BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Applications of Pacific Gas and Electric Company for Approval of the 2009-2011 Energy Savings Assistance Program and California Alternate Rates for Energy Programs and Budget (U39M)

Application 08-05-022 (Filed May 15, 2008)

Application of San Diego Gas & Electric Company (U 902 M) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009 – 2011.

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Application of Southern California Edison Company (U 338-E) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009, 2010 and 2011.

Application 08-05-026 (Filed May 15, 2008)

MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY (U 902 M) ON LOW-INCOME ASSISTANCE PROGRAMS FOR JUNE 2011

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July 21, 2011

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MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY (U 902 M) ON LOW-INCOME ASSISTANCE PROGRAMS FOR JUNE 2011

This is the sixth monthly report of program year (PY) 2011. The purpose of this report is to consolidate activity for the CARE Program and Energy Savings Assistance Program and provide the Energy Division with all the necessary information to assist in analyzing the low-income programs.

This report presents year-to-date Energy Savings Assistance Program and CARE results and expenditures through June 2011 for San Diego Gas & Electric Company (SDG&E).

Respectfully Submitted,

/s/ Kim F. Hassan

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July 21, 2011

San Diego Gas & Electric Company
Energy Savings Assistance Program
And
California Alternate Rates for Energy (CARE)
Program Monthly Report

LOW-INCOME ASSISTANCE PROGRAM MONTHLY REPORT TABLE OF CONTENTS

Title	Page Page
	Savings Assistance Program Executive
1.1.	Energy Savings Assistance Program Overview1
1.2	Whole Neighborhood Approach Evaluation1
1.3	Energy Savings Assistance Program Customer Outreach and Enrollment Update2
1.4	Leveraging Success Evaluation, Including CSD13
1.5	Workforce Education & Training13
2. CARE E	xecutive Summary14
2.1 (CARE Program Summary14
2.2	Outreach14
2.3	CARE Recertification Complaints15
3. Append	ix: Energy Savings Assistance Program Tables and CARE Tables16

ENERGY SAVINGS ASSISTANCE PROGRAM MONTHLY REPORT

- 1. 1. Energy SavingsAssistance Program Executive Summary
 - 1.1. 1.1. Energy Savings Assistance Program Overview
 - 1.1.1 1.1.1 Provide a summary of the Energy Savings
 Assistance Program elements as approved in Decision
 (D.) 08-11-031:

Energy Savings A	Assistance Program Sur	mmary for Month	า
	Authorized / Planning		
	Assumptions	Actual to Date	%
Budget	\$19,619,145	\$9,255,619	47%
Homes Treated	20,384	9,212	45%
kWh Saved	8,575,260	2,873,520	34%
kW Demand Reduced	1,965	276	14%
Therms Saved	452,749	152,318	34%
GHG Emissions Reduced	7,365	2,471	34%

SDG&E enrolled 1,675 customers in the Energy Savings Assistance Program during the month of June. This brings the year-to-date total for enrollments to 9,589. Of those enrolled, 9,212 have been expensed and counted as homes treated. This is 45% of the 2011 annual goal. As a result of the enrollments and homes treated this year, SDG&E has saved 2,873,520 kWh, reduced 276 kW of demand, saved 152,318 therms and reduced 2,471 tons of green house gas (GHG) emissions.

Through marketing and outreach efforts, SDG&E generated a total of 2,947 leads for the Energy Savings Assistance Program, and is currently working to convert these leads into enrollments and homes treated.

1.2 Whole Neighborhood Approach Evaluation (WNA)

1.2.1. Provide a summary of the geographic and customer segmentation strategy employed, (i.e. tools and analysis used to segment

neighborhoods," how neighborhoods are segmented and how this information is communicated to the contractor/CBO).

SDG&E continues to utilize demographic information from Claritas called PRIZM codes¹ to target neighborhoods with higher concentrations of income qualified customers in support of the WNA.

1.2. 1.3 Energy Savings Assistance Program Customer Outreach and Enrollment Update

- 1.3. 1.3.1. Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.
 - 1.3.1. Direct marketing In June, direct marketing efforts included direct mail, email, automated voice messaging (AVM), and door-to-door canvassing. Below are more details on these efforts:

Direct Mail

SDG&E mailed Energy Savings Assistance Program information to 8,808 households in June. A total of 128 leads were generated from the June mailings and 46 households were enrolled based on previous and current direct mail efforts.

A new direct mail piece was dropped on June 28th to 2,000 customers in an effort to test a new look. Previously, the direct mail consisted of a plain black

¹ Prizm codes are an area set of customer segmentation data widely used for marketing purposes in the United States. The data consist of demographic clusters that categorize every U.S. household into a segment. These segments were developed in part from the analysis of U.S. census data and categorize U.S. consumers into 14 distinct groups and 66 segments. The segments help marketers tailor content to consumers' needs and look at a variety of factors, including income, likes, dislikes, lifestyles and purchase behaviors.

and white letter. The piece that was tested was a full-color designed piece that featured a peel-off sticky note on the front, displaying the program phone number and a link to the program's homepage on the SDG&E website. The homepage goes into greater detail about the program and gives options for applying. Customer responsiveness to the new design will be reported next month.

Email

SDG&E emailed Energy Savings Assistance Program information to 15,000 households on June 28th. Results of this effort will be reported next month.

AVM

SDG&E contacted 16,985 households about the Energy Savings
Assistance Program through AVMs during June. These calls generated
477 leads and 60 of these leads were converted into enrollments.

- Door-to-Door Canvassing
- 1.3.2. SDG&E's door-to-door canvassing contractor, Richard Heath & Associates (RHA) visited 10,778 homes in June. RHA generated 1,064 leads and converted 1,014 of these leads into enrollments. Door-to-door canvassing continues to be the most productive direct marketing technique for Energy Savings Assistance Program, turning out the most leads per contact and the best quality leads as demonstrated by the high conversion of leads to enrollments.
- 1.3.2 Customer Assistance Marketing, Education and Outreach for the
- 1.4. CARE and Energy Savings Assistance Programs.
 - Advertising

CARE and Energy Savings Assistance Program television spots began on May 30th and continued to run through June 6th. Traffic sponsorships aired on Spanish radio stations through June 27th. The next batch of broadcast media will begin in mid-July.

On-line media continued to run in June with paid search ads appearing on all the major search engines (Google, Yahoo, Bing), text ads on Facebook and display ads on various news sites and other targeted web sites, such as signonsandiego.com, careerbuilder.com and NBCsandiego.com. For the month of May, more than 6.3 million impressions and 5,300 "clicks" were delivered. June's results will be reported next month. On-line advertising is scheduled to run through December 2011.

1.4.1. Public Relations

News Release on new CARE and Energy Savings Assistance Program income guidelines

On June 1st, SDG&E issued a news release announcing the new income guidelines for the CARE and Energy Savings Assistance Programs. A brief story ran in the North County Times on June 1st about the income guideline increases. HMC Advertising (a Hispanic public relations firm) also translated and sent releases to Hispanic and Asian media with successful pick-up in Frontera, Telemundo and San Diego Duowei Times. All stories ran June 2nd through June 6th.

Cool Zones news conference

On June 22nd, SDG&E joined San Diego Supervisor Dianne Jacobs for the 11th annual Cool Zones Kick-off news conference. Media in attendance included: KSWB-TV and KUSI-TV. All stories ran June 22nd.

Mayor Sanders "Energy Independence Summer Initiative" news conference

On June 28th, SDG&E joined City of San Diego Mayor Sanders, Energy Commissioner Weisenmiller and the California Center for Sustainable Energy to kick off the summer preparation season. The Mayor opened the conference with how the region should be preparing for the summer heat and how the region should be working toward energy independence. SDG&E informed customers about how to save energy and money on their bill through assistance programs. Media in attendance included: KGTV, KUSI-TV, KFMB-TV, XETV, KPBS-FM, KBNT-TV (Univision) and Frontera. A news release was also issued June 28th.

