Homes Treated	124,991	58,401	46.7%
kWh Saved	42,600,000	19,702,869	46.3%
kW Demand Reduced	7,560	4,036	53.4%
Therms Saved	1,510,000	1,190,455	78.8%

1.2. Whole Neighborhood Approach Evaluation

In D.08-11-031, the Commission described a Whole Neighborhood Approach (WNA) to ESA Program installation, under which the IOUs install all feasible measures in the homes of eligible customers on a neighborhood-by-neighborhood basis. The Commission believes this approach will increase energy savings, reduce overhead and transportation costs, and encourage leveraging with local entities.

1.2.1. Provide a summary of the geographic and customer segmentation strategy employed, (i.e. tools and analysis used to segment "neighborhoods," how neighborhoods are segmented and how this information is communicated to the contractor/CBO).

PG&E identifies neighborhoods with large numbers of low income customers with the aid of census and other demographic information and correlates it with PG&E customer energy usage information, as directed in D.08-11-031. Key variables defined by the Commission in D.08-11-031 were high incidences of poverty and high energy use, as well as high energy burden and energy insecurity.¹

¹ Energy burden is the percent of income that goes towards payment of energy bills, and energy insecurity refers to customers experiencing difficulty in paying energy bills and actual or threatened utility shut-offs.

To identify potential neighborhoods to target for the low income programs, PG&E starts with its estimates of ESA Program eligibility by ZIP-7, derived from census data.² PG&E ranks ZIP-7 areas with the highest populations of estimated ESA Program-eligible customers³ in its service area, and correlates them with PG&E billing information, including information on PG&E customer energy use; the number of 48-hour shut-off notices sent; actual shut-offs over the last year; and the number of customers in PG&E's Third-Party Notification Program. PG&E also correlates this data with the current CARE penetration rate, and the number of customers who have already participated in the ESA Program since 2002 (thus making them ineligible for participation at this time).

Finally, D.08-11-031 permits targeted self-certification and enrollment activities in areas of the IOUs' service territory where 80% of the customers are at or below 200% of the federal poverty line. (D.08-11-031, O.P.6) PG&E ranks ZIP-7 areas by percent of ESA Program estimated eligibility. As described above, areas with the highest estimates of eligibility, correlated with high energy usage, the number of 48-hour shut-off notices sent, actual shut-offs over the last year, and low previous ESA Program participation, are evaluated so that they can be selected first for the Whole Neighborhood Approach events. We anticipate that some of the areas selected will be over 80% ESA Program-eligible. These neighborhoods where over 80% of the customers are at or below 200% of the federal poverty level will be self-certified.

In order to accurately assess home energy use, a customer must have a minimum six month billing history to be eligible to participate in the program. Customers with less than a six month history will be re-evaluated after they have sufficient billing history.

PG&E also tiered gas usage and divided gas customers into Tier 1 below-baseline low usage customers, and Tier 2 above-baseline high usage customers. PG&E used the same two month trigger described above for electric tiering.

² The joint utility methodology, which derives the number of customers potentially eligible for CARE and ESA (formerly LIEE) services in each utility's service area, was adopted by the Commission in D.01-03-028, and is updated annually. Sources for this estimation include: the Commission's current guidelines; current year small area vendor marginal distributions on household characteristics; Census Public Use Microdata Sample (PUMS) 2000 and PUMS 2007 sample data; utility meter and master meter household counts; Department of Finance CPI series; and various Geographic Information System (GIS) sources. ZIP-7s are smaller breakdowns of postal ZIP Codes that are used for small area research in census data. They are the smallest geographical area for which reliable income and demographic data is available.

³ Customers with household incomes at or below 200% of the Federal Poverty Level are eligible for both ESA and CARE.

⁴ To calculate energy use, PG&E's electric customers were divided into low, medium and high tiers, based on their electric use at Tiers 1-2 (Low Electric Use below 130% of baseline), Tier 3 (Medium Electric Use from 131% to 200% of baseline) and Tiers 4-5 (High Electric Use above 200% of baseline). A customer is considered at the highest tier if they overused electricity during at least two months of the previous twelve month period. PG&E chose to use a two month tier trigger rather than a one month trigger to help filter out atypical usage patterns caused by unusual weather spikes, temporary home visitors, or other outlier events that are not indicators of normal household energy usage.

Using this information to help determine potential neighborhoods to approach, PG&E's ESA Program managers work with both internal and external groups to target and select neighborhoods. PG&E works closely with its ESA Program implementation contractors, CARE outreach contractors, PG&E local government relations and communications staff, and state Low Income Home Energy Assistance Program (LIHEAP) agencies to help establish contact with government representatives and neighborhood leaders.

In addition to neighborhoods identified and selected by PG&E for Whole Neighborhood Approach events, PG&E's contractors are also encouraged to suggest neighborhoods to target based on their knowledge of the areas in which they work. PG&E contractors are very familiar with the local neighborhoods in their assigned areas and currently use many strategies to enroll ESA Program customers, including canvassing neighborhoods; targeted direct mail; outbound calls; advertising in local venues; speaking to local groups; and outreaching at community events.

Where practical, PG&E coordinates ESA Program neighborhood events with scheduled CARE events such as "We CARE" or other community activities, including fairs or festivals, and publicizes them in advance through targeted mailings, door hangers, local community partners (e.g., civic and social leaders, churches, and low income service agencies), and local print, radio and television media. PG&E's outreach staff work to publicize and promote events with local community and civic leaders, and to enlist their support and partnership in making neighborhood events a success. PG&E contractors all carry door hangers to leave behind at the homes of customers that were not home at the time of the neighborhood visit. The door hangers include program and contact information so that the customer can schedule a visit.

1.3. ESA Program Customer Outreach and Enrollment Update

PG&E increases outreach within the Company by coordinating activities and advertising with other PG&E energy efficiency and rate programs likely to reach low income customers and service providers. PG&E's ESA Program contractors are required to inform customers about other programs (such as CARE) for which they may be eligible. For ESA Program customers not already enrolled in the CARE program, the customer data is shared with CARE and the customer is automatically enrolled in CARE. PG&E no longer requires that the customer sign a CARE application at the time of ESA Program enrollment.

PG&E combines its ESA Program and CARE outreach activities in order to leverage low income outreach efforts and provide PG&E low income customers with the knowledge and tools to access all of PG&E's free energy services.

PG&E employees regularly make presentations about the Company's low income programs to the media and at community events throughout PG&E's service area. These presentations educate customers about energy efficiency and inform them

about assistance programs and opportunities available to them through PG&E. PG&E employees make presentations and design media initiatives about the ESA Program and CARE in multiple languages, including English, Spanish, Chinese and Vietnamese.

PG&E contracts directly with both community-based organizations (CBOs) and private contractors who provide a wealth of experience in the communities they serve. PG&E currently has 35 installation contractors including 11 CBOs and two appliance contractors who serve 48 counties and over 70,000 square miles in PG&E's service area. Of the 11 CBOs, six are LIHEAP agencies.

PG&E has five contracts with LIHEAP agencies that are not part of PG&E's ESA Program. PG&E coordinates with these LIHEAP agencies to install Energy Star® refrigerators in homes receiving PG&E electric service where the LIHEAP contractors have installed all other measures under the State Weatherization Program. This allows both the ESA Program and LIHEAP programs to leverage their resources and help additional low income homes. Through May, 20 refrigerators have been installed, which equates to \$16,000 leveraged through this program.

PG&E and its contractors use PG&E's Energy Partners Online database (EPO) for ESA Program activities. The database shows which customers received program services, what year they were provided, and which customers are participating in CARE. With this information, the contractors are better able to market to the community, e.g., contacting only those customers who have not received ESA Program services in the past.

ESA Program materials are provided in seven languages: English, Spanish, Vietnamese, Chinese, Russian, Korean, and Hmong.

In addition, PG&E continues to combine its ESA Program and CARE outreach activities in order to leverage low income outreach efforts and provide PG&E's low income customers with the knowledge and tools to access all of PG&E's free energy services.

1.3.1. Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

PG&E's hard-to-reach customer outreach group manages outreach and messaging for PG&E programs targeting low income, multilingual and other hard-to-reach customer populations, including the ESA Program, CARE, Energy Efficiency, Government Partnerships, Third Party Programs, Solar, and Demand Response Programs. It specifically targets seniors, disabled customers, families, ethnic populations, rural and urban customers, and other low income PG&E customers through a combination of PG&E bill inserts and direct mailings, outbound calling, public service announcements, ethnic and local media, community partnerships, grassroots marketing, social networking, and other innovative approaches.

PG&E marketing and outreach is also performed by the ESA Program implementation subcontractors. These contractors are responsible for enrolling participants to meet their contract goals. PG&E provides them with a database containing current CARE customers in their contract area. In addition, the program database notes which customers have participated previously and are thus ineligible to receive ESA Program services. This database is updated on a weekly basis.

PG&E contractors currently use many strategies to enroll ESA Program customers, including canvassing neighborhoods, targeted direct mail, outbound calls, advertising in local venues, speaking to local groups, and outreach at community events. Customers who phone PG&E's customer service call centers are referred to the ESA Program and assigned to the contractor in their area who sets up an appointment with them. PG&E is helping its contractors continue these successful marketing and outreach strategies.

The ESA Program also takes full advantage of CARE's successful low income customer segmentation and targeted marketing strategies by working closely with its CARE outreach team. CARE outreach targets seniors, disabled customers, families, ethnic populations, rural and urban customers, and other low income PG&E customers.

