

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

Applications of Pacific Gas and Electric Company for Approval of the 2009-2011 Energy Savings Assistance Program and California Alternate Rates for Energy Programs and Budget (U39M)	Application 08-05-022 (Filed May 15, 2008)
Application of San Diego Gas & Electric Company (U 902 M) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009 – 2011.	Application 08-05-024 (Filed May 15, 2008)
Application of Southern California Gas Company (U 904 G) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009 – 2011.	Application 08-05-025 (Filed May 15, 2008)
Application of Southern California Edison Company (U 338-E) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009, 2010 and 2011.	Application 08-05-026 (Filed May 15, 2008)

**MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON
LOW-INCOME ASSISTANCE PROGRAMS FOR SEPTEMBER 2011**

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**Southern California Gas Company
Energy Savings Assistance Program
And
California Alternate Rates for Energy (CARE)
Program Monthly Report**

LOW-INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

TABLE OF CONTENTS

Title	Page
1. ENERGY SAVINGS ASSISTANCE PROGRAM EXECUTIVE SUMMARY	3
1.1. Energy Savings Assistance Program Overview	3
1.2. Whole Neighborhood Approach Evaluation.....	4
1.3. Energy Savings Assistance Program Customer Outreach and Enrollment Update	6
1.4. Leveraging Success Evaluation, Including CSD.....	9
1.5. Workforce Education & Training	11
2. CARE Executive Summary	13
2.1 CARE Program Summary.....	13
2.2. Outreach.....	14
2.3 CARE Recertification Complaints.....	16
3. Appendix: Energy Savings Assistance Program Tables and CARE Tables.....	17

ENERGY SAVINGS ASSISTANCE PROGRAM MONTHLY REPORT

1. Energy Savings Assistance Program Executive Summary

1.1. Energy Savings Assistance Program Overview

1.1.1. Provide a summary of the Energy Savings Assistance Program elements as approved in Decision (D.) 08-11-031:

Program Summary through Month 9			
	Authorized / Planning Assumptions	Actual to Date	%
Budget	\$78,256,269	70,600,082	90%
Homes Treated	145,874	106,506	73%
kWh Saved	N/A	N/A	N/A
kW Demand Reduced	N/A	N/A	N/A
Therms Saved	3,345,967	3,501,162	105%

During the month of September, SoCalGas and its Energy Savings Assistance Program contractor network continued to work diligently on managing the heightened workflow that the 2009-11 program cycle demands. As exhibited in the first nine months of 2011, SoCalGas and its Energy Savings Assistance Program contractors increased the number of homes treated, processed and paid in September 2011 by 36% as compared with the same 9 month period of 2010.

In September, SoCalGas processed and paid contractor invoices for 13,673 treated homes. SoCalGas also paid for the installation of weatherization measures in 11,070 homes. Energy Savings Assistance Program contractors serviced or replaced 1,713 appliances, which included 1,420 furnace repairs/replacements, 162 water heater replacements, and 131 high efficiency clothes washers.

Current efforts by SoCalGas and its Energy Savings Assistance Program contractor network have resulted in a total homes treated count that is 73% of the 2011 goal through September.

1.2 Whole Neighborhood Approach Evaluation

1.2.1 Provide a summary of the geographic and customer segmentation strategy employed, (i.e. tools and analysis used to segment “neighborhoods,” how neighborhoods are segmented and how this information is communicated to the contractor/CBO).

In September, SoCalGas combined efforts to provide its Energy Savings Assistance Program contractor network with an additional 207 canvassing lists using the Whole Neighborhood Approach (WNA) strategy. SoCalGas continues to offer its contractors flexibility in the planning, timing and completion of their WNA efforts. This approach, in conjunction with SoCalGas oversight and guidance, allows contractors to customize their activities to meet the needs of each neighborhood as well as the needs of each customer. Contractors are asked to document all facets of each WNA effort such as: total number of completed homes; the number of customers who decline the program; successful canvassing and / or marketing efforts; and, any information that can help increase eligible customer enrollments. This detailed accounting serves to assist both the contractors and SoCalGas with future WNA activities. Additionally, smaller geographic focus of Zip+7 areas, coupled with tracking methods take into account the amount of time contractors spend working in an area and allow SoCalGas to better monitor the success of Energy Savings Assistance Program activities from a whole neighborhood perspective. The tracking methods include

detailed instructions to contractors regarding data entry in the HEAT System¹, both pre- and post-canvassing, to ensure specific information is captured. This information will be used to help SoCalGas distinguish WNA efforts from routine canvassing and also capture the disposition of WNA leads that do not result in an enrollment, (i.e., “unable to contact,” and “customer refused”).

The canvassing lists generated in September were initiated in new Zip+7 areas, not previously targeted for WNA efforts (see table below for areas). Collectively, the canvassing lists identified an additional 46,279 customer addresses, of which 19,271 (42%) are potentially eligible based on Energy Savings Assistance Program income eligibility criteria. Additionally, based on SoCalGas data, 7,700 of the 46,279 (17%) addresses are in targeted self-certification PRIZM codes.²

Number of WNA Events per City	Contractor
Corcoran – 17; Bakersfield – 11	Garcia and Sons
Farmersville – 10; Frazier Park – 6; Ivanhoe – 8; Lebec – 2; Lindsay – 12; Lost Hills – 1	Proteus Inc.
Banning – 10; Highland – 1; Beaumont – 1; Lake Elsinore – 21; Moreno Valley – 1; Wildomar – 8	Synergy Companies
Downey – 17; South Gate – 3; Covina – 10; Bloomington – 7; Colton – 7; Fontana – 10; Riverside – 11; Anaheim – 8; Orange – 25	The East Los Angeles Community Union

Through September, SoCalGas and its Energy Savings Assistance Program contractors treated 3,688 homes through WNA activities. SoCalGas continues to involve more Energy Savings Assistance Program contractors as well as external

¹ The HEAT System is SoCalGas’ Energy Savings Assistance Program database used to track program activity and expenditures.

² Prizm codes are an area set of customer segmentation data widely used for marketing purposes in the United States. The data consist of demographic clusters that categorize every U.S. household into a segment. These segments were developed in part from the analysis of U.S. census data and categorize U.S. consumers into 14 distinct groups and 66 segments. The segments help marketers tailor content to consumers’ needs and look at a variety of factors, including income, likes, dislikes, lifestyles and purchase behaviors.

partners in the planning of future WNA events. For future reporting, SoCalGas will continue to monitor the resulting enrollments and measure installations completed through WNA efforts. In addition, SoCalGas is actively investigating marketing, outreach, and enrollment tactics as well as geographic and customer segmentation strategies that will help increase the number of households served by the Energy Savings Assistance Program.

1.3. Energy Savings Assistance Program Customer Outreach and Enrollment Update

1.3.1 Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

Energy Savings Assistance Program Bill inserts/onserts

No bill insert/onsert campaigns were conducted during the month of September.

Energy Savings Assistance Program Direct Mailings

Three personalized direct mail campaigns were sent in the month of September. The first campaign was mailed to 6,959 existing CARE and Medical Baseline customers. The second campaign was mailed to 1,423 households with a disabled resident.³ The third campaign was mailed to eligible CARE residential customers in the counties of Fresno, Imperial, Kern, Los Angeles, Orange, Riverside, San Bernardino, Santa Barbara, Luis Obispo, Tulare and Ventura. The letter was developed to include information about the Energy Savings Assistance Program and directed customers to sign up for the program by visiting the SoCalGas website or calling a toll free telephone number. The campaign generated 51,343 personalized letters in English and Spanish to

³ Disability status was determined for customers in the second direct mailing based on three criteria: hearing-impaired customers that used a Telecommunications Device for the Deaf (TDD or TTY) to contact SoCalGas,

Footnote continued on next page

existing CARE customers in the following zip codes: 93654; 92227; 93561; 93245; 91303; 90222; 91780; 91107; 91321; 90638; 91356; 91803; 90242; 91340; 91007; 91106; 91403; 91202; 92841; 92870; 92806; 92591; 92284; 93455; 93618; 93065 and 93063.

Energy Savings Assistance Program Outbound Dialing

An Automated Voice Messaging Campaign (AVM) was launched in September to 35,489 residential CARE customers throughout SoCalGas' service territory. As a result of this campaign, there were 1,687 Energy Savings Assistance Program leads generated. SoCalGas will continue to use AVM campaigns throughout 2011 as another method to reach out and encourage customers to enroll in the Energy Savings Assistance Program.

Energy Savings Assistance Program Web Activities

In September, 7,406 customers with e-mail access were sent an e-mail promoting the Energy Savings Assistance Program. Also, 683 new SoCalGas customers received a welcome e-mail from SoCalGas. In addition to general information, the e-mail also included information about SoCalGas' assistance programs and encouraged customers to apply for Energy Savings Assistance Program's no-cost home improvements. For customer convenience, a direct link to SoCalGas' on-line Energy Savings Assistance Program request (lead) form was imbedded in the e-mail. As of September 30th, 1,647 customers completed on-line English Energy Savings Assistance Program request forms.

customers who voluntarily identified themselves as being disabled, and customers currently enrolled in SoCalGas' Medical Baseline program.

