From: dan.eggers@credit-suisse.com

Sent: 10/14/2012 2:51:41 PM

To: Investor Relations (mailbox) (InvestorRelations2@pge-corp.com)

Cc:

Bcc:

Subject: PCG: Tough PD; Resolution Likely More Expensive

### **Equity Research**

# **PG&E Corporation (PCG)**

## Tough PD; Resolution Likely More **Expensive**

The event: Late Friday the ALJ and Commissioner Florio issued a preliminary decision Electric Utilities: 2012 Confe (PD) on PG&E's Pipeline Safety Implementation Plan supporting only 36% (or \$277 MM) of the requested \$767 MM revenue increase (a drag beyond the \$535 MM that PCG already accepted). PD highlights are on page 2.

Our take: We are admittedly surprised by the tough tone and big cuts in the PD coming while parties are engaged in a well-publicized settlement process; we have to assume the CPUC wanted to send a strong signal that a settlement will not come cheap. We hope some PD terms can be modified and that this does not derail a settlement but we must assume the cost to PG&E is now moving toward \$1 BN after fines; this could slow recent PG&E enthusiasm.

We see this as a step in the process (we hope) toward full resolution of all outstanding San Bruno issues but can see how the process could drag on given the range of stakeholder views on settling and the big financial hit to PG&E associated with the PD. A ... few stand out points from the PD:

**De-rated ROE.** The order calls for PSEP related capex to earn PG&E's cost of debt (6.05% currently which we assume is pre-tax) vs an allowed after-tax ROE at 11.35% for the next 5 years; we don't like this proposal creating a residual drag on results after resolution (we want all to be done soon) and see the ROE difference creating

#### Recent Research

#### Valuation & Comps:

Current Valuation Sheet

#### Short Interest:

Current Short Interest Monite

Questions (and More)

#### Regulated Utilities:

#### **Evolution-izing Valuation**

- Evolution-izing Value
- Webcast
- Evolution-izing Value
- Still Some Defense Li Regulated Utilities (Deck)
- Still Plenty of Risk As

a ~\$0.10 drag that will sustain through '16.

- Pressure testing costs of \$272 MM were denied
- Record keeping costs of \$228 MM were denied

Our '12-'14 EPS estimates are \$3.16, \$2.97, and \$3.34 reflecting housekeeping and are not adjusted for any additional drags with the PD.

Rating: NEUTRAL

Price (12 Oct 12, US\$): 42.50

Target price (US\$): 45.00

12/11A: 3.58

12/12E: 3.16 (from 3.23)

12/13E: 2.97 (from 3.11)

12/14E: 3.34 (from 3.47)

Document Link (9 Pages, 258KB)

Power Market Reports:

A Thought...Adventures in Markets (Note)

A Thought...Adventures in Markets (Interactive Mode

US Nuclear Power Plant E

2014/15 PJM Auction

EPA Policy:

Growth from Subtraction (Ft

Growth from Subtraction (Al Version)

EPSA Presentation

Dan Eggers Presents: Aspen Energy Policy Forum

MATS Rule Goes Final

**Energy Team Reports:** 

2012 Power & Utility Survey

Energy in 2011 (Abridged V

Dan Eggers' Analyst page

(password required)

Other Links

Credit Suisse Website

Registration page for Cr

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