

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

Applications of Pacific Gas and Electric Company for Approval of the 2009-2011 Energy Savings Assistance Program and California Alternate Rates for Energy Programs and Budget (U39M)	Application 08-05-022 (Filed May 15, 2008)
Application of San Diego Gas & Electric Company (U 902 M) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009 – 2011.	Application 08-05-024 (Filed May 15, 2008)
Application of Southern California Gas Company (U 904 G) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009 – 2011.	Application 08-05-025 (Filed May 15, 2008)
Application of Southern California Edison Company (U 338-E) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009, 2010 and 2011.	Application 08-05-026 (Filed May 15, 2008)

**MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON
LOW-INCOME ASSISTANCE PROGRAMS FOR JULY 2011**

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**MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON
LOW-INCOME ASSISTANCE PROGRAMS FOR JULY 2011**

This is the seventh monthly report of program year (PY) 2011. The purpose of this report is to consolidate activity for the CARE Program and Energy Savings Assistance Program and provide the Energy Division with all the necessary information to assist in analyzing the low-income programs.

This report presents year-to-date Energy Savings Assistance Program and CARE results and expenditures through July 2011 for Southern California Gas Company (SoCalGas).

Respectfully Submitted

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**Southern California Gas Company
Energy Savings Assistance Program
And
California Alternate Rates for Energy (CARE)
Program Monthly Report**

LOW-INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

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ENERGY SAVINGS ASSISTANCE PROGRAM MONTHLY REPORT

1. Energy Savings Assistance Program Executive Summary

1.1. Energy Savings Assistance Program Overview

1.1.1. Provide a summary of the Energy Savings Assistance Program elements as approved in Decision (D.) 08-11-031:

Program Summary for Month			
	Authorized / Planning Assumptions	Actual to Date	%
Budget	\$78,256,269	\$48,192,770	62%
Homes Treated	145,874	81,518	56%
kWh Saved	N/A	N/A	N/A
kW Demand Reduced	N/A	N/A	N/A
Therms Saved	3,345,967	2,272,719	68%

During the month of July, SoCalGas and its Energy Savings Assistance Program contractor network continued to work diligently on managing the heightened workflow that the 2009-11 program cycle demands. As exhibited in the first seven months of 2011, SoCalGas and its Energy Savings Assistance Program contractors increased the number of homes treated, processed and paid in July 2011 by 37% as compared with the same 7 month period of 2010.

In July, SoCalGas processed and paid contractor invoices for 14,005 treated homes. SoCalGas also paid for the installation of weatherization measures in 10,783 homes. Energy Savings Assistance Program contractors serviced or replaced 1,422 appliances, which included 1,255 furnace repairs/replacements, 156 water heater replacements, and 2 high efficiency clothes washers.

Current efforts by SoCalGas and its Energy Savings Assistance Program contractor network have resulted in a total homes treated count that is 56% of the 2011 goal through July.

1.2 Whole Neighborhood Approach Evaluation

- 1.2.1 Provide a summary of the geographic and customer segmentation strategy employed, (i.e. tools and analysis used to segment “neighborhoods,” how neighborhoods are segmented and how this information is communicated to the contractor/CBO).

In July, SoCalGas combined efforts to provide its Energy Savings Assistance Program contractor network with an additional 90 canvassing lists using the Whole Neighborhood Approach (WNA) strategy. SoCalGas continues to offer its contractors flexibility in the planning, timing and completion of their WNA efforts. This approach, in conjunction with SoCalGas oversight and guidance, allows contractors to customize their activities to meet the needs of each neighborhood as well as the needs of each customer. Contractors are asked to document all facets of each WNA effort; total number of completed homes, customers not willing to participate, successful canvassing and / or marketing efforts, and any other information that can help increase eligible customer enrollments. This detailed accounting serves to assist both the contractors and SoCalGas with future WNA activities. Additionally, smaller geographic focus of Zip+7 areas, coupled with tracking methods take into account the amount of time contractors spend working in an area and allow SoCalGas to better monitor the success of Energy Savings Assistance Program activities from a whole neighborhood perspective. The tracking methods include detailed instructions to contractors regarding data entry in the HEAT System¹, both pre- and post-canvassing, to ensure specific information is captured. This information will be used to help SoCalGas distinguish WNA efforts from routine canvassing and also capture the disposition of WNA leads that do not result in an enrollment, (i.e., “unable to contact,” and “customer refused”).

The canvassing lists generated in July were initiated in new Zip+7 areas, not previously targeted for WNA efforts (see table below for areas). Collectively, the canvassing lists

¹ The HEAT System is SoCalGas’ Energy Savings Assistance Program database used to track program activity and expenditures.

identified an additional 24,213 customer addresses, of which 14,786 (61%) are potentially eligible based on Energy Savings Assistance Program income eligibility criteria. Additionally, based on SoCalGas data, 11,992 of the 24,213 (50%) addresses are in targeted self-certification PRIZM codes².

Number of WNA Events per City	Contractor
Anaheim – 8	Community Action Partnership of Orange County
Yucaipa – 11; Indio – 1	EASE of California
Tehachapi – 1	Garcia and Sons
Los Angeles – 19; Santa Ana – 6	Reliable Energy Management
Montebello – 11	Richard Heath Associates
Hemet – 4	Synergy Companies
Compton – 21; La Habra – 8	The East Los Angeles Community Union

Through July, SoCalGas and its Energy Savings Assistance Program contractors treated 2,030 homes through WNA activities. SoCalGas continues to involve more Energy Savings Assistance Program contractors as well as external partners in the planning of future WNA events. For future reporting, SoCalGas will continue to monitor the resulting enrollments and measure installations completed through WNA efforts. In addition, SoCalGas is actively investigating marketing, outreach, and enrollment tactics as well as geographic and customer segmentation strategies that will help increase the number of households served by the Energy Savings Assistance Program.

² Prizm codes are an area set of customer segmentation data widely used for marketing purposes in the United States. The data consist of demographic clusters that categorize every U.S. household into a segment. These segments were developed in part from the analysis of U.S. census data and categorize U.S. consumers into 14 distinct groups and 66 segments. The segments help marketers tailor content to consumers' needs and look at a variety of factors, including income, likes, dislikes, lifestyles and purchase behaviors.

1.3. Energy Savings Assistance Program Customer Outreach and Enrollment Update

1.3.1 Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

Energy Savings Assistance Program Bill inserts/onserts

No bill insert/onsert campaigns were conducted during the month of July.

Energy Savings Assistance Program Direct Mailings

During the month of July, SoCalGas launched three personalized direct mail campaigns. The first campaign targeted 7,290 existing CARE and Medical Baseline customers. The second campaign targeted 1,458 households with a disabled resident. The third campaign targeted CARE residential customers eligible for the Energy Savings Assistance Program in the counties of Kern, Los Angeles, Orange, Riverside, San Bernardino, and San Luis Obispo. The large font letter used in the first two of the three campaigns was developed in English and Spanish and included information directing customers to sign up for the program by visiting the SoCalGas website or calling a toll free telephone number. The third campaign generated over 42,600 personalized letters in English and Spanish to existing CARE customers in the following zip codes: 93312; 91016; 91304; 91306; 91351; 90660; 91367; 91754; 91702; 91411; 92833; 92802; 92253; 92879; 92277 and 93401.

Energy Savings Assistance Program Outbound Dialing

Two automated voice messaging campaigns (AVM) were launched in July to over 40,328 residential CARE customers throughout SoCalGas' service territory. As a result of these campaigns, 3,172 Energy Savings Assistance Program leads were generated. SoCalGas will continue to use AVM campaigns throughout 2011 as another method to reach out and encourage customers to enroll in the Energy Savings Assistance Program.

Energy Savings Assistance Program Web Activities

In July, 33,059 customers with e-mail access were sent an e-mail promoting the Energy Savings Assistance Program. Also, 6,702 new SoCalGas customers received a welcome e-mail from SoCalGas. In addition to general information, the e-mail also included information about SoCalGas' assistance programs and encouraged customers to apply for Energy Savings Assistance Program's no-cost home improvements. For customer convenience, a direct link to SoCalGas' on-line Energy Savings Assistance Program request (lead) form was imbedded in the e-mail. As of July 31, 1,919 customers completed on-line English Energy Savings Assistance Program request form.