Ethnic and Mass Media Campaign

At the end of August 2011, SoCalGas concluded a seven week ethnic and mass media campaign targeting potentially eligible low income English and Spanish speaking customers. As part of its ongoing ethnic media strategy, SoCalGas will be launching an Asian media campaign in October. Via direct mail, the campaign will target Asian customers who may be eligible for the Energy Savings Assistance Program.

1.3.2 Customer Assistance Events and Public Affairs/Public Relations Activities for the CARE and Energy Savings Assistance Program.

September 10 - First AME Foundation Back to School Give Away

SoCalGas participated in the 7th Annual Back-to-School Giveaway and community outreach event held at the First AME church in Los Angeles. Over 5,000 low-income residents received clothing, school supplies, food, and a variety of social service information at this popular venue, which was also attended by several civic leaders who came out to show their support, greet their constituents and lend a hand in distributing backpacks to children. These civic leaders included Los Angeles County Supervisor Mark Ridley Thomas and other council members such as Bernard C. Parks. Over 1,500 CARE and Energy Savings Assistance program brochures were distributed to interested parties.

September 21 - Univision Central Coast Interview

SoCalGas Media Relations conducted a thirty-minute interview on KPMR-TV Univision Central Coast (Santa Barbara, Santa Maria and San Luis Obispo) about SoCalGas' CARE and the Energy Savings Assistance Program. The story aired September 21st during the 6pm newscast. Below is the link of the story that was posted online.

<http://www.kpmrtv.com/videos.html>

September 24th – Los Angeles DEAF Festival

SoCalGas hosted a booth at the 7th Annual Los Angeles DEAF festival held in Van Nuys. Councilmember Tony Cardenas served as the official host of the festival. The festival was produced to generate greater public awareness of the Southern California deaf community and offers a venue for community gathering and information for deaf children, adults and their families. Approximately 3,000 people attended the event with over 300 attendees visiting SoCalGas' booth to sign up and get information about CARE, Energy Savings Assistance Program and SoCalGas' other assistance programs.

September 24th and 25th – Simi Valley Fair

SoCalGas' participated in the 27th community outreach event at Rancho Simi Community Park. SoCalGas ran a booth and presented information on its CARE, Energy Savings Assistance Program and Energy Efficiency Programs to interested customers. The information provided to customers was in English and Spanish. Approximately 2,000 people attended the event and 150 customers visited SoCalGas' booth to inquire about its programs.

September 24th and 25th Latin Expo in Los Angeles at Panorama Mall

SoCalGas participated in the 15th Annual Latino Expo in the Panorama Mall in the Greater San Fernando Valley. Over 2,900 people attended the event and over 300 low income customers were educated in SoCalGas' CARE and Energy Savings Assistance Program. About half of the customers who took interest in the low income programs were Spanish speaking.

1.4. Leveraging Success Evaluation, Including CSD

1.4.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

There are no updates from leveraging with the California Department of Community Development and Services (CSD) for the month of September. SoCalGas will continue to monitor discussions between CSD, the California Public Utilities Commission (CPUC) and other utilities for closer collaboration and leveraging with CSD.

SoCalGas continues its efforts to meet with various municipal utilities that provide electric and water services to customers in SoCalGas' service territory to identify opportunities to leverage one another's low-income energy efficiency programs in PY2011.

Imperial Irrigation District and SoCalGas continue to canvass joint territory for the Energy Savings Assistance Program leveraging agreement. SoCalGas is monitoring the efforts and will document results in the CPUC Monthly Report.

In addition, SoCalGas and Burbank Water and Power also continue to canvass joint territory and will report results accordingly.

SoCalGas and Eastern Municipal Water District (EMWD) have completed a leveraging agreement where EMWD provides a rebate to SoCalGas for every High Efficiency Clothes Washer installed within the two utilities' joint service territory under SoCalGas' Energy Savings Assistance Program. Initial installations under the signed agreement began in December 2010 and have continued throughout 2011. As a result of this agreement SoCalGas' Energy Savings Assistance Program will receive rebates totaling more than \$120,500 for High Efficiency Clothes Washers installed through August 2011 in SoCalGas' and EMWD's joint service territory.

1.5. Workforce Education & Training

1.5.1 Please summarize efforts to improve and expand Energy Savings Assistance Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

SoCalGas continued its internal training programs which contribute to the goals of workforce development. SoCalGas provides two areas of training: 1) Enrollment and Assessment (E&A) and 2) Energy Savings Assistance Program Operations. The Year-to-Date results are shown in the following tables:

SoCalGas Skill-Level Test Results						
	May	June	July	August	September	YTD Total
Attended Testing	55	99	6	41	38	400
Passed Test	34	76	6	40	37	299
Pass Rate	61.8%	76.8%	100%	97.6%	97.4%	74.8%

After successful completion of the Skill Level Test, the potential outreach specialist attends a mandatory 5-day class which reviews the requirements for enrollment, assessment and in-home education.

SoCalGas Enrollment and Assessment Training						
	May	June	July	August	September	YTD Total
Attended Class	25	27	21	22	30	235
Passed Class	25	26	21	22	30	230
Badged	25	26	21	22	30	222
Census Attendees	1	1	2	3	3	23
Retention Rate	100%	96.3%	100%	100%	100%	94.5%

The 5-day class covers utility-specific items related to policies, security process and overall customer service standards as well as for leveraging opportunities amongst other low-income programs. A final exam must be passed for an outreach specialist to be registered and receive a SoCalGas identification badge. The year-to-date total for badged outreach specialists for SoCalGas is 222. The classes are held at SoCalGas' Energy Resource Center located in Downey, California.

SoCalGas continues to see the participation of previous U.S Census employees with its E&A contractors for Energy Savings Assistance Program outreach. As of September 2011, there are a total of 23 previous U.S. Census employees who successfully attended and passed SoCalGas' outreach and assessment training.

SoCalGas field operations training includes initial training for new participants in weatherization, inspections, Heating Ventilation and Air Conditioning (HVAC) and Natural Gas Appliance Testing (NGAT). SoCalGas also provides refresher training primarily to address contractor issues and discuss new measures and procedures that have been implemented into the program. The class sizes range from 5 – 35 technicians. The table below shows the number of students that have attended class in 2011.

Class Type	June		July		August		September		YTD Total	
	No of Classes	No of Students	No of Classes	No of Students	No of Classes	No of Students	No of Classes	No of Students	No of Classes	No of Students
Initial	4	15	7	28	6	14	4	22	52	217
Refreshers	3	37	0	0	1	12	0	0	10	86
NGAT 5-Day	1	13	1	14	1	12	0	0	11	132
Grand Total	8	65	8	42	8	38	4	22	73	435

2. CARE Executive Summary

2.1. CARE Program Summary

2.1.1. Please provide CARE program summary costs.

CARE Budget Categories	Authorized Budget	Actual Expenses to Date	% of Budget Spent
Outreach	\$3,785,932	\$1,596,481	42%
Proc., Certification and Verification Information	\$1,248,928	\$813,841	65%
Tech./Programming (1)	\$522,554	\$339,203	65%
Pilots (2)	N/A	N/A	N/A
Measurement and Evaluation	\$17,192	\$0	0%
Regulatory Compliance	\$236,919	\$172,021	73%
General Administration	\$604,963	\$381,071	63%
CPUC Energy Division Staff	\$171,500	\$31,761	19%
Cooling Centers (3)	N/A	N/A	N/A
Total Expenses	\$6,587,988	\$3,904,257	51%
Subsidies and Benefits (4)	\$135,901,649	\$94,195,011	69%
Total Program Costs and Discounts	\$142,489,637	\$98,099,268	69%

2.1.2. Please provide the CARE program penetration rate to date.

CARE Penetration		
Participants Enrolled	Eligible Participants	Penetration rate
1,712,955	1,845,587	92.8%

2.2 Outreach

- 2.2.1** Discuss utility outreach activities and those undertaken by third parties on the utility's behalf. (For additional CARE Outreach see section 1.3.2.)

CARE Telephone Enrollments and Recertification

SoCalGas did not contact customers via telephone for recertification during the month of September. The September campaign rolled into early October. The results for early October (September) and late October (October) will be reported in the October report. SoCalGas did, however, email 8,341 customers informing them that they needed to recertify their eligibility in the program.

CARE Web Activity & Enrollments

During September, SoCalGas received 7,400 applications through its internet-based outreach activities. These activities resulted in 2,553 enrollments.

