# **BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA**

Rulemaking Regarding Whether, or Subject to What Conditions, the Suspension of Direct Access May Be Lifted Consistent with Assembly Bill 1X and Decision 01-09-060.

Rulemaking 07-05-025 (Filed May 24, 2007)

# NOTICE OF EX PARTE COMMUNICATION WITH SARA THOMAS BY COMMERCIAL ENERGY OF CALIFORNIA AND CALIFORNIA LARGE ENERGY CONSUMERS ASSOCIATION

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For Commercial Energy of California

September 12, 2011

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Pursuant to Rule 8.3 of the Commission's Rules of Practice and Procedure, Commercial Energy of California and the California Large Energy Consumers Association submit this Notice of Ex Parte Communication.

On Wednesday, September 7, 2011 at 2 pm an Ex Parte communication was held with Sara Thomas, Advisor to Commissioner Mark Ferron. In attendance for Commercial Energy were Ron Perry, CEO of Commercial Energy, and Michael Day of Goodin, MacBride, Squeri, Day & Lamprey, LLP, outside counsel for Commercial Energy. Also in attendance was William Booth, counsel for the California Large Energy Consumers Association (CLECA). The meeting was initiated by Mr. Day and took place at the Commission's offices in San Francisco and lasted for approximately 45 minutes.

At the meeting Mr. Day and Mr. Perry explained that the bonding requirement adopted in the Proposed Decision issued in the above-captioned docket would have a seriously damaging effect on the Direct Access market and would actively discourage ESPs from selling to customers, and discourage customers from entering into contracts for Direct Access Service. Mr. Perry presented a table that he created from the formula for the bonding requirement contained in Appendix to the Proposed Decision, to show the approximate impact of an increase in volatility and an increase in energy costs on the amount of the bond that ESPs would have to purchase. The table demonstrates that increases in volatility and energy prices within historical experience can cause the cost of a bond for an ESP to be so large as to make it uneconomical to participate in the Direct Access market. Because PG&E and SCE refused to provide an updated bond calculation during the hearings, Mr. Perry used available public information to approximate current utility energy costs. Any margin of error in the assumed utility energy cost number is not meaningful because the order of magnitude of the bond cost grows so rapidly as market prices and volatility increase.

Mr. Booth explained that from the perspective of an industrial customer such a bonding provision would create a disincentive to participate in Direct Access. In addition, because the amount of the bond could be altered every six months by an Advice Letter filing changing the volatility inputs to the bonding calculation, there would be substantial uncertainty for both customers and ESPs that would undermine the ability of such parties to enter into long term fixed price Direct Access contracts.

Mr. Day pointed out that the existing tariff provisions that require all returning Direct Access customers to take Transitional Bundled Service (TBS rates) is a time-tested and effective means of ensuring that the utility's bundled customers are not saddled with additional procurement costs due to the return of a Direct Access customer. It was explained that the all the Direct Access parties in the case, the large majority of the customer groups represented in the

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case, and SDG&E all supported the use of TBS rates in lieu of the complicated and potentially destabilizing bonding requirement.

The table demonstrating the potential impact of the bonding requirement is attached to this Notice. In addition, at her request, Mr. Day presented Ms. Thomas with copies of the February 11, 2011 Reply Brief of Commercial Energy on Legal Issues, and the May 6, 2011 Opening Brief and May 27, 2011 Reply Brief of Commercial Energy. These briefs have been served on all parties in the proceeding previously, and are not, therefore, new written ex parte communications. For that reason they are not attached to this notice. If you have any other questions regarding this Ex Parte Notice, please contact Michael Day at the address below.

Respectfully submitted this 12th day of September, 2011 at San Francisco, California.

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By <u>/s/ Michael B. Day</u> Michael B. Day

