BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Applications of Pacific Gas and Electric Company for Approval of the 2009-2011 Energy Savings Assistance Program and California Alternate Rates for Energy Programs and Budget (U39M)

Application 08-05-022 (Filed May 15, 2008)

Application of San Diego Gas & Electric Company (U 902 M) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009 – 2011.

Application 08-05-024 (Filed May 15, 2008)

Application of Southern California Gas Company (U 904 G) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009 – 2011.

Application 08-05-025 (Filed May 15, 2008)

Application of Southern California Edison Company (U 338-E) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009, 2010 and 2011.

Application 08-05-026 (Filed May 15, 2008)

MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY (U 902 M) ON LOW-INCOME ASSISTANCE PROGRAMS FOR NOVEMBER 2011

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December 21, 2011

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MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY (U 902 M) ON LOW-INCOME ASSISTANCE PROGRAMS FOR NOVEMBER 2011

This is the eleventh monthly report of program year (PY) 2011. The purpose of this report is to consolidate activity for the CARE Program and Energy Savings Assistance Program and provide the Energy Division with all the necessary information to assist in analyzing the low-income programs.

This report presents year-to-date Energy Savings Assistance Program and CARE results and expenditures through November 2011 for San Diego Gas & Electric Company (SDG&E).

Respectfully Submitted,

/s/ Kim F. Hassan

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December 21, 2011

San Diego Gas & Electric Company
Energy Savings Assistance Program
And
California Alternate Rates for Energy (CARE)
Program Monthly Report

LOW-INCOME ASSISTANCE PROGRAM MONTHLY REPORT

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ENERGY SAVINGS ASSISTANCE PROGRAM MONTHLY REPORT

1. Energy Savings Assistance Program Executive Summary

1.1. Energy Savings Assistance Program Overview

1.1.1 Provide a summary of the Energy Savings Assistance Program elements as approved in Decision (D.) 08-11-031:

Energy Savings Assistance Program Summary for Month												
	Authorized / Planning											
	Assumptions	Actual to Date	%									
Budget	\$19,619,145	\$18,014,066	92%									
Homes Treated	20,384	19,043	93%									
kWh Saved	8,575,260	5,903,046	69%									
kW Demand Reduced	1,965	535	27%									
Therms Saved	452,749	332,344	73%									
GHG Emissions Reduced	7,365	5,191	70%									

SDG&E enrolled 1,389 customers in the Energy Savings Assistance Program during the month of November. This brings the year-to-date total for enrollments to 19,854. Of those enrolled, 19,043 have been expensed and counted as homes treated. This is 93% of the 2011 annual goal. As a result of the enrollments and homes treated this year, SDG&E has saved 5,903,046 kWh, reduced 535 kW of demand, saved 332,344, therms and reduced 5,191 tons of green house gas (GHG) emissions.

Through marketing and outreach efforts, SDG&E generated a total of 3,385 leads for the Energy Savings Assistance Program, and is currently working to convert these leads into enrollments and homes treated.

On November 21, 2011, and Administrative Law Judge's Ruling (ALJ Ruling) granted, in part, SDG&E's Motion to Shift Energy Savings Assistance Program Funds.¹ The ALJ Ruling authorized SDG&E to shift: 1) \$2.223 million from its 2010 year's unspent

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¹ Motion of San Diego Gas & Electric Company (U902M) to Shift Energy Savings Assistance Program Funds.

electric department funds to the gas department to be used to provide gas appliances to qualified Energy Savings Assistance Program customers; 2) \$3.519 million from its 2010 unspent electric department funds to the gas department to be used for provide weatherization to qualified Energy Savings Assistance Program customers; and, 3) \$482,500 from its 2010 year's unspent electric department funds to its 2011 gas department for outreach and assessment.²

1.2 Whole Neighborhood Approach Evaluation (WNA)

1.2.1. Provide a summary of the geographic and customer segmentation strategy employed, (i.e. tools and analysis used to segment neighborhoods," how neighborhoods are segmented and how this information is communicated to the contractor/CBO).

SDG&E continues to utilize demographic information provided by Claritas called PRIZM codes³ to target neighborhoods with higher concentrations of income qualified customers in support of the WNA. The PRIZM codes are assigned to the customer records and allow SDG&E to target neighborhoods with higher concentrations of income qualified customers in support of the WNA.

Additionally, SDG&E will continue to coordinate its outreach efforts to city and community organizations by neighborhood. SDG&E is also expanding its outreach efforts with CARE Capitation agencies and community based organizations (CBOs) to reach deeper into neighborhoods by leveraging the relationships and individual outreach provided by our capitation partners.

² The ALJ Ruling denied SDG&E's request to shift \$162,500 from its prior year's unspent electric funds to its 2011 gas department for marketing efforts. It also denied SDG&E's request to shift \$60,000 of 2011 electric funds from its Programmable Communicating Thermostat Pilot to the In Home Display (IHD) Pilot and \$40,000 from its prior year's unspent electric department funds to the IHD Pilot but allowed SDG&E to seek further review of its IHD Pilot Fund Issue by submitting an itemized report further detailing further justification for its request. SDG&E submitted its revised request to the Commission on December 1, 2011 as directed by the Ruling.

³ Prizm codes are an area set of customer segmentation data widely used for marketing purposes in the United States. The data consist of demographic clusters that categorize every U.S. household into a segment. These segments were developed in part from the analysis of U.S. census data and categorize U.S. consumers into 14 distinct groups and 66 segments. The segments help marketers tailor content to consumers' needs and look at a variety of factors, including income, likes, dislikes, lifestyles and purchase behaviors.

1.3 Energy Savings Assistance Program Customer Outreach and Enrollment Update

1.3.1. Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

Direct marketing

In November, direct marketing efforts for the Energy Savings Assistance Program included direct mail, automated voice messaging (AVM) campaigns, door-to-door canvassing and email campaigns. Below is detailed information on these activities:

Direct Mail

A total of 114 leads were generated from November direct mail efforts and a total of 47 households were enrolled.

AVM Campaigns

SDG&E contacted approximately 25,762 households through automated outbound phone campaigns. From these calls, 387 leads were generated and 75 of the leads were converted into enrollments.

Door-to-Door Canvassing

SDG&E's canvassing contractor, Richard Heath & Associates (RHA), continued to canvass the SDG&E service territory in November, calling on 4,840 homes. These efforts generated 564 leads and 555 enrollments for the program. Door-to-door canvassing continues to be the most successful direct marketing effort as it produces the most leads per contact and the best quality leads as demonstrated by the high conversion of leads to enrollments.

Email Campaigns

SDG&E emailed Energy Savings Assistance Program information to 24,871 households in November. The email campaigns explained the benefits of the

program and how to enroll. These efforts combined for a total of 270 online leads and 72 online enrollments generated.

Media Relations

In November, a Spanish-language news release was written and distributed to local media outlets targeting Hispanic customers regarding SDG&E's Energy Savings Assistance Program (ESAP). Coverage to date includes a mention on Voces Hispanas radio program on Nov. 4, as well as an overview of the program on the outlet's Facebook page. On Nov. 10, Azteca America interviewed SDG&E spokesperson Maria Bojórquez and the segment will air throughout the month.

