

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

Applications of Pacific Gas and Electric Company for Approval of the 2009-2011 Energy Savings Assistance Program and California Alternate Rates for Energy Programs and Budget (U39M)	Application 08-05-022 (Filed May 15, 2008)
Application of San Diego Gas & Electric Company (U 902 M) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009 – 2011.	Application 08-05-024 (Filed May 15, 2008)
Application of Southern California Gas Company (U 904 G) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009 – 2011.	Application 08-05-025 (Filed May 15, 2008)
Application of Southern California Edison Company (U 338-E) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009, 2010 and 2011.	Application 08-05-026 (Filed May 15, 2008)

**MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY (U 902 M) ON
LOW-INCOME ASSISTANCE PROGRAMS FOR FEBRUARY 2012**

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March 21, 2012

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**MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY (U 902 M) ON
LOW-INCOME ASSISTANCE PROGRAMS FOR FEBRUARY 2012**

This is the second monthly report of program year (PY) 2012. The purpose of this report is to consolidate activity for the CARE Program and Energy Savings Assistance Program and provide the Energy Division with all the necessary information to assist in analyzing the low-income programs.

This report presents year-to-date Energy Savings Assistance Program and CARE results and expenditures through February 2012 for San Diego Gas & Electric Company (SDG&E).

Respectfully Submitted,

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March 21, 2012

**San Diego Gas & Electric Company
Energy Savings Assistance Program (ESA Program)
And
California Alternate Rates for Energy (CARE)
Program Monthly Report**

LOW-INCOME ASSISTANCE PROGRAM MONTHLY REPORT

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ENERGY SAVINGS ASSISTANCE PROGRAM MONTHLY REPORT

1. Energy Savings Assistance Program Executive Summary

1.1. Energy Savings Assistance Program Overview

1.1.1 Provide a summary of the Energy Savings Assistance Program elements as approved in Decision (D.) 11-11-010

Energy Savings Assistance Program Summary for Month			
	Authorized / Planning Assumptions	Actual to Date	%
Budget	\$10,163,803*	\$ 2,496,158	25%
Homes Treated	*	1,810	*
kWh Saved	*	972,755	*
kW Demand Reduced	*	58	*
Therms Saved	*	28,268	*
GHG Emissions Reduced		700	

*Six month Bridge Funding from D.11-11-010. Awaiting Commission to authorize Program Plans and Budgets for 2012-2014

SDG&E enrolled 1,118 customers in the ESA Program during the month of February. Of those enrolled through February, 1,488 have been expensed and counted as homes treated.

As a result of the enrollments and homes treated this year, SDG&E has saved 972,755 kWh, reduced 58 kW of demand, saved 28,268 therms and reduced 700 tons of green house gas (GHG) emissions.

Through February marketing and outreach efforts, SDG&E generated a total of 3,178 leads for the ESA Program, and is currently working to convert these leads into enrollments and homes treated.

1.2 Whole Neighborhood Approach Evaluation (WNA)

1.2.1. Provide a summary of the geographic and customer segmentation strategy employed, (i.e. tools and analysis used to segment

neighborhoods,” how neighborhoods are segmented and how this information is communicated to the contractor/CBO).

In support of WNA, the ESA program segments customers using zip code information. The ESA program is looking at further analyzing customer zip codes by using zip code plus four digits (zip +4), which uses a more precise location than zip code alone. Using zip +4 will help create efficiencies in canvassing efforts as it will actually pinpoint individual households.

SDG&E will provide this data to its outreach contractors Richard Heath & Associates, (RHA), Reliable Energy Town & Country and Synergy who will in turn use the data for canvassing efforts in targeted communities. The ESA Program objective is to provide outreach to a customer through the customers preferred channel (direct mail, automated voice messaging (AVM) or email) prior to the outreach contractor canvassing a particular neighborhood. This targeted approach increases the success rate of canvassing efforts by elevating customer awareness of the SDG&E ESA Program.

1.3 Energy Savings Assistance Program Customer Outreach and Enrollment Update

- 1.3.1. Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

Direct marketing

In January, direct marketing for the ESA Program consisted of AVM campaigns, door-to-door canvassing, direct mail and email campaigns.

Below is detailed information on those efforts:

AVM Campaigns

Approximately 40,000 households were contacted through the use of AVM campaigns. From the calls, 662 leads were generated and 132 converted to enrollments.

Door-to-Door Canvassing

RHA conducted door-to-door canvassing in neighborhoods using customer eligibility information supplied by SDG&E. RHA called on approximately 8,070 homes and created over 582 leads. Of those leads, 527 were converted into an enrollment for the program. Because door-to-door canvassing continues to produce the highest number of eligible enrollments per lead, the program is exploring ways to increase door-to-door efforts.

Direct Mail

SDG&E contacted approximately 4,000 households with direct mail in the month of January. A total of 90 leads were generated from the January direct mails and a total of 23 households were enrolled from these leads.

Email Campaigns

Approximately 90,000 customers were contacted by email with messages about the ESA Program. Customer's email addresses were leveraged from SDG&E's My Account program. These customers were sent emails with engaging subject lines and information about the program. The content outlined the benefits of the ESA Program and instructions on how customers can apply. 493 leads were generated and 31 of those leads were converted into enrollments.

1.3.2 Customer Assistance Marketing, Education and Outreach for the CARE and Energy Savings Assistance Programs.

Advertising

SDG&E has developed its marketing plan for 2012 and is awaiting recommendations for mass media advertising by its Communications Department. SDG&E anticipates mass media campaigns will launch during the second quarter of this year.

Community Outreach

In February, community outreach for the CARE and Energy Savings Assistance programs consisted of the continuation of the multicultural & multilingual outreach effort, community events, working with partner agencies, and leveraging efforts within SDG&E.