In May, the ESA Program continued airing Vietnamese and Hmong television commercials in Fresno, Stockton and Sacramento. The ESA Program continued automated voice messaging and text messaging to customers with high estimated energy burden and insecurity in May. PG&E has historically filtered out mobile phone numbers from call lists in order to avoid incurred costs by customers. Free-to-end-user text messaging allows outreach staff to reach thousands of more customers per week with information on how to sign up for the Energy Savings Assistance Program.

During the month of May, the ESA Program participated in the following outreach events:

- CPUC Earth Awareness Day in San Francisco on 05/06/2011;
- 2011 Health and Wellness Fair in Santa Rosa on 05/07/2011;
- Access to Adventure in San Francisco on 05/07/2011;
- TOCKNA WNA Event San Jose on 5/14/2011
- Work2Future, San Jose One Stop on 05/18/2011;
- Russian Yamarkia in Sacramento on 05/21/2011;
- Pacific Rim Street Fest in Sacramento on 05/22/2011;
- NOVA Private Industry in Sunnyvale on 05/26/2011; and

• International Kids in Sacramento on 05/28/2011.

1.4. Leveraging Success Evaluation, Including CSD

1.4.1. Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

PG&E, SCE, SDG&E, and SoCalGas met with CSD staff, representatives from several LIHEAP agencies and CPUC staff in Downey on April 29, 2009 to discuss leveraging opportunities. Ideas discussed included: developing a shared repository database that could include customers served and customers on wait lists by utilities and LIHEAP agencies; and sharing utility information with LIHEAP agencies about ESA Program customers who are found to be over the ESA Program income guidelines or require HVAC or other services which the utilities are unable to provide under ESA Program guidelines. PG&E has attempted to schedule follow-up meetings with CSD; however, CSD has been unable to attend. In the meantime, PG&E has also had conversations with individual LIHEAP agencies to come up with workable strategies and discuss how we can work together to implement them. One such series of meetings culminated in the successful Sacramento Avenues Weatherization Project with Community Resource Project and SMUD in April 2010. Following the success of this effort, PG&E is working to expand this project to other locations and to implement more leveraging projects with individual LIHEAP agencies.

1.5. Workforce Education & Training

1.5.1. Please summarize efforts to improve and expand Energy Savings Assistance Program workforce education and training. Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.

All contractors and subcontractors responsible for implementing the ESA Program are trained at the PG&E Energy Training Center (ETC) in Stockton California. Most of these ESA Program energy specialists and installation contractors are from the local communities in which they work. Because of the increased size of the 2011 ESA Program, more contractor crews have been hired to implement it; 92 individuals have been trained to deliver the ESA Program year-to-date.

PG&E selected and hired a consultant to conduct an on-line training pilot project through a Request for Proposal (RFP) process authorized by D.08-11-031. This pilot will explore what ESA Program training currently conducted on-site at the ETC can be moved to a web-based and/or off-site curriculum without decreasing effectiveness or results. Specifically, the pilot will evaluate the effectiveness of selected topics for on-line training in lieu of sending all students to a single

location for all elements of the certification program. The integration of an online training component may reduce the training costs of ESA Weatherization Specialists by the participating ESA contractor, which could lead to the training of more individuals.

PG&E is actively involved with the California Energy Efficiency Long Term Strategic Plan's Workforce Education and Training team that is developing plans to conduct green workforce needs assessment research. In 2010 and through April 2011, PG&E managed Energy Division's pilot project (authorized in D.08-11-031) to develop a low income workforce education and training plan. This pilot program recruited and trained residents of disadvantaged, low income communities to install energy efficiency measures in households as part of the ESA Program. Specifically, this pilot developed and implemented an in-class and hands-on curriculum that could be used as part of a certificated program to be administered through educational institutions. Energy Division selected a Northern and a Southern California team to implement two workforce education and training pilot projects. ESA training approaches were piloted at Los Angeles Trade Tech College (LATTC) in Southern California Gas Company's service area and San Francisco Office of Economic and Workforce Development (OEWD) in PG&E's service area. PG&E is the contract administrator for both projects. The pilot was completed in April 2011. A final report discussing pilot results will be prepared by Energy Division.

1.6. Miscellaneous

Energy Savings Assistance Program Coordination with the Single Family Affordable Solar Housing Program (SASH)

PG&E's ESA Program works with Grid Alternatives to deliver ESA services to customers that have been approved to participate in the Single Family Affordable Solar Housing Program (SASH). Grid Alternatives refers SASH-eligible homes to PG&E on a regular basis. If the customer has not yet participated in the ESA Program, the customer is placed in the program. The home is assessed, and delivery of all eligible measures is expedited. PG&E then notifies Grid Alternatives of the measures that were installed in the home. Grid Alternatives uses this data in their calculations to accurately size the SASH solar unit to be installed. In 2011, the ESA Program has treated 32 homes that were selected for SASH program participation. In addition, PG&E supplied ESA measure installation data for another 55 SASH-selected homes that were treated through the ESA Program in prior years.

2. CARE Executive Summary

The CARE program provides a monthly discount on energy bills for income-qualified households throughout PG&E's service area.

To qualify for CARE, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044.

2.1. CARE Program Summary

The 2009-2011 CARE Program was adopted in D.08-11-031. The authorized CARE administrative budget is \$9,521,000 for 2011. This includes \$450,000 for PG&E's Cooling Centers program.

2.1.1. Please provide CARE program summary costs

CARE Budget Categories	Authorized Budget	Actual Expenses Year to Date	% of Budget Spent
Outreach	\$5,900,000	\$1,514,049	26%
Automatic Enrollment	\$150,000	\$0	0%
Proc / Certification / Verification	\$2,000,000	\$685,945	34%
Information Tech / Programming	\$150,000	\$124,863	83%
Pilots	\$0	\$217	0%
Measurement and Evaluation	\$0	\$0	0%
Regulatory Compliance	\$115,000	\$77,839	68%
General Administration	\$550,000	\$219,333	40%
CPUC Energy Division Staff	\$206,000	\$56,890	28%
Cooling Centers	\$450,000	\$95,955	21%
Total Expenses	\$9,521,000	\$2,775,091	29%
Subsidies and Benefits	\$479,707,435	\$315,448,023	66%
Total Program Costs and Discounts	\$489,228,435	\$318,223,114	65%

2.1.2. Please provide the CARE program penetration rate to date

	CARE Penetration	
Participants	Estimated Eligible Participants	YTD Penetration Rate
1,552,787	1,699,660	91.4%

2.2. Outreach

2.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

PG&E's CARE program rolled out the following direct mail initiatives to increase enrollment of eligible customers in May:

- Accounts Closed (AC) Direct Mail 124,863 direct mail pieces were mailed to customers residing at addresses of recently-closed CARE accounts.
- Customer No Response (CNR) Direct Mail 113,571 direct mail pieces were mailed to customers who had previously requested an application but did not mail it in or complete the enrollment process.

- Recertification Direct Mail –direct mail pieces in English, Spanish, Chinese, and Vietnamese were mailed to customers who had not recertified for CARE. This direct mail initiative reoccurs every month. Year-to-date, PG&E's CARE program has re-enrolled 4,464 customers.
- Bill Insert –applications in English and Spanish were inserted in customers' monthly energy bills. The first insert occurred in January. Year-to-date, this initiative has generated 5,992 new enrollments.
- Welcome Packet Insert applications were inserted monthly into new customers' welcome packets. Year-to-date, this initiative has generated 9,338 new enrollments.
- 15-Day Notice Insert applications were inserted monthly into customers' 15-day notices. Year-to-date, this initiative has generated 1,889 new enrollments.

To reach new customers of the web-savvy generation, PG&E created a CARE Facebook fan page in October 2009. The fan page served to increase awareness about the program and encourage customers to apply online. PG&E also shared a powerful success story about the Vega family via a three-minute video vignette.

To help income-qualified customers enroll in CARE, PG&E contracted with 185 Community Outreach Contractors (COCs) throughout its service area. These COCs represent a variety of communities, including African Americans, Hispanics, Asian Pacific Islander Americans (Chinese, Vietnamese, Laotian, Hmong), Native Americans, seniors, rural residents, agricultural workers, submetered tenants, and nonprofit living facilities.

PG&E's CARE program enrolled eligible customers via automated telephone enrollment and door-to-door canvassing:

- Automated Telephone Enrollment PG&E contracted with a third-party vendor to enroll new customers and recertify existing customers by telephone. Year-to-date, PG&E has enrolled 10,105 new customers and recertified 20,845 existing customers through this method.
- Door-to-Door Canvassing PG&E contracted with third-party vendors, who conducted door-to-door campaigns to enroll urban and rural customers who have not responded to traditional outreach efforts. Year-to-date, PG&E has enrolled 7,005 new customers through this method.

In May, PG&E's CARE program participated in the following outreach events where program representatives were available to answer questions and help customers enroll in the program:

- CPUC Earth Awareness Day in San Francisco on 05/06/2011;
- 2011 Health and Wellness Fair in Santa Rosa on 05/07/2011;
- Access to Adventure in San Francisco on 05/07/2011;

- Work2Future, San Jose One Stop on 05/18/2011;
- Russian Yamarkia in Sacramento on 05/21/2011;
- Pacific Rim Street Fest in Sacramento on 05/22/2011;
- NOVA Private Industry in Sunnyvale on 05/26/2011; and
- International Kids in Sacramento on 05/28/2011.

