Date: April 16, 2012

The following application priorities and definitions are based on informal input/discussion between CPUC Staff, CESA, SCE, PGE, SDGE on April 12, 2012.

Basis for Prioritization (of what? Selected application for cost benefit analysis?)

- 1. Magnitude of societal benefits
- 2. Magnitude of direct benefits
- 3. Renewables enablement (key California policy priority)
- 4. Fit with CPUC jurisdictional control
- 5. Availability of commercially ready energy storage technologies
- 6. Ability to be deployed quickly and achieve 'quick wins'

Key Definitions to Standardize in our Language:

- 1. <u>End Use</u> = 'operational use (SCE)' = specific targeted operational use for a resource in the field, may result in capture of one or more benefits. Some end-uses would be secondary to the primary targeted end uses.
- 2. <u>Benefit</u> = a single value or revenue stream captured by a resource. A stream of benefits come from solving the identified problem and providing additional end-uses that result in providing value or capturing revenue. The cost-benefits for different solutions should be evaluated separately and the net benefits should be compared.
- 3. <u>Application</u> = combination of end uses (and benefits) that an energy storage system may capture when sited at a specific place and managed in a particular way (consistent with SCE and CESA's definition)

Proposed Next Steps:

- Obtain informal feedback from IOUs and CPUC staff on this document (Basis for Prioritization, Key Definitions, Application Priorities)

 target another informal group meeting/conference call end of April/early May 2012 to discuss
- 2. Procedural next steps CPUC can consider issuing an Assigned Commissioner's Ruling to formally close out Phase 1 and kickoff Phase 2 target by ????
- 3. Conduct public workshop introducing application framework, basis for prioritization, definitions and strawman application priorities) target by end of May???
- 4. Complete Phase 2 ASAP! Certainly sooner than what is called for in AB 2514 (October 2013) especially given that the CPUC made this OIR a priority by launching efforts a year ahead of schedule!

#	Application (use case)	Description/ Problem Solving	Likely Compensation or Ownership	Likely Siting & Scale (C x hr)	Energy Storage Solution (Solution, Bonofit Cost)	Conventional Solutions (Solution, Bonofit Cost)	Energy Storage Case Study Example
1	Distribution Deferral (or Equip- ment [#] Life Extension) (or, aka simply Distributed Storage?)	Load growth within a region requires increasing capacity. ES can provide deferral of upgrades.	• Ratebased (IOU ownership)	 At or down-stream from overloaded equipment Substation Circuit >1? MW x 4 hr 	Solution: Energy storage technology, capacity, hours Benefits: Primary • Solves the problem • Upgrade Deferral* • Replacement Deferral* Secondary • ??Electric Supply* • ??Ancillary Services* Costs function of technology & size	Solution: Upgrade wire or transformer Benefits: Primary • Solves the problem Secondary • TBD Costs: Function of components installed •	 Raleigh, NC (TAS Energy) SDG&E primary distribution storage

2	Community	Integration of	• Ratebased(Adjacent to	<u>Solution:</u>	<u>Solution:</u>	• AEP CES
	Energy	distribution	IOU owned)	loads, on utility	Energy storage	Capacitor,	Detroit Edison
	Storage [@]	intermittent	 Expensed 	'easement'	technology,	Transformer, or	CES
		renewables	(Third		capacity, hours	whatever the	• SMUD Solar
			Party under			sol'n is	Smart
		Voltage control	power sale				RES/CES
			contract to		<u>Benefits:</u>	<u>Benefits:</u>	Project
		Improve local	LSE)	• >25 kW x	Primary	Primary	• SDG&E
		service	Customer	2 hr	• Solves the	• Solves the	secondary
		reliability.	savings (if		problem	problem	storage
			community				projects
		I., 1:	uses to self-		Secondary	Secondary	
		In-lieu of	supply own		D Deferral*	TBD	
			load)		• Electric Supply*		
		supply			• Ancillary		
		resources.			Services*		
		Avoid /defer			Casha	Costs	
		adding			<u>LOSTS</u>	TRD	
		distribution			IBD	IDD	
		canacity					
		cupacity			. Coundar		
					• Service	•	
					Kellability		
					●		