Multicultural & Multilingual Outreach

The multicultural & multilingual outreach effort is being conducted by an outside contractor who has expertise in in-language and cultural services. The Harris Group (THG) generated 39 new CARE enrollments and 14 ESA Program enrollments, and distributed medical baseline applications. Below is a summary of THG's outreach activity for the month of February:

Event Name/Location	Type of Event	Details of Event	Est # of Attendees
All For God Ministries, San Diego	Faith Based – Hispanic target	THG Presented to six youth ministers and two advisors to identify presentations at parishes	8
Christ Deliverance Ministries, El Cajon	Faith Based – African American and mass market	THG presented to congregation, answered questions after services and left CARE mail-in applications in foyer	30
New Life Baptist Church, Spring Valley	Faith Based – African American	THG presented to congregation, answered questions after services and left CARE mail-in applications in foyer	250
Kuumba Fest, San Diego	Community Event – African American	THG presented the programs from the stage and set up an informational table	400
Encanto Elementary School, San Diego	School Based - African American, Hispanics, Asian	THG presented programs to administrators and parents	20
Nye Elementary, San Diego	School Based – Hispanic and African American	THG presented programs to ELAC group (educators, student body and community members, similar to PTA)	41
Porter Elementary School, San Diego	School Based – Hispanic, African American and Asian	THG presented to school principal, parents and educators	150

Event Name/Location	Type of Event	Details of Event	Est # of Attendees
Metro Workforce Development Center, San Diego	Workforce Development – serving the unemployed and under-employed. Ethnic mix of African American, Hispanic and Caucasian	THG presented information during various orientation sessions, over 12 days and at a senior workshop class	150
Total Deliverance Worship Development Center Career Fair, Spring Valley	Career Fair – African American and Hispanic	THG set up an informational table	200+
South Metro Workforce Development Center, San Diego	Workforce Development – serving the unemployed and under-employed. Ethnic mix of African American, Middle Eastern, Caucasian and Hispanic	THG presented information during various orientation sessions, over three days and at a senior workshop class	60

Community Events

SDG&E and its community partners participate in and/or sponsor a variety of local events in order to help educate low-income customers about assistance programs that are available to them. SDG&E and its community partners also work to assist clients with enrollment in our programs. In February, SDG&E participated in the following community events, with an opportunity to raise awareness of Customer Assistance programs.

Event Name/Location	Type of Event	Details of Event	Est # of Attendees
Crisis House Job Fair, El Cajon	Job Fair	Crisis House, SDG&E's partner agency, provided Customer Assistance program information to attendees	500
Second Chance, San Diego	Education and Career Preparation	SDG&E's customer assistance presented program information to participants	50+
Go Red Por Tu Corazon, Chula Vista	American Heart Association Health Fair for Latinos	Customer Assistance collaborated with the Energy Efficiency team and set up an informational table promoting SDG&E's programs	100

Partner Agencies

SDG&E leverages the resources of community-based organizations (CBOs) and agencies called Capitation Contractors to enroll customers in the CARE and ESA Program. These organizations leverage existing relationships with low-income clients to extend CARE and ESA Program benefits as part of their total assistance offering. As an incentive, SDG&E provides CARE Program Capitation Contractors with a fee for each enrollment generated.

In an effort to maintain relationships with these organizations and keep the ESA Program and CARE top of mind, SDG&E visits most agency sites each week. In February SDG&E made 132 visits to over 50 different agencies, with the agencies generating 179 new CARE enrollments and 14 ESA Program enrollments.

2-1-1 San Diego

2-1-1 San Diego is a resource and information hub that connects people with community, health and disaster services through a free, 24/7 confidential phone service and searchable online database. SDG&E leverages the resources of 2-1-1 San Diego to promote CARE, ESA Program and Medical Baseline Programs. Through referrals in February, 2-1-1 provided SDG&E with 155 CARE enrollments and 39 ESA Program enrollments and mailed 98 Medical Baseline Program applications.

Integration and Leveraging Efforts

SDG&E Payment Offices

Branch offices are visited weekly by SDG&E's outreach team to encourage customer service representatives to promote CARE and the ESA Program to customers using the branch office services. In February, 415 new CARE enrollments and 67 ESA Program enrollments were generated from the leads submitted by branch office representatives.

Media Outreach

SDG&E's Neighbor-to-Neighbor program reported a milestone and received positive press coverage as a result. A record amount of assistance was provided to SDG&E customers in 2011 through the Neighbor-to-Neighbor Fund program. In addition to the online coverage, the announcement was covered by the North County Times, San Diego Reader, San Diego 6, Philippine Mabuhay News and Azteca America. SDG&E's Neighbor-to-Neighbor program helps customers who get behind on their utility bill by offering financial assistance. The Neighbor-to-Neighbor program is promoted within the portfolio of all assistance programs, including CARE and the ESA Program

Energy Efficiency Middle Income Direct Install (MIDI)

The ESA Program has supported the Energy Efficiency Programs to launch the Energy Upgrade California Middle Income Direct Install Pilot (MIDI). The pilot is combining its outreach with ESA Program outreach and will offer the MIDI to customers who do not meet ESA Program income guidelines. As a result, the MIDI authorized contractor (who is also an Energy Savings Assistance Program contractor) will be screening and enrolling customers in the appropriate program based on a customer's income level. This should make enrolling in each program easier for customers as well as eliminate any additional steps if the customer had to contact each program individually.

In addition, the contractor will also be promoting the Energy Savings Assistance Program whenever possible by providing its field representatives with Energy Savings Assistance Program flyers for distribution and posting flyers on its bulletin boards. The Energy Savings Assistance Program will track leads and enrollments from the MIDI program within its program database.