1.3.2 Customer Assistance Marketing, Education and Outreach for the CARE and Energy Savings Assistance Programs.

Advertising

SDG&E supported its direct marketing efforts for the CARE and Energy Savings Assistance Programs with a combination of media campaigns that included television commercials targeting the English and Hispanic communities, print campaigns targeting the Spanish, Asian, African American and Filipino communities, online media, as well as outdoor media (such as bus shelter ads) targeting Spanish, Vietnamese and Filipino communities. Following is a more detailed description of the programs' advertising campaigns:

Television

Both the CARE and Energy Savings Assistance Programs ran thirty and fifteen second commercials on English and Hispanic television channels. The commercials featured a family in a home setting, meeting SDG&E representatives and reviewing their SDG&E bill. The commercials talked about the benefits of each program and how to apply.

Print

In order to target the Chinese and Vietnamese communities, the programs ran inlanguage print ads in the Chinese Weekly News, Nguoi Viet Tu Do, Tieng Vet, SD Thuong Mai Weekly News and the San Diego Chinese Tribune. Targeting the Filipino communities, English ads appeared in the Filipino Press, Asian Journal and Filipino Times.

With the intention of targeting the African American and Senior communities, print ads were placed in Voice and Viewpoint, Life After 50 and Prime. In addition, a specialized print campaign focused on hard to reach areas in San Diego's east county. Print ads were placed in the Alpine Sun, BC Messenger, Borrego Sun, Julian Journal, Ramona Journal, Ramona Sentinel and the Valley Roadrunner.

Online Media

SDG&E continued online media exposure with paid searches on Google, Yahoo, Bing, and Facebook; display advertising continued on sites such as CareerBuilder, Value Click and Signonsandiego. SDG&E continued to monitor traffic to the microsite or landing page used to gauge the effectiveness of the online campaigns.

Outdoor Media

Outdoor bus shelter ads were placed in communities targeting the Vietnamese, Filipino, and Hispanic communities. The ads in Vietnamese, Tagalog and Spanish gave information on the programs and how to apply.

Community Outreach

In November, community outreach for the CARE and Energy Savings Assistance Programs consisted of participation in community events and leveraging efforts with capitation contractors, 2-1-1 San Diego, SDG&E branch offices and the multi-lingual, multi-cultural outreach project designed to reach diverse communities that might otherwise be unaware of general outreach efforts.

Multi-Cultural & Multi-Lingual Outreach

This outreach is being conducted by two contractors who have expertise in in-language and cultural services; The Harris Group (THG) and Catholic Charities (CC). Through THG efforts, a total of 61 CARE and 2 Energy Savings Assistance Program applications were collected. THG also supported SDG&E's Medical Baseline Program. CC collected 347 CARE and 23 Energy Savings Assistance Program applications, as well as supporting the Medical Baseline Program. Following are the contractor's activities for the month of November:

Event Name/Location	Type of Event	Details of Event	Est # of Attendees
Paradise Valley Baptist Church, San Diego	Faith Based – African American	THG spoke to congregation and left applications in church foyer	150
Total Deliverance Worship Center, Spring Valley	Faith Based- African American	THG spoke during two worship services and answered questions afterwards	500
Pilgrim Progressive Baptist Church, San Diego	Faith Based – African American	THG presented during two services and answered questions afterwards	300
South Metro Workforce Development Center, San Diego	Orientation for diverse group of unemployed and under-employed	THG presented at nine different orientation sessions	200
Greater Skyline Neighborhood Council, San Diego	Community Group, San Diego, District 4	THG presented to group of homeowners and renters	20
Mid-City Continuing Educational Complex, San Diego	Continuing Education Class – diverse group African Immigrants, Asians, Hispanics & African Americans	THG presented to group of adult students	30
Valencia Park Town Council Meeting, San Diego	Neighborhood Council Meeting, District 4	THG set up informational table	10
Mediterranean Supermarket, El Cajon	Vietnamese	CC set up informational table outside market	600
Refugee and Immigrant Services Office, San Diego	Vietnamese and Various Immigrants	CC offered program information to those visiting the resettlement office	Unknown

Community Events

SDG&E and its partners participated and sponsored a variety of local events in order to help educate and enroll low-income customers in its assistance programs (CARE, Energy Savings Assistance Program, Medical Baseline, etc.). In November, SDG&E participated in several community events, which resulted in 187 CARE and 48 Energy Savings Assistance Program applications collected. Following is a more detailed summary of these events:

Event Name/Location	Type of Event	Details of Event	Est # of
			Attendees
Feeding America San Diego (FASD) FASD's Mobile Pantry Program in northern and eastern rural towns: Rainbow, Pauma, San Marcos, Potrero, Vista, Jamul, Jacumba, Guatay, and Descanso	Food Distribution – 12 events in rural areas	SDG&E's Customer Assistance (CA) attends events to offer customer assistance programs and enrollment opportunities, to those waiting to receive food distribution	50-150 per event
San Ysidro Adult School Presentations, San Ysidro	Outreach to adult students	SDG&E's CA provided customer programs and energy efficiency (EE) information	100
Clairemont Coalition Collaborative	Monthly community meeting	SDG&E's CA and EE staff set up an informational table	6
Second Chance, San Diego	Education and Career Preparation	SDG&E's CA presented program information to participants	50+
Reliable Enhancement Project Open House, San Juan Capistrano and San Clemente	Open House for Community Members (two events)	SDG&E's CA offered customer assistance program information	200
SD Housing Commission Resident Meeting – San Diego	Low- Income Housing Residents (three sessions)	Presentation of SDG&E customer assistance programs by SDG&E staff	125
Community Cares Program	Food Distribution by SD Food Bank	SDG&E's CA attends events to offer customer assistance programs and enrollment opportunities, to those waiting to receive food distribution	200
LED Holiday Lighting Exchange, El Cajon	Community Event offering exchange of old inefficient holiday lights for energy efficient LED strands	SDG&E's CA and EE set up an informational table	1,000

Capitation Contractors

SDG&E leverages the resources of Community-Based Organizations (CBOs) and agencies called Capitation Contractors to enroll customers in the CARE and Energy Savings Assistance Programs. These organizations leverage existing relationships with low-income clients to extend CARE and Energy Savings Assistance Program benefits as part of their total assistance offering. As an incentive, SDG&E provides CARE and Energy Savings Assistance Program Capitation Contractors with a fee for each enrollment generated.

In an effort to maintain relationships with these organizations and keep the CARE Program and Energy Savings Assistance Program as a priority, SDG&E visits most agency sites each week. In November, SDG&E made 137 visits to over 50 different agencies, which resulted in 638 CARE applications with 308 of them converting to enrollments and 39 Energy Savings Assistance Program applications.

2-1-1 San Diego

2-1-1 San Diego is a community disaster, health and human services resource center providing information and referrals to households that need assistance. SDG&E leverages the resources of 2-1-1 San Diego to promote the CARE Program, Energy Savings Assistance Program and Medical Baseline Program. Through referrals in November, 2-1-1 provided SDG&E with 142 CARE enrollments and 141 Energy Savings Assistance Program interest forms. The center also mailed out several Medical Baseline Program applications.

Integration and Leveraging Efforts

SDG&E Payment Offices

Branch offices are visited weekly by SDG&E's outreach team to encourage customer service representatives to promote the CARE and Energy Savings Assistance Programs to customers using the branch services. In November, 538 CARE applications and 557 Energy Savings Assistance Program interest forms were collected by branch offices representatives.