CARE Third-Party Enrollments & Outreach

As a result of the high unemployment rates, SoCalGas' third party contractors have been canvassing targeted neighborhoods. During the month of September, door-to-door outreach enrolled 2,319 hard-to-reach customers, who for a variety of reasons have been non-responsive to other outreach methods.

Additionally, as a result of an agreement between SoCalGas and 211 LA County, 211 continues to refer interested, potentially eligible callers to SoCalGas' CARE program as well as promote CARE and other SoCalGas assistance programs at select events. During September, 211 LA County was present at 7 events with an estimated attendance of 995.

CARE Direct Mail Activity and Enrollments

Direct mail campaigns resumed in September and will continue throughout the rest of the year. The first wave enrollments from the September campaign will be reported in the October report.

CARE Bill Inserts

In July, a bill insert (and CARE application form) announced the revised eligibility guidelines that went into effect on June 1st, 2011. Enrollments from this channel will be monitored during August and September. Thus far, 5,388 new customers have enrolled in the CARE program from this bill insert. A follow-up bill insert is scheduled for October.

2.2.2. Describe the efforts taken to reach and coordinate the CARE program with other related programs to reach eligible customer.

To ensure continued increases in CARE enrollments and to retain customers already participating in CARE, SoCalGas shares customer information with other utilities such as Southern California Edison, San Diego Gas & Electric, Pacific Gas and Electric, and the Los Angeles Department of Water and Power. During the month of September, 10,415 customers were enrolled in SoCalGas' CARE program as a result of inter-utility data sharing activities. Additionally, CARE shares data with internal programs such as SoCalGas' Energy Savings Assistance Program and the Gas Assistance Fund. Intra-utility efforts in September, generated 2253 CARE enrollments.

Coordinating the CARE program with other related low-income programs not only results in higher program participation rates, it also helps increase Post Enrollment Verification ("PEV") activities when customer information is shared with programs such as LIHEAP. Since LIHEAP requires upfront proof of income and is a qualifying Categorically Eligible program, once CARE receives LIHEAP customer data, those customers are considered automatically eligible and their

“pre enrollment verification“ is used by SoCalGas to meet CARE’s PEV requirements. As a result of leveraging activities during September 2011, 59 LIHEAP customers were enrolled in SoCalGas’ CARE program.

2.3 CARE Recertification Complaints

There were no recertification complaints during the month of September.

3. Appendix Energy Savings Assistance Program Tables and CARE Tables

Energy Savings Assistance Program - Table 1- Energy Savings Assistance Program Expenses

Energy Savings Assistance Program - Table 2- Energy Savings Assistance Program Expenses & Energy Savings by Measures Installed

Energy Savings Assistance Program - Table 3- Energy Savings Assistance Program Average Bill Savings per Treated Home

Energy Savings Assistance Program - Table 4- Energy Savings Assistance Program Homes Treated

Energy Savings Assistance Program - Table 5- Energy Savings Assistance Program Customer Summary

Energy Savings Assistance Program - Table 6- Energy Savings Assistance Program Expenditures for Pilots and Studies

Energy Savings Assistance Program - Table 7- Whole Neighborhood Approach

CARE- Table 1- CARE Overall Program Expenses

CARE- Table 2- CARE Enrollment, Recertification, Attrition, and Penetration

CARE- Table 3- CARE Verification

CARE- Table 4- Self Certification and Re-Certification

CARE- Table 5- Enrollment by County

CARE- Table 6- Recertification Results

CARE- Table 7- Capitation Contractors

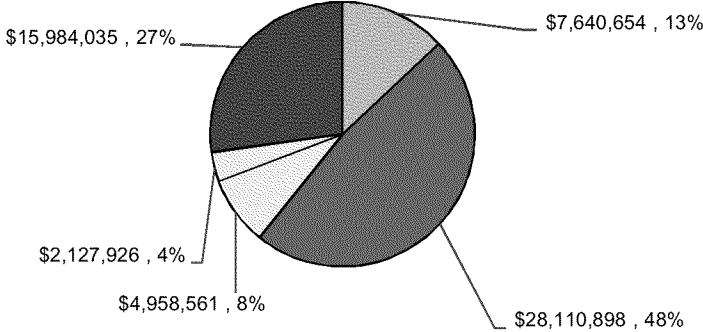
CARE- Table 8- Participants as of Month End

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	Energy Savings Assistance Program Table 1 - Energy Savings Assistance Program Expenses												
2	Southern California Gas Company												
3	September 2011												
4		Authorized Budget¹			Current Month Expenses			Year-To-Date Expenses			% of Budget Spent Year-To-Date		
5	Energy Savings	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Energy Efficiency												
7	- Gas Appliances	\$ -	\$ 24,497,547	\$ 24,497,547	\$ -	\$ 3,399,214	\$ 3,399,214	\$ -	\$ 11,320,534	\$ 11,320,534	0%	46%	46%
8	- Electric Appliances	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
9	- Weatherization ³	\$ -	\$ 25,635,480	\$ 25,635,480	\$ -	\$ 7,681,218	\$ 7,681,218	\$ -	\$ 36,008,281	\$ 36,008,281	0%	140%	140%
10	- Outreach and Assessment	\$ -	\$ 17,211,246	\$ 17,211,246	\$ -	\$ 2,500,492	\$ 2,500,492	\$ -	\$ 15,214,981	\$ 15,214,981	0%	88%	88%
11	- In Home Energy Education	\$ -	\$ 2,188,110	\$ 2,188,110	\$ -	\$ 200,640	\$ 200,640	\$ -	\$ 1,403,888	\$ 1,403,888	0%	64%	64%
12	- Education Workshops	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
13	- Pilot	\$ -	\$ 28,127	\$ 28,127	\$ -	\$ -	\$ -	\$ -	\$ 57,932	\$ 57,932	0%	206%	206%
14	- Cool Centers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
15	Energy Efficiency TOTAL	\$ -	\$ 69,560,510	\$ 69,560,510	\$ -	\$ 13,781,564	\$ 13,781,564	\$ -	\$ 64,005,616	\$ 64,005,616	0%	92%	92%
16													
17	Training Center	\$ -	\$ 320,587	\$ 320,587	\$ -	\$ 21,440	\$ 21,440	\$ -	\$ 317,082	\$ 317,082	0%	99%	99%
18	Inspections	\$ -	\$ 1,701,533	\$ 1,701,533	\$ -	\$ 333,945	\$ 333,945	\$ -	\$ 1,435,873	\$ 1,435,873	0%	84%	84%
19	Marketing	\$ -	\$ 1,050,293	\$ 1,050,293	\$ -	\$ 133,269	\$ 133,269	\$ -	\$ 383,774	\$ 383,774	0%	37%	37%
20	M&E Studies	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 30,704	\$ 30,704	0%	0%	0%
21	Regulatory Compliance	\$ -	\$ 272,837	\$ 272,837	\$ -	\$ 18,483	\$ 18,483	\$ -	\$ 152,147	\$ 152,147	0%	56%	56%
22	General Administration	\$ -	\$ 5,264,735	\$ 5,264,735	\$ -	\$ 438,006	\$ 438,006	\$ -	\$ 4,260,140	\$ 4,260,140	0%	81%	81%
23	CPUC Energy Division	\$ -	\$ 85,774	\$ 85,774	\$ -	\$ 1,134	\$ 1,134	\$ -	\$ 14,746	\$ 14,746	0%	17%	17%
24													
25	TOTAL PROGRAM COSTS	\$ -	\$ 78,256,269	\$ 78,256,269	\$ -	\$ 14,727,841	\$ 14,727,841	\$ -	\$ 70,600,082	\$ 70,600,082	0%	90%	90%
26	Funded Outside of Energy Savings Assistance Program Budget												
27	Indirect Costs ²				\$ -	\$ 294,029	\$ 294,029		\$ 2,682,363	\$ 2,682,363			
28													
29	NGAT Costs					\$ 463,348	\$ 463,348		\$ 2,221,749	\$ 2,221,749			
30	¹ Base Budget reflects PY2009 Annual Base and does not include Carry-Over funds.												
31	² The Indirect Costs included in this category (Pension & Benefits, Workmans Comp, Public Liability & Property Damage, Fleet, Purchasing & Warehouse) are included in base margin												
32	and therefore are not included in the Energy Savings Assistance Program Total Program Costs.												
33	³ SoCalGas reached the authorized funding levels for the Weatherization subcategory. Carry-over funds will be used to cover over expenditures in the Weatherization budget subcategory.												
34	SoCalGas will be filing a Motion to request authorization to Shift Funds in October to address any over-expenditures.												
35													
36	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