1.4 Leveraging Success Evaluation, Including CSD

1.4.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the results in terms of new enrollments?

There was no leveraging activity with CSD conducted in February.

1.5 Workforce Education & Training

1.5.1 Please summarize efforts to improve and expand Energy Savings Assistance Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

There was no WE&T activity during February.

2. CARE Executive Summary

2.1. CARE Program Summary

2.1.1. Please provide CARE program summary costs.

CARE Budget Categories	Authorized Budget	Actual Expenses to Date	% of Budget Spent
Outreach	\$867,130	\$158,348	18%
Proc., Certification and Verification	\$115,008	\$28,183	25%
Information Tech./Programming	\$226,344	\$22,490	10%
Pilots	N/A	N/A	N/A
Measurement and Evaluation	\$2,163	\$0	0%
Regulatory Compliance	\$98,200	\$28,115	29%
General Administration	\$211,964	\$24,747	12%
CPUC Energy Division Staff	\$51,450	\$7,358	14%
Cooling Centers	N/A	N/A	N/A
Total Expenses	\$1,572,259	\$269,242	17%
Subsidies and Benefits	\$24,959,969	\$12,441,578	50%
Total Program Costs and Discounts	\$26,532,228*	\$12,710,820	48%
*Six month Bridge Funding from D.11-11-010			

2.1.2 Please provide the CARE program penetration rate to date

CARE Penetration		
Participants Enrolled	Eligible Participants	Penetration rate
308,257	362,325	85.1%

2.2 Outreach

2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf. (For additional CARE Marketing, Education and Outreach efforts, see section 1.3.2)

Direct Marketing

In February, direct marketing efforts for the CARE program included AVM campaigns, door-to-door canvassing, and an email campaign. Below is detailed information on those activities:

AVM Campaign

Over 23,000 households were contacted for enrollment in the CARE program through the AVM process. Approximately three-hundred customers enrolled in the program through the use of February's AVM campaign. In addition, approximately 700 customers chose to renew their eligibility, allowing them to remain enrolled in the program.

Email Campaign

Over 24,000 customers, already enrolled in SDG&E's My Account program, were sent an email with CARE program information. The email detailed information about the program qualifications and how to apply. Of the customers who received the email, approximately 650 enrolled in the program.

Door-to-Door Canvassing

SDG&E's multicultural/multilingual contractor, The Harris Group (THG) continued their efforts, infiltrating neighborhoods on behalf of SDG&E. Using an in-culture and in-language approach, THG works in neighborhoods designated by SDG&E's information on potentially eligible neighborhoods. THG is able to interact with customers face to face and answer questions in the customer's preferred language. In February, 165 enrollments came from THG's door-to-door canvassing efforts.

2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low-income programs to reach eligible customers.

SDG&E works with a number of community agencies that offer low-income programs. For complete details on SDG&E's efforts to jointly promote the CARE and ESA program, please see Section 1.3.2. above.

2.3. CARE Recertification Complaints

SDG&E had no recertification complaints in the month of February.

3. **Appendix: Energy Savings Assistance Program
Tables and CARE Tables**

Energy Savings Assistance Program - Table 1- Program Expenses

Energy Savings Assistance Program - Table 2- Program Expenses &
Energy Savings by Measures Installed

Energy Savings Assistance Program - Table 3- Average Bill Savings per
Treated Home

