

May 2,2012 PROPOSED DECISION PROVIDING GUIDANCION 2013-2014 ENERGY EFFICIENCY PORTFOLIOUSNO 2012 MARKETING, EDUCATION, ANDOUTREACH (RULEMAKING 09-11-014) PROPOSED PD MODIFICATIONS

## Recommended hanges to the PD

- Local GovernmentRegional Networks
  - Issue: Authorizes local governments to independently administer regional EE pilots
    - Local governments submit proposals in the form of Program Implementation Plans (PIPs) for review and selection by Commission
    - Co-managed by Commissionand investor-owned utilities (IOUs)
  - Proposed Solution:
    - Local government regional pilots unnecessarily duplicate existing programs offerings and increated administration costs.
    - If adopted, a process needs to be established for bid submission, review, contract, and award regional pilots
    - o Currently, PG&Euses the Innovator Pilots Program to solicit ideas from local governments.
    - o Commissionshould review our administration of contracts, not co-manage
  - <u>Select Parties'</u> Comments:
    - o NRD@nd NAESC@upport utility-administration of regional pilots
    - o LGSEC,CCSE,and City and County of San Francisco support regional pilots
    - Sierra Business Council notes that "creating an additional layer of energy efficiency program administration that duplicates the IOU model would not be efficient."
    - AMBA@uggests "expanding and leveraging the AMBA@ocal GovernmentPartnership in our region instead of creating a new overlay of program management,..."
    - o 20 parties had no commentson this topic
- Marketing Education and Outreach
  - <u>Issue:</u> Unilaterally awards California Center for Sustainable Energy (CCSE)contract, which is an unprecedented award given CCSEdidn't bid or provide qualifications
  - Proposed Solution:
    - Request for Proposal (RFP) process should be established to review qualifications and select r implementer
    - Statewide marketing should be used for general awareness and local marketing should drive participation in programs.
  - Select Parties' Comments:
    - CCSEand CCSFsupport an implementer for ME&O
    - o IOUs do not support the process for selecting an implementer
    - o 28 parties did not provide commentson this specific point

- Financing
  - <u>Issue:</u> Requires the IOUs to propose full program design and rollout in their applications, prior to the consultant or garnering learnings from pilots
  - Proposed Solution:
    - PD should be revised to allow the utilities to propose full finantitien go on programs of the pilots, the consultant's analysis and additional market research so that the new programs be based on the findings.
  - Select Parties' Comments:
    - o IOUs and DRAbelieve schedule is ambitious and more time is needed for pilots
    - o 11 parties commented in various aspects of the finance programs
    - o 21 parties had no commentson this topic
- Energy Savings Goals
  - Issue: Goal set at more than 100% of the achievable market potential
    - With the addition of decay recovery to the goals, PG&Egoals are in excess of 100% of achievab market potential as shown below:

	2013	2014
GWh	153%	182%
MW	185%	215%
MMTherms	106%	104%

- Proposed Solution:
  - o Goals should not be set at more than 100% of achievable market potential
  - o Decay should be eliminated for measures installed prior to 2010
  - o Potential Study should be revised consistent with these objectives

## Procedural Changes

- <u>Issue:</u> Additional guidance pending for IOU applications
  - o Additional Assigned CommissionerRuling
  - o Templates for PIPs
  - o Budget and cost effectiveness table requirements
  - o Application outline including page limit guidelines
- Proposed Solution:
  - o If all guidance is available on May 10, applications can be filed within 75 days
  - Alternatively, to avoid delaying the applications, the Commissioncould forgo issuing additional guidance and instead direct the utilities to collaborate on commonformats, thus allowing application preparation to commencemmediately