	A	B	C	D	E	F	G	H
	Energy Savings Assistance Program Table 2							
	Program Expenses and Energy Savings by Measures Installed							
	Southern California Gas Company							
	September 2011							
1								
2			Year-To-Date Completed & Expensed Installations					
3	Measures	Units	Quantity Installed	kWh (Annual)	kW (Annual)¹	Therms (Annual)	Expenses	% of Expenditure
4	Heating Systems							
5	Furnaces	Each	10,899			37,529	\$7,640,654	13%
6	Cooling Measures							
7	A/C Replacement - Room	Each						
8	A/C Replacement - Central	Each						
9	A/C Tune-up - Central	Each						
10	A/C Services - Central	Each						
11	Heat Pump	Each						
12	Evaporative Coolers	Each						
13	Evaporative Cooler Maintenance	Each						
14	Infiltration & Space Conditioning							
15	Envelope and Air Sealing Measures	Home	55,791			871,903	\$21,016,813	36%
16	Duct Sealing	Home	1,477			31,121	\$1,950,054	3%
17	Attic Insulation	Home	4,991			238,261	\$5,144,031	9%
18	Water Heating Measures							
19	Water Heater Conservation Measures	Home	81,962			2,231,264	\$3,992,778	7%
20	Water Heater Replacement - Gas	Each	954			11,543	\$965,783	2%
21	Water Heater Replacement - Electric	Each						
22	Tankless Water Heater - Gas	Each						
23	Tankless Water Heater - Electric	Each						
24	Lighting Measures							
25	CFLs	Each						
26	Interior Hard wired CFL fixtures	Each						
27	Exterior Hard wired CFL fixtures	Each						
28	Torchiere	Each						
29	Refrigerators							
30	Refrigerators - Primary	Each						
31	Refrigerators - Secondary	Each						
32	Pool Pumps							
33	Pool Pumps	Each						
34	New Measures							
35	Forced Air Unit Standing Pilot Change Out	Each	88			3,696	\$26,625	0%
36	Furnace Clean and Tune	Each	10,248			35,440	\$829,440	1%
37	High Efficiency Clothes Washer	Each	959			40,404	\$1,271,862	2%
38	Microwave	Each						
39	Thermostatic Shower Valve	Each						
40	LED Night Lights	Each						
41	Occupancy Sensor							
42	Pilots							
43	A/C Tune-up Central	Home						
44	Interior Hard wired CFL fixtures	Each						
45	Ceiling Fans	Each						
46	In-Home Display	Each						
47	Programmable Controllable Thermostat	Each						
48	Forced Air Unit	Each						
49	Microwave							
50	High Efficiency Clothes Washer							
51								
52	Customer Enrollment							
53	Outreach & Assessment	Home	106,506				\$14,612,330	25%
54	In-Home Education	Home	107,283				\$1,371,705	2%
55	Education Workshops	Participant						
56								
57								
58	Total Savings/Expenditures					3,501,162	\$ 58,822,075	100%
59								
60	Homes Weatherized	Home	85,570					
61								
62	Homes Treated							
63	- Single Family Homes Treated	Home	80,345					
64	- Multi-family Homes Treated	Home	19,107					
65	- Mobile Homes Treated	Home	7,054					
66	- Total Number of Homes Treated	Home	106,506					
67	# Eligible Homes to be Treated for PY²	Home	145,874					
68	% OF Homes Treated	%	73%					
69								
70	- Total Master-Metered Homes Treated	Home	10,541					
71	The Total Savings/Expenditures amount does not include the accrual total for the third quarter of PY2011 nor does it include a credit of \$67,787.50 from EMWD.							
72	Energy savings is based on the 2005 Load Impact Evaluation.							
73	Based on Attachment H of D. 08-11-031							
74								
75	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

PIE CHART 1- Expenses by Measures Category For September 2011

ESAP Table 2
Southern California Gas Company
YTD ESAP Expenses
September 2011



■ Heating Systems ■ Infiltration & Space Conditioning ■ Water Heating Measures ■ New Measures ■ Customer Enrollment

	A	B
1	Energy Savings Assistance Program Table 3 - Average Bill Savings per Treated Home Southern California Gas Company September 2011	
2	Year-to-date Installations - Expensed	
3		
4	Annual kWh Savings	n/a
5	Annual Therm Savings	3,501,162
6	Lifecycle kWh Savings	n/a
7	Lifecycle Therm Savings	1,631,365
8	Current kWh Rate	\$ 0.11
9	Current Therm Rate	\$ 1.01
10	Number of Treated Homes	106,506
11	Average 1st Year Bill Savings / Treated Home	\$ 34.09
12	Average Lifecycle Bill Savings / Treated Home	\$ 248.62
13	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.	

	A	B	C	D	E	F	G
1	Energy Savings Assistance Program Table 4 - Energy Savings Assistance Program Homes Treated Southern California Gas Company September 2011						
2	County	Eligible Customers			Homes Treated Year-To-Date		
3		Rural	Urban	Total	Rural	Urban	Total
4	Fresno	24	11,599	11,624	31	1,932	1,963
5	Imperial	18,907	1	18,908	194	1	195
6	Kern	30,123	13,419	43,542	3,452	467	3,919
7	Kings	13,789	12	13,801	1,727		1,727
8	Los Angeles	2,053	1,170,328	1,172,381	436	54,599	55,035
9	Orange	30	248,061	248,091		8,780	8,780
10	Riverside	127,637	107,852	235,489	1,330	6,965	8,295
11	San Bernardino	1,172	168,113	169,285	314	15,532	15,846
12	San Luis Obispo	18,776	10,691	29,467	667		667
13	Santa Barbara	1,303	42,480	43,783	442	377	819
14	Tulare	44,833	11,247	56,080	6,900	1,977	8,877
15	Ventura	2,178	62,128	64,307	59	324	383
16							
17	Total	260,826	1,845,932	2,106,758	15,552	90,954	106,506
18	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q
1	Energy Savings Assistance Program Table 5 - Program Customer Summary Southern California Gas Company September 2011																
2		Gas & Electric				Gas Only				Electric Only				Total			
3		# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW
4	Month																
5	Jan-11	0	0	0	0	0	-	0	0	0	0	0	0	0	-	0	0
6	Feb-11	0	0	0	0	13,378	418,515	0	0	0	0	0	0	13,378	418,515	0	0
7	Mar-11	0	0	0	0	29,905	902,750	0	0	0	0	0	0	29,905	902,750	0	0
8	Apr-11	0	0	0	0	45,318	1,433,849	0	0	0	0	0	0	45,318	1,433,849	0	0
9	May-11	0	0	0	0	57,293	1,838,986	0	0	0	0	0	0	57,293	1,838,986	0	0
10	Jun-11	0	0	0	0	67,513	2,177,482	0	0	0	0	0	0	67,513	2,177,482	0	0
11	Jul-11	0	0	0	0	81,518	2,594,561	0	0	0	0	0	0	81,518	2,594,561	0	0
12	Aug-11	0	0	0	0	92,833	3,044,827	0	0	0	0	0	0	92,833	3,044,827	0	0
13	Sep-11	0	0	0	0	106,506	3,501,162	0	0	0	0	0	0	106,506	3,501,162	0	0
14	Oct-11																
15	Nov-11																
16	Dec-11																
17	Figures for each month are YTD. December results should approximate calendar year results. Therms and kWh savings are annual figures. Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2L.																
18	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.																

