

From: Prosper, Terrie D.  
Sent: 4/15/2012 8:58:11 PM  
To: Allen, Meredith (/O=PG&E/OU=Corporate/cn=Recipients/cn=MEAe)  
Cc:  
Bcc:  
Subject: Re: Quote for News Release re Senior Note Transaction

Hi Meredith,

Here is President Peevey's approved quote:

"Diverse companies offer a wealth of innovation," said Michael R. Peevey, President of the California Public Utilities Commission, which encourages utilities to procure a percentage of goods and services from diverse companies. "Procuring from diverse suppliers only strengthens PG&E's supply network and creates jobs and economic growth for the communities it serves."

I'm awaiting Commissioner Simon's approval of his quote.

Thanks!

Terrie

**From:** Allen, Meredith [mailto:MEAe@pge.com]  
**Sent:** Friday, April 13, 2012 07:54 PM  
**To:** Prosper, Terrie D.  
**Subject:** RE: Quote for News Release re Senior Note Transaction

Hi Terrie,

Below are two suggested quotes and the draft release. I'm sorry for the delay in sending.

Thanks for checking on this. Have a great weekend!

Meredith

"Diverse companies offer a wealth of innovation," said Commissioner of the California Public Utilities Commission. "PG&E goes above and beyond to fully incorporate innovation and diversity into its every line of business. This not only strengthens its supply network, it creates jobs and economic growth for the communities we serve."

"Supporting the development of women-, minority-, and disabled veteran-owned businesses is a key to California's success, and this transaction is an important step in that direction," said Commissioner of the California Public Utilities Commission. "We are very pleased by PG&E's commitment in doing business with diverse companies. We will continue to work with California utilities to assure that diverse businesses fully participate in our state's economic gains."

## **DRAFT**

### **PG&E Engages Minority-Owned Banks to Execute \$400 Million Bond Sale**

**SAN FRANCISCO, Calif.**— Pacific Gas and Electric Company (PG&E) selected Loop Capital Markets, an African American-owned investment bank headquartered in Chicago, to be one of four joint lead managers, along with Goldman Sachs, JP Morgan and Wells Fargo Securities, for a \$400 million offering of 30-year senior notes that closed yesterday.

The company also engaged two other diverse firms – woman-owned MFR Securities in New York and service disabled veteran-owned Mischler Financial Group in Southern California – to join BNY Mellon Capital Markets, LLC and RBC Capital Markets as co-managers for the deal.

"We are proud to work with these firms to complete this transaction," said Kent Harvey, Senior Vice President and Chief Financial Officer of PG&E Corporation. "The low-cost financing this provides represents a great outcome for our customers, and it's another example of the way PG&E is continuing to leverage the capabilities of diverse suppliers in keeping with our strong supplier diversity commitment." (to be approved)

This represents the third bond transaction that PG&E has completed with a minority-owned investment bank as a lead manager. The bonds mature on April 15, 2042, and bear an interest rate of 4.45 percent –a record-low 30-year coupon for PG&E. The bonds are rated 'A3' by Moody's Investors Service and 'BBB' by Standard & Poor's. Proceeds from the bonds will be used primarily for general corporate purposes.

"We were delighted to work with PG&E on this important transaction," said Jim Reynolds, Chairman and Chief Executive Officer of Loop Capital Markets. "The company was patient in accessing the markets and really benefitted from enthusiastic participation by a broad range of investors seeking to have a high quality bond in their portfolio. As well, PG&E was able to achieve the lowest coupon on any 30 year bond issued in its history."

#### **COMMISSIONER QUOTE**

Diversity and inclusion have long been hallmarks of PG&E's heritage. Earlier this month, PG&E was named Corporation of the Year by the Northern California Minority Supplier Development Council for the utility's commitment to minority business development. The award is among a number of recent accolades for PG&E, which spent a record \$1.6 billion with diverse suppliers in 2011.

#### **COMMISSIONER QUOTE**

For information on PG&E's supplier diversity program or to learn how to apply to become a certified diverse supplier, visit

[www.pge.com/supplierdiversity/](http://www.pge.com/supplierdiversity/).

Pacific Gas and Electric Company, a subsidiary of

PG&E Corporation (NYSE:PCG), is one of the largest combined natural gas and electric utilities in the United States. Based in San Francisco, with 20,000 employees, the company delivers some of the nation's cleanest energy to 15 million people in Northern and Central California. For more information, visit <http://www.pge.com/about/newsroom/> and [www.pgecurrents.com](http://www.pgecurrents.com).