Ethnic and Mass Media Campaign

SoCalGas launched a seven week Ethnic and Mass Media advertising campaign for customer assistance programs starting July 11th through August 22nd. The campaign focused on English and Spanish low-income areas and used thirty second radio spots on stations throughout SoCalGas service territory. On-line pre-roll video and web banners were part of a multimedia strategy deployed to engage customers to enroll in CARE and Energy Savings Assistance Programs at www.socalgas.com/save. The advertising campaign also included a component of Out-of-Home and place based media which provides check cashing jackets to targeted hard-to-reach Hispanics in strategic check cashing locations in which over 250,000 cash jackets were printed and placed strategically throughout the territory. As an added value, 127 (2' x 3') posters were developed and available in the check cashing locations.

The advertising campaign was designed to encourage customers to visit socalgas.com/assistance website page or call the Spanish call center for more information.

1.3.2 Customer Assistance Events and Public Affairs/Public Relations Activities for the CARE and Energy Savings Assistance Program.

July 7th and July 14th – Thursdays on the Square, Palmdale

SoCalGas participated in Palmdale’s weekly, summer events. Approximately 3,000 members of the community attended the weekly fair. SoCalGas ran a booth and distributed information on its CARE, Energy Savings Assistance Program and energy efficiency programs.

July 27th - SoCalGas Bill Assistance News Release

SoCalGas’ Media Relations department held a news press release event and distributed the material to various media outlets in the SoCalGas’ service territory. The news “SoCalGas Provides Assistance for Customer Struggling with Their Bills” provided positive testimonial from a customer who received services through the Energy Savings Assistance Program and also provided messaging on ways SoCalGas can help with programs such as CARE and the Energy Savings Assistance Program. SoCalGas received great coverage from many local and ethnic media outlets including Daily Sports Seoul/Koreatown Daily, CBS Local News, Los Angeles Daily News, Palms Springs (Calif.) Desert Sun, KFWB –TV Los Angeles, Southwest Riverside (Calif.) News Network, KION-46/Fox -35, City News Service Los Angeles and Daily Sports Service (Riverside).

1.4. Leveraging Success Evaluation, Including CSD

1.4.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

There are no updates from leveraging with CSD for the month of July. SoCalGas will continue to monitor discussions between CSD, CPUC and other utilities for closer collaboration and leveraging with CSD.

SoCalGas continues its efforts to meet with various municipal utilities that provide electric and water services to customers in SoCalGas' service territory to identify opportunities to leverage one another's low-income energy efficiency programs in PY2011.

Imperial Irrigation District (IID) and SoCalGas initiated a second wave of canvassing in July for the Energy Savings Assistance Program leveraging agreement. SoCalGas is monitoring the efforts and expects to show some initial results in the August Monthly Report.

In addition, SoCalGas and Burbank Water and Power (BWP) have begun work on their Energy Savings Assistance Program leveraging agreement. A second wave of canvassing began in July and SoCalGas expects to show results in the August Monthly Report.

SoCalGas and Eastern Municipal Water District (EMWD) have completed a leveraging agreement where EMWD will provide a rebate to SoCalGas for every High Efficiency Clothes Washer installed within the two utilities' joint service territory under SoCalGas' Energy Savings Assistance Program. Initial installations under the signed agreement began in December 2010 and have continued throughout 2011.

1.5. Workforce Education & Training

1.5.1 Please summarize efforts to improve and expand Energy Savings Assistance Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

SoCalGas continued its internal training programs which contribute to the goals of workforce development. SoCalGas provides two areas of training: 1) Enrollment and Assessment (E&A) and 2) Energy Savings Assistance Program Operations. The Year-to-Date results are shown in the following tables:

SoCalGas Skill-Level Test Results						
	March	April	May	June	July*	YTD Total
Attended Testing	21	40	55	99	0	315
Passed Test	15	25	34	76	0	216
Pass Rate	71.40%	62.50%	61.80%	76.80%	0	68.60%

*no skill level testing was scheduled in July

After successful completion of the Skill Level Test, the potential outreach specialist attends a mandatory 5-day class which reviews the requirements for enrollment, assessment and in-home education.

SoCalGas Enrollment and Assessment Training						
	March	April	May	June	July	YTD Total
Attended Class	24	17	25	27	21	183
Passed Class	24	17	25	26	21	178
Badged	24	17	25	26	21	170
Census Attendees	3	3	1	1	2	17
Retention Rate	100.00%	100.00%	100.00%	96.30%	100.00%	92.90%

The 5-day class covers utility-specific items related to policies, security process and overall customer service standards as well as for leveraging opportunities amongst other low-income programs. A final exam must be passed for an outreach specialist to be registered and receive a SoCalGas badge. The year-to-date total for badged outreach specialists for SoCalGas is 170. The classes are held at SoCalGas' Energy Resource Center located in Downey, California.

SoCalGas continues to see the participation of previous U.S Census employees with its E&A contractors for Energy Savings Assistance Program outreach. As of July 2011, there are a total of 17 previous U.S. Census employees who successfully attended and passed SoCalGas' outreach and assessment training.

SoCalGas field operations training includes initial training for new participants in weatherization, inspections, HVAC and NGAT. SoCalGas also provides refresher training primarily to address contractor issues and discuss new measures and procedures that have been implemented into the program. The class sizes range from 5 – 35 technicians. The table below shows the number of students that have attended class in 2011.

Class Type	April		May		June		July		YTD Total	
	No of Classes	No of Students	No of Classes	No of Students	No of Classes	No of Students	No of Classes	No of Students	No of Classes	No of Students
Initial	9	28	1	1	4	15	7	28	42	181
Refreshers	0	0	0	0	3	37	0	0	9	74
NGAT 5-Day	1	10	1	13	1	13	1	14	10	120
Grand Total	10	38	2	14	8	65	8	42	61	375

2. CARE Executive Summary

2.1. CARE Program Summary

2.1.1. Please provide CARE program summary costs.

CARE Budget Categories	Authorized Budget	Actual Expenses to Date	% of Budget Spent
Outreach	\$3,785,932	\$1,430,350	38%
Proc., Certification and Verification	\$1,248,928	\$724,815	58%
Information Tech./Programming (1)	\$522,554	\$296,232	57%
Pilots (2)	N/A	N/A	N/A
Measurement and Evaluation	\$17,192	\$0	0%
Regulatory Compliance	\$236,919	\$145,490	61%
General Administration	\$604,963	\$338,601	56%
CPUC Energy Division Staff	\$171,500	\$28,704	17%
Cooling Centers (3)	N/A	N/A	N/A
Total Expenses	\$6,587,988	\$2,964,192	45%
Subsidies and Benefits (4)	\$135,901,649	\$80,117,407	59%
Total Program Costs and Discounts	\$142,489,637	\$83,081,599	58%

2.1.2. Please provide the CARE program penetration rate to date.

CARE Penetration		
Participants Enrolled	Eligible Participants	Penetration rate
1,715,174	1,845,587	92.9%

2.2 Outreach

2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf. (For additional CARE Outreach see section 1.3.2.)

CARE Telephone Enrollments and Recertification

During the month of July, there were 9,336 CARE customers who were scheduled to receive a reminder to recertify for CARE. In order to ensure timely notification and reduce the number of letters to customers, SoCalGas employs coordinated e-mail and AVMs to contact customers whose eligibility is about to expire. SoCalGas sent 3,187 e-mails that included a direct link to a web page wherein the customers could recertify on-line. A week later, SoCalGas deployed an automated, bilingual phone campaign. The automated system calls the customer and if the customer does not answer, the system leaves a call-back message. 979 customers renewed their eligibility via the telephone campaign during July.

CARE Web Activity & Enrollments

During July, SoCalGas received 7,005 applications through its internet-based outreach activities. These activities resulted in 2,752 new CARE enrollments through the web site and 1,519 recertifications through the web site. SoCalGas also launched an e-mail campaign that promoted the CARE program to 6,475 customers. The web site is mentioned in collateral materials, web links, electronic newsletters, select mass media campaigns and multiple public service announcements.

CARE Third-Party Enrollments & Outreach

As a result of the high unemployment rates, SoCalGas' third party contractors have been canvassing targeted neighborhoods. During the month of July, door-to-door outreach enrolled 2,327 hard-to-reach customers, who for a variety of reasons have been non-responsive to other outreach methods.

Additionally, as a result of an agreement between SoCalGas and 211 LA County, 211 continues to refer interested, potentially eligible callers to SoCalGas' CARE program as well as promote CARE and other SoCalGas assistance programs at select events. During July, LA 211 attended 6 community events with a total attendee audience of approximately 430.

CARE Direct Mail Activity and Enrollments

There were no direct mail efforts during July. The cumulative number of applications received from the February direct mail campaign is currently 37,169 in English and 5,992 in Spanish. The number of enrollments from this campaign is currently 23,325 English and 3,452 Spanish.