1.4.2. Community Outreach

1.4.3. In June, community outreach for CARE and the Energy Savings Assistance Program consisted of participation in community events and leveraging efforts with capitation contractors, 2-1-1 San Diego and SDG&E branch offices. In addition, SDG&E conducted disabilities, multi-lingual and multi-cultural outreach.

Disabilities Outreach

SDG&E presented CARE and Energy Savings Assistance Program information to the local chapter of the Homecare Providers Union AFSCME Local 3930 – AFL/CIO in order to create a partnership to enroll customers in CARE and Energy Savings Assistance Program. Customers who would be enrolled through this partnership would be a diverse group of people already receiving In-Home Support Services provided through Medi-Cal. SDG&E will also be working with San Diego County Aging and Independence Services (AIS) to enroll food stamp recipients in the CARE program.

Multi-Lingual, Multi-Cultural Outreach

The outreach is being conducted by two outside contractors who have expertise in in-language and cultural services: The Harris Group and Catholic Charities. Following is the contractors' activity for the month of June:

Faith Based Community Outreach

- June 11th The Harris Group spoke about assistance at the Greater Fellowship Congregational Church. Approximately 100 people attended the event.
- June 12th The Harris Group spoke at the Greater Woodlawn Park Church of God in Christ. Forty people attended and 100% were African Americans.
- June 19th The Harris Group presented the assistance programs at the
 United Missionary Baptist Church, speaking to over 100 parishioners. The
 Harris Group also presented at the Highland Baptist Church, speaking to 70
 members.
- June 21st The Harris Group attended the Pastor's on Point meeting along with 13 pastors. Pastor's on Point is a group of pastors from various denominations who meet monthly to discuss parishioner and community issues. They collaborate to bring various social services to their congregations and the community at large.

Senior Outreach

• June 17th – The Harris Group presented information about the various assistance programs available from SDG&E at an informational table at the George Stevens Senior Center "Juneteenth" Event. "Juneteenth" is a celebration of Black Independence Day. This day is marked by the date of June 19, 1865 when troops delivered the message to the last of the southern slaves that slavery had been abolished. This day is not yet a national holiday, but is widely recognized and celebrated throughout the United States as Black Independence Day in the African-American communities. The George Stevens Senior Center offers services to senior citizens through various programs such as health and nutrition, exercise classes, care giver assistance, and various other resources germane to the senior population. More than 150 seniors attended the event.

Immigrant Outreach

June 18th –The Harris Group attended the Nile Sisters World Refugee Day
Open House and presented SDG&E assistance program information to
approximately 25 refugees (Ethiopian, Eritrean, Sudanese, and Somalian).
The Nile Sisters help refugee women overcome various barriers.

Outreach to Schools

June 10th - The Harris Group met with the school principal and the family services coordinator at Porter Elementary to discuss the SDG&E assistance programs. School representatives were interested in having SDG&E present at several family gatherings. Dates for these gatherings are currently being identified. These presentations will reach over 100 families. Approximately 95% of these students qualify for the state's free lunch program.

Miscellaneous Outreach

- June 3rd and June 4th The Harris Group presented SDG&E assistance programs at an informational table at the "100 Strong" community fair. More than 30 people attended the event. "100 Strong" is a group of African American businessmen and women whose mission is to be a voice in the community addressing various communities, residential, and business issues on behalf of the underserved populations.
- June 9th –The Harris Group canvassed the Beyer Apartments and Creekside Villa Apartments, which are in underserved communities. More than 45 residents were visited.
- June 10th and June 17th The Harris Group provided SDG&E assistance information at the Southeastern San Diego Community Farmers Market located at the corner of Euclid and Market streets. The Farmers' Market provides healthy produce at affordable prices.
- June 18th The Harris Group presented assistance program information at the Community Health Forum STD's/Commercial Sexual Exploitation of Children "Be Safe, Not Sorry" event.

- June 18th The Harris Group provided assistance program information at The Coopers "Juneteenth" Street Fair. As mentioned previously, this event is a celebration of Black Independence Day. More than 200 people received information on SDG&E assistance programs. Of those attending, approximately 90% were African American and 2% African Immigrants.
- June 18th The Harris Group provided program information at the Market Creek Plaza's Juneteenth Celebration. Market Creek Plaza is located in the heart of a blossoming business center in a low-income community.
 Approximately 50 people attended the event.

Community Events

SDG&E and its partners participate in and sponsor a variety of local events in order to help educate low-income customers about assistance programs that are available to them. SDG&E and its partners also work to assist clients with their enrollment. In June, SDG&E participated in 17 community events. These events generated 94 CARE and 70 Energy Savings Assistance Program applications.

June 1st through June 7th - Neighborhood House Association Head Start Enrollment Fair

Head Start is a federally-funded child development program designed to help break the cycle of poverty by providing preschool children of low-income families with a comprehensive program to meet their emotional, social, health, nutritional and psychological needs. Head Start's approach is that the parent is the child's primary educator and that the entire family, as well as the community, must be involved in guiding and nurturing the child. SDG&E attended all of the Head Start enrollment fairs, which occurred between June 1st and June 7th, to offer the CARE, Medical Baseline Allowance and Energy Savings Assistance Programs to attendees.

June 3rd and June 10th - South Bay Pentecostal Church and Amistad Rancho Hill Church Food Distribution

South Bay Pentecostal Church and Amistad Rancho Hill Church are members of San Diego Food Bank's "Food to Non-Profits Program" which provides fresh produce and canned non-perishables to attendees. SDG&E's partner, Casa Familiar, promoted assistance programs at these monthly events, which approximately 200 people attended. Casa Familiar is a non-profit community-based organization (CBO) whose mission is to allow the dignity, power and worth within individuals and families to flourish by enhancing the quality of life through education, advocacy, service programming, housing and community economic development.

June 4th - Carlsbad Beach Fest

SDG&E attended the 4th annual Carlsbad Beach Fest, a free event celebrating recreation through good beach stewardship. The mission behind this event is to highlight the coast as an irreplaceable resource and to show appreciation for its beauty and value. SDG&E educated attendees about Assistance Programs, Smart Meters and various other programs. About 2,500 people attended the event.

June 4th – Coronado Senior Fair

Hosted by the Rotary Club of Coronado, this event invites seniors and their caregivers to a morning filled with information on services that may assist them with independent living and a greater quality of life. SDG&E shared information on CARE, the Energy Savings Assistance Program and other assistance services. Approximately 500 people attended this event. Rotary is a worldwide organization of business and professional leaders that provides humanitarian service and encourages high ethical standards in all vocations. Rotary's main objective is service to the community, in the workplace, and throughout the world.

- June 10th Catamaran Resort Hotel & Spa Employee Resource Fair SDG&E participated in the Catamaran's Employee Appreciation and Resource Fair, providing information on CARE, the Energy Savings Assistance Program and other programs and services to the 50 employees who attended the event.
- June 11th Light Bulb Exchange Staples Parking Lot Pacific Beach SDG&E promoted assistance programs at this event. Approximately 500 people attended.
- June 13th San Diego Marriott Marquis & Marina Employee Information
 Fair

SDG&E promoted assistance programs to Marina employees at this event.

June 14th – Sharp Hospice Care Resource & Education Expo

The goal of this event was to provide Sharp Hospice Care staff with the opportunity to interface with community agencies and increase awareness and knowledge of available resources for patients and families whom they serve. SDG&E assistance information was distributed to the 250 attendees.

Sharp Hospice Care provides comprehensive end-of-life care and compassionate support for people with a life-limiting illness that have decided to forego further curative treatment in favor of comfort measures.

