From:	Cherry, Brian K
Sent:	5/1/2012 10:46:01 AM
To:	Zafar, Marzia (marzia.zafar@cpuc.ca.gov)
Cc:	
Bcc:	
Subject:	Re: Nine Million and Counting
Yes	

On May 1, 2012, at 10:31 AM, "Zafar, Marzia" <marzia.zafar@cpuc.ca.gov> wrote:

> Nice!!! Can I forward internally > Marzia > On May 1, 2012, at 10:14 AM, "Cherry, Brian K" < BKC7@pge.com> wrote: >> >> >> >>

>> Begin forwarded message:

>>

>

>

>

>> From: A Message from Helen Burt and Al Torres

<MsgHelenAndAl@pge.com<mailto:MsgHelenAndAl@pge.com>>>

>> Date: May 1, 2012 9:47:54 AM PDT

>> To: All PG&E Mail Recipients <ALLPG&E@exchange.pge.com<mailto:ALLPG&E@exchange.pge.com>>, All PGE Corp Employees

<AllPGECorpEmployees@exchange.pge.com<mailto:AllPGECorpEmployees@exchange.pge.com>>>

>> Subject: Nine Million and Counting

>>

>> Team:

>>

>> In April, we crossed an exciting new threshold, having upgraded our 9 millionth SmartMeter<sup>TM</sup>. That's a huge accomplishment-and we're not done yet.

>> We're currently 93 percent complete, with the last of our roughly 9.7 million installations—including tough access issues such as reaching customers in remote areas-to occur in 2013.

>> The difference a year makes

>> When we announced our achievement of 8 million SmartMeters<sup>TM</sup> last June, we still faced the challenge of San Francisco installations. SmartMeter<sup>TM</sup> was still a special project rather than a part of regular operations in Customer Care. And we hadn't yet secured CPUC approval to offer an opt-out program to customers struggling with the idea of mandatory installation.

>> With thoughtful planning and coordination and a robust customer outreach and education campaign by the

SB GT&S 0217380

SmartMeter<sup>TM</sup> team, the San Francisco upgrade went extremely well. The incorporation of SmartMeter<sup>TM</sup> functions into the Customer Operations organization was efficient and seamless. And the SmartMeter<sup>TM</sup> Opt-Out Program, which launched in February, is running smoothly.

>> Providing customer choice

>> Some of you may wonder if our plans have substantially changed with the advent of opt-out. After receiving CPUC-approval on Feb. 1, we began changing out SmartMeters<sup>™</sup> on Feb. 2, and have been working aggressively ever since to meet the requests of those customers who choose not to have a SmartMeter<sup>TM</sup>. Here is a snapshot of the Opt-Out Program as of last week:

>>

>> . We received roughly 19,500 opt-out requests from our residential customers.

>>

>> · Of those, 11,500 will be keeping their existing analog meters.

>>

And roughly 8,000 customers who had already received a SmartMeter<sup>TM</sup> will have that meter removed. >> . So far we've replaced about 88 percent of these customers' SmartMeters™ with analog meters, and we're moving quickly to exchange the rest in the days ahead.

>>

>> . 6,300 of the customers who originally asked to join our Delay List now have requested SmartMeter<sup>™</sup> upgrades at their homes.

>> And opt-out means just that: it's an option. After today, May 1, any residential customer has the choice to opt out at any time and for any reason.

>>

>> We're in a great place now with SmartMeter<sup>TM</sup>, and it's been a long road and a lot of hard work by the SmartMeter<sup>TM</sup> team and others across the business to get there. Just about every function has touched this program at one time or another. So thank you for your work-and thank you to everyone who has taken the time to learn about the benefits of the technology in order to better educate your friends and family.

>>

>> We continue to be excited by what's in store for customers and our state as we modernize California's energy grid.

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>> Thank you for all you do to serve our customers.

>>>> >> Helen Burt >> Senior Vice President and >> >> Chief Customer Officer >> >> >> Al Torres >> >> Vice President >>>> Customer Operations

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