CARE Bill Inserts

In July, a bill insert (and CARE application form) announced the revised eligibility guidelines that went into effect on June 1st, 2011. Enrollments from this channel will be monitored during August and September.

CARE Mass Media Campaign

The summer awareness campaign kicked off in July. There are four components to the campaign: 30 second radio spots; English-Spanish Internet banners; Spanish-language “pre-rolls,” which are 30 second commercials that precede on-line entertainment programming; and cash-jackets placed at strategic locations. In addition, the media buy allowed SoCalGas’ Media Communications to be interviewed on selected television shows (CNN local edition and Univision, Bakersfield). The campaign schedule is from July 11th to August 22nd. The Internet advertising will be able to provide accurate measurements on click-through and effectiveness.

2.2.2. Describe the efforts taken to reach and coordinate the CARE program with other related programs to reach eligible customer.

To ensure continued increases in CARE enrollments and retain customers already participating in CARE, SoCalGas shares customer information with other utilities such as Southern California Edison, San Diego Gas & Electric, Pacific Gas and Electric, and the Los Angeles Department of Water and Power. During the month of July, 8,672 customers were enrolled in SoCalGas’ CARE program

as a result of inter-utility data sharing activities. Additionally, CARE shares data with internal programs such as SoCalGas' Energy Savings Assistance Program and the Gas Assistance Fund. Intra-utility efforts in July generated 2,647 CARE enrollments.

Coordinating the CARE program with other related low-income programs not only results in higher program participation rates, it also helps increase Post Enrollment Verification (PEV) activities when customer information is shared with programs such as LIHEAP. Since LIHEAP requires upfront proof of income and is a qualifying Categorically Eligible program, once CARE receives LIHEAP customer data, those customers are considered automatically eligible and their "pre enrollment verification" is used by SoCalGas to meet CARE's PEV requirements. As a result of leveraging activities during July 2011, 178 LIHEAP customers were enrolled in SoCalGas' CARE program.

2.3 CARE Recertification Complaints

There were no recertification complaints during the month of July.

3. Appendix Energy Savings Assistance Program Tables and CARE Tables

Energy Savings Assistance Program - Table 1- Energy Savings Assistance Program Expenses

Energy Savings Assistance Program - Table 2- Energy Savings Assistance Program Expenses & Energy Savings by Measures Installed

Energy Savings Assistance Program - Table 3- Energy Savings Assistance Program Average Bill Savings per Treated Home

Energy Savings Assistance Program - Table 4- Energy Savings Assistance Program Homes Treated

Energy Savings Assistance Program - Table 5- Energy Savings Assistance Program Customer Summary

Energy Savings Assistance Program - Table 6- Energy Savings Assistance Program Expenditures for Pilots and Studies

Energy Savings Assistance Program - Table 7- Whole Neighborhood Approach

CARE- Table 1- CARE Overall Program Expenses

CARE- Table 2- CARE Enrollment, Recertification, Attrition, and Penetration

CARE- Table 3- CARE Verification

CARE- Table 4- Self Certification and Re-Certification

CARE- Table 5- Enrollment by County

CARE- Table 6- Recertification Results

CARE- Table 7- Capitation Contractors

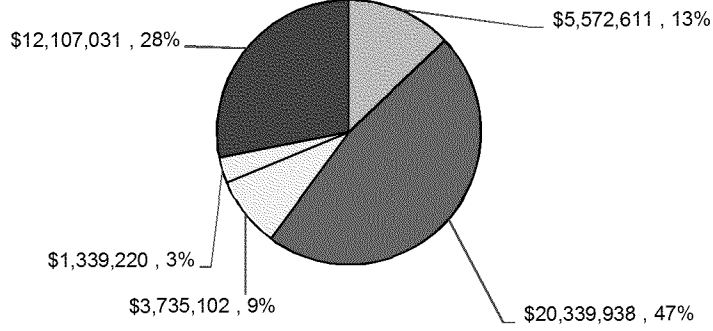
CARE- Table 8- Participants as of Month End

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	Energy Savings Assistance Program Table 1 - Energy Savings Assistance Program Expenses												
2	Southern California Gas Company												
3	July 2011												
4		Authorized Budget¹			Current Month Expenses			Year-To-Date Expenses			% of Budget Spent Year-To-Date		
5	Energy Savings	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Energy Efficiency												
7	- Gas Appliances	\$ -	\$ 24,497,547	\$ 24,497,547	\$ -	\$ 433,373	\$ 433,373	\$ -	\$ 7,089,223	\$ 7,089,223	0%	29%	29%
8	- Electric Appliances	\$ -	\$ -	\$ -	\$ -		\$ -	\$ -	\$ -	\$ -	0%	0%	0%
9	- Weatherization	\$ -	\$ 25,635,480	\$ 25,635,480	\$ -	\$ 994,886	\$ 994,886	\$ -	\$ 23,901,920	\$ 23,901,920	0%	93%	93%
10	- Outreach and Assessment	\$ -	\$ 17,211,246	\$ 17,211,246	\$ -	\$ 1,381,880	\$ 1,381,880	\$ -	\$ 11,047,956	\$ 11,047,956	0%	64%	64%
11	- In Home Energy Education	\$ -	\$ 2,188,110	\$ 2,188,110	\$ -	\$ 156,803	\$ 156,803	\$ -	\$ 1,059,075	\$ 1,059,075	0%	48%	48%
12	- Education Workshops	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
13	- Pilot	\$ -	\$ 28,127	\$ 28,127	\$ -	\$ 5,793	\$ 5,793	\$ -	\$ 57,932	\$ 57,932	0%	206%	206%
14	- Cool Centers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
15	Energy Efficiency TOTAL	\$ -	\$ 69,560,510	\$ 69,560,510	\$ -	\$ 2,972,735	\$ 2,972,735	\$ -	\$ 43,156,106	\$ 43,156,106	0%	62%	62%
16													
17	Training Center	\$ -	\$ 320,587	\$ 320,587	\$ -	\$ 23,335	\$ 23,335	\$ -	\$ 262,168	\$ 262,168	0%	82%	82%
18	Inspections	\$ -	\$ 1,701,533	\$ 1,701,533	\$ -	\$ 92,224	\$ 92,224	\$ -	\$ 992,115	\$ 992,115	0%	58%	58%
19	Marketing	\$ -	\$ 1,050,293	\$ 1,050,293	\$ -	\$ 73,826	\$ 73,826	\$ -	\$ 185,814	\$ 185,814	0%	18%	18%
20	M&E Studies	\$ -	\$ -	\$ -	\$ -		\$ -	\$ -	\$ 30,704	\$ 30,704	0%	0%	0%
21	Regulatory Compliance	\$ -	\$ 272,837	\$ 272,837	\$ -	\$ 16,272	\$ 16,272	\$ -	\$ 116,993	\$ 116,993	0%	43%	43%
22	General Administration	\$ -	\$ 5,264,735	\$ 5,264,735	\$ -	\$ 409,761	\$ 409,761	\$ -	\$ 3,436,568	\$ 3,436,568	0%	65%	65%
23	CPUC Energy Division	\$ -	\$ 85,774	\$ 85,774	\$ -	\$ -	\$ -	\$ -	\$ 12,302	\$ 12,302	0%	14%	14%
24													
25	TOTAL PROGRAM COSTS	\$ -	\$ 78,256,269	\$ 78,256,269	\$ -	\$ 3,588,153	\$ 3,588,153	\$ -	\$ 48,192,770	\$ 48,192,770	0%	62%	62%
26	Funded Outside of Energy Savings Assistance Program Budget												
27	Indirect Costs ²				\$ -	\$ 262,377	\$ 262,377		\$ 2,100,845	\$ 2,100,845			
28													
29	NGAT Costs				\$ 82,123	\$ 82,123		\$ 1,482,343	\$ 1,482,343				
30	¹ Base Budget reflects PY2009 Annual Base and does not include Carry-Over funds.												
31	² The Indirect Costs included in this category (Pension & Benefits, Workmans Comp, Public Liability & Property Damage, Fleet, Purchasing & Warehouse) are included in base margin												
32	and therefore are not included in the Energy Savings Assistance Program Total Program Costs.												
33	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