Energy Savings Assistance Program - Table 4- Homes Treated

Energy Savings Assistance Program - Table 5- Customer Summary

Energy Savings Assistance Program - Table 6- Expenditures for Pilots
and Studies

Energy Savings Assistance Program - Table 7- Whole Neighborhood
Approach

CARE- Table 1- CARE Overall Program Expenses

CARE- Table 2- CARE Enrollment, Recertification, Attrition, and Penetration

CARE- Table 3- CARE Verification

CARE- Table 4- Self Certification and Re-Certification

CARE- Table 5- Enrollment by County

CARE- Table 6- Recertification Results

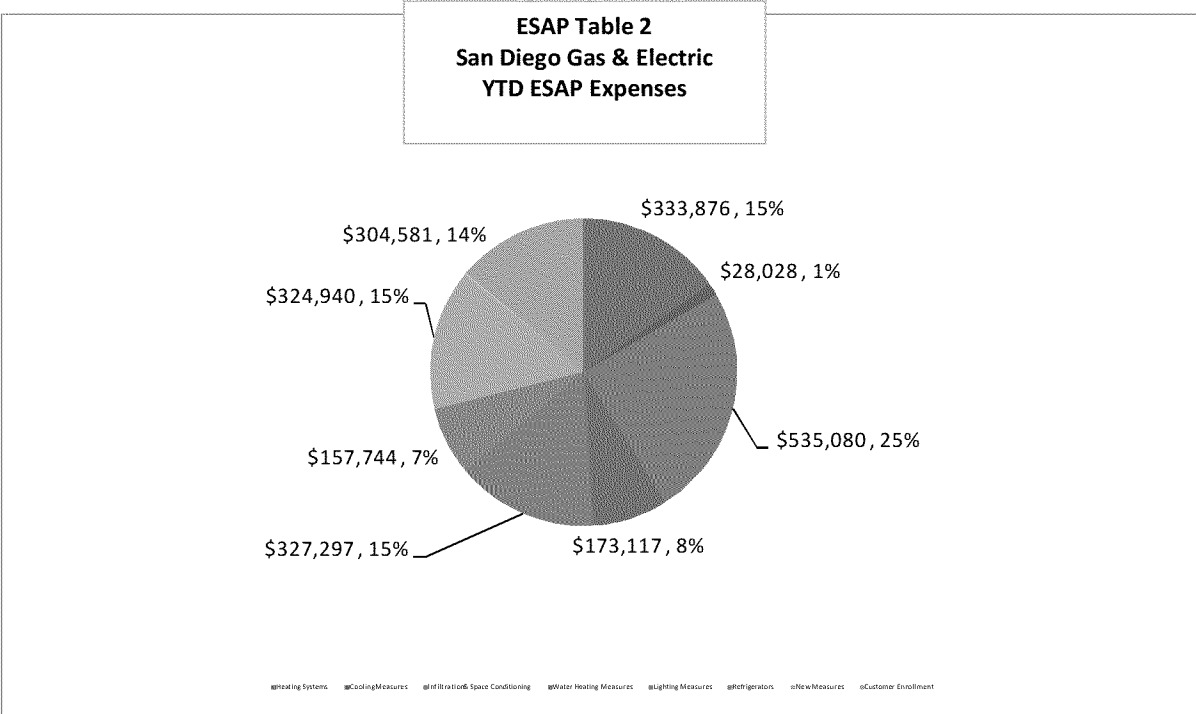
CARE- Table 7- Capitation Contractors

CARE- Table 8- Participants as of Month End

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	Energy Savings Assistance Program Table 1 - Energy Savings Assistance Program Expenses												
2	San Diego Gas & Electric												
3	February 2012												
4		Authorized Budget³			Current Month Expenses			Year-To-Date Expenses			% of Budget Spent Year-To-Date		
5	Energy Savings Assistance Program	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Energy Efficiency												
7	- Gas Appliances	\$ -	\$ 994,766	\$ 994,766	\$ -	\$ 473,447	\$ 473,447	\$ -	\$ 592,187	\$ 592,187	0%	60%	60%
8	- Electric Appliances	\$ 3,834,469	\$ -	\$ 3,834,469	\$ 414,449	\$ -	\$ 414,449	\$ 552,197	\$ -	\$ 552,197	14%	0%	14%
9	- Weatherization	\$ -	\$ 2,092,643	\$ 2,092,643	\$ -	\$ 463,405	\$ 463,405	\$ -	\$ 735,698	\$ 735,698	0%	35%	35%
10	- Outreach and Assessment	\$ 484,120	\$ 484,120	\$ 968,240	\$ 111,214	\$ 111,214	\$ 222,428	\$ 133,486	\$ 133,486	\$ 266,973	28%	28%	28%
11	- In Home Energy Education	\$ 293,581	\$ 293,581	\$ 587,162	\$ 15,494	\$ 15,494	\$ 30,989	\$ 18,804	\$ 18,804	\$ 37,608	6%	6%	6%
12	- Education Workshops	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
13	- Pilot	\$ 60,455	\$ 60,455	\$ 120,910	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
14	- Cool Centers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
15	ENERGY EFFICIENCY TOTAL	\$ 4,672,625	\$ 3,925,565	\$ 8,598,190	\$ 541,157	\$ 1,063,560	\$ 1,604,718	\$ 704,488	\$ 1,480,175	\$ 2,184,663	15%	38%	25%
16													
17	Training Center	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
18	Inspections	\$ 15,674	\$ 15,674	\$ 31,348	\$ 4,386	\$ 4,386	\$ 8,771	\$ 6,925	\$ 6,925	\$ 13,850	44%	44%	44%
19	Marketing	\$ 203,585	\$ 203,585	\$ 407,170	\$ 24,697	\$ 24,697	\$ 49,394	\$ 26,105	\$ 26,105	\$ 52,211	13%	13%	13%
20	M&E Studies	\$ (11,466)	\$ (11,466)	\$ (22,932)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
21	Regulatory Compliance	\$ 71,502	\$ 71,502	\$ 143,004	\$ 6,000	\$ 6,000	\$ 12,001	\$ 10,291	\$ 10,291	\$ 20,582	14%	14%	14%
22	General Administration	\$ 492,276	\$ 492,276	\$ 984,552	\$ 59,387	\$ 59,387	\$ 118,774	\$ 110,849	\$ 110,849	\$ 221,699	23%	23%	23%
23	CPUC Energy Division	\$ 11,237	\$ 11,237	\$ 22,474	\$ 527	\$ 527	\$ 1,053	\$ 1,577	\$ 1,577	\$ 3,154	14%	14%	14%
24													
25	TOTAL PROGRAM COSTS¹	\$ 5,455,433	\$ 4,708,373	\$ 10,163,806	\$ 636,154	\$ 1,158,557	\$ 1,794,710	\$ 860,236	\$ 1,635,922	\$ 2,496,158	16%	35%	25%
26	Funded Outside of Energy Savings Assistance Program Budget												
27	Indirect Costs				\$ 43,484	\$ 46,435	\$ 89,919	\$ 77,209	\$ 82,440	\$ 159,649			
28													
29	NGAT Costs				\$ 30,193	\$ 30,193		\$ 40,885	\$ 40,885				
30	¹ Budget reflects 6 month Bridge Funding authorized in D.11-11-010.												
31	Any required corrections/adjustments are reported herein and supersede results reported in prior months and reflect YTD adjustments.												