Energy Efficiency

SDG&E's Residential Lighting Program contains CARE Program information on all monthly postcards mailed to communities where a lighting exchange event will take place. In addition, all CARE customers accepted into the program receive an acceptance letter with information on the Home Energy Survey. The Customer Assistance fact sheet, an informational sheet on all SDG&E assistance programs, also contains information on the Energy Efficiency Rebate programs. The CARE application contains information on Energy Efficient Rebate programs and the Home Energy Survey.

1.4 Leveraging Success Evaluation, Including CSD

1.4.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the results in terms of new enrollments?

There was no activity with CSD during the month of November.

1.5 Workforce Education & Training

1.5.1 Please summarize efforts to improve and expand Energy Savings Assistance Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

There was no activity with WE&T in the month of November.

2. CARE Executive Summary

2.1. CARE Program Summary

2.1.1. Please provide CARE program summary costs.

		Actual	% of
		Expenses to	Budget
CARE Budget Categories	Authorized Budget	Date	Spent

	#4.704.004	M4 040 444	200/
Outreach	\$1,734,261	\$1,610,444	93%
Proc., Certification and Verification	\$230,015	\$232,497	101%
Information Tech./Programming	\$452,687	\$144,932	32%
Pilots	N/A	N/A	N/A
Measurement and Evaluation	\$4,326	\$13,350	309%
Regulatory Compliance	\$196,401	\$139,373	71%
General Administration	\$423,927	\$264,890	62%
CPUC Energy Division Staff	\$102,900	\$31,620	31%
Cooling Centers	N/A	N/A	N/A
Total Expenses	\$3,144,517	\$2,440,626	78%
Subsidies and Benefits	\$49,919,937	\$57,363,989	115%
Total Program Costs and Discounts	\$53,064,454	\$59,804,615	113%

2.1.2 Please provide the CARE program penetration rate to date

CARE Penetration										
Participants Enrolled	Eligible Participants	Penetration rate								
307,512	362,551	84.8%								

2.2 Outreach

2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf. (For additional CARE Marketing, Education and Outreach efforts, see section 1.3.2)

Direct Marketing

In November, direct marketing efforts for the CARE Program included automated voice messaging (AVM) and a direct mail campaign. Below is detailed information on these activities:

AVM Campaigns

In November, SDG&E contacted 57,600 households through AVM campaigns and enrolled 766. In addition, approximately 5,000 customers were contacted to recertify and an estimated 900, chose to recertify using the AVM process.

Direct Mail

SDG&E mailed information to approximately 24,000 households with potential for eligibility in the CARE program. The postcard encouraged customers to go online or call the CARE interactive voice response (IVR) number to enroll in the program. In November, online enrollments totaled 1,255 and the program's IVR brought in 292 enrollments.

2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low-income programs to reach eligible customers.

SDG&E works with a number of local agencies that offer low-income programs. For complete details on SDG&E's efforts to jointly promote the CARE Program and Energy Savings Assistance Program through partnerships with other agencies and through community events serving low-income customers, see Section 1.3.2.

2.3 CARE Recertification Complaints

There were no CARE recertification complaints in November.

3. Appendix: Energy Savings Assistance ProgramTables and CARE Tables

Energy Savings Assistance Program - Table 1- Program Expenses

Energy Savings Assistance Program - Table 2- Program Expenses & Energy

Savings by Measures Installed

Energy Savings Assistance Program - Table 3- Average Bill Savings per Treated Home