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies												
2	Southern California Gas Company												
3	September 2011												
4		Authorized 3-Year Budget			Current Month Expenses			Expenses Since January 1, 2009			% of 3-Year Budget Spent		
5		Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Pilots:												
7	FAU Pilot	\$ -	\$ 725,000	\$ 725,000	\$ -	\$ -	\$ -	\$ -	\$ 112,534	\$ 112,534	0%	16%	16%
8	Wet Pilot	\$ -	\$ 63,275	\$ 63,275	\$ -		\$ -	\$ -	\$ 57,932	\$ 57,932	0%	92%	92%
9	- Pilot 3												
10	Total Pilots	\$ -	\$ 788,275	\$ 788,275	\$ -	\$ -	\$ -	\$ -	\$ 170,466	\$ 170,466	0%	22%	22%
11													
12	Studies:												
13	Non-Energy Benefits	\$ -	\$ 90,000	\$ 90,000		\$ -	\$ -	\$ -	\$ 37,156	\$ 37,156	0%	41%	41%
14	Process Evaluation	\$ -	\$ 62,500	\$ 62,500	\$ -		\$ -	\$ -	\$ 30,704	\$ 30,704	0%	49%	49%
15	Impact Evaluation ¹	\$ -	\$ 150,000	\$ 150,000	\$ -	\$ -	\$ -	\$ -	\$ 76,450	\$ 76,450	0%	51%	51%
16													
17													
18	Total Studies	\$ -	\$ 302,500	\$ 302,500	\$ -	\$ -	\$ -	\$ -	\$ 144,310	\$ 144,310	0%	48%	48%
19	1 Budget funds are carried over from the 2007-2008 Energy Savings Assistance Program Funding Cycle												
20	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	September 2011				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
7	91723-14 - Richard Heath Associates	130	69	18	4
8	91723-23 - Richard Heath Associates	270	144	87	6
9	91723-27 - Richard Heath Associates	311	111	37	4
10	91723-30 - Richard Heath Associates	279	139	9	4
11	91723-31 - Richard Heath Associates	273	142	13	1
12	91767-21 - Richard Heath Associates	211	63	54	0
13	91767-23 - Richard Heath Associates	458	155	122	1
14	91767-25 - Richard Heath Associates	485	215	182	2
15	91767-26 - Richard Heath Associates	359	211	188	1
16	91767-27 - Richard Heath Associates	198	70	46	0
17	91767-31 - Richard Heath Associates	234	58	35	0
18	91767-32 - Richard Heath Associates	263	127	71	0
19	91767-33 - Richard Heath Associates	351	158	134	5
20	91767-34 - Richard Heath Associates	258	115	81	2
21	91767-35 - Richard Heath Associates	521	262	103	0
22	91767-38 - Richard Heath Associates	100	35	7	0
23	91767-39 - Richard Heath Associates	236	69	24	1
24	91767-41 - Richard Heath Associates	313	127	91	1
25	91767-42 - Richard Heath Associates	332	139	118	2
26	91767-43 - Richard Heath Associates	223	82	88	1
27	91767-44 - Richard Heath Associates	215	82	54	1
28	93203-14 - Staples and Associates	131	105	74	0
29	93203-19 - Staples and Associates	138	105	59	0
30	93280-16 - Staples and Associates	147	87	31	1
31	93280-18 - Staples and Associates	141	86	79	1
32	93280-33 - Staples and Associates	119	59	69	2
33	91791-18 - The East Los Angeles Community Union	350	83	28	0
34	91791-25 - The East Los Angeles Community Union	267	63	17	1
35	91791-26 - The East Los Angeles Community Union	239	59	44	0
36	92335-12 - The East Los Angeles Community Union	103	57	26	7
37	92335-24 - The East Los Angeles Community Union	201	148	71	0
38	92335-27 - The East Los Angeles Community Union	17	8	2	0
39	92335-34 - The East Los Angeles Community Union	306	170	133	0
40	92335-41 - The East Los Angeles Community Union	469	266	167	0
41	92335-60 - The East Los Angeles Community Union	368	146	74	2
42	92335-62 - The East Los Angeles Community Union	384	211	137	2
43	92335-63 - The East Los Angeles Community Union	417	204	140	10
44	92586-34 - The East Los Angeles Community Union	428	79	26	0
45	92586-35 - The East Los Angeles Community Union	419	122	26	1
46	92586-44 - The East Los Angeles Community Union	195	36	11	1
47	92586-48 - The East Los Angeles Community Union	215	59	0	0
48	92586-65 - The East Los Angeles Community Union	76	22	6	0
49	93277-16 - Garcia & Sons	196	117	61	9
50	93501-12 - Garcia & Sons	8	5	1	3
51	93501-13 - Garcia & Sons	195	111	38	8
52	93505-18 - Garcia & Sons	139	62	31	2
53	90003-10 - Reliable Energy Management	346	232	69	22

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	September 2011				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
54	90003-11 - Reliable Energy Management	481	308	116	9
55	90003-12 - Reliable Energy Management	467	348	93	40
56	90003-13 - Reliable Energy Management	291	200	75	3
57	90011-46 - Reliable Energy Management	561	409	186	30
58	90011-47 - Reliable Energy Management	445	323	127	16
59	90011-48 - Reliable Energy Management	418	286	129	11
60	90011-49 - Reliable Energy Management	493	348	139	14
61	90011-51 - Reliable Energy Management	450	322	148	13
62	90011-52 - Reliable Energy Management	316	232	89	20
63	90011-53 - Reliable Energy Management	99	67	40	2
64	90301-13 - Reliable Energy Management	189	87	14	0
65	90301-14 - Reliable Energy Management	101	42	3	0
66	90301-19 - Reliable Energy Management	131	71	5	0
67	90301-48 - Reliable Energy Management	88	58	19	2
68	90301-92 - Reliable Energy Management	215	138	36	0
69	90502-14 - Reliable Energy Management	329	136	48	6
70	90502-15 - Reliable Energy Management	177	74	9	1
71	91706-32 - Reliable Energy Management	373	208	115	13
72	91706-67 - Reliable Energy Management	48	27	2	1
73	91731-23 - Richard Heath Associates	361	262	124	2
74	91731-24 - Richard Heath Associates	124	76	73	0
75	91731-31 - Richard Heath Associates	343	194	130	25
76	91731-32 - Richard Heath Associates	150	98	86	7
77	91731-33 - Richard Heath Associates	320	144	98	6
78	91731-34 - Richard Heath Associates	170	100	119	2
79	91731-45 - Richard Heath Associates	53	42	47	2
80	91803-32 - Richard Heath Associates	161	88	13	0
81	91803-33 - Richard Heath Associates	206	111	12	1
82	93206-97 - Staples and Associates	270	168	89	5
83	93215-18 - Staples and Associates	297	194	181	0
84	93215-19 - Staples and Associates	151	104	51	0
85	93215-30 - Staples and Associates	299	143	63	1
86	93250-13 - Staples and Associates	342	242	152	1
87	93250-15 - Staples and Associates	140	99	66	0
88	93250-16 - Staples and Associates	332	237	116	0
89	93280-28 - Staples and Associates	172	84	113	1
90	92879-14 - Synergy	50	28	23	0
91	92879-15 - Synergy	196	117	66	1
92	92879-16 - Synergy	215	134	96	0
93	92879-18 - Synergy	389	226	155	0
94	92879-20 - Synergy	164	82	69	0
95	92879-21 - Synergy	158	95	24	0
96	92879-22 - Synergy	221	143	46	0
97	92879-23 - Synergy	453	226	150	1
98	92879-57 - Synergy	243	142	45	0
99	92882-12 - Synergy	45	29	0	0
100	92882-16 - Synergy	31	20	3	0

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	September 2011				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
101	92882-17 - Synergy	73	53	35	0
102	92882-18 - Synergy	196	110	63	0
103	92882-19 - Synergy	311	196	121	0
104	92882-20 - Synergy	26	17	4	0
105	92882-21 - Synergy	191	121	28	0
106	92882-22 - Synergy	119	71	37	0
107	92882-24 - Synergy	30	18	5	0
108	92882-27 - Synergy	166	61	2	0
109	92882-30 - Synergy	392	238	53	0
110	92882-31 - Synergy	188	128	78	1
111	92882-32 - Synergy	356	231	152	1
112	92882-35 - Synergy	202	133	9	0
113	92882-65 - Synergy	48	32	1	0
114	92882-71 - Synergy	13	3	0	0
115	92882-72 - Synergy	197	101	4	0
116	92882-78 - Synergy	144	44	1	0
117	90650-16 - The East Los Angeles Community Union	54	39	0	0
118	90650-17 - The East Los Angeles Community Union	504	189	108	1
119	90650-18 - The East Los Angeles Community Union	352	129	177	2
120	90650-19 - The East Los Angeles Community Union	578	194	194	2
121	90650-20 - The East Los Angeles Community Union	442	116	128	7
122	90650-23 - The East Los Angeles Community Union	392	104	77	4
123	90650-24 - The East Los Angeles Community Union	477	124	84	1
124	90650-26 - The East Los Angeles Community Union	342	108	78	1
125	90650-27 - The East Los Angeles Community Union	466	172	125	1
126	90650-28 - The East Los Angeles Community Union	660	272	265	0
127	90650-29 - The East Los Angeles Community Union	197	80	94	0
128	90650-30 - The East Los Angeles Community Union	295	160	107	1
129	90650-31 - The East Los Angeles Community Union	336	183	81	0
130	90650-32 - The East Los Angeles Community Union	192	44	49	0
131	90650-43 - The East Los Angeles Community Union	274	56	63	0
132	90650-76 - The East Los Angeles Community Union	161	70	55	1
133	90650-77 - The East Los Angeles Community Union	424	136	84	0
134	90650-78 - The East Los Angeles Community Union	444	99	88	1
135	90650-79 - The East Los Angeles Community Union	411	138	92	2
136	90650-83 - The East Los Angeles Community Union	384	112	113	0
137	91761-16 - The East Los Angeles Community Union	303	62	7	0
138	91761-18 - The East Los Angeles Community Union	22	15	9	0
139	91761-19 - The East Los Angeles Community Union	98	66	22	1
140	91761-25 - The East Los Angeles Community Union	40	28	22	0
141	91761-33 - The East Los Angeles Community Union	255	173	96	1
142	91761-34 - The East Los Angeles Community Union	308	207	121	5
143	91761-42 - The East Los Angeles Community Union	335	213	138	1
144	91761-43 - The East Los Angeles Community Union	457	300	206	4
145	91761-44 - The East Los Angeles Community Union	479	262	247	4
146	91761-53 - The East Los Angeles Community Union	85	49	25	2
147	91761-54 - The East Los Angeles Community Union	240	126	66	5