	A	B	C	D	E	F	G	H	
	Energy Savings Assistance Program Table 2								
	Program Expenses and Energy Savings by Measures Installed								
	Southern California Gas Company								
	July 2011								
1									
2			Year-To-Date Completed & Expensed Installations						
3	Measures	Units	Quantity Installed	kWh (Annual)	kW (Annual)¹	Therms (Annual)	Expenses	% of Expenditure	
4	Heating Systems								
5	Furnaces	Each	8,327			21,987	\$5,572,611	13%	
6	Cooling Measures								
7	A/C Replacement - Room	Each							
8	A/C Replacement - Central	Each							
9	A/C Tune-up - Central	Each							
10	A/C Services - Central	Each							
11	Heat Pump	Each							
12	Evaporative Coolers	Each							
13	Evaporative Cooler Maintenance	Each							
14	Infiltration & Space Conditioning								
15	Envelope and Air Sealing Measures	Home	42,002			342,609	\$15,363,273	36%	
16	Duct Sealing	Home	1,214			25,346	\$1,465,943	3%	
17	Attic Insulation	Home	3,503			157,603	\$3,510,723	8%	
18	Water Heating Measures								
19	Water Heater Conservation Measures	Home	60,617			1,654,155	\$2,982,254	7%	
20	Water Heater Replacement - Gas	Each	744			8,978	\$752,848	2%	
21	Water Heater Replacement - Electric	Each							
22	Tankless Water Heater - Gas	Each							
23	Tankless Water Heater - Electric	Each							
24	Lighting Measures								
25	CFLs	Each							
26	Interior Hard wired CFL fixtures	Each							
27	Exterior Hard wired CFL fixtures	Each							
28	Torchiere	Each							
29	Refrigerators								
30	Refrigerators - Primary	Each							
31	Refrigerators - Secondary	Each							
32	Pool Pumps								
33	Pool Pumps	Each							
34	New Measures								
35	Forced Air Unit Standing Pilot Change Out	Each	69			3,036	\$20,832	0%	
36	Furnace Clean and Tune	Each	7,934			22,893	\$627,003	1%	
37	High Efficiency Clothes Washer	Each	768			36,112	\$691,386	2%	
38	Microwave	Each							
39	Thermostatic Shower Valve	Each							
40	LED Night Lights	Each							
41	Occupancy Sensor								
42	Pilots								
43	A/C Tune-up Central	Home							
44	Interior Hard wired CFL fixtures	Each							
45	Ceiling Fans	Each							
46	In-Home Display	Each							
47	Programmable Controllable Thermosta	Each							
48	Forced Air Unit	Each							
49	Microwave								
50	High Efficiency Clothes Washer								
51									
52	Customer Enrollment								
53	Outreach & Assessment	Home	81,518				\$11,047,956	26%	
54	In-Home Education	Home	82,034				\$1,059,075	2%	
55	Education Workshops	Participant							
56									
57									
58	Total Savings/Expenditures						2,272,719	\$ 43,093,902	100%
59									
60	Homes Weatherized	Home	63,642						
61									
62	Homes Treated								
63	- Single Family Homes Treated	Home	61,689						
64	- Multi-family Homes Treated	Home	15,017						
65	- Mobile Homes Treated	Home	4,812						
66	- Total Number of Homes Treated	Home	81,518						
67	# Eligible Homes to be Treated for PY ²	Home	145,874						
68	% OF Homes Treated	%	56%						
69									
70	- Total Master-Metered Homes Treated	Home	7,522						
71	The Total Savings/Expenditures amount does not include a credit of \$27,550 from EMWD.								
72	Energy savings is based on the 2005 Load Impact Evaluation.								
73	Based on Attachment H of D. 08-11-031								
74									
75	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								

PIE CHART 1- Expenses by Measures Category For July 2011

ESAP Table 2
Southern California Gas Company
YTD ESAP Expenses
July 2011



- Heating Systems
- Infiltration & Space Conditioning
- Water Heating Measures
- New Measures
- Customer Enrollment

	A	B
1	Energy Savings Assistance Program Table 3 - Average Bill Savings per Treated Home Southern California Gas Company July 2011	
2	Year-to-date Installations - Expensed	
3		
4	Annual kWh Savings	n/a
5	Annual Therm Savings	2,272,719
6	Lifecycle kWh Savings	n/a
7	Lifecycle Therm Savings	1,631,365
8	Current kWh Rate	\$ 0.11
9	Current Therm Rate	\$ 1.01
10	Number of Treated Homes	81,518
11	Average 1st Year Bill Savings / Treated Home	\$ 28.91
12	Average Lifecycle Bill Savings / Treated Home	\$ 219.28
13	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.	

	A	B	C	D	E	F	G
1	Energy Savings Assistance Program Table 4 - Energy Savings Assistance Program Homes Treated Southern California Gas Company July 2011						
2	County	Eligible Customers			Homes Treated Year-To-Date		
3		Rural	Urban	Total	Rural	Urban	Total
4	Fresno	24	11,599	11,624	22	1,290	1,312
5	Imperial	18,907	1	18,908	151	1	152
6	Kern	30,123	13,419	43,542	2,636	251	2,887
7	Kings	13,789	12	13,801	1,213		1,213
8	Los Angeles	2,053	1,170,328	1,172,381	353	42,200	42,553
9	Orange	30	248,061	248,091		6,669	6,669
10	Riverside	127,637	107,852	235,489	909	5,008	5,917
11	San Bernardino	1,172	168,113	169,285	286	12,740	13,026
12	San Luis Obispo	18,776	10,691	29,467	386		386
13	Santa Barbara	1,303	42,480	43,783	304	282	586
14	Tulare	44,833	11,247	56,080	5,070	1,432	6,502
15	Ventura	2,178	62,128	64,307	51	264	315
16							
17	Total	260,826	1,845,932	2,106,758	11,381	70,137	81,518
18	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q
1	Energy Savings Assistance Program Table 5 - Program Customer Summary Southern California Gas Company July 2011																
2		Gas & Electric				Gas Only				Electric Only				Total			
3		# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW
4	Month																
5	Jan-11	0	0	0	0	0	-	0	0	0	0	0	0	0	-	0	0
6	Feb-11	0	0	0	0	13,378	333,440	0	0	0	0	0	0	13,378	333,440	0	0
7	Mar-11	0	0	0	0	29,905	761,929	0	0	0	0	0	0	29,905	761,929	0	0
8	Apr-11	0	0	0	0	45,318	1,241,334	0	0	0	0	0	0	45,318	1,241,334	0	0
9	May-11	0	0	0	0	57,293	1,596,262	0	0	0	0	0	0	57,293	1,596,262	0	0
10	Jun-11	0	0	0	0	67,513	1,898,877	0	0	0	0	0	0	67,513	1,898,877	0	0
11	Jul-11	0	0	0	0	81,518	2,272,719	0	0	0	0	0	0	81,518	2,272,719	0	0
12	Aug-11																
13	Sep-11																
14	Oct-11																
15	Nov-11																
16	Dec-11																
17	Figures for each month are YTD. December results should approximate calendar year results. Therms and kWh savings are annual figures. Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2L.																
18	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.																