Energy Savings Assistance Program - Table 4- Homes Treated

Energy Savings Assistance Program - Table 5- Customer Summary

Energy Savings Assistance Program - Table 6- Expenditures for Pilots and Studies

Energy Savings Assistance Program - Table 7- Whole Neighborhood Approach

CARE- Table 1- CARE Overall Program Expenses

CARE- Table 2- CARE Enrollment, Recertification, Attrition, and Penetration

CARE- Table 3- CARE Verification

CARE- Table 4- Self Certification and Re-Certification

CARE- Table 5- Enrollment by County

CARE- Table 6- Recertification Results

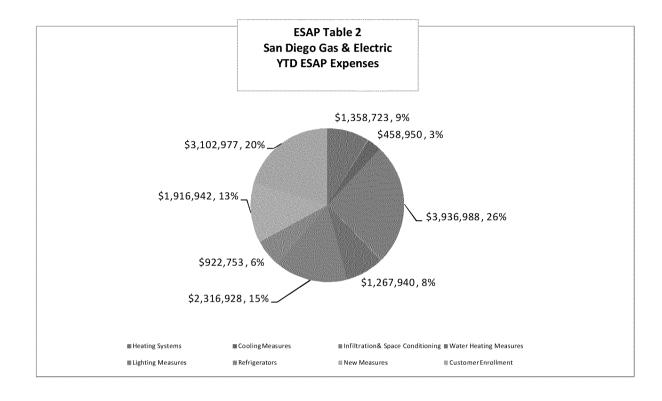
CARE- Table 7- Capitation Contractors

CARE- Table 8- Participants as of Month End

	A		В	С		D		E		F		G		Н	ı		J	K	L	М
1					Ene	gy Savings A	ssis	tance Pro	_				js A	Assistance I	Program Expe	ens	es			
2									S	•		& Electric								
3										Noven	ıbe	r 2011								
							l													
4			Αι	uthorized E	Budge	t		Curr	ent N	Month Expe	nse	es		Yea	r-To-Date Expe	nse	s	% of Budget Spent Year-To-Date		
5	Energy Savings	EI	ectric	Gas		Total	E	Electric		Gas		Total		Electric	Gas		Total	Electric	Gas	Total
6	Energy Efficiency								8/8/8/8/	(5000)05(000500)	ialezii			VIII.				957 957		
7	- Gas Appliances	\$	-	\$ 1,989	532	\$ 1,989,532	\$	-	\$	462,507	\$	462,507	\$	-	\$ 2,969,792	\$	2,969,792	0%	149%	149%
8	- Electric Appliances	\$ 7	,668,938	\$	-	\$ 7,668,938	\$	720,171	\$	-	\$	720,171	\$	3,813,194	\$ -	\$	3,813,194	50%	0%	50%
9	- Weatherization ¹	\$	-	\$ 3,476	824	\$ 3,476,824	\$		\$	911,460	\$	911,460	\$	-	\$ 5,397,200	\$	5,397,200	0%	155%	155%
	- Outreach and															Ι.				
10	Assessment	\$	968,240	\$ 968	240	\$ 1,936,480	\$	161,523	\$	161,523	\$	323,045	\$	1,381,094	\$ 1,381,094	\$	2,762,188	143%	143%	143%
11	- In Home Energy Education	\$	587,161	\$ 587	161	\$ 1,174,322	\$	23,105	\$	23,105	\$	46,209	\$	196,395	\$ 196,395	\$	392,789	33%	33%	33%
12	- Education Workshops	\$	-	\$		\$ -	\$	20,100	\$	20,100	\$	-0,200	\$	100,000	\$ -	\$,	0%	0%	0%
13	- Pilot	\$	120,910	\$ 120	\rightarrow	\$ 241,820	<u> </u>	15,698	\$	15,698	÷	31,395	\$	143,156	\$ 143,156	\$	286,312	118%	118%	118%
14	- Cool Centers	\$	120,310	\$		\$ -	\$	10,030	\$	10,030	\$	01,000	\$	140,100	\$ -	\$		0%	0%	0%
1-4	ENERGY EFFICIENCY	Ψ		Ψ	-	Ψ -	Ψ	_	Ψ	-	Ψ		Ψ	-	Ψ -	۳	_	0 70	0 /0	0 70
15	TOTAL	\$ 9	,345,249	\$ 7,142	667	\$ 16,487,916	\$	920,496	\$	1,574,293	\$	2,494,789		\$5,533,838	\$10,087,636	{	15,621,474	59%	141%	95%
16										W. (100 to 100 t					SAPERNA AND AND AND A					
17	Training Center	\$	-	\$	-	\$ -	\$	-	\$	•	\$		\$	-	\$ -	\$	-	0%	0%	0%
18	Inspections	\$	31,347	\$ 31.	347	\$ 62.694	\$	1,911	\$	1,911	\$	3,822	\$	29.988	\$29.988	\$	59.976	96%	96%	96%
19	Marketing	\$	407,171			\$ 814,341	\$	50.787	\$	50,787	\$		\$	379.854	\$379,853	\$	759,707	93%	93%	93%
20	M&E Studies	\$	(22,932)		932)	\$ (45,864)	\$		\$	9,489	<u> </u>	18,978	\$	39,083	\$39,083	-	78,166	-170%	170%	-170%
21	Regulatory Compliance	\$	143,003	,	- 1	\$ 286.006	_		\$	5,587	_		\$	92.640	\$92,639	-	185,279	65%	65%	65%
22	General Administration	\$	984,552	•	-	\$ 1,969,104	_		\$	70,775	_		\$	648,020	\$647,893	-	1,295,913	66%	66%	66%
23	CPUC Energy Division	\$	22,474		-	\$ 44,947	\$		\$	933			\$	6,776	\$6,776	-	13,551	30%	30%	30%
24	J. J.J. Enoigy Division	*	, T	Ψ <i>ΕΕ</i>		¥ 11,547	Ψ 1000	330	Ψ	330	900	1,001	¥	5,770	\$0,770	Ψ	10,001	2076	5578	20 /0
24	TOTAL PROGRAM																		325 mm N	
25	COSTS	\$ 10	,910,863	\$ 8,708	281	\$ 19,619,144	\$	1,059,997	\$	1,713,775	\$	2,773,772		\$6,730,198	\$11,283,868	١ :	\$18,014,066	62%	130%	92%
26							Fun	ded Outside	e of l	Energy Sav	ing	s Assistance	e Pr	ogram Budg	jet					
27	Indirect Costs						\$	35,175	\$	38,595	\$	73,770	\$	408,814	\$ 434,506	\$	843,320			
28								,				,								
29	NGAT Costs								\$	40,690	\$	40,690			\$ 277,843	\$	277,843			
30	Any required corrections/ad	liustme	ents are rec	orted here	in and	supersede resi	ults re	eported in pr	ior n	nonths and r	efle	ct YTD adius	tre	nts.	·					
31	Carry back \$708,461 from	•				•						,								
32	1			J	-	Ğ	•													
	SDG&E will be filing a motion	on to re	equest auth	norization to	shift	funds in Octobe	er to a	address thes	se ov	er expenditu	ıres	.								

	Α	В	С	D	Е	F	G	Н		
		Energy Sav	ings Assi	stance Prog	gram Table	e 2				
	Energy Savings Assist	ance Progra	ım Expens	ses and En	ergy Savir	ngs by Me	asures Install	led		
		Sa	an Diego (Gas & Elect	ric					
1			Nover	nber 2011						
2				Year-To-	Date Comp	oleted & Ex	xpensed Installations			
			Quantity	kWh	kW	Therms				
3	Measures	Units	Installed	(Annual)	(Annual) ¹	(Annual)	Expenses	% of Expenditure		
4	Heating Systems	Herrita Par	100000				=			
	Furnaces	Each	3,379	-	-	1,040	\$ 1,358,723	9%		
	Cooling Measures			9911	0.000.000.000.000.000					
	A/C Replacement - Room	Each	238	20,238	16	-	\$ 237,180	2%		
	A/C Replacement - Central A/C Tune-up - Central	Each Each	55 53	12,777 10,143	10	-	\$ 216,020 \$ 5,750	1% 0%		
	A/C Services - Central	Each	55	10,143	_		\$ 5,750	0%		
	Heat Pump	Each	-	_	-	-	\$ -	0%		
	Evaporative Coolers	Each	-		-	-	\$ -	0%		
	Evaporative Cooler Maintenance	Each	-	-	-	-	\$ -	0%		
-	Infiltration & Space Conditioning	300	911.	· · · · · · · · · · · · · · · · · · ·	1		7			
-	Envelope and Air Sealing Measures	Home	14,502	158,034	-	37,343	\$ 3,218,349	21%		
	Duct Sealing Attic Insulation	Home Home	835 581	118,623	- 29	11,079	\$ 118,357 \$ 600.283	1% 4%		
-	Attic Insulation Water Heating Measures	поте	J61	63,273	29	21,169	\$ 600,283	4%		
-	Water Heating Measures Water Heater Conservation Measures	Home	15,445	263,732	58	155,951	\$ 1,146,108	7%		
	Water Heater Replacement - Gas	Each	134		-	-	\$ 121,833	1%		
-	Water Heater Replacement - Electric	Each	_	-	-	-	\$ -	0%		
22	Tankless Water Heater - Gas	Each	-	_	-	-	\$ -	0%		
-	Tankless Water Heater - Electric	Each	_	_	-	-	\$ -	0%		
	Lighting Measures			100						
	CFLs	Each	89,039	1,424,624	178	-	\$ 605,808	4%		
-	Interior Hard wired CFL fixtures Exterior Hard wired CFL fixtures	Each Each	10,961 3,147	701,504 32,512	22	-	\$ 802,569 \$ 169,249	5% 1%		
-	Torchiere	Each	7,851	1,499,541	16	_	\$ 739,301	5%		
_	Refrigerators	Eddi	1,001	1,400,041	10		Ψ / 60;601	970		
	Refrigerators -Primary	Each	1,466	1,112,086	189	-	\$ 922,753	6%		
31	Refrigerators - Secondary	Each	-	_	_	-	\$ -	0%		
	Pool Pumps									
-	Pool Pumps	Each	-	-	-	-	\$ -	0%		
	New Measures	Foob	242			10 770	¢ 01.020	40/		
	Forced Air Unit Standing Pilot Change Out Furnace Clean and Tune	Each Each	313 6,689	-	-	13,772	\$ 91,029 \$ 460,328	1% 3%		
-	High Efficiency Clothes Washer	Each	1,315	104,059	_	47,095	\$ 825,149	0%		
-	Microwave	Each	1,151	113,258	-	2,993	\$ 103,590	1%		
39	Thermostatic Shower Valve	Each	3,297	86,184	19	41,902	\$ 292,137	2%		
	LED Night Lights	Each	45,995	182,458	-	-	\$ 144,710	1%		
	Occupancy Sensor		-	-	-	-	\$ -	0%		
	Pilots A/C Tune-up Central	Homo					· c	0%		
	Interior Hard wired CFL fixtures	Home Each	-	-	-	-	\$ - \$ -	0%		
-	Ceiling Fans	Each			_	_	\$ -	0%		
	In-Home Display	Each	-	-	-	-	\$ -	0%		
	Programmable Controllable Thermostat	Each	-	-	-	-	\$ -	0%		
-	Forced Air Unit	Each	-	-	_	-	\$ -	0%		
	Microwave		-	-	-	-	\$ -	0%		
	High Efficiency Clothes Washer		-	-	-	-	\$ -	0%		
	Customer Enrollment Outreach & Assessment	Home	19,043				\$ 2,710,188	18%		
-	In-Home Education	Home	18,780				\$ 392,789	3%		
	Education Workshops	Participant	. 5,1 50				\$ -	0%		
55							111746	Small		
56	Total Savings/Expenditures			5,903,046	535	332,344	\$15,282,202	100%		
57			3							
-	Homes Weatherized	Home	15,601							
59	Homos Tracted									
60 61	Homes Treated - Single Family Homes Treated	Home	7,841							
62	- Multi-family Homes Treated	Home	10,101							
63	- Mobile Homes Treated	Home	1,101							
-	- Total Number of Homes Treated	Home	19,043							
65	# Eligible Homes to be Treated for PY ²	Home	20,384							
66	% OF Homes Treated	%	93%							
67			_							
68	- Total Master-Metered Homes Treated	Home	366							
69	¹ Energy savings is based on the 2005 Load Impac ² Based on Attachment H of D0811031	t ⊨valuation.								
70 71	Based on Attachment H of D0811031 Line Item 46: In-Home Display Pilot, conducted 1	50 telenhone in	terviewe to r	nn-reenoneivo	customere					
-	Any required corrections/adjustments are reported	•		•		and reflect Y	TD adjustments			
	,			1		•	,			

