From: Cherry, Brian K

Sent: 2/7/2013 12:02:36 PM

To: Michael R. Peevey (michael.peevey@cpuc.ca.gov)

Cc:

Bcc:

Subject: Fwd: "America's Top Organizations for Multicultural Business Opportunities"

Announced

FYI.

Brian K. Cherry PG&E Company VP, Regulatory Relations 77 Beale Street San Francisco, CA. 94105 (415) 973-4977

Begin forwarded message:

From: "Kerr, Joan" <J2Kw@pge.com>

To: "Bell, Des" <<u>D4Ba@pge.com</u>>, "Bottorff, Thomas E" <<u>TEB3@pge.com</u>>, "Pruett, Greg S." <<u>Greg.Pruett@pge-corp.com</u>>, "Cherry, Brian K" <<u>BKC7@pge.com</u>>, "Garrett, Ezra" <<u>ECG2@pge.com</u>>, "Kiyota, Travis" <<u>TTK3@pge.com</u>>, "Shim, Gun" <<u>GSS8@pge.com</u>>

Subject: FW: "America's Top Organizations for Multicultural Business Opportunities" Announced

Friends - Another national recognition for our work with diverse businesses! This one is unique in that the award is based on votes cast on-line by diverse businesses. It certainly indicates that a large number of DBEs recognize and appreciate the top- notch supplier diversity program that we have implemented. Joan

[http://www.diversitybusiness.com/images/AH780.jpg]

Joan N. Kerr Pacific Gas & Electric Company 245 Market Street

Mail Code: N5D

San Francisco, CA 94105

Dear Joan:

Congratulations! On behalf of diversity business owners throughout the country, I am delighted to inform you that Pacific Gas & Electric Company has been selected as one of "America's Top 50 Organizations for Multicultural Business Opportunities for 2013". We recognize and value your commitment to diversity throughout the nation's multicultural business community and in receiving this prestigious Div50 award acknowledge your commitment to this growing economic sector.

Over 1,300,000 businesses participated in an online election to determine the 13th annual "Top 50" (Div50). We base the Div50 award on factors such as volume, consistency and quality of business initiatives a company grants to multicultural suppliers. You have distinguished yourself as one of the leading companies for diverse entrepreneurs in the United States. We are pleased to present you with this honor.

The Div50 list is made up of highly respected organizations which have truly differentiated themselves in the global market place; particularly in an era where diversity has been imperative for economic prosperity and future success. This list represents the Top 50 Corporations which have featured themselves as leaders of multicultural business opportunities.

I am pleased to extend a personal invitation to you and your team to attend the "13th Annual Multicultural Business Awards Ceremony and Conference". This event will honor you and a select number of organizations which have dedicated themselves to top diversity businesses throughout America. The event will be held at the luxurious Wynn Resort & Casino in Las Vegas, April 24 - April 26, 2013.

Once again, congratulations to you and your team for receiving this exceptional award. A complete listing of the Div50, press and award ceremony/conference information may be found at:

www.DiversityBusiness.comhttp://www.DiversityBusiness.com.

We look forward to congratulating you and your team in person at the awards ceremony on April 25, 2013 at the Wynn Resort and Casino.

With warm regards,

Kenton Clarke

President & CEO

<u>Diversitybusiness.com</u>
<u>kenton@DiversityBusiness.com</u><<u>mailto:kenton@DiversityBusiness.com</u>>
200 Pequot Avenue
Southport, CT 06890
(203) 255 - 8966
"Top Organizations for Multicultural Business Opportunities" Announced

[http://www.diversitybusiness.com/news/supplierdiversity/images/div50-logo.jpg]Southport,CT, January 29, 2013 / -- DiversityBusiness.com -today announced the "Top 50 Organizations for Multicultural Business Opportunities. Over 1,300,000 diversity business owners participated in an online election to determine the "Top" fifty organizations and Wal-Mart Stores, Inc. was named the #1 company for providing business opportunities to diverse business owners throughout the United States.

The honor extends itself to another forty-nine major U.S. corporations which call themselves The Div50. This esteemed, elite list is coveted by the most successful companies in the United States and has become the most recognized and respected in the country. These companies truly differentiate themselves in the market place in a time when diversity is on the rise.

"The diversity practices of the Div50 has changed the course of economic inclusion and thereby the world as we know it", said Kenton Clarke, CEO of DiversityBusiness.com. "The great diversity and vision of our country and our people have made this possible. DiversityBusiness.com is proud to have been a force in the business world for such positive change and opportunity. The initiative that we have led has been instrumental in equalizing the playing field and for that we are very honored indeed."

The 13th annual list was produced by <u>DiversityBusiness.com</u>, the nation's leading multicultural B2B online website. Over 1,300,000 businesses were asked to answer 10 questions about diversity business in the marketplace. Their answers were based on factors such as volume, consistency and quality business opportunities granted to women and minority-owned companies. Other large companies at the top of the list include AT&T, IBM, Northrop Grumman, Dell, Office Depot, Verizon, Cisco, Apple, and Raytheon.

