## BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Rulemaking Regarding Whether, or Subject to What Conditions, the Suspension of Direct Access May Be Lifted Consistent with Assembly Bill 1X and Decision 01-09-060.

Rulemaking 07-05-025 (Filed May 24, 2007)

# NOTICE OF EX PARTE COMMUNICATION WITH SARA THOMAS BY COMMERCIAL ENERGY OF CALIFORNIA AND CALIFORNIA LARGE ENERGY CONSUMERS ASSOCIATION

Michael B. Day Suzy Hong GOODIN, MACBRIDE, SQUERI, DAY & LAMPREY, LLP 505 Sansome Street, Suite 900 San Francisco, CA 94111 Telephone: 415-392-7900

Facsimile: 415-398-4321

Email: mday@goodinmacbride.com

For Commercial Energy of California

September 12, 2011

### BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Rulemaking Regarding Whether, or Subject to What Conditions, the Suspension of Direct Access May Be Lifted Consistent with Assembly Bill 1X and Decision 01-09-060.

Rulemaking 07-05-025 (Filed May 24, 2007)

## NOTICE OF EX PARTE COMMUNICATION WITH SARA THOMAS BY COMMERCIAL ENERGY OF CALIFORNIA AND CALIFORNIA LARGE ENERGY CONSUMERS ASSOCIATION

Pursuant to Rule 8.3 of the Commission's Rules of Practice and Procedure,
Commercial Energy of California and the California Large Energy Consumers Association
submit this Notice of Ex Parte Communication.

On Wednesday, September 7, 2011 at 2 pm an Ex Parte communication was held with Sara Thomas, Advisor to Commissioner Mark Ferron. In attendance for Commercial Energy were Ron Perry, CEO of Commercial Energy, and Michael Day of Goodin, MacBride, Squeri, Day & Lamprey, LLP, outside counsel for Commercial Energy. Also in attendance was William Booth, counsel for the California Large Energy Consumers Association (CLECA). The meeting was initiated by Mr. Day and took place at the Commission's offices in San Francisco and lasted for approximately 45 minutes.

At the meeting Mr. Day and Mr. Perry explained that the bonding requirement adopted in the Proposed Decision issued in the above-captioned docket would have a seriously damaging effect on the Direct Access market and would actively discourage ESPs from selling to

customers, and discourage customers from entering into contracts for Direct Access Service. Mr. Perry presented a table that he created from the formula for the bonding requirement contained in Appendix to the Proposed Decision, to show the approximate impact of an increase in volatility and an increase in energy costs on the amount of the bond that ESPs would have to purchase. The table demonstrates that increases in volatility and energy prices within historical experience can cause the cost of a bond for an ESP to be so large as to make it uneconomical to participate in the Direct Access market. Because PG&E and SCE refused to provide an updated bond calculation during the hearings, Mr. Perry used available public information to approximate current utility energy costs. Any margin of error in the assumed utility energy cost number is not meaningful because the order of magnitude of the bond cost grows so rapidly as market prices and volatility increase.

Mr. Booth explained that from the perspective of an industrial customer such a bonding provision would create a disincentive to participate in Direct Access. In addition, because the amount of the bond could be altered every six months by an Advice Letter filing changing the volatility inputs to the bonding calculation, there would be substantial uncertainty for both customers and ESPs that would undermine the ability of such parties to enter into long term fixed price Direct Access contracts.

Mr. Day pointed out that the existing tariff provisions that require all returning Direct Access customers to take Transitional Bundled Service (TBS rates) is a time-tested and effective means of ensuring that the utility's bundled customers are not saddled with additional procurement costs due to the return of a Direct Access customer. It was explained that the all the Direct Access parties in the case, the large majority of the customer groups represented in the

case, and SDG&E all supported the use of TBS rates in lieu of the complicated and potentially destabilizing bonding requirement.

The table demonstrating the potential impact of the bonding requirement is attached to this Notice. In addition, at her request, Mr. Day presented Ms. Thomas with copies of the February 11, 2011 Reply Brief of Commercial Energy on Legal Issues, and the May 6, 2011 Opening Brief and May 27, 2011 Reply Brief of Commercial Energy. These briefs have been served on all parties in the proceeding previously, and are not, therefore, new written ex parte communications. For that reason they are not attached to this notice. If you have any other questions regarding this Ex Parte Notice, please contact Michael Day at the address below.

Respectfully submitted this 12th day of September, 2011 at San Francisco, California.

