

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

Applications of Pacific Gas and Electric Company for Approval of the 2009-2011 Energy Savings Assistance Program and California Alternate Rates for Energy Programs and Budget (U39M)	Application 08-05-022 (Filed May 15, 2008)
Application of San Diego Gas & Electric Company (U 902 M) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009 – 2011.	Application 08-05-024 (Filed May 15, 2008)
Application of Southern California Gas Company (U 904 G) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009 – 2011.	Application 08-05-025 (Filed May 15, 2008)
Application of Southern California Edison Company (U 338-E) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009, 2010 and 2011.	Application 08-05-026 (Filed May 15, 2008)

**MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY (U 902 M) ON
LOW-INCOME ASSISTANCE PROGRAMS FOR JANUARY 2012**

Kim F. Hassan

Attorney for
San Diego Gas & Electric Company
555 West Fifth Street GT14E7
Los Angeles CA 90013
Telephone: (213) 244-3061
Facsimile: (213) 629-9620
E-Mail: KHassan@Semprautilities.com

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**MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY (U 902 M) ON
LOW-INCOME ASSISTANCE PROGRAMS FOR JANUARY 2012**

This is the first monthly report of program year (PY) 2012. The purpose of this report is to consolidate activity for the CARE Program and Energy Savings Assistance Program and provide the Energy Division with all the necessary information to assist in analyzing the low-income programs.

This report presents year-to-date Energy Savings Assistance Program and CARE results and expenditures through January 2012 for San Diego Gas & Electric Company (SDG&E).

Respectfully Submitted,

/s/ Kim F. Hassan

Kim F. Hassan
Attorney for
San Diego Gas & Electric Company
555 West Fifth Street GT14E7
Los Angeles CA 90013
Telephone: (213) 244-3061
Facsimile: (213) 629-9620
E-Mail: khassan@semprautilities.com

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**San Diego Gas & Electric Company
Energy Savings Assistance Program
And
California Alternate Rates for Energy (CARE)
Program Monthly Report**

LOW-INCOME ASSISTANCE PROGRAM MONTHLY REPORT

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ENERGY SAVINGS ASSISTANCE PROGRAM MONTHLY REPORT

1. Energy Savings Assistance Program Executive Summary

1.1. Energy Savings Assistance Program Overview

1.1.1 Provide a summary of the Energy Savings Assistance Program elements as approved in Decision (D.) 08-11-031:

Energy Savings Assistance Program Summary for Month			
	Authorized / Planning Assumptions	Actual to Date	%
Budget	\$10,163,803*	\$686,027	7%
Homes Treated	*	322	*%
kWh Saved	*	270,740	*%
kW Demand Reduced	*	9	*%
Therms Saved	*	9,659	*%
GHG Emissions Reduced	*	205	*%

*Six month Bridge Funding from D.11-11-010. Awaiting Commission to authorize Program Goals for year.

SDG&E enrolled 1,449 customers in the Energy Savings Assistance Program during the month of January. Of those enrolled, 322 have been expensed and counted as homes treated.

As a result of the enrollments and homes treated this year, SDG&E has saved 270,740 kWh, reduced 9 kW of demand, saved 9,659 therms and reduced 205 tons of green house gas (GHG) emissions.

Through marketing and outreach efforts, SDG&E generated a total of 3,828 leads for the Energy Savings Assistance Program, and is currently working to convert these leads into enrollments and homes treated.

1.2 Whole Neighborhood Approach Evaluation (WNA)

- 1.2.1. Provide a summary of the geographic and customer segmentation strategy employed, (i.e. tools and analysis used to segment neighborhoods,” how neighborhoods are segmented and how this information is communicated to the contractor/CBO).

In support of WNA, the program segments customers using zip code information. The program is looking at further analyzing customer zip codes by using zip code plus four digits, which uses a more precise location than zip code alone. Using zip plus four will help create efficiencies in canvassing efforts as it will actually pinpoint individual households.

SDG&E will provide this data to Richard Heath & Associates, (RHA), Reliable Energy Town & Country and Synergy who will in turn use the data for canvassing efforts in targeted communities. The Energy Savings Assistance Program objective is to outreach to a customer through the customers preferred channel (direct mail, AVM, email) prior to the outreach contractor canvassing a particular neighborhood. This targeted approach increase the success rate of canvassing efforts by elevating customer awareness of the SDG&E Energy Savings Assistance Program.

1.3 Energy Savings Assistance Program Customer Outreach and Enrollment Update

- 1.3.1. Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

Direct marketing

In January, direct marketing for the Energy Savings Assistance Program consisted of automated voice messaging (AVM) campaigns, door-to-door canvassing, direct mail and email campaigns. Below is detailed information on those efforts:

AVM Campaigns

Approximately 4,600 households were contacted through the use of AVM campaigns. From the calls, 601 leads were generated and 133 converted to enrollments.

Door-to-Door Canvassing

SDG&E's door-to-door contractor RHA, canvassed neighborhoods in the service territory, using eligibility information supplied by the utility. RHA called on approximately 7,023 homes and created over 630 leads. Of those leads, 595 were converted into an enrollment for the program. Because door-to-door canvassing continues to produce the highest number of eligible enrollments per lead, the program is exploring ways to increase door-to-door efforts.

Direct Mail

SDG&E contacted approximately 4,000 households with direct mail in the month of January. A total of 88 leads were generated from the January direct mails and a total of 14 households were enrolled from these leads.

Email Campaigns

Over 77,000 customers were contacted via email with messages about the Energy Savings Assistance Program. Customer's email addresses were leveraged from SDG&E's My Account program. These customers were sent emails with engaging subject lines and information about the program. The content consisted of the benefits of the program and how to apply. 631 leads were generated and 105 of those leads were converted into enrollments.