**From:** Prosper, Terrie D. [mailto:terrie.prosper@cpuc.ca.gov]  
**Sent:** Thursday, April 12, 2012 12:46 PM  
**To:** Allen, Meredith  
**Subject:** RE: Quote for News Release re Senior Note Transaction

Hi Meredith,

I'll check on this and get back to you. When you send me the draft can you provide a couple suggested quotes?

Thanks!  
Terrie

**From:** Allen, Meredith [mailto:MEAe@pge.com]  
**Sent:** Thursday, April 12, 2012 12:37 PM  
**To:** Prosper, Terrie D.  
**Subject:** Quote for News Release re Senior Note Transaction

Terrie,

Per my voice message, below is the information concerning this transaction and the release that we issued last September. The release that we plan to issue next week for this transaction will be very similar. I will send you a draft later today. It would be great to have a quote or two for the release.

Thanks,

Meredith

415-828-5765

Size: \$400 Million

Tenor: 30 Years

Coupon: 4.45%

Maturity: April 15, 2042

Rating: A3 (Moody's), BBB (S&P)

Bookrunner/Joint Lead Manager:

Loop Capital Markets\*

Goldman, Sachs & Co.

J.P. Morgan

Wells Fargo Securities

Co-Managers:

MFR Securities, Inc.\*\*

Mischler Financial Group, Inc.\*\*\*

BNY Mellon Capital Markets, LLC

RBC Capital Markets

\* Minority-owned

\*\* Woman-owned

\*\*\* Service-disabled veteran-owned

## PG&E Engages Minority-Owned Bank to Help Lead \$250 Million Bond Sale

Release Date: September 13, 2011

Contact: PG&E External Communications (415) 973-5930

SAN FRANCISCO, Calif.— Pacific Gas and Electric Company (PG&E) selected The Williams Capital Group, L.P., an African-American owned investment bank headquartered in New York, to be one of three joint lead managers, along with Morgan Stanley and Citigroup, for a \$250 million offering of 10-year senior notes that closed yesterday. This represents the second bond transaction that PG&E has completed with a minority-owned investment bank as a lead manager.

"We are proud to partner with Williams Capital in this offering," said Kent Harvey, Senior Vice President and Chief Financial Officer of PG&E Corporation. "Through its Supplier Diversity Program, PG&E has been working for 30 years to bring diverse business enterprises and small businesses into its supply chain. This transaction reflects PG&E's ongoing commitment to supplier diversity throughout its business operations."

The bonds mature on September 15, 2021 and bear an interest rate of 3.25 percent, which represents the lowest long-term taxable debt coupon ever for PG&E. The bonds are rated "A3" by Moody's Investors Service and "BBB+" by Standard & Poor's. Proceeds from the bonds will be used primarily to redeem \$200 million in principal amount for a pollution control bond.

"PG&E has raised the bar for sustainable business partnerships between utilities and women-,

minority- and disabled veteran-owned business enterprises in California," said Commissioner Timothy Alan Simon of the California Public Utilities Commission. "We are very pleased by PG&E's work in fostering financial relationships with minority-owned investment banks and other underrepresented suppliers. We will continue to work with California utilities to assure that diverse businesses fully participate in our state's economic gains."

"We are honored that The Williams Capital Group was selected by PG&E to serve as a book-runner on its recent and very successful bond offering. Through our selection as a book-runner, PG&E demonstrates that one can pursue a policy of meaningful inclusion without compromising the quality of execution," said Christopher Williams, Chairman and Chief Executive Officer of The Williams Capital Group. "The PG&E relationship is extraordinarily important to us. The company's track record of inclusion is a true catalyst to the growth and expansion of emerging and diverse firms."

Diversity and inclusion have long been hallmarks of PG&E's heritage. The company has deepened its commitment in recent years by appointing a chief diversity officer, providing training to all members of its leadership team and increasing its focus on identifying, developing and recruiting diverse talent.

For more information on PG&E's diversity and inclusion commitment or to learn how to apply to become a certified diverse supplier, visit [www.pge.com/about/company/diversityinclusion/](http://www.pge.com/about/company/diversityinclusion/).

Pacific Gas and Electric Company, a subsidiary of PG&E Corporation (NYSE:PCG), is one of the largest combined natural gas and electric utilities in the United States. Based in San Francisco, with 20,000 employees, the company delivers some of the nation's cleanest energy to 15 million people in Northern and Central California. For more information, visit <http://www.pge.com/about/newsroom/>.