	A	B	C	D	E	F	G	H
1	Energy Savings Assistance Program Table 2							
2	Energy Savings Assistance Program Expenses and Energy Savings by Measures Installed							
3	San Diego Gas & Electric							
4	February 2012							
5			Year-To-Date Completed & Expensed Installations					
6	Measures	Units	Quantity Installed	kWh (Annual)	kW (Annual)¹	Therms (Annual)	Expenses	% of Expenditure
7	Heating Systems							
8	Furnaces	Each	507	-	-	-	\$ 333,876	15%
9	Cooling Measures							
10	A/C Replacement - Room	Each	27	463	0	-	\$ 27,778	1%
11	A/C Replacement - Central	Each	-	-	-	-	\$ -	0%
12	A/C Tune-up - Central	Each	2	337	-	-	\$ 250	0%
13	A/C Services - Central	Each	-	-	-	-	\$ -	0%
14	Heat Pump	Each	-	-	-	-	\$ -	0%
15	Evaporative Coolers	Each	-	-	-	-	\$ -	0%
16	Evaporative Cooler Maintenance	Each	-	-	-	-	\$ -	0%
17	Infiltration & Space Conditioning							
18	Envelope and Air Sealing Measures	Home	1,806	86,422	-	4,871	\$ 424,703	19%
19	Duct Sealing	Home	-	-	-	-	\$ 14,817	1%
20	Attic Insulation	Home	90	8,039	4	755	\$ 95,560	4%
21	Water Heating Measures							
22	Water Heater Conservation Measures	Home	-	-	-	-	\$ 146,726	7%
23	Water Heater Replacement - Gas	Each	29	-	-	-	\$ 26,391	1%
24	Water Heater Replacement - Electric	Each	-	-	-	-	\$ -	0%
25	Tankless Water Heater - Gas	Each	-	-	-	-	\$ -	0%
26	Tankless Water Heater - Electric	Each	-	-	-	-	\$ -	0%
27	Lighting Measures							
28	CFLs	Each	8,290	143,400	17	-	\$ 57,237	3%
29	Interior Hard wired CFL fixtures	Each	1,893	79,318	4	-	\$ 136,296	6%
30	Exterior Hard wired CFL fixtures	Each	-	-	-	-	\$ 29,778	1%
31	Torchiere	Each	1,123	214,493	2	-	\$ 103,986	5%
32	Refrigerators							
33	Refrigerators -Primary	Each	238	165,713	28	-	\$ 157,744	7%
34	Refrigerators - Secondary	Each	-	-	-	-	\$ -	0%
35	Pool Pumps							
36	Pool Pumps	Each	-	-	-	-	\$ -	0%
37	New Measures							
38	Forced Air Unit Standing Pilot Change Out	Each	21	-	-	887	\$ 6,128	0%
39	Furnace Clean and Tune	Each	671	-	-	-	\$ 46,592	2%
40	High Efficiency Clothes Washer	Each	45	-	-	-	\$ 175,697	8%
41	Microwave	Each	345	240,948	-	14,235	\$ 31,050	1%
42	Thermostatic Shower Valve	Each	594	16,359	4	7,521	\$ 50,475	2%
43	LED Night Lights	Each	4,767	17,262	-	-	\$ 14,997	1%
44	Occupancy Sensor		-	-	-	-	\$ -	0%
45	Pilots							
46	A/C Tune-up Central	Home	-	-	-	-	\$ -	0%
47	Interior Hard wired CFL fixtures	Each	-	-	-	-	\$ -	0%
48	Ceiling Fans	Each	-	-	-	-	\$ -	0%
49	In-Home Display	Each	-	-	-	-	\$ -	0%
50	Programmable Controllable Thermostat	Each	-	-	-	-	\$ -	0%
51	Forced Air Unit	Each	-	-	-	-	\$ -	0%
52	Microwave		-	-	-	-	\$ -	0%
53	High Efficiency Clothes Washer		-	-	-	-	\$ -	0%
54	Customer Enrollment							
55	Outreach & Assessment	Home	1,810				\$ 266,973	12%
56	In-Home Education	Home	1,781				\$ 37,608	2%
57	Education Workshops	Participant					\$ -	0%
58	Total Savings/Expenditures							
59				972,755	58	28,268	\$ 2,184,663	100%
60	Homes Weatherized	Home	1,829					
61	Homes Treated							
62	- Single Family Homes Treated	Home	918					
63	- Multi-family Homes Treated	Home	834					
64	- Mobile Homes Treated	Home	58					
65	- Total Number of Homes Treated	Home	1,810					
66	# Eligible Homes to be Treated for PY ²	Home						
67	% OF Homes Treated	%						
68	- Total Master-Metered Homes Treated	Home	15					
69	¹ Energy savings is based on the 2009 Load Impact Evaluation.							
70	² Commission D.11-11-010 authorized the bridge funding, however, it did not determine the eligible number of homes to be treated for the bridge period.							
71	Any required corrections/adjustments are reported herein and supersede results reported in prior months and reflect YTD adjustments.							

PIE CHART 1- Expenses by Measures Category For February 2012



	A	B
1	Energy Savings Assistance Program Table 3 - Average Bill Savings per Treated Home San Diego Gas & Electric February 2012	
2	Year-to-date Installations - Expensed	
3		
4	Annual kWh Savings	972,755
5	Annual Therm Savings	28,268
6	Lifecycle kWh Savings	7,651,234
7	Lifecycle Therm Savings	194,039
8	Current kWh Rate	\$ 0.13
9	Current Therm Rate	\$ 1.09
10	Number of Treated Homes	1,810
11	Average 1st Year Bill Savings / Treated Home	85.95
12	Average Lifecycle Bill Savings / Treated Home	562.74
13	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.	

	A	B	C	D	E	F	G
1	Energy Savings Assistance Program Table 4 - Energy Savings Assistance Program Homes Treated San Diego Gas & Electric February 2012						
2	County	Eligible Customers			Homes Treated Year-To-Date		
3		Rural	Urban	Total	Rural	Urban	Total
4	Orange County	0	17,120	17,120	0	3	3
5	San Diego	8,396	343,079	351,475	21	1,786	1,807
6							
7	Total	8,396	360,199	368,595	21	1,789	1,810
8	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q
1	Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary San Diego Gas & Electric February 2012																
2		Gas & Electric				Gas Only				Electric Only				Total			
3		# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes	Therm	kWh	kW	# of YTD Homes	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW
4	Month																
5	Jan-12	315	10,543	264,381	10	0	0	0	0	7	0	34,734	2	322	10,543	299,116	12
6	Feb-12	1,715	28,268	882,892	53	0	0	0	0	95	0	89,862	6	1,810	28,268	972,755	58
7	Mar-12																
8	Apr-12																
9	May-12																
10	Jun-12																
11	Jul-12																
12	Aug-12																
13	Sep-12																
14	Oct-12																
15	Nov-12																
16	Dec-12																
17	Figures for each month are YTD. December results should approximate calendar year results. Therms and kWh savings are annual figures. Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2L.																
18	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.																