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	September 2011				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
148	91761-55 - The East Los Angeles Community Union	496	215	281	3
149	91761-77 - The East Los Angeles Community Union	204	44	14	7
150	91764-24 - The East Los Angeles Community Union	31	18	8	0
151	91764-26 - The East Los Angeles Community Union	326	161	77	4
152	91764-27 - The East Los Angeles Community Union	236	96	139	8
153	91764-28 - The East Los Angeles Community Union	210	77	17	0
154	91764-29 - The East Los Angeles Community Union	298	113	30	0
155	91764-31 - The East Los Angeles Community Union	157	62	61	2
156	91764-33 - The East Los Angeles Community Union	314	164	104	4
157	91764-36 - The East Los Angeles Community Union	243	112	61	3
158	91764-37 - The East Los Angeles Community Union	342	136	119	4
159	91764-38 - The East Los Angeles Community Union	231	167	35	0
160	91764-39 - The East Los Angeles Community Union	411	249	199	2
161	91764-40 - The East Los Angeles Community Union	357	187	181	12
162	91764-41 - The East Los Angeles Community Union	334	193	128	1
163	91764-42 - The East Los Angeles Community Union	117	90	11	0
164	91764-43 - The East Los Angeles Community Union	361	227	170	0
165	91764-44 - The East Los Angeles Community Union	397	265	194	4
166	91764-67 - The East Los Angeles Community Union	357	174	28	0
167	92316-12 - The East Los Angeles Community Union	197	131	144	0
168	92316-13 - The East Los Angeles Community Union	247	102	55	2
169	92316-14 - The East Los Angeles Community Union	264	81	37	3
170	92316-15 - The East Los Angeles Community Union	355	123	92	5
171	92316-16 - The East Los Angeles Community Union	458	132	110	5
172	92316-17 - The East Los Angeles Community Union	294	151	70	4
173	92316-18 - The East Los Angeles Community Union	334	190	69	3
174	92316-19 - The East Los Angeles Community Union	317	149	83	2
175	92316-20 - The East Los Angeles Community Union	316	195	82	4
176	92316-21 - The East Los Angeles Community Union	312	137	102	5
177	92316-22 - The East Los Angeles Community Union	382	127	91	2
178	92316-23 - The East Los Angeles Community Union	39	18	11	0
179	92316-24 - The East Los Angeles Community Union	113	52	28	1
180	92316-25 - The East Los Angeles Community Union	33	14	9	0
181	92316-26 - The East Los Angeles Community Union	196	90	28	1
182	92316-27 - The East Los Angeles Community Union	392	188	86	5
183	92316-28 - The East Los Angeles Community Union	189	82	19	2
184	92316-29 - The East Los Angeles Community Union	227	101	52	1
185	92316-30 - The East Los Angeles Community Union	11	5	1	0
186	92316-31 - The East Los Angeles Community Union	154	65	19	1
187	92316-32 - The East Los Angeles Community Union	106	59	26	0
188	92316-35 - The East Los Angeles Community Union	171	109	30	2
189	92316-38 - The East Los Angeles Community Union	31	16	6	0
190	92316-39 - The East Los Angeles Community Union	61	28	10	2
191	92316-41 - The East Los Angeles Community Union	23	13	3	3
192	92335-11 - The East Los Angeles Community Union	237	70	21	2
193	92335-17 - The East Los Angeles Community Union	7	5	2	3
194	92335-19 - The East Los Angeles Community Union	42	26	3	2

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	September 2011				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
195	92335-20 - The East Los Angeles Community Union	182	94	5	0
196	92335-21 - The East Los Angeles Community Union	213	98	55	7
197	92335-22 - The East Los Angeles Community Union	19	0	2	0
198	92335-23 - The East Los Angeles Community Union	53	0	7	0

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	September 2011				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
199	92335-25 - The East Los Angeles Community Union	181	119	99	0
200	92335-26 - The East Los Angeles Community Union	428	186	117	9
201	92335-28 - The East Los Angeles Community Union	53	0	15	0
202	92335-29 - The East Los Angeles Community Union	30	0	2	1
203	92335-30 - The East Los Angeles Community Union	210	103	33	0
204	92335-31 - The East Los Angeles Community Union	193	92	53	7
205	92335-32 - The East Los Angeles Community Union	269	147	84	3
206	92335-33 - The East Los Angeles Community Union	264	147	147	4
207	92335-35 - The East Los Angeles Community Union	459	189	134	10
208	92335-36 - The East Los Angeles Community Union	219	126	58	5
209	92335-37 - The East Los Angeles Community Union	238	144	65	5
210	92335-38 - The East Los Angeles Community Union	526	234	139	3
211	92335-39 - The East Los Angeles Community Union	238	136	115	0
212	92335-40 - The East Los Angeles Community Union	404	198	161	2
213	92335-42 - The East Los Angeles Community Union	187	84	56	1
214	92335-43 - The East Los Angeles Community Union	574	241	212	7
215	92335-44 - The East Los Angeles Community Union	560	260	208	11
216	92335-45 - The East Los Angeles Community Union	673	316	258	7
217	92335-46 - The East Los Angeles Community Union	318	193	159	0
218	92335-47 - The East Los Angeles Community Union	478	320	259	9
219	92335-48 - The East Los Angeles Community Union	225	103	59	5
220	92335-49 - The East Los Angeles Community Union	337	138	99	5
221	92335-50 - The East Los Angeles Community Union	322	118	72	0
222	92335-51 - The East Los Angeles Community Union	468	145	108	3
223	92335-52 - The East Los Angeles Community Union	497	221	109	6
224	92335-53 - The East Los Angeles Community Union	106	62	24	3
225	92335-54 - The East Los Angeles Community Union	551	270	142	9
226	92335-55 - The East Los Angeles Community Union	488	177	144	9
227	92335-56 - The East Los Angeles Community Union	490	195	174	3
228	92335-57 - The East Los Angeles Community Union	574	293	185	1
229	92335-58 - The East Los Angeles Community Union	459	306	192	2
230	92335-59 - The East Los Angeles Community Union	584	213	135	3
231	92335-61 - The East Los Angeles Community Union	500	149	111	2
232	92335-64 - The East Los Angeles Community Union	542	264	172	2
233	92335-65 - The East Los Angeles Community Union	299	172	104	6
234	92335-66 - The East Los Angeles Community Union	329	152	88	3
235	92335-67 - The East Los Angeles Community Union	632	360	253	1
236	92335-70 - The East Los Angeles Community Union	185	114	26	1
237	92335-71 - The East Los Angeles Community Union	233	98	119	0

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	September 2011				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
238	92335-72 - The East Los Angeles Community Union	117	65	23	1
239	92335-73 - The East Los Angeles Community Union	97	54	32	5
240	92335-77 - The East Los Angeles Community Union	39	13	7	1
241	92335-78 - The East Los Angeles Community Union	310	203	146	4
242	92335-80 - The East Los Angeles Community Union	224	104	73	2
243	92335-81 - The East Los Angeles Community Union	274	139	101	1
244	92335-85 - The East Los Angeles Community Union	62	21	14	0
245	92335-86 - The East Los Angeles Community Union	83	55	23	1
246	92335-87 - The East Los Angeles Community Union	234	128	71	3
247	92335-88 - The East Los Angeles Community Union	106	68	43	1
248	92335-89 - The East Los Angeles Community Union	318	191	211	1
249	92335-90 - The East Los Angeles Community Union	131	86	40	3
250	92335-91 - The East Los Angeles Community Union	14	5	1	0
251	92335-92 - The East Los Angeles Community Union	75	40	20	3
252	92337-68 - The East Los Angeles Community Union	761	309	20	7
253	92337-70 - The East Los Angeles Community Union	142	54	14	3
254	92337-71 - The East Los Angeles Community Union	126	55	9	0
255	92337-72 - The East Los Angeles Community Union	217	101	31	9
256	92337-73 - The East Los Angeles Community Union	178	100	27	2
257	92337-74 - The East Los Angeles Community Union	217	97	29	0
258	92337-75 - The East Los Angeles Community Union	172	68	15	5
259	92337-90 - The East Los Angeles Community Union	455	89	37	14
260	92337-93 - The East Los Angeles Community Union	83	27	10	0
261	92553-12 - The East Los Angeles Community Union	92	26	19	1
262	92553-23 - The East Los Angeles Community Union	132	84	40	2
263	92553-29 - The East Los Angeles Community Union	222	95	78	0
264	92553-41 - The East Los Angeles Community Union	397	250	116	6
265	92553-42 - The East Los Angeles Community Union	325	194	153	2
266	92553-43 - The East Los Angeles Community Union	444	197	196	5
267	92553-44 - The East Los Angeles Community Union	402	130	147	1
268	92553-47 - The East Los Angeles Community Union	543	172	134	11
269	92553-48 - The East Los Angeles Community Union	442	161	123	2
270	92553-49 - The East Los Angeles Community Union	492	176	179	7
271	92553-68 - The East Los Angeles Community Union	407	117	86	4
272	92555-23 - The East Los Angeles Community Union	296	100	68	3
273	92555-24 - The East Los Angeles Community Union	442	158	138	4
274	92555-25 - The East Los Angeles Community Union	228	79	21	7
275	92555-35 - The East Los Angeles Community Union	164	54	0	0
276	92555-37 - The East Los Angeles Community Union	132	47	1	1
277	92555-38 - The East Los Angeles Community Union	207	0	2	0
278	92845-26 - The East Los Angeles Community Union	340	53	3	0
279	92845-27 - The East Los Angeles Community Union	284	51	6	0