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies												
2	Southern California Gas Company												
3	July 2011												
4		Authorized 3-Year Budget			Current Month Expenses			Expenses Since January 1, 2009			% of 3-Year Budget Spent		
5		Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Pilots:												
7	FAU Pilot	\$ -	\$ 725,000	\$ 725,000	\$ -	\$ -	\$ -	\$ -	\$ 112,534	\$ 112,534	0%	16%	16%
8	Wet Pilot	\$ -	\$ 63,275	\$ 63,275	\$ -		\$ -	\$ -	\$ 52,139	\$ 52,139	0%	82%	82%
9													
10	Total Pilots	\$ -	\$ 788,275	\$ 788,275	\$ -	\$ -	\$ -	\$ -	\$ 164,673	\$ 164,673	0%	21%	21%
11													
12	Studies:												
13	Non-Energy Benefits	\$ -	\$ 90,000	\$ 90,000		\$ -	\$ -	\$ -	\$ 37,156	\$ 37,156	0%	41%	41%
14	Process Evaluation	\$ -	\$ 62,500	\$ 62,500	\$ -		\$ -	\$ -	\$ 30,704	\$ 30,704	0%	49%	49%
15	Impact Evaluation ¹	\$ -	\$ 150,000	\$ 150,000	\$ -	\$ -	\$ -	\$ -	\$ 76,450	\$ 76,450	0%	51%	51%
16													
17													
18	Total Studies	\$ -	\$ 302,500	\$ 302,500	\$ -	\$ -	\$ -	\$ -	\$ 144,310	\$ 144,310	0%	48%	48%
19	1 Budget funds are carried over from the 2007-2008 Energy Savings Assistance Program Funding Cycle												
20	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	July 2011				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
7	91723-14 - Richard Heath Associates	130	69	18	4
8	91723-23 - Richard Heath Associates	270	144	87	6
9	91723-27 - Richard Heath Associates	311	111	37	4
10	91723-30 - Richard Heath Associates	279	139	9	4
11	91723-31 - Richard Heath Associates	273	142	13	1
12	91767-21 - Richard Heath Associates	211	63	54	0
13	91767-23 - Richard Heath Associates	458	155	122	1
14	91767-25 - Richard Heath Associates	485	215	182	2
15	91767-26 - Richard Heath Associates	359	211	188	1
16	91767-27 - Richard Heath Associates	198	70	46	0
17	91767-31 - Richard Heath Associates	234	58	35	0
18	91767-32 - Richard Heath Associates	263	127	71	0
19	91767-33 - Richard Heath Associates	351	158	134	5
20	91767-34 - Richard Heath Associates	258	115	81	2
21	91767-35 - Richard Heath Associates	521	262	103	0
22	91767-38 - Richard Heath Associates	100	35	7	0
23	91767-39 - Richard Heath Associates	236	69	24	1
24	91767-41 - Richard Heath Associates	313	127	91	1
25	91767-42 - Richard Heath Associates	332	139	118	2
26	91767-43 - Richard Heath Associates	223	82	88	1
27	91767-44 - Richard Heath Associates	215	82	54	1
28	93203-14 - Staples and Associates	131	105	74	0
29	93203-19 - Staples and Associates	138	105	59	0
30	93280-16 - Staples and Associates	147	87	31	6
31	93280-18 - Staples and Associates	141	86	79	1
32	93280-33 - Staples and Associates	119	59	69	1
33	91791-18 - The East Los Angeles Community Union	350	83	28	0
34	91791-25 - The East Los Angeles Community Union	267	63	17	1
35	91791-26 - The East Los Angeles Community Union	239	59	44	0
36	92335-12 - The East Los Angeles Community Union	103	57	26	0
37	92335-24 - The East Los Angeles Community Union	201	148	71	0
38	92335-27 - The East Los Angeles Community Union	17	8	2	0
39	92335-34 - The East Los Angeles Community Union	306	170	133	0
40	92335-41 - The East Los Angeles Community Union	469	266	167	0
41	92335-60 - The East Los Angeles Community Union	368	146	74	2
42	92335-62 - The East Los Angeles Community Union	384	211	137	2
43	92335-63 - The East Los Angeles Community Union	417	204	140	10
44	92586-34 - The East Los Angeles Community Union	428	79	26	0
45	92586-35 - The East Los Angeles Community Union	419	122	26	1
46	92586-44 - The East Los Angeles Community Union	195	36	11	1
47	92586-48 - The East Los Angeles Community Union	215	59	0	0
48	92586-65 - The East Los Angeles Community Union	76	22	6	0
49	93277-16 - Garcia & Sons	196	117	61	53
50	93501-12 - Garcia & Sons	8	5	1	3
51	93501-13 - Garcia & Sons	195	111	38	6
52	93505-18 - Garcia & Sons	139	62	31	1
53	90003-10 - Reliable Energy Management	346	232	69	22

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	July 2011				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
54	90003-11 - Reliable Energy Management	481	308	116	6
55	90003-12 - Reliable Energy Management	467	348	93	48
56	90003-13 - Reliable Energy Management	291	200	75	3
57	90011-46 - Reliable Energy Management	561	409	186	27
58	90011-47 - Reliable Energy Management	445	323	127	15
59	90011-48 - Reliable Energy Management	418	286	129	9
60	90011-49 - Reliable Energy Management	493	348	139	14
61	90011-51 - Reliable Energy Management	450	322	148	10
62	90011-52 - Reliable Energy Management	316	232	89	18
63	90011-53 - Reliable Energy Management	99	67	40	1
64	90301-13 - Reliable Energy Management	189	87	14	0
65	90301-14 - Reliable Energy Management	101	42	3	0
66	90301-19 - Reliable Energy Management	131	71	5	0
67	90301-48 - Reliable Energy Management	88	58	19	2
68	90301-92 - Reliable Energy Management	215	138	36	0
69	90502-14 - Reliable Energy Management	329	136	48	5
70	90502-15 - Reliable Energy Management	177	74	9	0
71	91706-32 - Reliable Energy Management	373	208	115	12
72	91706-67 - Reliable Energy Management	48	27	2	1
73	91731-23 - Richard Heath Associates	361	262	124	2
74	91731-24 - Richard Heath Associates	124	76	73	0
75	91731-31 - Richard Heath Associates	343	194	130	25
76	91731-32 - Richard Heath Associates	150	98	86	7
77	91731-33 - Richard Heath Associates	320	144	98	4
78	91731-34 - Richard Heath Associates	170	100	119	2
79	91731-45 - Richard Heath Associates	53	42	47	2
80	91803-32 - Richard Heath Associates	161	88	13	0
81	91803-33 - Richard Heath Associates	206	111	12	1
82	93206-97 - Staples and Associates	270	168	89	5
83	93215-18 - Staples and Associates	297	194	181	0
84	93215-19 - Staples and Associates	151	104	51	0
85	93215-30 - Staples and Associates	299	143	63	1
86	93250-13 - Staples and Associates	342	242	152	0
87	93250-15 - Staples and Associates	140	99	66	0
88	93250-16 - Staples and Associates	332	237	116	28
89	93280-28 - Staples and Associates	172	84	113	1
90	92879-14 - Synergy	50	28	23	0
91	92879-15 - Synergy	196	117	66	0
92	92879-16 - Synergy	215	134	96	0
93	92879-18 - Synergy	389	226	155	0
94	92879-20 - Synergy	164	82	69	0
95	92879-21 - Synergy	158	95	24	0
96	92879-22 - Synergy	221	143	46	0
97	92879-23 - Synergy	453	226	150	1
98	92879-57 - Synergy	243	142	45	0
99	92882-12 - Synergy	45	29	0	0
100	92882-16 - Synergy	31	20	3	0

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	July 2011				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
101	92882-17 - Synergy	73	53	35	0
102	92882-18 - Synergy	196	110	63	0
103	92882-19 - Synergy	311	196	121	0
104	92882-20 - Synergy	26	17	4	0
105	92882-21 - Synergy	191	121	28	0
106	92882-22 - Synergy	119	71	37	0
107	92882-24 - Synergy	30	18	5	0
108	92882-27 - Synergy	166	61	2	0
109	92882-30 - Synergy	392	238	53	0
110	92882-31 - Synergy	188	128	78	1
111	92882-32 - Synergy	356	231	152	1
112	92882-35 - Synergy	202	133	9	0
113	92882-65 - Synergy	48	32	1	0
114	92882-71 - Synergy	13	3	0	0
115	92882-72 - Synergy	197	101	4	0
116	92882-78 - Synergy	144	44	1	0
117	90650-16 - The East Los Angeles Community Union	54	39	0	0
118	90650-17 - The East Los Angeles Community Union	504	189	108	1
119	90650-18 - The East Los Angeles Community Union	352	129	177	2
120	90650-19 - The East Los Angeles Community Union	578	194	194	2
121	90650-20 - The East Los Angeles Community Union	442	116	128	4
122	90650-23 - The East Los Angeles Community Union	392	104	77	2
123	90650-24 - The East Los Angeles Community Union	477	124	84	1
124	90650-26 - The East Los Angeles Community Union	342	108	78	0
125	90650-27 - The East Los Angeles Community Union	466	172	125	1
126	90650-28 - The East Los Angeles Community Union	660	272	265	0
127	90650-29 - The East Los Angeles Community Union	197	80	94	0
128	90650-30 - The East Los Angeles Community Union	295	160	107	1
129	90650-31 - The East Los Angeles Community Union	336	183	81	0
130	90650-32 - The East Los Angeles Community Union	192	44	49	0
131	90650-43 - The East Los Angeles Community Union	274	56	63	0
132	90650-76 - The East Los Angeles Community Union	161	70	55	1
133	90650-77 - The East Los Angeles Community Union	424	136	84	0
134	90650-78 - The East Los Angeles Community Union	444	99	88	1
135	90650-79 - The East Los Angeles Community Union	411	138	92	1
136	90650-83 - The East Los Angeles Community Union	384	112	113	0
137	91761-16 - The East Los Angeles Community Union	303	62	7	0
138	91761-18 - The East Los Angeles Community Union	22	15	9	0
139	91761-19 - The East Los Angeles Community Union	98	66	22	1
140	91761-25 - The East Los Angeles Community Union	40	28	22	0
141	91761-33 - The East Los Angeles Community Union	255	173	96	1
142	91761-34 - The East Los Angeles Community Union	308	207	121	3
143	91761-42 - The East Los Angeles Community Union	335	213	138	1
144	91761-43 - The East Los Angeles Community Union	457	300	206	4
145	91761-44 - The East Los Angeles Community Union	479	262	247	3
146	91761-53 - The East Los Angeles Community Union	85	49	25	2
147	91761-54 - The East Los Angeles Community Union	240	126	66	5