2.2.2. Describe the efforts taken to reach and coordinate the CARE program with other related low income programs to reach eligible customers.

PG&E currently exchanges data with Southern California Edison (SCE) Company and Southern California Gas (SCG) Company to automatically enroll their CARE customers who also receive PG&E service. PG&E also participates in data exchanges of qualified low income customers with the Sacramento Municipal Utility District (SMUD) and Modesto Irrigation District (MID). PG&E provides natural gas in the SMUD and MID electric service areas and will automatically enroll qualified low income customers served by SMUD and MID in CARE.

PG&E utilizes an internal report to automatically enroll customers who receive LIHEAP payments, as authorized in D.02-07-033. 5,695 LIHEAP customers have been automatically enrolled in CARE in 2011.

Through PG&E's ESA Program (also known as the LIEE Program or Energy Partners for PG&E), each home that receives ESA services where the customer is not on the CARE rate is then signed up for the CARE discount. 2,579 ESA participants were enrolled in CARE in May.

In addition, PG&E continues to integrate CARE and ESA outreach efforts to effectively provide eligible customers with the knowledge and tools to access all of PG&E's free energy services.

2.2.3. Recertification Complaints

D.08-11-031, Ordering Paragraph 90, directed the IOUs to report in their monthly and annual reports, the number of customer complaints received regarding CARE recertification efforts and the nature of the complaints beginning with the first report due on or about December 31, 2008.

PG&E reports that it received no complaints about CARE recertification in May.

2.3. Miscellaneous

D.08-11-031, Ordering Paragraph 64, granted the IOUs discretion about how to enroll eligible public housing residents in each of their service areas. In response,

PG&E contracted with 11 Public Housing Authority (PHA) as a Community Outreach Contractor (COC) to enroll their eligible residents in the program.

3. Appendix: ESA Tables and CARE Tables

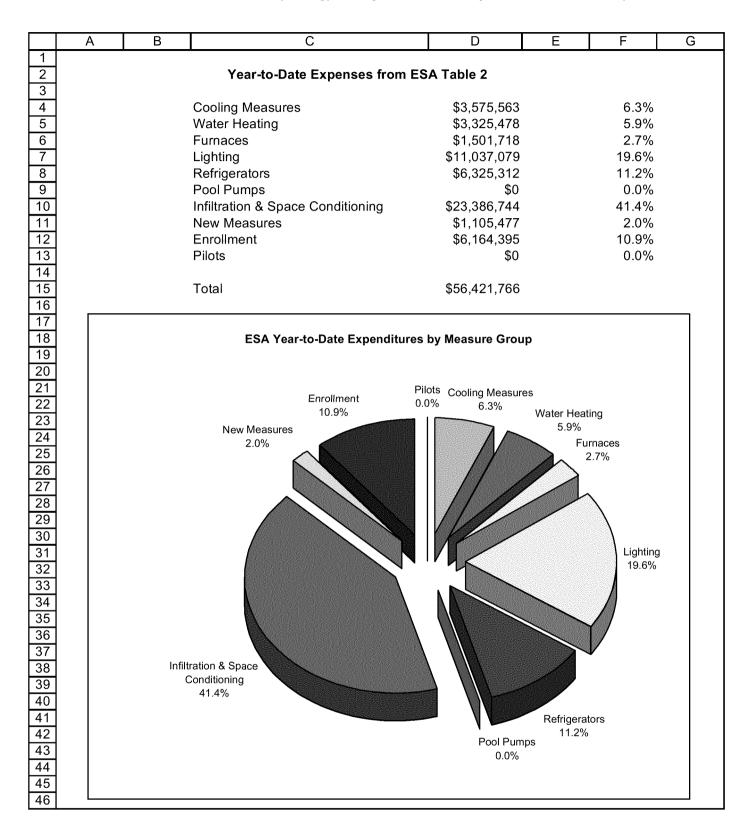
- ESA- Table 1- ESA Program Expenses
- ESA- Table 2- ESA Measure Installations and Savings
- ESA- Table 3- Average Bill Savings per Treated Home
- ESA- Table 4- ESA Homes Treated
- ESA- Table 5- ESA Customer Summary
- ESA- Table 6- Expenditures for Pilots and Studies
- ESA- Table 7- Whole Neighborhood Approach
- CARE- Table 1- CARE Program Expenses
- CARE- Table 2- Enrollment, Recertification, Attrition, and Penetration
- CARE- Table 3- Standard Random Verification Results
- CARE- Table 4- CARE Self-Certification and Self-Recertification Applications
- CARE- Table 5- Enrollment by County
- CARE- Table 6- Recertification Results
- **CARE- Table 7- Capitation Contractors**
- CARE- Table 8- Participants as of Month-End

	A		В		С		D		E		F		G		Н		1		J	K		L	M
1				•		Expenses - PO	3&E									ļ							
2										T	hrough May	31,	2011	_									
3				Auth	orized Budget	t			Cur	rent	Month Expe	ense	es.		Yea	ar-To	-Date Exper	ıse	s		% of	f Budget Spent	YTD
4	ESA Program:	El	ectric	7 (Gas		Total	-	Electric		Gas		Total	Н	Electric		Gas		Total	Electri		Gas	Total
5	Energy Efficiency																						
6	- Gas Appliances			\$	16,457,630	\$	16,457,630		~	\$	1,397,346	\$	1,397,346		-	\$	6,426,703	\$	6,426,703		0.0%	39.0%	39.0%
7	- Electric Appliances	\$	65,830,522	\$	*	\$	65,830,522	\$	5,580,153		*	\$	5,580,153	\$	23,413,516		*	\$	23,413,516	3	5.6%	0.0%	35.6%
8	- Weatherization	\$	6,646,351	\$	37,662,654	\$	44,309,005	\$	780,596	\$	4,423,375	\$	5,203,970	\$	3,467,263	\$	19,647,822	\$	23,115,085	5	2.2%	52.2%	52.2%
9	- Outreach and Assessment	\$	1,075,390	\$	579,056	\$	1,654,446	\$	86,638	\$	46,651	\$	133,289	\$	413,049	\$	222,411	\$	635,459	3	8.4%	38.4%	38.4%
10	- In Home Energy Education	\$	9,678,511	\$	5,211,507	\$	14,890,018	\$	829,676	\$	446,749	\$	1,276,425	\$	3,926,171	\$	2,114,092	\$	6,040,263	4	0.6%	40.6%	40.6%
11	- Education Workshops	\$	-	\$	-	\$	-	\$	-	\$		\$	-	Г							0.0%	0.0%	0.0%
12	- Pilot	\$	77,500	\$	439,166	\$	516,666	\$	2,091	\$	11,847	\$	13,938	\$	3,547	\$	20,102	\$	23,649		4.6%	4.6%	4.6%
13	- Cool Centers	\$	*	\$	*	\$		\$	*	\$		\$	-	\$		\$	-	\$	*		0.0%	0.0%	0.0%
14	Energy Efficiency TOTAL	\$	83,308,274	\$	60,350,013	\$	143,658,287	\$	7,279,153	\$	6,325,967	\$	13,605,120	\$	31,223,546	\$:	28,431,130	\$	59,654,676	3	7.5%	47.1%	41.5%
15														8									
16	Training Center	\$	612,759	\$	329,947	\$	942,706	\$	18,262	\$	9,833	\$	28,096	\$	82,304	\$	44,318	\$	126,622	1	3.4%	13.4%	13.4%
17	Inspections	\$	3,846,133	\$	2,070,995	\$	5,917,128	\$	255,848	\$	137,764	\$	393,612	\$	1,361,005	\$	732,849	\$	2,093,853	3	5.4%	35.4%	35.4%
1.0	Marketing	\$	1,292,327	\$	695,868	\$	1,988,195	\$	124,535	\$		Ė	191,592	\$	309,755	<u> </u>	,	\$	476,546	2	4.0%	24.0%	24.0%
-,0	M&E Studies	\$	*	\$	-	\$	-	\$	39,764	\$	21,411	_		\$	44,902	\$	24,178		69,080				
	Regulatory Compliance	\$	188,338	\$	101,414	\$	289,752	•	16,074	\$		_	24,729	\$	61,243	\$	32,977	•	94,220		2.5%	32.5%	32.5%
	General Administration	\$	2,530,287	\$	1,362,463	\$	3,892,750	•	111,103	\$,	_		\$	730,934	\$	393,580	_	1,124,514		8.9%	28.9%	28.9%
\vdash	CPUC Energy Division	\$	65,142	\$	35,077	\$	100,220	\$	1,722	\$	927	\$	2,649	\$	7,896	\$	4,252	\$	12,148	1	2.1%	12.1%	12.1%
23																							
	TOTAL PROGRAM COSTS	\$	91,843,260	\$	64,945,778	\$	156,789,038	\$	-,,	\$				Ĺ	33,821,585	\$:	29,830,074	\$	63,651,659	3	6.8%	45.9%	40.6%
25				100000000	,	*****	ogram Budge																
26	Indirect Costs	\$	49,559	\$	131,471	\$	254,793	\$	445,135	\$	699,928												
27					_						_												
28	NGAT Costs									\$	229,292	\$	229,292			\$	1,134,933	\$	1,134,933				