June 15th - The La Mesa Transportation & Mobility Expo

The La Mesa Transportation and Mobility Expo is a free event targeted to older adults, adult children of aging parents and persons with disabilities. Information on related topics was presented, such as transportation resources, senior resource centers and caregiver resources. Guest speakers

included AARP, DMV, Metropolitan Transit, Yellow Cab, and more. Approximately 50 people attended the event.

June 18th – Light Bulb Exchange

SDG&E and partner agency, Neighborhood Healthcare, promoted assistance programs at this event. Neighborhood Healthcare provides quality health care and promotes wellness in our communities, focusing on those most in need. Approximately 500 people attended.

June 21st and June 28th - Community Cares Program - Put Pride Aside Campaign

The Community Cares Program and The Put Pride Aside Campaign is a partnership between the San Diego Food Bank and over 30 health and human service organizations. The program operates as a "one-stop-shop" at distribution sites selected by the Food Bank. At these events, non-profit partner organizations host information tables advising people on their eligibility for programs including: low-cost healthcare, food assistance, assistance for the elderly, disabled and mentally ill, and foreclosure counseling. SDG&E representatives were there to promote the customer assistance programs and assist with enrollments at these events. Attendance at these events ranges from 150-300 people. For the month of June, SDG&E's participation included events at the Children's Choice and New Seasons Church.

• June 22nd – Summer Fun Café Kick-Off at Skyline Hills Community Park Children in economically challenged areas might not have the opportunity to eat lunch, especially healthy options, while not in school. Through partnerships with the San Diego Unified School District and various agencies, the Summer Fun Café was created for kids to eat healthy food, engage in active play and have fun. All children 18 and under can attend daily for a free lunch and snack at specified locations. This kick-off event featured lots of activities, great food, and for the parents, valuable support services and information to take home. SDG&E and approximately 30 other organizations, such as San Diego Food Bank, San Ysidro Health Center Mobile Clinic, SAY San Diego, Feeding America, and Health & Human Services Association, provided information on assistance programs and support. More than 2,500 people attended this event.

June 22nd – Cool Zones Kick-Off Event

The Cool Zones program launched on June 22nd and is scheduled to run through September 30th. This program was initiated by County Supervisor Diann Jacob and AIS. The Cool Zone program was designed to help vulnerable individuals (seniors & disabled) escape heat-related health problems while promoting energy efficiency throughout San Diego. There are over 100 air conditioned sites located throughout San Diego, such as libraries, recreation centers and senior centers. SDG&E purchased 1,600 fans for individuals who are unable to travel to a Cool Zone site and provides bus passes for those who needed transportation to a Cool Zone site. This event received extensive media coverage. Attendees at the kick off received SDG&E's assistance program information and an opportunity to enroll.

June 26th – City Heights Assembly of God

The City Heights Assembly of God Church is open to all faiths and beliefs and focuses on assistance to substance abusers and ex-offenders. The majority of the congregations are economically challenged and eligible for SDG&E's assistance programs. SDG&E attended their after-service potluck to offer assistance program information. Approximately 50 people attended the event.

Capitation Contractors

SDG&E leverages the resources of CBOs and agencies called Capitation Contractors to enroll customers in the CARE and Energy Savings Assistance Program. These organizations leverage existing relationships with low-income clients to extend CARE and Energy Savings Assistance Program benefits as part of their total assistance offering. As an incentive, SDG&E provides Capitation Contractors with a fee for each enrollment generated. In an effort to maintain relationships with these organizations and ensure they continue to promote the programs, SDG&E visits agency sites each week. In June, SDG&E made 154 visits to over 53 different agencies, which resulted in 165 CARE applications and 132 Energy Savings Assistance Program applications.

1.4.4. 2-1-1 San Diego

2-1-1 San Diego is a community disaster, health and human services resource center providing information and referrals to households that need assistance. SDG&E leverages the resources of 2-1-1 San Diego to promote CARE, Energy Savings Assistance Program and Medical Baseline Program. In June, 2-1-1 provided SDG&E with 227 CARE enrollments and 171 Energy Savings Assistance Program applications.

SDG&E Payment Offices

Branch offices are visited weekly by SDG&E's outreach team to encourage customer service representatives to promote CARE and Energy Savings Assistance Program to customers using the branch services. In June, 395 CARE and 92 Energy Savings Assistance Program applications were collected by branch offices representatives.

1.5. 1.4 Leveraging Success Evaluation, Including CSD

1.4.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the results in terms of new enrollments?

There was no activity with CSD in the month of June.

1.5.1. 1.5. Workforce Education & Training

1.5.2. 1.5.1 Please summarize efforts to improve and expand Energy Savings Assistance Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

There was no activity with WE&T in the month of June.

2. **2. CARE Executive Summary**

2.1. CARE Program Summary

2.1.1. Please provide CARE program summary costs.

CARE Budget Categories	Authorized Budget	Actual Expenses to Date	% of Budget Spent
Outreach	\$1,734,261	\$839,102	48%
Proc., Certification and Verification	\$230,015	\$131,318	57%
Information Tech./Programming	\$452,687	\$96,428	21%
Pilots	N/A	N/A	N/A
Measurement and Evaluation	\$4,326	\$0	0%
Regulatory Compliance	\$196,401	\$80,059	41%
General Administration	\$423,927	\$120,222	28%
CPUC Energy Division Staff	\$102,900	\$22,582	22%
Cooling Centers	N/A	N/A	N/A
Total Expenses	\$3,144,517	\$1,289,712	41%
Subsidies and Benefits	\$49,919,937	\$32,152,778	64%
Total Program Costs and Discounts	\$53,064,454	\$33,442,490	63%

2.1.1. 2.1.2 Please provide the CARE program penetration rate to date

	CARE Penetration	
Participants Enrolled	Eligible Participants	Penetration rate
301,544	359,622	84%

2.2. 2.2. Outreach

2.2.1. 2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf. (For additional CARE Marketing, Education and Outreach efforts, see section 1.3.2)

2.2.2. Direct marketing - In June, direct marketing efforts included AVM, e-mail and door-to-door canvassing.

AVM

SDG&E contacted 30,000 households regarding the CARE program through AVM during June. A total of 913 customers were enrolled as a result of this campaign.

Email

SDG&E contacted 15,000 households regarding the CARE program through an e-mail campaign in the month of June. The e-mail advertised the CARE program benefits, how to qualify, and how to enroll. The link to the program's website was given along with the program's Interactive Voice Response number. On-line enrollments totaled 1,473 for the month of June.

Door-to-Door Canvassing

SDG&E's door-to-door canvassing contractor, Energy Save, visited over 6,000 homes in June. Through these personal visits, the contractor generated 962 CARE enrollments.

2.2.3.

2.2.2 Describe the efforts taken to reach and coordinate the CARE program with other related low-income programs to reach eligible customers.

SDG&E works with a number of local agencies that offer low-income programs. For complete details on SDG&E's efforts to jointly promote CARE and Energy Savings Assistance Program through partnerships with other agencies and through community events serving low-income customers, see Section 1.3.2.

2.3. 2.3 CARE Recertification Complaints

There were no complaints in June.