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	July 2011				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
148	91761-55 - The East Los Angeles Community Union	496	215	281	3
149	91761-77 - The East Los Angeles Community Union	204	44	14	6
150	91764-24 - The East Los Angeles Community Union	31	18	8	0
151	91764-26 - The East Los Angeles Community Union	326	161	77	4
152	91764-27 - The East Los Angeles Community Union	236	96	139	8
153	91764-28 - The East Los Angeles Community Union	210	77	17	0
154	91764-29 - The East Los Angeles Community Union	298	113	30	0
155	91764-31 - The East Los Angeles Community Union	157	62	61	2
156	91764-33 - The East Los Angeles Community Union	314	164	104	4
157	91764-36 - The East Los Angeles Community Union	243	112	61	3
158	91764-37 - The East Los Angeles Community Union	342	136	119	4
159	91764-38 - The East Los Angeles Community Union	231	167	35	0
160	91764-39 - The East Los Angeles Community Union	411	249	199	2
161	91764-40 - The East Los Angeles Community Union	357	187	181	9
162	91764-41 - The East Los Angeles Community Union	334	193	128	1
163	91764-42 - The East Los Angeles Community Union	117	90	11	0
164	91764-43 - The East Los Angeles Community Union	361	227	170	0
165	91764-44 - The East Los Angeles Community Union	397	265	194	3
166	91764-67 - The East Los Angeles Community Union	357	174	28	0
167	92316-12 - The East Los Angeles Community Union	197	131	144	0
168	92316-13 - The East Los Angeles Community Union	247	102	55	2
169	92316-14 - The East Los Angeles Community Union	264	81	37	1
170	92316-15 - The East Los Angeles Community Union	355	123	92	5
171	92316-16 - The East Los Angeles Community Union	458	132	110	3
172	92316-17 - The East Los Angeles Community Union	294	151	70	4
173	92316-18 - The East Los Angeles Community Union	334	190	69	2
174	92316-19 - The East Los Angeles Community Union	317	149	83	1
175	92316-20 - The East Los Angeles Community Union	316	195	82	4
176	92316-21 - The East Los Angeles Community Union	312	137	102	5
177	92316-22 - The East Los Angeles Community Union	382	127	91	2
178	92316-23 - The East Los Angeles Community Union	39	18	11	0
179	92316-24 - The East Los Angeles Community Union	113	52	28	1
180	92316-25 - The East Los Angeles Community Union	33	14	9	0
181	92316-26 - The East Los Angeles Community Union	196	90	28	1
182	92316-27 - The East Los Angeles Community Union	392	188	86	5
183	92316-28 - The East Los Angeles Community Union	189	82	19	2
184	92316-29 - The East Los Angeles Community Union	227	101	52	1
185	92316-30 - The East Los Angeles Community Union	11	5	1	0
186	92316-31 - The East Los Angeles Community Union	154	65	19	0
187	92316-32 - The East Los Angeles Community Union	106	59	26	0
188	92316-35 - The East Los Angeles Community Union	171	109	30	2
189	92316-38 - The East Los Angeles Community Union	31	16	6	0
190	92316-39 - The East Los Angeles Community Union	61	28	10	1
191	92316-41 - The East Los Angeles Community Union	23	13	3	0
192	92335-11 - The East Los Angeles Community Union	237	70	21	2
193	92335-17 - The East Los Angeles Community Union	7	5	2	3
194	92335-19 - The East Los Angeles Community Union	42	26	3	2

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	July 2011				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
195	92335-20 - The East Los Angeles Community Union	182	94	5	0
196	92335-21 - The East Los Angeles Community Union	213	98	55	7
197	92335-22 - The East Los Angeles Community Union	19	0	2	0
198	92335-23 - The East Los Angeles Community Union	53	0	7	0

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	July 2011				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
199	92335-25 - The East Los Angeles Community Union	181	119	99	0
200	92335-26 - The East Los Angeles Community Union	428	186	117	8
201	92335-28 - The East Los Angeles Community Union	53	0	15	0
202	92335-29 - The East Los Angeles Community Union	30	0	2	1
203	92335-30 - The East Los Angeles Community Union	210	103	33	0
204	92335-31 - The East Los Angeles Community Union	193	92	53	7
205	92335-32 - The East Los Angeles Community Union	269	147	84	3
206	92335-33 - The East Los Angeles Community Union	264	147	147	3
207	92335-35 - The East Los Angeles Community Union	459	189	134	23
208	92335-36 - The East Los Angeles Community Union	219	126	58	4
209	92335-37 - The East Los Angeles Community Union	238	144	65	10
210	92335-38 - The East Los Angeles Community Union	526	234	139	7
211	92335-39 - The East Los Angeles Community Union	238	136	115	0
212	92335-40 - The East Los Angeles Community Union	404	198	161	2
213	92335-42 - The East Los Angeles Community Union	187	84	56	1
214	92335-43 - The East Los Angeles Community Union	574	241	212	5
215	92335-44 - The East Los Angeles Community Union	560	260	208	7
216	92335-45 - The East Los Angeles Community Union	673	316	258	5
217	92335-46 - The East Los Angeles Community Union	318	193	159	0
218	92335-47 - The East Los Angeles Community Union	478	320	259	7
219	92335-48 - The East Los Angeles Community Union	225	103	59	2
220	92335-49 - The East Los Angeles Community Union	337	138	99	5
221	92335-50 - The East Los Angeles Community Union	322	118	72	6
222	92335-51 - The East Los Angeles Community Union	468	145	108	5
223	92335-52 - The East Los Angeles Community Union	497	221	109	12
224	92335-53 - The East Los Angeles Community Union	106	62	24	2
225	92335-54 - The East Los Angeles Community Union	551	270	142	9
226	92335-55 - The East Los Angeles Community Union	488	177	144	6
227	92335-56 - The East Los Angeles Community Union	490	195	174	8
228	92335-57 - The East Los Angeles Community Union	574	293	185	6
229	92335-58 - The East Los Angeles Community Union	459	306	192	3
230	92335-59 - The East Los Angeles Community Union	584	213	135	7
231	92335-61 - The East Los Angeles Community Union	500	149	111	2
232	92335-64 - The East Los Angeles Community Union	542	264	172	0
233	92335-65 - The East Los Angeles Community Union	299	172	104	5
234	92335-66 - The East Los Angeles Community Union	329	152	88	5
235	92335-67 - The East Los Angeles Community Union	632	360	253	3
236	92335-70 - The East Los Angeles Community Union	185	114	26	1
237	92335-71 - The East Los Angeles Community Union	233	98	119	0

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	July 2011				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
238	92335-72 - The East Los Angeles Community Union	117	65	23	1
239	92335-73 - The East Los Angeles Community Union	97	54	32	4
240	92335-77 - The East Los Angeles Community Union	39	13	7	1
241	92335-78 - The East Los Angeles Community Union	310	203	146	4
242	92335-80 - The East Los Angeles Community Union	224	104	73	1
243	92335-81 - The East Los Angeles Community Union	274	139	101	1
244	92335-85 - The East Los Angeles Community Union	62	21	14	0
245	92335-86 - The East Los Angeles Community Union	83	55	23	0
246	92335-87 - The East Los Angeles Community Union	234	128	71	3
247	92335-88 - The East Los Angeles Community Union	106	68	43	0
248	92335-89 - The East Los Angeles Community Union	318	191	211	1
249	92335-90 - The East Los Angeles Community Union	131	86	40	4
250	92335-91 - The East Los Angeles Community Union	14	5	1	0
251	92335-92 - The East Los Angeles Community Union	75	40	20	1
252	92337-68 - The East Los Angeles Community Union	761	309	20	7
253	92337-70 - The East Los Angeles Community Union	142	54	14	3
254	92337-71 - The East Los Angeles Community Union	126	55	9	0
255	92337-72 - The East Los Angeles Community Union	217	101	31	15
256	92337-73 - The East Los Angeles Community Union	178	100	27	4
257	92337-74 - The East Los Angeles Community Union	217	97	29	0
258	92337-75 - The East Los Angeles Community Union	172	68	15	5
259	92337-90 - The East Los Angeles Community Union	455	89	37	26
260	92337-93 - The East Los Angeles Community Union	83	27	10	0
261	92553-12 - The East Los Angeles Community Union	92	26	19	0
262	92553-23 - The East Los Angeles Community Union	132	84	40	1
263	92553-29 - The East Los Angeles Community Union	222	95	78	0
264	92553-41 - The East Los Angeles Community Union	397	250	116	5
265	92553-42 - The East Los Angeles Community Union	325	194	153	2
266	92553-43 - The East Los Angeles Community Union	444	197	196	4
267	92553-44 - The East Los Angeles Community Union	402	130	147	1
268	92553-47 - The East Los Angeles Community Union	543	172	134	9
269	92553-48 - The East Los Angeles Community Union	442	161	123	0
270	92553-49 - The East Los Angeles Community Union	492	176	179	1
271	92553-68 - The East Los Angeles Community Union	407	117	86	2
272	92555-23 - The East Los Angeles Community Union	296	100	68	1
273	92555-24 - The East Los Angeles Community Union	442	158	138	1
274	92555-25 - The East Los Angeles Community Union	228	79	21	4
275	92555-35 - The East Los Angeles Community Union	164	54	0	0
276	92555-37 - The East Los Angeles Community Union	132	47	1	0
277	92555-38 - The East Los Angeles Community Union	207	0	2	0
278	92845-26 - The East Los Angeles Community Union	340	53	3	0
279	92845-27 - The East Los Angeles Community Union	284	51	6	0