PIE CHART 1- Expenses by Measures Category For November 2011



	A	В									
1	Energy Savings Assitance Program Table 3 - Average Bill Savings per Treated Home San Diego Gas & Electric November 2011										
2	Year-to-date Installatio	ns - Expensed									
3											
4	Annual kWh Savings	5,903,046									
5	Annual Therm Savings	332,344									
6	Lifecycle kWh Savings	52,097,669									
7	Lifecycle Therm Savings	3,515,895									
8	Current kWh Rate	\$ 0.13									
9	Current Therm Rate	\$ 1.09									
10	Number of Treated Homes	19,043									
11	Average 1st Year Bill Savings / Treated Home	58.79									
12	Average Lifecycle Bill Savings / Treated Home	459.68									
13	Any required corrections/adjustments are reported herein and supersede results reported in prior months										

	Α	В	С	D	E	F	G							
1	Energy Savings Assistance Program Table 4 - Energy Savings Assistance Program Homes Treated San Diego Gas & Electric November 2011													
2	County	E	ligible Customer	Homes Treated Year-To-Date										
3		Rural	Urban	Total	Rural	Urban	Total							
4	Orange County	0	15,653	15,653	0	318	318							
5	San Diego	18,138	319,170	337,308	529	18,196	18,725							
6														
7	Total	18,138	334,823	352,961	529	18,514	19,043							
1	Any required correction	ons/adjustments a	re reported herein	and supersede re	sults reported in p	rior months and m	ay reflect YTD							

	Α	В	С	D	Е	F	G	Н	ı	J	К	L	M	N	0	Р	Q
00223003223		[Energy Sav	rings Assist	ance F	Program	Table	5 - Eı	nerg	y Saving	gs Assi	stance Pro	gram C	Customer	Summary		
							San	Dieg	o Ga	is & Ele	ctric						
1								Nove	emb	er 2011							
2			Gas & El	ectric		(Gas On	y			Elect	tric Only			Tot	al	
3		# of YTD				# of				# of				# of YTD			
		Homes				YTD				YTD				Homes			
4	Month	Treated	Therm	kWh	kW	Homes	Therm	kWh	kW	Homes	Therm	kWh	kW	Treated	Therm	kWh	kW
5	Jan-11	456	14,860	210,391	24	0	0	0	0	16	0	13,437	2	472	14,860	223,828	26
6	Feb-11	1,102	42,371	518,199	48	0	0	0	0	37	0	64,511	8	1,139	42,371	582,710	56
7	Mar-11	3,103	81,101	1,056,596	95	0	0	0	0	119	0	141,069	17	3,222	81,101	1,197,664	112
8	Apr-11	4,546	112,148	1,528,180	145	0	0	0	0	226	0	212,494	25	4,772	112,148	1,740,673	170
9	May-11	6,693	150,834	2,074,421	191	0	0	0	0	325	0	280,711	33	7,018	150,834	2,355,132	224
10	Jun-11	8,544	180,919	2,557,585	234	0	0	0	0	668	0	370,093	41	9,212	180,919	2,927,677	276
11	Jul-11	9,721	205,870	2,923,861	266	0	0	0	0	753	0	483,976	58	10,474	205,870	3,407,837	324
12	Aug-11	11,212	232,289	3,354,116	301	0	0	0	0	845	0	555,345	65	12,057	232,289	3,909,461	366
13	Sep-11	12,938	255,160	3,755,110	334	0	0	0	0	1,013	0	621,856	74	13,951	255,160	4,376,966	408
14	Oct-11	15,639	276,750	4,194,546	371	0	0	0	0	1,161	0	708,794	84	16,800	276,750	4,903,340	455
15	Nov-11	17,748	332,344	5,063,877	437	0	0	0	0	1,295	0	839,168	98	19,043	332,344	5,903,046	535
16	Dec-11		-									-			-		

Figures for each month are YTD. December results should approximate calendar year results. Therms and kWh savings are annual figures. Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2L.

	A	В	С	D	E	F	G	Н	1	J	K	L	М
1		Er	nergy Savin	ıgs Assista	nce Progr	am Table 6	- Expendite	ures for Pil	ots and Stu	ıdies			
2						iego Gas 8							
3						November							
4			rized 3-Year			nt Month Ex	•			uary 1, 2009		-Year Budge	
5		Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Pilots:												
7	In Home Display	\$ 73,918	\$ 73,918	\$ 147,836	\$ 12,149	\$ 12,149	\$ 24,298	\$116,781	\$ 116,781	\$ 233,562	158%	158%	158%
8	Programmable Thermostat	\$ 117,221	\$ 117,221	\$ 234,441	\$ 3,549	\$ 3,549	\$ 7,097	\$ 73,674	\$ 73,674	\$ 147,349	63%	63%	63%
9	WE&T Pilot	\$ 11.342	\$ 11,342	\$ 22,684				\$ 10,383	\$ 10,383	\$ 20,767	92%	92%	92%
10	WEGITHOU	Ψ 11,54Z	Ψ 11,042	Ψ 22,004				ψ 10,505	Ψ 10,303	20,101	32.70	32.70	32 /6
11													
12													
13													
14	Total Pilots	\$ 202,481	\$ 202,481	\$ 404,961	\$ 15,698	\$ 15,698	\$ 31,395	\$200,839	\$ 200,839	\$ 401,677	99%	99%	99%
15													
16	Studies:												
17	Non-Energy Benefits	\$ 15,000	\$ 15,000	\$ 30,000	\$ -	\$ -	\$ -	\$ 5,380	\$ 5,380	\$ 10,759	36%	36%	36%
18	Process Evaluation	\$ 18,750	\$ 18,750	\$ 37,500	\$	\$	\$	\$ 18,701	\$ 18,700	\$ 37,401	100%	100%	100%
19	Impact Evaluation ¹	\$ 45,000	\$ 45,000	\$ 90,000	\$ 9,489	\$ 9,489	\$ 18,978	\$ 34,098	\$ 34,098	\$ 68,196	76%	76%	76%
20	Refigerator Degradation	\$ 66,667	\$ -	\$ 66,667	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
21		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
22		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
23													
24	Total Studies	\$ 145,417	\$ 78,750	\$ 224,167	\$ 9,489	\$ 9,489	\$ 18,978	\$ 58,178	\$ 58,178	\$ 116,357	40%	74%	52%
25											•		
26	¹ Budget funds are carried over from t	ne 2007-2008	B LIEE Fundii	ng Cycle									
27	Any required corrections/adjustments are	reported hereir	and superse	de results repo	orted in prior	months and m	av reflect YTD	adjustments.					