1.3.2 Customer Assistance Marketing, Education and Outreach for the CARE and Energy Savings Assistance Programs.

Advertising

SDG&E has developed its marketing plan for 2012 and is awaiting recommendations for mass media advertising by its Communications Department. SDG&E anticipates mass media campaigns will launch at the start of the second quarter.

Community Outreach

In January, community outreach for the CARE and Energy Savings Assistance Programs consisted of participation in community events and leveraging efforts with partner agencies, 2-1-1 San Diego, SDG&E branch offices and the multilingual, multicultural outreach project designed to reach diverse communities that might otherwise be unaware of general outreach efforts. The contributions from all outreach efforts yielded 478 new CARE enrollments and 111 Energy Savings Assistance Program enrollments. The breakdown and details of these efforts are listed below:

Multicultural & Multilingual Outreach

This outreach is being conducted by an outside contractor, The Harris Group (THG) who has expertise in in-language and cultural services. Through their outreach efforts, they collected 277 CARE and 148 Energy Savings Assistance Program applications and distributed 280 Medical Baseline applications. Following is the contractor’s activity for the month:

Event Name/Location	Type of Event	Details of Event	Est # of Attendees
New Paradise Baptist Church, San Diego	Faith Based- African American	THG Presented to congregation and spoke to interested customers after service. Left mail-in CARE applications in foyer	150
Phillips Temple Christian Methodist	Faith Based – African American	THG presented to congregation and left	150

Episcopal Church, San Diego		CARE mail-in applications in foyer	
Cornerstone Church, National City	Faith Based – Predominantly Hispanic	THG set up an informational table in foyer and spoke to parishioners after services	500+
St John of the Cross Catholic Church, Lemon Grove	Faith Based – Predominantly Hispanic ; also Asian and African American	THG spoke during eight services over one weekend, including two all-Spanish speaking masses. Also, set up informational table in foyer	970
Freese Elementary, San Diego	School	THG presented information to principal and administrators, rolling out an awareness program to include all 518 students.	4
Fulton Elementary, San Diego	School	THG presented information to vice principal and administrators. Rolling out a program to reach all 398 students.	3
NYE Elementary, San Diego	School	THG presented information to principal, administrator and teachers. CARE applications left for staff.	8
Valencia Park Elementary, San Diego	School	THG presented to principal, administrator and staff. Rolling out outreach to parents.	24
Metro Workforce Development Center, San Diego	Workforce Development – serving the unemployed and	THG presented information during various orientation sessions, over nine	300

	under-employed. Ethnic mix of African American, Hispanic and Caucasian	days	
South Metro Workforce Development, San Diego	Workforce Development – serving the unemployed and under-employed. Ethnic mix of African American, Middle Eastern, Caucasian and Hispanic	THG presented information during various orientation sessions over three days	52
Public Consulting Group – CalWorks, Lemon Grove	Cal -Works Participants – Ethnic mix of Caucasian, African American and Hispanics	THG presented information to students in attendance	11
Mountainview Council Meeting, San Diego	Community Meeting – Hispanics	THG presented, through Spanish translator, information during regular group meeting	12
All Men’s March, 2 nd Annual Martin Luther King Jr. Family Reunion, San Diego	Community Event – Predominantly African American and African immigrants	THG set up an information table at event. SDG&E Customer Assistance collaborated with THG and assisted with public program awareness	1,000

Community Events

SDG&E and its partner agencies participate in and/or sponsor a variety of local events in order to help educate low-income customers about assistance programs that are available to them. SDG&E and its partner agencies also work to assist clients with their enrollment. In January, SDG&E participated in the following community events, which resulted in 59 CARE and 40 Energy Savings Assistance Program applications collected, and an opportunity to

distribute 78 Medical Baseline fact sheets. Following is a more detailed summary of these events:

Event Name/Location	Type of Event	Details of Event	Est # of Attendees
Second Chance, San Diego	Education and Career Preparation	SDG&E's Customer Assistance (CA) department presented program information to participants during orientation session	70+
Silvercrest Residences, El Cajon	Senior Resident Meeting – including Arabic speakers	SDG&E's CA department presented to low-income senior residents. Arabic translator was on hand to assist seven Arabic-speaking customers.	50
Walk 4 Somali, San Diego	Community Event to raise awareness regarding the plight of the southern Somali citizens	SDG&E's CA department presented program information to participants through an information table	200+
Community Health Fair at Dale Elementary School, La Mesa	Health Screening and Education for seniors and low-income families	SDG&E's partner agency, Neighborhood Healthcare, provided SDG&E program information to event attendees through an informational table	200
Senior Financial Care and Healthcare Seminar at Congregation Beth Jacob, San Diego	Financial seminar for seniors	SDG&E's CA department set up an informational table	30
SD Center for the Blind, San Diego	Weekly Informational Session for East County and Central SD residents - Disabled clients	SDG&E's CA department was the guest speaker at two of the weekly sessions; presented program information to visually impaired clients	85

Partner Agencies

SDG&E leverages the resources of community-based organizations (CBOs) and agencies referred to as Capitation Contractors to enroll customers in the CARE and Energy Savings Assistance Program. These partner agencies leverage existing relationships with low-income clients to extend the benefits of SDG&E programs as part of their total assistance offering. As an incentive, SDG&E provides Capitation Contractors with a fee for each new CARE enrollment generated.

In an effort to maintain relationships with these partner agencies and keep the Energy Savings Assistance and CARE Programs as a priority, SDG&E visits most agency sites each week. In January, SDG&E made 175 visits to over 50 different agencies. Their contributions resulted in 79 new CARE enrollments and 38 Energy Savings Assistance Program enrollments.

2-1-1 San Diego

2-1-1 San Diego is a community disaster, health and human services resource center providing information and referrals to households that need assistance. SDG&E leverages the resources of 2-1-1 San Diego to promote CARE, Energy Savings Assistance and Medical Baseline Programs. Through referrals in January, 2-1-1 provided SDG&E with 194 new CARE enrollments, 20 Energy Savings Assistance Program enrollments, and mailed 136 Medical Baseline Program applications.