3	Distributed Peaker [@]	Distribution Substation level	 Market revenue (if 3rd party 	SubtransmissionSubstation	<u>Solution:</u> TBD	<u>Solution:</u> TBD	Modesto Irrigation District
	(Load Modifier)	Energy cycling to address peaking needs (½ year operated by utility, ½ year operated by CAISO)	 owns and sells product to market) Ratebased (if IOU owns) 	• >25 MW x 4 hr	 Benefits: Primary Electric Supply* Ancillary Services* Secondary D Deferral* 	<u>Benefits:</u> Primary TBD Secondary TBD	
					<u>Costs</u>	<u>Costs</u> TBD	
					 Service Reliability* 	•	

4	VER-sited (renewables)	On-site firming or shaping of intermittent generation Variable RE Generation Integration	 Expensed by LSE (if third party owns and sells higher value power to LSE) Ratebased (If IOU owns and pairs with generation) 	 At or near RE Generation ✓ Subtransmission ✓ Substation ✓ Distribution 	 Solution: TBD Benefits: Primary Resource adequacy?? Energy time- shift TBD Secondary TBD Costs TBD 	Solution: TBD Benefits: Primary TBD Secondary TBD Costs TBD	 SMUD Solar Smart RES/CES Project Xtreme Power - various Bulk Solar Thermal Generation Storage (molten salt) Solar Reserve or Brightsource
					✓ ramping ✓ Volt/VAR		

5	Bulk Generation	Resource located at generation the provides resource adequacy, ancillary services, and energy	 Ratebased + market revenues (If IOU owns) Expensed (If Third Party owns and sells services to CAISO or sells dispatch rights to LSE) 	 Transmission >100 MW x 6 hr 	 <u>Solution:</u> TBD <u>Benefits:</u> Primary Resource adequacy Ancillary services Energy Secondary TBD <u>Costs</u> TBD 	Solution: TBD Benefits: Primary TBD Secondary TBD Costs TBD	 Utility-owned Pumped Hydro- electric Alabama CAES TAS Energy Generation Storage case study
					•		

can be power) useful here] • Power Quality • Expensed (If third (If third Secondary party owns TBD and sells service to CAISO or TBD	Alameda County Santa Rita Jail Various SGIP funded projects Tesla/ Solarcity projects
about who • Demand Charge TBD pi about who • Demand Charge Management TBD pi savings and • Reliability TBD TBD Imagement Imagement	Tesla/
captures Management savings and Management benefits. Reliability The SPM (back-up can be power) useful here] Power Quality Expensed (If third (If third Secondary party owns TBD and sells service to CAISO or TBD	Solarcity
Image: savings and benefits.Image: savings and benefits.Image: savings and benefits.Image: savings and benefits.Image: savings and benefits.Image: savings and benefits.Image: savings and tobenefits.Image: savings and 	projects
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Expensed (If third party owns and sells service to CAISO or TBD	
Image: Control of the secondary party owns and sells service to CAISO or Secondary TBD • Image: Control of the service to CAISO or Costs TBD •	
party owns TBD and sells Envice to CAISO or TBD	
and sells service to CAISO or TBD	
CAISO or TBD	
CAISO OI	
dispatch	
rights to	
LŠE)	
Ancillary Sorvices *	

7	Demand Side Manage-ment (or, Behind the Meter Community Energy Storage)	Service Reliability/ Quality	• Same as Example #6	• Customer-side of Meter	Solution: TBD Benefits: Primary TBD Secondary TBD Costs TBD	Solution: TBD Benefits: Primary TBD Secondary TBD Costs TBD	• SCCPA (Ice Energy)
					 Electric Supply* Ancillary Services* Service Reliability* D Deferral* T Congestion* 	 Conventional Generation (CT, CC) PPA DR Critical Peak Pricing (CPP) EE State-of-the-art L/A Advanced L/A NiMH LIon Various flow batteries 	

						Above-ground	
8	Transportable	Locational Issues	• Ratebased	Substation	<u>Solution:</u> TBD	Solution: TBD	• ??
				• >1 MW x 4 hr	<mark>Benefits:</mark> Primary TBD	Benefits: Primary TBD	
					Secondary TBD	Secondary TBD	
					<u>Costs</u> TBD	<u>Costs</u> TBD	
					 Electric Supply* Ancillary Services* 	 None Various chemistries 	
					 Service Reliability* D Deferral* T Congestion* 		

Notes

[#]Heavily loaded transformers and underground cables with slow or no load growth.
*Responds to utility and/or ISO signals.
[@]Includes resource adequacy in the form of supply capacity and reserves.