

From: Tisdale, Matthew  
Sent: 8/5/2011 4:23:34 PM  
To: Keane, Dennis (/O=PG&E/OU=Corporate/cn=Recipients/cn=DMK5)  
Cc: Singh, Amrit P (/O=PG&E/OU=CORPORATE/CN=RECIPIENTS/CN=APS5);  
Hughes, John (Reg Rel) (/O=PG&E/OU=Corporate/cn=Recipients/cn=J8HS)  
Bcc:  
Subject: RE: Information that you requested for our upcoming meeting

Thanks again for sending this in advance.

A few very basic questions.

Could you please define E-1, EL-1, and "customer month?"  
Is the sales forecast a straight line growth factor or something more sophisticated?  
What assumptions are you making about revenue growth from the 2011 actuals?

Don't worry: Mike Florio will have much more sophisticated, interesting questions! In the meantime, thanks for helping me to understand this completely.

Matthew

**From:** Keane, Dennis [mailto:DMK5@pge.com]  
**Sent:** Thursday, August 04, 2011 9:40 AM  
**To:** Tisdale, Matthew  
**Cc:** Hughes, John (Reg Rel); Singh, Amrit P  
**Subject:** Information that you requested for our upcoming meeting

Matthew-

I left you a voice message about this -- it is regarding the meeting that we have scheduled with you and Commissioner Florio on August 17, for which you requested some information in advance.

Attached is the Power Point slide that we will be discussing. As you requested, I have also include an Excel spreadsheet showing how the individual tiered rates were calculated. If you have any questions, feel free to give me call in advance of the meeting at 973-3109.

Dennis