Integration and Leveraging Efforts

SDG&E Payment Offices

Branch offices are visited weekly by SDG&E's outreach team to encourage customer service representatives to promote CARE and Energy Savings Assistance Programs to customers using the branch services. In January, 191 new CARE enrollments and 38 Energy Savings Assistance Program enrollments were generated from the leads submitted by branch offices representatives.

Energy Efficiency

All CARE customers accepted into the program continue to receive an acceptance letter with information on the Home Energy Survey. The Customer Assistance fact sheet, an informational sheet on all SDG&E assistance programs, also contains information on the Energy Efficiency Rebate programs. The CARE application contains information on Energy Efficient Rebate programs and the Home Energy Survey.

One of the marketing and outreach agencies for Energy Efficiency began promoting the Energy Savings Assistance Program. The agency reaches out to local retailers and provides sales associate training on SDG&E programs. The Energy Savings Assistance Program is now promoted as an added value to their customers. In addition, an e-newsletter, going out to a readership of approximately 300, included an article on the Energy Savings Assistance Program.

1.4 Leveraging Success Evaluation, Including CSD

1.4.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the results in terms of new enrollments?

There was no activity with CSD to report during the month of January.

1.5 Workforce Education & Training

1.5.1 Please summarize efforts to improve and expand Energy Savings Assistance Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

There was no activity with WE&T in the month of January

2. CARE Executive Summary

2.1. CARE Program Summary

2.1.1. Please provide CARE program summary costs.

CARE Budget Categories	Authorized Budget	Actual Expenses to Date	% of Budget Spent
Outreach	\$867,130	\$78,292	9%
Proc., Certification and Verification	\$115,008	\$10,956	10%
Information Tech./Programming	\$226,344	-\$43,512	-19%
Pilots	N/A	N/A	N/A
Measurement and Evaluation	\$2,163	\$0	0%
Regulatory Compliance	\$98,200	\$13,612	14%
General Administration	\$211,964	-\$3,870	-2%
CPUC Energy Division Staff	\$51,450	\$4,901	10%
Cooling Centers	N/A	N/A	N/A
Total Expenses	\$1,572,259	\$60,379	4%
Subsidies and Benefits	\$24,959,969	\$6,791,999	27%
Total Program Costs and Discounts	\$26,532,228*	\$6,852,378	26%
*Six month Bridge Funding from D.11-11-010			

2.1.2 Please provide the CARE program penetration rate to date

CARE Penetration		
Participants Enrolled	Eligible Participants	Penetration rate
308,496	362,210	85.2%

2.2 Outreach

2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf. (For additional CARE Marketing, Education and Outreach efforts, see section 1.3.2)

Direct Marketing

In January, direct marketing efforts for the CARE Program included automated voice messaging (AVM) , an email campaign and Door-to-Door Canvassing.

Below is detailed information on these activities:

AVM Campaign

Approximately 19,000 households were contacted for enrollment in the CARE Program using AVM. From these calls, an estimated 350 enrollments were generated. In addition, approximately 2,000 customers were contacted through AVM in order to recertify their eligibility with the CARE Program. 700 customers chose to recertify over the phone.

Email Campaign

Over 40,000 customers enrolled in SDG&E's My Account Program were contacted via email with an engaging message encouraging them to enroll in the CARE Program. The message included an appealing subject line, information on the benefits of the program and how to apply. An estimated 475 customers who received the email, enrolled in the program.

Door-to-Door Canvassing

SDG&E's Multicultural / Multilingual contractor, The Harris Group (THG) embarked on their new role as door-to-door contractor. THG has taken on door-to-door outreach efforts for CARE enrollments, using an in-culture, in-language approach. In January, they submitted 405 CARE applications, which are pending processing. The results will be reported in next month's report.

2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low-income programs to reach eligible customers.

SDG&E works with a number of local agencies that offer low-income programs. For complete details on SDG&E's efforts to jointly promote the CARE Program and Energy Savings Assistance Program through partnerships with other agencies and through community events serving low-income customers, see Section 1.3.2.

2.3. CARE Recertification Complaints

There were no recertification complaints in the month of January.

**3. Appendix: Energy Savings Assistance
Program Tables and CARE Tables**

Energy Savings Assistance Program - Table 1- Program Expenses

Energy Savings Assistance Program - Table 2- Program Expenses &
Energy Savings by Measures Installed

Energy Savings Assistance Program - Table 3- Average Bill Savings per
Treated Home

