

# SVTC Solar – California's PV Manufacturing Development Facility





# The Commission Should Approve the Alternate PD

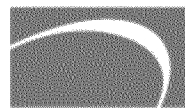
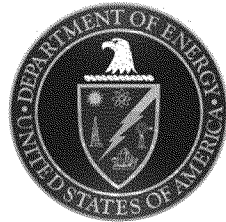
The Commission should approve the Alternate Decision which authorizes PG&E to recover net costs of \$9.9 million for a solar PV R&D project sponsored by the Silicon Valley Technology Center (California Solar PV Manufacturing Development Facility).

The net contribution by PG&E customers provides required matching funds for \$30 million in support from the US DOE, supplements \$45 million committed from other sources, including in-kind solar industry support, and does not duplicate existing R&D.

SVTC's PV MDF is a fee-for-service facility that will allow solar firms to research and test new product designs and manufacturing processes allowing for an R&D "bridge" for development of new solar PV technologies.

PG&E's customers will benefit if the costs of solar PV are reduced by the PV MDF facilitating the development of new technologies.

SVTC's Solar PV MDF has received support from various levels of government, the solar PV industry, and major research institutions.



SVTC™

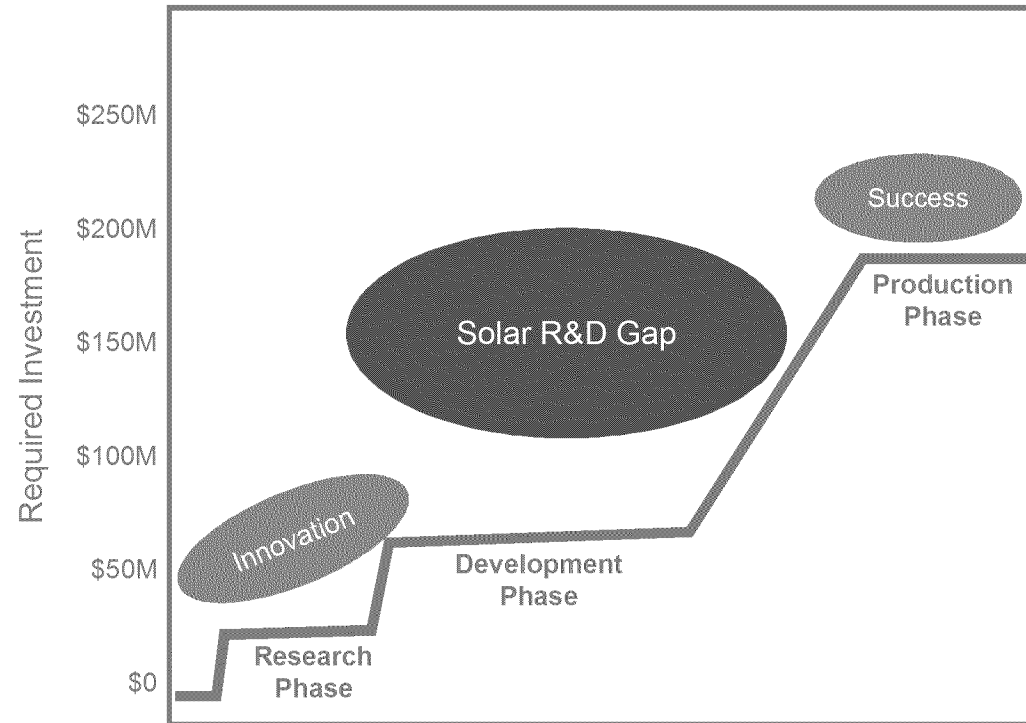




# SVTC's PV MDF Will Bridge the Solar R&D Gap

- ffi To prove viability, expensive, capital-intensive laboratory “test-bed” facilities must be available to solar start-ups
- ffi The PV MDF will enable US solar companies to bridge the solar R&D “gap” by “de-risking” technology through research and testing in an “open” laboratory