	A	В	С	D	E	E I	G	Н
						vinas	G	П
,	ESA			sure Installa		viiigs		
1		Pac		Electric Co				
3			inrough	May 31, 201		1 & Expensed In	setallatione	
3			Quantity	kWh [5]	kW [5]	Therms [5]	Expenses [6]	% of
4	Measures	Units	Installed	(Annual)	(Annuał)	(Annual)	(\$)	Expenditures
5	Heating Systems		4 450		90.000	4.704	4 504 740	0.000/
7	Furnaces ^[7] Cooling Measures	Each	1,458	-	- 	4,791	1,501,718	2.66%
8	- A/C Replacement - Room	Each	1,477	160,577	244	-	1,517,512	2.69%
10	- A/C Replacement - Central - A/C Tune-up - Central	Each Each	15	4,202	7		36,314 486,432	0.06% 0.86%
11		Each		-			466,432	0.86%
12		Each	15.7				Saltis IIII)	
13	•	Each Each	2,428	660,992	414	-	1,535,305	2.72%
15		Each						
	Infiltration & Space Conditioning					T THE STATE		
	Envelope and Air Sealing Measures ^[1] Duct Sealing	Home Home	40,377 2,114	334,407 29,356	61	337,289 68,189	16,707,916 1,612,693	29.61% 2.86%
	Attic Insulation	Home	3,666	76,299	72	212,949	5,066,135	8.98%
	Water Heater Savings	¹⁰ h.			37 T. HIII I	29, 53	7/h/m///iii.	7000
_	Water Heater Conservation Measures [2] - Water Heater Replacement - Gas [7]	Home	45,535	1,028,723	226	561,551	2,901,108	5.14%
22	77	Each Each	470	-	-	5,687	424,370	0.75%
24	- Tankless Water Heater - Gas	Each						
25	- Tankless Water Heater - Electric	Each						
26	Lighting Measures - CFLs	Each	229,521	3,672,336	459	-	1,638,838	2.90%
28	- Interior Hard wired CFL fixtures	Each	99,405	5,666,085	1,354	-	7,895,964	13.99%
29		Each	18,869	301,904	- HEN THEFT		1,502,277	2.66%
30	- Torchiere Refrigerators	Each						7,000 (100)
32	Refrigerators - Primary	Each	7,925	6,060,683	1,029	-	6,325,312	11.21%
	Refrigerators - Secondary Pool Pumps	Each					5.111	
	Pool Pumps	Each					4	
36	New Measures					7,349		700 (H) (h)
	Forced Air Unit Standing Pilot Change Out Furnace Clean and Tune	Each Each					111	
	High Efficiency Clothes Washer	Each						
	Microwave	Each	75.00		66,7778		13.11 H 152.5	
	Thermostatic Shower Valve LED Night Lights	Each Each		H275	16		50 (100 (100 (100 (100 (100 (100 (100 (1	
	Occupancy Sensor	Each	10,157	405,264	41	-	587,777	1.04%
	Torchiere	Each	6,386	1,302,042	126	-	517,700	0.92%
	Pilots A/C Tune-up - €entral	Home						
47	Interior Hard wired CFL fixtures	Each	III. A. L. Y.		00/2/8/8/10			
	Ceiling Fans	Each Each						
	In-Home Display Programmable Controllable Thermostat	Each						
51	Forced Air Unit	- E ach	7000			7.11.	W. 78.5WWW.25	
52 53	Microwave ^[8] High Efficiency Clothes Washer	Each	-	-	ex.	-	-	0.00%
54	High Efficiency Clothes Washel	Each	-	-	-	-	-	0.00%
55	Customer Enrollment				77111		71	
56 57		Home Home	58,401 58,401				585,031 5,579,364	1.04% 9.89%
58	- Education Workshops	Participants	30,401				J,J1 3,JU4	3.0376
59						333104		
60 61	Total Savings/Expenditures			19,702,869	4,036	1,190,455	56,421,766	100%
62			(2) (2)	. 5,. 52,555	7,000	1, 100,400	33, 721,130	100 %
63 64	Homes Weatherized [3]	Home	50,487					
-	Homes Treated		3.5					
66	- Single Family Homes Treated	Home	43,149					
67 68	,	Home Home	2,214 13,038					
69		Home Home	13,038 58,401					
70	#Eligible Homes to be Treated for PY ^[4]	Home	124,991					
71 72	% of Homes Treated	%	46.72%					
<u>73</u>	- Total Master-Metered Homes Treated	Home	14,088					
	[1] Envelope and Air Sealing Measures may incl	ude outlet cov	ver plate gasket	s, attic access we	eatherization, we	atherstripping - d	loor, caulking and	
76	minor home repairs. Minor home repairs prec	lominantly are	e door jamb repa	air / replacement,	door repair, and	window putty.		
_	[2] Water Heater Conservation Measures may in							
_	[3] Weatherization may consist of attic insulation[4] Based on Attachment H of D0811031	, auto access	weamenzation	, weamerstripping	ı - door, caulking	, outilition nome r	epairs	
80	[5] All savings are calculated based on the follow							
81 82	M&E is from Impact Evaluation of the 2005 C SCE by West Hill Energy & Computing, Inc.		_	Report submitted	d to			
83	M&E is from the Report on the Assessment			ear 2006,				
84	LIEE Program Measures by LIEE Standardi	zation Team,	April 25, 2005.					
85 86	M&E is from the LIEE Measure Cost Effective 06-08 DEER and PG&E Workpapers.	veness, Final	Report, June 2,	2003.				
_	[6] Costs exclude support costs that are included	in Table 1.						

^{87 [6]} Costs exclude support costs that are included in Table 1.

^[8] Microwave savings are calculated on the basis of microwave electric use displacing larger, less efficient electric or gas oven/cooktop use to heat food. Where the customer has an electric oven/cooktop, electric microwave use is less than the total electric oven savings, resulting in net kWh savings. Where the customer has a gas oven/cooktop, electric microwave use is shown as a net usage increase because savings are attributed to therms. The savings assumptions used for this pilot will be verified in an impact evaluation.



	А	В
	ESA Table 3 - Average Bill S	Savings per
	Treated Home	
1	Pacific Gas & Electric Co	ompany
2	Through May 31, 20)11
3	Year-to-date Installations - Expen	sed
4		
5	Annual kWh Savings	19,702,869
6	Annual Therm Savings	1,190,455
7	Lifecycle kWh Savings	257,174,539
8	Lifecycle Therm Savings	12,967,709
9	Current kWh Rate	\$ 0.0918
10	Current Therm Rate	\$ 0.8093
11	Number of Treated Homes	58,401
12	Average 1st Year Bill Savings / Treated Home	\$ 47.46
13	Average Lifecycle Bill Savings / Treated Home	\$ 450.68

	А	В	С	D	E	F	G
	EQ	A Table	4 - ESA I	Jomes T	reate	d	
						u	
1	Pa	cific Ga	s & Elec	tric Com	pany		
2		Throu	ıgh May	31, 2011			
3	County		ible Custom			Treated	Year to Date
			,				
4		Rural	Urban	Total	Rural	Urban	Total
5	ALAMEDA	11	214,160	214,171	0	5,312	5,312
6	ALPINE	211	, -	211	0	0	0
7	AMADOR	4,827	0	4,827	116	9	125
8	BUTTE	15,381	31,094	46,475	1,098	6	1,104
	CALAVERAS	7,948	72	8,021	123	21	144
	COLUSA	3,076	19	3,095	255	7	262
	CONTRA COSTA	2	114,562	114,564	2	2,350	2,352
	EL DORADO	6,622	5,996	12,618	420	2	422
	FRESNO	323	153,814	154,137	426	4,642	5,068
	GLENN	5,267	0	5,267	290	33	323
	HUMBOLDT	27,955	0	27,956	899	4 000	903
	KERN	59,812	39,201	99,012	1,785	1,989	3,774
	KINGS LAKE	8,468 15,137	178 1	8,646 15,138	400 354	9	400 363
	LASSEN	274		274	354	0	0
	MADERA	6,802	15,588	22,389	663	0	663
	MARIN	0,002	26,859	26,859	7	179	186
	MARIPOSA	3,757	25	3,782	0	4	4
	MENDOCINO	16,702	31	16,732	150	6	156
	MERCED	20,170	20,304	40,474	1,258	1,300	2,558
	MONTEREY	5,779	47,531	53,310	443	864	1,307
	NAPA	-	17,291	17,291	92	585	677
27	NEVADA	12,159	13	12,173	281	0	281
28	PLACER	10,586	17,381	27,967	146	722	868
29	PLUMAS	2,799	100	2,898	0	0	0
	SACRAMENTO	1	156,293	156,293	3	3,980	3,983
	SAN BENITO	5,543	161	5,704	96	1	97
	SAN BERNARDINO	340	61	401	33	0	33
	SAN FRANCISCO	-	162,467	162,467	0	880	880
	SAN JOAQUIN	8,495	82,926	91,420	346	3,734	4,080
	SAN LUIS OBISPO	22,682	14,179	36,861	661		661
	SAN MATEO	- 1 EG7	70,717	70,717	9	1,329 322	1,338
	SANTA BARBARA SANTA CLARA	1,567 4,296	18,902 171,874	20,469 176,170	440 37	7,375	762 7,412
	SANTA CLARA SANTA CRUZ	4,296	34,433	34,442	83	679	7,412
	SHASTA	13,534	14,978	28,512	378	543	921
	SIERRA	294	14,370	20,312	0	0	0
	SISKIYOU	21	-	21	0	0	0
-	SOLANO	1	45,330	45,331	138	1,371	1,509
	SONOMA	3,072	58,962	62,034	236	1,782	2,018
	STANISLAUS	28,681	34,315	62,996	471	1,606	2,077
_	SUTTER	0	14,419	14,420	685	4	689
	TEHAMA	13,897	21	13,917	617	17	634
48	TRINITY	888	1	888	4	0	4
49	TULARE	7,997	687	8,684	532	56	588
	TUOLUMNE	10,973	0	10,973	437	0	437
	YOLO	1	30,526	30,528	556	1,105	1,661
	YUBA	128	11,324	11,452	603	0	603
53	Total	356,484	1,626,801	1,983,285	15,573	42,828	58,401