3. **3. Appendix: Energy Savings Assistance ProgramTables and CARE Tables**

Energy Savings Assistance Program - Table 1- Program Expenses

Energy Savings Assistance Program - Table 2- Program Expenses & Energy

Savings by Measures Installed

Energy Savings Assistance Program - Table 3- Average Bill Savings per Treated Home

Energy Savings Assistance Program - Table 4- Homes Treated

Energy Savings Assistance Program - Table 5- Customer Summary

Energy Savings Assistance Program - Table 6- Expenditures for Pilots and Studies

Energy Savings Assistance Program - Table 7- Whole Neighborhood Approach

CARE- Table 1- CARE Overall Program Expenses

CARE- Table 2- CARE Enrollment, Recertification, Attrition, and Penetration

CARE- Table 3- CARE Verification

CARE- Table 4- Self Certification and Re-Certification

CARE- Table 5- Enrollment by County

CARE- Table 6- Recertification Results

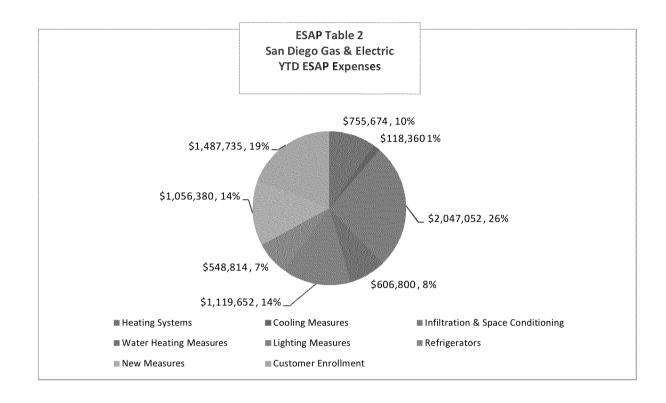
CARE- Table 7- Capitation Contractors

CARE- Table 8- Participants as of Month End

	A	В	3	С	Γ	D		E		F		G	T T	Н	Γ	1		J	К	L	T	M
1				Ene	ergy	/ Savings A	ssis	stance Prog	gran	n Table 1 -	En	ergy Saving	js A	Assistance	Prog	gram Expe	ns	es				
2									S	an Diego G	as	& Electric										
3							***************************************			Jun	e 2	011			Calconiano						***************************************	
4			- Commence	ıthorized Budg	et			and the second s	ent l	Month Expe	nse				r-To	-Date Expe	1se	Market Committee Com		iget Spent Ye	nayeanarana	***************************************
	Energy Savings	Elec	tric	Gas	<u> </u>	Total	CONTRACTOR IN CO.	Electric	memasion	Gas	MANAGES SA	Total		Electric		Gas		Total	Electric	Gas		Γotal
6	Energy Efficiency			laise terime																		
7	- Gas Appliances	\$		\$ 1,989,532	\$	1,989,532	\$	-	\$	315,786	\$	315,786	\$	_	\$	1,725,982	\$	1,725,982	0%	879	6	87%
8	- Electric Appliances	\$ 7,6	68,938	\$ -	\$	7,668,938	\$	395,566	\$	×	\$	395,566	\$	1,812,044	\$	-	\$	1,812,044	24%	0,	6	24%
9	- Weatherization ¹	\$	-	\$ 3,476,824	\$	3,476,824	\$	-	\$	464,990	\$	464,990	\$	-	\$	2,715,292	\$	2,715,292	0%	789	6	78%
	- Outreach and					4 000 400		450 700	•	4 = 0 = 00		040 470		252 222		252 222			200/		,	0.004
10	Assessment - In Home Energy	\$ 90	68,240	\$ 968,240	\$	1,936,480	\$	159,739	\$	159,739	\$	319,478	\$	659,829	\$	659,829	\$	1,319,658	68%	689	Ó	68%
11	Education	\$ 5	87,161	\$ 587,161	\$	1,174,322	\$	22.883	\$	22,883	\$	45,766	\$	93,789	\$	93,789	\$	187,578	16%	169	6	16%
12	- Education Workshops	\$	-	\$ -	\$	-	\$	-	\$	_	\$		\$		\$		\$	~	0%	04	6	0%
13	- Pilot	\$ 1:	20,910	\$ 120,910	\$	241,820	\$	53,168	\$	53,168	\$	106,336	\$	120,397	\$	120,397	\$	240,794	100%	1009	6	100%
14	- Cool Centers	\$		\$ -	\$		\$	-	\$	-	\$		\$	-	\$	***************************************	\$		0%	00	6	0%
	ENERGY EFFICIENCY	•••••		······							-		m		Ì		Ì		•••••••••••••••			
15	TOTAL	\$ 9,3	45,249	\$ 7,142,667	\$	16,487,916	\$	631,356	\$	1,016,566	\$	1,647,922	\$	2,686,059	\$	5,315,289	\$	8,001,348	29%	74	6	49%
16																						
17	Training Center	\$		\$ -	\$	•	\$	~	\$	-	\$		\$	-	\$	**	\$		0%	0,	6	0%
18	Inspections	\$	31,347	\$ 31,347	\$	62,694	\$	3,138	\$	3,138	\$	6,276	\$	16,246		\$16,246	\$	32,492	52%	52°	6	52%
19	Marketing	\$ 40	07,171	\$ 407,171	\$	814,341	\$	41,511	\$	41,511	\$	83,022	\$	193,768		\$193,768	\$	387,536	48%	489	6	48%
20	M&E Studies	\$ (:	22,932)	\$ (22,932)	\$	(45,864)	\$	-	\$		\$		\$	9,211		\$9,211	\$	18,422	-40%	-40°	6	-40%
21	Regulatory Compliance	\$ 14	43,003	\$ 143,003	\$	286,006	\$	4,987	\$	4,987	\$	9,974	\$	62,636		\$62,636	\$	125,272	44%	44	6	44%
22	General Administration	\$ 98	84,552	\$ 984,552	\$	1,969,104	\$	59,900	\$	59,899	\$	119,799	\$	340,436		\$340,435	\$	680,871	35%	359	6	35%
23	CPUC Energy Division	\$:	22,474	\$ 22,474	\$	44,947	\$	465	\$	465	\$	930	\$	4,839		\$4,839	\$	9,678	22%	229	6	22%
24																						
	TOTAL PROGRAM																					
H-	COSTS	\$ 10,9	10,863	\$ 8,708,281	\$	19,619,144	6360600768	00000000000000000000000000000000000000	AND REAL PROPERTY.	30K 1860 SECONO (NO. 1860 SEC.)	323 H. (2)	1,867,923	1232323	3,313,195	63043354	5,942,424	\$	9,255,619	30%	689	6	47%
26									************		**********	s Assistanc	1		7							
27	Indirect Costs						\$	34,881	\$	37,125	\$	72,006	\$	219,844	\$	235,313	\$	455,157				
28		nice nice sola			0.000	erestinate de la constant	10005340						SHIP								ia loten essan	
29	NGAT Costs								\$	26,878					\$	141,245	\$	141,245				
30	Any required corrections/ad	-				•			ior n	nonths and r	efle	ect YTD adjus	tre	nts.								
31	Carry back \$708,461 from	2011 W	eatheriza	ition category to	CO/	ver 2010 gas	expe	enditures.														