Top Honors for Top Corporations

While other awards and "Top" lists crown companies for metrics such as overall economic growth and returns to shareholders, The Div50 is an indicator of which organizations provide the best and the most business for diversity-owned companies. "In a marketplace that is increasingly as sensitive to diversity as it is to revenues, awarding the top buyers of multicultural products and services is

becoming a natural part of the new socioeconomic food chain. Organizations that consistently buy the most products and services from diversity businesses, and that sustain the most mutually beneficial business relationships with their multicultural suppliers, should be recognized not only by the business community but also by the general public. That is what we have accomplished in creating The Div50." said Kenton Clarke.

The Business Power of Diversity

As multicultural and female owned businesses gain more buying power and their lifestyles become more affluent, multicultural markets are growing in economic muscle. This in turn attracts more corporations, as they compete for market share. The Div50 list has therefore become the consumer guide for women and minority consumers. "As a diversity business owner, I appreciate the business we receive from corporate buyers; and in turn, when I buy products and services, either personally or for my company, I am much more likely to buy from the same companies that support my business or are supporting businesses like mine," said Helen Levinson, principle of Desert Rose Design headquartered in Elmhurst, Illinois.

The Div50

The Div50 is a listing of the top 50 corporate and organizational buyers of diversity products and services throughout the U.S. It represents the voice of over 1,300,000 diversity-owned (women, African Americans, Hispanics, Asians, Native American, and other multicultural groups) businesses in the U.S., in sectors such as technology, manufacturing, food service and professional services. It has become the Gold Standard to its members and their associates and reaches millions of consumers every year. In thirteen short years, it has become a highly valued metric of corporate excellence in the diversity space.

The winning companies will be honored during a special awards ceremony at <u>DiversityBusiness.com</u>'s 13th Annual Multicultural Business Conferencehttp://www.diversitybusiness.com/Events/DivEvent/2013/, taking place April 24 –April 26, 2013 at the Wynn Resort in Las Vegas, Nevada.

A complete list of winners is also available at:

http://www.diversitybusiness.com/Resources/DivLists/2013/DivTop50/2013Div50C.htm [http://www.diversitybusiness.com/Resources/DivLists/2007/DivTop50/Images/div50hea

Rank

Top 50 Corporations

Rank
Top 50 Corporations
1
Wal-Mart Stores, Inc.
26
Walgreens
2
AT & T Inc.
27
Pacific Gas & Electric
3
IBM
28
Target Corporation
4
Northrop Grumman Corporation
29
Colgate-Palmolive Company
5
Office Depot Inc.
30
Wells Fargo
6

Cisco Systems, Inc
31
General Motors
7
Verizon
32
The Home Depot, Inc
8
Raytheon Company
33
Johnson & Johnson
9
Dell
34
Nordstrom
10
Apple Inc.
35
Comcast Corporation
11
Lockheed Martin
36
General Electric

11
Time Warner Inc.
37
Pfizer
12
Toyota
38
Kraft Foods
13
Boeing Company
39
Hospira
14
The Coca-Cola Company
40
Microsoft
15
Kroger
40
MillerCoors
16
Ford
41

Turner Construction Company
17
J.C. Penney Company, Inc.
42
Ahold USA
18
Altria
43
Accenture
19
Hewlett-Packard
44
Capital One Financial Corporation
20
Blue Cross and Blue Shield Association
45
Hilton Worldwide
21
United Parcel Service
46
New York Life
22
United Technologies Corporation

47 Avis Budget Group 23 Super Valu Inc. 48 OfficeMax 24 PepsiCo Inc. 49 Metlife 25 Chrysler 50 Novation Press Contact: | Quantise Rodgers | <u>DiversityBusiness.com</u> | Director of Communications | 203-255-8966 | | qr@diversitybusiness.com<mailto:qr@diversitybusiness.com>|

About DiversityBusiness.com

Launched in 1999, Diversity Business is the largest organization of privately owned businesses throughout the United States that provide goods and services to Fortune 1000 companies, government agencies, and colleges and universities. Diversity Business provides research and data collection services for diversity including the "Top 50 Organizations for Multicultural Business Opportunities", "Top 500 Diversity Owned Companies in America", and others. Its research has

been recognized and published by Forbes Magazine, Business Week and thousands of other print and internet publications. The site has gained national recognition and has won numerous awards for its content and design. Its emagazine reaches over 3,000,000 readers, an e-newsletter that reaches 2.4 million, and website visitors of 1.2 million a month. It is a leading provider of diversity management tools. <u>DiversityBusiness.com</u>'s produced by Computer Consulting Associates International Inc. (<u>CCAii.com</u>) of Southport, CT. Founded in 1980.