Typical Solar Investment Profile

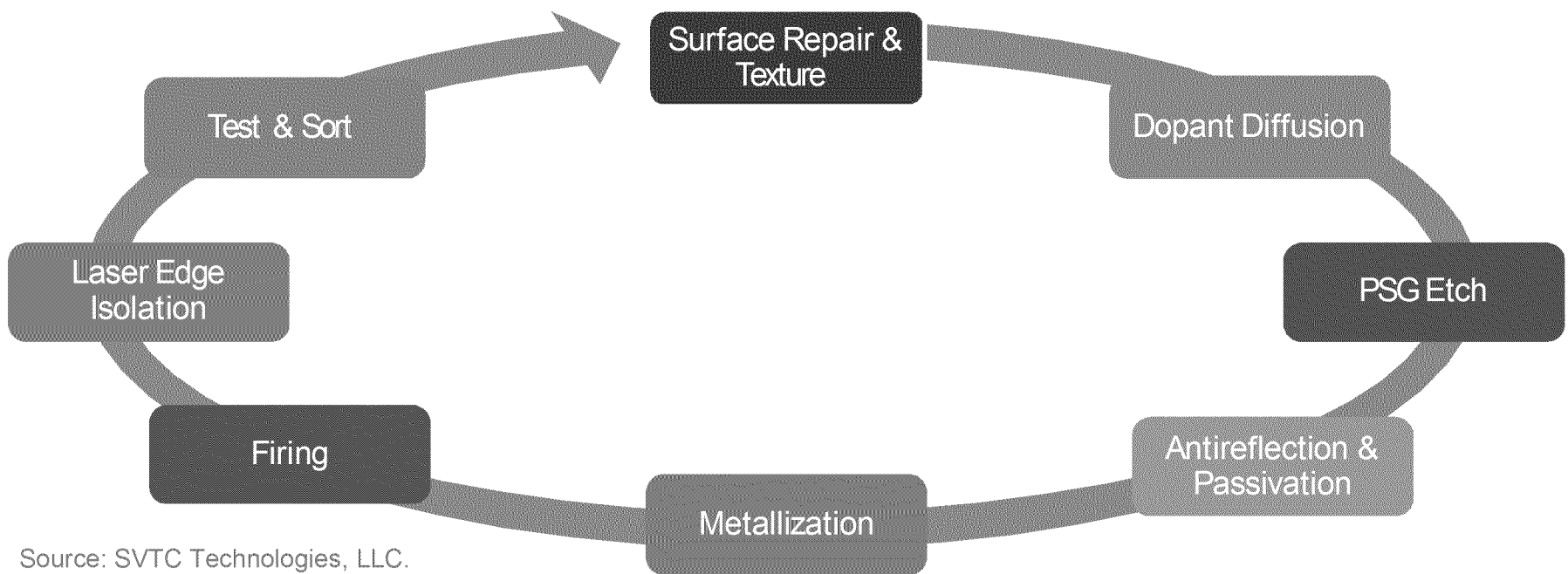


Source: SVTC Technologies, LLC.



# SVTC's PV MDF Promotes Innovation

Specialized Tools Bays					Secure Customer Bays			
Module Fabrication	Texture	Dopant Diffusion	ARC & Passivation	Contactless Printing	Customer #1 Proprietary Tools	Customer #2 Proprietary Tools	Customer #3 Proprietary Tools	Customer #4 Proprietary Tools
	Alkaline Dry Etch PSG Etch	P-&B doping Inkjet LDS Emitter	Direct plasma Si-dep ALD Al <sub>2</sub> O <sub>3</sub>	Ni/Cu Plating Aerosol				
Versatility + Flexibility + SPC Controlled								



Source: SVTC Technologies, LLC.





# SVTC's PV MDF Provides Valuable Service to Users

## Promotes Development

- Significantly lower development costs and shorter development times
- Users own all IP they develop
- Complete starting-point process library to accelerate development
- Support for new start-ups developing first products and for established manufacturers developing next-gen products

## Accessibility to Tools

- Complete analytical facilities (including failure analysis) and custom module assembly
- Cell and module test, certification and reliability
- Pilot production capacity
- Specialized engineering expertise (device design, process development, modeling, etc.)



# The Broad Benefits of a Successful PV MDF

## Benefits to PG&E customers

- As the solar PV industry is highly competitive, any manufacturing cost savings are likely to be passed through in retail prices

## Supports California's Clean Energy Future

- Brings \$30 million in federal funding to a California clean energy project with a need for a smaller percentage of additional funding than comparable projects
- Governor Brown and the U.S. Secretary of Energy agree that the project has merit
- Potential RD&D benefits of the project align with California and the Commission's policies in support of promoting and fostering clean and renewable energy

## Supports the domestic solar PV manufacturing industry

- Proposed project enjoys broad, diverse support from the RD&D and solar energy community in California and throughout the nation
- The PV MDF will provide competitive edge to domestic PV Manufacturers who focus on improving their manufacturing processes and decreasing other costs of production



# Appendix

# SVTC Receives Significant Support from Stakeholders

## Index of Letters of Commitment/Support:

### User Letters:

- SunPower
- Transform Solar
- Bloo Solar
- SiOnyx
- Silexos
- Equity Solar
- Sierra Solar Power
- Solar Implant Technologies
- CaliSolar
- Intermolecular
- PlasmaSi
- SAVe
- Lam Research (Silfex Division)
- Blue Sky Solar
- Varian Semiconductor Equipment
- Coherent
- MRL Industries
- MEMC
- ATMI
- Apogee Solar
- SemiCon Solar
- Crystal Solar
- PDF Solutions