	А	В	С	D	E	F	G	Н	1	J	K	L	М	N	0	Р	Q	
1						ES/	Table 5	- ESA Cu	stomer \$	Summar	y - PG&I	E						
2								Through	May 31,	2011								
3			Gas 8	k Electric			Gas	Only			Elec	tric Only			T	otal		
4		Homes		(Annual)		Homes (Annual)				Homes		(Annual)		Homes	(Annual)			
5	Month	Treated	Therm	kWh	kW	Treated	Therm	kWh	kW	Treated	Therm	kWh	kW	Treated	Therm	kWh	kW	
6	January 2011	4,947	96,966	1,367,685	279.7	715	18,147	8,373	2.3	1,760	1,920	702,240	165.6	7,422	117,033	2,078,298	448	
7	February 2011	12,421	275,229	4,311,135	846.8	2,183	67,866	1,626	0.8	3,398	4,124	1,752,832	392.5	18,002	347,219	6,065,594	1,240	
8	March 2011	24,321	553,650	8,426,522	1,694.3	4,129	127,919	7,983	2.6	5,993	6,590	3,073,226	679.8	34,443	688,159	11,507,730	2,377	
9	April 2011	32,611	745,110	11,437,513	2,291.9	5,663	175,390	10,873	3.5	7,814	8,448	4,042,497	894.8	46,088	928,948	15,490,884	3,190	
10	May 2011	7,247	953,941	14,573,836	2,896.3	9,836	226,395	13,617	5.0	41,318	10,119	5,115,416	1,135.1	58,401	1,190,455	19,702,869	4,036	
11	June 2011																	
12	July 2011																1	
13	August 2011																	
14	September 2011																	
15	October 2011																	
16	November 2011																i	
17	December 2011				·												i	
	igures for each mon nonth in ESA Table :		December resu	ilts should approx	ximate calenda	ar year resul	ts. Therms a	and kWh savir	gs are annua	al figures. T	otal Energy	Impacts for all for	uel types sh	ould equal YT	D energy impa	cts that are report	ted every	

20

06/21/2011

	A		В		С		D		E		F		G		Н		1		J	K	L	М
1		able 6 - Ex	фе	nditures fo	r P	ilots and S	tud	ties														
2									Pacific	Ga	s & Electri	c Ç	ompany									
3																						
4		Authorized 3-Year Budget Current Month Expenses														s Si	nce Janua	ry 1	1, 2009		Year Budget	
5			Electric		Gas		Total	E	Electric		Gas		Total		Electric		Gas		Total	Electric	Gas	Total
6	Pilots:																					
7	-Meals On Wheels	\$	300,000	\$		\$	300,000	\$		\$		\$	1	\$	274,915	\$		\$	274,915	92%	0%	92%
8	-On Line EP Training	\$	67,500	\$	382,500	\$	450,000	\$	-	\$	-	\$	-	\$	11,439	\$	64,823	\$	76,262	17%	17%	17%
9	City of San Joaquín	\$	61,500	\$	348,500	\$	410,000	\$	223	\$	1,264	\$	1,488	\$	223	\$	1,264	\$	1,488	0%	0%	0%
10	High Efficiency Clothes Washers	\$	112,500	\$	637,500	\$	750,000	\$		\$		69	,	\$	95,470	\$	540,999	\$	636,469	85%	85%	85%
11	CPUC-WE&T Pilot							\$	1,868	\$	10,583	\$	12,450	\$	22,395	\$	126,904	\$	149,299			
12																						
13																						
14	Total Pilots	\$	541,500	\$	1,368,500	\$	1,910,000	\$	2,091	\$	11,847	\$	13,938	\$	404,443	\$	733,990	\$	1,138,433	75%	54%	60%
15																						# S
16	Studies:																					
17	Low Income Non-Energy Benefits	\$	58,500	\$	31,500	\$	90,000	65		\$	-	\$	-	\$	23,084	\$	12,430	\$	35,513	39%	39%	39%
18	2009 Process Evaluation	\$	48,750	\$	26,250	\$	75,000	65	39,764	\$	21,411	\$	61,173	\$	106,189	\$	57,179	\$	163,368	218%	218%	218%
19	Household Segmentation Study	\$	78,000	\$	42,000	\$	120,000	\$		\$		69		\$		\$		69	-	0%	0%	0%
20	Impact Evaluation	\$	-	\$		\$	1	\$		\$		\$		\$	58,567	\$	31,536	\$	90,104	0%	0%	0%
21	Refrigerator Degradation Study	\$	43,334	\$	23,333	\$	66,667	\$	-	\$	-	\$	-	\$		\$	-	\$	-	0%	0%	0%
22																						
23																						
24																						
25	Total Studies	\$	228,584	\$	123,083	\$	351,667	\$	39,764	\$	21,411	\$	61,173	\$	187,840	\$	101,145	\$	288,985	82%	82%	82%

	A	В	С	D	E
1			ESA Table 7 - PG&E		
2		1	Whole Neighborhood Approach		
3			Through May 31, 2011		
4	Α	В	С	D	E
	Neighborhood (County, Zipcode,				
5	Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year to Date
6	Meadowfair, San Jose (95122-13)	624	213	212	54
7	Sharmon Palms, Campbell (95008-60)	461	76	9	7
8	Sharmon Palms, Campbell (95008-52)	402	81	16	56
9	Sharmon Palms, Campbell (95008-46)	217	45	0	4
10	TOCKNA, San Jose (95122-25)	255	104	31	9
11	TOCKNA, San Jose (95122-22)	688	267	34	6
12	TOCKNA, San Jose (95122-20)	631	204	366	49
13	TOCKNA, San Jose (95122-19)	248	89	88	16
14	TOCKNA, San Jose (95122-17)	621	192	265	31
15	TOCKNA, San Jose (95122-16)	467	121	65	4
16	TOCKNA, San Jose (95122-12)	551	188	65	5

	A		Е		F		G	Н		1		J	K	L	М					
1						CARE Ta	ble	1 - CARI	E Pr	ogram l	Ехр	enses - F	PG&E							
2								Throug	h Ma	av 31. 2	011									
	Final		Autho	orized Budget						onth Expens				Ye	ear to Date Expens	es		% o	f Budget Spen	t YTD
4	CARE Program:	Electric		Gas		Total		Electric		Gas		Total	Electric		Gas		Total	Electric	Gas	Total
5	Outreach [1]	\$ 5,170,000	\$	1,180,000	\$	6,350,000	\$	345,993	3 \$ 65,296 \$ 411,289 \$				\$ 1,30	7,194	\$ 302,810	\$	1,610,004	25%	26%	25%
6	Automatic Enrollment	\$ 120,000	\$	30,000	\$	150,000	\$	-	\$	-	\$	-	\$	-	\$ -	\$	•	0%	0%	0%
7	Processing/ Certification/Verification	\$ 1,600,000	\$	400,000	\$	2,000,000	\$	118,747	\$	29,687	\$	148,433	\$ 54	3,756	\$ 137,189	\$	685,945	34%	34%	34%
8	Information Technology / Programming	\$ 120,000	\$	30,000	\$	150,000	\$	14,366	\$	3,592	\$	17,958	\$ 9	9,890	\$ 24,973	\$	124,863	83%	83%	83%
9																				
10	Pilots																			
11	Recert and PEV Non-Response Study	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$ -	\$	-	0%	0%	0%
12	One-E-App	\$ -	\$	-	\$	-	\$	142	\$	35	\$	177	\$	174	\$ 43	\$	217	0%	0%	0%
13	- Pilot	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$ -	\$		0%	0%	0%
14	Total Pilots	\$	\$	-	\$	-	\$	142	\$	35	\$	177	\$	174	\$ 43	\$	217	0%	0%	0%
15					18															
16	Measurement & Evaluation	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$	- 1	\$ -	\$	-	0%	0%	0%
17	Regulatory Compliance	\$ 92,000	\$	23,000	\$	115,000	\$	10,289	\$	2,572	\$	12,861	\$ 6	2,271	\$ 15,568	\$	77,839	68%	68%	68%
18	General Administration	\$ 440,000	\$	110,000	\$	550,000	\$	67,595	\$	16,899	\$	84,494	\$ 17	5,466	\$ 43,867	\$	219,333	40%	40%	40%
19	CPUC Energy Division	\$ 164,800	\$	41,200	\$	206,000	\$	4,945	\$	1,236	\$	6,181	\$ 4	5,512	\$ 11,378	\$	56,890	28%	28%	28%
20																				
21	SUBTOTAL MANAGEMENT COSTS	\$ 7,706,800	\$	1,814,200	\$	9,521,000	\$	562,076	\$	119,317	\$	681,393	\$ 2,23	9,264	\$ 535,827	\$	2,775,091	29%	30%	29%
22	70.00		À				3.00													
23	CARE Rate Discount [2]	\$ 385,437,293	\$	94,270,142	\$	479,707,435	\$	40,585,928	\$	7,692,081	\$	48,278,009	\$ 253,63	9,795	\$ 61,808,228	\$	315,448,023	66%	66%	66%
24	Service Establishment Charge Discount																			
25								7,7500000000000000000000000000000000000				9.7								
	TOTAL PROGRAM COSTS & CUSTOMER															T				
26	DISCOUNTS	\$ 393,144,093	\$	96,084,342	\$	489,228,435	\$	41,148,004	\$	7,811,398	\$	48,959,402	\$ 255,87	9,059	\$ 62,344,055	\$	318,223,114	65%	65%	65%
27																				
28	Other CARE Rate Benefits																			
29	- DWR Bond Charge Exemption	HIII I					\$	3,152,449			\$	3,152,449	\$ 17,35	1,920		\$	17,354,920			
30	- CARE PPP Exemption [3]						\$	5,258,366	\$	472,438	\$	5,730,804	\$ 27,82	1,864	\$ 6,309,018	\$	34,133,883		396	
31	- California Solar Initiative Exemption						\$	640,667			\$	640,667	\$ 3,86	1,075	3,000	\$	3,861,075			
32	- kWh Surcharge Exemption									7.		Will.			,					<u>1</u>
33	Total - Other CARE Rate Benefits	<u> </u>				×.	\$	9,051,482	\$	472,438	\$	9,523,920	\$ 49,04	0,859	\$ 6,309,018	\$	55,349,877			
34				8											50.5					
35	Indirect Costs						\$	44,378	\$	10,959	\$	55,337	\$ 24	3,532	\$ 61,432	\$	309,964			
36		 						U Company								_				
	[1] The Outreach category includes expenses from C	 ion Eoo Moos M	Andin /	Advantaina Ov	troooh	Evponded Ou	ranak	and Cooling Co	ontor Ev	noncoc										

