Workforce Training (Community Colleges)

Program Partners

- Workforce Institute
- San Jose City College
- Evergreen Valley College
- Work2future (WIB for San Jose and 7 other cities)

• Program Focus:

- Initial: Manufacturing Technician Training Course
- Other courses will be defined through direct feedback from the PV industry
- Support University-Level Curriculum Development
- Support Industry Curriculum Development
- Start with short-term Certificate courses; expand to full AA Degree program

Projected Timeframe

- 1 year to complete a self-sustaining Manufacturing Technician Training program opportunity jobs success
- Follow-on funding to deploy curriculum provided through Work2future

SVTC Solar enables an entirely new range of hands-on workforce training curriculum to be developed

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SVTC Solar – California's PV Manufacturing Development Facility



The Commission Should Approve the Alternate PD

The Commission should approve the Alternate Decision which authorizes PG&E to recover net costs of \$9.9 million for a solar PV R&D project sponsored by the Silicon Valley Technology Center (California Solar PV Manufacturing Development Facility).

The net contribution by PG&E customers provides required matching funds for \$30 million in support from the US DOE, supplements \$45 million committed from other sources, including in-kind solar industry support, and does not duplicate existing R&D.

SVTC's PV MDF is a fee-for-service facility that will allow solar firms to research and test new product designs and manufacturing processes allowing for an R&D "bridge" for development of new solar PV technologies.

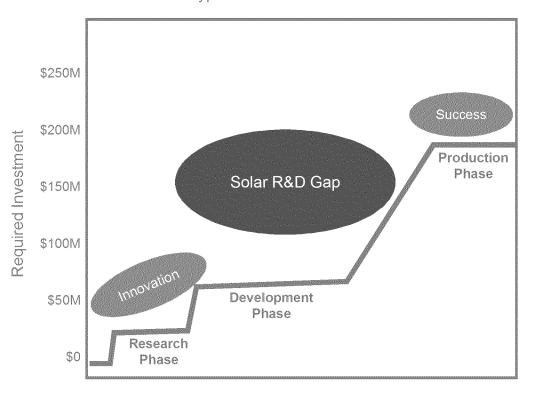
PG&E's customers will benefit if the costs of solar PV are reduced by the PV MDF facilitating the development of new technologies.

SVTC's Solar PV MDF has received support from various levels of government, the solar PV industry, and major research institutions.



SVTC's PV MDF Will Bridge the Solar R&D Gap

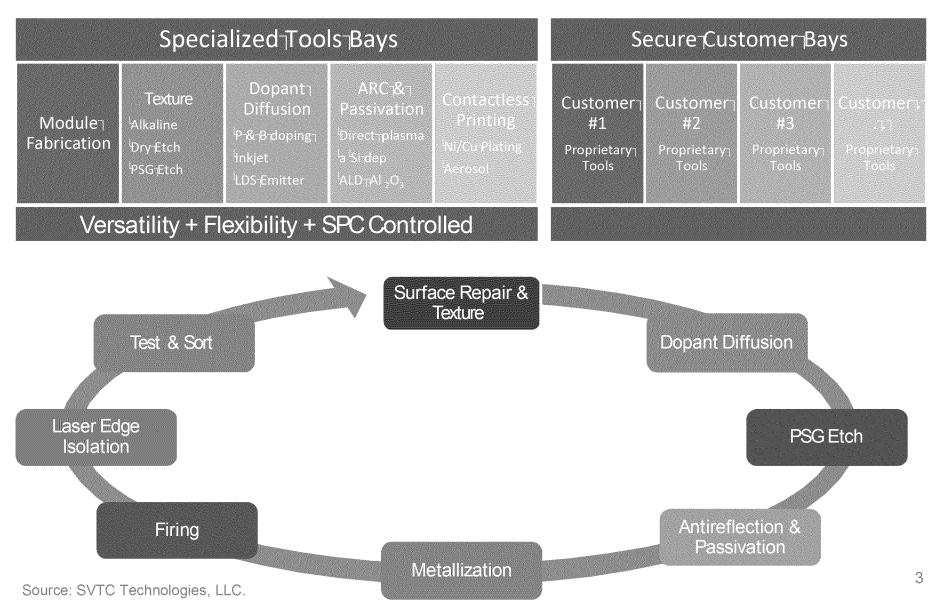
- ffi To prove viability, expensive, capital-intensive laboratory "test-bed" facilities must be available to solar start-ups
- ffi The PV MDF will enable US solar companies to bridge the solar R&D "gap" by "derisking" technology through research and testing in an "open" laboratory



Typical Solar Investment Profile

Source: SVTC Technologies, LLC.

SVTC's PV MDF Promotes Innovation



SVTC's PV MDF Provides Valuable Service to Users

Promotes Development

- Significantly lower development costs and shorter development times
- Users own all IP they develop
- Complete starting-point process library to accelerate development
- Support for new start-ups developing first products and for established manufacturers developing next-gen products

Accessibility to Tools

- Complete analytical facilities (including failure analysis) and custom module assembly
- Cell and module test, certification and reliability
- Pilot production capacity
- Specialized engineering expertise (device design, process development, modeling, etc.)

Source: SVTC Technologies, LLC.