Energy Savings Assistance Program - Table 4- Homes Treated

Energy Savings Assistance Program - Table 5- Customer Summary

Energy Savings Assistance Program - Table 6- Expenditures for Pilots and
Studies

Energy Savings Assistance Program - Table 7- Whole Neighborhood
Approach

CARE- Table 1- CARE Overall Program Expenses

CARE- Table 2- CARE Enrollment, Recertification, Attrition, and Penetration

CARE- Table 3- CARE Verification

CARE- Table 4- Self Certification and Re-Certification

CARE- Table 5- Enrollment by County

CARE- Table 6- Recertification Results

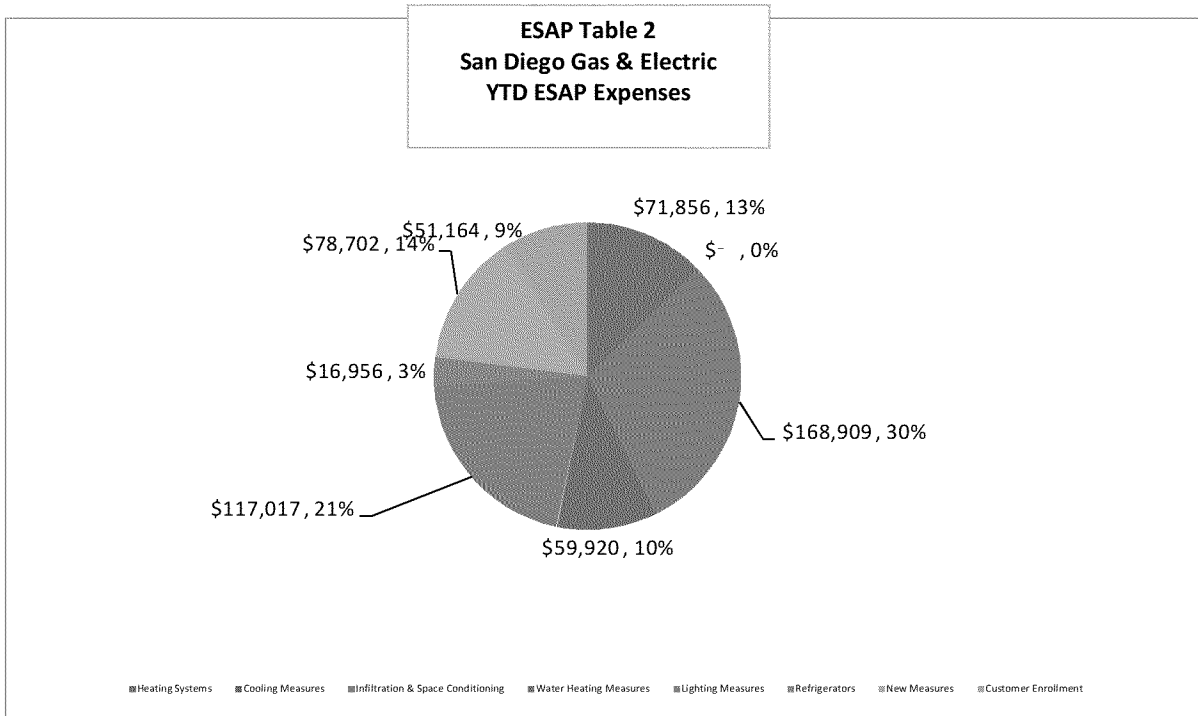
CARE- Table 7- Capitation Contractors

CARE- Table 8- Participants as of Month End

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	Energy Savings Assistance Program Table 1 - Energy Savings Assistance Program Expenses												
2	San Diego Gas & Electric												
3	January 2012												
4		Authorized Budget³			Current Month Expenses			Year-To-Date Expenses			% of Budget Spent Year-To-Date		
5	Energy Savings	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Energy Efficiency												
7	- Gas Appliances	\$ -	\$ 994,766	\$ 994,766	\$ -	\$ 118,989	\$ 118,989	\$ -	\$ 118,989	\$ 118,989	0%	12%	12%
8	- Electric Appliances	\$ 3,834,469	\$ -	\$ 3,834,469	\$ 134,855	\$ -	\$ 134,855	\$ 134,855	\$ -	\$ 134,855	4%	0%	4%
9	- Weatherization	\$ -	\$ 2,092,643	\$ 2,092,643	\$ -	\$ 295,517	\$ 295,517	\$ -	\$ 259,517	\$ 259,517	0%	12%	12%
10	- Outreach and Assessment	\$ 484,120	\$ 484,120	\$ 968,240	\$ 22,272	\$ 22,272	\$ 44,544	\$ 22,272	\$ 22,272	\$ 44,544	5%	5%	5%
11	- In Home Energy Education	\$ 293,581	\$ 293,581	\$ 587,162	\$ 3,310	\$ 3,310	\$ 6,620	\$ 3,310	\$ 3,310	\$ 6,620	1%	1%	1%
12	- Education Workshops	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
13	- Pilot	\$ 60,455	\$ 60,455	\$ 120,910				\$	\$	\$	0%	0%	0%
14	- Cool Centers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
15	ENERGY EFFICIENCY TOTAL	\$ 4,672,625	\$ 3,925,565	\$ 8,598,190	\$ 160,437	\$ 404,087	\$ 564,525	\$160,437	\$404,087	\$564,524	3%	10%	7%
16													
17	Training Center	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
18	Inspections	\$ 15,674	\$ 15,674	\$ 31,348	\$ 2,540	\$ 2,540	\$ 5,079	\$ 2,540	\$ 2,540	\$ 5,079	16%	16%	16%
19	Marketing	\$ 203,585	\$ 203,585	\$ 407,170	\$ 1,408	\$ 1,408	\$ 2,817	\$ 1,408	\$ 1,408	\$ 2,817	1%	1%	1%
20	M&E Studies	\$ (11,466)	\$ (11,466)	\$ (22,932)	\$ -	\$ -	\$ -	\$	\$	\$	0%	0%	0%
21	Regulatory Compliance	\$ 71,502	\$ 71,502	\$ 143,004	\$ 4,291	\$ 4,291	\$ 8,581	\$ 4,291	\$ 4,291	\$ 8,581	6%	6%	6%
22	General Administration	\$ 492,276	\$ 492,276	\$ 984,552	\$ 51,463	\$ 51,462	\$ 102,925	\$ 51,463	\$ 51,462	\$ 102,925	10%	10%	10%
23	CPUC Energy Division	\$ 11,237	\$ 11,237	\$ 22,474	\$ 1,050	\$ 1,050	\$ 2,100	\$ 1,050	\$ 1,050	\$ 2,100	9%	9%	9%
24													
25	TOTAL PROGRAM COSTS¹	\$ 5,455,433	\$ 4,708,373	\$ 10,163,806	\$ 221,188	\$ 464,838	\$ 686,027	\$221,188	\$464,838	\$686,027	4%	10%	7%
26	Funded Outside of Energy Savings Assistance Program Budget												
27	Indirect Costs				\$ 33,725	\$ 36,005	\$ 69,731	\$ 33,725	\$ 36,005	\$ 69,731			
28													
29	NGAT Costs				\$ 10,693	\$ 10,693		\$ 10,693	\$ 10,693				
30	Any required corrections/adjustments are reported herein and supersede results reported in prior months and reflect YTD adjustments.												
31	1 Budget reflects 6 month Bridge Funding from D.11-11-010												