23

37 (1) The Outreach category includes expenses from Capitation Fee, Mass Media Advertising, Outreach, Expanded Outreach and Cooling Center Expenses 38 (2) The Authorized Budget for the CARE Rate Discount is based on the estimate filed in A.08-05-022.

39 Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis.

40 [3] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin. and the CARE surcharge.

41 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

06/21/2011

	Α	В	С	D	E	F	O	H		J	K	L	M	N	0	P	D	R
1						CARE	Table 2 - E	nrollment, l	Recertificati	on, Attritio	n, & Penetra	tion - PG&I	Ē					
2								Through May 31, 2011										
3							Gross Enrollme	nt						Enrol	lment			
4				Automatic	Enrollment							Total			Net	Total	Estimated	Penetration
5	2011	Inter-Utility 1	Intra-Utility 2	Leveraging ³	One-e-App ⁴	SB580	Combined (B+C+D+E+F)	Capitation	Other Sources	Total (G+H+I)	Recertification	Adjusted (J+K)	Attrition (Drop Offs)	Net (L-M)	Adjusted (N-K)	CARE Participants	CARE Eligible	Rate % (P/Q)
6	January	0	6,017	1,686	0	0	7,703	241	36,382	44,326	49,425	93,751	23,951	69,800	20,375	1,520,317	1,699,660	89%
7	February	0	2,575	0	0	0	2,575	435	29,073	32,083	37,014	69,097	17,852	51,245	14,231	1,534,548	1,699,660	90%
8	Viarch	0	2,977	0	0	0	2,977	212	31,534	34,723	51,742	86,465	23,626	62,839	11,097	1,545,645	1,699,660	91%
9	April	0	3,355	0	0	0	3,355	386	24,931	28,672	46,171	74,843	18,009	56,834	10,663	1,556,308	1,699,660	92%
10	Viay	1,794	3,150	0	0	0	4,944	403	19,960	25,307	56,127	81,434	28,828	52,606	-3,521	1,552,787	1,699,660	91%
11	June						0		0			0		0	0			
12	Juty						0		0			0		0	0			
13	August						0		0			0		0	0			
14	September						0		0			0		0	0			
15	October						0		0			0		0	0			
16	November						0		0			0		0	0			
17	December						0		0			0		0	0			
18	YTD Total	1,794	18,074	1,686	0	0	21,554	1,677	141,880	165,111	240,479	405,590	112,266	293,324	52,845	1,552,787	1,699,660	91%

20 | Enrollments via data sharing between the IOUs.

21 | Enrollments via data sharing between departments and/or programs within the utility.

22 | Enrollments via data sharing with programs outside the IOU that serve low-income customers.

*Cone-App is a pilot program set up by The Center to Promote Healthcare Access (The Center) and PG&E. The pilot will occur within two PG&E counties to implement a strategy of automatic enrollment for low income customers into the CARE program based on customers' applications or reapplications or related low income health and social welfare services (e.g., MedicAL, Healthy Families, CALKids, etc.). The goal is to develop another means by which low income families can be introduced into the CARE program and, depending on the success of the pilot, possibly expand this pilot to other counties within PG&E's service area as well as to the other IOUs.

23 Within PG&E's service area as well as to the other IOUs.

24 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

24

06/21/2011

	А	В	С	D	E	F	G	Н	l
1		C	CARE Table	3 - Standard	Random Ver	rification Res	sults - PG&E	1	
2				Thro	ugh May 31,	2011			
3	2011	Total CARE Population	Participants Requested to Verify	% of Population Total	Participants Dropped (Due to no response)	Participants Dropped (Verified as Ineligible)	Total Dropped ¹	% Dropped through Random Verification	% of Total Population Dropped
4	January	1,520,317	1,298	0.09%	576	70	646	49.77%	0.04%
5	February	1,534,548	3,198	0.21%	1,831	197	2,028	63.41%	0.13%
6	March	1,545,645	18,883	1.22%					
7	April	1,556,308	35,516	2.28%					
8	May	1,552,787	24,892	1.60%					
9	June								
10	July								
11	August								
12	September								
13	October								
14	November								
15	December								
16	YTD Total	1,552,787	83,787	5.40%	2,407	267	2,674	59.48%	0.17%
17	1 Varification requ	Its are tied to the m	anth initiated. The	eroforo vorification	requite may be se	anding due to the ti	ma narmitted for a	norticinant to room	n d

18 Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.

19 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflectYTD adjustments.

	A	В	С	D	E	F	G
1	CARE Table 4 -	CARE Self-Co	ertification ar	nd Self-Recert	tification App	lications - PG	&E
2			Through M	lay 31, 2011			
3		Provided ²	Received	Approved	Denied	Pending/ Never Completed	Duplicates
4	YTD Total ¹	6,533,506	313,672	286,626	3,982	23,064	53,483
5	Percentage ³		100.00%	91.38%	1.27%	7.35%	17.05%
6							

7 Footnotes:

8 1 Includes sub-metered customers.

² Includes number of applications provided via direct mail campaigns, call centers, bill inserts and other outreach methods. Beause there are other means by which customers obtain applications which are not counted, this number is only an approximation.

10 ³ Percent of Received. Duplicates are also counted as Approved, so the total will not add up to 100%.

11 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflectYTD adjustments.