	А	В	С	D	E
1		Energy Savings A	ssistance Progra	m Table 7	
2	1	Whole Neigh	hborhood Approa	ach	
3	1	San Died	o Gas & Electric		
4			/ember 2011		
5	Α	В	С	D	E
	Neighborhood (County,				Target to
	Zipcode, Zip+7 etc.)	Total Residential	Total Estimated	Total Treated	Treated This
6	Targeted ¹	Customers ²	Eligible ³	2002-2010 ⁴	Year
7	91906-32	121	46	4	1
8	91910-16	319	171	137	4
9	91910-40	199	118	55	8
10	91911-16	428	255	110	18
11	91911-51	473	179	151	14
12	91942-37	176	29	7	2
13	91942-38	466	92	41	11
14	91945-21	351	155	60	4
15	91950-71	163	106	61	5
16	91977-27	402	157	77	13
17	91977-31	359	106	55	9
18	92020-14	483	99	38	11
19	92020-15	84	20	17	4
20	92020-27	281	68	20	3
21	92020-28	248	56	15	5
22	92020-37	379	219	174	34
23	92021-62	164		53	4
24	92028-45	366		4	2
	92064-70	65	12	7	2
_	92071-31	593	172	108	6
_	92083-40	389	174	31	16
_	92113-17	471	321	338	10
	92114-46	297	124	69	11
30	92116-17	396	122	13	3
	[1] Neighborhood defined as zip				
33	[2] All active residential custome		lated by myttinking th	a naroant alimibta buttle	total
34	[3] Total estimated eligible per A residential population in zip+7.	unens Research. Calcu	rated by multiplying the	e percent eligible by the	e total
_	[4] Total units treated 2002-2016) vear-to-date			
	Any required corrections/adjustr	=	in and supersede res	ilts reported in prior mo	onths and
-	may reflect YTD adjustments.	nonto are reported fiere	and supersede lest	and reported in prior me	muio anu
30	may renect 11D adjustments.				

	Α		В		С		D	E	П	F	G	Н	1	J	K	L	M
1										1 - CARE Pro	-	ses					
2								\$	San	Diego Gas &							
3			Δ	utho	rized Budge	ot			urro	November nt Month Expe		I Vas	r-To-Date Expe	neae	% of Budo	get Spent Ye	ar-To-Date
				utile		GE.										· ·	
_	CARE Program:	E	Electric		Gas		Total	Electric	4	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Outreach [1]		\$1,335,381		\$398,880		\$1,734,261	\$141,3	374	\$39,875	\$181,249	\$1,255,443	\$355,001	\$1,610,444	94%	89%	93%
7	Automatic Enrollment		\$0		\$0		\$0	\$2,7	' 46	\$774	\$3,520	\$2,746	\$744	\$3,520	0%	0%	0%
8	Processing/ Certification/Verification		\$177,112		\$52,903		\$230,015	\$17,0	29	\$4,803	\$21,832	\$181,137	\$51,361	\$232,497	102%	97%	101%
	Information Technology /		#040 F00		£404.440		#450.007	600 I		#C 252	#00.07	T440.005	#04.007	C444.000	200/	240/	200/
	Programming		\$348,569		\$104,118		\$452,687	\$22,	24	\$6,353	\$28,877	\$112,995	\$31,937	\$144,932	32%	31%	32%
10 11	Pilots																
12	- Pilot SB 580	\$		\$		\$	3	\$		\$ -	\$	- s -	Ts -	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	0%	0%	0%
13	- Pilot	\$		\$		\$		\$	-	\$ -	\$	- \$ -	\$ -	\$ -	0%	0%	0%
14	- Pilot	\$	-	\$	-	\$	-	\$		\$ -	\$	- \$ -	\$ -	\$ -	0%	0%	0%
15	Total Pilots	\$	-	\$	-	\$	-	\$	-1	\$ -	\$	\$ -	\$ -	\$ -	0%	0%	0%
16													=======================================				
17	Measurement & Evaluation [2]	\$	3,331	\$	995	\$	4,326	\$10,4	113	\$2,937	\$13,350	\$10,413	\$2,937	\$13,350	313%	295%	309%
18	Regulatory Compliance	\$	151,229	\$	45,172	\$	196,401	\$9,6	328	\$2,716	\$12,344	\$108,634	\$30,739	\$139,373	72%	68%	71%
19	General Administration	\$	326,424	\$	97,503	\$	423,927	\$36,	68	\$10,201	\$46,369	\$206,494	\$58,395	\$264,890	63%	60%	62%
20	CPUC Energy Division	\$	79,233	\$	23,667		\$102,900	\$3,3	397	\$958	\$4,356	\$24,664	\$6,956	\$31,620	31%	29%	31%
21	OUDTOTAL MANAGEMENT	0.0500.000															E
22	SUBTOTAL MANAGEMENT COSTS	\$	2,421,279	\$	723,238	\$	3,144,517	\$243.2	279	\$68,617	\$311.897	\$1.902.526	\$538,101	\$2,440,626	79%	74%	78%
23		7		5 () () ()							,	1,7,7,7		, , , , , , ,			
-	CARE Rate Discount	\$	38,438,351	\$	11,481,586	\$	49,919,937	\$3,914,6	358	\$993,048	\$4,907,706	\$45,256,938	\$12,107,051	\$ 57,363,989	118%	105%	115%
	Service Establishment Charge		00,100,001		, ,		10,010,007	φοιοιτι	一								
$\overline{}$	Discount	\$	-	\$	-	\$	-		\$0	\$0	\$(\$0	\$0	\$0	0%	0%	0%
26	TOTAL PROGRAM COSTS &																
27	CUSTOMER DISCOUNTS	\$	40,859,630	\$	12,204,824	\$	53,064,454	\$4,157,9	37	\$1,061,665	\$5,219,603	\$ 47,159,464	\$12,645,152	\$59,804,615	115%	104%	113%
28																	
29	Other CARE Rate Benefits																
30	DWR Bond Charge Exemption							\$635, ⁻	00		\$635,100	\$7,260,916		\$7,260,916			
	CARE PPP Exemption							\$363,4		\$143,151	\$506,604						
	California Solar Initiative							\$555,		Ψ./.0,101	+ 300,00	Ţ.,,100,010	\$.,000,51Z	ŢŪ,Ū,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
	Exemption [3]							\$197,	-		\$197,478			\$2,254,424			
33	kWh Surcharge Exemption							\$1,922,9	91		\$1,922,99	\$24,314,245		\$24,314,245			
34	TOTAL - OTHER CARE RATE BENEFITS							\$3,119,0)22	\$143,151	\$3,262,173	\$37,980,495	\$ 1,666,312	\$39,646,807			
35																	
36	Indirect Costs							\$41,0	01	\$11,564	\$52,566	\$491,207	\$138,546	\$629,753			