	A	B	C	D	E	F	G	H
1	Energy Savings Assistance Program Table 2							
2	Energy Savings Assistance Program Expenses and Energy Savings by Measures Installed							
	San Diego Gas & Electric							
	January 2012							
3	Measures	Units	Year-To-Date Completed & Expensed Installations					
4			Quantity Installed	kWh (Annual)	kW (Annual)¹	Therms (Annual)	Expenses	% of Expenditure
5	Heating Systems							
6	Furnaces	Each	109	-	-	-	\$ 71,856	13%
7	Cooling Measures							
8	A/C Replacement - Room	Each	-	-	-	-	\$ -	0%
9	A/C Replacement - Central	Each	-	-	-	-	\$ -	0%
10	A/C Tune-up - Central	Each	-	-	-	-	\$ -	0%
11	A/C Services - Central	Each	-	-	-	-	\$ -	0%
12	Heat Pump	Each	-	-	-	-	\$ -	0%
13	Evaporative Coolers	Each	-	-	-	-	\$ -	0%
14	Evaporative Cooler Maintenance	Each	-	-	-	-	\$ -	0%
15	Infiltration & Space Conditioning							
16	Envelope and Air Sealing Measures	Home	637	30,385	-	1,735	\$ 141,474	25%
17	Duct Sealing	Home	-	-	-	-	\$ 4,906	1%
18	Attic Insulation	Home	23	2,012	1	187	\$ 22,529	4%
19	Water Heating Measures							
20	Water Heater Conservation Measures	Home	-	-	-	-	\$ 56,309	10%
21	Water Heater Replacement - Gas	Each	4	-	-	-	\$ 3,611	1%
22	Water Heater Replacement - Electric	Each	-	-	-	-	\$ -	0%
23	Tankless Water Heater - Gas	Each	-	-	-	-	\$ -	0%
24	Tankless Water Heater - Electric	Each	-	-	-	-	\$ -	0%
25	Lighting Measures							
26	CFLs	Each	2,194	37,371	4	-	\$ 15,139	3%
27	Interior Hard wired CFL fixtures	Each	683	28,097	1	-	\$ 49,685	9%
28	Exterior Hard wired CFL fixtures	Each	-	-	-	-	\$ 11,777	2%
29	Torchiere	Each	432	82,512	1	-	\$ 40,416	7%
30	Refrigerators							
31	Refrigerators -Primary	Each	-	-	-	-	\$ 16,956	3%
32	Refrigerators - Secondary	Each	-	-	-	-	\$ -	0%
33	Pool Pumps							
34	Pool Pumps	Each	-	-	-	-	\$ -	0%
35	New Measures							
36	Forced Air Unit Standing Pilot Change Out	Each	-	-	-	-	\$ 2,070	0%
37	Furnace Clean and Tune	Each	196	-	-	-	\$ 13,196	2%
38	High Efficiency Clothes Washer	Each	6	-	-	-	\$ 29,492	5%
39	Microwave	Each	116	81,014	-	4,786	\$ 10,440	2%
40	Thermostatic Shower Valve	Each	233	6,384	1	2,951	\$ 21,013	4%
41	LED Night Lights	Each	791	2,964	-	-	\$ 2,492	0%
42	Occupancy Sensor		-	-	-	-	\$ -	0%
43	Pilots							
44	A/C Tune-up Central	Home	-	-	-	-	\$ -	0%
45	Interior Hard wired CFL fixtures	Each	-	-	-	-	\$ -	0%
46	Ceiling Fans	Each	-	-	-	-	\$ -	0%
47	In-Home Display	Each	-	-	-	-	\$ -	0%
48	Programmable Controllable Thermostat	Each	-	-	-	-	\$ -	0%
49	Forced Air Unit	Each	-	-	-	-	\$ -	0%
50	Microwave		-	-	-	-	\$ -	0%
51	High Efficiency Clothes Washer		-	-	-	-	\$ -	0%
52	Customer Enrollment							
53	Outreach & Assessment	Home	322				\$ 44,544	8%
54	In-Home Education	Home	317				\$ 6,620	1%
55	Education Workshops	Participant					\$ -	0%
56	Total Savings/Expenditures							
57				270,740	9	9,659	\$ 564,525	100%
58	Homes Weatherized	Home	690					
59								
60	Homes Treated							
61	- Single Family Homes Treated	Home	139					
62	- Multi-family Homes Treated	Home	131					
63	- Mobile Homes Treated	Home	52					
64	- Total Number of Homes Treated	Home	322					
65	# Eligible Homes to be Treated for PY ²	Home	*					
66	% OF Homes Treated	%						
67								
68	- Total Master-Metered Homes Treated	Home	4					
69	¹ Energy savings is based on the 2009 Load Impact Evaluation.							
70	² Number of Homes treated hasn't been approved by Commission							
71								
72	Any required corrections/adjustments are reported herein and supersede results reported in prior months and reflect YTD adjustments.							

PIE CHART 1- Expenses by Measures Category For January 2012



	A	B
1	Energy Savings Assistance Program Table 3 - Average Bill Savings per Treated Home San Diego Gas & Electric January 2012	
2	Year-to-date Installations - Expensed	
3		
4	Annual kWh Savings	270,740
5	Annual Therm Savings	9,659
6	Lifecycle kWh Savings	
7	Lifecycle Therm Savings	
8	Current kWh Rate	\$ 0.13
9	Current Therm Rate	\$ 1.09
10	Number of Treated Homes	322
11	Average 1st Year Bill Savings / Treated Home	140.54
12	Average Lifecycle Bill Savings / Treated Home	814.30
13	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.	