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies												
2	San Diego Gas & Electric												
3	February 2012												
4		Authorized 3-Year Budget¹			Current Month Expenses			Expenses Since January 1, 2009			% of 3-Year Budget Spent		
5		Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Pilots :												
7	In Home Display	\$ -	\$	\$	\$	\$	\$	\$ -	\$	\$	0%	0%	0%
8	Programmable Thermostat	\$	\$	\$	\$	\$	\$	\$	\$	\$	0%	0%	0%
9	WE&T Pilot	\$	\$	\$ -	\$-	\$-	\$-	\$	\$	\$	0%	0%	0%
10													
11													
12													
13													
14	Total Pilots	\$ -	\$ -	\$ -	\$	\$	\$	\$	\$	\$	0%	0%	0%
15													
16	Studies:												
17	Non-Energy Benefits	\$	\$	\$	\$ -	\$ -	\$ -	\$	\$	\$	0%	0%	0%
18	Process Evaluation	\$	\$	\$	\$	\$	\$	\$	\$	\$	0%	0%	0%
19	Impact Evaluation	\$	\$	\$	\$-	\$-	\$-	\$	\$	\$	0%	0%	0%
20	Refrigerator Degradation	\$	\$ -	\$	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
21													
22													
23													
24	Total Studies	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$	\$	\$	0%	0%	0%
25													
26	¹ D.11-11-010 authorized the Bridge funding, however SDG&E did not request any pilots for the 2012-14 cycle. In addition, SDG&E is waiting Commission decision regarding												
27	the requested statewide study for the 2012-14 cycle.												
28	Any required corrections/adjustments are reported herein and supersede results reported in prior months and reflect YTD adjustments												

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	San Diego Gas & Electric				
4	February 2012				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted ¹	Total Residential Customers ²	Total Estimated Eligible ³	Total Treated 2002-2011 ⁴	Target to Treat This Year
7	91906-32	121	46	5	0
8	91910-16	318	171	141	0
9	91910-40	198	118	63	0
10	91911-16	425	253	129	1
11	91911-51	470	178	167	1
12	91942-37	176	29	9	0
13	91942-38	468	92	52	2
14	91945-21	351	155	64	0
15	91950-71	164	107	66	0
16	91977-27	403	157	90	2
17	91977-31	360	106	64	1
18	92020-14	484	100	49	0
19	92020-15	85	20	21	0
20	92020-27	282	68	24	0
21	92020-28	248	56	20	0
22	92020-37	380	220	211	0
23	92021-62	164	99	58	0
24	92028-45	366	50	6	0
25	92064-70	65	12	9	0
26	92071-31	594	173	114	0
27	92083-40	391	175	47	0
28	92113-17	466	317	348	0
29	92114-46	297	124	82	1
30	92116-17	396	122	16	0
31					
32	[1] Neighborhood defined as zip+7 area (or zip+2).				
33	[2] All active residential customers in zip+7.				
34	[3] Total estimated eligible per Athens Research. Calculated by multiplying the percent eligible by the total residential population in zip+7.				
35	[4] Total units treated 2002-2011 year-to-date.				
36	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.				
37					
38					

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	CARE Table 1 - CARE Program Expenses												
2	San Diego Gas & Electric												
3	February 2012												
4		Authorized Budget			Current Month Expenses			Year-To-Date Expenses			% of Budget Spent Year-To-Date		
5	CARE Program:	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Outreach ¹	\$693,704	\$173,426	\$867,130	\$65,259	\$14,798	\$80,056	\$126,327	\$32,022	\$158,348	18%	18%	18%
7	Automatic Enrollment Processing/ Certification/Verification	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
8	Information Technology / Programming	\$92,006	\$23,002	\$115,008	\$13,609	\$3,618	\$17,227	\$22,155	\$6,028	\$28,183	24%	26%	25%
9		\$181,075	\$45,269	\$226,344	\$52,142	\$13,860	\$66,002	\$18,202	\$4,288	\$22,490	10%	9%	10%
10													
11	Pilots												
12	- Pilot SB 580	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
13	- Pilot	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
14	- Pilot	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
15	Total Pilots	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
16													
17	Measurement & Evaluation	\$1,730	\$433	\$2,163	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
18	Regulatory Compliance	\$78,560	\$19,640	\$98,200	\$11,458	\$3,046	\$14,503	\$22,075	\$6,040	\$28,115	28%	31%	29%
19	General Administration	\$169,571	\$42,393	\$211,964	\$22,608	\$6,010	\$28,618	\$19,589	\$5,158	\$24,747	12%	12%	12%
20	CPUC Energy Division	\$41,160	\$10,290	\$51,450	\$1,941	\$516	\$2,457	\$5,764	\$1,594	\$7,358	14%	15%	14%
21													
22	SUBTOTAL MANAGEMENT COSTS	\$ 1,257,806	\$ 314,453	\$ 1,572,259	\$167,017	\$41,847	\$208,863	\$214,112	\$55,130	\$269,242	17%	18%	17%
23													
24	CARE Rate Discount	\$19,967,975	\$4,991,994	\$24,959,969	\$4,255,515	\$1,394,064	\$5,649,579	\$9,259,795	\$3,181,783	\$12,441,578	46%	64%	50%
25	Service Establishment Charge Discount	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
26													
27	TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS ³	\$ 21,225,781	\$ 5,306,447	\$ 26,532,228	\$4,422,532	\$1,435,911	\$5,858,442	\$ 9,473,907	\$3,236,913	\$ 12,710,820	45%	61%	48%
28													
29	Other CARE Rate Benefits												
30	DWR Bond Charge Exemption				\$701,059		\$701,059	\$1,589,264		\$1,589,264			
31	CARE PPP Exemption				\$416,809	\$281,436	\$698,245	\$899,899	\$584,105	\$1,484,004			
32	California Solar Initiative Exemption ²				\$0		\$0	\$0		\$0			
33	kWh Surcharge Exemption				\$2,988,860		\$2,988,860	\$5,387,614		\$5,387,614			
34	TOTAL - OTHER CARE RATE BENEFITS				\$4,106,728	\$281,436	\$4,388,164	\$7,876,777	\$584,105	\$8,460,882			
35													
36	Indirect Costs				\$46,717	\$12,418	\$59,135	\$89,717	\$24,547	\$114,264			
37													
38	¹ Outreach includes costs associated with Capitation Fees, Other Outreach and Mass Media.												
39	² Pursuant to D.11-12-019, SDG&E will not be collecting a CSI rate in 2012; hence, no Electric-Residential CARE CSI exemption amount will occur in 2012.												
40	³ Six month Bridge Funding Budge authorized in D.11-11-010.												
41	Any required corrections/adjustments are reported herein and supersede results reported in prior months and reflect YTD adjustments.												

