## 2011 PV PPA RFO Bidders' Forum September 22, 2011, 9:00am - 12:00pm PG&E Auditorium Draft Presentation Outline

Solicitation Results

- Review the solicitation schedule
- Report out on market response and utility response to the bids (use annual report as a guide)
- List the 3 winning offers
- The bidding protocol, PPA terms and conditions, and whether the project selection process produced the desired procurement and policy outcome
- Selection process:
  - Price was primary determinant
  - Supplier Diversity had the ability to move your offer relative to the standings of offers priced close to yours (encourage participants to make as good of a showing as they can in future solicitations)
  - LCR as tie breaker, although it did not come into play in project selection this time
- An important feature in getting to the 50 MW procurement target was the willingness of some participants to reduce the size of their offer while holding the price constant. Encourage participants to consider offering this feature in future rounds because it increases their chances of being selected.

Survey Results

- Present numeric results to survey questions, along with key comments provided.
- Summarize key takeaways.
- I.E. Report
  - Role of the I.E.
  - Observations and lessons learned (positive and negative)
  - I.E. report conclusions and recommendations

Preferred Locations

• Solicit developer feedback on PV Map

Project Eligibility / Viability Screens

- To make an offer in this RFO, a project must:
  - be a photovoltaic project in the one to 20 MW range;
  - be located within PG&E's service territory;
  - demonstrate site control;
  - have a complete interconnection application filed with PG&E within two weeks following a shortlist notification;
  - not participate in the California Solar Initiative or net energy metering programs; and
  - be scheduled to begin initial operation within 18 months following Commission approval of the PPA.

- The developer or and/or member of the project development team must have either completed or begun construction of a solar project that is at least 500 kilowatts
- Other criteria needed to ensure project viability?
- For the 2012 PV PPA RFO, PG&E is considering a proposal to require projects to have a completed Phase 1 study in order to submit an offer. Solicit feedback on this proposal

Interconnection-related Issues

- Acknowledge challenges in the interconnection process
- Describe improvements the PG&E GIS group has made/will make to improve the process
- Review current status of the interconnection queue
- Solicit developer feedback on PG&E's processing of interconnection requests PPA Updates PG&E is considering<sup>1</sup>
  - Include WMDVBE spend target and annual reporting requirement
  - Update Section 3.7 and Appendix VIII to latest form Buyer should report outages to the CAISO.
  - Update definition of Letter of Credit
  - Update Appendix XI Notices
  - For Small Project PPA, a DTS requirement lower than the \$150/kW DTS that the CPUC directed us to remove for this year's RFO
  - Resource Adequacy Requirement

<sup>&</sup>lt;sup>1</sup> Decision 10-04-052 provides that Pacific Gas and Electric Company may file a Tier 3 advice letter seeking modifications to the solicitation protocols and standard contract terms and conditions