	A	B	C	D	E	F	G
1	Energy Savings Assistance Program Table 4 - Energy Savings Assistance Program Homes Treated San Diego Gas & Electric January 2012						
2	County	Eligible Customers			Homes Treated Year-To-Date		
3		Rural	Urban	Total	Rural	Urban	Total
4	Orange County	0	17,120	17,120	0	316	316
5	San Diego	8,818	342,955	351,773	6	0	6
6							
7	Total	8,818	360,075	368,893	6	316	322
8	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q
1	Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary San Diego Gas & Electric January 2012																
2		Gas & Electric				Gas Only				Electric Only				Total			
3		# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes	Therm	kWh	kW	# of YTD Homes	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW
4	Month																
5	Jan-12	315	9,659	238,823	7	0	0	0	0	7	0	31,917	2	322	9,659	270,740	9
6	Feb-12					0	0	0	0		0			0	0	0	0
7	Mar-12					0	0	0	0		0			0	0	0	0
8	Apr-12					0	0	0	0		0			0	0	0	0
9	May-12					0	0	0	0		0			0	0	0	0
10	Jun-12					0	0	0	0		0			0	0	0	0
11	Jul-12					0	0	0	0		0			0	0	0	0
12	Aug-12					0	0	0	0		0			0	0	0	0
13	Sep-12					0	0	0	0		0			0	0	0	0
14	Oct-12					0	0	0	0		0			0	0	0	0
15	Nov-12					0	0	0	0		0			0	0	0	0
16	Dec-12					0	0	0	0		0			0	0	0	0
17	Figures for each month are YTD. December results should approximate calendar year results. Therms and kWh savings are annual figures. Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2L.																
18	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.																

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies												
2	San Diego Gas & Electric												
3	January 2012												
4		Authorized 3-Year Budget¹			Current Month Expenses			Expenses Since January 1, 2009			% of 3-Year Budget Spent		
5		Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Pilots :												
7	In Home Display	\$	\$	\$	\$	\$	\$	\$	\$	\$	#VALUE!	#VALUE!	#VALUE!
8	Programmable Thermostat	\$	\$	\$	\$	\$	\$	\$	\$	\$	#VALUE!	#VALUE!	#VALUE!
9	WE&T Pilot	\$	\$	\$ -	\$-	\$-	\$-	\$	\$	\$		#VALUE!	#VALUE!
10													
11													
12													
13													
14	Total Pilots	\$ -	\$ -	\$ -	\$	\$	\$	\$	\$	\$	#VALUE!	#VALUE!	#VALUE!
15													
16	Studies:												
17	Non-Energy Benefits	\$	\$	\$	\$ -	\$ -	\$ -	\$	\$	\$	#VALUE!	#VALUE!	#VALUE!
18	Process Evaluation	\$	\$	\$	\$	\$	\$	\$	\$	\$			0%
19	Impact Evaluation	\$	\$	\$	\$-	\$-	\$-	\$	\$	\$	#VALUE!	#VALUE!	#VALUE!
20	Refrigerator Degradation	\$	\$ -	\$	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
21		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
22		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
23													
24	Total Studies	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$	\$	\$	#VALUE!	#VALUE!	#VALUE!
25	Any required corrections/adjustments are reported herein and supersede results reported in prior months and reflect YTD adjustments												
26	¹ 2012 Bridge funding period, did not authorize any pilots or studies												
27													

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	San Diego Gas & Electric				
4	January 2012				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted ¹	Total Residential Customers ²	Total Estimated Eligible ³	Total Treated 2002-2011 ⁴	Target to Treat This Year
7	91906-32	121	46	5	1
8	91910-16	318	171	141	4
9	91910-40	198	118	63	8
10	91911-16	425	253	129	19
11	91911-51	470	178	167	16
12	91942-37	176	29	9	2
13	91942-38	468	92	52	11
14	91945-21	351	155	64	4
15	91950-71	164	107	66	5
16	91977-27	403	157	90	13
17	91977-31	360	106	64	9
18	92020-14	484	100	49	11
19	92020-15	85	20	21	4
20	92020-27	282	68	24	4
21	92020-28	248	56	20	5
22	92020-37	380	220	211	37
23	92021-62	164	99	58	5
24	92028-45	366	50	6	2
25	92064-70	65	12	9	2
26	92071-31	594	173	114	6
27	92083-40	391	175	47	16
28	92113-17	466	317	348	10
29	92114-46	297	124	82	13
30	92116-17	396	122	16	3
31					
32	[1] Neighborhood defined as zip+7 area (or zip+2).				
33	[2] All active residential customers in zip+7.				
34	[3] Total estimated eligible per Athens Research. Calculated by multiplying the percent eligible by the total residential population in zip+7.				
35	[4] Total units treated 2002-2011 year-to-date.				
36	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.				
37					
38					