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	CARE Table 1 - CARE Program Expenses												
2	Southern California Gas Company												
3	July 2011												
4		Authorized Budget			Current Month Expenses			Year-To-Date Expenses			% of Budget Spent Year-To-Date		
5	CARE Program:	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Outreach ^[1]	\$ -	\$3,785,932	\$3,785,932		\$192,282	\$192,282		\$1,430,350	\$1,430,350	0%	38%	38%
7	Automatic Enrollment	\$ -	\$0	\$0	\$ -	\$0	\$0	\$ -	\$0	\$0	0%	0%	0%
8	Processing/ Certification/Verification	\$ -	\$1,248,928	\$1,248,928	\$ -	\$93,577	\$93,577	\$ -	\$724,815	\$724,815	0%	58%	58%
9	Information Technology / Programming	\$ -	\$522,554	\$522,554	\$ -	\$39,991	\$39,991	\$ -	\$296,232	\$296,232	0%	57%	57%
10													
11	Pilots												
12	- Pilot SB 580	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
13	- Pilot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
14	- Pilot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
15	Total Pilots	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
16													
17	Measurement & Evaluation ^[2]	\$ -	\$17,192	\$17,192	\$ -	\$0	\$0	\$ -	\$ -	\$ -	0%	0%	0%
18	Regulatory Compliance	\$ -	\$236,919	\$236,919	\$ -	\$21,446	\$21,446	\$ -	\$145,490	\$145,490	0%	61%	61%
19	General Administration	\$ -	\$604,963	\$604,963	\$ -	\$46,484	\$46,484	\$ -	\$338,601	\$338,601	0%	56%	56%
20	CPUC Energy Division	\$ -	\$171,500	\$171,500		\$0	\$0	\$ -	\$28,704	\$28,704	0%	17%	17%
21													
22	SUBTOTAL MANAGEMENT COSTS	\$ -	\$ 6,587,988	\$ 6,587,988	\$ -	\$393,780	\$393,780	\$ -	\$2,964,192	\$2,964,192	0%	45%	45%
23													
24	CARE Rate Discount	\$ -	\$132,712,188	\$132,712,188	\$ -	\$6,704,039	\$6,704,039	\$ -	\$77,902,027	\$77,902,027	0%	59%	59%
25	Service Establishment Charge Discount	\$ -	\$3,189,461	\$3,189,461	\$ -	\$296,850	\$296,850	\$ -	\$2,215,380	\$2,215,380	0%	69%	69%
26	\$80,117,407												
27	TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$ -	\$ 142,489,637	\$ 142,489,637	\$ -	\$7,394,669	\$7,394,669	\$ -	\$83,081,599	\$83,081,599	0%	58%	58%
28													
29	Other CARE Rate Benefits												
30	DWR Bond Charge Exemption												
31	CARE PPP Exemption				\$ -	\$1,019,561	\$1,019,561		\$12,936,402	\$12,936,402			
32	California Solar Initiative Exemption ^[3]												
33	kWh Surcharge Exemption												
34	TOTAL - OTHER CARE RATE BENEFITS				\$ -	\$1,019,561	\$1,019,561	\$ -	\$12,936,402	\$12,936,402			
35													
36	Indirect Costs					\$98,282	\$98,282	\$ -	\$724,705	\$724,705			
37	¹ Outreach includes costs associated with Capitation Fees, Other Outreach and Mass Media												
38	² Measurement and Evaluation consists of Needs Assessment costs												
39	³ DWR Bond Charge, CARE PPP, California Solar Initiative and kWh Exemptions have been included to reflect discounts received by CARE customers not charged to the CARE balancing account.												
40	⁴ The indirects included in this category (Pension & Benefits, Workmans Comp, Public Liability & Property Damage, Fleet, Purchasing & Warehouse) are included in the base rate and therefore are not included in the CARE Total Program Costs.												
41													

	A	B	C	D	E	F	G	H	I	J	K	L	M
42	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R
1	CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration																	
2	Southern California Gas Company																	
3	July 2011																	
4	Gross Enrollment																	
5	Automatic Enrollment											Enrollment		Total CARE		Estimated	Penetration	
6	2011	Inter-Utility¹	Intra-Utility²	Leveraging³	One-e-App⁴	SB580	Combined (B+C+D+E+F)	Capitation	Other Sources⁵	Total (G+H+I)	Recertification⁶	Total Adjusted (J+K)	Attrition (Drop Offs)⁷	Net (L-M)	Net Adjusted (N-K)	Participants	CARE Eligible	Rate % (P/Q)
7	January	6,068	1,679	0	0	0	7,747	24	59,469	67,240	45,730	112,970	61,267	51,703	5,973	1,720,017	1,842,984	93.3%
8	February	7,086	196	94	0	0	7,376	33	62,356	69,765	40,802	110,567	82,108	28,459	-12,343	1,707,874	1,842,984	92.7%
9	March	7,237	3,147	45	0	0	10,429	16	76,554	86,999	52,037	139,036	73,459	65,577	13,540	1,721,214	1,842,984	93.4%
10	April	7,883	2,294	161	0	0	10,338	29	63,682	74,049	53,772	127,821	58,437	69,384	15,612	1,736,826	1,847,383	94.0%
11	May	7,418	2,367	93	0	0	9,878	32	57,453	67,363	47,545	114,908	61,969	52,939	5,394	1,742,220	1,847,383	94.3%
12	June	5,628	1,838	166	0	0	7,632	29	57,140	64,801	48,765	113,566	68,464	45,102	-3,663	1,738,557	1,847,383	94.1%
13	July	8,672	2,647	178	0	0	11,497	41	52,038	63,576	51,237	114,813	86,959	27,854	-23,383	1,715,174	1,845,587	92.9%
14	August	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
15	September	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
16	October	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
17	November	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
18	December	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
19	Total for 2011	49,992	14,168	737	0	0	64,897	204	428,692	493,793	339,888	833,681	492,663	341,018	1,130			
20	¹ Enrollments via data sharing between the IOUs.																	
21	² Enrollments via data sharing between departments and/or programs within the utility.																	
22	³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.																	
23	⁴ One-E-App is a pilot program set up by The Center to Promote Healthcare Access (the Center) and PG&E. The pilot will occur within two PG&E counties and looks to implement a strategy of automatic enrollment for low-income customers into the CARE program based on the customers' applications or reapplications for related low-income health and social welfare services. (e.g. MediCAL, Healthy Families, CALKids, etc.) The goal is to develop another means by which low income families can be introduced into the CARE program and, depending on the success of the pilot, possibly expand this pilot to other counties within PG&E's territory as well as to the other IOUs.																	
24	⁵ Not including Recertification.																	
25	⁶ Recertifications completed regardless of month requested.																	
26	⁷ The drop offs include self-declined applications, ineligible applications and closed CARE accounts.																	
27	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.																	

