

HVAC Contractor Protest **Standby Statement**

PG&E is committed to ensuring that our energy efficiency programs and products deliver customers the maximum energy savings at a minimum cost.

PG&E has recently launched an enhanced version of our HVAC Quality Maintenance program. We made changes to the program in order to make it more effective in terms of both energy savings and cost effectiveness for our customers. In order to uphold a high standard of excellence for our customers, at times it is necessary to work with other utilities in the state and our regulators at the CPUC to adjust energy efficiency programs so that their effectiveness is enhanced.

PG&E's current version of the program focuses on a comprehensive, systems-based approach, which is an evolution from the initial phase of the program that focused on two separate components of the HVAC system. The new program encourages customers to engage in ongoing maintenance of the system through incentives for purchasing industry-standard service agreements. PG&E also offers an incentive toward the initial tune-up costs and minor repairs that enhance the efficiency of the system.

We understand that the changes we made may have impacted the HVAC contractor industry, and we continue to work closely with our vendors to provide as much support as possible through this process.

PG&E is proud of our history of providing jobs, education and training in California's energy industry for more than 100 years. We will continue our work with industries that help our customers save energy for years to come.