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	CARE Table 1 - CARE Program Expenses												
2	San Diego Gas & Electric												
3	January 2012												
4		Authorized Budget			Current Month Expenses			Year-To-Date Expenses			% of Budget Spent Year-To-Date		
5	CARE Program:	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Outreach ¹	\$693,704	\$173,426	\$867,130	\$61,068	\$17,224	\$78,292	\$61,068	\$17,224	\$78,292	9%	10%	9%
7	Automatic Enrollment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
8	Processing/ Certification/Verification	\$92,006	\$23,002	\$115,008	\$8,547	\$2,410	\$10,956	\$8,546	\$2,410	\$10,956	9%	10%	10%
9	Information Technology / Programming	\$181,075	\$45,269	\$226,344	-\$33,939	-\$9,573	-\$43,512	-\$33,939	-\$9,573	-\$43,512	-19%	-21%	-19%
10													
11	Pilots												
12	- Pilot SB 580	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
13	- Pilot	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
14	- Pilot	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
15	Total Pilots	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
16													
17	Measurement & Evaluation	\$1,730	\$433	\$2,163	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
18	Regulatory Compliance	\$78,560	\$19,640	\$98,200	\$10,617	\$2,995	\$13,612	\$10,617	\$2,995	\$13,612	14%	15%	14%
19	General Administration	\$169,571	\$42,393	\$211,964	-\$3,019	-\$851	-\$3,870	-\$3,019	-\$851	-\$3,870	-2%	-2%	-2%
20	CPUC Energy Division	\$41,160	\$10,290	\$51,450	\$3,823	\$1,078	\$4,901	\$3,823	\$1,078	\$4,901	9%	10%	10%
21													
22	SUBTOTAL MANAGEMENT COSTS	\$ 1,257,806	\$ 314,453	\$ 1,572,259	\$47,095	\$13,283	\$60,379	\$47,095	\$13,283	\$60,379	4%	4%	4%
23		\$			\$								
24	CARE Rate Discount	\$19,967,975	\$4,991,994	\$24,959,969	\$5,004,280	\$1,787,719	\$6,791,999	\$5,004,280	\$1,787,719	\$6,791,999	25%	36%	27%
25	Service Establishment Charge Discount	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
26													
27	TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS ³	\$ 21,225,781	\$ 5,306,447	\$ 26,532,228	\$5,051,375	\$1,801,002	\$6,852,378	\$ 5,051,375	\$1,801,002	\$6,852,378	24%	34%	26%
28													
29	Other CARE Rate Benefits												
30	DWR Bond Charge Exemption				\$888,205		\$888,205	\$888,205		\$888,205			
31	CARE PPP Exemption				\$483,090	\$302,669	\$787,759	\$483,090	\$302,669	\$785,759			
32	California Solar Initiative Exemption ²				\$0		\$0	\$0		\$0			
33	kWh Surcharge Exemption				\$2,398,754		\$2,398,754	\$2,398,754		\$2,398,754			
34	TOTAL - OTHER CARE RATE BENEFITS				\$3,770,049	\$302,669	\$4,072,718	\$3,770,049	\$302,669	\$4,072,718			
35													
36	Indirect Costs				\$43,000	\$12,128	\$55,128	\$43,000	\$12,128	\$55,128			
37													
38	¹ Outreach includes costs associated with Capitation Fees, Other Outreach and Mass Media.												
39													
40	² Pursuant to D.11-12-019, SDG&E will not be collecting a CSI rate in 2012; hence, no Electric-Residential CARE CSI exemption amount will occur in 2012.												
41	Any required corrections/adjustments are reported herein and supersede results reported in prior months and reflect YTD adjustments.												

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R
1	CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration																	
2	San Diego Gas & Electric																	
3	January 2012																	
4	Gross Enrollment												Enrollment		Total CARE Participants	Estimated CARE Eligible	Penetration Rate % (P/Q)	
5	Automatic Enrollment						Capitation	Other Sources ⁵	Total (G+H+I)	Recertification	Total Adjusted (J+K)	Attrition (Drop Offs)	Net (L-M)	Net Adjusted (N-K)				
6	Inter- Utility ¹	Intra- Utility ²	Leveraging ³	One-e-App ⁴	SB580	Combined (B+C+D+E+F)												
7	2012	0	83	0	0	0	83	79	4,706	4,868	5,304	10,172	4,768	5,404	-100	308,496	362,210	85.2%
8	January																	
9	February																	
10	March																	
11	April																	
12	May																	
13	June																	
14	July																	
15	August																	
16	September																	
17	October																	
18	November																	
19	December																	
19	Total for 2012	0	83	0	0	0	83	79	4,706	4,868	5,304	10,172	4,768	5,404	-100	308,496	346,720	89.0%
20																		
21	¹ Enrollments via data sharing between the IOUs.																	
22	² Enrollments via data sharing between departments and/or programs within the utility.																	
23	³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.																	
24	⁴ One-E-App is a pilot program set up by The Center to Promote Healthcare Access (the Center) and PG&E. The pilot will occur within two PG&E counties and looks to implement a strategy of automatic enrollment for low-income customers into the CARE program based on the customers' applications or reapplications for related low-income health and social welfare services. (e.g. MediCAL, Healthy Families, CALKids, etc.) The goal is to develop another means by which low income families can be introduced into the CARE program and,																	
25	⁵ Not including Recertification.																	
26	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.																	

	A	B	C	D	E	F	G	H	I
1	CARE Table 3 - Standard Random Verification Results								
2	San Diego Gas & Electric								
3	January 2012								
4	2012	Total CARE Population	Participants Requested to Verify	% of Population Total	Participants Dropped (Due to no response)	Participants Dropped (Verified as Ineligible)	Total Dropped	% Dropped through Random Verification¹	% of Total Population Dropped
5	January	308,496	1005	0.33%	3	0	3	0.30%	0.00%
6	February						0		
7	March						0		
8	April						0		
9	May						0		
10	June						0		
11	July						0		
12	August						0		
13	September						0		
14	October						0		
15	November						0		
16	December						0		
17	Total for 2012	308,496	1,005	0.33%	3	0	3	0.30%	0.00%
18									
19	SDG&E's random verification process allows customers 90 days to respond to the verification request. Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.								
20	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								

	A	B	C	D	E	F	G
1	CARE Table 4 - CARE Self-Certification and Self-Recertification Applications¹						
2	San Diego Gas & Electric						
3	January 2012						
4		Provided	Received	Approved	Denied	Pending/Never Completed	Duplicates
5	Total	14,175	11,175	10,172	462	323	218
6	Percentage		79%	91%	4%	3%	2%
7							
8	¹ Includes sub-metered customers.						
9	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect						
10	YTD adjustments.						