	A	B	C	D	E	F	G	H	I
1	CARE Table 3 - Standard Random Verification Results								
2	Southern California Gas Company								
3	July 2011								
4	2011	Total CARE Population	Participants Requested to Verify	% of Population Total	Participants Dropped (Due to no response)	Participants Dropped (Verified as Ineligible)	Total Dropped	% Dropped through Random Verification	% of Total Population Dropped
5	January	1,720,017	4,278	0.25%	2,193	161	2,354	55%	0.14%
6	February	1,707,674	4,419	0.26%	2,281	134	2,415	55%	0.14%
7	March	1,721,214	6,763	0.39%	3,255	225	3,480	51%	0.20%
8	April	1,736,826	6,041	0.35%	2,082	236	2,318	38%	0.13%
9	May	1,742,220	5,570	0.32%	18	153	171	3%	0.01%
10	June	1,738,557	5,551	0.32%	8	68	76	1%	0.00%
11	July	1,715,174	4,842	0.28%	6	3	9	0%	0.00%
12	August								
13	September								
14	October								
15	November								
16	December								
17	Total for 2011	1,715,174	37,464	2.18%	9,843	980	10,823	29%	0.63%
18	SoCalGas' random verification process allows customers 90 days to respond to the verification request. Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.								
19	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								

	A	B	C	D	E	F	G
1	CARE Table 4 - CARE Self-Certification and Self-Recertification Applications¹						
2	Southern California Gas Company						
3	July 2011						
4		Provided²	Received	Approved³	Denied⁴	Pending/ Never Completed⁵	Duplicates⁶
5	YTD Total	4,227,253	994,230	833,681	22,621	137,928	
6	Percentage		100.00%	83.85%	2.28%	13.87%	0.00%
7	¹ Includes sub-metered customers.						
8	² An estimated number that includes customers whom were provided with CARE self-certification and self-recertification application via direct mail, email, phone, bill insert, door-to-door delivery, utility personnel, and through outreach events.						
9	³ Approved includes customers who are approved through SoCalGas' CARE eligible probability model, data exchange, mail-in, via web or by phone, and through duplicated applications.						
10	⁴ Customers are denied due to not being CARE eligible, not customer of record, or not the customer's primary residence.						
11	⁵ Pending/Never Completed includes closed accounts, incomplete applications, and customers of other utilities who are not SoCalGas customers.						
12	⁶ SoCalGas treats duplicated applications as recertification applications. Duplicates are customers who are already enrolled in CARE and mail in another CARE application.						
13	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I	J
1	CARE Table 5 - Enrollment by County									
2	Southern California Gas Company									
3	July 2011									
4		Estimated Eligible			Total Participants			Penetration Rate		
5	County	Urban¹	Rural¹	Total	Urban	Rural	Total	Urban	Rural	Total
6	Fresno	11,163	24	11,187	12,242	17	12,259	110%	71%	110%
7	Imperial	38	17,233	17,271	24	13,898	13,922	63%	81%	81%
8	Kern	12,649	28,997	41,646	10,840	28,237	39,077	86%	97%	94%
9	Kings	14	13,571	13,585	18	14,738	14,756	132%	109%	109%
10	Los Angeles	997,082	2,018	999,100	922,140	1,130	923,270	92%	56%	92%
11	Orange	203,350	30	203,381	170,948	20	170,968	84%	0%	84%
12	Riverside	102,274	120,776	223,051	93,330	117,296	210,626	91%	97%	94%
13	San Bernardino	155,013	1,132	156,145	168,632	871	169,503	109%	77%	109%
14	San Luis Obispo	9,360	17,905	27,266	5,434	14,342	19,776	58%	80%	73%
15	Santa Barbara	37,304	1,235	38,539	30,775	741	31,516	82%	60%	82%
16	Tulare	11,064	43,926	54,990	11,353	47,834	59,187	103%	109%	108%
17	Ventura	57,557	1,870	59,428	48,865	1,449	50,314	85%	77%	85%
18										
19	Total	1,596,867	248,720	1,845,587	1,474,601	240,573	1,715,174	92%	97%	92.9%
20	¹ Define Urban vs Rural									
21	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.									

	A	B	C	D	E	F	G	H
1	CARE Table 6 - Recertification Results							
2	Southern California Gas Company							
3	July 2011							
4	2011	Total CARE Population	Participants Requested to Recertify¹	% of Population Total	Participants Recertified^{2, 3}	Participants Dropped³	Recertification Rate % (E/C)	% of Total Population Dropped (F/B)
5	January	1,720,017	18,700	1.09%	14,506	6,680	78%	0.39%
6	February	1,707,674	20,779	1.22%	16,560	6,972	80%	0.41%
7	March	1,721,214	31,482	1.83%	24,817	10,872	79%	0.63%
8	April	1,736,826	32,027	1.84%	22,947	8,557	72%	0.49%
9	May	1,742,220	29,200	1.68%	19,752	514	68%	0.03%
10	June	1,738,557	35,594	2.05%	13,500	379	38%	0.02%
11	July	1,715,174	26,601	1.55%	1,340	53	5%	0.00%
12	August							
13	September							
14	October							
15	November							
16	December							
17	Total for 2011	1,715,174	194,383	11.33%	113,422	34,027	58%	1.98%
18	¹ Participants requested to recertify.							
19	² Participants recertified number does not include the customers who are recertified through SoCalGas' CARE eligible probability model .							
20	³ Recertification results are tied to the month initiated. Therefore, recertification results may be pending due to the time permitted for a participant to							
21								
22	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B	C	D	E	F	G	H
1	CARE Table 7 - Capitation Contractors							
2	Southern California Gas Company							
3	July 2011							
4		Contractor Type				Year-to-Date		
5	Contractor Name ¹	Private	CBO	WMDVBE	LIHEAP	Rural	Urban	Total
6	Community Action Partnership of Orange County		X	X	X	0	0	0
7	ELA Communications Energy ED Program		X			0	0	0
8	PACE – Pacific Asian Consortium in Employment		X	X	X	0	1	1
9	Proteus, Inc.		X			0	10	10
10	Community Pantry of Hemet		X			0	4	4
11	Community Action Partnership of San Bernardino		X		X	0	60	60
12	LA Works		X			0	0	0
13	Children’s Hospital of Orange County		X			0	0	0
14	The Companion Line		X			0	2	2
15	Across Amer Foundation		X			0	0	0
16	All Peoples Christian Center		X			0	0	0
17	LA County 211		X			0	25	25
18	Sr. Citizens Emergency Fund I.V., Inc.		X			0	0	0
19	Coachella Valley Housing Coalition		X			0	0	0
20	HABBM		X			0	0	0
21	Second Harvest Food Bank of Orange County		X			0	0	0
22	Southeast Community Development Corp.		X			0	2	2
23	Latino Resource Organization		X			0	0	0
24	Independent Living Center of Southern California		X			0	0	0
25	Community Action Partnership - Kern County		X			0	0	0
26	El Concilio del Condado de Ventura		X			0	1	1
27	Blessed Sacrament Church		X			0	0	0
28	Starbright Management Services		X			0	0	0
29	Hermanidad Mexicana		X			0	0	0
30	CSET		X			0	5	5
31	Crest Forest Family and Community Service		X			0	0	0
32	CUI – Campesinos Unidos, Inc.		X	X	X	0	0	0
33	Veterans in Community Service		X	X	X	0	0	0
34	Chinatown Service Center		X			0	9	9
35	Koreatown Youth and Community Center		X			0	1	1
36	MEND		X			0	0	0
37	Armenian Relief Society		X			0	0	0
38	Catholic Charities of LA – Brownson House		X			0	0	0
39	BroadSpectrum		X			0	0	0
40	OCCC, Inc. (Orange County Community Center)		X			0	6	6
41	Green Light Shipping	X				0	0	0
42	APAC Service Center		X			0	78	78
43	Visalia Emergency Aid Council		X			0	0	0
44	Total Enrollments					0	204	204
45	¹ All capitation contractors with current contracts are listed regardless of whether they have signed up customers or							
46	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B	C	D	E	F	G	H
1	CARE Table 8 - Participants as of Month-End							
2	Southern California Gas Company							
3	July 2011							
4	2011	Gas and Electric	Gas Only	Electric Only	Total	Eligible Households	Penetration	% Change¹
5	January	n/a	1,720,017	n/a	1,720,017	1,842,984	93.3%	10.2%
6	February	n/a	1,707,674	n/a	1,707,674	1,842,984	92.7%	-0.7%
7	March	n/a	1,721,214	n/a	1,721,214	1,842,984	93.4%	0.8%
8	April	n/a	1,736,826	n/a	1,736,826	1,847,383	94.0%	0.9%
9	May	n/a	1,742,220	n/a	1,742,220	1,847,383	94.3%	0.3%
10	June	n/a	1,738,557	n/a	1,738,557	1,847,383	94.1%	-0.2%
11	July	n/a	1,715,174	n/a	1,715,174	1,845,587	92.9%	-1.3%
12	August							
13	September							
14	October							
15	November							
16	December							
17	Total for 2011							
18	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							