GOODIN, MACBRIDE, SQUERI, DAY & LAMPREY, LLP Michael B. Day Suzy Hong 505 Sansome Street, Suite 900 San Francisco, California 94111 Telephone: (415) 392-7900

Facsimile: (415) 398-4321 Email: mday@goodinmacbride.com

By <u>/s/ Michael B. Day</u>
Michael B. Day

Attorneys for Commercial Energy of California

3418/001/X131800.v1

#### EXHIBIT TO DEMONSTRATE IMPACT OF PROPOSED DECISION 07-05-025 BONDING REQUIREMENT

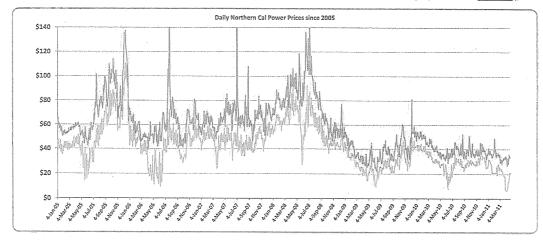
Ex.1: PG&E CALCULATION AS OF HEARING 3/30/2011				Ех.2	Ex.2: ADJUSTED FOR CURRENT PRICES IN MARKET AND IOU						Ex.3: ADJUSTED FOR HIGHER VOLATILITY ONLY					Ex.4: ADJUSTED FOR HIGHER PRICE (2X) AND VOLATILITY											
as of							as of							as of							as of				(2x) x	* ODAILLI I	1
4/30/200	9						8/31/2011							4/30/2009							8/31/2011						
	Time to	Implied		Sq root	OnPeak			Time to	Implied		Sq root	OnPeak			Time to	implied		Sq root of	OnPeak			Time to	Implied		Sa root of	OnPeak	ľ
	Expiry	Volatility	Sigma	of time	Forward	OffPeak		Explry	Voltity	Sigma	of time	Forward	OffPeak:		Expiry	Voltity	Sìgma	time	Forward	OffPeak		Expiry	Voltity	Sigma	time	Forward	OffPeak
6/30/200		66%	0,0728	0.5067	45,44	28.63	10/31/2011	0.1671	66%	0.0728	0.5029	40.10	25.27	10/31/2011	2,5041	90%	2.0283	0.5029	45.44	28,63	10/31/2011	0.1671	90%	0.1354	0.5029	90,00	56,71
7/31/200		64%	0.1032	0.5807	43.77	29.19	11/30/2011	0.2493	64%	0.1021	0.5807	40.25	26.84	11/30/2011	2.5863	80%	1.6552	0.5807	43,77	29.19	11/30/2011	0.2493	80%	0.1596	0.5807	81.00	54.02
8/31/200		52%	0.1295	0.6492	43.77	29.19	12/31/2011	0.3342	62%	0.1285	0.6492	40.45	26.98	12/31/2011	2.6712	70%	1.3089	0.6492	43.77	29.19	12/31/2011	0.3342	70%	0.1638	0.6492	76.95	51,32
9/30/200		53%	0.1177	0.7112	45.77	33.81	1/31/2012	0.4192	53%	0,1177	0.7058	39.65	29.29	1/31/2012	2.7562	61%	1.0256	0.7058	45.77	33.81	1/31/2012	0.4192	61%	0.1560	0.7058	73.10	54,00
10/31/200		51%	0.1311	0.7656	45.77	33.81	2/28/2012	0.4959	51%	0.1290	0.7656	39.65	29,29	2/28/2012	2.8329	59%	0.9861	0.7656	45.77	33.81	2/28/2012	0.4959	59%	0.1726	0.7656	73.10	54.00
11/30/200		49%	0.1408	0.8212	45.77	33.81	3/31/2012	0.5836	49%	0.1401	0.8165	37.40	27.63	3/31/2012	2,9205	57%	0.9489	0.8165	45.77	33.81	3/31/2012	0.5836	57%	0.1896	0.8165	65.79	48.60
12/31/200		39%	0.1021	0.8688	51.13	38.12	4/30/2012	0.6658	39%	0.1013	0.8688	36.80	27.44	4/30/2012	3.0027	47%	0.6633	0.8688	51.13	38.12	4/30/2012	0.6658	47%	0.1471	0.8688	59.21	44.15
1/31/20:		38%	0.1092	0.9118	51.13	38.12	5/31/2012	0.7507	38%	0.1084	0.9139	37.45	27.92	5/31/2012	3.0877	50%	0.7719	0.9139	51.13	38.12	5/31/2012	0.7507	50%	0.1877	0.9139	71.06	52.98
2/28/201		37%	0.1140	0.9589	51.13	38,12	6/30/2012	0.8329	37%	0.1140	0.9589	47,19	35.18	6/30/2012	3.1699	65%	1.3393	0.9589	51.13	38.12	6/30/2012	0.8329	65%	0.3519	0.9589	85,27	63.57
3/31/20:		35%	0.1124	1.0019	48.62	33.33	7/31/2012	0.9178	35%	0.1124	1.0038	47,19	32.35	7/31/2012	3.2548	75%	1.8308	1.0038	48.62	33.33	7/31/2012	0.9178	75%	0.5163	1.0038	102.32	70.14
4/30/20:		34%	0.1156	1.0413	48,62	33.33	8/31/2012	1.0027	34%	0.1159	1.0413	47.19	32.35	8/31/2012	3.3397	74%	1.8288	1.0413	48.62	33.33	8/31/2012	1.0027	74%	0.5491	1.0413	102.32	70.14
5/31/20:		36%	0.1406	1.0810	48.62	33,33	9/30/2012	1.0849	36%	0.1406	1.0828	45.42	31.14	9/30/2012	3.4219	76%	1,9765	1.0828	48.62	33.33	9/30/2012	1.0849	76%	0.6267	1.0828		70.14
