Residential Dynamic Pricing Discussion

January 9, 2012





Current Residential Dynamic Pricing Proceedings

- PG&E filed its PTR proposal in the 2010 Rate Design Window (RDW), but recommended that consideration of PTR be consolidated with the Default Residential Rate Program (DRRP) proceeding
 - Provides an opportunity to consider a holistic vision for residential electric rates (dynamic pricing, time variant pricing and inclining block rates)
 - Avoids moving forward with single projects (like PTR) that may or may not be consistent with a longer term vision
- In response, DRA and TURN have proposed that PTR be consolidated with the 2012 RDW instead of the DRRP proceeding; PG&E's reply comments raised the following points:
 - The 2012 RDW does not provide an appropriate forum to consider a longer term residential rate vision
 - The DRRP was filed to consider dynamic pricing in the context of a future vision of rates (D.08-07-045)
 - The DRRP provides for consideration of dynamic pricing and its costs, and would be an appropriate forum to also consider default PTR and its costs (or other initiatives as appropriate)
- The DRRP also has framed the legal issues that must be addressed for residential default programs and that must be considered as part of any vision of future rates

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Future Vision and Principles for Dynamic Rate Design

PG&E's vision for customer rates 10 years from now embraces the following:

Guiding Vision

All customers can choose from rate options that deliver customer satisfaction while simultaneously motivating sustained behavior that reduces overall system costs through a combination of price signals and improved understanding of their own energy use and rate plans

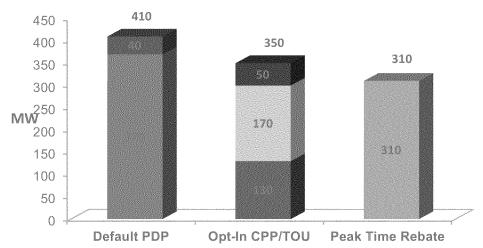
Key Principles

- A limited set of relevant customer choices for each customer class, all of which can be effectively explained
- Demand response rate options selected by a subset of customers are designed to provide significant, reliable, predictable load reduction when called, especially through deployment of enabling technology
- Time of use rates for most customers will more closely link prices and costs and promote economically efficient utilization of assets
- Residential rates will include a conservation price signal embedded in ways that are more meaningful and easier to explain than the current tiered price system
- Changes to customer rates must consider tolerance for amount of change at any given time and focus on continuous participation on the path toward the long term vision

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Preliminary Draft Residential Load Impact (LI) Estimates



- Default PDP 85% Retention Rate
- Default PDP 75% Retention Rate
- Opt-in CPP/TOU High Participation
- Opt-in CPP/TOU Moderate Participation
- Opt-in CPP/TOU Low Participation
- **™** Peak Time Rebate

Simplified Representation of MW Calculation	Enrolled/Notified	Avg. LI/Cust (kW)	Agg. LI (MW)	Notes
CPP Only - High Participation	13% of Total Pop.	0.34	220	Avg. per customer load impacts are derived from PG&E SmartRate and Residential TOU evaluations, with adjustments to reflect rate differences and presumed population differences. For reference, the average SmartRate non-CARE per customer LI is .39 kW.
TOU Only - High Participation	19% of Total Pop.	0.08	70	
CPP+TOU - High Participation	3 % of Total Pop.	0.39	60	
CPP Only - Moderate Participation	12% of Total Pop.	0.36	210	
Opt-In PDP/TOU TOU Only - Moderate Participation	13% of Total Pop.	0.08	50	
CPP+TOU - Moderate Participation	2% of Total Pop	0.36	40	
CPP Only - Low Participation	3% of Total Pop.	0.30	50	
TOU Only - Low Participation	15% of Total Pop.	0.08	60	
CPP+TOU - Low Participation	1% of Total Pop.	0.24	20	
Default PDP - 85% Retention	85% of Non-CARE	0.15	410	Default reduces average engagement and LI. Enrollment estimate considered aggressive.
Default PDP - 75% Retention	75% of Non-CARE	0.15	370	
PTR Peak Time Rebate	45% of Total Pop.	0.15	310	Carrot only reduces avg. response.

Note: Given the nascent development of residential time varying pricing, all estimates are derived from limited data and/or based upon material assumptions about customer participation, responsiveness, etc. Each estimate has a wide range of uncertainty. Sources used for modeling include, but are not limited to, PG&E's SmartRate and Residential TOU LI evaluations and the ComEd Default CPP pilot.

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