06/21/2011

	A	В	С	D	E	F	G	Н	1	J
1			CARE	Table 5 - E	nrollmen	t by Cour	ity - PG&I		•	
2			-		gh May 3					
3		Es	timated Eligi			tal Participan	ts	Pe	enetration Rat	e
4	County	Urban	Rural ^[1]	Total	Urban	Rural ^[1]	Total	Urban	Rural ^[1]	Total
	ALAMEDA	165,093	11	165,103	149,173	6	149,179	90%	55%	90%
	ALPINE	0	209	209	0	17	17	n/a	8%	8%
	AMADOR	0	4,751	4,751	1	4,439	4,440	379%	93%	93%
	BUTTE	28,897	14,779	43,675	24,897	13,293	38,190	86%	90%	87%
9	CALAVERAS	71	7,901	7,973	37	6,229	6,266	52%	79%	79%
	COLUSA	16	3,003	3,019	7	3,300	3,307	44%	110%	110%
11	CONTRA COSTA	98,419	1	98,420	94,919	0	94,919	96%	0%	96%
12	EL DORADO	5,972	6,602	12,574	6,519	6,586	13,105	109%	100%	104%
	FRESNO	143,380	313	143,693	144,041	180	144,221	100%	58%	100%
	GLENN	0	5,153	5,153	1	4,770	4,771	248%	93%	93%
	HUMBOLDT	0	26,145	26,145	0	21,856	21,856	0%	84%	84%
	KERN	37,776	57,798	95,575	40,013	57,143	97,156	106%	99%	102%
	KINGS	176	8,404	8,580	159	8,837	8,996	90%	105%	105%
18	LAKE	1	15,003	15,004	1	13,025	13,026	111%	87%	87%
19	LASSEN	0	274	274	0	199	199	n/a	73%	73%
	MADIN	15,189	6,766 0	21,955	15,132	5,508	20,640	100% 73%	81%	94%
	MARIN MARIPOSA	21,722 24	3,687	21,722 3,711	15,892 20	0 2,695	15,892 2,715	73% 85%	n/a 73%	73% 73%
	MENDOCINO	31	16,337	16,367	20 7	12,050	12,057	23%	74%	73%
	MERCED	19,796	19,286	39,082	18,837	18,802	37,639	95%	97%	96%
	MONTEREY	41,179	5,228	46,407	35,304	5,375	40,679	86%	103%	88%
	NAPA	15,504	0,220	15,504	12,829	0,575	12,829	83%	n/a	83%
	NEVADA	13	11,813	11,826	4	10,107	10,111	30%	86%	85%
	PLACER	16,907	10,307	27,214	14,975	9,215	24,190	89%	89%	89%
	PLUMAS	100	2,793	2,893	21	2,051	2,072	21%	73%	72%
	SACRAMENTO	131,318	1	131,319	116,885	0	116,885	89%	0%	89%
31	SAN BENITO	151	5,344	5,495	91	4,933	5,024	60%	92%	91%
32	SAN BERNARDINO	61	340	401	48	341	389	79%	100%	97%
33	SAN FRANCISCO	95,409	0	95,409	75,172	0	75,172	79%	n/a	79%
	SAN JOAQUIN	75,521	8,083	83,604	77,428	9,851	87,279	103%	122%	104%
	SAN LUIS OBISPO	13,888	22,510	36,398	7,759	16,970	24,729	56%	75%	68%
	SAN MATEO	54,905	0	54,905	46,861	0	46,861	85%	n/a	85%
	SANTA BARBARA	18,554	1,521	20,076	17,641	908	18,549	95%	60%	92%
	SANTA CLARA	133,325	3,885	137,210	123,252	3,315	126,567	92%	85%	92%
39	SANTA CRUZ	28,698	40.050	28,706	23,722	3	23,725	83%	36%	83%
	SHASTA	14,032	13,352	27,384	12,381	11,231	23,612	88%	84%	86%
	SIERRA	4	293	297	1	159	160	24%	54%	54%
	SISKIYOU SOLANO	0 40,592	21	21 40,593	0 41,746	10	10 41,746	n/a 103%	49% 0%	49% 103%
	SOLANO	53,629	2,943	40,593 56,572	45,921	3,123	41,746	86%	106%	87%
	STANISLAUS	32,180	27,879	60,059	30,839	26,010	56,849	96%	93%	95%
	SUTTER	12,902	0	12,902	13,747	20,010	13,747	107%	0%	107%
		21	13,659	13,679	13,747	11,901	11,912	53%	87%	87%
		1	874	874	0	359	359	0%	41%	41%
	TULARE	664	7,902	8,566	408	8,702	9,110	61%	110%	106%
		0	10,947	10,947	0	7,756	7,756	0%	71%	71%
		26,612	1	26,613	23,069	1	23,070	87%	91%	87%
52	YUBA	10,675	128	10,803	11,644	116	11,760	109%	91%	109%
53				· · ·			· ·	•	<u>'</u>	
	Total	1,353,408	346,252	1,699,660	1,241,415	311,372	1,552,787	92%	90%	91%
55 56	[1] "Rural" includes ZIP	Codes classif	fied as such h	v the Goldsmith	modification	that was deve	aloned to ident	ify small	·	
20	LIJ Kurai iliciuues ZIP	Codes classii	iicu as sucii D	y trie Goldstilli	mounication	uiat was ueve	sioped to ident	iry Siridli		

	Α	В	С	D	Ē	F	G	H	1	J
57	towns and rural areas	within large m	netropolitan co	unties. ZIP Co	odes not defin	ed as rural are	e classified as	urban.		
58	Note: Any required co	rrections/adju:	stments are re	ported herein	and supersed	e results repor	ted in prior me	onths and ma	y reflect YTD a	adjustments.

Through	gh May of ulation otal 1.33% 1.26%	Participants Recertified 2 16,151 14,559	Participants Dropped ² 4,029	Recertification Rate % (E/C)	% of Total Population Dropped (F/B)
cipants % lested Population To 20,180 19,331	o of ulation otal 1.33% 1.26%	Participants Recertified ² 16,151	Dropped ² 4,029	Rate % (E/C)	Population Dropped (F/B)
puested Population To 20,180 19,331	1.33% 1.26%	Recertified ²	Dropped ² 4,029	Rate % (E/C)	Population Dropped (F/B)
19,331	1.26%		,	80.03%	0.070/
		14,559			0.27%
29,180	4 000/	,	4,772	75.31%	0.31%
	1.89%				
33,482	2.15%				
34,115	2.20%				
136,288	8.78%	30,710	8,801	77.73%	0.57%
counts during the 9	90-day resi	ponse period.			
_			ted for a participal	nt to re s ond.	
					iustments
,	33,482 34,115 136,288 counts during the 9	33,482 2.15% 34,115 2.20% 136,288 8.78% counts during the 90-day rese, results may be pending due	33,482 2.15% 34,115 2.20% 136,288 8.78% 30,710 counts during the 90-day response period. The results may be pending due to the time permits.	33,482 2.15% 34,115 2.20% 136,288 8.78% 30,710 8,801 counts during the 90-day response period. The results may be pending due to the time permitted for a participal	33,482 2.15% 34,115 2.20% 136,288 8.78% 30,710 8,801 77.73%

6 A 7 A 8 A 9 A 10 A 11 A 12 A 13 A 14 A	CARE Table 7 - Capitati Through Ma			s - PG&E							
3 4 5 A 6 A 7 A 8 A 9 A 10 A 11 A 12 A 13 A 14 A	Through Ma			• • • • • • • • • • • • • • • • • • • 	•						
3 4 5 A 6 A 7 A 8 A 9 A 10 A 11 A 12 A 13 A 14 A		1	May 31, 2011								
4 5 A 6 A 7 A 8 A 9 A 11 A 12 A 13 A 14 A	Contractor Name			actor Type		Ye	ear to Da	te			
5 A 6 A 7 A 8 A 9 A 10 A 11 A 12 A 13 A	Contractor Name			more if applic			nrollmen				
6 A 7 A 8 A 9 A 10 A 11 A 12 A 13 A 14 A		Private	CBO	WMDVBE	LIHEAP	Rural	Urban	Total			
7 A 8 A 9 A 10 A 11 A 12 A 13 A 14 A	Advancing Vibrant Communities, Inc		X			0	1	1			
8 A 9 A 10 A 11 A 12 A 13 A 14 A	Airport Neighbors United Alameda County Associated Community Action (ACAP)	+	X			0	3	0 3			
10 A 11 A 12 A 13 A 14 A	Allen Temple Health and Social Services Ministries		X			0	5	5			
11 A 12 A 13 A 14 A	Amador-Tuolumne Community Action Agency		Х			13	19	32			
12 A 13 A 14 A	American Canyon Family Resource Center Anderson Cottonwood Christian Assistance	+	X			0 4	3	7			
14 A	ARC of San Francisco	+	 x			0	0	0			
	Area 12 Agency on Aging	Х				0	3	3			
4 - 1	Area Agency on Aging Serving Napa and Solano		X			0	1	1			
	Arriba Juntos Asian Community Center	+	X			0	0 12	0 12			
_	Asian Community Mental Health Services		X			0	2	2			
	Asian Pacific American Community		Х			0	0	0			
	Asian Resources Berkeley Housing Authority	+	X	-		0	8 2	8			
	Boys and Girls Club of Stockton	+	X			0	0	0			
22 B	Breathe California of the Bay Area		Х			0	1	1			
	California Association of Area Agencies on Aging	1	X			55	216	271			
	California Association of the Physically Handicapped, Inc (Fresno) California Council of the Blind	+	X			0	0	0			
	California Diversified Services		X			0	0	0			
	California Human Development Corporation		Х			0	2	2			
	California Welfare To Independence Network 2000, Inc Canal Alliance		X		Х	0	3	3			
_	Capture the Dream Inc		X			0	0	0			
_	Carecen Family Services Program		X			0	0	0			
	Catholic Charities Diocese of Stockton		X			0	2	2			
	Catholic Charities Diocese of Fresno Center for Training and Careers, Inc		X			15 0	50 1	65 1			
	Center of Vision Enhancement		X			0	2	2			
_	Central California Legal Services		Х			0	6	6			
_	Central Coast Center for Independent Living Central Coast Energy Services, Inc		X			0 31	0 127	0 158			
	Central Coast Energy Services, Inc		X			0	5	5			
	Central Valley Opportunity Center		Х			0	3	3			
_	Centro La Familia Advocacy Services		X			0	2	2			
_	Centro Legal de La Raza, Inc Chabot College Foundation	+	X			0	0	1 0			
	Charles P. Foster Foundation	X				0	0	0			
_	Charterhouse Center for Families		Х			0	1	1			
	Child Abuse Prevention Council	+	X	-		0	3	3			
	Child Care Links Chinese Christian Herald Crusades	1	X	X		0	4	4			
49 C	Chinese Newcomers Service Center		Х			0	8	8			
	Christ Temple Community Church		X			0	0	0			
	Civicorps Schools Communication Services, LLC	+	X			0	0 23	0 23			
	Community Action Marin		Х		Х	30	128	158			
_	Community Action of Napa Valley		Х			0	1	1			
	Community Action Partnership of Madera County, Inc Community Action Partnership of Sonoma County	1	X			42 0	24 6	66 6			
	Community Action Partnership of Sonoma County Community Alliance for Career Training and Utility Solutions	+	X			0	0	0			
58 C	Community Foundation of Colusa County		Х			0	0	0			
	Community Gatepath		X			0	0	0			
	Community Legal Services in East Palo Alto Community Pantry of San Benito County	+	X			0	0	0			
62 C	Community Resource Project, Inc		X			20	116	136			
	Community Resources for Independent Living		Х			0	0	0			
	Council for the Spanish Speaking County of San Benito	1	X			2	2	0 4			
	CSU Chico Research Foundation-Passages	+	X			0	0	0			
67 C	Davis Street Community Center		Х			0	2	2			
	Delta Community Services		X			0	2	2			
	Disability Resource Agency for Independent Living Dixon Family Services	+	X			0	3	3			