	А	В	С	D	E	F	Ī	G	Н
		Energy Savi	inas Assi	stance Proc	ram Tabl	e 2			
	Energy Savings Assist		-	,	•		asu	res Install	ed
		-		Gas & Elect		.g,			
١,		0.		ne 2011					
2			, Ju		Data Came	loted 9 Ev		and Install	ations
1					Date Comp		tpen	sea instaii	ations
	• •		Quantity	kWh	kW1	Therms	l _		
3	Measures	Units	Installed	(Annual)	(Annual)	(Annual)	E	xpenses	% of Expenditure
_	Heating Systems	201 (4) 22(0)							
5	Furnaces	Each	1,792	-	-	636	\$	755,674	10%
	Cooling Measures								10/
	A/C Replacement - Room	Each	66	5,435	4	-	\$	67,150	1%
_	A/C Replacement - Central	Each	12 39	2,867	2	-	\$	46,335 4,875	1% 0%
	A/C Tune-up - Central A/C Services - Central	Each Each	0	8,440		-	\$	4,015	0%
	Heat Pump	Each	0		-	-	\$	*	0%
_	Evaporative Coolers	Each	0	-		-	\$		0%
	Evaporative Cooler Maintenance	Each	0	-		-	\$	***	0%
-	Infiltration & Space Conditioning								
	Envelope and Air Sealing Measures	Home	6.760	62,893	-	19,940	\$	1.613,737	21%
_	Duct Sealing	Home	591	79,254	-	7,673	\$	82,507	1%
	Attic Insulation	Home	352	38,472	17	12,798	\$	350,808	5%
18	Water Heating Measures								
19	Water Heater Conservation Measures	Home	7,049	102,126	22	78,374	\$	547,578	7%
	Water Heater Replacement - Gas	Each	65	-	-	•	\$	59,222	1%
_	Water Heater Replacement - Electric	Each	0			-	\$	**	0%
_	Tankless Water Heater - Gas	Each	0	-	**	-	\$		0%
_	Tankless Water Heater - Electric	Each	0	-	-		\$	_	0%
_	Lighting Measures		40.00	70-				000	
_	CFLs	Each	46,122	737,952	92	-	\$	309,714	4%
	Interior Hard wired CFL fixtures	Each	5,396	345,344	11		\$	392,387	5%
-	Exterior Hard wired CFL fixtures Torchiere	Each Each	1,742	18,304	7		\$	93,222	1% 4%
28		Eacn	3,468	662,388		(F) (F) (F) (F) (F)	Ф	324,329	470
-	Refrigerators Refrigerators -Primary	Each	865	657,105	111	-	\$	548,814	7%
	Refrigerators - Secondary	Each	0	037,103	111		\$	340,014	0%
	Pool Pumps	Lacii					, J	Tinguagi	0,0
	Pool Pumps	Each	0	- -	-	-	\$	-	0%
	New Measures	Lacii					12.00		
	Forced Air Unit Standing Pilot Change Out	Each	205	-	~	9,020	\$	59,535	1%
	Furnace Clean and Tune	Each	3,603	-	-	-	\$	249,240	3%
37	High Efficiency Clothes Washer	Each	790	-	-	-	\$	495,717	0%
38	Microwave	Each	286	28,142	-	744	\$	25,740	0%
39	Thermostatic Shower Valve	Each	2,742	37,506	8	23,134	\$	158,664	2%
_	LED Night Lights	Each	21,437	87,292	-	-	\$	67,483	1%
41	Occupancy Sensor		0	_	-	-	\$		0%
42	Pilots	100000000000000000000000000000000000000							
-	A/C Tune-up Central	Home	0	-	-		\$	-	0%
_	Interior Hard wired CFL fixtures	Each	0	-	-	-	\$		0%
	Ceiling Fans	Each	0	-		-	\$		0%
	In-Home Display Programmable Controllable Thermostat	Each	0	-		*	\$		0% 0%
	Forced Air Unit	Each Each	0	-	-	-	\$	*	0% 0%
_	Microwave	L GUII	0	-		-	\$	-	0%
	High Efficiency Clothes Washer		0			-	\$		0%
	Customer Enrollment	100000000000000000000000000000000000000				100			
52	Outreach & Assessment	Home	9,203	-	-	-	\$	1,300,157	17%
-	In-Home Education	Home	9,032	-		*	\$	187,578	2%
54	Education Workshops	Participant	0			*	\$	-	0%
55									
56	Total Savings/Expenditures			2,873,520	276	152,318	\$	7,740,466	100%
57									
58	Homes Weatherized	Home	7,252						
59									
60	Homes Treated								
61	- Single Family Homes Treated	Home	4,351						
62	- Multi-family Homes Treated	Home	4,340						
63	- Mobile Homes Treated	Home	521						
64	- Total Number of Homes Treated	Home	9,212						1
	# Eligible Homes to be Treated for PY ²	Home	20,384						
66	% OF Homes Treated	%	45%						
67	7-118								
68	- Total Master-Metered Homes Treated	Home	53						
69	¹ Energy savings is based on the 2005 Load Impac	t ⊏valuation.							
70	² Based on Attachment H of D0811031 ³ Line Item 46: In-Home Display Pilot, conducted 1	50 talanhana in	tanvious to	on-reeneneke	customara				
72	Jilone Item 46: In-Home Display Pilot, conducted 1 Any required corrections/adjustments are reported					and reflect V	TD ~	diustmante	
1/2	- 1.7 . Squirou sorrouions/aujusiments are repolled	orom and sup	-,000 100UI	ropondu III j	or monuis		1 2 a	ajaoamom a .	

PIE CHART 1- Expenses by Measures Category For June 2011



	A	В
1	Energy Savings Assitance Program Table 3 - Av San Diego Gas & E June 2011	
2	Year-to-date Installations	s - Expensed
3		
4	Annual kWh Savings	2,873,520
5	Annual Therm Savings	152,318
6	Lifecycle kWh Savings	21,098,131
7	Lifecycle Therm Savings	1,294,630
8	Current kWh Rate	\$ 0.13
9	Current Therm Rate	\$ 1.09
10	Number of Treated Homes	9,212
11	Average 1st Year Bill Savings / Treated Home	58.04
12	Average Lifecycle Bill Savings / Treated Home	449.97
13	Any required corrections/adjustments are reported herein and and may reflect YTD adjustments.	d supersede results reported in prior months

	А	В	С	D	printer perm laser	-	G
4	Energy Savings	Assistance P	-	4 - Energy Sav ego Gas & Elec June 2011	40	ce Program H	omes Treated
2	County	E	ligible Custome	'S	Homes	Treated Year-T	ō-Date
3		Rural	Urban	Total	Rural	Urban	Total
4	Orange County	0	15,653	15,653	0	206	206
5	San Diego	18,138	319,170	337,308	241	8,765	9,006
6							
7	Total	18,138	334,823	352,961	241	8,971	9,212
8	Any required correction	ons/adjustments a	re reported herein	and supersede re	sults reported in p	rior months and m	ay reflect YTD

	A	В	С	l D		T F	G	ТН	<u> </u>	.1	l ĸ l		М	I N	0	P	Q
1				rings Assist		Program	Table	5 - Er Dieg	o Ga	y Saving is & Elec 2011	gs Assi	stance Pro	N. S. S. M. M. S. S. M.				- CX
2		Gas & Electric Gas Only Electric Only Total															
3		# of YTD				# of				# of				# of YTD			
		Homes				YTD				YTD			A00000	Homes			
4	Month	Treated	Therm	kWh	kW	Homes	Therm	kWh	kW	Homes	Therm	kWh	kW	Treated	Therm	kWh	kW
5	Jan-11	456	11,129	204,221	24	0	0	0	0	16	0	12,528	2	472	11,129	216,749	26
6																	
7	Mar-11	3,102	70,457	1,040,394	95	0	0	0	0	120	0	138,899	17	3,222	70,457	1,179,292	112
8	Apr-11	4,543	95,520	1,501,991	145	0	0	0	0	229	0	208,501	25	4,772	95,520	1,710,492	170
9	May-11	6,684	127,019	2,035,887	191	0	0	0	0	334	0	274,879	33	7,018	127,019	2,310,765	224
10	Jun-11	8,543	152,318	2,511,055	234	0	0	0	0	669	0	362,466	41	9,212	152,318	2,873,520	276
11	Jul-11																
12	Aug-11														0.00.00.00.00.00.00.00.00.00.00.00.00.0		
13	Sep-11																
14	Oct-11																
15	Nov-11																
16	Dec-11																
<u>'''</u>	for all fuel	types shoul	d equal YTD	December res energy impa are reported he	cts that	are repor	ted eve	ry moi	nth T	able 2L.					al figures. T	otal Energy Ir	npacts