Attorneys for Commercial Energy of California

3418/001/X131800.v1

### EXHIBIT TO DEMONSTRATE IMPACT OF PROPOSED DECISION 07-05-025 BONDING REQUIREMENT

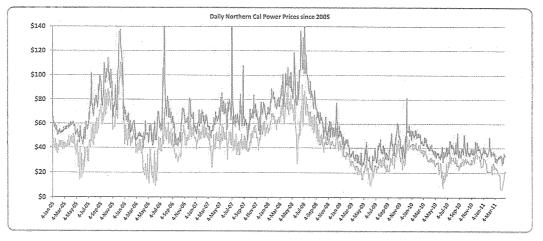
Ex.1: PG&E CALCULATION AS OF HEARING 3/30/2011					Ex.2: ADJUSTED FOR CURRENT PRICES IN MARKET AND IOU						Ex.3: ADJUSTED FOR HIGHER VOLATILITY ONLY					Ex.4: ADJUSTED FOR HIGHER PRICE (2X) AND VOLATILITY											
as of 4/30/2009							as of 8/31/2011							as of							as of						
4/30/2009	Time to	Implied		Sa roat	OnPeak		8/31/2011	Time to	Implied		So root	OnPeak		4/30/2009	Time to	Implied		C	0-0-1		8/31/2011	_					
1	Expiry	Volatility	Sigma	of time	Forward	OffPeak.		Expiry	Voitity	Sigma	of time	Forward	OffPeak:		Expirv	Voltity	Sigma	Sq root of time	OnPeak Forward	OffPeak		Time to	Implied		Sq root of	OnPeak	
6/30/2009	0.1671	66%	0.0728	0.5067	45,44	28.63	10/31/2011	0.1671	66%	0.0728	0,5029	40.10	25.27	10/31/2011	2,5041	90%	31gma 2.0283	0.5029	Porward 45.44	28.63	10/31/2011	Expiry 0,1671	Voltity 90%	Sigma 0.1354	time	Forward	OffPeak
7/31/2009	0.2521	64%	0.1032	0.5807	43.77	29.19	11/30/2011	0,2493	64%	0.1021	0,5807	40.25	26,84	11/30/2011	2,5863	80%	1.6552	0.5807	43.77	29,19	11/30/2011	0.2493	90% 80%	0.1354	0.5029 \$	90.00	56.71 54.02
8/31/2009	0.3370	62%	0.1295	0,6492	43.77	29.19	12/31/2011	0.3342	62%	0.1285	0.6492	40.45	26.98	12/31/2011	2.6712	70%	1.3089	0.6492	43.77	29,19	12/31/2011	0.3342	70%	0.1558	0.6492 5	81.00 76.95	54.02
9/30/2009	0.4192	53%	0.1177	0,7112	45.77	33.81	1/31/2012	0.4192	53%	0,1177	0.7058	39.65	29.29	1/31/2012	2.7562	61%	1.0256	0.7058	45.77	33.81	1/31/2012	0.4192	61%	0.1560	0.7058 \$		54.00
10/31/2009	0.5041	51%	0.1311	0,7656	45.77	33.81	2/28/2012	0.4959	51%	0.1290	0.7656	39.65	29,29	2/28/2012	2.8329	59%	0.9861	0.7656	45,77	33.81	2/28/2012	0.4959	59%	0.1360	0.7656 5		54.00
11/30/2009	0.5863	49%	0,1408	0.8212	45.77	33.81	3/31/2012	0,5836	49%	0.1401	0.8165	37.40	27,63	3/31/2012	2,9205	57%	0.9489	0.8165	45.77	33.81	3/31/2012	0.5836	57%	0.1896	0.8165 5		48.60
12/31/2009	0,6712	39%	0,1021	0.8688	51,13	38.12	4/30/2012	0.6658	39%	0.1013	0.8688	36.80	27.44	4/30/2012	3.0027	47%	0.6633	0.8688	51.13	38,12	4/30/2012	0,6658	47%	0.1471	0.8688 5		44.15
1/31/2010	0.7562	38%	0.1092	0.9118	51.13	38.12	5/31/2012	0,7507	38%	0.1084	0.9139	37.45	27.92	5/31/2012	3.0877	50%	0.7719	0.9139	51.13	38.12	5/31/2012	0.7507	50%	0,1877	0.9139		52.98
2/28/2010	0.8329	37%	0.1140	0.9589	51.13	38.12	6/30/2012	0.8329	37%	0.1140	0.9589	47.19	35.18	6/30/2012	3.1699	65%	1.3393	0.9589	51.13	38.12	6/30/2012	0.8329	65%	0.3519	0.9589	85,27	63.57
3/31/2010	0.9178	35%	0.1124	1.0019	48.62	33.33	7/31/2012	0.9178	35%	0.1124	1.0038	47.19	32,35	7/31/2012	3.2548	75%	1.8308	1.0038	48.62	33.33	7/31/2012	0.9178	75%	0.5163	1.0038 \$	102.32	70.14
4/30/2010	1.0000	34%	0.1156	1.0413	48,62	33.33	8/31/2012	1.0027	34%	0.1159	1.0413	47.19	32.35	8/31/2012	3.3397	74%	1.8288	1.0413	48.62	33.33	8/31/2012	1.0027	74%	0.5491	1.0413 \$	102.32	70.14
5/31/2010	1.0849	36%	0.1406	1,0810	48.62 \$ 47.46	33,33	9/30/2012	1.0849	36%	0.1406	1.0828	45.42	31.14	9/30/2012	3.4219	76%	1,9765	1.0828	48.62	33.33	9/30/2012	1.0849	76%	0.6267	1.0828 \$	102.32	70.14
6/30/2010			House	per period	\$ 47.46 5,008	\$ 33.57 3.752	10/31/2012					\$ 41.56 5.008	\$ 29.31 3.752	10/31/2012					\$ 47.46	\$ 33.57	10/31/2012				Ş	81,87	\$ 57.48