6/30/20:	U				\$ 47.46 \$	5 33.57 3,752	10/31/2012					\$ 41.56	\$ 29.31	10/31/2012					\$ 47.46	\$ 33.57	10/31/2012					81,87	\$ 57.48
		146		per period	5,008 \$ 41.51	3,/52			200		per period rage Price	-5,008	3,752					per period	5,008	3,752					per period	5,008	3,752
1																		rage Price					We	ighted Ave	erage Price _:	71.42	
	Ma	irket price	with 6% l	oss factor	\$ 44.00			Mari	et price i	with 6% lo	ss factor	\$ 38.49			Mar	ket price	with 6% l	oss factor	\$ 44.00			Ma	rket price v	with 6% lo	oss factor _:	75.71	
																											P
		Average Vol	atility	42.96%			1	Derived Ave		lity	42.93%			18	Derived Av		tility	67.85%				Derived Avera	ige Volatility		66.87%		
	Time to E			0.5				Time to Expl			0,5				Time to Exp			0.5				Time to Expin	/		0.5		
95	6 Confiden	ce Interval i		1.6449		1	95%	Confidence I			1,6449			95%	Confidence			1.6449			95%	Confidence In	terval Multip	oller	1.6449		ľ
		Stressed P			\$ 69.14					Price @ 959	%.CI	\$ 60,47				Stressed P			\$ 86.14				Stressed Pric	e @ 95% 0	C1 :	147.02	
7170		Stressed R	A Price	-	\$ 6.25				Stressed I	RA Price	_	\$ 6.25				Stressed R	A Price	-	\$ 6.25				Stressed RA	Price		6.25	
Marke	price with	Security/B	onding Req	uirement: _	\$ 75.40		Market	orice with S	curity/Bo	nding Requ	uirement:	\$ 66.72		Market p	rice with S	ecurity/Bo	nding Req	uirement:	\$ 92.39		Mark	et price with	Security/Bo	nding Req	uirement:	\$ 153.27	
	Addit	ional pre	mium al	ove Mar	ket Price:	\$ 31.39		Additio	nal pre	mium ab	ove Mari	ket Price:	\$ 28.23		Additi	onal pre	mium al	ove Mar	ket Price:	\$ 48.38		Ado	litional pr	emium	above Ma	rket Price:	\$ 77.56
		IOU System	لدمال مدرا مد	0	\$ 93,55				10115	m Bundled	0-4-	مائد الدامية الإسام						_	rantoniones como								
		Stressed I			\$ 10.00				Stressed I			\$ 58.16 \$ 10.00				IOU Syster			\$ 58.16				IOU System		ate	58.16	ľ
		Stressed in			\$ 103.55					OU Adder OU Gen Pri		\$ 68.16				Stressed I			\$ 10.00				Stressed IOL			10.00	
		20 62260 ti	Ju den Pri	.e	\$ 102.55				ztreszea i	Ou Gen Pri	ice	5 68.16				Stressed I	JU Gen Pri	ce	\$ 68.16			-	Stressed IOU	l Gen Price		68.16	
			Net ESF	Credit C	ost	\$ (28.15)				Net ESP	Credit Co	nst	\$ (1.43)				Net ESP	Credit Co	net	\$ 24.23				Nat CCD	Caralla Ca		. OF 44
						. (20.20)							y (31-43)			1	IVEL LOP	-i cuit C	JJ.	y £4.43				INEE ESP	Credit Co	St	\$ 85.11
						***************************************	NAME OF TAXABLE PARTY.			~~~~	***************************************		***************************************	36	***************************************						L				***************************************	-	

#### Notes:

If Net ESP Credit Cost is less than zero, ESP only posts for the administrative costs. (Examples 1 & 2)

If Net ESP Credit Cost is more than zero, the IOU will multiply that amount by the annual ESP load. (Examples 3 & 4)

In the event of market prices doubling (as shown in Example 4), third party credit requirements double due to higher costs (\$38.49 rises to \$75.71/mwh), but the Bonding Deposit more than quadruples (\$85.11 + \$75.71) the total cost to the ESP supplier.



Year	Peak	OffPeak
2005	\$ 72.37	\$ 52.78
2006	\$ 61.66	\$ 40.33
2007	\$ 67.33	\$ 46.68
	,	
2008	\$ 80.83	\$ 59.12
2009	\$ 39.42	\$ 28.26
2010	\$ 40.36	\$ 29.65
2011	\$ 34.90	\$ 20.83