	А	В	С	D	E	F	G	Н	ì	J	K	L	М
1		Er	nergy Savin	ıgs Assista	_	am Table 6	-	ures for Pil	lots and Stu	udies			
2					San D	iego Gas &							
3						June 20					agraciona sa anticolor de la companya de la company		
4		Author Electric	rized 3-Year Gas	Budget Total	Curre Electric	nt Month Ex Gas	penses Total	Expense	es Since Jan Gas	uary 1, 2009 Late Total	% of 3	-Year Budg Gas	et Spent Total
5		Electric	Gas	TOTAL	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	rotai
6	Pilots:												
7	In Home Display	\$ 73,918	\$ 73,918	\$ 147,836	\$ 36,807	\$ 36,807	\$ 73,614	\$117,072	\$ 117,072	\$ 234,144	158%	158%	158%
8	Programmable Thermostat	\$ 117,221	\$ 117,221	\$ 234,442	\$ 16,361	\$ 16,361	\$ 32,722	\$ 51,662	\$ 51,662	\$ 103,324	44%	44%	44%
		STATE OF THE STATE											
9	WE&T Pilot	\$ 11,342	\$ 11,342	\$ 22,684	\$ -	\$ -	\$ -	\$ 9,345	\$ 9,345	\$ 18,690	82%	82%	82%
10			***************************************		***************************************								
11													
13													
14	Total Pilots	\$ 202,481	\$ 202,481	\$ 404,962	\$ 53,168	\$ 53,168	\$ 106,336	\$178,079	\$ 178,079	\$ 356,158	88%	88%	88%
15													
16	Studies:												
17	Non-Energy Benefits	\$ 15,000	\$ 15,000	\$ 30,000	\$ -	\$ -	\$ -	\$ 5,380	\$ 5,380	\$ 10,760	36%	36%	36%
18	Process Evaluation	\$ 18,750	\$ 18,750	\$ 37,500	\$	\$	\$	\$ 9,211	\$ 9,211	\$ 18,423	49%	49%	49%
19	Impact Evaluation ¹	\$ 45,000	\$ 45,000	\$ 90,000	\$ -	\$ -	\$ -	\$ 13,716	\$ 13,716	\$ 27,432	30%	30%	30%
20	Refigerator Degradation	\$ 66,667	\$ -	\$ 66,667	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
21		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
22		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
23													
24	Total Studies	\$ 145,417	\$ 78,750	\$ 224,167	\$ -	\$ -	\$ -	\$ 28,307	\$ 28,307	\$ 56,614	19%	36%	25%
25													
26	¹ Budget funds are carried over from t												
27	Any required corrections/adjustments are	reported hereir	and superse	de results repo	orted in prior	months and ma	ay reflect YTD	adjustments.					

	А	В	С	D	E
1	Į.	Energy Savings A	ssistance Progra	m Table 7	
2		Whole Neigl	nborhood Approa	ach	
3			o Gas & Electric		
4		-	lune 2011		
5	A	В	С	D	Pro-
	Neighborhood (County,				Target to
000	Zipcode, Zip+7 etc.)	Total Residential	Total Estimated	Total Treated	Treated This
6	Targeted ¹	Customers ²	Eligible ³	2002-2010	Year⁴
7	91906-32	43	16	4	1
8	91910-16	58	31	137	3
9	91910-40	117	69	55	3
10	91911-16	63	37	110	1
11	91911-51	181	68	151	1
12	91942-37	46	8	7	1
13	91942-38	49	10	41	1
14	91945-21	73	32	60	1
15	91950-71	124	78	61	1
16	91977-27	60	23	77	1
17	91977-31	51	15	55	2
18	92020-14	77	16	38	3
19	92020-15	17	4	17	2
20	92020-27	53	13	20	1
21	92020-28	53	12	15	1
22	92020-37	96	55	174	1
23	92021-62	125	76	53	1
	92028-45	87	12	4	1
25	92064-70	11	2	7	1
-	92071-31	311	90	108	1
-	92083-40	62	28	31	3
	92113-17	69	47	338	1
	92114-46	45	19	69	1
30	92116-17	61	19	13	1
33 34 35 36	[1] Neighborhood defined as zip [2] All active residential custome [3] Total estimated eligible per A residential population in zip+7. [4] Total units treated 2002-2010 Any required corrections/adjustr	ers in zip+7. Athens Research. Calcu O year-to-date.			
38	may reflect YTD adjustments.				

	Α	T	В		С		D	***************************************	E		F		G		Н	***************************************	1		J	l k	<u> </u>	L	<u> </u>	M
1	· · · · · · · · · · · · · · · · · · ·	-	-					CAF		1 - (CARE Pro	gran		es	,,									
2											go Gas & I	-	-											
3											June 2011													
4			Α	utho	rized Budge	et			Curre	ent M	lonth Expe	nses			Year-	To-Da	ate Expen	ises		% of	Budg	et Spent	Year-	To-Date
5	CARE Program:		Electric		Gas		Total	Ele	ectric		Gas		Total	EI	lectric	C	as a		Total	Elec	tric	Gas		Total
6	Outreach ^[1]		\$1,335,381		\$398,880		\$1,734,261	9	\$156,801		\$44,226		\$201,027		\$654,500	(184,602		\$839,102		49%	46	%	48%
7	Automatic Enrollment		\$0		\$0		\$0	***************************************	\$0		\$0		\$0		\$0		\$0		\$0		0%	0'	%	0%
-	Processing/	T								***************************************	·						· -		·			***************************************		
8	Certification/Verification	<u> </u>	\$177,112	*************	\$52,903	*********	\$230,015		\$13,826		\$3,900		\$17,726		\$102,428		\$28,890		\$131,318	ļ	58%	55'	%	57%
9	Information Technology / Programming	1000000	\$348,569		\$104,118		\$452,687		\$29,135		\$8,218		\$37,353		\$75,214		\$21,214		\$96,428		22%	20'	_{2/-}	21%
10	i rogramming		\$340,303		₩10 4 ,110		ψ402,007		Ψ29,100 ₁		Ψ0,2 10		ψ07,000		Ψ7 J,Z 14		Ψ2 1,2 19t]		\$30,42.0		22.70	20	70	£ 1 /0
\vdash	Pilots	1																						
12	- Pilot SB 580	\$	_	\$	_	\$	_	\$	_	\$	_	\$	_	\$	_	\$	_	\$			0%	0	%	0%
13	- Pilot	\$		\$		\$		\$		\$		\$	_	\$		\$		\$			0%	0		0%
14	- Pilot	\$		\$	_	\$		\$		\$	-	\$	_	\$		\$		\$			0%	0		0%
\vdash	Total Pilots	\$	-	\$	_	\$		\$	_	\$	-	\$	-	\$	************************	\$	_	\$	-		0%	0		0%
16																								
\vdash	Measurement & Evaluation [2]	\$	3,331	\$	995	\$	4,326		\$0		\$0		\$0	5000050	\$0		\$0		\$0		0%	0'	_{2/} [0%
		\$				\$			\$5,879	***************************************			\$7.537		\$62,446	-			\$80,059	-	41%	39'	_	41%
\mathbf{H}	Regulatory Compliance	\$	151,229		45,172	— <u> </u>					\$1,658						\$17,613			-		27'		
\vdash	General Administration CPUC Energy Division	\$	326,424 79,233	\$	97,503 23,667	\$	423,927 \$102,900		\$12,409 \$1,694	************	\$3,500 \$478		\$15,909 \$2,172		\$93,773 \$17,614		\$26,449 \$4,968		\$120,222 \$22,582	<u> </u>	29% 22%	21		28% 22%
21	CPOC Energy Division	l D	19,233	Ф	23,007		\$102,900		\$1,094		\$470		ΦZ,17Z		\$17,014	10220	\$4,900		\$22,302		2270	۷۱	70	2270
	SUBTOTAL MANAGEMENT	-																					-T	
1	COSTS	\$	2,421,279	\$	723,238	\$	3,144,517	ş	\$219,744		\$61,980		\$281,724	\$	1,005,975	,	\$283,736		\$1,289,711		42%	39	%	41%
23																								
	CARE Rate Discount	\$	38,438,351	\$	11,481,586	\$	49,919,937	\$3	,795,421		\$972,706	\$4	4,768,127	\$2	3,947,500	\$8	,205,278	\$	32,152,778		62%	71	%	64%
	Service Establishment Charge Discount	\$		\$		\$			\$0		\$0		\$0		\$0		\$0		\$0		0%	0'	,	0%
26	Discount	1 4		ψ		Ψ			ΨΟΙ		φυ		ΨΟ		40		40		ΨΟ		0 /8	U	/6	0 78
20	TOTAL PROGRAM COSTS &	T		-																r				
27	CUSTOMER DISCOUNTS	\$	40,859,630	\$	12,204,824	\$	53,064,454	\$4	,015,165		\$1,034,686	\$:	5,049,851	\$ 2	4,953,475	\$8	,489,014	\$	33,442,489		61%	70	%	63%
28																								
29	Other CARE Rate Benefits																							