Benefits to PG&E customers

• As the solar PV industry is highly competitive, any manufacturing cost savings are likely to be passed through in retail prices

Supports California's Clean Energy Future

- Brings \$30 million in federal funding to a California clean energy project with a need for a smaller percentage of additional funding than comparable projects
- Governor Brown and the U.S. Secretary of Energy agree that the project has merit
- Potential RD&D benefits of the project align with California and the Commission's policies in support of promoting and fostering clean and renewable energy

Supports the domestic solar PV manufacturing industry

- Proposed project enjoys broad, diverse support from the RD&D and solar energy community in California and throughout the nation
- The PV MDF will provide competitive edge to domestic PV Manufacturers who focus on improving their manufacturing processes and decreasing other costs of production



Appendix

SVTC Receives Significant Support from

Index of Letters of Commitment/Support:

COHERENT

MILLINDUSTRIES

User Letters:

- ٠ SunPower
- ٠ Transform Solar
- Bloo Solar
- SiOnyx
- Silexos
- Equity Solar
- Sierra Solar Power
- Solar Implant Technologies
- CaliSolar
- Intermolecular
- PlasmaSi
- SAVe
- Lam Research (Silfex Division)
- Blue Sky Solar
- Varian Semiconductor Equipment
- Coherent
- MRL Industries
- MEMC
- ATMI
- Apogee Solar
- SemiCon Solar
- Crystal Solar
- PDF Solutions ٠



Evergreen Valley College

Source: SVTC Technologies, LLC.

Cost-Share Letters:

- Roth & Rau USA (Silicon tools)
- Roth & Rau USA (Thin-film tools)
- Kurdex
- Coherent
- Mustang Solar
- **MRL Industries**
- Amerimade ASYS Group Americas
- TRUMPF
- SVTC Technologies
- RETC
- IMI USA
- DuPont
- Praxair
- ATMI
- Workforce Institute
- Work-2-Future
- Evergreen Community College
- City of San Jose (x2)
- Pacific Gas & Electric
- State of California .

University/College/National Lab Letters:

- NREL
- Lawrence Berkeley National Labs
- University of California, Berkeley .
- Stanford University
- University of California, Merced
- San Jose City College
- Workforce Institute
- San Jose City College
- Evergreen Valley Community College
- Work-2-Future
- Solar Training Institute



RETC

California

Kurdex

Corporation

- Roth & Rau USA
- Kurdex
- **MRL** Industries
- Mustang Solar
- Coherent
- Amerimade
- ASYS Group Americas
- TRUMPF
- DuPont
- MEMC
- JSH
- Praxair
- Air Products
- Lam Research (Silfex Division)
- Mallinckrodt-Baker
- ATMI
- RETC
- IMI USA
- CH2M Hill
- M&W Group **Evans Analytical Group**
- **Crossing Automation**
- SEMI PV Group



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ROTH

&RAU

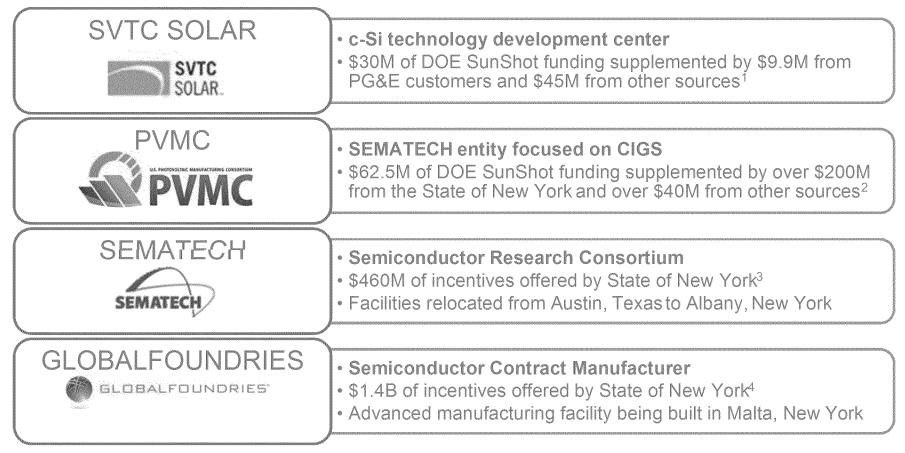
SVTC's Successful Track-Record

SVTC provides product and manufacturing development services to 10 separate industries (semiconductor, biochips, photovoltaic, MEMs, etc.)

10	years in business
200+	employees
250+	production grade process and metrology tools
2500+	recipes housed in a vast process library
2	year market study completed regarding PV industry's needlaton a MDF
100+	reenipolitics and 30.1 M investors were isthveven
17	polential users stone dictions of commitgenity.
7	venure capitaliste agreed to use the Mistaker author two alert uper same to the same
11	vensions committed to provide "baseline" and "alternative monufacturing aquipment".
5	TPM clitants temportiby working an SMTC Statemanon on one office

Source: SVTC Technologies, LLC.

Competitive Funding Environment: PFS Comparison of New York and California



I SVTC Solar

2 DOE SunShot press release, April 7, 2011 and confidential sources

3 Austin Statesman, May 22, 2010

4 Albany Times Union, November 11, 2011

Source: SVTC Technologies, LLC.

DOE SunShot Initiative Funds R&D in California (SunShot Awardees Listed Below)