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	CARE Table 1 - CARE Program Expenses												
2	Southern California Gas Company												
3	September 2011												
4		Authorized Budget			Current Month Expenses			Year-To-Date Expenses			% of Budget Spent Year-To-Date		
5	CARE Program:	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Outreach ^[1]	\$ -	\$3,785,932	\$3,785,932		\$333,563	\$333,563		\$1,930,044	\$1,930,044	0%	51%	51%
7	Automatic Enrollment	\$ -	\$0	\$0	\$ -	\$0	\$0	\$ -	\$0	\$0	0%	0%	0%
8	Processing/ Certification/Verification	\$ -	\$1,248,928	\$1,248,928	\$ -	\$125,710	\$125,710	\$ -	\$939,551	\$939,551	0%	75%	75%
9	Information Technology / Programming	\$ -	\$522,554	\$522,554	\$ -	\$42,389	\$42,389	\$ -	\$381,591	\$381,591	0%	73%	73%
10													
11	Pilots												
12	- Pilot SB 580	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
13	- Pilot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
14	- Pilot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
15	Total Pilots	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
16													
17	Measurement & Evaluation ^[2]	\$ -	\$17,192	\$17,192	\$ -	\$0	\$0	\$ -	\$ -	\$ -	0%	0%	0%
18	Regulatory Compliance	\$ -	\$236,919	\$236,919	\$ -	\$15,889	\$15,889	\$ -	\$187,910	\$187,910	0%	79%	79%
19	General Administration	\$ -	\$604,963	\$604,963	\$ -	\$49,683	\$49,683	\$ -	\$430,754	\$430,754	0%	71%	71%
20	CPUC Energy Division	\$ -	\$171,500	\$171,500		\$2,646	\$2,646	\$ -	\$34,407	\$34,407	0%	20%	20%
21													
22	SUBTOTAL MANAGEMENT COSTS	\$ -	\$ 6,587,988	\$ 6,587,988	\$ -	\$569,880	\$569,880	\$ -	\$3,904,257	\$3,904,257	0%	59%	59%
23													
24	CARE Rate Discount	\$ -	\$132,712,188	\$132,712,188	\$ -	\$6,805,611	\$6,805,611	\$ -	\$91,336,176	\$91,336,176	0%	69%	69%
25	Service Establishment Charge Discount	\$ -	\$3,189,461	\$3,189,461	\$ -	\$334,260	\$334,260	\$ -	\$2,858,835	\$2,858,835	0%	90%	90%
26													
27	TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$ -	\$ 142,489,637	\$ 142,489,637	\$ -	\$7,709,751	\$7,709,751	\$ -	\$98,099,268	\$98,099,268	0%	69%	69%
28													
29	Other CARE Rate Benefits												
30	DWR Bond Charge Exemption												
31	CARE PPP Exemption				\$ -	\$920,208	\$920,208	\$ -	\$14,780,175	\$14,780,175			
32	California Solar Initiative Exemption ^[3]												
33	kWh Surcharge Exemption												
34	TOTAL - OTHER CARE RATE BENEFITS				\$ -	\$920,208	\$920,208	\$ -	\$14,780,175	\$14,780,175			
35													
36	Indirect Costs					\$99,149	\$99,149	\$ -	\$928,096	\$928,096			
37	¹ Outreach includes costs associated with Capitation Fees, Other Outreach and Mass Media												
38	² Measurement and Evaluation consists of Needs Assessment costs												
39	³ DWR Bond Charge, CARE PPP, California Solar Initiative and kWh Exemptions have been included to reflect discounts received by CARE customers not charged to the CARE balancing account.												
40	⁴ The indirects included in this category (Pension & Benefits, Workmans Comp, Public Liability & Property Damage, Fleet, Purchasing & Warehouse) are included in the base rate and therefore are not included in the CARE Total Program Costs.												
41													

	A	B	C	D	E	F	G	H	I	J	K	L	M
42	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	
1	CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration																		
2	Southern California Gas Company																		
3	September 2011																		
4		Gross Enrollment											Enrollment						
5		Automatic Enrollment																	
6	2011	Inter-Utility ¹	Intra-Utility ²	Leveraging ³	One-e-App ⁴	SB580	Combined (B+C+D+E+F)	Capitation	Other Sources ⁵	Total (G+H+I)	Recertification ⁶	Total Adjusted (J+K)	Attrition (Drop Offs) ⁷	Net (L-M)	Net Adjusted (N-K)	Total CARE Participants	Estimated CARE Eligible	Penetration Rate % (P/Q)	
7	January	6,068	1,679	75	0	0	7,822	24	15,055	22,901	45,730	68,631	16,928	51,703	5,973	1,720,017	1,842,984	93.3%	
8	February	7,086	196	94	0	0	7,376	33	18,393	25,802	40,802	66,604	38,145	28,459	-12,343	1,707,674	1,842,984	92.7%	
9	March	7,237	3,172	45	0	0	10,454	16	32,652	43,122	52,037	95,159	29,582	65,577	13,540	1,721,214	1,842,984	93.4%	
10	April	7,883	2,312	161	0	0	10,356	29	19,571	29,956	53,772	83,728	14,344	69,384	15,612	1,736,826	1,847,383	94.0%	
11	May	7,418	2,382	93	0	0	9,893	32	13,159	23,084	47,545	70,629	17,690	52,939	5,394	1,742,220	1,847,383	94.3%	
12	June	5,628	1,844	166	0	0	7,638	29	13,082	20,749	48,765	69,514	24,412	45,102	-3,663	1,738,557	1,847,383	94.1%	
13	July	8,672	2,676	178	0	0	11,526	41	8,632	20,199	51,237	71,436	43,582	27,854	-23,383	1,715,174	1,845,587	92.9%	
14	August	7,446	1,981	125	0	0	9,552	7	12,660	22,219	50,103	72,322	18,369	53,953	3,850	1,719,024	1,845,587	93.1%	
15	September	10,415	2,253	59	0	0	12,727	42	15,076	27,845	52,573	80,418	33,914	46,504	-6,069	1,712,955	1,845,587	92.8%	
16	October	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	#DIV/0!	
17	November	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	#DIV/0!	
18	December	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	#DIV/0!	
19	Total for 2011	67,853	18,495	996	0	0	87,344	253	148,280	235,877	442,564	678,441	236,966	441,475	-1,089				
20	¹ Enrollments via data sharing between the IOUs.																		
21	² Enrollments via data sharing between departments and/or programs within the utility.																		
22	³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.																		
23	⁴ One-E-App is a pilot program set up by The Center to Promote Healthcare Access (the Center) and PG&E. The pilot will occur within two PG&E counties and looks to implement a strategy of automatic enrollment for low-income customers into the CARE program based on the customers' applications or reapplications for related low-income health and social welfare services. (e.g. MediCAL, Healthy Families, CALKids, etc.) The goal is to develop another means by which low income families can be introduced into the CARE program and, depending on the success of the pilot, possibly expand this pilot to other counties within PG&E's territory as well as to the other IOUs.																		
24	⁵ Not including Recertification.																		
25	⁶ Recertifications completed regardless of month requested.																		
26	⁷ The drop offs include self-declined applications, ineligible applications and closed CARE accounts.																		
27	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.																		