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R
1	CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration																	
2	San Diego Gas & Electric																	
3	February 2012																	
4	Gross Enrollment												Enrollment		Total CARE Participants	Estimated CARE Eligible	Penetration Rate % (P/Q)	
5	Automatic Enrollment						Capitation	Other Sources ⁵	Total (G+H+I)	Recertification	Total Adjusted (J+K)	Attrition (Drop Offs)	Net (L-M)	Net Adjusted (N-K)				
6	Inter- Utility ¹	Intra- Utility ²	Leveraging ³	One-e-App ⁴	SB580	Combined (B+C+D+E+F)												
7	2012	0	83	0	0	0	83	79	4,706	4,868	5,327	10,195	4,968	5,227	-100	308,496	362,325	85.1%
8	January	0	915	0	0	0	915	212	4,137	5,264	3,664	8,928	5,503	3,425	-239	308,257	362,325	85.1%
9	February																	
10	March																	
11	April																	
12	May																	
13	June																	
14	July																	
15	August																	
16	September																	
17	October																	
18	November																	
19	December																	
19	Total for 2012	0	998	0	0	0	998	291	8,843	10,132	8,991	19,123	10,471	8,652	-339	308,257	362,325	85.1%
20																		
21	¹ Enrollments via data sharing between the IOUs.																	
22	² Enrollments via data sharing between departments and/or programs within the utility.																	
23	³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.																	
24	⁴ One-E-App is a pilot program set up by The Center to Promote Healthcare Access (the Center) and PG&E. The pilot will occur within two PG&E counties and looks to implement a strategy of automatic enrollment for low-income customers into the CARE program based on the customers' applications or reapplications for related low-income health and social welfare services. (e.g. MediCAL, Healthy Families, CALKIDS, etc.) The goal is to develop another means by which low income families can be introduced into the CARE program and, depending on the success of the pilot, possibly expand this pilot to other counties within PG&E's territory as well as to the other IOUs.																	
25	⁵ Not including Recertification.																	
26	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.																	

	A	B	C	D	E	F	G	H	I
1	CARE Table 3 - Standard Random Verification Results								
2	San Diego Gas & Electric								
3	February 2012								
4	2012	Total CARE Population	Participants Requested to Verify	% of Population Total	Participants Dropped (Due to no response)	Participants Dropped (Verified as Ineligible)	Total Dropped	% Dropped through Random Verification¹	% of Total Population Dropped
5	January	308,496	1,005	0.33%	71	63	134	13.33%	0.04%
6	February	308,257	989	0.32%	30	27	57	5.76%	0.02%
7	March								
8	April								
9	May								
10	June								
11	July								
12	August								
13	September								
14	October								
15	November								
16	December								
17	Total for 2012	308,257	1,994	0.65%	101	90	191	9.58%	0.06%
18									
19	SDG&E's random verification process allows customers 90 days to respond to the verification request. Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.								
20	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								

	A	B	C	D	E	F	G
1	CARE Table 4 - CARE Self-Certification and Self-Recertification Applications¹						
2	San Diego Gas & Electric						
3	February 2012						
4		Provided	Received	Approved	Denied	Pending/Never Completed	Duplicates
5	Total	52,488	10,169	9,110	485	532	42
6	Percentage		19%	90%	5%	5%	0%
7							
8	¹ Includes sub-metered customers.						
9	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect						
10	YTD adjustments.						

	A	B	C	D	E	F	G	H	I	J
1	CARE Table 5 - Enrollment by County									
2	San Diego Gas & Electric									
3	February 2012									
4										
5		Estimated Eligible			Total Participants			Penetration Rate		
6	County	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
7	Orange County	16,449	0	16,449	13,922	0	13,922	84.6%	0.0%	84.6%
8	San Diego	337,528	8,348	345,876	287,835	6,500	294,335	85.1%	77.9%	85.1%
9										
10	Total	353,977	8,348	362,325	301,757	6,500	308,257	85.1%	77.9%	85.1%
11										
12	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.									