38 outreach includes costs associated with Capitation Fees, Other Outreach and Mass Media.
39 outreach includes costs associated with Capitation Fees, Other Outreach and Mass Media.
39 outreach includes costs associated with Capitation Fees, Other Outreach and Mass Media.
39 outreach includes costs associated with Capitation Fees, Other Outreach and Mass Media.
39 outreach includes costs associated with Capitation Fees, Other Outreach and Mass Media.
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30 outreach includes costs associated with Capitation Fees, Other Outreach and Mass Media.
31 outreach includes costs associated with Capitation Fees, Other Outreach and Mass Media.
32 outreach includes costs associated with Capitation Fees, Other Outreach and Mass Media.
33 outreach includes costs associated with Capitation Fees, Other Outreach and Mass Media.
34 outreach includes costs associated with Capitation Fees, Other Outreach and Mass Media.
35 outreach includes Capitation Fees, Other Outreach and Mass Media.
36 outreach includes Capitation Fees, Other Outreach And Fees, Othe

	Α	В	С	D	E	F	G	Н	I	J	К	L	M	N	0	Р	Q	R
1							CARE Table 2		,		ion, & Penetration	n						
2									iego Gas & I									
3								<u> </u>	lovember 20	11								
4							Gross Enrollment							Enro	liment	1		
5	Automatic Enrollment								Total			Net	Total	Estimated	Penetration			
		Inter-	Intra-				Combined		Other	Total		Adjusted	Attrition	Net	Adjusted	CARE	CARE	Rate %
6	2011	Utility ¹	Utility ²	Leveraging ³	One-e-App⁴	SB580	(B+C+D+E+F)		Sources ⁵	(G+H+I)	Recertification	(J+K)	(Drop Offs)	(L-M)	(N-K)	Participants	Eligible	(P/Q)
7	January	1,011	79	0	0	0	1,090	368	6,843	8,301	7,051	15,352	5,309	10,043	2,992	296,430	358,328	82.7%
8	February	1	3	30	0	0	34	293	5,704	6,031	4,054	10,085	4,795	5,290	1,236	297,666	358,328	83.1%
9	March April	0	355 6	70	0	0	355 77	520 373	6,495 7,115	7,370 7,565	7,018 4,666	14,388 12,231	5,617 6,560	8,771 5,671	1,753 1,005	299,419 300,424	358,328 359,622	83.6% 83.5%
10	May	0	241	3	0	0	244	367	5,377	5,988	4,550	10,518	3,526	6,992	2.462	300,424	359,622	83.5%
12	June	0	183	11	0	0	194	360	5,456	6,010	4,849	10,859	7,352	3,507	-1,342	302,666	359,622	83.9%
13	July	0	42	0	0	0	42	262	6.117	6,421	3,514	9,935	2,743	7,192	3,678	305,222	361,555	84.4%
14	August	0	163	24	0	0	187	343	6.796	7,326	4,736	12,062	7,284	4.778	42	305,264	361,555	84.4%
15	September	0	105	0	n	0	105	300	6,299	6,704	4,835	11,539	5,424	6,115	1.280	306,544	361,555	84.8%
16	October	0	169	ŏ	o o	0	169	427	5.706	6,302	2,040	8.342	4,256	4,086	2.046	308,590	362,551	85.1%
17	November	64	104	0	0	0	168	308	4,382	4,858	4,915	9.773	5,936	3,837	-1.078	307.512	362,551	84.8%
18	December				_				-,	.,	.,	-,		-,	.,	,	,	
19	Total for 2011	1,077	1,450	138	0	0	2,665	3,921	66,290	72,876	52,208	125,084	58,802	66,282	14,074	307,512	362,551	84.8%
20											·							
21	Enrollments via data sh	aring betwe	en the IOUs															
22 2	Enrollments via data sh	aring betwe	en departme	ents and/or progra	ms within the utility													
—	Enrollments via data sh																	
4	One-E-App is a pilot pro						G&E. The pilot will	occur within tw	o PG&E countie	s and looks t	o implement a strate	gy of automat	ic enrollment fo	r low-incom	e customers	into the CARE pr	ogram based	
24 c	n the customers' applica	itions or rea	applications f	or related low-inc	ome health and soc	ial welfare service	es. (e.g. MediCAL, F	leal thy Familys	, CALKids, etc.)	The goal is	to develop another n	neans by whic	h low income fa	amilies can	be introduced	d into the CARE ;	program and,	
25	Not including Recertifica	ation.																
26 A	ny required corrections/	adjustment	s are reporte	d herein and supe	ersede results repor	rted in prior month	ns and may reflect Y	TD adjustment	s.									
	· · · · · · · · · · · · · · · · · · ·																	

	A	В	С	D	E	F	G	Н	I
1				CARE Tabl	e 3 - Standard Rand	om Verification Res	ults		
2]				San Diego Gas 8	& Electric			
3	1				November :	2011			
4	2011	Total CARE Population	Participants Requested to Verify	% of Population Total	Participants Dropped (Due to no response)	Participants Dropped (Verified as Ineligible)	Total Dropped	% Dropped through Random Verification ¹	% of Total Population Dropped
5	January	296,430	597	0.20%	257	75	332	55.61%	0.11%
6	February	297,666	756	0.25%	265	70	335	44.31%	0.11%
7	March	299,419	798	0.27%	290	68	358	44.86%	0.12%
8	April	300,424	783	0.26%	336	102	438	55.94%	0.15%
9	May	302,886	491	0.16%	171	54	225	45.82%	0.07%
10	June	301,544	959	0.32%	376	98	474	49.43%	0.16%
11	July	305,222	812	0.27%	381	63	444	54.68%	0.15%
12	August	305,264	899	0.29%	407	76	483	53.73%	0.16%
13	September	306,544	68	0.02%	6	67	73	107.35%	0.02%
14	October	308,590	44	0.01%	5	30	35	79.55%	0.01%
15	November	307,512	3	0.00%	2	3	5	166.67%	0.00%
16	December								
17	Total for 2011	307,512	6,210	2.02%	2,496	706	3,202	51.56%	1.04%
18		•			ond to the verification r	equest. Verification res	ults are tied to the	month initiated. The	refore, verification

results may be pending due to the time permitted for a participant to respond.

A	В	С	D	E	F	G							
1 C	ARE Table 4 -	CARE Self-C	ertification a	nd Self-Red	ertification Applica	tions¹							
2		Sa	n Diego Gas	& Electric									
3	November 2011												
4	Provided	Received	Approved	Denied	Pending/Never Completed	Duplicates							
5 Total	9,073	10,679	9,773	252	430	224							
6 Percentage		118%	92%	2%	4%	2%							
7	•												
8 ¹ Includes sub-m	etered customers.												
9 Any required cor	rections/adjustme	nts are reported	herein and super	sede results r	eported in prior months a	nd may reflect							
10 YTD adjustments.													