	A	B	C	D	E	F	G	H	I
1	CARE Table 3 - Standard Random Verification Results								
2	Southern California Gas Company								
3	September 2011								
4	2011	Total CARE Population	Participants Requested to Verify	% of Population Total	Participants Dropped (Due to no response)	Participants Dropped (Verified as Ineligible)	Total Dropped	% Dropped through Random Verification	% of Total Population Dropped
5	January	1,720,017	4,278	0.25%	2,193	162	2,355	55%	0.14%
6	February	1,707,674	4,419	0.26%	2,281	134	2,415	55%	0.14%
7	March	1,721,214	6,763	0.39%	3,257	228	3,485	52%	0.20%
8	April	1,736,826	6,041	0.35%	3,030	237	3,267	54%	0.19%
9	May	1,742,220	5,570	0.32%	2,812	170	2,982	54%	0.17%
10	June	1,738,557	5,551	0.32%	2,164	174	2,338	42%	0.13%
11	July	1,715,174	4,842	0.28%	10	139	149	3%	0.01%
12	August	1,719,024	5,328	0.31%	3	118	121	2%	0.01%
13	September	1,712,955	5,180	0.30%	1	25	26	1%	0.00%
14	October								
15	November								
16	December								
17	Total for 2011	1,712,955	47,972	2.80%	15,751	1,387	17,138	36%	1.00%
18	SoCalGas' random verification process allows customers 90 days to respond to the verification request. Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.								
19	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								

	A	B	C	D	E	F	G
1	CARE Table 4 - CARE Self-Certification and Self-Recertification Applications¹						
2	Southern California Gas Company						
3	September 2011						
4		Provided²	Received	Approved³	Denied⁴	Pending/ Never Completed⁵	Duplicates⁶
5	YTD Total	4,321,436	888,539	678,441	27,986	182,112	
6	Percentage		100.00%	76.35%	3.15%	20.50%	0.00%
7	¹ Includes sub-metered customers.						
8	² An estimated number that includes customers whom were provided with CARE self-certification and self-recertification applications via direct mail, email, phone, bill insert, door-to-door delivery, utility personnel, and through outreach events.						
9	³ Approved includes customers who are approved through SoCalGas' CARE eligible probability model, data exchange, mail-in, via web or by phone, and through duplicated applications.						
10	⁴ Customers are denied due to not being CARE eligible, not customer of record, or not the customer's primary residence.						
11	⁵ Pending/Never Completed includes closed accounts, incomplete applications, and customers of other utilities who are not SoCalGas customers.						
12	⁶ SoCalGas treats duplicated applications as recertification applications. Duplicates are customers who are already enrolled in CARE and mail in another CARE application.						
13	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I	J
1	CARE Table 5 - Enrollment by County									
2	Southern California Gas Company									
3	September 2011									
4	County	Estimated Eligible			Total Participants			Penetration Rate		
5		Urban ¹	Rural ¹	Total	Urban	Rural	Total	Urban	Rural	Total
6	Fresno	11,163	24	11,187	12,022	17	12,039	108%	71%	108%
7	Imperial	38	17,233	17,271	11	13,495	13,506	29%	78%	78%
8	Kern	12,649	28,997	41,646	10,748	27,916	38,664	85%	96%	93%
9	Kings	14	13,571	13,585	18	14,267	14,285	132%	105%	105%
10	Los Angeles	997,082	2,018	999,100	927,729	1,165	928,894	93%	58%	93%
11	Orange	203,350	30	203,381	170,700	19	170,719	84%	0%	84%
12	Riverside	102,274	120,776	223,051	93,657	116,883	210,540	92%	97%	94%
13	San Bernardino	155,013	1,132	156,145	165,715	870	166,585	107%	77%	107%
14	San Luis Obispo	9,360	17,905	27,266	5,271	13,967	19,238	56%	78%	71%
15	Santa Barbara	37,304	1,235	38,539	30,271	734	31,005	81%	59%	80%
16	Tulare	11,064	43,926	54,990	11,463	46,543	58,006	104%	106%	105%
17	Ventura	57,557	1,870	59,428	48,034	1,440	49,474	83%	77%	83%
18										
19	Total	1,596,867	248,720	1,845,587	1,475,639	237,316	1,712,955	92%	95%	92.8%
20	¹ Define Urban vs Rural									
21	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.									

	A	B	C	D	E	F	G	H
1	CARE Table 6 - Recertification Results							
2	Southern California Gas Company							
3	September 2011							
4	2011	Total CARE Population	Participants Requested to Recertify ¹	% of Population Total	Participants Recertified ^{2, 3}	Participants Dropped ³	Recertification Rate % (E/C)	% of Total Population Dropped (F/B)
5	January	1,720,017	18,700	1.09%	14,666	6,683	78%	0.39%
6	February	1,707,674	20,779	1.22%	17,146	6,982	83%	0.41%
7	March	1,721,214	31,482	1.83%	26,225	10,896	83%	0.63%
8	April	1,736,826	32,027	1.84%	24,796	12,275	77%	0.71%
9	May	1,742,220	29,200	1.68%	22,992	10,799	79%	0.62%
10	June	1,738,557	35,594	2.05%	25,708	10,220	72%	0.59%
11	July	1,715,174	26,601	1.55%	18,072	489	68%	0.03%
12	August	1,719,024	32,272	1.88%	15,721	469	49%	0.03%
13	September	1,712,955	23,455	1.37%	1,982	54	8%	0.00%
14	October							
15	November							
16	December							
17	Total for 2011	1,712,955	250,110	14.60%	167,308	58,867	67%	3.44%
18	¹ Participants requested to recertify.							
19	² Participants recertified number does not include the customers who are recertified through SoCalGas' CARE eligible probability model .							
20	³ Recertification results are tied to the month initiated. Therefore, recertification results may be pending due to the time permitted for a participant to							
21								
22	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B	C	D	E	F	G	H
1	CARE Table 7 - Capitation Contractors							
2	Southern California Gas Company							
3	September 2011							
4		Contractor Type				Year-to-Date		
5	Contractor Name ¹	Private	CBO	WMDVBE	LIHEAP	Rural	Urban	Total
6	Community Action Partnership of Orange County		X	X	X	0	0	0
7	ELA Communications Energy ED Program		X			0	0	0
8	PACE – Pacific Asian Consortium in Employment		X	X	X	0	1	1
9	Proteus, Inc.		X			0	11	11
10	Community Pantry of Hemet		X			0	4	4
11	Community Action Partnership of San Bernardino		X		X	0	79	79
12	LA Works		X			0	0	0
13	Children’s Hospital of Orange County		X			0	0	0
14	The Companion Line		X			0	2	2
15	Across Amer Foundation		X			0	0	0
16	All Peoples Christian Center		X			0	0	0
17	LA County 211		X			0	31	31
18	Sr. Citizens Emergency Fund I.V., Inc.		X			0	0	0
19	Coachella Valley Housing Coalition		X			0	0	0
20	HABBM		X			0	0	0
21	Second Harvest Food Bank of Orange County		X			0	0	0
22	Southeast Community Development Corp.		X			0	2	2
23	Latino Resource Organization		X			0	0	0
24	Independent Living Center of Southern California		X			0	0	0
25	Community Action Partnership - Kern County		X			0	0	0
26	El Concilio del Condado de Ventura		X			0	1	1
27	Blessed Sacrament Church		X			0	0	0
28	Starbright Management Services		X			0	0	0
29	Hermandad Mexicana		X			0	0	0
30	CSET		X			0	9	9
31	Crest Forest Family and Community Service		X			0	0	0
32	CUI – Campesinos Unidos, Inc.		X	X	X	0	0	0
33	Veterans in Community Service		X	X	X	0	0	0
34	Chinatown Service Center		X			0	15	15
35	Koreatown Youth and Community Center		X			0	2	2
36	MEND		X			0	0	0
37	Armenian Relief Society		X			0	0	0
38	Catholic Charities of LA – Brownson House		X			0	0	0
39	BroadSpectrum		X			0	0	0
40	OCCC, Inc. (Orange County Community Center)		X			0	7	7
41	Green Light Shipping	X				0	0	0
42	APAC Service Center		X			0	88	88
43	Visalia Emergency Aid Council		X			0	0	0
44	Total Enrollments					0	252	252
45	¹ All capitation contractors with current contracts are listed regardless of whether they have signed up customers or							
46	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B	C	D	E	F	G	H
1	CARE Table 8 - Participants as of Month-End							
2	Southern California Gas Company							
3	September 2011							
4	2011	Gas and Electric	Gas Only	Electric Only	Total	Eligible Households	Penetration	% Change¹
5	January	n/a	1,720,017	n/a	1,720,017	1,842,984	93.3%	10.2%
6	February	n/a	1,707,674	n/a	1,707,674	1,842,984	92.7%	-0.7%
7	March	n/a	1,721,214	n/a	1,721,214	1,842,984	93.4%	0.8%
8	April	n/a	1,736,826	n/a	1,736,826	1,847,383	94.0%	0.9%
9	May	n/a	1,742,220	n/a	1,742,220	1,847,383	94.3%	0.3%
10	June	n/a	1,738,557	n/a	1,738,557	1,847,383	94.1%	-0.2%
11	July	n/a	1,715,174	n/a	1,715,174	1,845,587	92.9%	-1.3%
12	August	n/a	1,719,024	n/a	1,719,024	1,845,587	93.1%	0.2%
13	September	n/a	1,712,955	n/a	1,712,955	1,845,587	92.8%	-0.4%
14	October							
15	November							
16	December							
17	Total for 2011							
18	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							