	A	B	C	D	E	F	G	H
1	CARE Table 6 - Recertification Results							
2	San Diego Gas & Electric							
3	February 2012							
4	2012	Total CARE Population	Participants Requested to Recertify ¹	% of Population Total	Participants Recertified ^{2,3}	Participants Dropped ³	Recertification Rate % (E/C)	% of Total Population Dropped (F/B)
5	January	308,496	3150	1.02%	783	29	24.86%	0.01%
6	February	308,257	2430	0.79%	104	4	4.28%	0.00%
7	March							
8	April							
9	May							
10	June							
11	July							
12	August							
13	September							
14	October							
15	November							
16	December							
17	¹ Participants requested to recertify.							
18	² Participants recertified number does not include the customers who are recertified through SDG&E's CARE eligible probability model.							
19	³ Recertification results are tied to the month initiated. Therefore, recertification results may be pending due to the time permitted for a participant to recertify.							
20	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B	C	D	E	F	G	H	I
1	CARE Table 7 - Capitation Contractors								
2	San Diego Gas & Electric								
3	February 2012								
4	Contractor Name	Contractor Type				Year-to-Date			
5		Private	CBO	WMDVBE	P	Rural	Urban	Total	
6	AKA HEAD START		X			0	0	0	
7	ALIANCE FOR AFRICAN ASSISTANCE		X			0	3	3	
8	AMERICAN RED CROSS		X			0	132	259	
9	BLACK CONTRACTORS ASSOCIATION INC					0	6	6	
10	CAMPESINOS UNIDOS, INC		X		X	0	0	0	
11	CASA FAMILIAR		X			0	0	0	
12	CASH PLUS	X				0	0	0	
13	CATHOLIC CHARITIES		X			0	32	58	
14	CHILDREN'S INITIATIVE		X			0	1	4	
15	CHINESE SERVICE CENTER		X			0	19	19	
16	CHULA VISTA COMMUNITY COLLABORATIVE		X			0	4	9	
17	CITY HEIGHTS COMMUNITY DEVELOPMENT CORP		X			0	1	2	
18	CRISIS HOUSE		X			0	1	1	
19	ELDER HELP OF SAN DIEGO 2009		X			0	0	0	
20	FEEDING AMERICA SAN DIEGO		X			0	1	5	
21	FOSTER LIFT		X			0	1	1	
22	HARMONIUM		X			0	0	0	
23	HEAD START		X			0	0	0	
24	HEARTS AND HANDS TOGETHER		X			0	5	5	
25	HOME START 2011		X			0	0	0	
26	HORN OF AFRICA		X			0	7	7	
27	INTERNATIONAL RESCUE COMMITTEE		X			0	6	8	
28	IRAQI COMMUNITY SOCIAL SERVICES		X			0	0	0	
29	KURDISH HUMAN RIGHTS WATCH		X			0	0	0	
30	LA MAESTRA FAMILY CLINIC		X			0	18	44	
31	LEGAL AID SOCIETY OF SAN DIEGO, INC.					0	1	1	
32	LIBERTY TAX SERVICES	X				0	0	0	
33	MAAC PROJECT		X		X	0	19	20	
34	MABUHAY ALLIANCE					0	0	2	
35	MID CITY CHRISTIAN SERVICES 2009		X	X		0	0	0	
36	MONTE VISTA HIGH SCHOOL COMMUNITY RESOURCE CENTER		X			0	0	0	
37	MOUNTAIN HEALTH & COMMUNITY SERVICES, INC.		X			0	0	0	
38	NEIGHBORHOOD HEALTH CARE		X			0	20	25	
39	NEIGHBORHOOD HOUSE		X			0	0	0	
40	NORTH COUNTY HEALTH PROJECT-WIC		X			0	5	5	
41	NORTH COUNTY INTERFAITH COUNCIL - ESCONDIDO		X			0	0	0	
42	REBUILDING TOGETHER SAN DIEGO		X			0	0	0	
43	SALVATION ARMY		X			0	0	0	
44	SAN DIEGO STATE UNIVERSITY - WIC		X			0	71	103	
45	SAN DIEGO YOUTH & COMMUNITY SERVICES		X			0	0	0	
46	SAN YSIDRO HEALTH CENTER		X			0	0	1	
47	SAY SAN DIEGO		X			0	0	0	
48	SCRIPPS HEALTH WIC		X			0	8	14	
49	SERVICENTRO SAN CLEMENTE, INC	X				0	12	17	
50	SOMALI FAMILY SERVICE OF SAN DIEGO		X			0	0	0	
51	SOUTH BAY COMMUNITY SERVICES		X			0	0	0	
52	SOUTHERN CALIFORNIA TRIBAL CHAIRMEN'S ASSOCIATION		X			0	9	9	
53	THE HARRIS GROUP	X				0	72	72	
54	TRINITY HOUSE		X			0	0	0	
55	TURNING THE HEARTS		X			0	0	0	
56	UNION OF PAN ASIA COMMUNITIES COUNSEL & TREATMENT		X			0	6	17	
57	VISTA COMMUNITY CLINIC		X			0	9	14	
58	YMCA YOUTH AND FAMILY SERVICES		X			0	8	8	
59	Total Enrollments					0	477	739	
60									
61	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								
62									

	A	B	C	D	E	F	G	H
1	CARE Table 8 - Participants as of Month-End							
2	San Diego Gas & Electric							
3	February 2012							
4	2012	Gas and Electric	Gas Only	Electric Only	Total	Eligible Households	Penetration	% Change¹
5	January	206,831	N/A	101,665	308,496	362,325	85.1%	-0.10%
6	February	208,399	N/A	99,858	308,257	362,325	85.1%	-0.10%
7	March							
8	April							
9	May							
10	June							
11	July							
12	August							
13	September							
14	October							
15	November							
16	December							
17								
18	¹ Explain any monthly variance of 5% or more in the number of participants.							
19	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							