\vdash	DWR Bond Charge Exemption							************	\$612,293				\$612,293		3,916,716		Filmini	***************************************	\$3,916,716					
-	CARE PPP Exemption							3	\$350,402		\$128,701		\$479,103	\$	2,237,099	\$1	,126,207	***************************************	\$3,363,306					
	California Solar Initiative Exemption ^[3]							,	2100 050		= =		¢400 050		1 214 042				¢4 044 040					
	kWh Surcharge Exemption								\$188,853 ,884,092				\$188,853 1,884,092		1,628,999			-	\$1,214,843 11,628,999					
33	TOTAL - OTHER CARE RATE	+						اپ	,004,032		ususuuse s	φ	1,004,082	اب	1,020,333			Φ	11,020,333					
34	BENEFITS							\$3	,035,640		\$128,701	\$3	3,164,341	\$1	8,997,657	\$ 1	,126,207	\$	20,123,864					
35									•															
36	Indirect Costs							tisforesinessuminosis	\$41,946	Material	\$11,831	***************************************	\$53,777	passion-moniste-	\$272,533		\$76,868		\$349,401		*************	*****		
197		deceme		-		*		losson managements	havanarananananan karana	CONTRACTOR STATE	гаолинаонинаонинаонин ор	perenament	กระเยการกระเยการเลยการกระเ	kawaouawaoua	on a constant and a second and a	ANICO CONTROLO	aanaanaanaanaana	NORMAN CONTRACTOR	a commence a	Samounou			***************************************	

38 Outreach includes costs associated with Capitation Fees, Other Outreach and Mass Media.
39 In the are no Measurement & Evaluation expenses for June 2011.
40 Slased on CPUC D.08-12-004, SDG&E is to temporarily suspend 2009 CSI collections from ratepayers as the program is adequately funded to support 2009 incentive payments for those who participate in the program. Any required corrections/adjustments are reported herein and supersede results reported in prior months and reflect YTD adjustments.

	А	8	С	D	E	F	G	Н	I	J	К	l.	M	N	0	Р	Q	R
1							CARE Table 2	- Enrollment	t, Recertificat	tion, Attrit	ion, & Penetratio	n						
2								San D	iego Gas & I	Electric								
3		June 2011																
4							Gross Enrollment			***************************************				Enrollment				
5				Auto	matic Enrollment							Total			Net	Total	Estimated	Penetration
		Inter-	Intra-				Combined]	Other	Total		Adjusted	Attrition	Net	Adjusted	CARE	CARE	Rate %
6	2011	Utility ¹	Utility ²	Leveraging ³	One-e-App ⁴	SB580	(B+C+D+E+F)	Capitation	Sources ⁵	(G+H+I)	Recertification	(J+K)	(Drop Offs)	(L-M)	(N-K)	Participants	Eligible	(P/Q)
7	January	1,011	79	0	0	0	1,090	368	6,843	8,301	7,051	15,352	5,309	10,043	2,992	296,430	358,328	82.7%
8	February	1	3	30	0	0	34	293	5,734	6,061	4,054	10,115	4,825	5,290	1,236	297,666	358,328	83.1%
9	March	0	355	0	0	0	355	520	6,402	7,277	7,018	14,295	5,524	8,771	1,753	299,419	358,328	83.6%
10	April	1	6	70	0	0	77	373	7,142	7,592	4,666	12,258	6,587	5,671	1,005	300,424	359,622	83.5%
11	May	0	241	3	0	0	244	367	5,377	5,988	4,530	10,518	3,526	6,992	2,462	302,886	359,622	84.2%
12	June	0	0	183	0	0	183	360	5,467	6,010	4,849	10,859	7,352	3,507	-1,342	301,544	359,622	83.9%
13	July	<u></u>				*************************												***************************************
14	August						<u> </u>									ļ		
15	September																	
16	October																	
17	November																	
18	December																<u> </u>	
19	Total for 2011	1,013	684	286	0	0	1,983	2,281	36,965	41,229	32,168	73,397	33,123	40,274	8,106	J		
20																		

21 cnrollments via data sharing between the IOUs.
22 Enrollments via data sharing between departments and/or programs within the utility.
23 **Enrollments via data sharing with programs outside the IOU that serve low-income customers.

4 **One-E-App is a pilot program set up by The Center to Promote Healthcare Access (the Center) and PG&E. The pilot will occur within two PG&E counties and looks to implement a strategy of automatic enrollment for low-income customers into the CARE program based on the customers' applications or reapplications for related low-income health and social welfare services. (e.g. MediCAL, Healthy Familys, CALKids, etc.) The goal is to develop another means by which low income families can be introduced into the CARE program and, and program counting in the count of the count

	A	В	С	D	E	F	G	H	1
1				CARE Tab	le 3 - Standard Rand	om Verification Res	ults		
2					San Diego Gas 8	& Electric			
3					June 201	11			
			oo			Participants			
			Participants	% of	Participants	Dropped		% Dropped through	
		Total CARE	Requested	Population	Dropped (Due to	(Verified as	Total	Random	% of Total Population
4	2011	Population	to Verify	Total	no response)	Ineligible)	Dropped	Verification ¹	Dropped
5	January	296,430	585	0.20%	3	1	4	0.68%	0.00%
6	February	297,666	573	0.19%	29	13	42	7.33%	0.01%
7	March	299,419	695	0.23%	32	6	38	5.47%	0.01%
8	April	300,424	793	0.26%	56	16	72	9.08%	0.02%
9	May	302,886	399	0.13%	63	24	87	21.80%	0.03%
10	June	301,544	823	0.27%	44	26	70	8.51%	0.02%
11	July								
12	August								
13	September								
14	October								
15	November								
16	December								
17	Total for 2011	301,544	3,868		227	86	313	8.09%	
18									
19	[1] Verification results	are tied to the mo	onth initiated. Th	erefore, verificat	ion results may be pend	ding due to the time per	rmitted for a partic	ipant to respond	
20	Any required correcti	one/adjustments	are reported here	ain and cunaread	le results reported in pri	or months and may ref	lect VTD adjustme	ante	
20	Lank redamen confecti	onaraujustinellis	are reported liet	and supersed	ie resuits reported III bil	or months and may ref	iect i iD aujustille	illo.	

Α	В	С	D	E	F	G								
1 C	CARE Table 4 - CARE Self-Certification and Self-Recertification Applications ¹													
2	San Diego Gas & Electric													
3	June 2011													
1	Provided	Received	Approved	Denied	Pending/Never Completed	Duplicates								
Total	9,977	11,773	10,859	388	414	112								
Percentage		118%	92%	3%	4%	1%								
			***************************************	å										
¹ Includes sub-m	etered customers.													
Any required cor	rections/adjustme	nts are reported	herein and super	sede results re	eported in prior months a	nd may reflect								
0 YTD adjustments.														