1		\Ma				3,152			Wat		per period		3,752					per period	5,008	3,752					per period	5,008	3,752
	Weighted Average Price     \$ 41.51     Weighted Average Price     \$ 36.31       Market price with 5% loss factor     \$ 44.00     Market price with 6% loss factor     \$ 38.49								Weighted Average Price <u>\$</u> 41.51 Weighted Average Price <u>\$</u> 71.42 Market price with 6% loss factor <u>\$</u> 44.00 Market price with 6% loss factor <u>\$</u> 75.71																		
	Ma	ritet price	with 6% ic	oss factor	\$ 44.00			Mari	(et price v	vith 6% lo	ss factor	\$ 38.49			Mar	rket price	with 6% lo	oss factor	\$ 44.00			M	arket price	with 6% lo	ss factor	75.71	
	Derived A	verage Vola	tility	42.96%				Derived Aver	age Volatil	ity	42.93%				Derived Av	erage Vola	tility	67.85%				Derived Aver	aze Volatilita		66.87%		
	Time to Ex	cpiry		0.5				Time to Expli	γ.		0.5				Time to Ex			0.5			5 I	Time to Expir		7	0.5		
95%	Confidenc	e Interval N	Aultiplier	1.6449			95%	Confidence I	nterval Mu	ltiplier	1,6449			95%	Confidence	finterval N	Iultiplier	1.6449			95%	Confidence Ir	, iterval Multi	iplier	1.6449		
		Stressed Pi		CI	\$ 69.14					rice @ 95	% CI	\$ 60,47				Stressed P	rice @ 95%	6 CI	\$ 86.14				Stressed Prin	ce @ 95% C		147.02	
		Stressed R.	A Price	-	\$ 6.25				Stressed F	A Price	-	\$ 6.25		ALCON.		Stressed R	A Price	-	\$ 6.25		Nano and		Stressed RA	Price		6,25	
Market p	Market price with Security/Bonding Requirement: \$ 75.40 Market price with Security/Bonding Requirement: \$ 66.72 Market price with Security/Bonding Requirement: \$ 92.39 Market price with Security/Bonding Requirement: \$ 153.27																										
	Additional premium above Market Price: \$ 31.39 Additional premium above Market Price: \$ 28.23 Additional premium above Market Price: \$ 48.38 Additional premium above Market Price: \$ 77.50								\$ 77.56																		
	10U System Bundled Rate \$ 93.55 10U System Bundled Rate \$ 58.16 10U System Bundled Rate \$ 58.16 10U System Bundled Rate \$ 58.16																										
Stressed IOU Adder <u>\$ 10.00</u> Stressed IOU Adder S 10.00 Stressed IOU Adder								10.00																			
	Stressed IOU Gen Price     \$ 103.55     Stressed IOU Gen Price     \$ 68.16     Stressed IOU Gen Price     \$ 68.16     Stressed IOU Gen Price     \$ 68.16																										
	Net ESP Credit Cost \$ (28.15) Net ESP Credit Cost \$ (1.43) Net ESP Credit Cost \$ 24.23 Net ESP Credit Cost \$ 2																										
	Net ESP Credit Cost \$ (28.15)   Net ESP Credit Cost \$ (1.43)								\$ 85.11																		

#### Notes:

If Net ESP Credit Cost is less than zero, ESP only posts for the administrative costs. (Examples 1 & 2)

If Net ESP Credit Cost is more than zero, the IOU will multiply that amount by the annual ESP load. (Examples 3 & 4)

In the event of market prices doubling (as shown in Example 4), third party credit requirements double due to higher costs (\$38.49 rises to \$75.71/mwh), but the Bonding Deposit more than duadruples (\$85.11 + \$75.71) the total cost to the ESP supplier.



Year	Peak	OffPeak
2005	\$ 72.37	\$ 52.78
2006	\$ 61.66	\$ 40.33
2007	\$ 67.33	\$ 46.68
	-	
2008	\$ 80.83	\$ 59.12
2009	\$ 39.42	\$ 28.26
2010	\$ 40.36	\$ 29.65
2011	\$ 34.90	\$ 20.83