### Cost-Share Letters:

- Roth & Rau USA (Silicon tools)
- Roth & Rau USA (Thin-film tools)
- Kurdex
- Coherent
- Mustang Solar
- MRL Industries
- Amerimade
- ASYS Group Americas
- TRUMPF
- SVTC Technologies
- RETC
- IMI USA
- DuPont
- Praxair
- ATMI
- Workforce Institute
- Work-2-Future
- Evergreen Community College
- City of San Jose (x2)
- Pacific Gas & Electric
- State of California



### University/College/National Lab Letters:

- NREL
- Lawrence Berkeley National Labs
- University of California, Berkeley
- Stanford University
- University of California, Merced
- San Jose City College
- Workforce Institute
- San Jose City College
- Evergreen Valley Community College
- Work-2-Future
- Solar Training Institute

### Industry-Collaborator Letters (tool makers, materials makers, and service providers):

- Roth & Rau USA
- Kurdex
- MRL Industries
- Mustang Solar
- Coherent
- Amerimade
- ASYS Group Americas
- TRUMPF
- DuPont
- MEMC
- JSH
- Praxair
- Air Products
- Lam Research (Silfex Division)
- Mallinckrodt-Baker
- ATMI
- RETC
- IMI USA
- CH2M Hill
- M&W Group
- Evans Analytical Group
- Crossing Automation
- SEMI PV Group



Source: SVTC Technologies, LLC.





## SVTC's Successful Track-Record

SVTC provides product and manufacturing development services to 10 separate industries (semiconductor, biochips, photovoltaic, MEMs, etc.)

10 years in business

200+ employees

250+ production grade process and metrology tools

2500+ recipes housed in a vast process library

2 year market study completed regarding PV industry's needs for a MDE

100+ companies and 30 PV investors were surveyed

17 potential users signed letters of commitment

7 venture capitalists agreed to use the MDE for future PV start-ups

11 vendors committed to provide "baseline" and "alternative" manufacturing equipment

5 PV clients currently working at SVTC's semiconductor facility

# PG&E® Competitive Funding Environment: Comparison of New York and California

## SVTC SOLAR



- **c-Si technology development center**
- \$30M of DOE SunShot funding supplemented by \$9.9M from PG&E customers and \$45M from other sources<sup>1</sup>

## PVMC



- **SEMATECH entity focused on CIGS**
- \$62.5M of DOE SunShot funding supplemented by over \$200M from the State of New York and over \$40M from other sources<sup>2</sup>

## SEMATECH



- **Semiconductor Research Consortium**
- \$460M of incentives offered by State of New York<sup>3</sup>
- Facilities relocated from Austin, Texas to Albany, New York

