From: Zafar, Marzia Sent: 5/1/2012 10:31:55 AM Cherry, Brian K (/O=PG&E/OU=CORPORATE/CN=RECIPIENTS/CN=BKC7) To: Cc: Bcc: Subject: Re: Nine Million and Counting Nice!!! Can I forward internally Marzia On May 1, 2012, at 10:14 AM, "Cherry, Brian K" <BKC7@pge.com> wrote: > > Begin forwarded message: > From: A Message from Helen Burt and Al Torres <MsgHelenAndAl@pge.com<mailto:MsgHelenAndAl@pge.com>>> > Date: May 1, 2012 9:47:54 AM PDT > To: All PG&E Mail Recipients <ALLPG&E@exchange.pge.com<mailto:ALLPG&E@exchange.pge.com>>>,

> Subject: Nine Million and Counting

All PGE Corp Employees

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> Team:

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> In April, we crossed an exciting new threshold, having upgraded our 9 millionth SmartMeterTM. That's a huge accomplishment—and we're not done yet.

AllPGECorpEmployees@exchange.pge.com">>> (AllPGECorpEmployees@exchange.pge.com)

- > We're currently 93 percent complete, with the last of our roughly 9.7 million installations—including tough access issues such as reaching customers in remote areas—to occur in 2013.
- > The difference a year makes
- > When we announced our achievement of 8 million SmartMetersTM last June, we still faced the challenge of San Francisco installations. SmartMeterTM was still a special project rather than a part of regular operations in Customer Care. And we hadn't yet secured CPUC approval to offer an opt-out program to customers struggling with the idea of mandatory installation.
- > With thoughtful planning and coordination and a robust customer outreach and education campaign by the SmartMeterTM team, the San Francisco upgrade went extremely well. The incorporation of SmartMeterTM functions into the Customer Operations organization was efficient and seamless. And the SmartMeterTM Opt-Out Program, which launched in February, is running smoothly.
- > Providing customer choice
- > Some of you may wonder if our plans have substantially changed with the advent of opt-out. After receiving

CPUC-approval on Feb. 1, we began changing out SmartMetersTM on Feb. 2, and have been working aggressively ever since to meet the requests of those customers who choose not to have a SmartMeterTM. Here is a snapshot of the Opt-Out Program as of last week:

We received roughly 19,500 opt-out requests from our residential customers. > Of those, 11,500 will be keeping their existing analog meters. > . And roughly 8,000 customers who had already received a SmartMeterTM will have that meter removed. So far we've replaced about 88 percent of these customers' SmartMetersTM with analog meters, and we're moving quickly to exchange the rest in the days ahead. 6,300 of the customers who originally asked to join our Delay List now have requested SmartMeterTM upgrades at their homes. > And opt-out means just that: it's an option. After today, May 1, any residential customer has the choice to opt out at any time and for any reason. > We're in a great place now with SmartMeterTM, and it's been a long road and a lot of hard work by the SmartMeterTM team and others across the business to get there. Just about every function has touched this program at one time or another. So thank you for your work—and thank you to everyone who has taken the time to learn about the benefits of the technology in order to better educate your friends and family. > We continue to be excited by what's in store for customers and our state as we modernize California's energy > > Thank you for all you do to serve our customers. > Helen Burt > Senior Vice President and > Chief Customer Officer

> Al Torres

> Vice President

> Customer Operations