	A	В	С	D	Е	F	G	Н		
1	CARE Table 7 - Capitati	on Cont	ractor	s - PG&E						
2	Through M			<u> </u>	'					
_	0 2 9	1		actor Type		Year to Date				
3		(Chec		more if applic	able)		nrollmen			
4	Contractor Name	Private	CBO	WMDVBE	LIHEAP	Rural	Urban	Total		
71	Eastern Europen Services		Х			0	0	0		
_	EBONY Counseling Center		Х			0	0	0		
_	Familia Center		X			0	1	1		
	Familia Unidas Filipino American Development Foundation		X	-		0	0	0		
_	Folsom-Cordova Community Partnership		X	-		0	0	0		
_	Food Bank of El Dorado County		X			1	0	1		
78	Fort Ord Environmental Justice Network		Х			0	0	0		
_	Fresno Center for New Americans		X			0	6	6		
_	Fresno Rescue Mission Friends of Emeryville Senior Center		X	-		0	0	0		
	Give Every Child a Chance		X	 		0	0	0		
	Global Center for Success		X			0	3	3		
	God Financial Plan Inc		Х			0	132	132		
	Golden Umbrella		Х			0	2	2		
	Greater Hill Zion Missionary Baptist Church	+	X			0	0	0		
	Habitat for Humanity, Stanislaus Help Line Information & Assistance/Area 4 Agency on Aging	+	X			0	2	2		
_	Heritage Institute for Family Advocacy	+	X			0	1	1		
	Hip Housing Human Investment Project, Inc		X			0	1	1		
91	Hotline of San Luis Obispo County		Х			0	0	0		
	Housing Authority of Alameda County		X			0	4	4		
	Housing Authority of City and County of Fresno Housing Authority of City and County of San Francisco		X			0	7	7		
	Housing Authority of County of Kern		X			0	8	8		
	Housing Authority of Kings County		X			0	0	0		
97	Housing Authority of Stanislaus County		Х			3	16	19		
	Housing Rights		Х			0	0	0		
	Independent Living Center of Kern County, Inc		X			0	4	4		
	Independent Living Resource Center SF Independent Living Resource of Contra Costa County	+	X			0	0	0		
	Independent Living Services of Northern California		X			0	1	1		
	Indian Health Center of Santa Clara Valley		Х			0	0	0		
_	Instituto Laboral de la Raza		X			0	0	0		
	International Humanities Center/The Companion Line		X			0	0	0		
_	Jewish Family and Children Services East Bay KidsFirst	+	X			0	16	0 16		
	Kings Community Action Organization, Inc		X			0	0	0		
	La Luz Bilingual Center		X	Х		0	9	9		
_	Lao Family Community of Fresno, Inc		Х			0	3	3		
_	Lao Family Community of Stockton		X			0	0	0		
	Lao Khmu Association, Inc. Lighthouse Learning Resource Center, Inc		X	-		0	20 0	20 0		
114	Mabuhay Alliance	+	X	 		0	1	1		
115	Marin Center for Independent Living	1	X			0	0	Ö		
116	Mendocino Latinos Para La Comunidad, Inc		Х			0	4	4		
	Merced County Community Action Agency		X		Х	0	29	29		
	Merced Lao Family Community, Inc	+	X			0	10	10		
	Mission Language and Vocational School Moncada Outreach	X	X	-	-	0	0	0		
	Monument Crisis Center	 ^	Х			0	2	2		
	Mutual Assistance Network of Del Paso Heights		Х			0	9	9		
	National Alliance on Mental Illness-Santa Clara County		Х			0	9	9		
	National Asian American Coalition		X			0	1	1		
_	Native American Health Center Network for Elders		X			0	1	1		
	New Connections	+	X			0	1	1		
	New Direction Christian Center	1	X			0	0	0		
129	North Penninsula Neighborhood Services Ctr		Х			0	0	0		
	Northeast Community Federal Credit Union		Х			0	1	1		
	Nuestra Alianza De Willits		X			0	0	0		
	Nugate Group Oakland Citizens Committee for Urban Renewal (O.C.C.U.R.)	+	X		X	0	4 0	4 0		
	Opportunity Junction	+	X		 ^	0	0	0		
	Pack N Ship		X			0	1	1		
	Partners For Peace	_	Х	t	l —	0	0	0		

	A	В	С	D	E	F	G	Н
1	CARE Table 7 - Capitat	ion Cont	ractor	s - PG&F				•
2	Through M			3 - 1 OUL				
	i ili dugir Mi	ay 31, 20						
3		(Char		actor Type more if applic	abla)		ear to Da Inrollmen	
4	Contractor Name	Private	CBO	WMDVBE	LIHEAP	Rural	Urban	Total
	People of Purpose	Tilvato	X	TTIME VEL	En 127 (1	0	0	0
	People Resources		 x			0	0	0
	Pilipino Senior Resource Center		X			0	0	ō
140	Plumas County Community Development Commission	Х				0	0	0
	Plumas Crisis Intervention & Resource Center		Х			0	1	1
	Progress Financial Corporation		X			0	0	0
	Project Access, Inc		X			0	1 5	1 -
	Promise Land Ministries Q Foundation DBA Aids Housing Alliance SF		X			0	5	5
	Rebuilding Together Sacramento		 ^			0	0	0
147	REDI (Renewable Energy Development institute)		l â	 		0	2	2
	Redwood Community Action Agency	Х	 ^		Х	38	8	46
	Redwood Empire Food Bank		X			0	48	48
	Resources for Independent Central Valley		Х			0	2	2
	Resources for Independent Living Inc Sacramento		Х			0	0	0
	Richland School District		X			0	0	0
	Rising Sun Energy Center		X			0	0	0
	Ritter Center		X			0	0	0
	Roseville Housing Authority Sacramento Housing and Redevelopment Agency	_	X	-		0	11	11
	Sacred Heart Community Service		l â			0	29	29
	Salvation Army Golden State Divisional Headquarters		X			0	68	68
	San Francisco Chamber of Commerce Foundation /SF Works		X			0	0	0
	San Francisco Community Power Cooperative		X			0	24	24
161	San Francisco Women's Center		Х			0	0	0
162	Second Harvest Food Bank of Santa Cruz and San Benito Counties		Х			0	1	1
	Self-Help for the Elderly		X			0	27	27
	Self-Help Federal Credit Union		X			0	2	2
	Seniors First, Inc Shasta County Child Abuse Prevention Council		X			0	0 4	0
	Silicon Valley Independent Living Center		X			0	0	0
	Slavic Community Center		l x			0	0	0
	Southeast Asian Community Center	+	 X			0	3	3
	St Helena Family Center		X			0	8	8
171	Suscol Intertribal Council		X			0	7	7
	The Global Center for Success		Х			0	1	1
	The Resource Connection of Amador and Calavares Counties, Inc		X			5	2	7
	Tri Valley Haven		X			0	1	1
	Tri-County Independent Living, Inc		X			0	0	0
	Una Nueva Esperanza United Way of Fresno County	+	X	-		0	0	0
	Upwardly Global	_	 ^	 		0	0	0
	Valley Oak Children's Services, Inc		X	 		6	5	11
	Vietnamese Elderly Mutual Assistant Association		X			0	2	2
	Vineyard Workers Services		X			0	0	0
	Volunteer Center of Sonoma County		Х			0	5	5
	West Bay Pilipino Multi-Service Center		Х			0	0	0
	West Valley Community Services		X			0	4	4
185	Y-FY Consulting	X	<u> </u>			0	0	0
	YMCA of the East Bay West Contra Costa Branch		X			0	2	2
	Yolo County Housing Authority Yolo Family Resource Center	+	X			0	7	3
	Yuba Sutter Legal Center	-	X			0	1	7
	Total Enrollments and Expenditures		_ ^	<u> </u>	<u> </u>	265	1,412	1,677
191	Total Emonitorito and Expenditales					200	1,412	1,011

	А	В	С	D	E	F	G	Н
1			CARE Table 8	3 - Participant	s as of Month-	End - PG&E		
2				Through Ma	ay 31, 2011			
3	2011	Gas and Electric	Gas Only	Electric Only	Total	Eligible Households	Penetration Rate	% Change ¹
4	January	904,725	251,279	364,313	1,520,317	1,699,660	89%	1.4%
5	February	913,707	253,908	366,933	1,534,548	1,699,660	90%	0.9%
6	March	922,502	254,477	368,666	1,545,645	1,699,660	91%	0.7%
7	April	929,374	256,211	370,723	1,556,308	1,699,660	92%	0.7%
8	May	926,174	256,008	370,605	1,552,787	1,699,660	91%	-0.2%
9	June							
10	July							
11	August							
12	September							
13	October							
14	November							
15	December							
16				_			_	
17	No monthly varian	ce of 5% or more in the n	umber of participants l	nas occurred in 2011.				

18 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.