	A	B	C	D	E	F	G	H	I	J
1	CARE Table 5 - Enrollment by County									
2	San Diego Gas & Electric									
3	January 2012									
4										
5		Estimated Eligible			Total Participants			Penetration Rate		
6	County	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
7	Orange County	16,100	0	16,100	13,951	0	13,951	86.7%	0.0%	86.7%
8	San Diego	337,757	8,353	346,110	282,011	12,534	294,545	85.1%	150.1%	85.1%
9										
10	Total	353,857	8,353	362,210	295,962	12,534	308,496	85.2%	150.1%	85.2%
11										
12										
13	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.									

	A	B	C	D	E	F	G	H
1	CARE Table 6 - Recertification Results							
2	San Diego Gas & Electric							
3	Jan-12							
4	2012	Total CARE Population	Participants Requested to Recertify ¹	% of Population Total	Participants Recertified ^{2,3}	Participants Dropped ³	Recertification Rate % (E/C)	% of Total Population Dropped (F/B)
5	January	308,496	3150	1.02%	853	5	27.08%	0.00%
6	February							
7	March							
8	April							
9	May							
10	June							
11	July							
12	August							
13	September							
14	October							
15	November							
16	December							
17	¹ Participants requested to recertify.							
18	² Participants recertified number does not include the customers who are recertified through SDG&E's CARE eligible probability model.							
19	³ Recertification results are tied to the month initiated. Therefore, recertification results may be pending due to the time permitted for a participant to recertify.							
20								
21	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B	C	D	E	F	G	H
1	CARE Table 7 - Capitation Contractors							
2	San Diego Gas & Electric							
3	January 2012							
4	Contractor Name	Contractor Type				Year-to-Date		
5		Private	CBO	WMDVBE	P	Rural	Urban	Total
6	AKA HEAD START		X			0	0	0
7	ALIANCE FOR AFRICAN ASSISTANCE		X			0	0	0
8	AMERICAN RED CROSS		X			0	127	38
9	CAMPESINOS UNIDOS, INC		X		X	0	0	0
10	CASA FAMILIAR		X			0	0	0
11	CASH PLUS	X				0	0	0
12	CATHOLIC CHARITIES		X			0	26	9
13	CHILDREN'S INITIATIVE		X			0	3	2
14	CHINESE SERVICE CENTER		X			0	0	0
15	CHULA VISTA COMMUNITY COLLABORATIVE		X			0	5	1
16	CITY HEIGHTS COMMUNITY DEVELOPMENT CORP		X			0	1	1
17	CRISIS HOUSE		X			0	0	0
18	ELDER HELP OF SAN DIEGO 2009		X			0	0	0
19	FEEDING AMERICA SAN DIEGO		X			0	4	4
20	FOSTER LIFT		X			0	0	0
21	HARMONIUM		X			0	0	0
22	HEAD START		X			0	0	0
23	HEARTS AND HANDS TOGETHER		X			0	0	0
24	HOME START 2011		X			0	0	0
25	HORN OF AFRICA		X			0	0	0
26	INTERNATIONAL RESCUE COMMITTEE		X			0	2	2
27	IRAQI COMMUNITY SOCIAL SERVICES		X			0	0	0
28	KURDISH HUMAN RIGHTS WATCH		X			0	0	0
29	LA MAESTRA FAMILY CLINIC		X			0	26	2
30	LIBERTY TAX SERVICES	X				0	0	0
31	MAAC PROJECT		X		X	0	1	0
32	MABUHAY ALLIANCE					0	2	1
33	MID CITY CHRISTIAN SERVICES 2009		X	X		0	0	0
34	MONTE VISTA HIGH SCHOOL COMMUNITY RESOURCE CENTER		X			0	0	0
35	MOUNTAIN HEALTH & COMMUNITY SERVICES, INC.		X			0	0	0
36	NEIGHBORHOOD HEALTH CARE		X			0	5	3
37	NEIGHBORHOOD HOUSE		X			0	0	0
38	NORTH COUNTY HEALTH PROJECT-WIC		X			0	0	0
39	NORTH COUNTY INTERFAITH COUNCIL - ESCONDIDO		X			0	0	0
40	REBUILDING TOGETHER SAN DIEGO		X			0	0	0
41	SALVATION ARMY		X			0	0	0
42	SAN DIEGO STATE UNIVERSITY - WIC		X			0	32	11
43	SAN DIEGO YOUTH & COMMUNITY SERVICES		X			0	0	0
44	SAN YSIDRO HEALTH CENTER		X			0	1	0
45	SAY SAN DIEGO		X			0	0	0
46	SCRIPPS HEALTH WIC		X			0	6	1
47	SERVICENTRO SAN CLEMENTE, INC	X				0	5	4
48	SOMALI FAMILY SERVICE OF SAN DIEGO		X			0	0	0
49	SOUTH BAY COMMUNITY SERVICES		X			0	0	0
50	SOUTHERN CALIFORNIA TRIBAL CHAIRMEN'S ASSOCIATION		X			0	0	0
51	THE HARRIS GROUP	X				0	0	0
52	TRINITY HOUSE		X			0	0	0
53	TURNING THE HEARTS		X			0	0	0
54	UNION OF PAN ASIA COMMUNITIES COUNSEL & TREATMENT		X			0	11	0
55	VISTA COMMUNITY CLINIC		X			0	5	0
56	YMCA YOUTH AND FAMILY SERVICES		X			0	0	0
57	Total Enrollments					0	262	79
58								
59	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B	C	D	E	F	G	H
1	CARE Table 8 - Participants as of Month-End							
2	San Diego Gas & Electric							
3	January 2012							
4	2012	Gas and Electric	Gas Only	Electric Only	Total	Eligible Households	Penetration	% Change¹
5	January	206,831	N/A	101,665	308,496	362,210	85.2%	-0.10%
6	February		N/A					
7	March		N/A					
8	April		N/A					
9	May		N/A					
10	June		N/A					
11	July		N/A					
12	August		N/A					
13	September		N/A					
14	October		N/A					
15	November		N/A					
16	December		N/A					
17								
18	¹ Explain any monthly variance of 5% or more in the number of participants.							
19	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							