	A	В	С	D	E	F	G	Н		J		
1				CARE Tab	le 5 - Enrollm	ent by Coun	ıty					
2				San	Diego Gas &	Electric						
3		November 2011										
4		_										
5		Es	timated Eligi	ble	To	tal Participar	nts	P	enetration Ra	te		
6	County	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total		
7	Orange County	16,097	0	16,097	14,058	0	14,058	87%	0%	87%		
8	San Diego	327,981	18,473	346,454	281,079	12,375	293,454	85%	67%	85%		
9			1	•	1				,	_		
10	Total	344,078	18,473	362,551	295,137	12,375	307,512	85%	67%	85%		
11			_	_		_		_	_	_		
12												
13	Any required corrections	/adjustments a	re reported he	erein and super	sede results re	ported in prior	r months and m	ay reflect YTD	adjistments.			

A	В	С	D	E	F	G	Н
1			CARE Table 6 - I	Recertification Resu	lts		
2			San Diego	Gas & Electric			
3			Nove	ember 2011			
2011	Total CARE Population	Participants Requested to Recertify ¹	% of Population Total	Participants Recertified ^{2, 3}	Participants Dropped ³	Recertification Rate % (E/C)	% of Total Population Dropped (F/B)
5 January	296,430	2616	0.88%	1933	597	73.89%	0.20%
6 February	297,666	3354	1.13%	2410	756	71.85%	0.25%
7 March	299,419	3026	1.01%	2099	798	69.37%	0.27%
8 April	300,424	3187	1.06%	2246	783	70.47%	0.26%
9 May	302,886	1905	0.63%	1306	491	68.56%	0.16%
10 June	301,544	4221	1.40%	3146	959	74.53%	0.32%
11 July	305,222	3037	1.00%	2193	812	72.21%	0.27%
12 August	305,264	2997	0.98%	1935	899	64.56%	0.29%
13 September	306,544	3208	1.04%	1843	68	57.45%	0.00%
14 October	308,590	2971	1.04%	1188	44	39.99%	0.01%
15 November	307,512	2849	1.04%	94	3	3.30%	0.00%
16 December							
17 Participants requ	ested to recertify						

Participants recertified number does not include the customers who are recertified through SDG&E's CARE eligible probability model.

19 Recertification results are tied to the month initiated. Therefore, recertification results may be pending due to the time permitted for a participant to recertify.

	A	В	С	D	Е	F	G	Н
1	CARE Table 7 -							
$\overline{}$		o Gas & I						
2		,						
3	Nov	ember 20	11					
4	Contractor Name			tor Type		Y	'ear-to-Da	te
5	Contractor Name	Private	CBO	WMDVB	LIHEAP	Rural	Urban	Total
	AKA HEAD START		X			0	0	1
	ALIANCE FOR AFRICAN ASSISTANCE		Х			0	6	40
$\overline{}$	AMERICAN RED CROSS		Х			0	88	1,234
	CAMPESINOS UNIDOS, INC		X		Х	0	0	35
	CASA FAMILIAR		Х			0	0	7
	CASH PLUS	Х				0	1	12
	CATHOLIC CHARITIES		X			0	44	284
	CHILDREN'S INITIATIVE		X			0	0	15 14
	CHINESE SERVICE CENTER CHULA VISTA COMMUNITY COLLABORATIVE		X			0	0	30
	CITY HEIGHTS COMMUNITY DEVELOPMENT CORP		X			0	0	30
	CRISIS HOUSE		X			0	1	17
	ELDER HELP OF SAN DIEGO 2009		X			0	0	1
_	FEEDING AMERICA SAN DIEGO		X			0	12	40
	FOSTER LIFT		X			0	4	14
	HARMONIUM		X			0	0	4
-	HEAD START		X			0	0	4
23	HEARTS AND HANDS TOGETHER		Х			0	3	24
24	HOME START 2011		Х			0	1	41
25	HORN OF AFRICA		Х			0	1	17
26	INTERNATIONAL RESCUE COMMITTEE		Х			0	2	36
27	IRAQI COMMUNITY SOCIAL SERVICES		Χ			0	0	1
	KURDISH HUMAN RIGHTS WATCH		Х			0	0	7
	LA MAESTRA FAMILY CLINIC		X			0	4	21
	LIBERTY TAX SERVICES	Х				0	0	6
	MAAC PROJECT		X		Х	0	24	92
_	MID CITY CHRISTIAN SERVICES 2009		X	X		0	0	0
-	MONTE VISTA HIGH SCHOOL COMMUNITY RESOURCE		X			0	0	0
	MOUNTAIN HEALTH & COMMUNITY SERVICES, INC.		X			0	0	1
	NEIGHBORHOOD HEALTH CARE		X			0	14	132 24
	NEIGHBORHOOD HOUSE NORTH COUNTY HEALTH PROJECT-WIC		X			0	3 4	50
	NORTH COUNTY INTERFAITH COUNCIL - ESCONDIDO		X			0	0	1
	REBUILDING TOGETHER SAN DIEGO	1	X	 		0	1	33
	SALVATION ARMY		X			0	0	6
41	SAN DIEGO STATE UNIVERSITY - WIC		X	 		0	38	651
	SAN DIEGO YOUTH & COMMUNITY SERVICES		X			0	0	0
	SAN YSIDRO HEALTH CENTER		X			0	7	83
	SAY SAN DIEGO		X			0	0	44
	SCRIPPS HEALTH WIC		X			0	5	56
	SERVICENTRO SAN CLEMENTE, INC	Х				0	4	67
	SOMALI FAMILY SERVICE OF SAN DIEGO		Х			0	0	3
	SOUTH BAY COMMUNITY SERVICES		Х			0	0	2
49	SOUTHERN CALIFORNIA TRIBAL CHAIRMEN'S		Х			5	0	24
	THE HARRIS GROUP	Х				0	22	160
	TRINITY HOUSE		Х			0	0	0
	TURNING THE HEARTS		Х			0	0	0
-	UNION OF PAN ASIA COMMUNITIES COUNSEL & TREATMENT		Х			0	9	33
	VISTA COMMUNITY CLINIC		X			0	0	71
			Х			0	5	20
56	Total Enrollments	- manananananananananan				5	303	3,461

	Α	В	С	D	Е	F	G	Н
1			CA	RE Table 8 - Particip	ants as of Montl	n-End		
2				San Diego Ga	s & Electric			
3				Novemb	er 2011			
						Eligible		
4	2011	Gas and Electric	Gas Only	Electric Only	Total	Households	Penetration	% Change ¹
5	January	199,971	N/A	96,459	296,430	358,328	82.7%	1.02%
6	February	200,616	N/A	97,050	297,666	358,328	83.1%	0.42%
7	March	202,324	N/A	97,095	299,419	358,328	83.6%	0.49%
8	April	202,851	N/A	97,573	300,424	359,622	83.5%	0.34%
9	May	204,457	N/A	98,429	302,886	359,622	84.2%	0.82%
10	June	204,032	N/A	97,512	301,544	359,622	83.9%	0.82%
11	July	206,353	N/A	98,869	305,222	361,555	84.4%	0.57%
12	August	205,893	N/A	99,371	305,264	361,555	84.4%	0.00%
13	September	207,073	N/A	99,471	306,544	361,555	84.8%	0.35%
14	October	210,451	N/A	98,139	308,590	362,551	85.1%	0.33%
15	November	207,644	N/A	99,868	307,512	362,551	84.8%	-0.30%
16	December							
17								
18	¹ Explain any month	ly variance of 5% or mor	e in the number of	participants.				