	Α	В	С	D	E	F	G	Н	1	J					
1		CARE Table 5 - Enrollment by County													
2		San Diego Gas & Electric													
3	June 2011														
4	Estimated Eligible Total Participants Penetration Rate)						
5	County	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total					
6	Orange County	15,982	0	15,982	13,816	0	13,816	86%		86%					
7	San Diego	325,481	18,159	343,640	275,550	12,178	287,728	85%	67%	84%					
8		-					anna anna anna anna anna anna anna ann			THE CONTROL OF THE PERSON NAMED IN THE PERSON					
9	Total	341,463	18,159	359,622	289,366	12,178	301,544	84.7%	67.1%	83.9%					
10															
11															
12	Any required corrections	/adjustments ar	e reported her	ein and supers	sede results re	ported in prior	months and ma	ay reflect YTD	adjistments.						

***************************************	А	В	С	D	E	E	G	H						
1		CARE Table 6 - Recertification Results												
2				San Diego Gas	& Electric									
3				June 2	011									
4	2011	Total CARE Population	Participants Requested to Recertify	% of Population Total	Participants Recertified	Participants Dropped	Recertification Rate % (E/C)	% of Total Population Dropped (F/B)						
5	January	296,430	2,588	0.87%	173	6	6.68%	0.00%						
6	February	297,666	3,334	1.12%	290	6	8.70%	0.00%						
7	March	299,419	3,014	1.01%	444	41	14.73%	0.01%						
8	April	300,424	3,388	1.13%	586	36	17.30%	0.01%						
9	May	302,886	2,125	0.70%	331	36	15.58%	0.01%						
10	June	301,544	4,200	1.39%	1,132	45	26.95%	0.01%						
11	July													
12	August					THE PROPERTY OF THE PROPERTY O		***************************************						
13	September													
14	October													
15	November													
16	December	BLOOK OCCUPATION AND AND AND AND AND AND AND AND AND AN	ACCESSES ACCIONATION CORRECTO SERVE SECULOS DE RECOVERNO PROPERTO DE RECOVER CORRECTO PROPERTO PROPERTO DE CORRECTO	вызоды и совення в совется в на применення в н		CONTRACTOR								
17	Any required correction	s/adjustments are	reported herein an	d supersede resul	ts reported in prior	months and may	reflect YTD adjistmo	ents.						

<u> </u>	A	В	С	D	E	F	G	Н
1	CARE Table 7 - Cap	oitation Co	ntractor	s				
2	San Diego G	as & Elect	ric					
3	9	e 2011						
4	O a star of a st	1	Contra	ctor Type)	ear-to-Dat	e
5	Contractor Name	Private	CBO	WMDVBE	LIHEAP	Rural	Urban	Total
6	ALIANCE FOR AFRICAN ASSISTANCE		X			0	25	25
7	AMERICAN RED CROSS		X	1		0	748	748
8	CAMPESINOS UNIDOS, INC		Х		Χ	0	32	32
9	CASA FAMILIAR		Х			0	5	5
10	CASH PLUS	Х				0	11	11
11	CATHOLIC CHARITIES		Х			0	53	53
12	CHILDREN'S INITIATIVE		Х			0	14	14
13	CHINESE SERVICE CENTER		Х			0	14	14
14	CHULA VISTA COMMUNITY COLLABORATIVE		Х			0	17	17
15	CITY HEIGHTS COMMUNITY DEVELOPMENT CORP		Χ			0	2	2
	CRISIS HOUSE		Х			0	10	10
	FEEDING AMERICA SAN DIEGO		Х			0	19	19
	FOSTER LIFT		Χ			0	9	9
-	HARMONIUM		Х			0	4	4
20	HEAD START		Χ			0	4	4
21	HEARTS AND HANDS TOGETHER		Х			0	16	16
22	HOME START 2011		Х			0	36	36
23	HORN OF AFRICA	Х	Х			0	9	9
	INTERNATIONAL RESCUE COMMITTEE		Х			0	28	28
25	KURDISH HUMAN RIGHTS WATCH		Х			0	5	5
26	LA MAESTRA FAMILY CLINIC		Х			0	10	10
	LIBERTY TAX SERVICES	X		<u> </u>		0	6	6
	MAAC PROJECT		X		X	0	30	30
	MID CITY CHRISTIAN SERVICES 2009		X	X		0	0	0
	MONTE VISTA HIGH SCHOOL COMMUNITY RESOURCE CENTER		Х			0	0	0
	MOUNTAIN HEALTH & COMMUNITY SERVICES, INC.		X			0	11	11
	NEIGHBORHOOD HEALTH CARE		X			0	78	78
	NEIGHBORHOOD HOUSE		Х			0	16	16
_	NORTH COUNTY HEALTH PROJECT-WIC		X			0	27	27
	REBUILDING TOGETHER SAN DIEGO		X			0	15	15
	SALVATION ARMY	_	Х			0	4	4
	SAN DIEGO STATE UNIVERSITY - WIC		X	 		0	435	435
38	SAN DIEGO YOUTH & COMMUNITY SERVICES	_	X			0	0	0
	SAN YSIDRO HEALTH CENTER	-	X			0	71 5	71 5
	SAY SAN DIEGO SCRIPPS HEALTH WIC		X			0	33	33
	SERVICENTRO SAN CLEMENTE, INC	X	 ^			0	33	33
42	SOUTH BAY COMMUNITY SERVICES	 ^	X	 		0	1	1
	SOUTH BAY COMMUNITY SERVICES SOUTHERN CALIFORNIA TRIBAL CHAIRMEN'S ASSOCIATION	 	X	ļ		10	0	10
	TRINITY HOUSE		X			0	0	0
45	TURNING THE HEARTS		X			0	0	0
47	UNION OF PAN ASIA COMMUNITIES COUNSEL & TREATMENT	1	X	 		0	17	17
48	VISTA COMMUNITY CLINIC	1	X	 		0	48	48
49	YMCA YOUTH AND FAMILY SERVICES	 	\			0	9	9
50	Total Enrollments	ESTRUCTURE .		ESS 200 (100 (100 (100 (100 (100 (100 (100		10	1.900	1.910
-	rotal Emountaits					10	1,300	1,310
51 52								
	A				LVTDI'			
აა	Any required corrections/adjustments are reported herein and supersede results re	ported in pric	n months a	па тау гепес	r un adhs.	ments.		

•	А	В	С	D	E	F	G	Н				
1			CA	RE Table 8 - Particip	ants as of Montl	h-End						
2				San Diego Ga	s & Electric							
3				June	2011							
	Eligible											
4	2011	Gas and Electric	Gas Only	Electric Only	Total	Households	Penetration	% Change ¹				
5	January	199,971	N/A	96,459	296,430	358,328	82.7%	1.02%				
6	February	200,616	N/A	97,050	297,666	358,328	83.1%	0.42%				
7	March	202,324	N/A	97,095	299,419	358,328	83.6%	0.49%				
8	April	202,851	N/A	97,573	300,424	359,622	83.5%	0.34%				
9	May	204,457	N/A	98,429	302,886	359,622	84.2%	0.82%				
10	June	204,032	N/A	97,512	301,544	359,622	83.9%	0.82%				
	July											
12	August											
13	September											
14	October											
15	November											
16	December											
17				·								
18	¹Explain any mont	hly variance of 5% or more	e in the number of	participants.								
19	Any required corre	ections/adjustments are re	ported herein and	supersede results repor	ted in prior months	and may reflect YTD a	djustments.					