## GLOBALFOUNDRIES



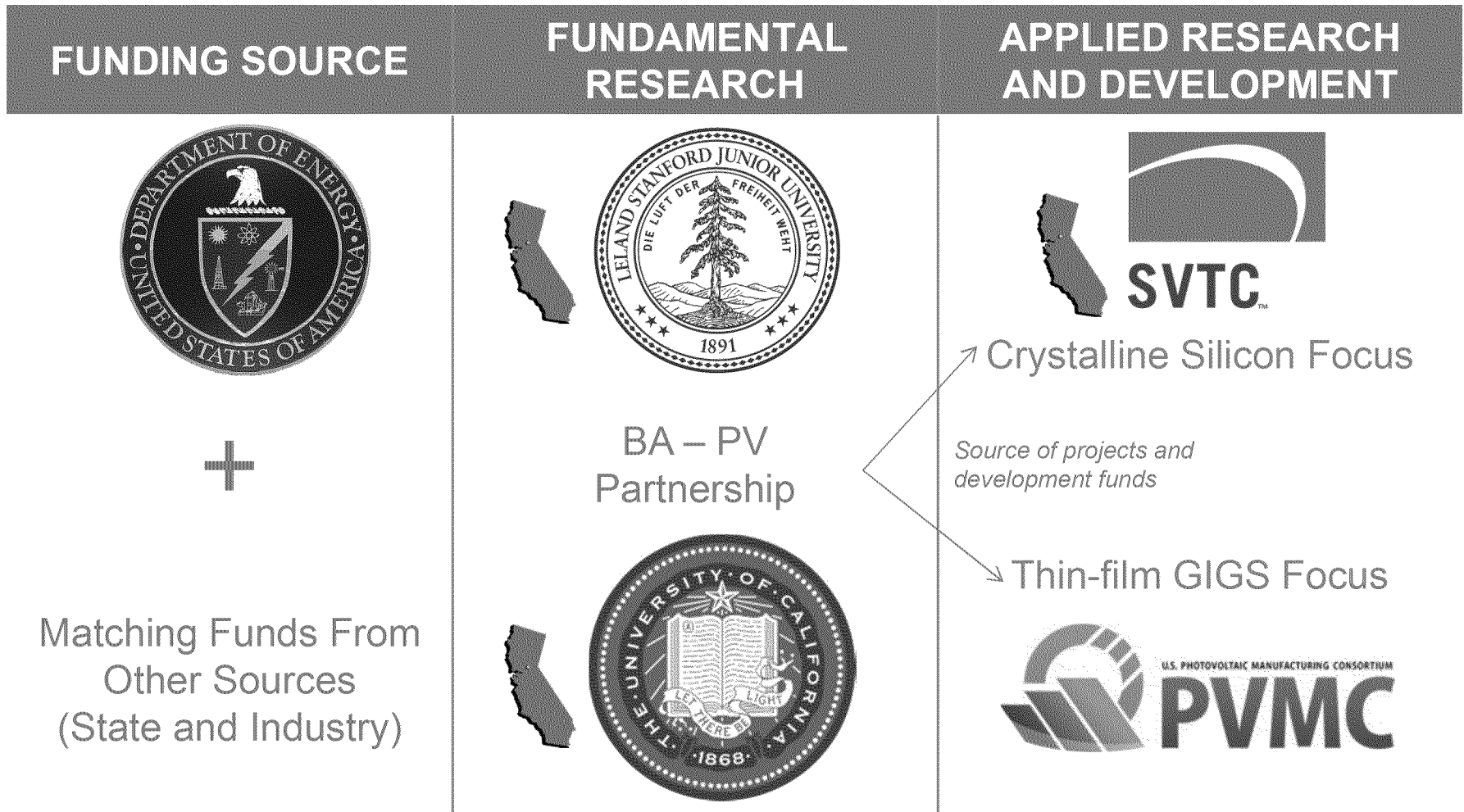
- **Semiconductor Contract Manufacturer**
- \$1.4B of incentives offered by State of New York<sup>4</sup>
- Advanced manufacturing facility being built in Malta, New York

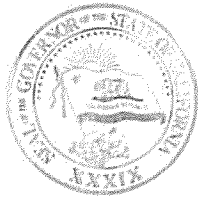
1 SVTC Solar  
 2 DOE SunShot press release, April 7, 2011 and confidential sources  
 3 Austin Statesman, May 22, 2010  
 4 Albany Times Union, November 11, 2011

Source: SVTC Technologies, LLC.



# DOE SunShot Initiative Funds R&D in California (SunShot Awardees Listed Below)





OFFICE OF THE GOVERNOR

March 14, 2011

The Honorable Steven Chu  
Secretary of Energy  
1000 Independence Ave., SW  
Washington, DC 20585

Dear Secretary Chu:

I am writing in support of SVTC Technologies' application for funding from the Department of Energy's (DOE) Photovoltaic (PV) Manufacturing Initiative (DE-FOA-0000237) for the creation of a PV Manufacturing Development Facility in Silicon Valley.

As you know, for 35 years California has been a leader in renewable energy and solar technology. We have the nation's most ambitious clean energy and climate mandates, embodied in AB 32 and in the State's 33% renewable electricity portfolio requirement, and as governor I am committed to aggressively implementing these policies.

Achieving these goals in California and spreading them throughout the nation will require steady advances in the development and deployment of renewable energy technologies, particularly solar photovoltaic (PV). While we have made much progress in research and development, commercialization of new technologies remains problematic, and we are increasingly losing our solar manufacturing jobs to other countries.

The SVTC's proposed facility would help remedy this gap. It would create a multi-user fabrication facility to enable demonstration of manufacturing-scale commercial viability of new PV technologies. The facility would help PV technology companies bridge the gap between research and development and commercialization and accelerate the deployment of new technologies. As more solar companies are able to transition to commercially available products, technology will advance and prices will drop, benefitting ratepayers and utilities in California and throughout the country.

The Honorable Steven Chu  
March 14, 2011  
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Silicon Valley is the ideal setting for this center. It is in the heart of the investment community, boasts the highest concentration of solar PV companies in the country, and is home to many of the nation's most creative thinkers. California leads the nation in venture capital investment, much of it devoted to the clean tech sector, and is the leading the country with our renewable energy policies.

I strongly encourage you to fund SVTC's PV Manufacturing Development Facility.

Sincerely,

  
Edmund G. Brown Jr