From: Gupta, Aloke

Sent: 4/12/2012 6:24:34 AM

To: Allen, Meredith (/O=PG&E/OU=Corporate/cn=Recipients/cn=MEAe);

KO'Beirne@semprautilities.com (KO'Beirne@semprautilities.com);

David.Castle@sce.com (David.Castle@sce.com)

Cc: Malashenko, Elizaveta I. (elizaveta.malashenko@cpuc.ca.gov); Villarreal,

Christopher (christopher.villarreal@cpuc.ca.gov); O'Donnell, Arthur J.

(Arthur.O'Donnell@cpuc.ca.gov)

Bcc:

Subject: FW: CESA thoughts/ideas for our informal Storage OIR meeting on Thursday

Hello:

I am forwarding some ideas/slides that CESA has put together for today's meeting. Unfortunately, my schedule yesterday and the inability to access Outlook server late last night didn't allow me to send this to you earlier. Although I didn't get time to do a detailed review of the slide set, I do expect to use "staff discretion" to kick-off the meeting by framing some points and perhaps offer some initial thoughts on possible approaches to contemplate and set up the discussion to hear alternative ideas and viewpoints from all attendees, including going through CESA's suggestions, and guide the flow as appropriate. As I indicated in the invite email, today is intended to be an informal brainstorming session, and you should not feel that you need to come in with your own slideset "in response" to the attached set,

Looking forward to a stimulating discussion,

Aloke Gupta
California Public Utilities Commission
o: 415.703.5239

e: aloke.gupta@cpuc.ca.gov

From: Janice Lin [mailto:jlin@strategen.com]

Sent: Tue 4/10/2012 9:51 PM

To: Gupta, Aloke; Alexander Morris; David C. Castle

Cc: Redacted

Subject: CESA thoughts/ideas for our informal Storage OIR meeting on Thursday

Dear Aloke, Alex and David

Hope you all had a wonderful weekend! We are really looking forward to our meeting this Thursday, at 1:30 pm. As promised, attached please find a short powerpoint presentation that maybe helpful to help guide/focus our efforts on Thursday.

While this presentation is on the CESA template, I want to emphasize that we view this

presentation as 'everybody's presentation' ... it is merely intended to help focus our short time together so that we can cover as much ground as possible; ideally to help us all arrive at a common framework for thinking about and prioritizing energy storage applications.

As such, please let me know what you think and if you'd like to edit and or add/subtract slides. Please also feel free to forward this draft to other meeting invitees for comment/feedback. We're happy to organize/collate feedback from everyone, but we'd need to have all comments back by 5 pm PDT tomorrow (Wed).

Warmest regards, Janice, Don and David

Janice Lin, Managing Partner Strategen Consulting LLC www.strategen.com

Co-Founder and Executive Director California Energy Storage Alliance www.storagealliance.org

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