

From: Keane, Dennis
Sent: 8/3/2011 12:23:33 PM
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Cc: Singh, Amrit P (/O=PG&E/OU=CORPORATE/CN=RECIPIENTS/CN=APS5);
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Bcc:
Subject: Information You Requested on PG&E Residential Sales and Revenue by Tier

Steve-

Attached is a table with the information you requested at our meeting last Friday. It shows, for each tier (for both non-CARE and CARE), sales and revenues. You were interested in comparing sales shares for non-CARE upper tiers (i.e., Tier 3 and 4) with their corresponding revenue shares. As expected, the results (see yellow shaded cells) show quite starkly how customers with sales in these tiers are bearing a disproportionate share of the burden. While Tier 3 and 4 sales represent just 23.2 percent of total residential sales, these sales currently contribute 46.7 percent of the revenue. When the CARE Tier 3 rate is implemented in November, the revenue contribution from Tier 3 and 4 sales will drop, but just a bit to 45.3 percent.

If you have any questions or would like any additional information, let me know. Again, we appreciated you taking the time to meet with us.

Dennis

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